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Press Release

Megawide posts P363M net income in 1H2023

Manila, Philippines – Megawide Construction Corporation (“Megawide or the Company”) posted a consolidated net income of P362.6 million for the first six months of 2023 – reversing the P441 million net loss recorded last year. Continuing operations, which reflected the same amount as the consolidated net income, was also an improvement from the P347.5 million in 1H2022.

Consolidated revenues grew 52% to P11.2 billion, of which construction operations cornered bulk at P10.97 billion and landport operations contributed the balance of P191 million.

“Construction is on its way to recovery and we are starting to see it. We have yet to capitalize on the big-ticket infrastructure projects in our portfolio, such as the Metro Manila Subway Project (MMSP), which has yet to commence. Our landport is also recovering in terms of foot traffic, office occupancy, and commercial sales. All in all, we are confident of sustaining the momentum for the remainder of the year,” said Edgar Saavedra, Megawide President and CEO.

The Company’s order book of P50 billion remains very healthy and diverse. More than half of the projects are still in the 0-20% completion stage, providing a significant balance for bookable revenues in the coming periods. In addition, the Company expects to gradually reap the benefits from its acquisition of affiliate PH1 World Developers, Inc. (PH1 World) over the years in terms of revenue stability and profitability.

“Our property development arm, PH1 World, will be a significant contributor to our consolidated performance moving forward. Aside from generating synergies and providing long-term project visibility, PH1 World’s healthy pipeline will also strengthen our order book quality by de-risking it from contractual and collection issues,” Saavedra added.

Landport Operations

Meanwhile, the Paranaque Integrated Terminal Exchange (PITX) continues to serve both commuters and businesses alike. Average daily foot traffic as of June 2023 breached the 100,000 level anew, after falling below this threshold in the first few months of the year.

Together with the improvement in foot traffic, is the increase in average passenger spend to P35.4 – the highest ever level to date – from P28.5 per passenger at the start of the year. This was attributed to strong leasing performance at 82% occupancy and robust sales from new tenants like Dunkin Donuts, Bonchon, Tim Horton’s, Highlands Coffee, Watsons and many more. The commercial team is looking forward to soon open other known brands such as Robinsons Supermarket, KFC, Sbarro, Ricos Lechon, HapChan and Puma.

Meanwhile, despite the challenges in the office segment, tower occupancy improved to more than 60% as of June 2023 as the PITX Team ingeniously explores ways to fill in the vacant spaces.

“We are constantly innovating and thinking out of the box to attract new tenants. PITX is a transport and logistics hub and so far, we have been quite successful in with our concepts as we were able to attracting some of the largest global logistics companies, like Lalamove, UPS, and other local BPO players such as SP Madrid and Dynamic Outsourcing Solutions. PITx is committed to providing Mobility Solutions for passengers and goods and these positive developments make us very excited to secure more



occupants as we provide them with mutually beneficial business solutions,” said Mohit Malhi, Chief Executive Advisor of PITX.

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About Megawide

Megawide is among the most innovative engineering and infrastructure companies in the Philippines. Publicly listed since 2011, Megawide is the private partner of the Philippine Government for major public infrastructure projects such as the PPP (Public Private Partnership) for School Infrastructure Project Phases 1 and 2; the multi-year developments of Mactan-Cebu International Airport and the Parañaque Integrated Terminal Exchange; and the construction of Clark International Airport. In 2012, the company established Megawide Corporate Foundation, Inc., a non-profit organization focusing on social development projects.