

**PRESS RELEASE**  
**15 Nov 2023**

### **Megawide's 9M2023 Net Income of P333M reverse P970M loss in 9M2022**

Manila, Philippines – Megawide Construction Corporation (“Megawide or the Company”) recorded P15.6 billion in revenues in the first nine months of 2023 – 47% higher than the previous year. As a result, consolidated net income came in at P332.5 million, which reversed the P970.4 million net loss recorded in the same period last year.

#### **Construction**

The construction segment recorded a 47% increase in revenues to P15.2 billion and contributed bulk of consolidated revenues at 97%. The performance is in line with the Company’s thrust of pursuing higher-value and longer-term projects that will deliver more stable and higher income streams in the long-run.

“Our growth trajectory remains intact, with our pursuit of big-ticket infrastructure projects, like the Malolos Clark Railway Project and soon the Metro Manila Subway, and high-value commercial developments, such as the Westside City Resorts Complex, materializing. We are confident that over the long-term, this direction will unlock a strong and steady earnings momentum for the EPC segment,” said Edgar Saavedra, Megawide President and CEO.

In terms of new projects, P2.3 billion worth of contracts in the commercial and industrial space were secured during the third quarter – the Hotel 101 in Libis and Citicore Renewable Energy Corp.’s Lumbangan Solar Power Plant in Batangas. This brought the total outstanding order book to P42.1 billion, excluding the Company’s share in the MMSP. Most of the projects or 56% are still in the 0-20% completion stage, while 43% are in the 21-80% range, providing a significant balance for bookable revenues in the coming periods.

#### **Landport**

Meanwhile, landport operations at the Paranaque Integrated Terminal Exchange (PITX) delivered 23% higher revenues year-on-year at P339.7 million and accounted for 2% of consolidated revenues. Commercial occupancy remained healthy at 80%, with average passenger spending reaching P36.9 in September – 61% higher from last year – and surpassed the previous record of P35.5 achieved in June 2023. The trend is expected to improve further as new offerings, such as Tim Hortons and Robinson’s Easymart, opened their doors to PITX patrons in the third quarter of the year, offering a more wholistic commuting experience.

Office occupancy rates doubled to 65% as of end-September from 33% at the start of the year, despite prevailing challenges in the office industry. The Company remains optimistic of long-term prospects amid pressures on the operating environment, and extensively explores strategic alternatives that will attract cycle-resilient businesses and support a more stable tenancy. By next year, the LRT1 Asia World Station will be operational and direct access to PITX will strengthen the facility’s value proposition as an office hub and convergence point for workers and travelers alike.

“PITX continue to serve as a key junction for commuters, through additional long-haul trips to various destinations across the country and as a strategic link to the EDSA Bus carousel, resulting in high



passenger throughput of more than 106,000 daily as of September,” said PITX President Jaime Feliciano.

### **Real estate**

Meanwhile, revenue from newly consolidated real estate operations amounted to P36.5 million for the period – representing the two (2) months’ share in the performance of recently acquired PH1 World Developers, Inc. (PH1) last July 2023. The segment is expected to contribute more significantly to consolidated revenues in the next two to three years, as new and existing developments steadily reach payment milestones and increase construction progress.

Last September, PH1 officially launched two new projects in the vertical and horizontal spaces, the Modan Lofts in Ortigas Hills, worth approximately P8.7 billion, and the Northscapes at San Jose del Monte, Bulacan, with an estimated value of P1.9 billion for Phase 1, respectively.

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### **ABOUT MEGAWIDE**

Megawide is among the most innovative engineering and infrastructure companies in the Philippines. Publicly listed since 2011, Megawide is the private partner of the Philippine Government for major public infrastructure projects such as the PPP for School Infrastructure Project Phases 1 and 2; the multi-year developments of Mactan-Cebu International Airport and the Parañaque Integrated Terminal Exchange; and the construction of Clark International Airport. In 2012, the company established Megawide Corporate Foundation, Inc., a non-profit organization focusing on social development projects.