

Megawide Construction Corp.

FY2025 Financial and Operating Results

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AGENDA

I. FINANCIAL HIGHLIGHTS

II. OPERATING PERFORMANCE

III. KEY TAKEAWAYS



FINANCIAL & BALANCE SHEET HIGHLIGHTS

INCOME STATEMENT

- **P2.3B**

Real Estate Revenues
230% increase vs FY2024

- **P3.9B**

Gross Profit
23% higher vs FY2024

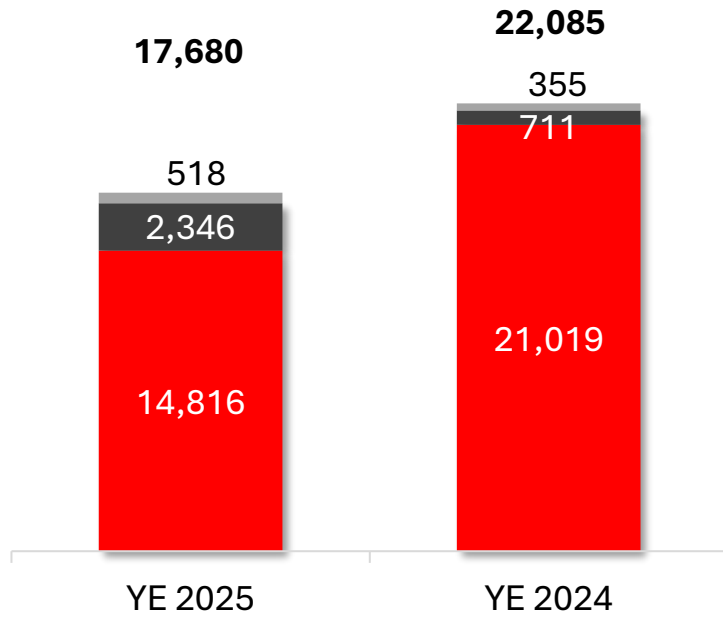
- **P669M**

Net income
Up 24% vs FY2024

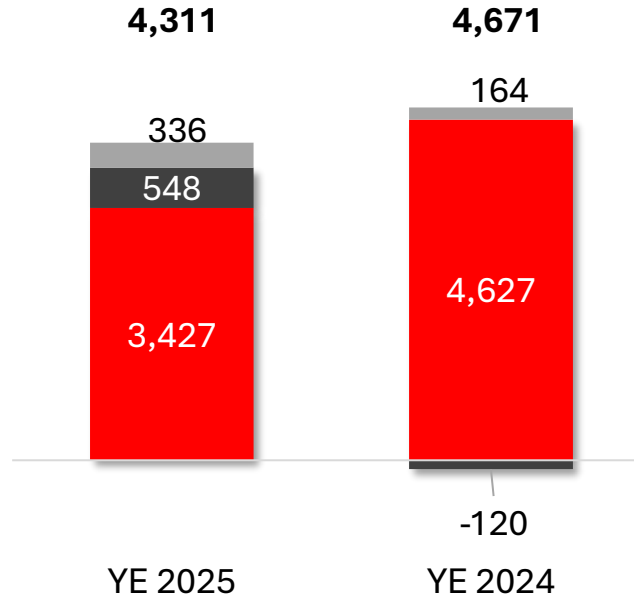
In Php M	FY2025	FY2024	% change
REVENUES	17,680	22,085	-20%
Direct Costs	13,790	18,928	-27%
GROSS PROFIT	3,890	3,157	23%
Operating Expenses	(1,566)	(1,547)	1%
OPERATING PROFIT	2,321	1,609	44%
OTHER INCOME / (EXPENSES)			
Finance Costs	(2,560)	(2,552)	0%
Finance Income	532	796	-33%
Others	560	709	-20%
PROFIT / (LOSS) BEFORE TAX	856	562	52%
TAX INCOME (EXPENSE)	(187)	(24)	679%
NET PROFIT/ (LOSS)	669	538	24%

SEGMENT BREAKDOWN

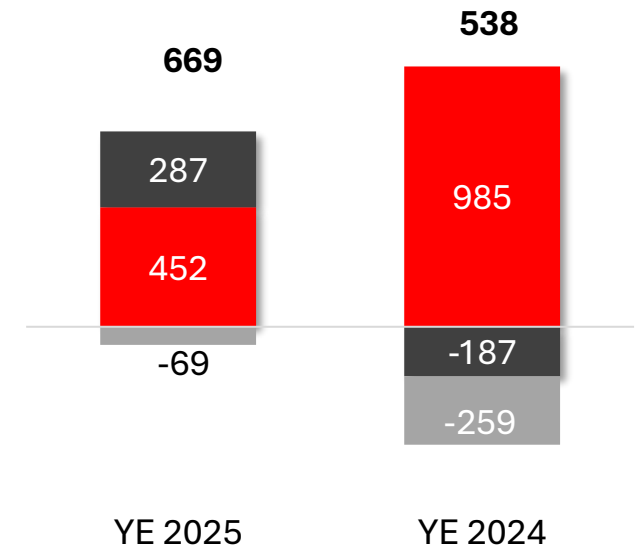
Revenues
(Php Mn)



EBITDA
(Php Mn)



Net Income / Loss
(Php Mn)



- Landport
- Real Estate
- Construction

MARGIN PERFORMANCE

○ **22%**

Gross profit margin
vs 14% FY2024

○ **24%**

EBITDA margin
vs 21% FY2024

○ **4%**

Net income margin
vs 2% FY2024

In %	FY2025	FY2024	% change
GROSS PROFIT MARGIN	22%	14%	8%
Construction	20%	13%	7%
Real Estate	29%	46%	17%
TCDs	45%	12%	33%
EBITDA MARGIN	24%	21%	3%
Construction	23%	22%	1%
Real Estate	23%	-17%	-
TCDs	64%	46%	1%
NET INCOME MARGIN	4%	2%	2%
Construction	3%	5%	2%
Real Estate	12%	-26%	-
TCDs	-13%	-73%	-

FINANCIAL POSITION

- **1.5x**
Bank Debt-to-Equity
vs 2.0x FY2024

- **1.0x**
Net D-E Ratio
vs 1.7x FY2024

In PhP M	Dec-2025	Dec-2024	% change
Cash	11,165	5,781	93%
Trade receivables	19,341	22,029	-12%
Real estate inventories	5,024	4,526	11%
Property, Plant & Equipment	5,996	5,899	9%
Investment properties	5,296	4,868	9%
TOTAL ASSETS	73,746	63,337	16%
Current loans	21,103	18,266	15%
Non-current loans	16,590	16,716	-1%
TOTAL LIABILITIES	49,252	46,345	6%
EQUITY	24,494	16,992	44%
BANK D-E RATIO	1.5	2.0	
CURRENT RATIO	1.7	1.6	
NET BANK D-E RATIO	1.1	1.7	

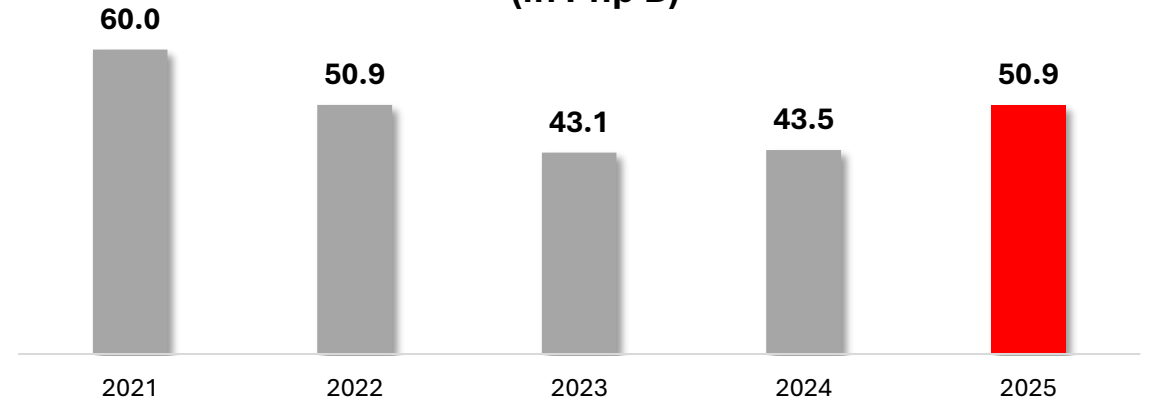


CONSTRUCTION & PRECAST

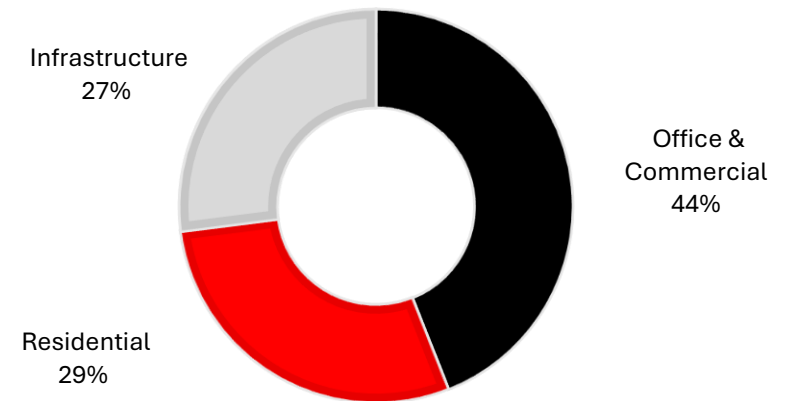
REPLENISHED ORDER BOOK

- **25**
Existing projects
- **P70B**
Target by end-2026
(3-4 years revenue)

ORDER BOOK
(in Php B)



CURRENT MIX



NEW CONTRACTS

4PH Project Paliparan - JAB



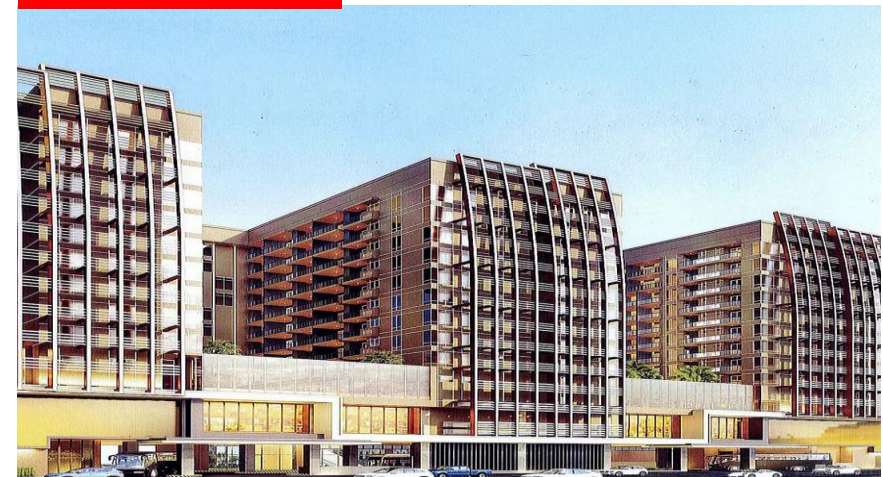
4PH Project Salitran - JENARA



Uptown Modern



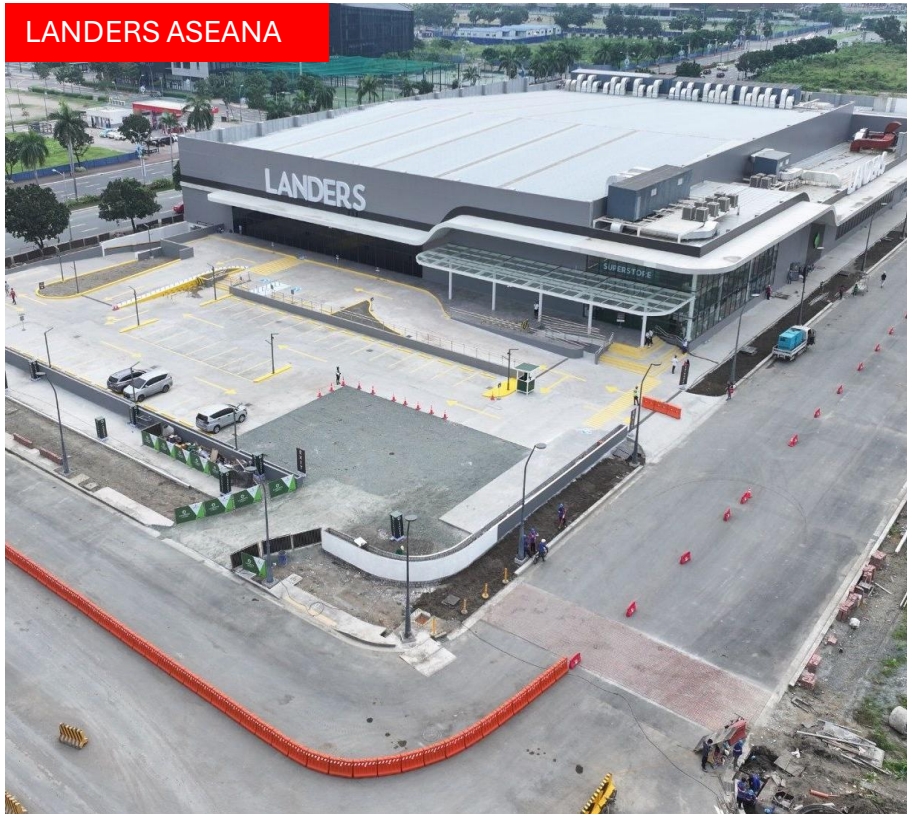
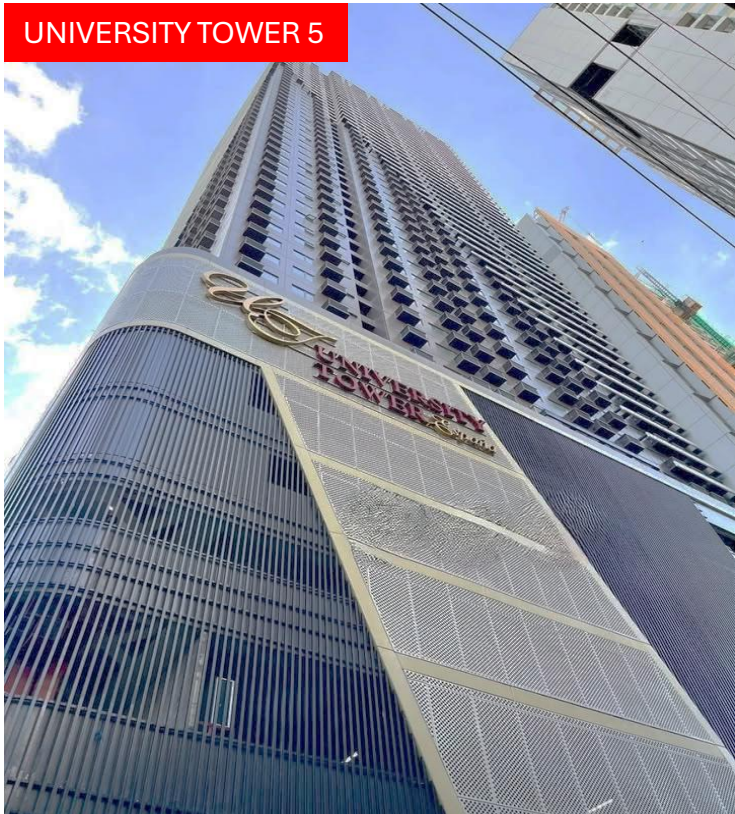
One Portwood



ONGOING PROJECTS



COMPLETED PROJECTS



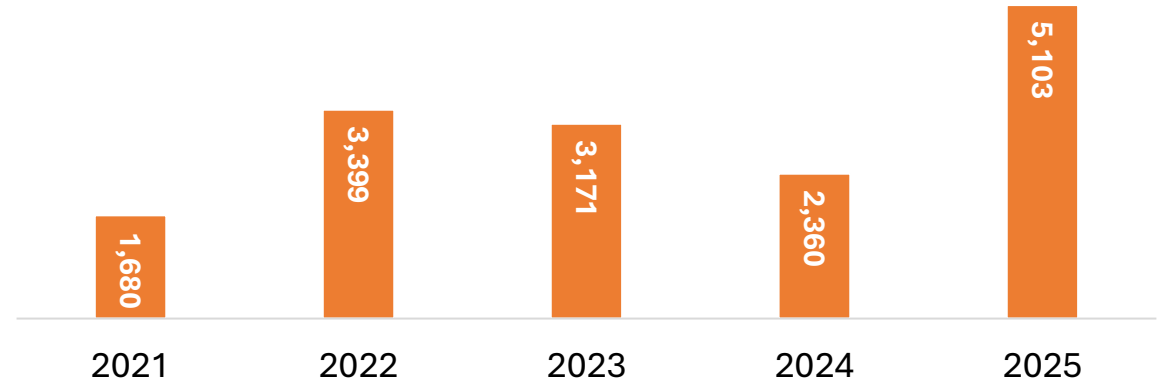
REAL ESTATE

RESERVATION SALES

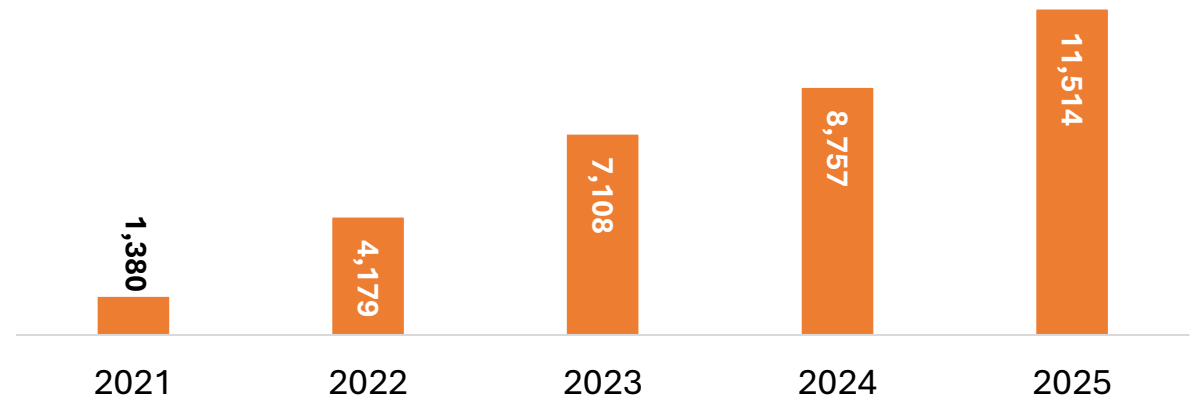
- P5.1B sales
116% growth YoY

- P11.5B
Unbooked Revenues
vs P29.6B FY2024

GROSS SALES (Php m)



UNBOOKED REVENUES (Php m)



PROJECT LAUNCHES



Phase 1 – 3 Towers
29 floors each with Podium



ONE LANCASTER
PARK

Tower 3-4
8 floors each



5 Towers
11 residential floors



Tower 2-3
23 floors



UPCOMING PROJECTS

MONTESCAPES

Estimated Value: Php 909MN
Type: Horizontal
Location: SJDM Bulacan
Target date: 2028



DULONG BAYAN

No. of units: 2,550
Type: 4PH
Total Area: 2.2 Hectares
Location: Bacoor Cavite



SOUTHSCAPES PHASE II

Estimated Value: Php 744MN
Type: Horizontal
Location: Trece Martires Cavite
Target date: 2027



CASA AURORA

No. of units: 3,570
Type: 4PH
Total Area: 4.9 Hectares
Location: Caloocan



TRANSPORT CENTRIC DEVELOPMENTS

STEADY TRAFFIC AND PASSENGER SPENDING

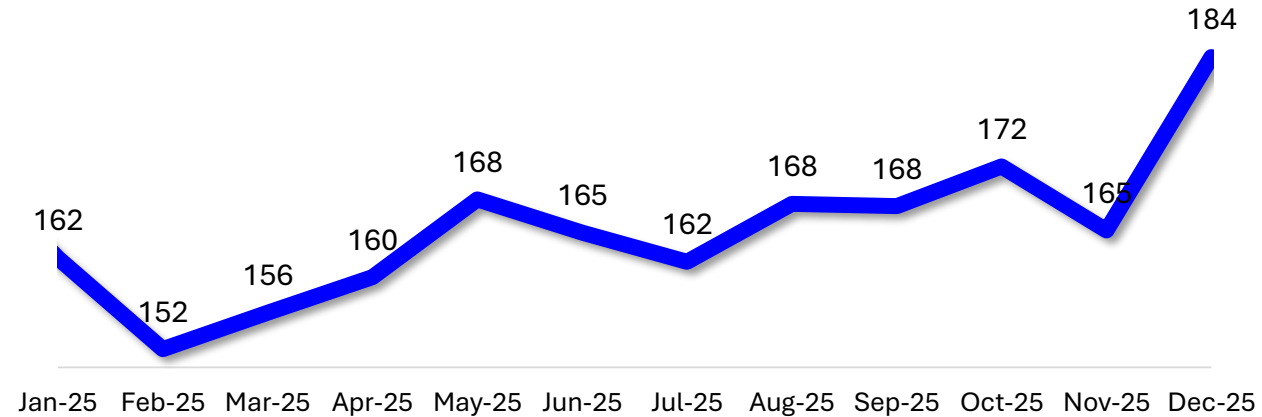
- 184k

**Daily Foot Traffic end-2025
vs 174K end-2024**

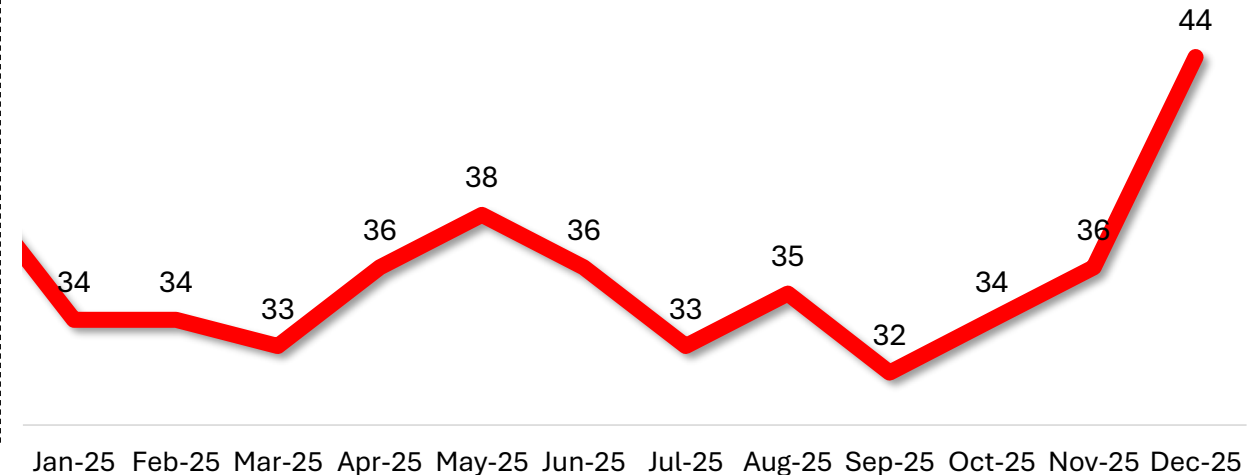
- Php 44

**Average passenger spend end-2025
vs P33/pax end-2024**

AVERAGE DAILY FOOT TRAFFIC



AVERAGE SPEND PER PAX (Php)



COMMERCIAL AND OFFICE OCCUPANCY

○ 88%

**Commercial occupancy
vs 96% end-2024**

○ 65-21-14%

F&B – Retail – Services share

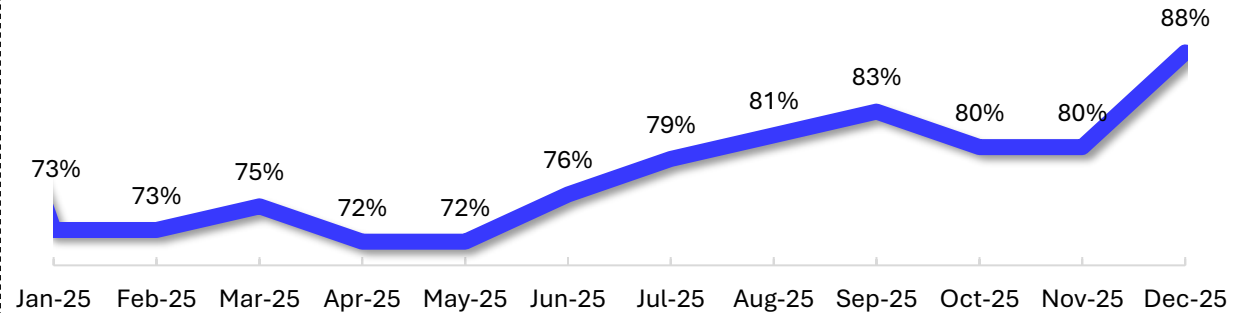
○ 38%

**Office tower occupancy
vs 56% end-2024**

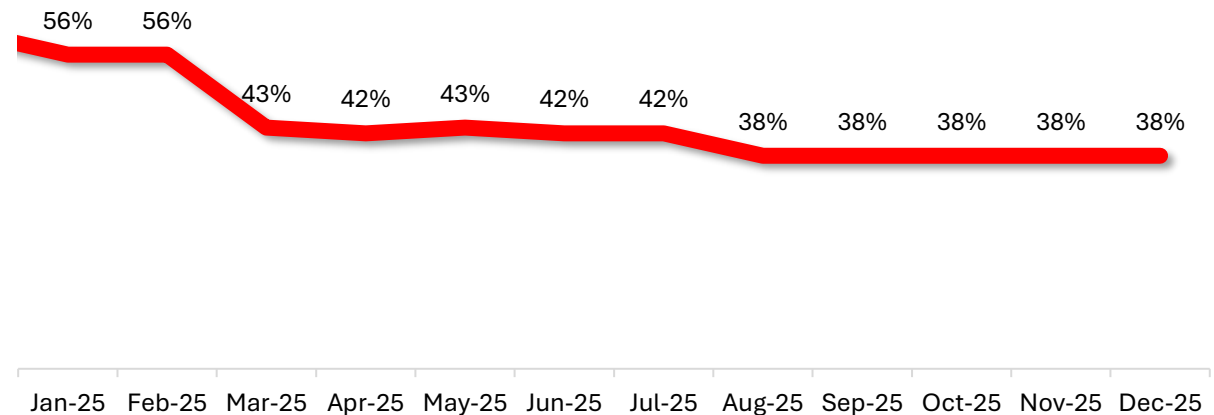
○ 38-33-27%

BPO - Logistics - Govt.

FY2025 COMMERCIAL OCCUPANCY



FY2025 OFFICE OCCUPANCY



TCDs UNDER DEVELOPMENT

MEGAWIDE



**Baguio City
Integrated Terminal**



- **TYPE:** Lease (PPP)
- **PROJECT COST:** P1.2 Billion
- **TIMETABLE:** 2027 - 29
- **ESTIMATED FOOT TRAFFIC:** 30,000 daily

MEGAWIDE



**Cavite Bus Rapid
Transit System**



- **TYPE:** Joint-Venture (JV) (PPP)
- **PROJECT COST:** 1.87 Billion
- **TIMETABLE:** 2026 (Ph1)
- **ESTIMATED FOOT TRAFFIC:** 30,000 daily



**South Luzon
Integrated Terminal Exchange**



- **TYPE:** Joint-Venture (JV) (PPP)
- **PROJECT COST:** 801 Million
- **TIMETABLE:** 2028 - 29
- **ESTIMATED FOOT TRAFFIC:** 30,000 daily

SOCIALIZED HOUSING

4PH UNDER CONSTRUCTION AND FOR LAUNCH

PROJECT NAME	LOCATION	LOT SIZE (HAS)	NO. OF UNITS	STATUS
Jenara Residences	Dasmariñas, Cavite	4.76	4,590	On-going Construction
Jab Residences	Dasmariñas, Cavite	6.19	2,958	On-going Construction
Avesta Residences	Imus, Cavite	2.06	1,540	On-going Construction
Strevi Residences	Bacoor, Cavite	1.98	2,040	On-going Construction
Avedra Residences	Imus, Cavite	5.03	5,340	On-going Design & Permitting
Casa Aurora	Camarin, Caloocan	4.92	3,570	On-going Design & Permitting
Dulong Bayan	Bacoor, Cavite	2.22	2,550	On-going Design & Land Acquisition
TOTAL		27.16	22,588	

4PH PERSPECTIVES



Jenara Residences



Entry Gate



Parking Area



Avesta Residences



Jab Residences



Amenity Block



Outdoor Court



Strevi Residences

4PH PIPELINE

LOCATION	LOT SIZE (HAS.)	ESTIMATED NO. OF UNITS	STATUS
Paliparan Expansion (Dasmariñas, Cavite)	1.94	2,500	Finalizing land acquisition; Ongoing concept design
Taytay, Rizal	3.13	3,000	Ongoing negotiations
Baliwag, Bulacan	18.12	10,000	Ongoing negotiations
Taytay, Rizal	9.00	9,000	Initial discussions with landowner
San Mateo, Rizal	8.00	8,000	Initial discussions with landowner
QC/ NCR	5.00	5,000	Ongoing site sourcing
SJDM, Bulacan	5.00	5,000	Ongoing site sourcing
Cavite	15.00	15,000	Ongoing site sourcing
Laguna	10.00	10,000	Ongoing site sourcing
Bulacan	10.00	10,000	Ongoing site sourcing
TOTAL	85.19	77,500	

TAYTAY FACILITY 2.0



2025 HIGHLIGHTS



Order Book

- P50B construction order book
- P11.5B real estate unbooked revenues
- 11K 4PH units under construction



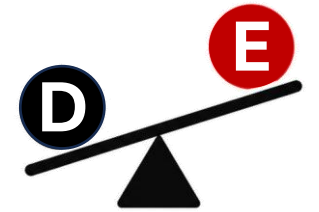
Profitability

- P3.9B FY2025 Gross Profit
23% YoY growth
- P669M FY2025 Net Income
24% YoY growth



Margins

- Consolidated gross margin at 22%
(vs 14% FY2024)
- Consolidated EBITDA margin at 24%
(vs 21% FY2024)
- 4% Net Income Margin FY2025
(vs 2% FY2024)



Leverage

- P9.4B intercompany advances settled; Php3.0B S-T Loans retired (Sep 2025)
- Bank D-E Ratio improves to 1.5x
(from 2.0x end-2024)
- Net bank D-E ratio eases to 1.0x
(from 1.7x end-2024)

Thank you

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Q&A