

### **MEGAWIDE CONSTRUCTION CORPORATION**

20 N. Domingo Street, Brgy. Valencia, Quezon City, Metro Manila Telephone No. +63 2 8655 1111

Prospectus relating to the Primary Offer in the Philippines of 30,000,000 Non-Voting Perpetual Series 2 Preferred Shares with an Oversubscription Option for up to 20,000,000 Non-Voting Perpetual Series 2 Preferred Shares consisting of Series 2A Preferred Shares "MWP2A" with a Dividend Rate of 4.75% Series 2B Preferred Shares "MWP2B" with a Dividend Rate of 5.75%

at an Offer Price of ₱100.00 per Preferred Share to be listed and traded on the Main Board of The Philippine Stock Exchange, Inc.

Sole Issue Manager

**RCBC** Capital Corporation

#### Joint Lead Underwriters and Bookrunners





**Selling Agents** 

Trading Participants of the Philippine Stock Exchange, Inc.

THE SECURITIES AND EXCHANGE COMMISSION HAS NOT APPROVED THESE SECURITIES OR DETERMINED IF THIS PROSPECTUS IS ACCURATE OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE AND SHOULD BE REPORTED IMMEDIATELY TO THE SECURITIES AND EXCHANGE COMMISSION.

This Final Prospectus, as amended, is dated November 16, 2020.

#### MEGAWIDE CONSTRUCTION CORPORATION 20 N. DOMINGO STREET, BRGY. VALENCIA, QUEZON CITY, METRO MANILA Telephone No. +63 2 8655 1111 http://www.megawide.com.ph/

This Prospectus relates to the offer and sale of up to 50,000,000 cumulative, non-voting nonparticipating, non-convertible, redeemable (non-reissuable) perpetual preferred shares with a par value of One Peso (₱1.00) per share (the "Series 2 Preferred Shares" or "Shares") of Megawide Construction Corporation ("Megawide" or "MWIDE" or the "Company" or the "Issuer"), a corporation incorporated and existing under Philippine laws (the "Offer"). The Offer is for a total of up to 50,000,000 Series 2 Preferred Shares (the "Offer Shares") with a base offer of 30,000,000 Series 2 Preferred Shares (the "Firm Shares") to be issued two (2) subseries: Series 2A Preferred Shares and/or Series 2B Preferred Shares. In the event of an oversubscription, the Joint Lead Underwriters and Bookrunners, with the consent of the Company, reserve the right but not the obligation to increase the size of the Offer by up to an additional 20,000,000 Series 2 Preferred Shares (the "Oversubscription Option") and the Series 2 Preferred Shares pertaining to such option, the "Oversubscription Option Shares"), subject to the registration requirements of the Securities and Exchange Commission ("SEC"). The Offer Shares are to be issued in two subseries: Series 2A Preferred Shares and Series 2B Preferred Shares, at a subscription price of ₱100.00 per share (the "Offer Price"). The Offer Shares will be issued by the Company from its 70,500,000 unissued cumulative, non-voting, non-participating, non-convertible, perpetual preferred shares.

The distribution and sale of the Series 2 Preferred Shares shall be made solely in the Philippines through RCBC Capital Corporation ("**RCBC Capital**" or the "**Sole Issue Manager**") and PNB Capital and Investment Corporation ("**PNB Capital**"), (RCBC Capital and PNB Capital, each a "**Joint Lead Underwriter and Bookrunner**", and together, the "**Joint Lead Underwriters and Bookrunner**") and the Selling Agents named herein who shall sell and distribute the Series 2 Preferred Shares to third party buyers/investors at the Offer Price.

In the event that Oversubscription Option is exercised, the Joint Lead Underwriters and Bookrunners, in consultation with the Issuer, have the discretion to allocate the Oversubscription Option Shares in either Series 2A Preferred Shares or Series 2B Preferred Shares at the end of the Offer Period based on actual demand.

The Series 2 Preferred Shares will be listed on the Main Board of the Philippine Stock Exchange, Inc. ("**PSE**") on November 27, 2020, (the "**Listing Date**") under the trading symbol "**MWP2A**" for the Series 2A Preferred Shares and "**MWP2B**" for the Series 2B Preferred Shares.

Following the Offer, and assuming the Oversubscription Option is exercised in full, the Company will have 2,013,409,717 common shares and 386,016,410 common shares are held in treasury; 40,000,000 Series 1 Preferred Shares, and 50,000,000 Series 2 Preferred Shares, and 13,500,000 Series 3 Preferred Shares, issued and outstanding shares.

The holders of the Series 2 Preferred Shares do not have identical rights and privileges with holders of the existing common shares and existing Series 1 and Series 3 Preferred Shares of the Company. Any and all preferred shares of the Corporation shall have preference over common shares in dividend distribution and in case of liquidation or dissolution. For further discussion, please refer to "*Description of Shares*".

The declaration and payment of Dividends on the Shares on each Dividend Payment Date will be subject to the sole and absolute discretion of the Issuer's Board of Directors (the "**Board**"), to the extent permitted by law and subject to the covenants (financial or otherwise) in the loans and credit agreements to which Megawide is a party and the requirements under applicable laws and regulations. The declaration and payment of dividends (except stock dividends) do not require any further approval from the shareholders.

As and if declared by the Board, dividends on the Series 2A Preferred Shares and Series 2B Preferred Shares shall be at a fixed rate of 4.75% per annum, and 5.75% per annum, respectively, in all cases calculated in respect of each share by reference to the Offer Price thereof for each Dividend Period (as defined below) (each, the "Initial Dividend Rate" for the relevant subseries). Subject to the

limitations described in this Prospectus, cash dividends on the Shares will be payable on a quarterly basis in arrears on a Dividend Period (as defined herein).

Unless the Series 2 Preferred Shares have not been redeemed by the Company on, in respect of the Series 2A Preferred Shares, 2.5 years from the Listing Date (the "Series 2A First Optional Redemption Date") and in respect of the Series 2B Preferred Shares, 5 years from the Listing Date (the "Series 2B First Optional Redemption Date") or on the next Business Day in case each of the First Optional Redemption Date falls on a non-Business Day, the dividends on each subseries will be adjusted as follows:

- (a) For the Series 2A First Optional Redemption Date, the higher of (a) the sum of (i) the simple average of the closing per annum rates of 5-year BVAL rate, or if such interpolated 5-year BVAL rate is not available or cannot be determined, any such successor rate generally accepted by the Bankers Association of the Philippines ("BAP") or the Bangko Sentral ng Pilipinas ("BSP"), as shown on the PDEX page (or such successor page) of Bloomberg (or such successor electronic service provider for three consecutive days ending on (and including) the day 2.5 years from Listing Date and (ii) 4.00% or (b) the floor rate of 8.00% (the "MWP2A Step Up Rate") and;
- (b) For the Series 2B First Optional Redemption Date, the higher of (a) the sum of (i) the simple average of the closing per annum rates of the 7-year BVAL rate, or if the 7-year BVAL rate is not available or cannot be determined, the interpolated 7-year BVAL rate, or if such interpolated 7-year BVAL rate is not available or cannot be determined, any such successor rate generally accepted by the BAP or the BSP, as shown on the PDEX page (or such successor page) of Bloomberg (or such successor electronic service provider for three consecutive days ending on (and including) the day 5 years from Listing Date and (ii) 4.00% or (b) the floor rate of 8.00% (the "MWP2B Step Up Rate");

Provided, that in the event the relevant Series 2A or Series 2B First Optional Redemption Date falls on day that is not a Business Day:

- (a) the rate setting will be done on the immediately succeeding Business Day using the average of the relevant BVAL rates for the three (3) consecutive Business Days preceding and inclusive of the said rate setting date; and
- (b) the applicable MWP2A Step Up Rate and the MWP2B Step Up Rate (the "Step-Up Rate", see "Summary of the Offering") will be applied commencing on the Step-Up Date (which is the 2.5 years from the Listing Date of the Series 2A Preferred Shares, and 5 years from the Listing Date of the Series 2B Preferred Shares).

Dividends on the Shares will be cumulative. If for any reason the Issuer's Board does not declare a dividend on the Shares for a Dividend Period, the Issuer will not pay a dividend on the Dividend Payment Date for that Dividend Period. However, on any future Dividend Payment Date on which dividends are declared, holders of the Shares as of record date of such dividends must receive the dividends due them on such Dividend Payment Date as well as all dividends due and payable or dividends in arrears in respect of prior Dividend Periods ("**Dividends in Arrears**") (see "*Description of the Shares*").

As and if declared by the Board, the Issuer may redeem the Series 2 Preferred Shares as follows:

- (a) in whole (not in part), the Series 2A Preferred Shares on the Series 2A First Optional Redemption Date or on any Dividend Payment Date thereafter (each of the Series 2A First Optional Redemption Date and the Dividend Periods thereafter, a "Series 2A Optional Redemption Date"); and
- (b) in whole (not in part), the Series 2B Preferred Shares on the Series 2B First Optional Redemption Date or on any Dividend Payment Date thereafter (each of the Series 2B First Optional Redemption Date and the Dividend Periods thereafter, a "Series 2B Optional Redemption Date")

## (each Series 2A Optional Redemption Date and Series 2B Optional Redemption Date, an "Optional Redemption Date").

after giving not less than thirty (30) nor more than sixty (60) days prior written notice to the intended date of redemption, at a redemption price equal to the relevant Offer Price of the Series 2 Preferred Shares plus all dividends due them on such Optional Redemption Date as well as all Dividends in Arrears after deduction of transfer costs customarily chargeable to stockholders, as applicable, to effect the redemption (the "**Redemption Price**"). Such notice to redeem shall be deemed irrevocable upon issuance thereof.

For the avoidance of doubt, on the applicable Optional Redemption Date, the Issuer has the option to redeem, in whole but not in part, any or both of the subseries.

In the event an Optional Redemption Date which the Issuer has chosen as the date to redeem any or both of the subseries falls on a day that is not a Business Day, the redemption shall be made on the next succeeding day that is a Business Day, without adjustment as to the Redemption Price and the amounts of dividends to be paid.

The Issuer may also redeem the Series 2 Preferred Shares in whole but not in part, at any time prior to any Optional Redemption Date if an Accounting Event or a Tax Event (each as defined below) has occurred and is continuing, having given not less than thirty (30) nor more than sixty (60) days' notice prior to the intended date of redemption. The redemption due to an Accounting Event or a Tax Event shall be made by the Issuer at the Redemption Price which shall be paid within five (5) Business Days after the exercise of the right to redeem the Series 2 Preferred Shares.

Each Series 2 Preferred Share has a liquidation right equal to the Offer Price of the Series 2 Preferred Share plus an amount equal to any dividends declared but unpaid in respect of the previous dividend period and any accrued and unpaid dividends for the then current dividend period to (and including) the date of commencement of the Company's winding up or the date of any such other return of capital, as the case may be (the "Liquidation Right").

Upon listing on the PSE, Megawide may purchase the Series 2 Preferred Shares at any time in the open market or by public tender or by private contract at any price through the PSE. The Series 2 Preferred Shares so purchased may either be redeemed (pursuant to their terms and conditions as set out in the Prospectus) and cancelled, or kept as treasury shares, as applicable.

All payments in respect of the Series 2 Preferred Shares are to be made free and clear of any deductions or withholding for or on account of any present or future taxes or duties imposed by or on behalf of the Government of the Republic of the Philippines (the "Government"), including but not limited to, stamp, issue, registration, documentary, value added or any similar tax or other taxes and duties, including interest and penalties. If such taxes or duties are imposed, the Issuer will pay additional amounts so that holders of Series 2 Preferred Shares will receive the full amount of the relevant payment which otherwise would have been due and payable, provided, however, that the Issuer shall not be liable for (a) the final withholding tax applicable on dividends earned on the Series 2 Preferred Shares, (b) as applicable, any income tax (whether or not subject to withholding), percentage tax (such as stock transaction tax), and documentary stamp tax on the redemption or buy back of the Series 2 Preferred Shares or on the liquidating distributions as may be received by a holder of Series 2 Preferred Shares, (c) expanded value added tax which may be payable by any holder of the Series 2 Preferred Shares on any amount to be received from the Issuer under the Offer, (d) any withholding tax on any amount payable to any holder of Shares or any entity which is a nonresident foreign corporation and (e) applicable taxes to any subsequent sale or transfer of the Series 2 Preferred Shares by any holder of the Series 2 Preferred Shares which shall be for the account of the said holder (or the buyer in case such buyer shall have agreed to be responsible for the payment of such taxes). If payments become subject to additional withholding or any new tax as a result of certain changes in law, rule or regulation, or in the interpretation thereof, and such tax cannot be avoided by use of reasonable measures available to the Issuer, the Issuer may redeem the Shares in whole, but not in part, on any Dividend Payment Date (having given not more than thirty (30) nor less than sixty (60) days' notice) at the Redemption Price (Please see "Summary of the Offer"; the taxes applicable on the Series 2 Preferred Shares are discussed in the section on "Taxation").

Documentary stamp tax for the primary issue of the Series 2 Preferred Shares and the documentation, if any, shall be for the Issuer's account.

The Shares will constitute direct and unsecured subordinated obligations of the Issuer ranking at least *pari passu* in all respects and rateably without preference or priority among themselves and with all other preferred shares issued or to be issued by the Issuer.

The Shares will be issued in scripless form. Title to the Shares shall pass by endorsement and delivery to the transferee and registration in the registry of shareholders to be maintained by the Registrar and Depository Agent (as defined herein). Settlement of the Shares in respect of such transfer or change of title to the Shares shall be similar to the transfer of title and settlement procedures for listed securities in the PSE (see "Summary of the Offer").

Through the Offer and based on the Offer Price set forth above, the Company expects to raise gross proceeds of approximately P3,000,000,000,00, or if the Oversubscription Option is exercised in full, P5,000,000,000.00. The net proceeds from the Offer, estimated to be at P2,971,887,375.00 or if the Oversubscription Option is exercised in full P4,961,687,375.00, determined by deducting from the gross proceeds the SEC Registration fees, underwriting and selling fees, documentary stamp taxes and other related fees and out-of-pocket expenses, will be used by the Company primarily to partially finance its capital expenditure requirements and general corporate purposes. (See "Use of Proceeds"). No part of the proceeds will be used to reimburse the Company for the filing fees and expenses incurred in connection with the increase in capital stock to create the Series 2 Preferred Shares.

RCBC Capital acting as Sole Issue Manager, and RCBC Capital and PNB Capital, acting together as Joint Lead Underwriters and Bookrunners, shall receive underwriting fees of 0.50% of the gross proceeds of the Offer, inclusive of amounts to be paid to the Selling Agents. The commissions to be paid to the Selling Agent shall be equivalent to 0.125% of the total proceeds of the sale of Series 2 Preferred Shares by such Selling Agent. The 0.125% commissions shall be inclusive of VAT and will be paid to the Selling Agent less any applicable withholding tax.

No dealer, salesman, or any other person has been authorized to give any information or to make any representation not contained in this Prospectus. If given or made, any such information or representation must not be relied upon as having been authorized by the Company, and the Joint Lead Underwriters and Bookrunners. The distribution of this Prospectus and the offer and sale of the Series 2 Preferred Shares may, in certain jurisdictions, be restricted by law. The Company and Joint Lead Underwriters and Bookrunners require persons into whose possession this Prospectus come, to inform them of and observe all such restrictions. This Prospectus does not constitute an offer of any securities, or any offer to sell, or a solicitation of any offer to buy any securities of the Company in any jurisdiction, to or from any person to whom it is unlawful to make such offer in such jurisdiction.

Unless otherwise stated, the information contained in this Prospectus has been supplied by the Company to the best of its knowledge and belief. The Company (which has taken all reasonable care to ensure that such is the case) confirms that the information contained in this Prospectus is correct, and that there is no material statement or omission of fact which would make any statement in this Prospectus misleading in any material respect. The Company hereby accepts full and sole responsibility for the accuracy of the information contained in this Prospectus. The Company and the Joint Lead Underwriters and Bookrunners have exercised due diligence in ascertaining that all material representations contained in the Prospectus, its amendments and supplements, are true and correct, and that no material information was omitted which was necessary in order to make the statements contained in the aforementioned documents not misleading. The Joint Lead Underwriters and Bookrunners confirm that they have exerted reasonable efforts to verify the information contained herein but do not make any representation, express or implied, as to the accuracy or completeness of the materials contained herein. The Joint Lead Underwriters and Bookrunners, having made all reasonable enquiries, confirm that this document contains all information with respect to the Issuer, the Joint Lead Underwriters and Bookrunners, and the Series 2 Preferred Shares which is material in the context of the issue and offering of the Offer Shares, that the information contained herein is true and accurate in all material respects and is not misleading, that the opinions and intentions expressed herein are honestly held and have been reached after considering all relevant circumstances and are based on reasonable assumptions, that there are no other facts, the omission of which would, in the context of the issue and offering of the Series 2 Preferred Shares, make this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect and that all reasonable enquiries have been made by the Issuer to verify the accuracy of such information. The Issuer accepts responsibility accordingly.

Unless otherwise indicated, all information in this Prospectus is as of date hereof. Neither the delivery of this Prospectus nor any sale made pursuant to this Prospectus shall, under any circumstances, create any implication that the information contained herein is correct as of any date subsequent to the date hereof or that there has been no change in the affairs of the Company and its subsidiaries since such date. Market data and certain industry forecasts used throughout this Prospectus were obtained from internal surveys, market research, publicly available information and industry publications. Industry publications generally state that the information contained therein has been obtained from sources believed to be reliable, but that the accuracy and completeness of such information is not guaranteed. Similarly, internal surveys, industry forecasts and market research, while believed to be reliable, have not been independently verified, and none of the Company, the Joint Lead Underwriters and Bookrunners make any representation as to the accuracy of such information. Each person contemplating an investment in the Series 2 Preferred Shares should make his own independent investigation and analysis of the creditworthiness of Megawide and his own determination of the suitability of any such investment. The risk disclosure herein does not purport to disclose all the risks and other significant aspects of investing in the Shares. A person contemplating an investment in the Series 2 Preferred Shares should seek professional advice if he or she is uncertain of, or has not understood any aspect of the securities to invest in or the nature of risks involved in trading of securities, especially those high-risk securities. Investing in the Series 2 Preferred Shares involves a higher degree of risk compared to debt instruments. For a discussion of certain factors to be considered in respect of an investment in the Series 2 Preferred Shares, see the section entitled "Risk Factors".

Megawide is incorporated under the laws of the Philippines. Its principal office address is at the 20 N. Domingo St, Quezon City, Metro Manila, Philippines, with telephone number +63 2 8655 1111.

# ALL REGISTRATION REQUIREMENTS HAVE BEEN MET AND ALL INFORMATION CONTAINED IS TRUE AND CURRENT.

#### **MEGAWIDE CONSTRUCTION CORPORATION**

EDGAR B. SAAVEORA

Chairman, Chlef Executive Officer, and President

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Appointment No M-523 Notar Public for Makati City Until December 31, 2020 Liberty Center-Picazo Law 104 H.V. Dela Coula Street, Makati City Roll of Attorney's No. 73252 PTR No. 8148378/Makati City/01-20-2020 IBP No. 101857/Cavite/01-07-2020 MCLE Exempted-Adm #od to the bar in 2019

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#### **DEFINITION OF TERMS**

Affiliate	A corporation that directly or indirectly, through one or more intermediaries, Controls, is Controlled by, or is under the common Control of, another corporation
Affordable Housing	Housing units with a price range of ₱400,000.00 to ₱2,000,000.00 per unit
Altria	Altria East Land, Inc.
Applicant	A person, whether natural or juridical, who seeks to subscribe to the Offer Shares by submitting an Application under the terms and conditions prescribed in this Prospectus
Application	An application to subscribe for Offer Shares pursuant to the Offer
Banking Day	A day (except Saturdays, Sundays and holidays) on which banks in the Philippines are open for business in Metro Manila, Philippines
BBB	Build, Build Program
BIR	Bureau of Internal Revenue
Board or Board of Directors	The Board of Directors of the Company
BOT	Build-Operate-Transfer Program
BSP	Bangko Sentral ng Pilipinas, the central bank of the Philippines
ВТ	Build-Transfer Program
Citicore	Citicore Holdings Investment, Inc.
CMCI	Citicore-Megawide Consortium Inc.
Company or Megawide	Megawide Construction Corporation
Construction Order Book	The value of construction contracts awarded to the Company during a specified period
COVID-19	A disease caused by a new strain of coronavirus. Formerly referred to as '2019 novel coronavirus' or '2019-nCoV'.
DENR	Department of Environment and Natural Resources
DepEd	Department of Education
Depository Agent	Philippine Depository and Trust Group
DOH	Department of Health
DOTC	Department of Transportation and Communication
DPWH	Department of Public Works and Highways
ECQ	Enhanced Community Quarantine
Eligible Investors	Applicants who are qualified to subscribe to the Offer Shares

EPC	Engineering, procurement, and construction
FIA	Foreign Investments Act of 1991, as amended
Firm Shares	30,000,000 Series 2 Preferred Shares each with a par value of ₱ 1.00
Formwork Systems	Temporary or permanent molds into which concrete or similar materials are poured
GDP	Gross domestic product, or the monetary value of all the finished goods and services produced within a country's borders, calculated on an annual basis
Government	The Government of the Republic of the Philippines
GMCAC	GMR-Megawide Cebu Airport Corporation, a joint venture between Megawide (60%) and GMR (40%)
GMR	GMR Infrastructure Limited
High Technology Building Systems	Pre-Cast Concrete and Formwork Systems currently employed by the Company in construction
Joint Lead Underwriters and Bookrunners	RCBC Capital Corporation and PNB Capital and Investment Corporation
Listing Date	The date on which the listing and trading of the Offer Shares on the PSE begin, expected to be on November 27, 2020
MCIA	Mactan Cebu International Airport
MWCCI	Megawide World Citi Consortium, Inc., a joint venture between Megawide and World Citi, Inc.
MWMTI	MWM Terminals Inc.
MySpace	MySpace Properties Inc.
NAIA	Ninoy Aquino International Airport
NIRC	Philippine National Internal Revenue Code
Offer	The offer for subscription of 30,000,000 Preferred Shares plus an additional oversubscription option of up to 20,000,000 Preferred Shares, if exercised, to Eligible Investors subject to the terms and conditions in this Prospectus and in the Application
Offer Period	The period commencing 9:00 a.m. on November 10, 2020 and ending at 5:00 p.m. on November 17, 2020 within which the Eligible Investors may subscribe to the Offer Shares
Offer Price	₱100.00
Offer Shares	Up to 50,000,000 Series 2 Preferred Shares each with a par value of ₱1.00

Oversubscription Option Shares	Up to 20,000,000 Series 2 Preferred Shares each with a par value of ₱1.00
₱, P, or Php	Philippine Pesos, the lawful currency of the Republic of the Philippines
PCAB	Philippine Contractors Accreditation Board
PCD	The Philippine Central Depository
PCD Nominee	The PCD Nominee Corporation, a corporation wholly owned by the PDTC
P.D. No. 1746	Presidential Decree No. 1746, entitled "Creating the Construction Industry Authority of the Philippines", as amended by R.A. No. 4566
PDS	The Philippine Dealing System
PDTC	The Philippine Depository and Trust Corporation, the central securities depositary of, among others, securities listed and traded on the PSE
PFRS	Philippine Financial Reporting Standards
PIFITA	House Bill 304 or Passive Income and Financial Intermediary Taxation Act
PITX	Paranaque Integrated Terminal Exchange
PNB Capital	PNB Capital and Investment Corporation
Philippine Nationals	Pursuant to the FIA, any of the following:
	<ul> <li>(a) a citizen of the Philippines; or</li> <li>(b) a domestic partnership or association wholly owned by citizens of the Philippines; or</li> <li>(c) a corporation organized under the laws of the Philippines of which at least 60% of the capital stock outstanding and entitled to vote is owned and held by citizens of the Philippines; or</li> <li>(d) a corporation organized abroad and registered as doing business in the Philippines under the Corporation Code of which 100% of the capital stock outstanding and entitled to vote is wholly owned by Filipinos; or</li> <li>(e) a trustee of funds for pension or other employee retirement or separation benefits, where the trustee is a Philippine national and at least 60% of the fund will accrue to the benefit of the Philippine nationals. Where a corporation and its non-Filipino stockholders own stocks in an SEC-registered enterprise, at least 60% of the capital stock outstanding and entitled to vote of both corporations must be owned and held by citizens of the Philippines and at least 60% of the members of the Board of Directors of both corporations must be considered a Philippine national</li> <li>Pursuant to SEC Memorandum Circular No. 8, Series of 2013, which generally applies to all corporations engaged in identified areas of activities or enterprises specifically reserved, wholly or partly, to Philippine nationals by the Philippine Constitution, the FIA and other existing laws, amendments thereto, and implementing rules and regulations of said laws, for purposes of determining compliance with</li> </ul>

	the constitutional or statutory ownership requirement, the required percentage of Filipino ownership shall be applied to both:
	<ul><li>(i) the total number of outstanding shares of stock entitled to vote in the election of directors; and</li><li>(ii) the total number of outstanding shares of stock, whether or not entitled to vote in the election of directors.</li></ul>
PPP	Public-Private Partnership
Pre-Cast Concrete System	A construction product resulting from casting concrete in a reusable mold which is then cured in a controlled environment, transported to the construction site and lifted into place
Project	Any one of the following projects, as the context may require:
	<ul> <li>(a) Mactan Cebu International Airport I</li> <li>(b) Mactan Cebu International Airport II</li> <li>(c) Metro Manila Subway Project; and</li> <li>(d) North South Commuter Rail.</li> </ul>
Prospectus	This Prospectus together with all its annexes, appendices and amendments
PSE	The Philippine Stock Exchange, Inc.
Qualified Institutional Buyer	Any of the following: mutual funds, pension or retirement funds, commercial or universal banks, trust companies, investment houses, insurance companies, investment companies, finance companies, venture capital firms, government financial institutions, trust departments of commercial or universal banks, non-bank quasi banking institutions, Trading Participants of the PSE for their dealer accounts, non-stock savings and loan associations, educational assistance funds, and any other juridical persons that possesses at the time of registration with an authorized registrar:
	<ul> <li>(a) have gross assets of at least One Hundred Million Pesos (₱100,000,000.00) or</li> <li>(b) a total portfolio investment in securities registered with the SEC or financial instruments issued by the government of at least Sixty Million Pesos (₱60,000,000.00).</li> </ul>
R.A. No. 4566	Republic Act No. 4566 or the "Contractor's License Law"
Registrar	Stock Transfer Service Inc.
Receiving Agent	Rizal Commercial Banking Corporation - Trust and Investments Group
Revised Corporation Code	Republic Act 11232 or the Revised Corporation Code of the Philippines
SEC	The Philippine Securities and Exchange Commission
Series 2 Preferred Shares	The Company's Series 2 Preferred Shares which are subject of the Offer, each with a par value of ₱1.00
Shares	Up to 50,000,000 Series 2 Preferred Shares of the Company being applied for listing with the PSE
Sole Issue Manager	RCBC Capital Corporation

SRC	Republic Act No. 8799, otherwise known as "The Securities Regulation Code"
Subsidiary	A corporation which is controlled, directly or indirectly, by another corporation which thereby becomes its Parent
Trading Day	Any day on which trading is allowed in the PSE
Underwriting Agreement	The agreement entered into by and between the Company and the Joint Lead Underwriters and Bookrunners, indicating the terms and conditions of the Offer and providing that the Offer shall be fully underwritten by the Joint Lead Underwriters and Bookrunners
VAT	Value Added Tax

#### FORWARD LOOKING STATEMENTS

This Prospectus contains forward-looking statements that are, by their nature, subject to significant risks and uncertainties and should not in any way be confused or considered as statements of historical fact. Some of these statements can be identified by forward looking terms such as, "anticipate", "believe", "can", "could", "estimate", "expect", "intend", "may", "plan", "should", "will", "and", "would" or other similar words. These words, however, are not the exclusive means of identifying forward-looking statements. These forward-looking statements include, without limitation, statements relating to:

- (a) Known and unknown risks;
- (b) Uncertainties and other factors which may cause Megawide's actual results, performance or achievements to deviate significantly from any future results;
- (c) Performance or achievements expressed or implied by forward-looking statements;
- (d) Megawide's overall future business, financial condition and results of operations, including, but not limited to, its financial position or cash flow;
- (e) Megawide's goals for or estimated of its future operational performance of results;
- (f) Megawide's submission of proposal or planned participation in future projects;
- (g) Megawide's dividend policy; and
- (h) Changes in Megawide's regulatory environment including but not limited to, policies, decisions and determinations of governmental or regulatory authorities.

Such forward-looking statements are based on numerous assumptions regarding Megawide's present and future business strategies and the environment in which Megawide will operate in the future. Important factors that could cause some or all of the assumptions not to occur or cause actual results, performance or achievements to differ materially from those in the forward-looking statements include, but are not limited to, those disclosed under "*Risk Factors*" and "*Additional Risk Factors*". These forward-looking statements speak only as of the date of this Prospectus. Megawide, the Joint Lead Underwriters and Bookrunners, expressly disclaim any obligation or undertaking to release, publicly or otherwise, any updates or revisions to any forward-looking statement is based. In the light of all the risks, uncertainties and assumptions associated with forward-looking statements, investors should be aware that the forward-looking events and circumstances discussed in this Prospectus might not occur in the way Megawide expects or even at all. Investors should not place undue reliance on any forward-looking information.

#### **EXECUTIVE SUMMARY**

The following summary is qualified in its entirety by the more detailed information, including the Company's financial statements and the notes relating thereto, appearing elsewhere in this Prospectus. Prospective purchasers of the Series 2 Preferred Shares must read the entire Prospectus carefully, including the section on "Risk Factors". Capitalized terms not defined in this summary are defined in the section "Definition of Terms".

#### COMPANY OVERVIEW

Megawide Construction Corporation ("**Megawide**" or the "**Company**") was registered with the Philippine Securities and Exchange Commission ("**SEC**") on July 28, 2004. The Company is one of the country's most progressive infrastructure conglomerates, with a portfolio in Engineering, Procurement and Construction ("**EPC**"), Airport Infrastructure and Progressive Property Development. The Company's revolutionary construction and engineering solutions continue to shape the industry by integrating its comprehensive EPC capabilities with innovative construction solution technologies such as precast, formworks, concrete batching, and specialized logistics systems. Its principal office is located at 20 N. Domingo Street, Brgy. Valencia, Quezon City.

The Company's common shares were listed at the Philippine Stock Exchange ("**PSE**") on February 18, 2011 under the trading symbol "**MWIDE**" while the Company's Series 1 Preferred Shares were listed in the PSE on December 3, 2014 under the trading symbol ("**MWP**").

The Company's Board of Directors approved the increase in the authorized capital stock of the Company from P5,000,000,000 to P5,054,000,000.00 divided into the following: (i) P4,930,000,000 consisting of 4,930,000,000 common shares with a par value of P1.00 per share; (ii) from P70,000,000 consisting of 70,000,000 preferred shares, to P124,000,000 consisting of 124,000,000 preferred shares with a par value of P0.10 per share on April 13, 2020 and June 30, 2020. The foregoing resolution was approved and ratified by the stockholders at the Annual Stockholders Meeting held on June 30, 2020, whereby the stockholders likewise delegated to the Board of directors the power and authority to: (i) implement the issuance of the preferred shares in series, subseries or in tranches, and (ii) fix the terms and conditions of the preferred shares as they may be issued in series, sub-series or in tranches.

Pursuant to such delegated authority of the Board of Directors to issue the preferred shares in series, sub-series or in tranches, the Board of Directors, in its meeting on October 5, 2020, approved the creation of the series of preferred shares, as follows:

(a) Series 1 Preferred Shares consisting of 40,000,000 existing, issued and outstanding preferred shares which are listed in the PSE;

(b) Series 2 Preferred Shares consisting of not more than 50,000,000 shares to be allocated between Subseries 2A Preferred Shares and Subseries 2B Preferred Shares; and

(c) Series 3 Preferred Shares consisting of 13,500,000 existing, issued, and outstanding preferred shares.

The Offer Shares will be coming from the Series 2 Preferred Shares.

The authorized capital stock of the Company is ₱5,054,000,000.00 divided into 4,930,000,000 common shares with a par value of ₱1.00 per share and 124,000,000 preferred shares with a par value of ₱1.00 per share. As of date, the Company has 2,452,926,127 issued shares of which 2,013,409,717 are issued and outstanding common shares and 386,016,410 common shares are held in treasury, and 40,000,000 are issued and outstanding Series 1 Preferred Shares, and 13,500,000 are issued and outstanding Series 3 Preferred Shares.

Following the Offer, and assuming the Oversubscription Option is exercised in full, the Company will have (a) 2,013,409,717 issued and outstanding common shares and 386,016,410 common shares are held in treasury; (b) 40,000,000 issued and outstanding Series 1 Preferred Shares; (c) 50,000,000 issued and outstanding Series 2 Preferred Shares; and (d) 13,500,000 issued and

outstanding Series 3 Preferred Shares. Following the Offer, and assuming the Oversubscription Option is not exercised, the Company will have (a) 2,013,409,717 issued and outstanding common shares and 386,016,410 common shares are held in treasury; (b) 40,000,000 issued and outstanding Series 1 Preferred Shares; (c) 30,000,000 issued and outstanding Series 2 Preferred Shares; and (d) 13,500,000 issued and outstanding Series 3 Preferred Shares.

As of date of this Prospectus, Megawide is governed by a Board of 7 directors composed of Mr. Edgar B. Saavedra, Mr. Manuel Louie B. Ferrer, Mr. Oliver Y. Tan, former Chief Justice Hilario G. Davide, Jr., Mr. Leonilo G. Coronel, Mr. Celso P. Vivas and Mr. Alfredo E. Pascual. Its management team is headed by a licensed civil engineer who has been practicing for 17 to 18 years, namely, its President, Chief Executive Officer and Chairman of the Board, Mr. Edgar B. Saavedra.

As of date of this Prospectus, the Company's major shareholders are PCD Nominee Corporation (Filipino) 53.68% of the total issued and outstanding capital stock, Citicore Holdings Investment Inc. ("**Citicore**") at 35.41% and PCD Nominee Corporation (Non - Filipino) with 8.61%. Megacore has 30.67% ownership interests in Megawide lodged in the PCD Nominee Corporation (Filipino).

The Company is currently servicing the majority of high-rise residential, commercial, office and mixed-use development projects in Metro Manila for several major local developers, primarily for its use of High Technology Building Systems, and quality workmanship. While Megawide is constantly invited to bid for major domestic high-rise building projects, it opts to focus on a selected clientele that provides synergy in business operations and better risk management. The Company's major clients include a variety of top and small property developers such as Megaworld Corporation, 8990 Holdings, Inc., Double Dragon Properties Corp., Araneta Center, Inc. and HTLand, Inc.

The Company's other major on-going and upcoming projects include the construction of the DepEd Phase 2, Urban Deca Tondo, Urban Deca Ortigas, and the Double Dragon Center East and West building to be located in EDSA Ext. cor. Macapagal Ave., Pasay City. For details of these projects, see "*Description of Business*" of this Prospectus.

To support its contracts and to gear up for more projects in the upcoming years, the Company has a 12-hectare state-of-the-art Precast Concrete Manufacturing Complex in Taytay, Rizal. The facility is fully automated and is considered to be the largest and most advanced precast plant in the country as well as in Southeast Asia. Through this technology, Megawide will be able to realize the full potential and inherent benefits of pre-cast concrete building solutions such as shorter construction period, cost efficiency, increased productivity and enhanced operational capability.

The Company also operates the second-largest airport in country, the Mactan-Cebu International Airport, which serves as the gateway to Cebu and other top tourist destinations in the Southern Philippines. In addition, Megawide also operates the first and only landport, the Parañaque Integrated Terminal Exchange, which currently serves as the model for a safe, secure, and efficient public transport system in the Philippines. Both these assets were secured through separate concession agreements from the government.

#### **COMPETITIVE STRENGTHS**

The Company believes that its principal strengths are the following: (1) fully-integrated EPC services, utilizing the most modern and state-of-the-art building technologies and employing a young, modern and branded fleet of building equipment; (2) AAAA and Large B contractor's license; (3) largest and most advanced pre-cast system facility and capacity; (4) largest private sector airport operator; (5) operates the first and only landport in the Philippines; (6) strong brand name and proven track record; and (7) organizational capability and flexibility. For a discussion of these strengths, see "*Description of Business*" of this Prospectus.

#### **BUSINESS STRATEGY**

The Company sees various opportunities in the private domestic real estate construction, public infrastructure projects, and transport-oriented developments, specifically in terms of addressing and improving the infrastructure development in the country through the National Government's initiative under its Modified BBB Program. Specifically, the Company is keen on the following

business strategies: (1) expand its business into other segments, including but not limited to public infrastructure developments; (2) actively pursue value-accretive transport-oriented projects in the government pipeline; (3) capitalize on its fully-integrated EPC advantages; (4) leverage organizational competence and flexibility; and (5) constantly improve productivity and enhance operational efficiency in its on-going and future projects. For details of these strategies, see "*Description of Business*" of this Prospectus.

#### **RISK FACTORS**

Before making an investment decision, investors should carefully consider the risks associated with an investment in the Series 2 Preferred Shares. These risks include:

#### 1. Risks relating to the Company and its business

- The Company is exposed to the cyclical nature of a construction business coupled by risks associated with the Philippine's property development market, including potential construction contract cancellations.
- The on-going situation of the COVID-19 pandemic could have negative effects on the Company's business operations.
- The Company is exposed to credit risk on its receivables.

#### a. Risks relating to the Construction Segment

- The construction industry is facing a skilled labor shortage
- Significant competition in the construction industry could adversely affect the Company's business
- The volatility in the price of construction materials could affect the Company's profitability.
- The Company's reputation will be adversely affected if its projects are not completed on time, or if projects do not meet customer requirements.
- The Company may be exposed to liquidity risk from delayed payments of progress billings.
- The availability of construction materials may affect the Company's projects.

#### b. Risks relating to the Airport (MCIA) Segment

- Modernization of existing and opening of new airports in the country
- Slower tourism-related travel in the short-term due to global travel restrictions arising from the COVID-19 pandemic
- Reduced commercial travel in the near term as a result of limited movements due to community quarantines

#### c. Risks relating to the Landport (PITX) Segment

- People traffic in terminal may be impacted by social distancing protocols.
- Long-term contracts with office tenants may be affected by anti-POGO sentiments.

#### d. Risks relating to projects with Original Proponent Status

• Projects under Original Proponent Status may not necessarily be awarded to the Company.

#### 2. Risks relating to the Company's Series 2 Preferred Shares

- The Series 2 Preferred Shares may not be a suitable investment for all investors.
- The market price of the Series 2 Preferred Shares may be volatile, which could cause the value of investors' investments in the Series 2 Preferred Shares to decline.
- The Dividends on the Series 2 Preferred Shares may not be paid in full, or at all.
- The Series 2 Preferred Shares are subordinate to the Issuer's other Indebtedness.
- There may be insufficient distributions upon liquidation.
- The ability of the Company to make payments under the Series 2 Preferred Shares is limited by terms of Megawide's other indebtedness.
- The Series 2 Preferred Shares have no fixed Maturity Date and Megawide has the Sole Right to Redemption.

- There may be a lack of public market for the Series 2 Preferred Shares.
- There may be a limited market for the Series 2 Preferred Shares, so there may be limited liquidity in the market.
- Non-payment of Dividends May Affect the Trading Price of the Series 2 Preferred Shares
- Holders of Series 2 Preferred Shares may not be able to reinvest at a similar return on investment.
- The Series 2 Preferred Shares have no Voting Rights.
- There are restrictions on foreign ownership of Megawide's Series 2 Preferred Shares by non-Philippine Nationals.
- The Series 2 Preferred Shares may be affected by the Passive Income and Financial Intermediary Taxation Act ("**PIFITA**")

#### 3. Risks Relating to the Philippines

- The Company's business may be negatively affected by slowdown in the Philippine and Global economy.
- Political or social instability, acts of terrorism or military conflict or changes in laws and policies could adversely affect the financial results of the Company.
- If foreign exchange controls were to be imposed, the Company's ability to access foreign currency to purchase raw materials and equipment and to service foreign currency denominated debt obligations could be adversely affected.
- The occurrence of natural catastrophes or man-made catastrophes or electricity blackouts may materially disrupt the Company's disruptions.

#### **CORPORATE INFORMATION**

The Company has its principal place of business at 20 N. Domingo Street, Brgy. Valencia, Quezon City, Metro Manila. The Company's finance department, headed by its Chief Finance Officer, Mr. Ramon H. Diaz, and Assistant Vice President for Investor Relations, Mr. Rolando Bondoy, can be reached at +632 655 1111 loc. 803. Information on the Company may be obtained at www.megawide.com.ph.

#### SUMMARY OF FINANCIAL INFORMATION

The selected financial information set forth in the following table has been derived from Megawide's unaudited interim financial statements as of and for the period ended June 30, 2020 and June 30, 2019, and the Company's audited financial statements as of and for the years ended December 31, 2019, 2018, 2017 and 2016, and should be read in conjunction with the financial statements and notes thereto contained in this Prospectus and the section entitled "Management's Discussion & Analysis of Financial Condition" and other financial information included herein.

The financial statements of the Company for the years ended December 31, 2019, 2018, 2017 and 2016 were audited by Punongbayan & Araullo. The summary of financial information set forth below does not purport to project the results of operations or financial conditions of Megawide for any future period or date.

(Amounts in ₱ thousands) –	As of June 30		As of December 31			
(Amounts in F thousands)	2020	2019	2019	2018	2017	2016
<u>A S S E T S</u>						
CURRENT ASSETS						
Cash and cash equivalents Trade and other receivables –	₱4,832,980	₱5,353,608	₱6,518,600	₱5,734,721	₱4,930,939	₱6,265,285
net Financial assets at fair value	14,813,942	10,646,890	17,373,477	10,212,127	6,527,753	4,929,489
through profit or loss	-	-	-	26,290	3,209,482	4,673,052
Construction materials	1,470,288	980,800	1,287,128	865,035	577,294	451,307
Contract assets Costs in excess of billings on	4,119,674	3,577,588	3,975,734	3,060,771	-	-
uncompleted contracts	-	-	-	-	2,095,587	3,014,946
Other current assets	7,416,057	6,652,728	6,310,724	4,891,541	1,358,090	1,637,230
Total Current Assets	32,652,942	27,211,614	35,465,662	24,790,485	18,699,144	20,971,309
NON-CURRENT ASSETS Financial assets as fair value through other comprehensive income	3,544	3,544	3,544	3,544		
Available-for-sale financial assets	3,544	5,544	5,544	3,344	- 933,318	- 932,581
Investments in associates	- 959,951	- 944,500	- 959,507	- 926,832	1,104,219	896,612
Concession assets	29,673,224	28,580,177	29,436,586	28,289,313	25,608,295	20,338,718
Property, plant, and equipment -	29,075,224	20,000,177	29,430,300	20,209,515	23,000,233	20,330,710
net	7,695,891	5,955,711	7,968,156	5,496,096	5,218,064	5,267,044
Investment properties	3,861,143	4,074,013	3,884,575	3,457,716	135,610	
Deferred tax assets - net	6,528	2,010	44,299	-	-	34,046
Other non-current assets	3,488,987	3,583,866	3,001,997	2,941,723	2,719,166	2,644,244
Total Non-current Assets	45,689,269	43,143,821	45,298,664	41,115,225	35,718,671	30,113,245
TOTAL ASSETS	₱78,342,211	₱70,355,436	₱80,764,326	₱65,905,710	₱54,417,816	₱51,084,555
- LIABILITIES AND EQUITY	170,042,211	170,000,400	1 00,704,020	100,000,710	1 34,417,010	1 3 1,00 4,000
CURRENT LIABILITIES						
Interest-bearing loans and	B40.070.004	<del>8</del> 0 054 700	<b>B</b> 44.004.004	BC 400 570	<b>BO FOA 400</b>	<del>B</del> 0 000 004
borrowings	₱12,670,034	₱8,651,763	₱14,681,061	₱6,408,573	₱2,561,488	₱2,688,904
Trade and other payables	8,497,412	5,693,081	8,167,589	5,252,402	5,245,249	6,008,806
Contract liabilities	5,072,746	5,459,105	4,931,270	4,670,483	527,071	1,278,554
Billings in excess of costs on					000 440	4 000 550
uncompleted contracts	-	-	-	-	939,418	1,368,558
Other current liabilities	232,365	527,740	220,062	233,818	140,006	113,850
Total Current Liabilities	26,472,558	20,331,689	27,999,982	16,565,276	9,413,232	11,458,672

(Amounts in ₱ thousands)	As of June 30		As of December 31				
(Amounts in P thousands)	2020	2019	2019	2018	2017	2016	
NON-CURRENT LIABILITIES							
Interest-bearing loans and							
borrowings	33,329,061	30,591,945	33,071,851	30,371,690	26,386,980	23,073,760	
Post-employment defined							
benefit obligation	343,566	179,347	340,208	176,799	173,266	112,500	
Deferred tax liabilities - net	547,388	578,746	612,630	419,677	70,534		
Other non-current liabilities	943,799	203,612	741,142	368,166	238,359	230,088	
Total Non-current Liabilities	35,163,815	31,553,650	34,765,831	31,336,332	26,869,140	23,416,348	
Total Liabilities	61,636,372	51,885,339	62,765,814	47,901,609	36,282,372	34,875,020	
EQUITY							
Equity attributable to shareholde	rs						
of the Parent Company:							
Common stock	2,399,426	2,399,426	2,399,426	2,399,426	2,399,426	2,399,426	
Preferred stock	40,000	40,000	40,000	40,000	40,000	40,000	
Additional paid-in capital	8,776,359	8,776,359	8,776,359	8,776,359	8,776,359	8,776,359	
Revaluation reserves	(63,384)	15,205	(63,384)	15,205	(3,950)	(67,125	
Other reserves	(22,475)	(22,400)	(22,475)	(22,475)	(22,475)	(22,475	
Treasury shares	(4,615,449)	(3,554,348)	(3,912,618)	(3,454,826)	(2,627,739)	(2,627,739	
Retained earnings	6,653,314	7,197,951	7,083,443	6,752,591	6,501,997	5,108,734	
Total equity attributable to shareholders of the Parent							
Company	13,167,792	14,852,192	14,300,752	14,506,280	15,063,618	13,607,180	
Non-controlling interests	3,538,047	3,617,904	3,697,761	3,497,821	3,071,826	2,602,35	
Total Equity	16,705,839	18,470,097	17,998,513	18,004,101	18,135,444	16,209,53	
TOTAL LIABILITIES AND		_					
EQUITY	₱78,342,211	₱70,355,436	₱80,764,326	₱65,905,710	₱54,417,816	₱51,084,55	

Amounts in ₱ thousands	For the six ended J			For the years ended December 31			
	2020	2019	2019	2018	2017	2016	
REVENUES							
Construction operation	<b>D</b> / 00 / 000			<b>B</b> 40,000,400		B / E 300 / 00	
revenues Airport operations	₱4,861,282	₱6,183,745	₱15,309,069	₱12,688,462	₱16,712,639	₱15,786,163	
revenues Terminal operations	882,260	1,796,093	3,691,112	2,995,981	2,298,405	1,871,978	
revenues	599,309	45,375	555,402	17,653	-	-	
Trading operations revenues	69,345	158,319	326,221	289,895	148,100	-	
	6,412,197	8,183,532	19,881,805	15,991,991	19,159,143	17,658,141	
DIRECT COSTS							
Costs of construction operations	4,444,510	5,263,604	13,291,798	10,784,176	14,084,102	13,426,337	
Costs of airport operations	450,303	754,262	1,536,617	941,830	420,246	360,951	
Costs of terminal operations	84,399	37,022	311,650	17,653	-	-	
Costs of trading operations	19,730	39,760	88,214	70,358	40,797	-	
	4,998,942	6,094,647	15,228,278	11,814,017	14,545,145	13,787,288	
GROSS PROFIT	1,413,255	2,088,885	4,653,527	4,177,974	4,613,998	3,870,853	
OTHER OPERATING	1,410,200	2,000,000	4,000,027	-, 177, 377	4,010,000	0,070,000	
EXPENSES	784,683	630,367	1,810,239	1,279,655	1,191,277	1,091,658	
OPERATING PROFIT	628,572	1,458,518	2,843,288	2,898,320	3,422,721	2,779,195	
OTHER INCOME (CHARGES)							
Finance costs - net	(995,988)	(588,721)	(1,541,084)	(1,112,829)	(653,591)	(485,566)	
Others - net	(83,315)	95,515	133,034	601,528	57,728	74,379	
-	(1,079,302)	(493,206)	(1,408,051)	(511,301)	(595,863)	(411,187)	
PROFIT BEFORE TAX	(450,731)	965,312	1,435,238	2,387,018	2,826,858	2,368,008	
TAX EXPENSE	(1,388)	234,369	324,203	492,844	579,049	448,313	
	(₱449,343)	₱730,943	₱1,111,035	₱1,894,174	₱2,247,809	₽1,919,696	
Net Profit Attributable To: Shareholders of the							
Parent Company	(₱289,629)	₱585,860	₱859,487	₱1,469,434	₱1,781,192	₱1,559,091	
Non-controlling interests	(159,714)	145,083	251,547	424,740	466,617	360,605	
=	(₱449,343)	₱730,943	₱1,111,035	₱1,894,174	₱2,247,809	₱1,919,696	
Earnings per Share:	(₱0.21)	₱0.21	₱0.28	₱0.56	₱0.70	₱0.57	
=							

For more information on the Company's key performance indicators, please refer to the section entitled "Management's Discussion & Analysis of Financial Condition" and "Key Performance Indicators" of this Prospectus.

#### SUMMARY OF THE OFFER

The following do not purport to be a complete listing of all the rights, obligations and privileges of the Series 2 Preferred Shares. Some rights, obligations or privileges may be further limited or restricted by other documents and subject to final documentation. Prospective shareholders are enjoined to perform their own independent investigation and analysis of the Issuer and the Series 2 Preferred Shares. Each prospective shareholder must rely on its own appraisal of the Issuer and the proposed financing and its own independent verification of the information contained herein and any other investigation it may deem appropriate for the purpose of determining whether to participate in the proposed financing and must not rely solely on any statement or the significance, adequacy or accuracy of any information contained herein. The information and data contained herein are not a substitute for the prospective shareholder's independent evaluation and analysis.

The following overview should be read as an introduction to, and is qualified in its entirety by reference to, the more detailed information in this Prospectus. This overview may not contain all of the information that prospective investors should consider before deciding to invest in the Series 2 Preferred Shares. Accordingly, any decision by a prospective investor to invest in the Series 2 Preferred Shares should be based on a consideration of this Prospectus as a whole. Should there be any inconsistency between the summary below and the final documentation, the final documentation shall prevail.

Issuer	Megawide Construction Corporation ("Megawide" or the "Company")
Instrument	Cumulative, non-voting, non-participating, non-convertible, PHP- denominated preferred shares consisting of 30,000,000 preferred shares, and in case the oversubscription option is exercised, up to an additional 20,000,000 preferred shares (collectively, the " <b>Series 2 Preferred Shares</b> ")
Offer Size	30,000,000 Series 2 Preferred Shares (subject to the Oversubscription Option as provided below), to be issued in two (2) subseries: Series 2A Preferred Shares and/or Series 2B Preferred Shares.
	In the event that Oversubscription Option is exercised, the Joint Lead Underwriters and Bookrunners, in consultation with the Company, have the discretion to allocate the Oversubscription Option of up to 20,000,000 shares in either Series 2A Preferred Shares or Series 2B Preferred Shares at the end of the Offer Period based on actual demand.
Oversubscription Option	In the event of oversubscription, the Joint Lead Underwriters and Bookrunners, in consultation with the Issuer, reserve the right, but do not have the obligation, to increase the Offer Size by up to 20,000,000 Series 2 Preferred Shares, subject to the registration requirements of the SEC.
	The Oversubscription Option will be exercised if during the Offer Period, the amount of subscriptions exceed the base offer size of 30,000,000 Series 2 Preferred Shares.
Registration and Listing	To be registered with the SEC and listed on the PSE subject to compliance with SEC regulations and PSE listing rules. Upon listing, the Series 2A Preferred Shares and Series 2B Preferred Shares shall be traded under the symbols "MWP2A" and "MWP2B", respectively
Sole Issue Manager	RCBC Capital Corporation ("RCBC Capital")
Joint Lead Underwriters and Bookrunners	RCBC Capital Corporation (" <b>RCBC Capital</b> ") and PNB Capital and Investment Corporation (" <b>PNB Capital</b> ")
Use of Proceeds	The net proceeds of the Offer shall be used primarily for the partial funding of existing and future projects and for general corporate purposes. For further discussion, please refer to the section on <i>"Use of Proceeds"</i> of this Prospectus.

Par Value	The Series 2 Preferred Shares have a par value of ₱1.00 per share.
Offer Price	The Series 2 Preferred Shares shall be offered at a price of ₱100.00 per share.
Offer Period	The Offer period shall commence at 9:00 a.m. on November 10, 2020 and end at 5:00 p.m on November 17, 2020. The Company and the, Joint Lead Underwriters and Bookrunners reserve the right to extend or terminate the Offer Period with the approval of the SEC and the PSE, as applicable.
Listing Date	On November 27, 2020, or such other date when the Series 2 Preferred Shares are listed in the PSE.
Dividend Rate	The Series 2 Preferred Shares shall, subject to the Conditions for the Declaration and Payment of Dividends, bear cumulative non-participating cash dividends based on the Issue Price, payable quarterly in arrears every Dividend Payment Date, at the Dividend Rate per annum from Listing Date. Dividends will be calculated on a 30/360-day basis.
	The term (" <b>Dividend Rate</b> ") means (a) from the Listing Date up to the Step Up Date, the Initial Dividend Rate, and (b) from the Step Up Date, the applicable Step Up Rate. (Please see below relevant definitions)
Initial Dividend Rate	The initial dividend rate shall be at the fixed rate of:
	• Series 2A Preferred Shares: 4.75% per annum;
	Series 2B Preferred Shares: 5.75% per annum;
	in all cases calculated for each share by reference to the Offer Price thereof in respect of each Dividend Period (each, the " <b>Initial Dividend Rate</b> " for the relevant series).
Dividend Payment Dates	Cash dividends will be payable on February 27, May 27, August 27, and November 27 of each year (each a " <b>Dividend Payment Date</b> "), being the last day of each 3-month period (a " <b>Dividend Period</b> "), as and if declared by the Board of Directors in accordance with the terms and conditions of the Preferred Shares.
	The first Dividend Payment Date will be on the 1 <sup>st</sup> quarter after the Listing Date and the succeeding dates will the following 3-month periods after it.
	If the Dividend Payment Date is not a Banking Day, dividends will be paid on the next succeeding Banking Day, without adjustment as to the amount of dividends to be paid.
	A " <b>Banking Day</b> " means a day, except Saturday or Sunday or legal holidays, in which facilities of the Philippine banking system are open and available for clearing and the banks are open for business in Metro Manila, Philippines.
Conditions on Declaration and Payment of Cash Dividends	The declaration and payment of cash dividends on each Dividend Payment Date will be subject to the discretion of the Board of Directors, the covenants (financial or otherwise) in the loans and credit agreements to which the Issuer is a party and the requirements under applicable laws and regulations.
	If the profits available for distribution as cash dividends are, in the opinion of the Board of Directors, not sufficient to enable the Company to pay in full cash dividends on the Series 2 Preferred Shares and cash dividends that are scheduled to be paid on or before the same date on shares that have an equal right to dividends as the Series 2 Preferred Shares (" <b>Comparable Shares</b> "), the Company is required to pay cash dividends on the Series 2 Preferred Shares and any Comparable Shares pro rata to the amount of the

	cash dividends scheduled to be paid to the Series 2 Preferred Shares and the Comparable Shares, respectively. For purposes of this paragraph, the amount scheduled to be paid shall include all dividends due on such Dividend Payment Date as well as all accumulated dividends due and payable or dividends in arrears in respect of prior Dividend Periods (" <b>Dividends in Arrears</b> ").
	The profits available for distribution are, in general and with some adjustments pursuant to applicable laws and regulations, equal to the accumulated, realized profits of the Company less accumulated, realized loss.
Optional Redemption and Purchase	As and if declared by the Board of Directors of the Company and subject to the requirements of applicable laws and regulations, the Company may, at its sole option, redeem in whole (but not part), any subseries of the Series 2 Preferred Shares as follows:
	a. in respect of Series 2A Preferred Shares, 2.5 years from the Listing Date (the "Series 2A First Optional Redemption Date or on any Dividend Payment Date occurring thereafter (each of the Series 2A First Optional Redemption Date and the Dividend Payment Dates thereafter, a "Series 2A Optional Redemption Date"), and
	b. in respect of Series 2B Preferred Shares, 5 years from the Listing Date (the "Series 2B First Optional Redemption Date or on any Dividend Payment Date occurring thereafter (each of the Series 2B First Optional Redemption Date and the Dividend Payment Dates thereafter, a "Series 2B Optional Redemption Date")
	(each Series 2A Optional Redemption Date and Series 2B Optional Redemption Date, an " <b>Optional Redemption Date</b> ")
	at a redemption price equal to the Issue Price of the Series 2 Preferred Shares plus all dividends due on such Optional Redemption Date as well as all Dividends in Arrears (" <b>Redemption Price</b> "). The Company shall give not less than thirty (30) nor more than sixty (60) days prior written notice of its intention to redeem the Series 2 Preferred Shares, which notice shall be irrevocable and binding upon the Company to effect such early redemption of the Series 2 Preferred Shares at the Optional Redemption Date stated in such notice.
	The Company may also redeem the Series 2 Preferred Shares, in whole but not in part, any or both of the subseries, at any time if an Accounting Event or a Tax Event (each as defined below) has occurred and is continuing, having given not less than thirty (30) nor more than sixty (60) days' written notice prior to the intended date of redemption, which notice shall be irrevocable and binding upon the Company to effect such redemption of the Series 2 Preferred Shares at the redemption date stated in such notice. The redemption due to an Accounting Event or a Tax Event shall be made by the Company at the Redemption Price, which shall be paid within five Banking Days of the exercise of the right to redeem the Series 2 Preferred Shares on the date of redemption set out in the notice.
	Upon listing on the PSE, the Company may purchase the Series 2 Preferred Shares at any time in the open market or by public tender or by private contract at any price through the PSE. The Series 2 Preferred Shares so purchased may either be redeemed (pursuant to their terms and conditions as set out in the Prospectus) and cancelled, or kept as treasury shares, as applicable.
Dividend Rate Step Up	If the Series 2 Preferred Shares shall not have been redeemed by the Company on the Series 2A First Optional Redemption Date for the Series

	2A Preferred Shares and on the Series 2B First Optional Redemption Date for the Series 2B Preferred Shares the Initial Dividend Rate shall be adjusted as follows:
	a. for Series 2A Preferred Shares, the higher of (a) the simple average of the closing per annum rate of 5-year BVAL or if the 5-year BVAL rate is not available or cannot be determined, any successor rate as determined by the <i>Bankers Association of the Philippines</i> (" <b>BAP</b> ") or the <i>Bangko Sentral ng Pilipinas</i> (" <b>BSP</b> "), as shown on the PDEX page (or such successor page of Bloomberg (or such successor electronic service provided) for the three (3) consecutive Business Days preceding and inclusive of the rate setting date, plus 4.00%; or (b) the floor rate of 8.00%; and
	b. for Series 2B Preferred Shares, the higher of (a) the simple average of the closing per annum rate of the 7-year BVAL or if the 7-year BVAL rate is not available or cannot be determined, any successor rate as determined by the BAP or the BSP, as shown on the PDEX page (or such successor page of Bloomberg (or such successor electronic service provided) for the three (3) consecutive Business Days preceding and inclusive of the rate setting date, plus 4.00% or (b) the floor rate of 8.00%
	The date of the listing of Series 2A Preferred Shares and the Series 2B Preferred Shares is referred to as the " <b>Listing Date</b> ". The date 2.5 years from the Listing Date referred to in (a) and the date 5 years from the Listing Date referred to in (b) are each referred to as a " <b>Step Up Date</b> ". The adjusted rates referred to in (a) and (b) are each referred to as a " <b>Step Up Rate</b> ".
	In the event the relevant Step-up Date falls on a day that is not a Business Day:
	a. the rate setting will be done on the immediately succeeding Business Day using the average of the relevant BVAL rates for the three (3) consecutive Business Days preceding and inclusive of the said rate setting date, and
	b. the higher of the applicable Initial Dividend Rate and the applicable Step-Up Rate will be applied commencing on the Step-Up Date (which is 2.5 years from the Listing Date of the Series 2A Preferred Shares and 5 years from the Listing Date of the Series 2B Preferred Shares).
	In the event that BVAL is replaced by a new benchmark rate as determined by the BAP or the BSP, such new benchmark rate shall be adopted for purposes of determining the Dividend Rate (the " <b>New Benchmark Rate</b> "). In the absence of such new replacement benchmark rate as determined by the BAP or the BSP and there is a mandatory directive by the BAP or the BSP to no longer use of apply BVAL, the Company and the Joint Lead Underwriters and Bookrunners shall negotiate to adopt an alternative rate that will serve as the New Benchmark Rate.
No Sinking Fund	The Company is not legally required to establish, has not established, and currently has no plans to establish, a sinking fund for the redemption of the Series 2 Preferred Shares.
Redemption by reason of an Accounting Event	In the event an opinion of a recognized accountancy firm authorized to perform auditing services in the Republic of the Philippines has been delivered to the Issuer stating that the Series 2 Preferred Shares may no longer be recorded as equity in the audited consolidated financial statements of the Company prepared in accordance with PFRS, or such other accounting standards which succeed PFRS as adopted by the Issuer for the

Redemption by reason of a Tax Event	preparation of its audited consolidated financial statements for the relevant financial year, and such event cannot be avoided by use of reasonable measures available to the Company, the Company having given not more than 60 nor less than 30 days' notice, may redeem any subseries of the Series 2 Preferred Shares in whole, but not in part at the Redemption Price. See "Summary of the Offering" and "Description of the Preferred Shares" of this Prospectus.	
	subject to additional withholding or any new tax as a result of certain changes in law, rule or regulation, or in the interpretation thereof, and such tax cannot be avoided by use of reasonable measures available to the Company, the Company having given not more than 60 nor less than 30 days' notice, may redeem any subseries of the Series 2 Preferred Shares at any time in whole but not in part, at the Redemption Price. See "Summary of the Offering" and "Description of the Preferred Shares" of this Prospectus.	
Taxation	All payments in respect of the Series 2 Preferred Shares are to be made free and clear of any deductions or withholding for or on account of any future taxes or duties imposed by or on behalf of Republic of the Philippines, including but not limited to, stamp, issue, registration, documentary, value added or any similar tax or other taxes and duties, including interest and penalties. If such taxes or duties are imposed, the Company will pay additional amounts so that holders of the Series 2 Preferred Shares will receive the full amount of the relevant payment which otherwise would have been due and payable. Provided, however, that the Company shall not be liable for, and the foregoing payment undertaking of the Company shall not apply to:	
	<ul> <li>(a) the final withholding tax applicable on dividends earned on the Series 2 Preferred Shares,</li> </ul>	
	(b) as applicable, any income tax (whether or not subject to withholding), percentage tax (such as stock transaction tax) and documentary stamp tax on the redemption of the Series 2 Preferred Shares or on the liquidating distributions as may be received by a holder of Series 2 Preferred Shares,	
	(c) any expanded value added tax which may be payable by any holder of the Series 2 Preferred Shares on any amount to be received from the Company under the terms and conditions of the Series 2 Preferred Shares,	
	<ul> <li>(d) any withholding tax on any amount payable to any holder of Series 2 Preferred Shares or any entity which is a non-resident foreign corporation, and</li> </ul>	
	(e) applicable taxes to any subsequent sale or transfer of the Series 2 Preferred Shares by any holder of the Series 2 Preferred Shares which shall be for the account of the said holder (or the buyer in case such buyer shall have agreed to be responsible for the payment of such taxes).	
	All sums payable by the Company to tax-exempt entries shall be paid in full without deductions for taxes, duties, assessments or governmental charges provided said entities present sufficient proof of such tax-exempt status from the tax authorities.	
	Documentary stamp tax and all other costs and expenses for the issuance of the Series 2 Preferred Shares and the documentation, if any, shall be for the account of the Company.	

Form, Title and Registration of the Preferred Shares	<ul> <li>The Series 2 Preferred Shares will be issued in scripless form through t electronic book-entry system of Stock Transfer Service Inc. as Registrar the Offer, and lodged with Philippine Depository and Trust Corporation Depository Agent on Listing Date through PSE Trading Participant respectively nominated by the applicants. For this purpose, applicants sh indicate in the proper space provided for in the Application Form the nar of a PSE Trading Participant under whose name their shares will registered.</li> <li>After Listing Date, holders of the Series 2 Preferred Shares (t "Shareholders") may request the Registrar, through their respection nominated PSE Trading Participants, to (a) open a scripless registry accound have their holdings of the Series 2 Preferred Shares registered under their name, or (b) issue stock certificates evidencing their investment in the Series 2 Preferred Shares. Any expense that will be incurred in relation such registration or issuance shall be for the account of the requestion shareholder.</li> <li>Legal title to the Series 2 Preferred Shares will be shown in an electron register of shareholders ("Registry of Shareholders") which shall maintained by the Registrar. The Registrar shall send a transactic confirmation advice confirming every receipt or transfer of the Series Preferred Shares that is effected in the Registry of Shareholders (at the confirmation advice confirming every receipt or transfer of the Series Preferred Shares that is effected in the Registry of Shareholders (at the confirmation advice confirming every receipt or transfer of the Series Preferred Shares that is effected in the Registry of Shareholders (at the confirmation advice confirming every receipt or transfer of the Series Preferred Shares that is effected in the Registry of Shareholders (at the confirmation advice confirming every receipt or transfer of the Series Preferred Shares that is effected in the Registry of Shareholders (at the confirmence) of the series Preferred Shares that is effected in</li></ul>	
	of the requesting shareholder). The Registrar shall send (at the cost of the Company) at least once every quarter a statement of account to all shareholders named in the Registry of Shareholders, except certificated shareholders and depository participants, confirming the number of shares held by each shareholder on record in the Registry of Shareholders. Such statement of account shall serve as evidence of ownership of the relevant shareholder as of the given date thereof. Any request by shareholders for certifications, reports or other documents from the Registrar, except as provided herein, shall be for the account of the requesting shareholder.	
Selling and Transfer Restrictions	Initial placement and subsequent transfers of interests in the Series 2 Preferred Shares shall be subject to normal selling restrictions for listed securities as may prevail in the Philippines from time to time.	
Governing Law	The Series 2 Preferred Shares will be issued pursuant to the laws of the Republic of the Philippines.	
Features of the Series	s 2 Preferred Shares	
Status	The Series 2 Preferred Shares rank or shall rank at least <i>pari passu</i> in all respects and ratably without preference of priority among themselves and with all other preferred shares issued or to be issued by the Company.	
	The obligations of the Company in respect of the Series 2 Preferred Shares are subordinated to all indebtedness of the Company.	
	The obligations of the Company under the Series 2 Preferred Shares are unsecured and will, in the event of the winding-up of the Company in rank junior in right of payment to all indebtedness of the Company and claims against the Company which rank or are expressed to rank senior to the Series 2 Preferred Shares. Accordingly, the obligations of the Company under the Series 2 Preferred Shares will not be satisfied unless the Company can satisfy in full all of its other obligations ranking senior to the Series 2 Preferred Shares.	
	There is no agreement or instrument that limits the ability of the Company to issue preferred shares or other securities that rank <i>pari passu</i> with the Series 2 Preferred Shares.	

Cumulative Dividends	<ul> <li>Dividends on the Series 2 Preferred Shares will be cumulative. If for any reason the Board of Directors of the Company does not declare a dividend on the Series 2 Preferred Shares for a Dividend Period, the Company will not pay a dividend on the Dividend Payment Date for that Dividend Period. However, on any future Dividend Payment Date on which dividends is declared, holders of the Series 2 Preferred Shares shall receive the dividends due them on such Dividend Payment Date as well as all Dividends in Arrears. Holders of the Series 2 Preferred Shares shall not be entitled to participate in any other or further dividends, cash, property or stock, beyond the dividends specifically payable on the Preferred Shares.</li> <li>The Company covenants that, in the event (for any reason):</li> <li>(a) any cash dividends due with respect to any Series 2 Preferred Shares then outstanding for any period are not declared and paid in full when</li> </ul>	
	<ul><li>due,</li><li>(b) where there remains Dividends in Arrears on the Series 2 Preferred Shares, or</li></ul>	
	(c) any other amounts payable in respect of the Series 2 Preferred Shares pursuant to the terms and conditions of the Series 2 Preferred Shares, are not paid in full when due,	
	then the Company will not:	
	<ul> <li>declare or pay any dividends or other distributions in respect of shares ranking <i>pari passu</i> with or junior to the Series 2 Preferred Shares (unless such payment in respect of shares ranking <i>pari passu</i> with the Series 2 Preferred Shares shall be in accordance with "Conditions on Declaration and Payment of Cash Dividends"), or</li> </ul>	
	<ul> <li>(ii) repurchase or redeem, securities ranking <i>pari passu</i> with, or junior to, the Series 2 Preferred Shares (or contribute any moneys to a sinking fund for the redemption of any securities ranking <i>pari passu</i> with, or junior to, the Series 2 Preferred Shares),</li> </ul>	
	until any and all the amounts described in (a), (b) and (c) have been paid in full to the holders of the Series 2 Preferred Shares.	
No Voting Rights	Holders of the Series 2 Preferred Shares will not be entitled to vote at the Company's stockholders' meetings, except as otherwise provided by law.	
Non-Participating	Holders of the Series 2 Preferred Shares shall not be entitled to participate in any other or future dividends beyond the cash dividends specifically payable on the Series 2 Preferred Shares.	
Non-Convertible	Holders of the Series 2 Preferred Shares shall have no right to convert the Series 2 Preferred Shares into any other preferred shares or common shares of the Company.	
No Pre-emptive Rights	Holders of the Series 2 Preferred Shares will have no pre-emptive rights to subscribe to any shares (including, without limitation, treasury shares) that will be issued by the Company.	
Liquidation Rights	In the event of a return of capital in respect of the liquidation, dissolution or winding up of the affairs of the Company but not on a redemption or purchase by the Company of any of its share capital, the holders of the Series 2 Preferred Shares at the time outstanding will be entitled to receive, in Philippine Pesos out of the assets of the Company available for distribution to shareholders, together with the holders of any other shares of the Company ranking, as regards repayment of capital, <i>pari passu</i> with the	

	Series 2 Preferred Shares and before any distribution of assets is made to holders of any class of shares of the Company ranking after the Series 2 Preferred Shares as regards repayment of capital, liquidating distributions in an amount equal to the Redemption Price as of (and including) the date of commencement of the winding up of the Company or the date of any such other return of capital, as the case may be. If, upon any return of capital in the winding up of the Company, the amount payable with respect to the Series 2 Preferred Shares and any other shares of the Company ranking as to any such distribution <i>pari passu</i> with the Series 2 Preferred Shares are not paid in full, the holders of the Series 2 Preferred Shares of the Company in proportionately in any such distribution of the assets of the Company in proportion to the full respective preferential amounts to which they are entitled. After payment of the full amount of the liquidating distribution to which they are entitled, the holders of the Series 2 Preferred Shares of the Company and will not be entitled to any further participation or return of capital in a winding up.
Other Terms of the Of	fer
Offer Period	The Offer Period shall commence at 9:00 a.m. on November 10, 2020 and end at 5:00 p.m. on November 17, 2020. The Company and the Joint Lead Underwriters and Bookrunners reserve the right to extend or terminate the Offer Period with the approval of the SEC and the PSE.
Minimum Subscription	Each Application shall be for a minimum of 500 Series 2 Preferred Shares, and thereafter, in multiples of 10 Series 2 Preferred Shares. No Application for multiples of any other number of Series 2 Preferred Shares will be considered.
Eligible Investors	The Series 2 Preferred Shares may be owned or subscribed to by any person, partnership, association or corporation regardless of nationality (except U.S. Persons as defined below), provided that the Company may reject an Application or reduce the number of Series 2 Preferred Shares applied for subscription or purchase for purposes of complying with any applicable constitutional or statutory nationality requirement.
	In determining compliance with such nationality requirement, the required percentage of Filipino ownership shall be applied to both (a) the total number of outstanding shares of stock entitled to vote in the election of directors, and (b) the total number of outstanding shares of stock, whether or not entitled to vote in the election of directors, as set out in applicable regulations. In the case of Series 2 Preferred Shares, since these are non-voting, its determination of the compliance with the required percentage on nationality requirement will be based on test (b), the total number of outstanding shares of stock, whether or not entitled to vote in the election of directors.
	The Offer Shares shall not be sold to persons classified as U.S. Persons under the Foreign Account Tax Compliance Act of the United States, as this may be amended from time to time. <b>"U.S. Persons</b> " means any of the following: (i) a U.S. citizen (including dual citizen); (ii) a U.S. resident alien for U.S. tax purposes; (iii) a US partnership; (iv) a U.S. corporation; (v) any U.S. estate; (v) any U.S. trust if: (y) a court within the United States is able to exercise primary supervision over the administration of the trust; or (z) one of more U.S. persons have the authority to control all substantial decisions of the trust; and (vi) any other person that is not a non-US person.
	Law may restrict subscription to the Series 2 Preferred Shares in certain jurisdictions. Foreign investors interested in subscribing for or purchasing the Series 2 Preferred Shares should inform themselves of the applicable legal requirements under the laws and regulations of the countries of their

	nationality, residence or domicile, and as to any relevant tax or foreign exchange control laws and regulations affecting them personally. Foreign investors, both corporate and individual, shall warrant that their purchase of the Series 2 Preferred Shares will not violate the laws of their jurisdiction and that they are allowed to acquire, purchase and hold the Series 2 Preferred Shares.		
Procedure for Application	Application to Purchase for the subscription of Series 2 Preferred Sha may be obtained from any of the Joint Lead Underwriters and Bookrunn or Selling Agents. All applications shall be evidenced by the Applicat Form, duly executed in each case by an authorized signatory of the applic and accompanied by two (2) completed signature cards, the correspond payment for the Series 2 Preferred Shares covered by the Application a all other required documents including documents required for registry w the registrar and depository agent (" <b>Application</b> "). The duly execu Application Form to Purchase and required documents should be submit to the Joint Lead Underwriters and Bookrunners or Selling Agents on or p to the deadline for submission of Applications for Joint Lead Underwrit and Bookrunners and Selling Agents, respectively.		
	If the applicant is a corporation, partnership, or trust account, the Application must be accompanied by the following documents:		
	<ul> <li>a certified true copy of the applicant's latest articles of incorporation and by-laws and other constitutive documents, each as amended to date, duly certified by the corporate secretary (or equivalent officer);</li> </ul>		
	b. a certified true copy of the applicant's SEC certificate of registration, duly certified by the corporate secretary (or equivalent officer);		
	<ul> <li>c. a duly notarized corporate secretary's certificate setting forth the resolution of the applicant's board of directors or equivalent body authorizing (i) the purchase of the Series 2 Preferred Shares indicated in the Application, and (ii) the designated signatories for the purpose, including their respective specimen signatures</li> </ul>		
	<ul> <li>two (2) specimen signature cards fully completed and signed by the applicant, and certified by the corporate secretary (or equivalent officer); and</li> </ul>		
	e. one (1) government issued ID of an individual applicant or signatories for a corporation		
	If the applicant is an individual, two (2) specimen signature cards duly authenticated by Joint Lead Underwriters and Bookrunners or the Selling Agent which forwarded the Application.		
Payment for the Preferred Shares	The Series 2 Preferred Shares shall be paid for in full upon submission of the Application. The purchase price must be paid in full in Pesos upon the submission of the duly completed and signed Application and signature cards together with the requisite attachments.		
	Payment for the Series 2 Preferred Shares being subscribed for shall be made either by: (i) personal or corporate check drawn against an account with a Bangko Sentral ng Pilipinas (" <b>BSP</b> ") authorized bank at any of its branches located in Metro Manila, or (ii) manager's or cashier's check drawn against any of such authorized bank at any of its branches located in Metro Manila. The check shall be made to the order of " <b>Megawide Preferred</b> <b>Shares</b> ". The check must be dated on or about (but not later than) the date		

	of the filing of the application and crossed "For Payee's Account Only". Checks should be deposited to any RCBC branch. Applications and the related payments shall be received by the Receiving Agent at a designated place during the Offer Period.
	Applicants may also remit payment for their Series 2 Preferred Shares through the RTGS facility of the BSP to the Receiving Agent to whom such Application was submitted or via direct debit to their deposit account maintained with such Joint Lead Underwriter and Bookrunner. The RTGS fees shall be for the Applicants' expense. The soft copies of the applications and the related proof of payments shall be received via email and hard copies shall be submitted to the office of the Stock Transfer Agent within 30 calendar days from Listing Date.
	Cash payments shall not be accepted.
	Should the Applicant elect to pay through RTGS, the Application should be accompanied by a proof of payment through RTGS in an amount equal to the total Offer Price of the Shares applied for.
	Should the Applicant elect to pay by a debit memo or instruction, the Application should be accompanied by an original signed debit memo or instruction issued by the Applicant in an amount equal to the total Offer Price applied for in favor of the Joint Lead Underwriters and Bookrunners to whom the Application is submitted, to be effected no later than 12:00 noon on November 17, 2020.
Acceptance/Rejection of Applications	The actual number of Series 2 Preferred Shares that an applicant will be allowed to subscribe for is subject to the confirmation of the Joint Lead Underwriters and Bookrunners. The Company in consultation with Joint Underwriters and Bookrunners reserve the right to accept or reject, in whole or in part, or to reduce any application due to any grounds specified in the underwriting agreement to be entered into by the Company and the Joint Lead Underwriters and Bookrunners. Applications which were unpaid or where payments were insufficient and those that do not comply with the terms of the Offer shall be rejected. Moreover, any payment received pursuant to the Application does not constitute as approval or acceptance by the Company of the Application.
	An Application, when accepted, shall constitute an agreement between the applicant and the Company for the subscription to the Series 2 Preferred Shares at the time, in the manner and subject to terms and conditions set forth in the Application Form and those described in the Prospectus. Notwithstanding the acceptance of any Application by the Company, the actual subscription by the applicant for the Series 2 Preferred Shares will become effective only upon listing of the Series 2 Preferred Shares on the PSE and upon the obligations of the Joint Lead Underwriters and Bookrunners under the issue management and underwriting agreement/s becoming unconditional and not being suspended, terminated or cancelled, on or before the Listing Date, in accordance with the provision of the said agreement/s. If such conditions have not been fulfilled on or before the periods provided above, all Application payments will be returned to the applicants without interest.
Refunds for Rejected Applications	In the event that the number of Series 2 Preferred Shares to be allotted to an applicant, as confirmed by Joint Lead Underwriters and Bookrunners or Selling Agent, is less than the number covered by its Application, or if an Application is wholly or partially rejected by the Company, then the Company shall refund, without interest, within five (5) Banking Days from the end of the Offer Period, all or a portion of the payment corresponding to the number of Series 2 Preferred Shares wholly or partially rejected. All

	refunds shall be made through the Selling Agent with whom the applicant has filed the Application at the applicant's risk.		
	The Selling Agents are strongly encouraged to process the refunds via RTGS. However, should the refund be made via check, an Applicant may retrieve such check refund at the office of the relevant Selling Agent with whom the Applicant has filed the Application. Refund checks that remained unclaimed after thirty (30) days from the date such checks are made available for pick-up shall be delivered through registered mail, at the Applicant's risk, to the address specified by the Applicant in the Application.		
	The RTGS fees shall be at the Applicant's expense.		
Process of distributing TP allocation between	Mechanics of Distribution		
the Series 2A Preferred Shares and the Series 2B Preferred Shares	<ol> <li>Upon preparation of the Firm Undertaking report, the Joint Lead Underwriters shall input the number of Offer Shares per series requested by each TP in a spreadsheet designed for the reservation and allocation of the Offer Shares.</li> </ol>		
	2. The spreadsheet shall distribute the total number of Offer Shares to b allocated to each Participating TP in accordance with the followin process:		
	<ul> <li>a) If the total number of Offer Shares requested by a Participating TP, based on its Firm Undertaking, does not exceed the allocation per TP, the assigned Joint Lead Underwriter shall fully satisfy the request of such Participating TP who signified its commitment to purchase Offer Shares less than or equal to the TP Allocation. The balance, if any, shall be re-distributed among those who have signified a commitment to purchase more than the Allocation per TP in their Firm Undertaking until all the Offer Shares allotted for distribution are fully allocated.</li> <li>b) If the total number of Offer Shares requested by a Participating TP exceeds the allocation per TP, additional Shares may be sourced from the Offer Shares not taken up by other TPs. The assigned Joint Lead Underwriter shall allocate the Offer Shares to Participating TPs by: (i) fully satisfying the orders of those TPs who have Firm Orders that are less than or equal to the allocation per TP, and (ii) distributing equitably the remaining TP Allocation to other TPs with orders for additional Shares, but only up to their respective Firm Order.</li> <li>c) The allocation will be done based on the total number of shares, regardless of the series.</li> <li>d) In no case shall any Participating TP be awarded more than the shares indicated in its Firm Undertaking.</li> <li>e) If the aggregate number of Offer Shares requested by Participating TPs who submitted a Firm Undertaking is less than the total Offer Shares allotted for distribution through the TPs, the balance shall be returned to the Joint Lead Underwriters and Bookrunners.</li> </ul>		
	3. Unless otherwise determined by the Company, the final TP allocation shall be distributed between Series 2A and Series 2B in the same proportion as each Series bears to the TP's aggregate Firm Undertaking, rounded to the prescribed board lot requirement. The allotment per series will be based on actual demand.		
	4. The PSE Listings department will confirm and verify the final TP allocation report via email.		
	5. All deadlines indicated in these procedures shall be strictly followed.		
Expected Timetable	The timetable of the Offer is expected to be as follows:		

	SEC en Banc approval and issuance of Pre- effective letter	October 27,2020
	PSE Board Approval	November 2, 2020
	Dividend Rate Setting	November 5, 2020
	Dividend Rate Announcement	November 6, 2020
	Issuance of Permit to Sell and Order of Registration	November 6, 2020
	Offer Period	November 10, 2020 – November 17, 2020
	PSE Trading Participants' Submission of Firm Undertaking	November 12, 2020
	PSE Trading Participants' Allocation	November 12, 2020
	Trading Participants Settlement Date	November 17, 2020, 12:00 p.m.
	Listing Date and commencement of trading on the PSE	November 27, 2020
	Any change in the dates incl SEC and PSE, as applicable	uded above may be subject to approval of the and other conditions.
Depository Agent	Philippine Depository and Trust Corporation	
Registrar	Stock Transfer Service Inc.	
Receiving Agent	Rizal Commercial Banking Corporation- Trust and Investments Group	
Selling Agents	PSE Trading Participants	
Counsel to the Issuer	Picazo Buyco Tan Fider & Santos	
Counsel to the Joint Lead Underwriters and Bookrunners	Angara Abello Concepcion Regala & Cruz	

#### **DESCRIPTION OF SHARES**

Set forth below is the information relating to the Series 2 Preferred Shares. The description is qualified by reference to Philippine law and the Company's Articles of Incorporation ("Articles") and By-Laws ("By- Laws"), both as amended, copies of which are available at the SEC, and the Application to Purchase.

#### THE COMPANY'S SHARE CAPITAL

A Philippine corporation may issue common or preferred shares, or such other classes of shares with such rights, privileges or restrictions as may be provided for in its articles of incorporation and the by-laws.

The Company's Board of Directors approved the increase in the authorized capital stock of the Company from P5,000,000,000.00 to P5,054,000,000.00 divided into the following: (i) P4,930,000,000 consisting of 4,930,000,000 common shares with a par value of P1.00 per share; (ii) from P70,000,000 consisting of 70,000,000 preferred shares, to P124,000,000 consisting of 124,000,000 preferred shares with a par value of P0.10 per share on April 13, 2020 and June 30, 2020. The foregoing resolution was approved and ratified by the stockholders at the Annual Stockholders Meeting held on June 30, 2020, whereby the stockholders likewise delegated to the Board of directors the power and authority to: (i) implement the issuance of the preferred shares in series, subseries or in tranches, and (ii) fix the terms and conditions of the preferred shares as they may be issued in series, sub-series or in tranches.

Pursuant to such delegated authority of the Board of Directors to issue the preferred shares in series, sub-series or in tranches, the Board of Directors, in its meeting on October 5, 2020, approved the creation of the series of preferred shares, as follows:

(a) Series 1 Preferred Shares consisting of 40,000,000 existing, issued and outstanding preferred shares which are listed in the PSE;

(b) Series 2 Preferred Shares consisting of not more than 50,000,000 shares to be allocated between Subseries 2A Preferred Shares and Subseries 2B Preferred Shares; and

(c) Series 3 Preferred Shares consisting of 13,500,000 existing, issued, and outstanding preferred shares.

The Offer Shares will be coming from the Series 2 Preferred Shares.

The authorized capital stock of the Company is ₱5,054,000,000.00 divided into 4,930,000,000 common shares with a par value of ₱1.00 per share and 124,000,000 preferred shares with a par value of ₱1.00 per share. As of date, the Company has 2,452,926,127 issued shares of which 2,013,409,717 are issued and outstanding common shares and 386,016,410 common shares are held in treasury, 40,000,000 are issued and outstanding Series 1 Preferred Shares, which are also listed in the PSE, and 13,500,000 Series 3 Preferred Shares, which are not listed in the PSE.

Following the Offer, and assuming the Oversubscription Option is exercised in full, the Company will have (a) 2,013,409,717 issued and outstanding common shares and 386,016,410 common shares are held in treasury; (b) 40,000,000 issued and outstanding Series 1 Preferred Shares; (c) 50,000,000 issued and outstanding Series 2 Preferred Shares; and (d) 13,500,000 issued and outstanding Series 3 Preferred Shares. Following the Offer, and assuming the Oversubscription Option is not exercised, the Company will have (a) 2,013,409,717 issued and outstanding common shares and 386,016,410 common shares are held in treasury; (b) 40,000,000 issued and outstanding common shares and 386,016,410 common shares are held in treasury; (b) 40,000,000 issued and outstanding Series 2 Preferred Shares; (c) 30,000,000 issued and outstanding Series 2 Preferred Shares; and (d) 13,500,000 issued and outstanding Series 3 Preferred Shares; and (d) 13,500,000 issued and outstanding Series 3 Preferred Shares.

The holders of the Series 2 Preferred Shares do not have identical rights and privileges with holders of other series of preferred shares and the existing common shares of the Company.

#### THE PREFERRED SHARES

Under the Amended Articles of Incorporation, the preferred shares have the following features, rights and privileges:

- The Preferred Shares have a par value of ₱1.00 per share.
- The issue value of the Preferred Shares shall be determined by the Board at the time of the issuance of the shares.
- The Board shall declare a dividend rate equivalent to the 7-year benchmark rate or any other rate determined by the Board as of issue date, payable on a date to be set by the Board in accordance with Philippine laws, rules and regulations.
- The Preferred Shares shall be non-convertible into common shares.
- The holders of Preferred Shares shall have preference over holders of common stock in the distribution of corporate assets in the event of dissolution and liquidation of the Company and in the payment of the dividend at the rate specified at the time of issuance.
- Preferred Shares shall be cumulative.
- Preferred Shares shall be non-participating in any other or further dividends beyond that specifically payable on the shares.
- The Preferred Shares shall have no pre-emptive rights to any issue of shares, common or preferred; and
- The Preferred Shares may be redeemed by the Company at the sole option of the Board of at the price to be determined by the Board.

The Amended Articles of Incorporation further provides that the preferred shares shall be issued in series, sub-series or in tranches as the Board of Directors may determine, and authority is granted to the Board of Directors, to establish and designate the series, sub-series or tranches of the preferred shares, fix the issue price and the number of shares in each sub-series or tranche, establish the specific terms and conditions of each sub-series or tranche and determine the manner by which the preferred shares will be subscribed and paid for, such as but not limited to, a private placement transaction or public offering.

Specific to Offer Shares, please refer to the features of the Series 2 Preferred Shares in the Summary of Offer and the discussion below.

#### Issue Price

The Series 2 Preferred Shares shall be offered at a price of ₱100.00 per share (the "**Issue Price**")

#### Dividend Policy In Respect of the Series 2 Preferred Shares

The Series 2 Preferred Shares shall, subject to the conditions for the declaration and payment of dividends as set out herein, bear cumulative non-participating cash dividends based on the Issue Price, payable quarterly in arrears on February 27, May 27, August 27 and November 27 of each year (each a "**Dividend Payment Date**"), being the last day of each 3-month period (a "**Dividend Period**"), at the Dividend Rate per annum commencing from the Listing Date. Dividends will be calculated on a 30/360-day basis. If the Dividend Payment Date is not a Banking Day, dividends will be paid on the next succeeding Banking Day, without adjustment as to the amount of dividends to be paid.

The term "**Dividend Rate**" means (a) from the Listing Date up to the Step Up Date, the Initial Dividend Rate, and (b) from the Step Up Date, the applicable Step Up Rate. (Please see below relevant definitions.)

As and if dividends are declared by the Board, dividends on the Shares shall be at the fixed rate of Series 2A: 4.75% and Series 2B: 5.75% ("**Initial Dividend Rate**"), in all cases calculated in respect of each Share by reference to the Offer Price thereof in respect of each Dividend Period.

If the Preferred Shares shall not have been redeemed by the Company on the Series 2A First Optional Redemption Date for the Series 2A Preferred Shares and on the Series 2B First Optional

Redemption Date for the Series 2B Preferred Shares the Initial Dividend Rate shall be adjusted as follows:

(a) for Series 2A Preferred Shares, the higher of (a) the simple average of the closing per annum rate of 5-year BVAL or if the 5-year BVAL rate is not available or cannot be determined, any successor rate as determined by the *Bankers Association of the Philippines* ("**BAP**") or the *Bangko Sentral ng Pilipinas* ("**BSP**"), as shown on the PDEX page (or such successor page of Bloomberg (or such successor electronic service provided) for the three (3) consecutive Business Days preceding and inclusive of the rate setting date, plus 4.00%; or (b) the floor rate of 8.00%; and

(b) for Series 2B Preferred Shares, the higher of (a) the simple average of the closing per annum rate of the 7-year BVAL or if the 7-year BVAL rate is not available or cannot be determined, any successor rate as determined by the BAP or the BSP, as shown on the PDEX page (or such successor page of Bloomberg (or such successor electronic service provided) for the three (3) consecutive Business Days preceding and inclusive of the rate setting date, plus 4.00%; or (b) the floor rate of 8.00%;

The date of the listing of Series 2A Preferred Shares and the Series 2B Preferred Shares is referred to as the "**Listing Date**". The date 2.5 years from the Listing Date referred to in (a) and on the date 5 years from the Listing Date referred to in (b) are each referred to as a "**Step Up Date**". The adjusted rates referred to in (a) and (b) are each referred to as a "**Step Up Rate**".

In the event the relevant Step-up Date falls on a day that is not a Business Day,

- (a) the rate setting will be done on the immediately succeeding Business Day using the average of the relevant BVAL rates for the three (3) consecutive Business Days preceding and inclusive of the said rate setting date, and
- (b) the higher of the applicable Initial Dividend Rate and the applicable Step-Up Rate will be applied commencing on the Step-Up Date (which is 2.5 years from the Listing Date of the Series 2A Preferred Shares and 5 years from the Listing Date of the Series 2B Preferred Shares).

In the event that BVAL is replaced by a new benchmark rate as determined by the BAP or the BSP, such new benchmark rate shall be adopted for purposes of determining the Dividend Rate (the "**New Benchmark Rate**"). In the absence of such new replacement benchmark rate as determined by the BAP or the BSP and there is a mandatory directive by the BAP or the BSP to no longer use of apply BVAL, the Company and Joint Lead Underwriters and Bookrunners shall negotiate to adopt an alternative rate that will serve as the New Benchmark Rate.

The declaration and payment of cash dividends on each Dividend Payment Rate will be subject to the discretion of the Board of Directors, the covenants (financial or otherwise) in the loans and credit agreements to which Issuer is a party and the requirements under applicable laws and regulations.

The Board of Directors will not declare and pay dividends on any Dividend Payment Date where payment of the dividend would cause the Company to breach any of its financial covenants.

If the profits available for distribution as cash dividends are, in the opinion of the Board of Directors, not sufficient to enable Issuer to pay in full cash dividends on the Series 2 Preferred Shares and cash dividends that are scheduled to be paid on or before the same date on shares that have an equal right to dividends as the Series 2 Preferred Shares ("**Comparable Shares**"), the Issuer is required to pay cash dividends on the Series 2 Preferred Shares and any Comparable Shares pro rata to the amount of the cash dividends scheduled to be paid to the Series 2 Preferred Shares and the Comparable Shares, respectively. For purposes of this paragraph, the amount scheduled to be paid shall include all dividends due on such Dividend Payment Date as well as all accumulated dividends due and payable or dividends in arrears in respect of prior Dividend Periods ("**Dividends in Arrears**").

The profits available for distribution are, in general and with some adjustments, equal to the Issuer's accumulated, realized profits less accumulated, realized loss. In general, under Philippine law, a corporation can only declare dividends to the extent that it has unrestricted

retained earnings. Unrestricted retained earnings represent the undistributed earnings of the corporation which have not been allocated for any managerial, contractual or legal purposes and which are free for distribution to the shareholders as dividends.

Dividends on the Series 2 Preferred Shares will be cumulative. If for any reason the Issuer's Board does not declare a dividend on the Shares for a Dividend Period, the Issuer will not pay a dividend on the Dividend Payment Date for that Dividend Period. However, on any future Dividend Payment Date on which dividends are declared, holders of the Shares must receive the dividends due them on such Dividend Payment Date as well as all accumulated dividends due and payable or dividends in arrears in respect of prior Dividend Periods ("**Dividends in Arrears**").

Holders of Series 2 Preferred Shares shall not be entitled to participate in any other or further dividends beyond the dividends specifically payable on the Preferred Shares.

# Redemption of the Series 2 Preferred Shares

As and if declared by the Board of Directors of the Company and subject to the requirements of applicable laws and regulations, the Company may, at its sole option, redeem in whole (but not part), any subseries of the Series 2 Preferred Shares as follows:

(a) in respect of Series 2A Preferred Shares, on 2.5 years from the Listing Date (the "**Series 2A First Optional Redemption Date)** or on any Dividend Payment Date occurring thereafter (each of the Series 2A First Optional Redemption Date and the Dividend Payment Dates thereafter, a " **Series 2A Optional Redemption Date**"), and

(b) in respect of Series 2B Preferred Shares, on 5 years from the Listing Date (the "Series 2B First Optional Redemption Date) or on any Dividend Payment Date occurring thereafter (each of the Series 2B First Optional Redemption Date and the Dividend Payment Dates thereafter, a "Series 2B Optional Redemption Date")

(each Series 2A Optional Redemption Date and Series 2B Optional Redemption Date, an "Optional Redemption Date")

at a redemption price equal to the Issue Price of the Series 2 Preferred Shares plus all dividends due on such Optional Redemption Date as well as all Dividends in Arrears ("**Redemption Price**"). The Company shall give not less than thirty (30) nor more than sixty (60) days prior written notice of its intention to redeem the Preferred Shares, which notice shall be irrevocable and binding upon the Company to effect such early redemption of the Series 2 Preferred Shares at the Optional Redemption Date stated in such notice.

The Company may also redeem the Series 2 Preferred Shares, in whole but not in part, any or both of the subseries, at any time if an Accounting Event or a Tax Event (each as defined below) has occurred and is continuing, having given not less than thirty (30) nor more than sixty (60) days' written notice prior to the intended date of redemption, which notice shall be irrevocable and binding upon the Company to effect such redemption of the Series 2 Preferred Shares at the redemption date stated in such notice. The redemption due to an Accounting Event or a Tax Event shall be made by the Company at the Redemption Price, which shall be paid within five Banking Days of the exercise of the right to redeem the Preferred Shares on the date of redemption set out in the notice.

Upon listing on the PSE, the Company may purchase the Series 2 Preferred Shares at any time in the open market or by public tender or by private contract at any price through the PSE. The Series 2 Preferred Shares so purchased may either be redeemed (pursuant to their terms and conditions as set out in the Prospectus) and cancelled, or kept as treasury shares, as applicable.

#### Early Redemption Due to Taxation

If a Tax Event occurs, the Issuer may redeem the Series 2 Preferred Shares in whole, but not in part, at any time after giving not less than thirty (30) nor more than sixty (60) days written notice prior to the intended date of redemption. The redemption shall be made by Megawide at the Redemption Price which shall be paid within five (5) Banking Days of the exercise of the right to

redeem the Series 2 Preferred Shares on the date of redemption set out in the notice, which notice shall be irrevocable and binding upon Megawide to effect such redemption of the Preferred Shares at the redemption date stated in such notice.

### Early Redemption Due to Changes in Accounting Treatment of the Shares

If an Accounting Event occurs the Issuer may redeem the Series 2 Preferred Shares in whole, but not in part, at any time after giving neither less than thirty (30) nor more than sixty (60) days written notice prior to the intended date of redemption. The redemption shall be made by Megawide at the Redemption Price which shall be paid within five (5) Banking Days of the exercise of the right to redeem the Series 2 Preferred Shares on the date of redemption set out in the notice, which notice shall be irrevocable and binding upon Megawide to effect such redemption of the Series 2 Preferred Shares at the redemption date stated in such notice.

An Accounting Event shall occur if an opinion of any reputable firm authorized to perform auditing services in the Republic of the Philippines has stated that there is more than an insubstantial risk that the funds raised through the issuance of the Series 2 Preferred Shares may no longer be recorded as "equity" pursuant to the Philippine Financial Recording Standards ("PFRS"), or such other accounting standards which succeed PFRS, as adopted by the Republic of the Philippines and applied by Megawide for drawing up its consolidated financial statements for the relevant financial year.

#### In General: No Voting Rights

Holders of the Series 2 Preferred Shares shall have no voting rights except as specifically provided by law. Thus, holders of the Series 2 Preferred Shares shall not be eligible, for example, to vote for or elect the Company's Directors or to vote for or against the issuance of a stock dividend.

Holders of Series 2 Preferred Shares, however, may vote on matters which the Corporation Code considers significant corporate acts that may be implemented only with the approval of shareholders, including those holding shares denominated as non-voting in the articles of incorporation. These matters, which require the approval of shareholders representing at least two-thirds of the issued and outstanding capital stock of the Company in a meeting duly called for the purpose, are as follows:

- Amendment of the Articles of Incorporation;
- Adoption and amendment of the Company's By-laws;
- Sale, lease, exchange, mortgage, pledge or other disposition of all or substantially all of the Company's assets;
- Incurring, creating or increasing bonded indebtedness;
- Increase or decrease of authorized capital stock;
- Merger or consolidation of the Company with another corporation or other corporations;
- Investment of corporate funds in another corporation or business or for any purpose other than the primary purpose for which the Company was organized; and
- Dissolution of the Company.

#### Status

The Series 2 Preferred Shares will constitute direct and unsecured subordinated obligations of the Issuer ranking at least *pari passu* in all respects and rateably without preference or priority among themselves with all other preferred shares issued or to be issued by the Issuer. The Series 2 Preferred Shares rank junior in right of payment to all indebtedness of the Issuer and claims against the Issuer which rank or are expressed to rank senior to the Preferred Shares. Accordingly, the obligations of the Issuer under the Series 2 Preferred Shares will not be satisfied unless the Issuer can satisfy in full all of its other obligations ranking senior to the Series 2 Preferred Shares.

There is no agreement or instrument that limits or prohibits the ability of the Megawide to issue preferred shares or other securities that rank *pari passu* with the Series 2 Preferred Shares.

### Liquidation Rights In Respect of the Series 2 Preferred Shares

In the event of a return of capital in respect of the liquidation, dissolution or winding up of the affairs of the Issuer but not on a redemption or purchase by the Issuer of any of its share capital, the holders of the Series 2 Preferred Shares at the time outstanding will be entitled to receive, in Philippine Pesos out of the assets of the Issuer available for distribution to shareholders, together with the holders of any other shares of the Issuer ranking, as regards repayment of capital, pari passu with the Series 2 Preferred Shares and before any distribution of assets is made to holders of any class of shares of the Issuer ranking after the Series 2 Preferred Shares as regards repayment of capital, liquidating distributions in an amount equal to the Redemption Price as of (and including) the date of commencement of the winding up of the Issuer or the date of any such other return of capital, as the case may be. If, upon any return of capital in the winding up of the Issuer, the amount payable with respect to the Series 2 Preferred Shares and any other shares of the Issuer ranking as to any such distribution pari passu with the Series 2 Preferred Shares are not paid in full, the holders of the Series 2 Preferred Shares and of such other shares will share proportionately in any such distribution of the assets of the Issuer in proportion to the full respective preferential amounts to which they are entitled. After payment of the full amount of the liquidating distribution to which they are entitled, the holders of the Series 2 Preferred Shares will have no right or claim to any of the remaining assets of the Issuer and will not be entitled to any further participation or return of capital in a winding up.

#### Tax Payments in respect of the Series 2 Preferred Shares

All payments in respect of the Series 2 Preferred Shares are to be made free and clear of any deductions or withholding for or on account of any present or future taxes or duties imposed by or on behalf of Republic of the Philippines, including but not limited to, stamp, issue, registration, documentary, value added or any similar tax or other taxes and duties, including interest and penalties. If such taxes or duties are imposed, the Issuer will pay additional amounts so that holders of the Series 2 Preferred Shares will receive the full amount of the relevant payment which otherwise would have been due and payable. Provided, however, that the Issuer shall not be liable for: (a) the final withholding tax applicable on dividends earned on the Series 2 Preferred Shares, (b) as applicable, any income tax (whether or not subject to withholding), percentage tax (such as stock transaction tax) and documentary stamp tax on the redemption or buy back of the Series 2 Preferred Shares or on the liquidating distributions as may be received by a holder of Series 2 Preferred Shares, (c) expanded value added tax which may be payable by any holder of the Series 2 Preferred Shares on any amount to be received from the Issuer under the terms and conditions of the Series 2 Preferred Shares, (d) any withholding tax on any amount payable to any holder of the Share or any entity which is a non-resident foreign corporation, and (e) applicable taxes to any subsequent sale or transfer of the Series 2 Preferred Shares by any holder of the Series 2 Preferred Shares which shall be for the account of the said holder (or the buyer in case such buyer shall have agreed to be responsible for the payment of such taxes).

#### No Pre-emptive Rights

The Amended Articles of Incorporation currently deny pre-emptive rights to subscribe to all issues or dispositions of any class of the Company, to all shareholders of the Company including the holders of Series 2 Preferred Shares. However, shareholders representing at least two-thirds of the Company's issued and outstanding capital stock voting at a shareholders' meeting duly called for the purpose may amend the Articles to grant pre-emptive rights to subscribe to a particular issue or other disposition of shares from Megawide's capital. Pre-emptive rights may not extend to shares to be issued in compliance with laws requiring stock offerings or minimum stock ownership by the public; or to shares to be issued in good faith with the approval of the shareholders representing two-thirds of the outstanding capital stock in exchange for property needed for corporate purposes or in payment of a previously contracted debt.

#### Transfer of Shares and Share Register

The Series 2 Preferred Shares will be issued in scripless form.

The legal title to the Series 2 Preferred Shares will be shown in the Registry of Shareholders which shall be maintained by the Registrar. The Registrar shall send (at the cost of the Issuer) at least once every quarter a Statement of Account to all Shareholders named in the Registry of

Shareholders confirming the number of Shares held by each Shareholder on record in the Registry of Shareholders. Such Statement of Account shall serve as evidence of ownership of the relevant Shareholder as of a given date thereof. Any request by Shareholders for certifications, reports or other documents from the Registrar, except as provided herein, shall be for the account of the requesting Shareholder.

Initial placement of the Series 2 Preferred Shares and subsequent transfers of interests in the Series 2 Preferred Shares shall be subject to normal Philippine selling restrictions for listed securities as may prevail from time to time.

After the Listing Date, Shareholders of the Shares may request the Registrar and Depository Agent to issue stock certificates evidencing their investment in the Series 2 Preferred Shares. Any expense that will be incurred in relation to such issuance shall be for the account of the requesting shareholder.

Philippine law does not require transfers of the Series 2 Preferred Shares to be effected on the PSE, but any off-exchange transfers will subject the transferor to a capital gains tax that may be significantly greater than the stock transfer tax applicable to transfers effected on an exchange. See *"Taxation"*. All transfers of shares on the PSE must be effected through a licensed stock broker in the Philippines.

#### Not Convertible into Common Shares

The Series 2 Preferred Shares shall not be convertible into Megawide's common shares.

#### Other Rights and Incidents Relating to the Series 2 Preferred Shares

Following are other rights and incidents relating to the Series 2 Preferred Shares, which may also apply to other classes of Megawide's stock.

#### Restrictions on Ownership of Megawide's Shares by Non-Philippine Nationals

Under the Philippine Constitution, no franchise, certificate, or any other form of authorization for the operation of public utility shall be granted except to citizen of the Philippines or to corporations or associations organized under the laws of the Philippines at least 60% of whose capital is owned by such citizens. The Philippine Constitution also limits ownership of land in the Philippines to Filipino citizens or to corporations the outstanding capital stock of which is at least sixty percent (60%) owned by Philippine Nationals. While the Philippine Constitution prescribes nationality restrictions on land ownership, there is generally no prohibition against foreigners owning building and other permanent structures. However, with respect to condominium developments, the foreign ownership of units in such developments is limited to forty percent (40%). Accordingly, the Series 2 Preferred Shares and Megawide's other shares may be owned or subscribed by or transferred to any person, partnership, association or corporation regardless of nationality, provided that it complies with the nationality requirement under the Philippine constitution and other applicable laws. Pursuant to SEC Memorandum Circular No. 8, Series of 2013, which generally applies to all corporations engaged in identified areas of activities or enterprises specifically reserved, wholly or partly, to Philippine nationals by the Philippine Constitution, the FIA and other existing laws, amendments thereto, and implementing rules and regulations of said laws, for purposes of determining compliance with the constitutional or statutory ownership requirement, the required percentage of Filipino ownership shall be applied to both:

# Directors

Unless otherwise provided by law or the Company's By-Laws, the corporate powers of the Company are exercised, its business is conducted, and its property is controlled by the Board. Megawide has seven (7) directors who are elected by holders of shares entitled to voting rights under the Articles of Incorporation during each annual meeting of the shareholders for a term of one year. As mentioned, holders of Series 2 Preferred Shares are not entitled to vote for and elect the Company's directors.

Megawide's By-laws currently disqualify or deem ineligible for nomination or election to the Board any person who represents an interest adverse to or in conflict with those of the Company or said

person is an officer of stockholder of a corporation engaged in the same business as that of the Company.

The Company conforms to the requirement to have at least three (3) independent directors or such number as to constitute at least one-third of the members of the board, whichever is higher. As of the date of this Prospectus, the Company's four (4) independent directors are Leonilo G. Coronel, former Chief Justice Hilario G. Davide, Jr., Celso P. Vivas and Alfredo E. Pascual.

Directors may only act collectively; individual directors have no power as such. A majority of the directors constitutes a quorum for the transaction of corporate business and every decision of a majority of the quorum duly assembled as a board is valid as a corporate act. Any vacancy created by the death or resignation of a director prior to expiration of his term may be filled by the remaining members of the Board, if still constituting a quorum. Any director elected in this manner by the Board shall serve only for the unexpired term of the director whom he replaces. Any such vacancy may also be filled by the shareholders entitled to vote, by ballot, at any meeting or adjourned meeting held during such vacancy, provided that the notice of the meeting mentions such vacancy or expected vacancy.

# Appraisal Rights

Philippine law recognizes the right of a shareholder to institute, under certain circumstances, proceedings on behalf of a corporation in a derivative action in circumstances where the corporation itself is unable or unwilling to institute the necessary proceedings to redress wrongs committed against the corporation or to vindicate corporate rights, as for example, where the directors themselves are the malefactors.

In addition, the Revised Corporation Code grants a shareholder a right of appraisal in certain circumstances where he has dissented and voted against a proposed corporate action, including:

- an amendment of the articles of incorporation which has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- the sale, lease, exchange, transfer, mortgage, pledge or other disposal of all or substantially all of the corporate property and assets of the corporation;
- the investment of corporate for any purpose other than the primary purpose of the corporation; and
- a merger or consolidation.

In these circumstances, the dissenting shareholder may require the corporation to purchase his shares at a fair value which, in default of agreement, is determined by three disinterested persons, one of whom shall be named by the stockholder, one by the corporation, and the third by the two thus chosen. The SEC will, in the event of a dispute, determine any question about whether a dissenting shareholder is entitled to this right of appraisal. The dissenting stockholder will be paid if the corporate action in question is implemented and the corporation has unrestricted retained earnings sufficient to support the purchase of the shares of the dissenting shareholders.

#### Shareholders' Meeting

At the annual meeting or at any special meeting of the Company's shareholders, the latter may be asked to approve actions requiring shareholder approval under Philippine law.

#### Quorum

The Revised Corporation Code provides that, except in instances where the assent of shareholders representing two-thirds of the outstanding capital stock is required to approve a corporate act (usually involving the significant corporate acts where even non-voting shares may vote, as identified above) or where the by-laws provide otherwise, a quorum for a meeting of shareholders will exist if shareholders representing a majority of the capital stock are present in person or by proxy.

#### Fixing Record Dates

The Board has the authority to fix in advance the record date for shareholders entitled: (a) to notice of, to vote at, or to have their votes voted at, any shareholders' meeting; (b) to receive payment of dividends or other distributions or allotment of any rights; or (c) for any lawful action or for making any other proper determination of shareholders' rights. The Board may provide that the stock and transfer book be closed for twenty (20) days in case of regular meeting, and ten (10) working days in case of special meeting, immediately preceding such shareholders' meeting.

#### **Issues of Shares**

Subject to applicable limitations, the Company may issue additional shares to any person for consideration deemed fair by the Board, provided that such consideration shall not be less than the par value of the issued shares.

#### Change in Control

There is no provision in the Company's Articles of Incorporation and By-Laws, as amended, which may delay, deter, or prevent a change in control in the Company. However, there may be provisions in contracts to which the Company is or shall be party which may delay, deter or prevent a change in control in the Company.

#### Mandatory Tender Offers

- Any person or group of persons acting in concert, who intends to acquire fifteen percent (15%) of equity securities in a public company in one or more transactions within a period of twelve (12) months, shall file a declaration to that effect with the Commission.
- Any person or group of persons acting in concert, who intends to acquire thirty five percent (35%) of the outstanding voting shares or such outstanding voting shares that are sufficient to gain control of the board in a public company through the PSE trading system shall not be required to make a tender offer even if such person or group of persons acting in concert acquire the remainder through a block sale if, after acquisition through the PSE trading system, they fail to acquire their target of thirty five percent (35%) or such outstanding voting shares that is sufficient to gain control of the board.
- Any person or group of persons acting in concert, who intends to acquire thirty five percent (35%) or more of the outstanding voting shares or such outstanding voting shares that are sufficient to gain control of the board in a public company in one or more transactions within a period of twelve (12) months, shall be required to make a tender offer to all holders of such class for the number of shares so acquired within the said period. If the tender offer is oversubscribed, the aggregate amount of securities to be acquired at the close of such tender offer shall be proportionately distributed across selling shareholders with whom the acquirer may have been in private negotiations and other shareholders.
- Any person or group of persons acting in concert, who intends to acquire thirty five percent (35%) of the outstanding voting shares or such outstanding voting shares that are sufficient to gain control of the board in a public company directly from one or more stockholders shall be required to make a tender offer for all the outstanding voting shares. The sale of shares pursuant to the private transaction or block sale shall not be completed prior to the closing and completion of the tender offer.
- If any acquisition of even less than thirty five percent (35%) would result in ownership of over fifty percent (50%) of the total outstanding equity securities of a public company, the acquirer shall be required to make a tender offer for all the outstanding equity securities to all remaining stockholders of the said company at a price supported by a fairness opinion provided by an independent financial advisor or equivalent third party. The acquirer in such a tender offer shall be required to accept any and all securities thus tendered.

The term "public company" refers to: (i) a corporation with a class of securities listed on an exchange, such as the PSE; or (ii) a corporation with assets of at least ₱50 million and having 200 or more shareholders with at least 100 shares each.

When the securities tendered pursuant to such an offer exceed the number of shares that the acquiring person or group of persons is willing to acquire, the securities shall be purchased from each tendering shareholder on a *pro rata* basis according to the number of securities tendered by each security holder. In the event that the tender offer is oversubscribed, the aggregate amount of securities to be acquired at the close of such tender offer shall be proportionately distributed to both the selling shareholders with whom the acquirer may have been in private negotiations with and the minority shareholders.

In a mandatory tender offer, the acquirer must offer the highest price paid by him for such shares during the past six months. Where the offer involves payment by transfer or allotment of securities, such securities must be valued on an equitable basis. However, if any acquisition of even less than 35% would result in ownership of 51% of the total outstanding equity, the acquirer shall make a tender offer for all the outstanding equity securities to all remaining shareholders of the said corporation at a price supported by a fairness opinion provided by an independent financial adviser or equivalent third party. The acquirer in such tender offer shall accept any and all securities thus tendered.

No mandatory tender is required in:

- purchases of shares from unissued capital shares unless it will result in a 50% or more ownership of shares by the purchaser;
- purchases from an increase in the authorized capital shares of the target company;
- purchases in connection with a foreclosure proceeding involving a pledge or security where the acquisition is made by a debtor or creditor;
- purchases in connection with a privatization undertaken by the government of the Philippines;
- purchases in connection with corporate rehabilitation under court supervision;
- purchases through an open market at the prevailing market price; or
- purchases resulting from a merger or consolidation.

#### Accounting and Auditing Requirements / Rights of Inspection

Philippine stock corporations are required to file copies of their annual financial statements with the SEC. Corporations whose shares are listed on the PSE are also required to file quarterly and annual reports with the SEC and the PSE. Shareholders are entitled to request copies of the most recent financial statements of the corporation which include a balance sheet as of the end of the most recent tax year and a profit and loss statement for that year. Shareholders are also entitled to inspect and examine the books and records that the corporation is required by law to maintain.

The Board is required to present to shareholders at every annual meeting a financial report of the operations of the corporation for the preceding year. This report is required to include audited financial statements.

#### Summary of Features of Megawide Preferred Shares

Features	Series 1	Series 2		Series 3
		Series 2A	Series 2B	
Cumulative	Yes	Yes	Yes	Yes

Voting rights	None	None	None	None
Participating	Non-participating	Non-participating	Non-participating	Non-participating
Convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
Pre-emptive Rights	None	None	None	None
Initial Dividend	7.025%	4.75%	5.75%	To be determined
Rates				by the Board of
				Directors
Redeemable (non-	At option of	At option of	At option of	To be
reissuable)	Issuer starting on	Issuer starting on	Issuer starting on	determined by
	the 5 <sup>th</sup> year from	the 2 <sup>nd</sup> year and	the 5 <sup>th</sup> year from	the Board of
	the Listing Date	6 <sup>th</sup> month from	the Listing Date	Directors
		the Listing Date		

The Company's Series 1 Preferred Shares were listed in the PSE on December 3, 2014 under the trading symbol ("**MWP**"). The Series 3 Preferred Shares will not be listed in the PSE.

#### **RISK FACTORS**

An investment in the Series 2 Preferred Shares, as described in this Prospectus, involves a certain number of risks. The price of securities can and does fluctuate, and any individual security may experience upward or downward movements and may even become valueless. There is an inherent risk that losses may be incurred rather than profit made, as a result of buying and selling securities. Past performance is not a guide to future performance and there may be a large difference between the buying price and the selling price of these securities. There may be a large difference between the buying price and the selling price of the Series 2 Preferred Shares.

Investors should carefully consider all the information contained in this Prospectus, including the risk factors described below, before deciding to invest in the Series 2 Preferred Shares. The occurrence of any of the following events, or other events not currently anticipated, may have an adverse effect on our business, financial condition, results of operations, the market price of the Series 2 Preferred Shares and our ability to make dividend distributions to our shareholders. All or part of an investment in the Series 2 Preferred Shares may be lost.

This section entitled "Risk Factors" does not purport to disclose all of the risks and other significant aspects of investing in these securities. The occurrence of any of the events discussed below and any additional risks and uncertainties not presently known to the Company or that are currently considered immaterial could have a material adverse effect on the Company's business, results of operations, financial condition and prospects and on the Series 2 Preferred Shares and the investors may lose all or part of their investment. Prospective investors may request publicly available information on the Series 2 Preferred Shares and the Company from the SEC. Prospective investors should undertake independent research and study the trading of these securities before commencing any trading activity. Prospective investors should seek professional advice if he or she is uncertain of, or has not understood any aspect of the Offer or the nature of risks involved in purchasing, holding and trading the Series 2 Preferred Shares. Each potential investor should consult its own counsel, accountant and other advisors as to legal, tax, business, financial and related aspects of an investment in the Series 2 Preferred Shares.

The risk factors discussed in this section are separated into categories for ease of reference, and within each category, are discussed in order of importance.

### **RISKS RELATING TO THE COMPANY AND ITS BUSINESS**

# The Company is exposed to the cyclical nature of a construction business coupled by risks associated with the Philippine's property development market, including potential construction contract cancellations.

Megawide's business is highly dependent on the ability of real estate developers to market, sell and dispose of condominium units to potential customers. In the event of a weak property market, developers may hold and/or cancel construction contracts and orders. Megawide seeks to minimize the possible effects of a weak property market by gradually diversifying into mid-rise affordable housing and socialized housing and infrastructure projects. Moreover, to ensure sustainable business growth and mitigate economic down cycles, Megawide has expanded and diversified into infrastructure development, an upstream integration that surely adds and creates greater value to Megawide in the short, medium and long term horizons. Not only will these infrastructure development projects provide construction revenues to its downstream business units, it will likewise become the source of future stable recurring income upon completion.

The existing Government administration is keen in developing the infrastructures in Philippines giving Megawide new avenues to explore and win significant projects with the Government. In line with this, Megawide is managing the possible effects of a weak property market.

Megawide seeks to minimize the possible effects of a weak property market by gradually diversifying into the affordable and socialized housing segments, where real consumer demand lies, and infrastructure projects, which the government is pushing due to its significant multiplier effect on the economy.

# The on-going situation of the COVID-19 pandemic could have negative effects on the Company's business operations.

Recently, the world is experiencing a global pandemic that has negatively affected economies and industries to varying extent. The pandemic forced businesses to limit or stop their operations. Megawide experienced delays in their construction projects due to lack of raw materials and manpower. It has minimal operations in its Mactan-Cebu International Airport due to the imposed travel ban of the government. In addition, the operations of the Paranaque Integrated Terminal Exchange were temporarily suspended to restrict the movement of people and goods to contain the virus.

Due to uncertainty of when the pandemic will be contained, it will continuously affect the downturn of the Company's business operations and profitability. Megawide will rely on the operations ramp up of its business segments and the government's positive outlook on infrastructure projects to pull GDP growth and in turn, will help the Company sustain its operations and positive income for the year.

Across the organization, the Company has created and is implementing its own COVID-19 Response Manual, in accordance with Inter-Agency Task Force (IATF) guidelines, which outlines specific action plans and programs per business and operating unit to address occupational health and safety standards under the new normal. The COVID-19 Response Manual is part of the Company's overall business continuity plan and crisis management program.

In the construction business, the Company complies with the IATF guidelines on new occupational health and safety protocols in construction sites, such as establishment of barracks, prior COVID-testing, and stay-in policy for workers, among others, to ensure the safety of the project site and its employees.

In airport operations, the Mactan Cebu International Airport (MCIA) has put up and is currently operating the first RT-PCR COVID-Testing Facility, inside an airport complex, in the country. The laboratory can process up to 3,000 tests per day, with results released in less than 24 hours. The initiative intends to address the travel-related safety guidelines imposed by the IATF and aims to facilitate domestic and international air travel, once relaxed, as well as promote passenger safety.

The Paranaque Integrated Terminal Exchange (PITX), on the other hand, is serving its purpose as the prototype for safe, secure, and convenient public commuting system in the country. Aside from implementing IATF health and safety standards in the terminal and office towers, the PITX mobile app is also available to allow travelers to pre-book their trips based on available bus schedules, thus minimizing human interaction and reducing the risk of infection among passengers.

#### The Company exposed to credit risk on its receivables.

For on-going construction projects, Megawide is exposed to credit risk if project owners are unable to fully settle the unpaid balance of receivables under construction contracts, and other claims owed to Megawide. Credit risk is managed in accordance with Megawide's credit risk policy, which requires the evaluation of the creditworthiness of each project owner. Megawide can also enforce its contractor's lien over the project with varying degrees of effectiveness. Under Article 2242 (3) of the Civil Code of the Philippines, a contractor's lien is the claim of a contractor engaged in the construction, reconstruction or repair of buildings, canals or other works, upon said buildings, canals or other works.

Meanwhile, airport and terminal businesses is exposed to credit risk if the concessionaires, lessors and airlines are unable to fully settle the unpaid balance of its receivables. To manage this risk, careful evaluations of creditworthiness of its customers are being done in conjunction with the guidance from senior management.

# **RISKS RELATING TO THE CONSTRUCTION SEGMENT**

#### The construction industry is facing a skilled labor shortage.

The construction industry has persistently experienced a shortage of skilled manpower due primarily to overseas employment and lack of institutional support leading to the sector's under development.

While Megawide is affected by this industry phenomenon, the Company has a natural mitigant due to its high technology and state-of-the-art building systems, particularly the use of pre-cast technology, which utilizes less human labor than traditional construction methodologies employed by other players.

#### The volatility in the price of construction materials could affect the Company's profitability.

Market supply and demand affects the pricing of construction materials, such as cement and steel rebars. In addition, the stricter implementation of environmental laws has affected mining and quarrying operations in the country, resulting in regulated supply of inputs, such as sand and concrete aggregates.

To address this, Megawide adopts a materials hedging program and enters into fixed purchase contracts with its suppliers, immediately upon award of contracts, to fix the unit cost and lock in supply of critical raw materials. These contracts typically range from 6 months to 1 year. No price escalation is charged until the estimated quantities have been delivered within the agreed period.

# The Company's reputation will be adversely affected if its projects are not completed on time, or if projects do not meet customer requirements.

The Company's brand equity may be damaged it fails to deliver the project on time or based on specifications. In addition, the required safety guidelines under the new normal may affect productivity and project timelines.

As a safeguard, Megawide has a project management team composed of well-trained and experienced technical managers that implement measures to supervise the project's progress, schedules, and quality and ensure a smooth workflow. In addition, contracts with suppliers and subcontractors are covered by warranties, through guarantee, surety, and performance bonds and liability insurance, for workmanship and requirements for timely completion.

Furthermore, the Company believes that its pre-cast technology and largely automated formworks and building systems are most suitable and highly functional under this new environment, minimizing the risk of project delays.

#### The Company may be exposed to liquidity risk from delayed payments of progress billings.

The construction business adopts progress billing and the Company is exposed to the risk of delayed collection on its completed works.

Megawide extends credit terms to its clients, which it strictly follows to ensure that receivables remain current as much as possible. In a worst-case scenario, the Company has a sound financial position and has established credit lines with several financial institutions from which it is able to obtain loans to finance its working capital requirements.

#### The availability of construction materials may affect the Company's projects.

Lack of availability of construction materials may result in higher costs and/or result in delays in meeting project timelines. However it should be noted that the principal raw materials utilized by Megawide in its projects such as cement and steel, have historically been readily available in the market from a number of sources (i.e. Steel Asia Manufacturing Corporation and Pag-Asa Steel Corporation). Megawide also diversifies its sources of these raw materials so that it is not dependent on a limited number of suppliers.

# **RISKS RELATING TO THE AIRPORT (MCIA) SEGMENT**

#### Modernization of existing and opening of new airports in the country

The Company is the largest private sector operator of airports in the country through the concession agreement of MCIA and is the primary gateway to the Southern Philippines. The government's privatization program and modernization of airport industry has attracted interest from other private sector players to participate in the program. This could result in the opening of smaller airports in other locations in the Visayas and Mindanao regions, which could host direct flights and potentially affect passenger throughput at the MCIA.

Given Megawide's concession agreement at MCIA, which serves as the primary gateway to the South, the emergence of smaller airports around Cebu will serve as feeder routes and naturally complement the operations of MCIA.

# Slower tourism-related travel in the short-term due to global travel restrictions arising from the COVID-19 pandemic

MCIA is the primary gateway to the Southern Philippines, where most of the country's top international and local tourist attractions are located. Since Megawide and its partner took over operations at MCIA in 2014, international passenger volume has grown by an average of more than 20% annually for the past five years. However, the global travel restrictions arising from the COVID-19 pandemic may impact tourism-related travel in the near term and result in slower passenger volumes.

However, due to the highly domestic-driven passenger make-up at MCIA and the concentration of COVID-19 cases in the NCR and few urbanized centers in Luzon and Visayas, the domestic tourism market remains very attractive as soon as non-essential travels is allowed to resume across the country.

# Reduced commercial travel in the near term as a result of limited movements due to community quarantines

The Province of Cebu is the second most populous and largest economy in the Philippines outside of the National Capital Region. It is also home to a world-class furniture business and one of the preferred Business Process Outsourcing ("**BPO**") locations across the globe. With the limited movement of goods and people due to community quarantines imposed to arrest the spread of the COVID-19 virus, trade and commerce will slow down and commercial travel will likely be reduced.

On the other hand, Cebu and its vicinities are also among the top tourist destinations in the country and around the world. This phenomenon provides MCIA a strong tourism market and allows it to offset the weakness in commercial travel that are largely concentrated in Cebu City.

# **RISKS RELATING TO THE LANDPORT (PITX) SEGMENT**

#### People traffic in terminal may be impacted by social distancing protocols.

The PITX is designed to accommodate a passenger traffic of 100,000 daily that can provide a healthy source of demand and support the commercial establishments inside the terminal. However, people movement and normal consumer behavior may be affected by the pandemic and affect the commercial aspect of the terminal. To mitigate this, safety measures and contactless interaction through digitalization are being implemented inside the terminal through mobile phone apps to provide consumers with safer modes of purchases and avoid the spread of COVID-19 among passengers.

#### Long-term contracts with office tenants may be affected by anti-POGO sentiments.

The office complex on top of the terminal is currently leased out to the Philippine Online Gaming Operations ("**POGO**") segment, which is allowed to operate under the GCQ guidelines. The continued presence of anti-POGO sentiments, however, coming from some sectors of society put pressure on the sustainability of the long-term contracts with these tenants.

Being located in one of the most valuable properties in Metro Manila, in addition to the multimodal transport connectivity offered by the terminal in key destinations around the capital, PITX has a strong and natural demand and attraction for both traditional and non-traditional office locators, outside of the POGO industry.

# RISK RELATING TO PROJECTS WITH ORIGINAL PROPONENT STATUS

Megawide has submitted several unsolicited and solicited proposals to the national and local governments and has been granted the Original Proponent Status ("OPS"). These projects under OPS are still under evaluation and will need to undergo the proper procedures, such as the Swiss Challenge, before being officially awarded to the Company. Until such process is completed, the projects remain at risk of not being awarded to Megawide

Megawide is closely coordinating with the government and all its agencies for the compliance of all the requirements relating to the OPS.

# **RISKS RELATING TO THE COMPANY'S SERIES 2 PREFERRED SHARES**

#### The Series 2 Preferred Shares may not be a suitable investment for all investors.

Each potential investor in the Series 2 Preferred Shares must determine the suitability of that investment given its own features and circumstances. Each investor should:

- have sufficient knowledge and experience to make an evaluation of the Series 2 Preferred Shares, the merits and risks of relating to Series 2 Preferred Shares and the information contained in the Prospectus;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Series 2 Preferred Shares;
- understand thoroughly the terms of the Series 2 Preferred Shares and be familiar with the behavior of any relevant financial markets;
- have access to and knowledge of, appropriate tools to evaluate an investment in the Series 2 Preferred Shares and the impact the Series 2 Preferred Shares will have on its overall investment portfolio; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate, foreign exchange rate and other factors that may affect its investment and its ability to bear the applicable risks

# The market price of the Series 2 Preferred Shares may be volatile, which could cause the value of investors' investments in the Series 2 Preferred Shares to decline.

The market price of our Series 2 Preferred Shares may be affected by multiple factors, including:

- (a) volatility in stock market prices and volume;
- (b) fluctuations in our revenue, cash flow and earnings;
- (c) general market, political and economic conditions;
- (d) changes in earnings estimates and recommendations by financial analysts;
- (e) changes in market valuations of listed stocks in general and other stocks in similar industries;
- (f) the market value of our assets;
- (g) changes to government policies, legislation or regulations; and
- (h) general operational and business risks.

In addition, many of the risks described elsewhere in this Prospectus could adversely affect the market price of the Series 2 Preferred Shares. As a result of recent global economic downturns, the global equity markets have historically experienced price and volume volatility that has affected the share prices of many companies. Share prices for many companies have experienced wide fluctuations that have often been unrelated to the operating performance of those companies. Fluctuations such as these could adversely affect the market price of our Shares.

#### The Dividends on the Series 2 Preferred Shares may not be paid in full or in part.

Dividends on the Series 2 Preferred Shares may not be paid in full or in part. Under the terms and conditions governing the Series 2 Preferred Shares, the Company may pay no dividends or less than full dividends on a Dividend Payment Date. Holders of the Series 2 Preferred Shares will not receive dividends on a Dividend Payment Date or for any period during which the Issuer does not have unrestricted retained earnings out of which the dividends will be paid.

If the profits available for distribution as cash dividends are, in the opinion of the Board of Directors, not sufficient to enable Megawide to pay in full cash dividends on the Series 2 Preferred Shares and cash dividends that are scheduled to be paid on or before the same date on Comparable Shares, Megawide is required to pay cash dividends on the Series 2 Preferred Shares and any Comparable Shares *pro rata* to the amount of the cash dividends scheduled to be paid to the Series 2 Preferred Shares and the Comparable Shares, respectively. For purposes of this paragraph, the amount scheduled to be paid shall include all dividends due on such Dividend Payment Date as well as all Dividends in Arrears.

#### The Series 2 Preferred Shares are subordinate to the Issuer's other Indebtedness.

Megawide's obligations in respect of the Series 2 Preferred Shares are subordinated to all of the Company's indebtedness, and it will not make any payments under the Series 2 Preferred Shares unless it can satisfy in full all of its other obligations that rank senior to the Series 2 Preferred Shares.

Megawide's obligations under the Series 2 Preferred Shares are unsecured and will, in the event of the winding-up of the Company, rank junior in right of payment to all indebtedness of the Company and junior in right of payment to securities of, or claims against, the Company which rank or are expressed to rank senior to the Series 2 Preferred Shares. Accordingly, Megawide's obligations under the Series 2 Preferred Shares will not be satisfied unless Megawide can satisfy in full all of its other obligations ranking senior to the Series 2 Preferred Shares.

There are no terms in the Series 2 Preferred Shares that limit Megawide's ability to incur additional indebtedness, including indebtedness that ranks senior to or *pari passu* with the Series 2 Preferred Shares.

#### There may be insufficient distributions upon liquidation.

In the event of liquidation, the Series 2 Preferred Shares shall rank ahead of the common shares.

Upon any voluntary or involuntary dissolution, liquidation or winding up of Megawide, holders of Series 2 Preferred Shares will be entitled only to the available assets of the Company remaining after the Company's indebtedness is satisfied. If any such assets are insufficient to pay the full amount due to the holders of the Series 2 Preferred Shares, then holders of Series 2 Preferred Shares shall share ratably in any such distribution of assets in proportion to the full distributions to which they would otherwise be respectively entitled.

# The ability to make payments to the holders of Series 2 Preferred Shares is limited by the terms of Megawide's Other Indebtedness.

Under the Revised Corporation Code, the board of directors of a stock corporation may declare dividends out of the unrestricted retained earnings of such corporation. The SEC has issued regulations defining the term unrestricted retained earnings. Under such regulations, unrestricted retained earnings means the amount of accumulated profits and gains realized out of the normal and continuous operations of the company after deducting therefrom distributions to stockholders and transfer to capital stock or other accounts, and which is: (1) not appropriated by its Board of Directors for corporate expansion projects or programs; (2) not covered by a restriction for dividend declaration under a loan agreement; and (3) not required to be retained under special circumstances obtaining in the corporation such as when there is a need for a special reserve for probable contingencies.

In relation to item (2) of the preceding paragraph, Megawide has and will continue to have a certain amount of outstanding indebtedness. The current terms of Megawide's financing

agreements contain provisions that could limit the ability of the Company to make payments on the Series 2 Preferred Shares. For example, if Megawide is in default on its payment obligations to one or more of its lenders, or if it is non-compliant with certain covenants and such noncompliance is uncured for a period of thirty (30) days, the Company may be prohibited from making cash payments in respect of the Series 2 Preferred Shares. Also, Megawide may in the future, directly or indirectly through its subsidiaries, enter into other financing agreements which may restrict or prohibit the ability of the Company to make payments on the Series 2 Preferred Shares. There can be no assurance that existing or future financing arrangements will not adversely affect Megawide's ability to make payments on the Series 2 Preferred Shares.

# The Series 2 Preferred Shares have no fixed Maturity Date and Megawide has the Sole Right to Redemption.

The Series 2 Preferred Shares have no fixed maturity date, and the Series 2 Preferred Shares are not repayable in cash unless the Issuer, at its sole discretion, redeems them for cash. Furthermore, holders of the Series 2 Preferred Shares have no right to require the Issuer to redeem the Series 2 Preferred Shares. The Series 2 Preferred Shares are only redeemable at the option of the Issuer on the Optional Redemption Date, or at any time, if an Accounting Event or Tax Event has occurred and is continuing. Accordingly, if a Series 2 Preferred Share holder wishes to obtain the cash value of the investment, the holder will have to sell the Series 2 Preferred Shares in the secondary market.

#### There may be a lack of public market for the Shares.

The Philippine securities markets are substantially less liquid and more volatile than major securities markets in other jurisdictions and are not as highly regulated or supervised as some of these other markets. The Company cannot guarantee that the market for the Series 2 Preferred Shares will always be active or liquid upon commencement of their trading on the PSE. The nationality restriction on ownership of the Series 2 Preferred Shares may also restrict the trading and liquidity of the Shares.

# There may be a limited market for the Series 2 Preferred Shares so there may be limited liquidity in the market.

The Joint Lead Underwriters and Bookrunners are not obligated to create a trading market for the Series 2 Preferred Shares and any such market making will be subject to the limits imposed by applicable law, and may be interrupted or discontinued at any time without notice. Accordingly, the Company cannot predict whether an active or liquid trading market for the Series 2 Preferred Shares will develop or if such a market develops, if it can be sustained. Consequently, a holder may be required to hold his Series 2 Preferred Shares for an indefinite period of time or sell them for an amount less than the Offer Price.

#### Non-payment of Dividends may affect the Trading Price of the Series 2 Preferred Shares.

If dividends on the Series 2 Preferred Shares are not paid in full, or at all, the Series 2 Preferred Shares may trade at a lower price than they might otherwise have traded if dividends had been paid. The sale of Series 2 Preferred Shares during such a period by a holder of Series 2 Preferred Shares may result in such holder receiving lower returns on the investment than a holder who continues to hold the Series 2 Preferred Shares until dividend payments resume. In addition, because of the dividend limitations, the market price for the Series 2 Preferred Shares may be more volatile than that of other securities that do not have these limitations.

# Holders of Series 2 Preferred Shares may not be able to reinvest at a similar return on investment.

On the Step Up Date, or any Dividend Payment Date thereafter, or at any time redemption due to a Tax Event occurs, Megawide may redeem the Series 2 Preferred Shares for cash at the redemption price, as described in "*Description of the Shares*". At the time of redemption, interest rates may be lower than at the time of the issuance of the Series 2 Preferred Shares and, consequently, the holders of the Series 2 Preferred Shares may not be able to reinvest the proceeds at a comparable rate of return or purchase securities otherwise comparable to the Series 2 Preferred Shares.

### The Series 2 Preferred Shares have no voting rights.

Holders of Series 2 Preferred Shares will not be entitled to elect the Directors of the Company. Except as provided by Philippine law, holders of Series 2 Preferred Shares will have no voting rights (see "*Description of the Shares*").

#### There are restrictions on ownership of Megawide's shares by Non-Philippine Nationals.

Under Philippine law, no franchise, certificate, or any other form of authorization for the operation of public utility shall be granted except to citizen of the Philippines or to corporations or associations organized under the laws of the Philippines at least 60% of whose capital is owned by such citizens. The Philippine Constitution also limits ownership of land in the Philippines to Filipino citizens or to corporations the outstanding capital stock of which is at least sixty percent (60%) owned by Philippine Nationals. While the Philippine Constitution prescribes nationality restrictions on land ownership, there is generally no prohibition against foreigners owning building and other permanent structures. However, with respect to condominium developments, the foreign ownership of units in such developments is limited to forty percent (40%). Accordingly, the Series 2 Preferred Shares may be owned or subscribed by or transferred to any person, partnership, association or corporation regardless of nationality, provided that at any time at least 60% of the Company's outstanding capital stock shall be owned by citizens of the Philippines or by partnerships, associations or corporations, 60% of the voting stock or voting power, and 60% of the total number of outstanding shares of stock, of which is owned and controlled by citizens of the Philippines as set out in applicable regulations.

Moreover, as provided in the Eleventh Regular Foreign Investment Negative List promulgated on 29 October 2018, contracts for the construction and repair of locally funded public works shall be undertaken by Filipino individuals, or corporations, partnerships or associations, the capital of which is 60% owned by citizens of the Philippines, except (a) infrastructure/development projects covered in Republic Act 7718 (which amended Republic Act No. Build-Operate-Transfer ("**BOT**") Law), and (b) projects that are foreign funded or assisted and required to undergo international competitive bidding (Section 2(a) of Republic Act No. 7718).

Finally, to the extent that one or more of the Company's subsidiaries are engaged or will engage in partly nationalized activities (such as ownership of private land or engagement in the business of a public utility), at least 60% of our outstanding capital stock must be owned by Philippine nationals for our Company and such subsidiary or subsidiaries to be considered a Philippine national.

Our businesses accordingly subject our Company to foreign ownership limitations in our issued and outstanding capital stock. As such, we cannot allow the issuance or transfer our Shares to persons other than Philippine nationals, and cannot record transfers in our books, if such issuance or transfer would result in our Company ceasing to be a Philippine National for purposes of complying with the applicable nationality requirements. For more information, please refer to the section entitled "*Regulatory and Environmental Matters*" of this Prospectus.

# The Series 2 Preferred Shares may be affected by the Passive Income and Financial Intermediary Taxation Act (PIFITA).

On September 9, 2019, the House of Representatives passed House Bill 304 or the Passive Income and Financial Intermediary Taxation Act ("**PIFITA**"). The PIFITA delivers the fourth part of the Government's comprehensive tax reform package. PIFITA aims to make passive income and financial intermediary taxes simpler, fairer, more efficient, and more competitive regionally. PIFITA is already approved by the House of Representative and is currently undergoing committee hearings in the Senate.

In case PIFITA is signed into law in its current form whereby taxes on dividends and interest will be harmonized at 15%, the prospective individual investors will see their net dividends decrease as a result of increase in dividend tax rate (10% to 15%). Further, while said increase in dividend tax is categorized as a Tax Event, the prospective investors cannot be assured that the Shares will be redeemed by the Issuer, as redemption is deemed optional on the part of the Issuer.

Furthermore, Package 2: Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, will have a favorable impact to the Company's financial performance due to the reduction in the corporate income tax rate. Package 3: Real Property Valuation Reform, on the other hand, will have minimal impact on the Company's financial position considering that the Company's major business interests discussed in this Prospectus do not require significant or have limited real estate ownership.

# **RISKS RELATING TO THE PHILIPPINES**

# The Company's business may be negatively affected by slowdown in the Philippine and Global economy.

In the past, the Philippine economy and securities of Philippine companies have been influenced to varying degrees by economic and market conditions in other countries especially in Southeast Asia, as well as investors' responses to those conditions. The uncertainty surrounding the global economic outlook could cause economic conditions in the Philippines to deteriorate. Any downturn can negatively impact consumer sentiment and general business conditions,

This risk is beyond the control of Megawide but due to its infrastructure business segments, the effect of a weak economy is mitigated. Moreover, there can be no assurance that current or future Philippine government policies will continue to be conducive to sustaining economic growth.

# Political or social instability, acts of terrorism or military conflict or changes in laws and policies could adversely affect the financial results of the Company.

From time to time, the Philippines has experienced political and military instability. In recent years, there are public and military protests arising from alleged misconduct from the previous and current administrations. There can be no assurance that acts of political violence will not occur in the future and such events could negatively impact the Philippine economy. An unstable political environment whether due to the impeachment of government officials, imposition of emergency executive rule, martial law or widespread popular demonstrations or rioting could negatively affect the general economic conditions and operating environment in the Philippines, which could have a material adverse effect on the business, operations and financial condition of the Company.

To mitigate this, the Company ensures proper and adequate insurance coverages (such as such as Comprehensive General and Contractor All Risk Insurances, among others) for all its projects.

# The Company's operations may also be affected by acts of insurgency and terrorism which could have an impact on financial results and performance.

The Philippines has been subject to a number of terrorist attacks. The army has been in conflict with various extremist groups which are responsible for terrorist activities in the country. An increase in the frequency, severity or geographic reach of these terrorist attacks, violent crimes, bombings and similar events could have a material adverse effect on investment and confidence in and the performance of, the Philippine economy. Any such destabilization could cause interruption to parts of the Company's businesses and materially and adversely affect its financial conditions, results of operations and prospects.

To mitigate this, the Company ensures proper and adequate insurance coverages (such as such as Comprehensive General and Contractor All Risk Insurances, among others) for all its projects.

# If foreign exchange controls were to be imposed, the Company's ability to access foreign currency to purchase raw materials and equipment and to service foreign currency denominated debt obligations could be adversely affected.

Generally, Philippine residents may freely dispose of their foreign exchange receipts and foreign exchange may be freely sold and purchased outside the Philippine banking system. The Monetary Board of the BSP, with the approval of the President of the Philippines, has statutory authority in the imminence of or during a foreign exchange crisis or in times of national emergency to: (i) suspend temporarily or restrict sales of foreign exchange; (ii) require licensing of foreign exchange transactions; or (iii) require delivery of foreign exchange to the BSP or its designee

banks. The Philippine government has, in the past, instituted restrictions on the conversion of Pesos into foreign currency and the use of foreign exchange received by Philippine residents to pay foreign currency obligations.

Any foreign exchange policy that may be imposed by the Government has minimal financial effect to Megawide because it only operates in the Philippines.

# The occurrence of natural catastrophes or man-made catastrophes or electricity blackouts may materially disrupt the Company's business.

Natural catastrophes may disrupt Megawide's ability to deliver its services and impair the economic conditions in the affected areas, as well as the overall Philippine economy. The Philippines has also experienced power outages from power generation shortages and transmission problems, and from disruptions such as typhoons and floods. These types of events may materially disrupt and adversely affect Megawide's business and operations. Prospective investors cannot be assured that the insurance coverage maintained by Megawide will adequately compensate for all damages and economic losses resulting from such natural catastrophes, blackouts or possible business interruptions.

To mitigate this, the Company ensures proper and adequate insurance coverages (such as Comprehensive General and Contractor All Risk Insurances, among others) for all its projects.

# USE OF PROCEEDS

Megawide expects to raise gross proceeds amounting to ₱3,000,000,000.00 from the Offer. In the event that the Oversubscription Option is exercised in full, the Company expects to raise gross proceeds from the Offer of ₱5,000,000,000.00.

	Without Oversubscription (in ₱ )	With Oversubscription (in ₱)
SEC Registration Fees	1,830,625.00	1,830,625.00
PSE Processing and Listing Fees	5,600,000.00	5,600,000.00
Documentary Stamp Tax	300,000.00	500,000.00
Underwriting and Selling Fees	15,000,000.00	25,000,000.00
Professional and Other Expenses	4,832,000.00	4,832,000.00
Total Estimated Expenses	28,112,625.00	38,312,625.00

The following are the estimated expenses to be incurred in relation to the Offer:

Note: Other related expenses are composed of marketing related expenses (e.g., publication fees, investors' presentations, etc.)

Megawide expects to use the net proceeds from the Offer, estimated to be ₱2,971,887,375.00 or ₱4,961,687,375.00 assuming the Oversubscription Option is fully exercised, after deducting the above expenses. In case the Offer does not materialize or the funds raised from the Offer are insufficient to fully fund the completion of the projects, the Company will use internally generated cash and other programmed funding to finance the completion of these projects.

Megawide intends to infuse the proceeds of the offering into the projects identified in this prospectus, either as direct equity contribution into a subsidiary or affiliate, subject to such subsidiary's or affiliate's dividend policy, or as loans to the said entities, on an arm's length basis and in accordance with the Company's Related Party Transactions Policy. The final structure will be evaluated and determined, subject to the most efficient and timely use of capital and consistency and alignment with the Company's overall long-term growth and strategic objectives.

The net proceeds from the issuance of Series 2 Preferred Shares will be used for the following purposes with their related percentage of completion before and after utilization of the proceeds:

- Partially finance the projects described below; and
- General corporate purposes.

WITH PROJECTS UNDER NEGOTIATION (OPS)					
Project Name	Amount Without Oversubscription (in P)	Amount With Oversubscription (in P)	Timing of Disbursements		
Existing Projects / Concession Agreen	nents				
MCIA Multi-Use Development	247,657,281.25	247,657,281.25	Q4 2020		
Development of 4.5 hectare property within MCIA compound into 400-room hotel with International brand, Meetings, Incentives, Conference, Exhibitions (MICE) center, and Travel retail					

Finalization of design with architect and other legal and documentary requirements			
<b>Percentage of completion:</b> As of date:			
0% After utilization of the proceeds: 5%			
<i>Megawide Ownership:</i> 60%			
PITX Lot 2 Development	742,971,843.75	742,971,843.75	Q1 2021
Construction of bus staging area and commercial and office complex. Finalization of design concepts, initial groundworks, and other legal and documentary requirements <b>Percentage of completion:</b> As of date: 0% After utilization of the proceeds: 10% <b>Megawide Ownership:</b> 100%			
Pre-Cast Capacity Expansion	297,188,737.50	430,856,823.70	Q1 2021
Expansion of pre-cast plant capacity in selected locations across the country to take advantage of increased demand for pre-fabricated construction materials <b>Percentage of completion:</b> As of date: 25% After utilization of the proceeds: 45% <b>Megawide Ownership:</b> 100%			
Unsolicited Proposals (Original Propor	nent Status)		
NAIA Rehabilitation Redevelopment of existing NAIA Terminals to remove decongestion and increase total passenger-handling capacity.	643,908,931.25	1,404,251,143.87	Q4 2020
MCIA Expansion (CA2)	396,251,650.00	936,167,429.25	Q2 2021
Rehabilitation of the existing runway and taxiways, construction of second parallel and independent instrument runway, and development of Terminal 3 (in various phases).			
Cebu Integrated Transport Hub	396,251,650.00	952,125,571.93	Q4 2020
Rehabilitation of existing Carbon Market into a new public market including, construction of transport and ferry terminals, new Sto. Niño			

Chapel and Park, and development of commercial complex (in various phases).			
General Corporate Purposes	247,657,281.25	247,657,281.25	2020-2021
TOTAL	2,971,887,375.00	4,961,687,375.00	

In case of partial exercise of the Oversubscription Option, the net proceeds on the partial exercise of oversubscription shall be allocated to the following projects in order of priority:

- 1. Covered by existing Concession Agreements
  - MCIA Multi-Use Development
  - PITX Lot 2 Development
- 2. Organic Projects
  - Pre-Cast Plant Capacity Expansion

Except for the MCIA Multi-Use and PITX Lot 2 Developments, which are covered by existing concession agreements, the above-mentioned projects are under Original Proponent Status (OPS), and subject of ongoing negotiations. Given this nature, the final structure, projected costs, and development timetables are yet to be finalized, thus the percentages of completion before and after disbursement as well as Megawide's ownership are not yet determinable as of date of this Prospectus. In the event that the official award of these projects to Megawide does not materialize, the Company intends to use the proceeds to the increased allotment and reallocation for the following projects:

- 1. Covered by existing Concession Agreements
  - MCIA Multi-Use Development
  - PITX Lot 2 Development
- 2. Organic Projects
  - Pre-Cast Plant Capacity Expansion

WITHOUT PROJECTS UNDER OPS				
Project Name	Amount Without Oversubscription (in P)	Amount With Oversubscription (in P)	Timing of Disbursements	
Existing Projects / Concession Agreen	nents			
MCIA Multi-Use DevelopmentDevelopment of 4.5 hectare property within MCIA compound into 400-room hotel with International brand, Meetings, Incentives, Conference, Exhibitions (MICE) center, and Travel retailFinalization of design with architect and other legal and documentary	445,783,106.25	545,785,611.25	Q4 2020	
requirements <b>Percentage of completion:</b> As of date: 0% After utilization of the proceeds: 10% <b>Megawide Ownership:</b>				

60%			
PITX Lot 2 Development	1,485,943,687.50	2,977,012,425.00	Q1 2021
Construction of bus staging area and			
commercial and office complex.			
Finalization of design concepts, initial groundworks, and other legal and			
documentary requirements			
Percentage of completion:			
As of date: 0%			
After utilization of the proceeds: 50%			
Megawide Ownership:			
100%			
Pre-Cast Capacity Expansion	594,377,475.00	993,106,232.50	Q1 2021
Expansion of pre-cast plant capacity in			
selected locations across the country to			
take advantage of increased demand for pre-fabricated construction materials			
Percentage of completion:			
As of date: 25%			
After utilization of the proceeds: 90%			
Megawide Ownership:			
100%			
General Corporate Purpose	445,783,106.25	445,783,106.25	
TOTAL	2,971,887,375.00	4,961,687,375.00	

No amount of the proceeds is to be used to discharge debt, acquire assets or finance the acquisition of other business, or to reimburse any officer, director, employee, or shareholder, for services rendered, assets previously transferred, money loaned or advanced, or otherwise.

# **DESCRIPTION OF PROJECTS**

# A. Capital Expenditure for Existing Projects / Concession Agreements

### **MCIA Multi-Use Development**

MCIA, the gateway to the Visayas and Southern Philippines, is the second largest airport facility in the country with a consistently growing number of passengers annually.

Under the existing Concession Agreement ("**CA1**"), GMCAC shall deliver a 2nd Terminal and rehabilitate the existing Terminal, which the company completed in July 2018 and September 2019, respectively, to reduce congestion as well as meet the growing passenger traffic into Cebu. The Capacity Augmentation, which is part of CA1 designed to further expand the airport's capacity, remains in the balance. GMCAC is undertaking this capital extensive project to provide a world-class terminal airport with a welcoming ambiance that is distinctly Filipino. GMCAC is 60% owned by Megawide.

The MCIA mixed-use development project is envisioned to further accelerate the airport's value creation. The initial plans involve the construction of a 400-room hotel, an MICE facility, and a Travel Retail concept to complement the airport's features. Estimated cost of the MCIA mixed-use development project is ₱3,000,000,000.00.

While the Cebu hotel industry may have been affected by the COVID pandemic, long-term prospects remain sound given Cebu's ideal location as both as a tourism and business hub. In

addition, the project development timetable of 2-3 years provides enough time for the situation to revert back to pre-COVID environment.

The project has completed the final design and concept stages but is currently on push-button mode and will be re-evaluated on when initial development will commence, subject to resumption of normalcy of travel and airport operations and the project's overall value creation to all its stakeholders.

### PITX Lot 2 Development

The Paranaque Integrated Transport Exchange ("**PITX**") is a flagship project under the government's BBB infrastructure program, dubbed as the Philippines "first landport". PITX is a 4.5 hectare development and currently Lot 1 (2.7 hectares) houses the transport terminal, commercial spaces, and office buildings under one roof. PITX is 100% owned by Megawide.

With a rated capacity of 100,000 passengers daily, PITX offers seamless connections to and from the Southwest portion of Metro Manila, via multiple modes of transportation, from provincial to incity buses, taxis, jeepneys and UV Express shuttles.

The development of Lot 2 (1.8 hectares) will further improve terminal operations by providing a staging area for buses. It will also offer additional employment and business opportunities through the construction of office towers and retail establishments inside the facility.

The plan is to develop a similar structure to the existing terminal, to be comprised of four levels of office with approximately 70,000 square meters gross leasable area ("**GLA**") of office space and two level of commercial area with an estimated 12,000 square meters of GLA. Estimated cost for the PITX Lot 2 Development project is around ₱5,000,000,000.00.

The PITX Lot 2 development project is currently undergoing initial design and conceptualization phase. The target completion will be 2-3 years from the start of construction date, which is initially projected to be by the first quarter of 2021, subject to necessary documentations and approvals.

# Pre-Cast Capacity Expansion

Megawide is anticipating an increased demand for pre-fabricated construction materials under the New Normal, both for its traditional market (i.e. residential, office, and commercial / industrial) and new segments (horizontal infrastructure) it plans to expand and enter into. With the new occupational health and safety protocols arising from the COVID-19 pandemic, the Company believes that the pre-cast technology will be well-suited for the industry, given its less human labor requirement and faster turn-around compared with the traditional method.

In relation to this, the Company has finalized its plan to expand is pre-cast plant capacity to approximately 40,000 cu/m/month, from the current 13,000 cu/m/month, in various high growth locations across the country, including the existing plant in Taytay, Rizal. Estimated cost of the project is around ₱1,000,000,000.00.

The project is currently in progress, with around 25% of projected increase in capacity already completed as of end-2019. The targeted capacity of 40,000 cu/m/month is originally projected to be achieved by the end of 2024, subject to market conditions and operating environment.

#### B. Unsolicited Proposals (Original Proponent Status)

#### **NAIA** Rehabilitation

The Government's airport modernization and expansion program opened up exciting opportunities for the private sector to contribute to the country's infrastructure development program. Being the largest private sector airport operator, by virtue of its concession agreement at the Philippines' second busiest airport, Megawide is well positioned and has a unique advantage to participate in other airport development projects in the government's pipeline.

In a letter dated 15 July 2020, the Manila International Airport Authority ("**MIAA**") granted the consortium led by Megawide Construction Corporation with GMR as partner operator, the Original Proponent Status ("**OPS**") for the development of the Ninoy Aquino International Airport ("**NAIA**"). Under the Build-Operate-Transfer Law, the holder of the OPS will have the right to match any competing offer from another proponent under the Swiss Challenge scenario, subject to the terms and conditions of the Swiss Challenge process.

The project requires the redevelopment of existing NAIA Terminals to remove decongestion and increase annual total passenger-handling capacity from the existing 30 million passengers to 65 million. The deliverables also include expanding and interconnecting the existing terminals of NAIA, upgrading airside facilities, developing commercial facilities to increase airline and airport efficiencies, enhancing passenger comfort and experience and elevating the status of NAIA as the country's premier international gateway. The proposal is currently being evaluated by the government.

# MCIA CA2

The Company has an existing CA2 proposal, which has an OPS status, which will extend its existing Concession Agreement in MCIA by another 25 years. Phase 1 involves the takeover of the airside facility, rehabilitation of the existing runway and taxiways, construction of an additional full-length parallel taxiway, development of additional rapid exit taxiways and runway holding positions. Phase 2 involves the construction of a second parallel and independent instrument runway and Phase 3 comprises the construction of Terminal 3.

Given the recent developments, the Company is currently in active discussion with the government and updating its proposal and revisiting the terms of the OPS based on the new operating landscape and requirements of the project. Under the Build-Operate-Transfer Law, the holder of the OPS will have the right to match any competing offer from another proponent under the Swiss Challenge scenario, subject to the terms and conditions of the Swiss Challenge process.

# Cebu Integrated Transport Hub

The Company submitted an unsolicited proposal to the local government of Cebu City for the redevelopment of the Carbon Market into a Multi-modal and Integrated Transport Hub. Phase 1 of the project involves the rehabilitation of the existing public, construction of a new night market, and other commercial establishments, transport and ferry terminals, among others. Phases 2 includes a mixed-use development plan (hotel, MICE, retail, etc.) envisioned to transform the property into one of Cebu's primary attractions. The Company has recently completed a successful negotiation with the local government of Cebu. Under the Build-Operate-Transfer Law, the holder of the OPS will have the right to match any competing offer from another proponent under the Swiss Challenge scenario, subject to the terms and conditions of the Swiss Challenge process.

# Other Landport Locations

PITX's operations are proving to be the model for safe, secure, and efficient public land transport system in the country. With the demands of the new normal especially in terms of public transport, the Company has the prime-mover advantage and is seriously looking at replicating the same model in strategic locations around the country, which can serve as a blueprint for an effective and integrated transport system in the Philippines.

While awaiting disbursements, the Company may deposit the funds in time deposits or special deposit accounts and/or invest the same in Philippine government Peso-denominated securities. The Company will not use any portion of the proceeds to discharge any debt nor to reimburse any of its officers, directors, employees or shareholders for services rendered, asset previously transferred, or money loaned or advanced. Other than the fees relating to the underwriting and issue management of the Company, the Company will not use the proceeds to pay any financial obligations with the Joint Lead Underwriters and Bookrunners and its affiliates.

The foregoing discussion represents a best estimate of the use of proceeds of the Offer based on the Company's current plans and anticipated expenditures. In the event that there is any change in the Company's development plan, including *force majeure* and circumstances, such as (1) failure or delay to obtain requisite approvals, and (2) changes in government policies that would render any of the above plans not commercially viable, the Company will carefully evaluate the situation and may reallocate the proceeds for future investments and/or hold such funds on short term deposit whichever is better for the Company's and its shareholders' interest taken as a whole. In such event, the Company will issue a public disclosure if there is any change in the above proposed use of proceeds and shall accordingly inform the SEC, the PSE and its shareholders at least thirty (30) days prior to its implementation.

In the event that the actual expenses are more than the estimates, or the actual net proceeds are less than the projected net proceeds, the Company will utilize said net proceeds based on their order of priority and will use internally generated funds and bank loans to finance the shortfall, or delay or abandon one or more of the components of its plans. In such an event, the Company shall inform the SEC, the PSE and its shareholders at least thirty (30) days prior to its implementation.

In the event of any significant deviation, material adjustment or reallocation in the planned use of proceeds, the Company will secure the approval of its Board of Directors for such deviation, adjustment or reallocation and promptly make the appropriate disclosures to the SEC and the PSE. The Company shall regularly disclose to the PSE, through the PSE Electronic Disclosure Generation Technology ("**PSE EDGE**"), any disbursements from the proceeds generated from the Offer. In addition, the Company shall likewise submit via the PSE EDGE the following disclosure to ensure transparency in the use of proceeds:

- a. Any disbursements made in connection with the planned use of proceeds from the Offer;
- b. Quarterly Progress Report on the application of the proceeds from the Offer on or before the first fifteen (15) days of the following quarter;
- c. Annual Summary of the application of proceeds on or before January 31 of the year following the public offering;
- d. Approval by the Company's Board of Directors of any reallocation on the planned use of proceeds, or of any change in the work program. The actual disbursement or implementation of such reallocation will be disclosed by the Company at least thirty (30) days prior to the said actual disbursement or implementation;
- e. Certification by the Company's Chief Financial Officer or Treasurer and of an external auditor on the accuracy of the information reported by the Company to the PSE in the quarterly and annual reports; and
- f. A comprehensive report on the progress of its business plan on or before the first fifteen (15) days of the following quarter.

### PLAN OF DISTRIBUTION

Megawide plans to issue the Series 2 Preferred Shares to institutional and retail investors through a public offering to be conducted through the Sole Issue Manager, Joint Lead Underwriters and Bookrunners.

#### THE OFFER

The offer by the Company of the Series 2 Preferred Shares is purely domestic and will not include an international offering. RCBC Capital and PNB Capital have been appointed by the Company to act as Joint Lead Underwriters and Bookrunners for the Offer. The Trading Participants, who are member-brokers of the PSE, shall act as Selling Agents for the Offer, pursuant to the PSE's rules and regulations.

However, there can be no assurance in respect of: (i) whether Megawide would issue such equity securities at all; (ii) the size or timing of any individual issuance or the total issuance of such equity securities; or (iii) the specific terms and conditions of such issuance. Any decision by Megawide to offer such equity securities will depend on a number of factors at the relevant time, many of which are not within Megawide's control, including but not limited to: prevailing interest rates, the financing requirements of Megawide's business and prospects, market liquidity and the state of the domestic capital market, and the Philippine, regional and global economies in general.

# OBLIGATIONS OF THE JOINT LEAD UNDERWRITERS AND BOOKRUNNERS AND SELLING AGENTS

In accordance with the Underwriting Agreement to be entered into with Megawide, the Joint Lead Underwriters and Bookrunners, have agreed to underwrite 30,000,000 of Series 2 Preferred Shares at the Offer Price on a firm basis, and to distribute and sell the Series 2 Preferred Shares in the Offer, subject to the satisfaction of certain conditions, in consideration for certain fees and expenses.

The Joint Lead Underwriters and Bookrunners have committed to underwrite the Offer up to the amount indicated below

RCBC Capital	₱ 1,500,000,000.00
PNB Capital	₱ 1,500,000,000.00
Total	₱ 3,000,000,000.00

The underwriting and selling fees to be paid by the Company to the Joint Lead Underwriters and Bookrunners in relation to the Offer shall be equivalent to 0.50% of the gross proceeds of the Offer. This shall be inclusive of underwriting fees to be paid to the Joint Lead Underwriters and Bookrunners and Participating Underwriters, if any, and commissions to be paid to the Trading Participants of the PSE, which shall be equivalent to 0.125% of the total proceeds of the sale of Series 2 Preferred Shares by such Trading Participant. The 0.125% commissions of the Trading Participant shall be inclusive of VAT and will be paid to the Trading Participants less any applicable withholding tax.

The Joint Lead Underwriters and Bookrunners are duly licensed by the SEC to engage in underwriting or distribution of the Series 2 Preferred Shares. The Joint Lead Underwriters and Bookrunners may, from time to time, engage in transactions with and perform services in the ordinary course of its business for Megawide or any of its subsidiaries.

The Joint Lead Underwriters and Bookrunners have no direct relations with Megawide in terms of ownership by either of their respective major stockholders, and have no right to designate or nominate any member of the Board of Directors of Megawide. The Joint Lead Underwriters and Bookrunners do not have any direct or indirect interest in the Company or in any securities thereof including options, warrants or rights thereto.

The Joint Lead Underwriters and Bookrunners have no contract or other arrangement with Megawide by which it may return to Megawide any unsold Series 2 Preferred Shares.

The Joint Lead Underwriters and Bookrunners may enter into other sub-underwriting agreements with other underwriters who may want to participate in the issuance. There is no agreement for any of the Joint Lead Underwriters to put back to Megawide any unsold Series 2 Preferred Shares. Megawide further grants the Joint Lead Underwriters and Bookrunners an option, exercisable within the Offer Period, to subscribe, on a firm basis, up to an additional 20,000,000 Series 2 Preferred Shares, on the same terms and conditions set forth in this Prospectus, solely to cover oversubscriptions, if any. In the event the Oversubscription Option is not exercised, it is deemed cancelled and the filing fee for that over-subscription is forfeited.

#### Sole Issue Manager, Joint Lead Underwriter and Bookrunner

RCBC Capital is a licensed investment house providing a complete range of capital raising and financial advisory services. Established in 1974, RCBC Capital has over 46 years of experience in the underwriting of equity, quasi-equity and debt securities, as well as in managing and arranging the syndication of loans, and in financial advisory. RCBC Capital is a wholly-owned subsidiary of the Rizal Commercial Banking Corporation and a part of the Yuchengco Group of Companies, one of the country's largest fully integrated financial services conglomerates.

#### Joint Lead Underwriter and Bookrunner

PNB Capital is a wholly owned subsidiary of the Philippine National Bank, offers a spectrum of investment banking services including loan syndications and project finance, bond offerings, private placements, public offering of shares, securitization, financial advisory and mergers & acquisitions. PNB Capital obtained its license from the SEC to operate as an investment house in 1997 and is licensed to engage in underwriting and distribution of securities to the public.

Prior approval from the SEC is required to effect a termination of the Underwriting Agreement.

# SALE AND DISTRIBUTION

The distribution and sale of the Series 2 Preferred Shares shall be undertaken by the Joint Lead Underwriters and Bookrunners who shall sell and distribute the Series 2 Preferred Shares to third party buyers/investors. The Joint Lead Underwriters and Bookrunners are authorized to organize a syndicate of sub-underwriters, soliciting dealers and/or agents for the purpose of the Offer.

Of the 30,000,000 Series 2 Preferred Shares to be offered, 80% or 24,000,000 shares are being offered through the Joint Lead Underwriters and Bookrunners for subscription and sale to Qualified Institutional Buyers and the general public. The Company plans to make available 20% or 6,000,000 shares for distribution to the respective clients of the 128 Trading Participants of the PSE, acting as Selling Agents. Each Trading Participant shall be allocated 46,870 shares (computed by dividing the Shares allocated to the Trading Participants by 128), subject to reallocation as may be determined by the Receiving Agent. The balance of 640 shares shall be allocated by the Joint Lead Underwriters and Bookrunners among the Trading Participants with unserved demand after the allocation process. Trading Participants may undertake to purchase more than their allocation of 46,870 shares. Any requests for shares in excess of 46,870 shares may be satisfied via the reallocation of any Preferred Shares not taken up by other Trading Participants. Each participants Trading Participant shall accept the terms and conditions of the Offer as set out in this Prospectus.

There will be no allocation to Local Small Investors under the proposed offering.

Prior to the close of the Offer Period, any Series 2 Preferred Shares not taken up by the Trading Participants shall be distributed by the Joint Lead Underwriters and Bookrunners directly to their clients and the general public.

All Series 2 Preferred Shares not taken up by the Trading Participants, the general public and the Joint Lead Underwriters and Bookrunners' clients shall be purchased by the Joint Lead Underwriters and Bookrunners pursuant to the terms and conditions of the Underwriting Agreement. Nothing herein or in the Underwriting Agreement shall limit the rights of the Joint Lead Underwriters and Bookrunners from purchasing the Series 2 Preferred Shares for their own respective accounts.

The Joint Lead Underwriters and Bookrunners commit to underwrite, jointly and not solidarily, the Firm Shares and nothing in the Underwriting Agreement shall be deemed to create a partnership or joint venture between and among any of the Joint Lead Underwriters and Bookrunners. Unless otherwise expressly provided in the Underwriting Agreement, the failure by any Joint Lead Underwriter and Bookrunner to carry out its obligations thereunder shall not relieve any other Joint Lead Underwriter and Bookrunner be responsible for the obligations of any other Joint Lead Underwriter and Bookrunner be responsible for the obligations of any other Joint Lead Underwriter and Bookrunner thereunder.

# TERM OF APPOINTMENT

The engagement of the Joint Lead Underwriters and Bookrunners shall subsist so long as the SEC's permit to sell the Series 2 Preferred Shares remains valid, unless otherwise terminated by the Company and the Joint Lead Underwriters and Bookrunners.

The underwriting and selling fees to be paid by the Company to the Joint Lead Underwriters and Bookrunners in relation to the Offer shall be equivalent to 0.50% of the gross proceeds of the Offer. This shall be inclusive of underwriting fees to be paid to the Joint Lead Underwriters and Bookrunners and Participating Underwriters, if any, and commissions to be paid to the Trading Participants of the PSE, which shall be equivalent to 0.125% of the total proceeds of the sale of Series 2 Preferred Shares by such Trading Participant. The 0.125% commissions of the Trading Participant shall be inclusive of VAT and will be paid to the Trading Participants less any applicable withholding tax.

The Underwriting Agreement may be terminated by the Joint Lead Underwriters and Bookrunner prior to payment being made to the Company of the net proceeds of the Series 2 Preferred Shares under certain circumstances such as (a) a cancellation order from a Government authority, (b) a change or an impending change of law that would materially and adversely affect Megawide's profitability or (c) financial, political or economic conditions in the Philippines which would materially and adversely affect the Offer.

# ALLOCATION PROCESS

Mechanics of Distribution

- 1. Upon preparation of the Firm Undertaking report, the Joint Lead Underwriters shall input the number of Offer Shares requested by each TP in a spreadsheet designed for the reservation and allocation of the Offer Shares,
- 2. The spreadsheet shall distribute the total number of Offer Shares to be allocated to each Participating TP in accordance with the following process:
  - a. If the total number of Offer Shares requested by a Participating TP, based on its Firm Undertaking, does not exceed the allocation per TP, the assigned Joint Lead Underwriter shall fully satisfy the request of such participating TP who signified its commitment to purchase Offer Shares less than or equal to the TP Allocation. The balance, if any, shall be re-distributed among those who have signified a commitment to purchase more than the Allocation per TP in their Firm Undertaking until all the Offer Shares allotted for distribution are fully allocated.
  - b. If the total number of Offer Shares requested by a Participating TP exceeds the allocation per TP, additional Shares may be sourced from the Offer Shares not taken up by the other TPs. The assigned Joint Lead Underwriter shall allocate the Offer Shares to Participating TPs by: (i) fully satisfying the orders to those TPs who have Firm Orders that are less than or equal to the allocation per TP; and (ii) distributing equitably the remaining TP Allocation to other TPs with orders for additional Shares, but only up to their respective Firm Order.
  - c. The allocation will be done based on the total number of shares, regardless of the series.

- d. In no case shall any Participating TP be awarded more than the shares indicated in its Firm Undertaking
- e. If the aggregate number of Offer Shares requested by Participating TPs who submitted a Firm Undertaking is less than the total Offer Shares allotted for distribution through the TPs, the balance shall be returned to the Joint Lead Underwriters and Bookrunners.
- 3. Unless otherwise determined by the Company, the final TP allocation shall be distributed between Series 2A and Series 2B in the same proportion as each Series bears to the TP's aggregate Firm Undertaking, rounded to the prescribed board lot requirement. The allotment per series will be based on actual demand.
- 4. The PSE Listings department will confirm and verify the final TP allocation report via email.
- 5. All deadlines indicated in these procedures shall be strictly followed.

The Joint Lead Underwriters and Bookrunners shall, at their discretion, determine the manner by which proposals for subscriptions to, and issuances of, Offer Shares shall be solicited, with the primary sale of the Offer Shares to be effected only through the Joint Lead Underwriters and Bookrunners and Selling Agents. No shares are designated to be sold to specific persons.

# APPLICATION TO PURCHASE

All Applications to Purchase the Series 2 Preferred Shares shall be evidenced by a duly completed and signed Application to Purchase, together with two fully executed specimen signature cards authenticated by the Corporate Secretary with respect to corporate and institutional investors. The purchase price must be paid in full in Pesos upon the submission of the duly completed and signed Application to Purchase and specimen signature card together with requisite attachments. Payment for the Series 2 Preferred Shares shall be made by manager's check/cashier's check, corporate check or personal check drawn against any BSP authorized bank or any branch thereof. All checks should be made payable to Megawide Preferred Shares, crossed "Payee's Account Only" and dated on or before the date of the submission of the Application. Checks should be deposited to any RCBC branch. The soft copies of the Applications and the related proof of payments shall be received via email and hard copies shall be submitted to the office of the Stock Transfer Agent within 30 calendar days from Listing Date. Cash payments shall not be accepted.

Should the Applicant elect to pay through RTGS, the Application should be accompanied by a proof of payment through RTGS in an amount equal to the total Offer Price of the Shares applied for.

Corporate and institutional purchases must also submit a copy of the SEC Certificate of Registration, Articles of Incorporation and By-laws, General Information Sheet or such other relevant organizational or charter documents duly certified as true and correct by the SEC and the original signed and notarized Secretary's certificate confirming the resolution of the board of directors and/or committees or bodies authorizing the purchase of the Series 2 Preferred Shares and designating the authorized signatory/ies therefore. Individual Applicants must also submit a photocopy of any one of the following identification documents ("ID"): passport/driver's license, company ID, Social Security System/Government Service and Insurance System ID and/or Senior Citizen's ID or such other ID and documents as may be required by or acceptable to the selling bank.

An Applicant who is exempt from or is subject to withholding tax or who claims reduced tax rates under the Philippine National Internal Revenue Code, as amended ("**NIRC**") or tax treaty shall, in addition, be required to submit the following requirements to the relevant Joint Lead Underwriter and Bookrunner (together with their Applications) who shall then forward the same to the Registrar and Depository Agent, subject to acceptance by the Company as being sufficient in form and substance: (i) in the case of tax exemption, a certified true copy of the original tax exemption certificate, ruling or opinion on tax exemption issued by the BIR addressed to the Applicant as certified by its duly authorized officer; (ii) with respect to reduced tax rates if tax sparing applies, (a) an authenticated certification issued by the foreign tax authority that the dividends received

by the non-resident foreign corporation from the domestic corporation were not among the items considered in arriving at the income tax due from the non-resident foreign corporation; (b) the income tax return of the non-resident foreign corporation for the taxable year when the dividends were received; and (c) an authenticated document issued by the foreign tax authority showing that the foreign Government allowed a credit on the tax deemed paid in the Philippines or did not impose any tax on the dividends; or (d) proof of filing of an application for ruling with the BIR; and (iii.) with respect to tax treaty relief, (a) prior to initial dividend payment, three (3) original copies of a duly accomplished Certificate of Residence for Tax Treaty Relief ("CORTT") Form or the prescribed certificate of residence of their country together with the CORTT Form as required under BIR Revenue Memorandum Order No. 8-2017 and three (3) originals of the duly notarized and consularized, if executed outside of the Philippines, Special Order of Attorney executed by the Applicant in favor of its authorized representative (if the CORTT Form and other documents are accomplished by an authorized representative) and confirmation acceptable to the Issuer that the Applicant to the Company no later than the 1<sup>st</sup> day of the month when such subsequent dividends fall due and, if applicable, including any clarification, supplement or amendment thereto; (iii) an original of the duly notarized undertaking to immediately notify the Company and the Registrar and Depository Agent of any suspension or revocation of its tax exempt status and agreeing to indemnify and hold the Company, the Registrar and Depository Agent and the Paying Agent free and harmless against any claims, actions, suits and liabilities resulting from the nonwithholding or reduced withholding of the required tax; and (iv) such other documentary requirements as may be required under the applicable regulations of the relevant taxing or other authorities.

The Joint Lead Underwriters and Bookrunners shall be responsible for accepting or rejecting any Application or scaling down the amount of Series 2 Preferred Shares applied for. The Application, once accepted, shall constitute the duly executed purchase agreement covering the amount of Series 2 Preferred Shares so accepted and shall be valid and binding on the Company and the Applicant. On the Business Day following the Closing Date, the Joint Lead Underwriters and Bookrunners shall advise all the Selling Agents, if any of any Applications that were rejected and/or scaled-down, with copy to the Company.

#### MINIMUM PURCHASE

A minimum purchase of 500 Series 2 Preferred Shares shall be considered for acceptance. Purchases in excess of the minimum shall be in multiples of 10 Series 2 Preferred Shares.

#### OFFER PERIOD

The Offer Period shall commence at 9:00 a.m. on November 10, 2020 and end at 5:00 p.m. on November 17, 2020. The Company and the Joint Lead Underwriters and Bookrunners reserve the right to extend or terminate the Offer Period with the approval of the SEC and the PSE.

#### REFUNDS

In the event an Application is rejected or the amount of Series 2 Preferred Shares applied for is scaled down, the Joint Lead Underwriters and Bookrunners, upon receipt of such rejected and/or scaled down Application shall notify the Applicant concerned that his Application has been rejected or the amount of Series 2 Preferred Shares applied is scaled down. All refunds, without interest, shall be made through the Selling Agent with whom the Applicant has filed the Application within five (5) Business Days from the end of Offer Period.

#### SECONDARY MARKET

Megawide may purchase the Series 2 Preferred Shares at any time without any obligation to make pro rata purchases of Series 2 Preferred Shares from all Shareholders.

#### **REGISTRY OF SHAREHOLDERS**

The Series 2 Preferred Shares will be issued in scripless form through the electronic book-entry system of Stock Transfer Service Inc. as Registrar for the Offer, and lodged with PDTC as

Depository Agent on Listing Date through PSE Trading Participants nominated by the Applicants. Applicants shall indicate in the proper space provided for in the Application to Purchase the name of the PSE Trading Participant under whose name their Series 2 Preferred Shares will be registered and the relevant PSE Trading Participants shall sign the Application to Purchase on the space provided therefor.

The legal title to the Series 2 Preferred Shares will be shown in an electronic register of shareholders (the "**Registry of Shareholders**") which shall be maintained by the Registrar. The Registrar shall send a transaction confirmation advice confirming every receipt or transfer of the Series 2 Preferred Shares that is effected in the Registry of Shareholders (at the cost of the requesting Shareholder). The Registrar shall send (at the cost of the Company) at least once every quarter a Statement of Account to all Shareholders named in the Registry of Shareholders. Such Statement of Account shall service as evidence of ownership of the relevant Shareholder as of a given date thereof. Any request by Shareholders for certifications, reports or other documents from the Registrar, except as provided herein, shall be for the account of the requesting Shareholder.

# **EXPENSES**

All out-of-pocket expenses, including, but not limited to, registration with the SEC, printing, publication, communication and signing expenses incurred by the Sole Issue Manager, Joint Lead Underwriters and Bookrunners in the negotiation and execution of the transaction will be for Megawide's account irrespective of whether the transaction contemplated herein is completed. Such expenses are to be reimbursed upon presentation of a composite statement of account. See "Use of Proceeds" of the Prospectus for details of expenses.

# CAPITALIZATION

The following table sets out the unaudited consolidated long-term debt and capitalization of Megawide as of 30 June 2020 and as adjusted to give effect to the issuance of the Series 2 Preferred Shares. This table should be read in conjunction with Group's unaudited interim condensed consolidated financial statements and the related notes attached to this Prospectus.

(Amounts in ₱ thousands)	Actual	Assuming ₱3 Billion Offer	Assuming ₱ 5 Billion Offer
LIABILITIES AND EQUITY Liabilities - net of issuance costs			
Interest-bearing loans and borrowings - current portion	12,670,034	12,670,034	12,670,034
Interest-bearing loans and borrowings - long term debt	33,329,061	33,329,061	33,329,061
Total Interest-bearing loans and borrowings	45,999,095	45,999,095	45,999,095
EQUITY			
Common stock	2,399,426	2,399,426	2,399,426
Preferred shares Additional paid-in capital Revaluation reserves	40,000 8,776,359 (63,384)	73,375¹ 13,126,359 (63,384)	93,375 15,126,359 (63,384)
Other reserves	(22,475)	(22,475)	(22,475)
Treasury shares	(4,615,449)	(4,615,449)	(4,615,449)
Retained earnings	6,653,314	6,653,314	6,653,314
Non-Controlling Interests	3,538,047	3,538,047	3,538,047
Total Equity Total Capitalization	<u>16,705,838</u> 62,704,933	21,089,213 67,088,308	<u>23,109,213</u> 69,108,308

<sup>&</sup>lt;sup>1</sup> Preferred Shares includes Php40,000,000 Series 1 Preferred Shares, Php30,0000,000 Series 2 Preferred Shares and the Php3,375,000 paid up portion of the subscribed Php13,500,000 Series 3 Preferred Shares

#### DILUTION

The Company is offering to the public 30,000,000 Series 2 Preferred Shares, with an Oversubscription Option of up to an additional 20,000,000 Series 2 Preferred Shares with a par value of ₱1.00 per share to be issued from unissued Non-Voting Preferred Share Capital. The issuance of the Shares will not have any dilutive effect on the earnings per common share ("**EPS**") of the Company, since the Preferred Shares are not convertible to common shares. Therefore, the outstanding number of common shares that will be used in computing the EPS will not change.

## DETERMINATION OF THE OFFER PRICE

The Offer Price of ₱100.00 is at a premium to the Series 2 Preferred Shares' par value per share of ₱1.00. The Offer Price was arrived at by dividing the desired gross proceeds of up to ₱5,000,000,000 by the target Offer Shares.

At the same time, the Issuer in consultation with the Joint Lead Underwriters ("JLUs"), also took into consideration the offer price of the Series 1 Preferred Shares, which is currently listed in the Philippine Stock Exchange ("PSE"). These Series 1 Preferred Shares are listed and traded on the PSE under the stock symbol "MWP". The closing price of the outstanding Series 1 Preferred Shares as of November 4, 2020 is ₱101.50.

### DIVIDEND POLICY

On June 26, 2013, the Board adopted a dividend policy of declaring annual cash dividends equivalent to 20% of the prior year's income for common shares, subject to the Company's contractual obligations. On April 3, 2019, the Board adopted a revised dividend policy increasing the maximum allowable annual dividend declaration from 20% to 30% (not to exceed 30%) of the prior year's net income, subject to the approval of the Board, and contractual obligations.

On November 13, 2014, the Board adopted a dividend policy for the Series 1 Preferred Shares equivalent to the 7-year benchmark rate determined by the Board. On issue date, the Series 1 Preferred Shares has an initial dividend rate fixed at 7.025% per annum payable quarterly as and if approved by the Board.

Megawide has entered into loan agreements restricting its ability to declare dividends unless certain conditions are met, such as all debt obligations are current and updated, availability of retained earnings while maintaining debt to equity ratios, and debt service cover ratios after dividend payments. *Please refer to the section "Loan Agreements" of this Prospectus.* As of date, Megawide's subsidiaries, many of which are newly established and not yet income generating, have not formulated or adopted a dividend policy. Megawide shall cause these subsidiaries to adopt the appropriate dividend policies with the intention that each subsidiary shall regularly declare dividends in favor of Megawide, subject to capital requirements and other existing covenants/restrictions with its creditors.

Under the Revised Corporation Code, Megawide's Board is authorized to declare cash, property, stock dividends, or a combination thereof. Cash and property dividend declarations require only the approval of the Board. Meanwhile, stock dividend declarations require the approval of the Board and the shareholders representing at least two-thirds (2/3) of Megawide's outstanding capital stock. Such approval may be given at a general or special meeting duly called for such purpose. The holders of outstanding shares on a dividend record date for such shares will be entitled to the full dividend declared without regard to any subsequent transfer of shares. Moreover, in accordance with the Revised Corporation Code, Megawide may only distribute dividends out of its unrestricted retained earnings.

SERIES 1 PREFERRED SHARES				
Date Approved	Record Date	Туре	Amount	Date of Payment
March 1, 2017	March 1, 2017	Preferred Shares	₱70,250,000.00	March 3, 2017
April 25, 2017	May 10, 2017	Preferred Shares	₱70,250,000.00	June 3, 2017
July 24, 2017	August 9, 2017	Preferred Shares	₱70,250,000.00	September 3, 2017
October 16, 2017	November 8, 2017	Preferred Shares	₱70,250,000.00	December 3, 2017
January 30, 2018	February 15, 2018	Preferred Shares	₱70,250,000.00	March 3, 2018
May 3, 2018	May 18, 2018	Preferred Shares	₱70,250,000.00	June 3, 2018
August 1, 2018	August 16, 2018	Preferred Shares	₱70,250,000.00	September 3, 2018
October 30, 2018	November 16, 2018	Preferred Shares	₱70,250,000.00	December 3, 2018
January 8, 2019	February 13, 2019	Preferred Shares	₱70,250,000.00	March 3, 2019
April 3, 2019	May 16, 2019	Preferred Shares	₱70,250,000.00	June 3, 2019
July 8, 2019	August 14, 2019	Preferred Shares	₱70,250,000.00	September 3, 2019
October 10, 2019	November 15, 2019	Preferred Shares	₱70,250,000.00	December 3, 2019
January 8, 2020	February 6, 2020	Preferred Shares	₱70,250,000.00	March 3, 2020
May 8, 2020	May 25, 2020	Preferred Shares	₱70,250,000.00	June 3, 2020

During the past three (3) years, Megawide has consistently declared and paid out cash dividends as follows:

July 27, 2020	August 10, 2020	Preferred Shares	₱70,250,000.00	September 3, 2020
Oct 5, 2020	Nov 6, 2020	Preferred Shares	₱70,250,000.00	December 3, 2020

COMMON SHARES				
Date Approved	Record Date	Туре	Amount	Date of Payment
December 11, 2017	December 26, 2017	Common Shares	₱106,928,874.85	December 29, 2017
October 1, 2018	October 15, 2018	Common Shares	₱256,629,299,64	November 12, 2018
December 26, 2019	January 15, 2020	Common Shares	₱247,636,058.04	January 31, 2020

As of date, no dividends have been declared for Series 3 Preferred Shares.

Similarly, the Company, in its capacity as a holding company, is in the process of implementing an increased dividend policy from its operating subsidiaries to distribute up to 40% of previous year's net income as dividends to Parent's corresponding ownership of common shares, subject to restrictions on unappropriated retained earnings, and based on contractual obligations and approval of the Board of Directors of the respective subsidiaries.

# RECENT SALES OF UNREGISTERED OR EXEMPT SECURITIES

Megawide has not sold any unregistered securities within the past 3 years, except for the Series 3 Preferred Shares which was issued in support of the application for the increase in authorized capital stock to create the Series 2 Preferred Shares.

#### **DESCRIPTION OF BUSINESS**

# **OVERVIEW OF THE COMPANY**

Megawide Construction Corporation ("**Megawide**" or the "**Company**") is one of the country's most progressive infrastructure conglomerates, with a portfolio in EPC, Airport Infrastructure and Progressive Property Development. The Company's revolutionary construction and engineering solutions continue to shape the industry by integrating its comprehensive EPC capabilities with innovative construction solution technologies such as precast, formworks, concrete batching, and specialized logistics systems.

The Company was incorporated in the Philippines on July 28, 2004 as a general construction business and has then expanded its business by creating a strong partnership with the Philippine government through the Public Private Partnership ("**PPP**") program, with projects such as Mactan Cebu International Airport ("**MCIA**"), the Parañaque Integrated Terminal Exchange ("**PITX**") and the PPP for School Infrastructure Project Phases 1 and 2. GMR Megawide Cebu Airport Corporation ("**GMCAC**") was incorporated primarily to construct, develop, operate and maintain MCIA while MWM Terminals, Inc. (MWMTI) undertakes the development and implementation of the PITX Project.

On January 28, 2011, the PSE and the SEC approved the Company's application for the listing of its common stock. The approval covered the initial public offering ("**IPO**") of 292.0 million unissued common shares of the Company at ₱7.84 offer price per share and the listing of those shares in PSE's main board on February 18, 2012. On December 3, 2014, the Company made a primary offer of 40.0 million Series 1 Preferred Shares at an offer price of ₱100.0 per share. The Series 1 Preferred Shares are also listed in the PSE.

On April 22, 2014, the Company, together with its strategic partners, GMR Infrastructure (Singapore) Pte. Limited ("**GISPL**") and GMR Infrastructure Limited ("**GIL**"), incorporated GMCAC for the purpose of implementing the provisions of the Concession Agreement for the MCIA.

On September 22, 2014, the SEC approved the amendment of the Company's Articles of Incorporation ("**AOI**"), which includes (a) the Company's power to extend corporate guarantees to its subsidiaries and affiliates, and (b) the increase in its authorized capital stock to ₱5.0 Billion divided into 4,930.0 million common shares and 70.0 million cumulative, non-voting, non-participating, non-convertible to common shares and redeemable, at the option of the Company, perpetual preferred shares. Both common and preferred shares have a par value of ₱1.00 per share.

On February 10, 2015, MWM Terminal, Inc, ("**MWMTI**"), the joint venture of Megawide and then WM Property Management, Inc. ("**WMPMI**") (which is now Megawide Terminals, Inc. ("**MTI**"), was incorporated primarily to develop and implement the PITX project, the first intermodal terminal in the Philippines, in accordance with the Concession Agreement signed with the Department of Transportation ("**DOTr**") on February 25, 2015.

On 22 September 2020, the SEC approved the amendment of the Company's AOI, which includes (a) the increase in its authorized capital stock to ₱5.054 Billion divided into 4,930.0 million common shares and 124.0 million cumulative, non-voting, non-participating, non-convertible to common shares and redeemable, at the option of the Company, perpetual preferred shares. Both common and preferred shares have a par value of ₱1.00 per share, and (b) the delegation to the Board of Directors to issue the Preferred Shares in series, sub-series, or in tranches and to fix the issue price and the number of shares in each sub-series or tranche, establish the specific terms and conditions of each sub-series or tranche and determine the manner by which the preferred shares will be subscribed and paid for.

Below are the significant business developments of Megawide for the past 3 fiscal years:

2017

2017 saw Megawide continue market leadership by booking new EPC contracts worth ₱10.8 Billion, bringing its total order book to ₱32.6 Billion. Private sector projects proved essential in growing construction revenue by 6% year-on-year. These include Megaworld's Worldwide Plaza

and Albany Residences, Double Dragon's Ascott DD-Meridian Park and Double Dragon Tower, and Maynilad's 88MLD Water Reclamation Facility. Other key wins include the P9.6 Billion contract to build the new passenger terminal of the Clark International Airport together with its partner in airport operation GISPL. Also, in 2017, the Company secured an AAAA License from the Philippine Contractor's Accreditation Board ("**PCAB**").

Megawide's airport operations business, through GMCAC, continues its phenomenal growth, recording a double-digit passenger increase of 12% for 2017 at the MCIA. This is a key factor in GMCAC's 24% growth in net income. For 2017 alone, 12 international routes were added at the MCIA apart from the additional 23 domestic destinations. New international airlines include Juneyao Airlines, Sichuan Airlines, Lucky Air, Okay Airways, and Pan Pacific while AirJuan is the newly added domestic airline.

The MCIA received a commendation during the 2017 Routes Asia Conference for its excellence in airport marketing under the four (4) to twenty (20) million passengers per annum category. Established in 1997, the Routes Asia Marketing Awards recognizes the exemplary performance of various airports in marketing as voted by the airline community based on the best marketing services provided to industry players.

On March 15, 2017, the Company sold 2,000,000 shares or 10% of its interest in GMI to GHOSPL. As of December 31, 2017, GMI is 50% owned by the Company.

On June 20, 2017, the Company established Megawide Construction (BVI) Corporation ("**MCBVI**"), an entity incorporated in the British Virgin Islands, to primarily engage in buying and holding shares of foreign companies. MCBVI's registered address and principal place of business is Marcy Building, 2<sup>nd</sup> floor, Purcell Estate, Road Town Tortola, British Virgin Islands. As of December 31, 2017, MCBVI has not yet started commercial operations.

On August 16, 2017, Megacore Holdings, Inc. ("**Megacore**") acquired 313,786,575 shares, representing 14.7% ownership of the Company from Citicore Holdings Investment, Inc. ("**Citicore**"). This resulted to a decrease in Citicore's ownership from 66.7% to 51.0%. Citicore is a company incorporated in the Philippines and is engaged in the business of a holding company through buying and holding shares of other companies.

On December 22, 2017, Megacore further acquired additional shares from Citicore which resulted in an increase in its total outstanding shares in the Company equivalent to 28.9% or 617,709,197 shares as of December 31, 2017.

# 2018

The Company completed the construction of and inaugurated the MCIA Terminal 2 on June 7, 2018, which commenced its operations on July 1, 2018.

The airport segment continues to improve air traffic volume from 86,600 in 2017 to 99,528 in 2018 and passenger volume from 9.97 million in 2017 to 11.51 million in 2018. The MCIA received various commendations and awards in 2018 such as Asia Pacific Medium Airport of the Year from CAPA Center of Aviation, Special Recognition for Public Facility from Property Guru Philippines Property Award and Kholer Bold Design Awards from Influencers Innovation, among others.

On August 9, 2018, the Company acquired 344.5 million shares of WMPMI (now MTI) in MWMTI, representing 100% ownership interest therein, for a total purchase price of P344.1 million. MTI owns 49% of the shares of MWMTI, thereby making MWMTI a 100% owned subsidiary of the Company effective August 2019.

On November 5, 2018, the Company also inaugurated the PITX, which started its operation on 10 November 2018.

Megawide's construction segment continues to bag new projects in 2018, thereby opening its doors to greenfield clients and projects that will position the Company in becoming a strategic leader in the construction and infrastructure industry. New projects for 2018 include the construction of Clark International Airport expansion, Golden Bay Properties' Aspire project located in Macapagal Bay Area, Taft East Gate in Cebu, Araneta's Gateway Mall, University

Tower 5, Megaworld's International Finance Center project and Mandani Bay development in Cebu City.

Also, in 2018, the Company, through its airport subsidiary, acquired a 41.66% interest in Mactan Travel Retail Group Corp. ("**MTRGC**") and Select Service Partners Philippines Corporation ("**SSP**"), which are primarily engaged in the start-up operations and management of duty paid retail, food and beverage outlets and provision of related services at the MCIA's domestic and international passenger terminals, Terminals 1 and 2, respectively.

# 2019

Megawide persists in becoming a conglomerate with the completion of its infrastructure projects for MCIA and PITX.

GMCAC completed the renovation of MCIA Terminal 1, which commenced operations on August 28, 2019, and opened the new Airport Village. Post completion of the renovation, the gross retail area in Terminal 1 has increased from about 2,000 square meters to approximately 6,000 square meters, bringing the total gross retail area for both terminals to an estimated 9,800 square meters.

The airport segment continues to improve air traffic volume and passenger volume in 2019. Thirteen new international destinations such as China Southern's Guangzhou, Juneyao Airlines' Shanghai, Philippine AirAsia's Macau, Kaohsiung and Taipei, Philippine Airline PR's Nagoya, Cebu Pacific Air's Shanghai, Cathay Pacific's Hongkong, Xiamen Air's Chengdu and Quanzhou, Silk Air's Singapore, Jeju Air's Daegu and Air Busan's Incheon. Meanwhile, six new domestic destinations were added this year such as Royal Air Philippines' Manila, Davao, Puerto Princesa, Cagayan and Boracay and Cebu Pacific's Busuanga. The MCIA received various commendations and awards in 2019 such as Winner of the Completed Buildings: Transport category in the 2019 World Architecture Festival, Breastfeeding Friendly Public Place Award by Philippine Pediatric Society, 2019 International Architecture Awards, Airports and Transportation Centers Category for Terminal 2 by Chicago Athenaeum: Museum of Architecture and Design among others.

PITX completed the construction of its four five-story commercial towers with gross leasable area of 19,225 square meters for each tower or a total of 76,903 square meters. All towers have been contracted for a period of four years. Foot traffic started to peak up from an average daily foot traffic of 30,103 in January 2019 to 67,963 in December 2019. As of end of 2019, terminal concessionaires were leased out at 71% of total capacity while operational are 30%. Also, in 2019, MWMTI bagged the Maynilad Golden Kubeta Awards for Terminal and Stations Category.

Construction segment ramped up its construction activities for the Clark International Airport, 8990's Housing Development's Ortigas and Tondo, Araneta's Gateway Mall, Megaworld's Worldwide Plaza, Albany Luxury Residences, One Fintech, 8 Sunset Boulevard, International Finance Center and Double Dragon projects. Order book remains to be at all time high at ₱52.86 million, with new contracts at ₱19.42 billion at the end of December 2019 and will provide sufficient revenue stream for the construction segment in the next three years. Construction continues to enter into partnership contracts with foreign entities in bidding for infrastructure related projects such as Maynilad and Manila Water's sewage treatment plant, National Grid Corporation of the Philippines ("NGCP")'s transmission lines project and likes of Malolos Clark Railway Project, in which once it materializes, will boost up capability and technical experience of the Company. Construction for NGCP and Maynilad's 88 MLD Las Pinas project is already under way. In 2019, the construction segment broke ground for One Fintech, 8 sunset, Suntrust Financial, Two Mcwest, Newport Link, International Finance Center, Plumera, Empire East Highland Mall, Mandani Bay Phase 2, Gentry Manor, The Hive Tower C, University Tower 5 and The Corner House project. It also topped off the Albany Luxury Residences and Golden Bay Aspire projects.

The Company also received several prestigious awards from Finance Asia Best Managed Companies in 2019 namely; first place – Best Investor Relations; second place – Best Mid Cap Company; fourth place – Best ESG.

# HISTORY

The Company traces its roots to an engineering firm founded in 1997 by two young civil engineers, Engr. Edgar B. Saavedra and Engr. Michael Cosiquien, with a start-up capital of ₱500,000.00. The engineering firm rendered construction services to private residential houses, commercial and industrial buildings. On July 28, 2004, the firm was formally incorporated under the name "Megawide Construction Corporation", with the primary purpose of engaging in general construction business.

#### 2005 to 2010

In 2005, the Company entered the high-rise condominium market and constructed the 25-storey Residencia de Regina project located at Loyola Heights, Quezon City. It also inaugurated its Binangonan pre-cast fabrication plant and introduced high-strength pre-cast concrete façade walls in the Residencia de Regina project.

In 2007, Megawide qualified and secured its AAA Contractor's License, the highest classification and category then from the Philippine Contractors Accreditation Board. The Company also successfully negotiated and booked contracts with SMDC for Grass Residences and Berkeley Residences.

In 2008, the Company upgraded its fleet of tower cranes and earthmoving equipment, in anticipation of increase in demand for its contracting services and to support its expansion plans and programs. The Company also introduced key value engineering building systems into its construction process, the wall, slab and climbing Formwork System, purchased from the German company, Meva. These new systems enhanced the Company's competitiveness by reducing construction time and allowing earlier project turnover.

As a result of increasing demand for pre-cast concrete products, the Company in 2010, launched its satellite pre-cast concrete plant in the Mall of Asia Complex, Pasay City, fitted with European pre-cast machineries. In addition, two (2) experienced foreign engineers who are experts in precast concrete, and international building systems and standards joined Megawide's pool of senior managers.

In January 2010, the Company broke ground for its 10-storey corporate office tower in Quezon City. The Megawide Corporate Tower obtained a gold certification from the Leadership in Energy and Environmental Design ("LEED") of the United States Green Building Council. LEED is a third party certification program for the design, construction and operation of high performance green buildings. LEED is the predominant green building rating system in the U.S. and is used around the world. The Corporate Tower marks an important landmark for Megawide, as it strives to be at the forefront of green building technology in the country. The Company was also a recipient of the Construction Safety Award from the Occupational Safety and Health Administration ("OSHA") in May 2009 and September 2010. The OSHA is a Philippine government agency that establishes protective and safety standards and enforces these standards in construction jobsites all over the country.

#### 2011

On 2011, Megawide conducted its initial public offering and on February 18, 2011, Megawide was listed on the Main Board of the PSE.

In May 2011, Megawide broke ground for its 12-hectares State-of-the-Art Precast Concrete Manufacturing Complex in Taytay, Rizal. The facility is fully automated and considered to be the largest precast plant in the country. The Company intends to use the facility to mass-produce modular housing components to address the housing backlog of the nation; moreover, the same can also be used for school buildings, hospitals, and other infrastructure projects.

#### 2012

In October 2012, Megawide entered into a joint venture agreement with its parent company, Citicore, and registered Citicore-Megawide Consortium Inc. ("**CMCI**") with the SEC. Ten percent (10%) of the issued and outstanding stock of CMCI is owned by Megawide while Ninety percent

(90%) is owned by Citicore. The first project booked by CMCI was the Department of Education's PPP for school buildings. The Department of Education awarded to CMCI in 2012 the school buildings in Regions 3 and 4. CMCI commissioned Megawide to construct all the school buildings in both regions.

In December 2012, Megawide acquired One Hundred percent (100%) of the issued and outstanding stock of Altria, the owner of the property in Taytay, Rizal where the precast plant of Megawide is located.

The Company was awarded by Asia-Money as one of the Best Managed Companies in the Philippines.

# 2013

On May 15, 2013, Megawide issued 35,959,523 new common shares of stock for a total issue price of ₱305,655,945.50 to Citicore and three individual stockholders of Altria. Said issuance of shares was part of the series of transactions for the acquisition of Altria.

On October 17, 2013, CMCI signed the Build-Lease-Transfer Agreements for School Infrastructure Projects Phase II for Regions I, II, III and Cordillera Administrative Region, with the Department of Education.

On November 28, 2013, the Megawide-World Citi Consortium, Inc. ("**MWCCI**") was awarded the Modernization of the Philippine Orthopedic Center project by the Department of Health.

On December 12, 2013, the PBAC of the DOTC opened all proposals for the Mactan-Cebu International Airport project to reveal that the Megawide-GMR Consortium submitted the highest bid. The DOTC-MCIAA later issued the Notice of Award on April 4, 2014.

The International Organization for Standardization ("**ISO**") awarded Megawide with the ISO 9001:2008 and ISO 140001:2004 certifications for quality and environmental management respectively.

Finance Asia awarded Megawide as one of "Asia's Best Managed Companies" for its outstanding performance.

On top of the Company's AAA Contractor License it also secured Large B Contractor's License classification for government registration.

#### 2014

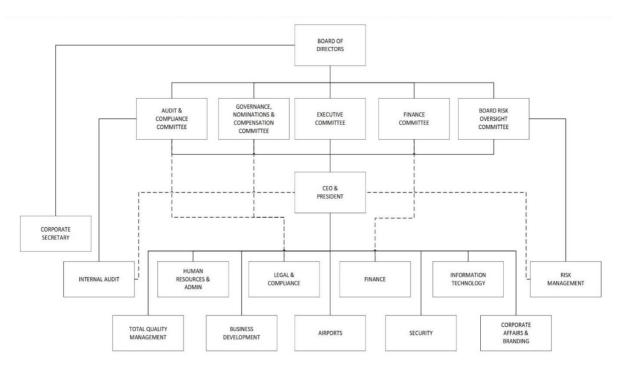
In 2014, Megawide started to penetrate the upper market housing segments by winning the coveted Proscenium Project from Rockwell and Shang Salcedo Place from Shangri-La Properties, thus firmly establishing its ability to cater to wide market segments from upper to middle to Affordable Housing. The Company is also on track to complete and turnover PSIP I by the end of the year.

On April 22, 2014, the Company, along with its joint venture partner, GMR Infrastructure Limited, was officially awarded the MCIA project under a BOT agreement. Megawide and GMR incorporated GMR- Megawide Cebu Airport Corporation ("**GMCAC**") was chosen to undertake said project which is one of the biggest PPP projects of the DOTC, involving, among others, the construction of a world-class airport passenger terminal (along with associated infrastructure and facilities), the renovation and expansion of the existing airport terminal and the operation and maintenance of both airport passenger terminals for a period of 25 years under a build-operate-transfer arrangement. GMCAC expects to take over the operations of the MCIA by the 4th quarter of 2014 and construction of the new passenger terminal to start early next year.

On September 4, 2014, Megawide incorporated a subsidiary named Megawatt Clean Energy Incorporated ("**MCEI**") to pursue project development of Renewable Energies with particular focus on Wind, Solar, Hydro and Biomass power.

On November 1, 2014, terminal 1 of the Mactan International Airport was successfully turned over to GMCAC.

Additionally, the Occupational Health & Safety Advisory Services ("**OHSAS**") awarded Megawide with the OHSAS 18001:2007 certification as recognition of the Company's efforts to implement practices that create a healthy and safe working environment.



# **ORGANIZATIONAL STRUCTURE**

#### **SUBSIDIARIES & AFFILIATES**

As of date, effective ownership percentage of Megawide on each subsidiary / affiliate is as follows:

#### Subsidiaries:

GMR Megawide Cebu Airport Corporation (GMCAC) Megawatt Power, Inc. (MPI, <i>formerly Megawatt Clean Energy, Inc.</i> ) Globemerchants, Inc. (GMI) Megawide Land, Inc. (MLI) Megawide Construction (BVI) Corporation (MCBVI)	60% 70% 50% 100% 100%
MWM Terminals, Inc. (MWMTI)	100%
<ul> <li>Megawide Terminals, Inc. (MTI, formerly WM Properties Management, Inc.)</li> <li>Megawide International Limited (MIL)</li> <li>Megawide Construction (Singapore) Pte. Ltd (MC SG).</li> <li>Megawide Construction DMCC (DMCC)</li> <li>Accounted for as Asset Acquisition – Altria East Land, Inc. (Altria)</li> </ul>	100% 100% 100% 100%
Associates: Megawide World Citi Consortium, Inc. (MWCCI) Citicore Megawide Consortium, Inc. (CMCI)	51% 10%
Joint Arrangements: Joint Operations –	

Megawide GISPL Construction Joint Venture, Inc. (MGCJVI)	50%
Joint Venture –	
Mactan Travel Retail Group Corp. (MTRGC)	25%
Select Service Partners Philippines Corp. (SSPPC)	25%

# GMR Megawide Cebu Airport Corporation ("GMCAC")

GMCAC was incorporated on January 13, 2014 and currently has an authorized capital stock amounting to ₱6 billion and subscribed capital stock amounting to ₱5,067,410,273 with ₱1 par value per share. It is authorized to engage in the business of building, rehabilitating, renovating, constructing, developing, operating and maintaining the MCIA, including the commercial assets thereof and all allied businesses for the operation and maintenance of said airport facility pursuant to the concession granted to GMCAC and in accordance with R.A. No. 7718 and other applicable laws, rules and regulation.

#### Megawatt Power, Inc. ("MPI", formerly, Megawatt Clean Energy, Inc. or "MCEI")

MPI was incorporated on September 4, 2014 to engage in the development of clean or renewable energy sources for power generation, including the design, construction and installation, purchase, importation, commissioning, owning, management and operation of relevant machinery, facilities and infrastructure therefor, the processing and commercialization of byproducts in the operations and generally the carrying out of contracts and transactions of every kind and character that may be necessary or conducive to the accomplishment of the purposes of MPI.

On March 7, 2019, the BOD approved the change in company name from Megawatt Clean Energy. Inc. to Megawatt Power, Inc., and the change of principal address from 20 N. Domingo St., 1112 Valencia, Quezon City to 9/F, 45 San Miguel, 45 San Miguel Avenue, Ortigas Center, Pasig City. These changes were subsequently approved by the SEC on August 30, 2019.

#### Globemerchant Inc. ("GMI")

GMI was incorporated on May 5, 2016 to engage in, conduct and carry on the business of importing, exporting, buying, selling, distributing, marketing at wholesale goods, wares, and merchandise of every kind as permitted by law. GMI's major shareholders are Megawide and GHOSPL which each hold 50% ownership of the company.

#### Megawide Land, Inc. ("MLI")

MLI was incorporated on October 28, 2016 to deal and engage in land or real estate business including housing projects, commercial, industrial, urban and other kinds of real property.

#### Megawide Construction (BVI) Corporation ("MCBVI")

MCBVI was incorporated on June 20, 2017 in the British Virgin Islands, to primarily engage in buying and holding shares of foreign companies. MCBVI's registered address and principal place of business, is Marcy Building, 2<sup>nd</sup> floor, Purcell Estate, Road Town Tortola, British Virgin Islands,

#### MWM Terminals Inc. ("MWMTI")

MWMTI was incorporated in the Philippines on February 3, 2015 to engage in the business of constructing, operating, and maintaining integrated transport system terminals, stations, hubs and all allied business in relation thereto, including the construction, operations and maintenance of the commercial assets and establishments of the PITX, pursuant to the Concession Agreement that was signed on February 25, 2015 by MWMTI and DOTC.

#### Megawide Terminals, Inc. ("MTI")

MTI, previously WMPMI, is an entity incorporated and registered on November 11, 2011 to establish, own, manage, administer, operate, maintain, and carry the business of providing property management services, either directly or through third parties, but not limited to the services of rent collection, tenant and lease management, marketing and advertising, repair and maintenance, liaison and other similar services.

# Megawide International Limited ("MIL")

MIL, whose registered office is at Marcy Building, 2<sup>nd</sup> Floor, Purcell Estate, P.O. Box 2416, Road Town Tortola, British Virgin Islands, was incorporated on July 26, 2019.

# Megawide Construction (Singapore) Pte. Ltd ("MC SG")

Megawide Construction (Singapore) Pte. Ltd was registered on March 1, 2019 as a general building engineering design and consultancy services. The Company is 100% owned by Megawide International Limited (SG). Its registered office is located at 8 cross street #24-03/04 Manulife Tower Singapore (048424).

# Megawide Construction DMCC ("**DMCC**")

Megawide Construction DMCC was registered on December 10, 2017 as a turnkey projects contracting and project development consultant. The Company is 100% owned by Megawide Construction (BVI) Cora. Its registered office is located at Unit 4401-005 Mazaya Business Avenue BB2 Plot No JLTE-PH2-BB2 Jumeirah Lake Towers, Dubai, UAE.

#### Altria East Land, Inc. ("Altria")

Altria was incorporated on April 16, 2010 to deal and engage in land or real estate business, such as to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent or otherwise deal in and dispose of all kinds of housing projects, commercial, industrial, urban or other kinds of property.

#### Megawide World Citi Consortium, Inc. ("MWCCI")

MWCCI was incorporated on January 16, 2014 to plan, construct, equip, operate, own, manage and maintain hospitals, medical facilities, clinical laboratories and such other allied enterprises which may have similar or analogous undertakings or dedicated to services in connection with providing curative and rehabilitative care to sick, diseased or disabled persons; provided that purely professional medical and surgical services shall be performed by duly licensed physicians or surgeons who may or may not be connected with MWCCI and whose services shall be feely and individually contracted by the patients.

#### Citicore-Megawide Consortium, Inc. ("CMCI")

CMCI was incorporated on October 15, 2012 to engage in the general construction business, including the construction, improvement and repair of, or any other work upon, buildings, roads, bridges, plants, waterworks and railroads.

#### Megawide – GISPL Construction Joint Venture ("MGCJV")

MGCJV is an unincorporated joint venture and is not registered with SEC. It is engaged in construction works related to the concession for MCIA project. It is jointly owned and managed by the Company and GISPL.

# Megawide GMR Construction JV, Inc. ("MGCJVI")

MGCJVI is a joint venture arrangement incorporated on January 31, 2018 by the Company, owning 50% interest, GISPL with 45% interest and GHOSPL owning the remaining 5%. MGCJVI was established to provide general construction business including construction, improvement and repair of the Clark Airport project.

Mactan Travel Retail Group Corp. ("MTRGC")

MTRGC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 21, 2018 to develop, set-up, operate, maintain and manage the duty paid outlets at the locations in the Mactan Cebu International Airport. It started operations in the same year of incorporation.

# Select Service Partners Philippines Corp. ("SSPPC")

SSPPC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 13, 2018 to develop, set-up, operate, maintain and manage food and beverage outlets at specified locations in Terminal 1 and Terminal 2 of Mactan Cebu International Airport and the provision of related services thereto. It started operations in the same year of incorporation.

#### **Parent Company and Other Affiliates**

#### Citicore Holdings Investment, Inc. ("Citicore")

Citicore was incorporated on December 3, 2011 and operates primarily as a holding company with ownership interests in Megawide (at 35.41%), MWCCI (at 39%), My Space Properties, Inc. (at 100%), and CMCI (at 90%).

# Megacore Holdings, Inc. ("Megacore")

Megacore was incorporated on July 20, 2017 and is primarily organized to invest in or purchase or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, exchange or otherwise dispose real or personal property including shares of stocks, subscriptions, bonds, debentures, evidences of indebtedness and any securities of any corporations. Megacore has 30.67% ownership interests in Megawide.

#### My Space Properties, Inc. ("MySpace")

MySpace was incorporated on February 6, 2010, and is presently engaged in real estate development. Its current project, "The Hive", is located at San Isidro Street, Ortigas Avenue Extension, Taytay, Rizal. MySpace is a wholly-owned subsidiary of Citicore.

#### Future State Myspace, Inc. ("FSMI")

FSMI was incorporated on January 27, 2012 to primarily engage in purchasing, acquiring, leasing and selling properties. FSMI is 36% owned by Edgar Saavedra and has 100% ownership interest over IRMO, Inc.

# IRMO Inc. ("IRMO")

IRMO was incorporated on August 13, 2008 to principally engage in the realty development business, including home building and development. Megawide constructed The Curve for IRMO which is a 32-storey office building in BGC designed by Skidmore, Ownings & Merrill.

#### Citicore Power Inc. ("CPI")

CPI was incorporated on March 11, 2015 to engage in the development of renewable and nonrenewable energy sources for power generation, including the design, construction and installation, commissioning, owning, management and operation of relevant facilities and infrastructure thereof and the processing and commercialization of by-products in its operations.

#### Silay Solar Power Inc. ("SSPI")

SSPI was incorporated on August 7, 2015 and established for the development, construction, installation and other related services through contractors, and subcontractors of solar power and other clean or renewable energy infrastructure.

#### Next Generation Power Technology Corporation ("Next Gen")

Next Gen was incorporated on December 11, 2013 primarily to explore, develop, utilize and commercialize renewable energy resources such as biomass, solar, wind, hydropower, geothermal and ocean energy sources, including application of hybrid systems and other emerging renewable energy technologies for the generation, transmission, distribution, sale and use of electricity, and fuel generated from renewable energy resources.

# First Toledo Solar Energy Corp. ("First Toledo")

First Toledo was incorporated on January 26, 2015, which is primarily engaged to promote, market, distribute and sell renewable energy systems, solar energy products, and components on wholesale basis and to engage in energy generation, distribution, and development of energy and electricity systems using renewable energy and hybrid systems.

# Citicore Infrastructure Holdings Inc. ("CIHI")

CIHI was incorporated on March 11, 2015 and was established primarily to engage in buying and holding shares of other companies, either by subscribing to unissued shares of capital stock in public or private offering or by purchasing the shares of other stockholders by way of assignment in private sale.

# **COMPETITIVE STRENGTHS**

Megawide believes that its principal strengths are the following: (1) fully-integrated EPC services, utilizing the most modern and state-of-the-art building technologies and employing a young, modern and branded fleet of building equipment; (2) AAAA and Large B contractor's license; (3) largest and most advanced pre-cast system facility and capacity; (4) largest private sector airport operator; (5) operates the first and only landport in the Philippines; (6) strong brand name and proven track record; and (7) organizational capability and flexibility.

# 1. Fully-integrated EPC services, utilizing the most modern and state-of-the-art building technologies and employing a young, modern and branded fleet of building equipment;

- Megawide was the first to extensively utilize advanced, modern and comprehensive European building systems that reduce construction time and allow for quicker project turn-over.
- Megawide employs Formwork Systems in its on-going projects, purchased from a German company, MEVA Schalungs-Systeme Gmbh. Formwork Systems are the temporary or permanent moulds, into which concrete or similar materials are poured into, to form the structural elements of a building. The traditional construction process utilizes timber or plywood formworks. Megawide's Formwork Systems are 100% wood-free, all plastic facing. These are nailable like plywood, but maintain structural rigidity. These are also re-usable, putting an end to plywood wastage, and do not swell or shrink like plywood. Megawide utilizes the following Formwork Systems in its existing projects:
  - i. Slab Formworks
  - ii. Wall Formworks
  - iii. Column Formworks
  - iv. Circular Formworks
  - v. Climbing Formworks
- The Megawide Corporate Building in Quezon City obtained a gold certification from the LEED of the United States Green Building Council. LEED is a third-party certification program for the design, construction and operation of high performance green buildings. It is the predominant green building rating system in the United States and is used around the world.
- Megawide owns and maintains a young, modern and branded fleet of tower cranes and earthmoving equipment to ensure maximum efficiency and minimum down time during construction.

# 2. AAAA and Large B Contractor's License

 Megawide has an AAAA Contractor's License from the PCAB. This is the highest classification and category for a construction company, which qualifies Megawide to bid for private projects with no limits on contract value. Likewise, Megawide obtained Large B classification for government registration which allows Megawide to participate in large infrastructure projects such as highways, roads and bridges, piers and airports, railroads, waterworks and power plants.

# 3. Largest and most advanced pre-cast system facility and capacity

- Megawide also uses Pre-Cast Concrete Systems purchased from Finnish company, Elematic. The European Pre-Cast Concrete Systems which Megawide employs in its current projects, has the inherent advantages of:
  - i. Reducing cost
  - ii. Shortening the construction period
  - iii. Improving quality
  - iv. Increasing project volume
  - v. Environmentally friendly
- Megawide's 16-hectare industrial complex in Taytay houses its 8-hectare automated pre-cast concrete manufacturing plant, which is the largest and most advanced in the country and is among the top in Southeast Asia in terms of size and technology employed. The use of pre-cast concrete is environmentally friendly and allows Megawide to reduce construction costs, shorten the construction period, and improve the overall quality of the work and increase project volume.

# 4. Largest private sector airport operator

 Megawide operates and maintains the second largest international airport, the MCIA, and is the largest private sector operator of such assets in the country. MCIA's ideal location at the heart of Cebu, which serves both as a tourist and business destination and gateway to the top global tourist attractions in the Southern Philippines, gives it a unique advantage for further portfolio expansion. Given the Company's experience and against the backdrop of the country's and region's rosy long-term economic and tourism prospects, Megawide is well positioned to participate in the government's airport modernization program, both in its existing facility and other assets across the country.

# 5. Operates the first and only landport in the Philippines

 Megawide developed and operates the first and only landport in the Philippines through the PITX, which currently serves as the prototype for a safe, secure, and organized public transport system in the country. The unique business model of operating a terminal alongside office and commercial properties can be replicated in several localities to eventually institute an integrated transport system across the country and provide significant value creation opportunities for the Company.

# 6. Strong Brand Name and Proven Track Record

 Megawide has a well-established reputation in the construction industry for its excellent project execution and customer service. On top of proving efficient construction methodology and systems, having successfully completed numerous low-rise to high-rise condominiums and industrial buildings, it also has a proven track-record of successfully executing PPP projects, like the Public School Infrastructure Program, MCIA CA1 and the PITX. This seal of good quality and reliable brand equity places it in a strong position to capitalize on future projects from both the private and public sector sides.

# 7. Organizational Capability and Flexibility

 Megawide has strengthened its organizational structure to be more technical, flexible and proactive in adapting to clients' requirements and market changes. It has a diverse work force of young, dynamic, committed and highly effective personnel, including experienced and well-trained professionals. It also has a disciplined and responsible management team that has effectively surpassed challenging business situations. Moreover, expatriates of different expertise are employed to help Megawide deliver quality service to its clients.

# **BUSINESS STRATEGY**

The Company sees various opportunities in the private domestic real estate construction, public infrastructure projects, and transport-oriented developments, specifically in terms of addressing and improving the infrastructure development in the country through the National Government's initiative under its Modified BBB Program.

Specifically, the Company is keen on the following business strategies: (1) expand its business into other segments, including but not limited to public infrastructure developments; (2) actively pursue value-accretive transport-oriented projects in the government pipeline; (3) capitalize on its fully-integrated EPC advantages; (4) leverage organizational competence and flexibility; and (5) constantly improve productivity and enhance operational efficiency in its on-going and future projects.

The Company's goal is to diversify its portfolio and constantly enhance productivity and operational efficiency in its on-going and future projects through innovation, process improvements, and value engineering initiatives.

# Expansion of existing portfolio

Megawide currently operates the MCIA and the PITX, which were awarded through PPP contracts. In addition, it is completing the construction of the new terminal of the CIA under the government's modified PPP. These projects are on top of the construction order book in its EPC portfolio, amounting to around ₱47.7 billion and comprised of 28 projects as of June 2020.

#### Actively pursue value-accretive transport-oriented projects in the government pipeline

The Company plans to further expand its portfolio by entering new segments to provide a strong, stable, and growing revenue stream in the long-run. The program includes foray into horizontal infrastructure by participating in government's various road and rail infrastructure projects to complement its order book from the private sector, expanding its existing airport operations (MCIA), participating in the government's airport infrastructure modernization and expansion program, and venturing into other transport-oriented assets (similar to PITX) to maximize the Company's value creation platform.

# Capitalize on key strengths and competitive advantages

The Company operates biggest pre-cast plant and employs the most advanced and fullyintegrated EPC platforms in the country. To capitalize on these unique differentiations, the Company is upgrading the capacity of its pre-cast plant and business units to support its bid for public infrastructure development and accommodate the expected demand for this technology from the private sector, including but not limited to socialized housing projects and vertical developments adapting to new occupational safety protocols.

#### Leverage organizational competence and flexibility

In addition, the Company believes it has talented, resilient and dedicated employees who contribute to its success. The Company will continue to have concerted and structured initiatives for knowledge sharing and skills development through team-based programs across the organization. It will continue with its aggressive development and recruitment of young graduates with engineering, finance and business management backgrounds to sustain the quality of its management pool.

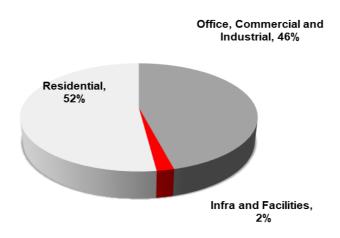
# Constantly improve productivity and enhance operational efficiency in its on-going and future projects

The Company's pursuit for excellence goes beyond its products and services and extends into the value it creates for shareholders. In line with this objective, Megawide will continuously improve its operational efficiencies through value engineering, innovation, and workforce up skilling, for both its existing portfolio and future projects. This will enable the Company to further stabilize and enhance earnings quality to offer consistent, sustainable, and attractive returns and value to all its stakeholders.

# PROJECTS

#### **Business Development**

The Company's current order book as of June 30, 2020 is at ₱47.7 billion. It consists of a balanced in terms of project mix composed of 52% residential projects, 46% office and 2% infrastructure courtesy of the Clark International Airport development.



# **ORDER BOOK AS OF JUNE 2020**

#### **Recently Completed Projects**

The notable projects that Megawide has completed are:

**SM Jazz Residences Phase 1 and 2** – SM Jazz Residences is composed of four (4) 40-storey towers, on top of a 5-level shopping mall and parking basement. It is located along Jupiter Street, Bel-Air Makati. The project has a total floor area of 300,000 square meters in a lot area of 2-hectares.

**The Linear** – The Linear is an office and commercial building located at San Antonio, Makati City. Its total floor area is 7,400 square meters.

**IHUB 9 Building –** IHUB 9 is a BPO building located in Northgate Cyberzone, FCC, Alabang, Muntinlupa City. Its total floor area is 28,898.04 square meters.

**IHUB 10 Building –** IHUB 10 is also a BPO building located in Northgate Cyberzone, FCC, Alabang, Muntinlupa City. Its total floor area is 28,898.04 square meters.

**BPO Complex Cebu** – BPO Complex Cebu is located in Phase 1 Lahug, Cebu City, which is a 14-storey commercial building for BPOs with lot area of 45,428.07 square meters.

**Dexterton –** A 15-storey commercial building with a floor area of 12,769.43 square meters located in Fort Bonifacio, Taguig City.

**New Frontier Theater –** With a total floor area of approximately 10,813.23 square meters, over a lot of approximately 5,817.31 square meters, New Frontier Theater is a 2-storey commercial building owned by Araneta Center, Inc. located at Gen. Aguinaldo Ave., Araneta Center, Cubao, Quezon City.

**B-Hotel QC** – A 10-storey hotel building located at Lot 5 and 6 Block S-31, No. 14 Scout Rallos St., Brgy. Laging Handa, Quezon City owned by Northbelle Properties, Inc. with a total lot area of 1,380 square meters and has a total floor area of 11,348 square meters.

**Camarin Project –** This is composed of 10 5-storey medium rise buildings with land development located in Camarin, Caloocan City. This is a low-cost housing project of the National Housing Authority. Its total lot area is 3,823.98 square meters.

**Cyber Part Tower 1 –** A 29-storey BPO building with 3 basement parking located in Araneta Center, Cubao, Quezon City and owned by the Araneta Group. It has a total lot area of 4,072.65 square meters.

**One World Place** – A 34-storey commercial building with floor area of 46,130.39 located in Fort Bonifacio, Taguig City.

**World Hotel & Residences –** A 38-storey hotel and condominium with total floor area of 44,011 square meters located in Makati City.

**Rockwell Business Center –** A 15-storey building owned by Rockwell-Meralco BPO Venture, a joint venture between Rockwell Land Corporation and Manila Electric Company. The project is located in Meralco Compound, Ortigas Extension. This has a total leasable floor area of 30,287.91 square meters.

**SM Grass Residences Tower 4 –** A 40-storey residential building owned by SM Development Corporation with a gross floor area of 135,000 square meters and a total lot area of 13,888.458 square meters located at Nueva Vizcaya cor. Misamis and Nueva Ecija Sts., Sto. Cristo, Quezon City.

**Arthaland Tower Substructure –** A 6-level substructure owned by Arthaland Corporation with a total floor area of 12,000 square meters.

**Mactan Newtown STP** – A sewage treatment plant contract with Megaworld Construction Corporation with a total lot area of 1,189.50 square meters and a gross floor area of 4,022.99 square meters.

**Landers Warehouse Balintawak –** A warehouse owned by Southeast Asia Retail, Inc. located at Balintawak, Caloocan City. It has a total floor area of 8,360 square meters.

**Landers Warehouse Otis –** A mixed-used complex warehouse developed by Southeast Asia Retail, Inc. located at Otis, Sampaloc, Manila with a total floor area of 16,783.50 square meters.

**Bataan Solar Project –** This is for the construction and operation of an 8.986 MWdc and an expanded 9.018 MWdc ground-mounted photovoltaic power generation facility in Barangay Alas-Asin, Freeport Area of Bataan, Mariveles, Bataan, for a total generation capacity of 18 MWdc. The Bataan Solar Project is owned by Next Gen.

**Toledo Solar Project** – This involves the construction and operation of a 60 MWp groundmounted photovoltaic power generation facility located at Toledo, Cebu Province. The project is owned by First Toledo.

**Silay Solar Project –** The construction and operation of an 18.3 MWdc and an expanded 6.7 MWdc ground-mounted photovoltaic power generation facility in Barangay Rizal, Silay City, Negros Occidental for a total generation capacity of 25MWdc owned by SSPI.

**Le Grand Avenue ABC –** Composed of 2 5-storey office and commercial buildings developed by Megaworld Corporation. This is located at Lots 1-4, Mckinley West, Fort Bonifacio, Taguig City

with 46,290.85 square meters and 13,500 square meters gross floor area and total lot area, respectively.

**Le Grand Avenue DEF –** Composed of 2 5-storey office and commercial buildings developed by Megaworld Corporation. With a total floor area of 46,324.18 square meters and a total lot area of 13,500 square meters located at Lots 1-4, Mckinley West, Fort Bonifacio, Taguig City.

**Hampton M and N –** A 9-storey residential building owned by Dynamic Realty Resources Corporation with a total lot area of 1,600 square meters and a gross floor area of 8,971 square meters located at C. Raymundo, Maybunga, Pasig City.

**Proscenium Substructure –** This composed of a 3-level basement for Phase 1A and a 2-level basement for Phase 1B owned by Rockwell Land Corporation located in Estrella Corner J.P. Rizal St., Guadalupe Viejo, Makati City and with a total lot area of 35,995 square meters and gross floor area of 101,792.23 square meters.

**Plaza Magellan –** A 13-storey commercial building located at Mactan, Cebu City owned by Megaworld Corporation with a total lot area of 2,284.04 and a floor area of 28,890 square meters.

**Philam Life Center Cebu** – A 12-storey office building developed by The Philippine American Life and General Insurance Co. with a total floor area of 35,000 square meters and a total lot area of 3,427.11 square meters. The project is located at Cardinal Rosales St. Cor. Samar Loop, Cebu Business Park, Cebu City.

**27** Annapolis – A 44-storey residential building with 3 basements owned by Bayswater Realty and Development Corporation located at No. 27 Annapolis St., Greenhills, San Juan City. 27 Annapolis has a total lot and floor areas of 1,129.60 square meters and 41,584.05 square meters, respectively.

**Southwoods Mall and Office Tower** – Developed by Southwoods Mall, Inc., with a gross floor area of 61,762.42 square meters and a total lot area of 18,984.71 square meters. A 52-storey mall and office with one basement located at Southwoods Eco-Centrum, Biñan, Laguna.

**One Town Square –** Owned by La Fuerza, Inc., One Town Square is 12-storey office building located at Alabang City with a gross floor area of 29,608.80 square meters and a total lot area of 3,729 square meters.

**Urban Deca Tower EDSA** – A 44-storey residential building located at Sierra Madre and EDSA, Brgy. Highways Hills, Mandaluyong City owned by Foghorn, Inc. with a total lot area of 866.25 square meters and a total gross area of 27,527.50 square meters.

**University Tower 4 –** Located in P. Noval, Sampaloc, Manila, a 46-storey condominium with roof deck and an estimated area of 43,320.21 square meters. This is another project of Prince Jun Development Corp.

**World Plaza –** A 27-storey office building owned by Real Property Innovative Solutions, Inc. located at 5<sup>th</sup> Ave., Bonifacio Global City, Taguig, Metro Manila. World Plaza has a total lot area of 2,731 square meters and an approximate total floor area of 61,500 square meters.

**The Curve –** A 32-storey office building located at Lot 1, Block 7, Fort Bonifacio Global City, Taguig owned by IRMO. The Curve has a total floor area of 45,393.66 square meters and a total lot area of 1,585.20 square meters.

**Mareic Building** – Owned by Greenway Properties Realty Corporation, Mareic Building is a 40storey office building with 3 basement areas located at 121 Tordesillas Sts., Salcedo Village, Makati City with a total lot area of 911.26 square meters and a gross floor area of 29,422.74 square meters.

**Arthaland Tower Superstructure –** A 31-storey office building **o**wned by Arthaland Corporation. The project is located at the 7<sup>th</sup> St., Bonifacio Global City, Taguig with a total floor area of 56,652 square meters and a total combined lot area of 2,231.94 square meters. **Landers Warehouse Arcovia –** A mixed-used complex warehouse with a basement developed by Southeast Asia Retail, Inc. located at Pasig City. It has a total floor area of 17,000 square meters and lot area of 14,000 square meters.

**Landers Warehouse Alabang –** A 2-storey building for mixed use purposes owned by Southeast Asia Retail, Inc. located at Daang Hari Road, Almanza Dos Las Piñas City with total floor area of 8,800 square meters and lot area of 20,926 square meters.

**Project Delta Phase 1 –** A plant expansion project for Zenith Foods Corporation. This includes earthworks, substructure, superstructure and roofing for the Red Ribbon Plant Expansion project at Productivity Ave., Camelray Industrial Park 1, Brgy. Canlubang, Calamba City, Laguna with a gross lot area of 5 hectares.

**The Hive Buildings –** A 4-block 12-level residential tower owned by by MySpace located at San Isidro St., Ortigas Ave. Ext., Taytay, Rizal. Buildings A and B have a combined total floor area of 24,101.55 square meters and a total lot area of 27,306.11 square meters.

**Mactan-Cebu Airport Structural Works** – This project pertains to the site development, earthworks and structural works of MCIA Terminal 2 owned by MGCJV with a total gross floor area of 66,544 square meters and a total lot area of 65,865 square meters.

**Proscenium Superstructure (Lincoln and Lorraine)** – Developed by Rockwell Land Corporation, Proscenium (Lincoln and Lorraine) is 42 and 44-storey residential building, respectively with 4 parking floors located at Estrella Cor. JP Rizal Sts., Guadalupe Viejo, Makati City. The project has an estimated total lot area of 36,000 square meters and a combined gross floor area of 88,337.16 square meters.

**PITX** – The country's 1st landport which is a 4.5-hectare development with transportation bays, commercial spaces and office buildings. The PITX has a capacity of 100,000 passengers daily and offers seamless connections to other modes of transportation from provincial to in-city buses, taxis, jeepneys, and UV express shuttles. It is located along Diosdado Macapagal Blvd., and will be linked to the planned Light Rail Transit Line 1 ("**LRT1**") Cavite extension.

**Double Dragon Plaza** – A 4-tower 12-storey office building with a mall and basement parking owned by DD-Meridian Park Development Corp. It has 230,130.58 square meters and 23,728.69 square meters gross floor area and total lot area, respectively located at EDSA Ext. cor. Macapagal Ave., Pasay City.

**Cyber Park Tower 2** – A 33-storey BPO building with 3 basements and a roof deck located in Araneta Center, Cubao, Quezon City and owned by the Araneta Group. It has a total gross floor area of 74,722.21 square meters and a total lot area of 3,678.63 square meters.

**Zenith Foods Plant Expansion 3 –** A mixed use complex owned by Zenith Foods Corporation composed of a bun line, warehouse and 4 other buildings – cold storage, process line and administrative offices, with an aggregate floor area of 45,387.27 square meters. It is located in a 4-hectare land in Integrity Ave., Carmelray Industrial Park 1, Brgy. Canlubang, Calamba City, Laguna

**Project Delta Phase 2 –** This pertains to the architectural and site development of Red Ribbon Plant Expansion project of Zenith Foods Corporation. It includes a 2-storey industrial building located in a 5-hectare lot inside the Zenith Foods Complex at Productivity Ave., Carmelray Industrial Park 1, Brgy. Canlubang, Calamba City, Laguna.

**Southeast Asian Campus** – A 12-storey office owned by Megaworld Corporation with a gross floor area of 84,410.85 square meters and a total lot area of 8,387.47 square meters located at Campus Avenue, Mckinley Hills, Taguig City.

**St. Moritz Private Estate Residences Clusters 1 and 2** – A 2-cluster 9-storey residential buildings with lower grounds located at McKinley Hill, Fort Bonifacio, Taguig City. St. Moritz Private Estate Residences is owned by Megaworld Corporation with a total gross floor area of 35,384 square meters and lot area of 5,695 square meters.

**BGC 5<sup>th</sup> Avenue Apartments –** A 17-storey residential building of Fort Bonifacio Development Corp. located at a 2,235 square meter lot at 5th Ave. Cor. 34th Street, Bonifacio Global City, Taguig City with total floor area of 16,441.94 square meters.

**Edades Suites** – A high-end residential development of Rockwell Land Corporation composed of an 18-storey residential area, 3-storey podium and a 3-level basement parking. It is located in a 3,158 square meters lot in Rockwell Center, Makati with a total floor area of 25,769 square meters.

**10 West Campus** – An 18-storey office building developed by Megaworld Corporation located at Block 16, Lot 4 McKinley West, Fort Bonifacio, Taguig City. 10 West Campus has a total gross floor area and lot area of 34,200 square meters and 3,466 square meters, respectively.

**One Manchester Place** – An 18-storey residential construction owned by Megaworld Corporation with a total gross floor area of 55,580.02 square meters and a lot area of 6,880.20 square meters located at Mactan, Newtown, Cebu City.

# **On-Going Projects**

The following are the Company's on-going projects as of June 30, 2020:

**DEPED Phase 2 –** Involves construction of school buildings in Regions I, II, III and CAR thru a direct contract with the Department of Education.

**Urban Deca Tondo –** A mass housing contract with Fog Horn, Inc. which initially focuses on the first buildings which are Buildings 9,10,12 and 13. In 2016, Buildings 1 and 2 were added. These 6 buildings have a total combined lot area of 162,067.37 square meters. Ultimately, there will be 14 clusters of 13-storey buildings in the residential complex located at Tondo, Manila. The project also includes a 2-storey commercial building located in the residential complex with floor area of 20,132.76 square meters.

**Urban Deca Ortigas –** A residential complex composed of 24 clusters of 13-storey buildings located at Ortigas Ext., Pasig City.

**Double Dragon Center East and West** – An 11-storey office and commercial building with a basement and roof deck developed by DD-Meridian Park Development Corp. located at EDSA Ext. cor. Macapagal Ave., Pasay City. It has a total gross floor area and lot area of 51,956.61 square meters and 5,452.26 square meters, respectively.

**Hampton O and P** – Developed by Dynamic Realty Resources Corporation, Hampton O and P is a 12-storey residential building inside the Hampton Gardens residential complex at C. Raymundo, Maybunga, Pasig City. It has a total lot area of 1,400 square meters and a gross floor area of 26,045.64 square meters.

**Cold Storage Buildings** – An industrial complex project in Taguig and Caloocan which includes a cold storage warehouse and a 3-storey support building. Its total floor area is 11,276 square meters and lot area of 31,166.00 square meters.

**Worldwide Plaza** – An addition to Uptown Bonifacio complex is this commercial and office building developed by Megaworld Corporation. This 24-storey building with a 3-level basement parking which will stand at a 7,800 square meter lot with total floor area of 114,310 square meters.

**Ascott Double Dragon Meridian** – A new addition to the Meridian Park of Double Dragon Properties Corp. which is a luxury residence developed in partnership with Ascott Singapore. It is composed of a 10-storey building with one (1) basement and gross floor area of 49,541.67 square meters. It is located in a 5,657 -square meter lot in DD Meridian Park, Bay Area corner Macapagal Avenue, EDSA Extension, Pasay City.

**Double Dragon Tower –** An office building composed of 11-storeys with a basement parking. Its gross floor area is 61,859.05 square meters. Total lot area is 5,257 square meters.

**88 MLD Las Piñas Water Reclamation Facility –** A design and construction project in partnership with UEM India Private LTD. and Link Energie Industries Co. for the Maynilad Water Services, Inc. - Las Piñas Water Reclamation Facility. The facility will have a gross floor and lot area of 25,470 square meters.

**Clark Airport –** Involves general construction including construction, improvement and repair of the existing Clark Airport in Pampanga City. Clark Airport's construction is a joint venture arrangement by Megawide, GISPL and GHOSPL.

**Aspire Corporate Plaza** – A 10-storey office building with a gross construction floor area of 35,172 square meters located in Macapagal Bay Area, Pasig City. Golden Bay Tower is owned by Golden Bay Fresh Land Holdings, Inc.

**University Tower 5 –** Owned by Prince Jun Development Corp., University Tower 5 is a 52storey residential building located in Sampaloc, Manila with a total floor area of 56,871.14 square meters.

**International Finance Tower –** A 25-storey office building developed by Megaworld Corporation with a gross construction floor area of 114,000 square meters located in BGC, Taguig City.

**Mandani Bay Quay** – A premiere waterfront development in Mandaue City, Cebu owned by HTLand, Inc., which is a joint venture company of Hongkong Land and Taft Properties. It has a total gross construction floor area of 328,581 square meters and consists of three (3) 40-storey residential towers and 1 30-storey office building.

**Taft East Gate** - A four-tower mixed-use community located in a 1.5 hectare property along Pope John Paul Avenue corner Cardinal Rosales Avenue in Mabolo. The development, which is owned by Taft Properties, consists of two high rise, mixed use towers, housing commercial and residential units with 40 storeys high.

**Gateway Mall & Hotel** - consists of a seven (7)-floor mall with gross floor area of 120,000 square meters and adjacent to it is the Ibis styles 300-room, 24-storey hotel. The property is located in Cubao, Quezon City and is owned by Araneta Center.

**Plumera Mactan** – is the newest affordable project by Johndorf Ventures strategically located at Basak, Lapu-lapu City. The project size is 5 hectares and is consist of 20 buildings with about four to 10 floors each for a total floor area of 98,338 square meters.

**Albany Luxury Suites** – is a residential project of Megaworld located in Mckinley West, Fort Bonifacio, Taguig City with total floor area of 41,847.48 square meters for two buildings with 15-storeys each.

**Gentry Manor** – is a residential project of Megaworld located in South Beach District, West Side City, Paranaque City with total floor area of 119,326.42 square meters for four towers with 19-storeys each.

**One Fintech & Eight Sunset District** – is a residential project of Megaworld located in Sunset Boulevard, Sunset District Paranaque City with total floor area of 44,888.97 square meters for two buildings with 12-storeys each.

**Empire East Skymall** – is a four (4)-storey commercial project of Megaworld located in Rosario, Pasig City with total floor area of 127,999.71 square meters.

**The Corner House Project** – is a residential project of Emerald Rich Properties located in P. Guevarra St., San Juan City with total floor area of 16,020.79 square meters. The construction includes three level basement, three (3)-storey commercial area and roof deck.

**Suntrust Finance Center** – is a residential project of Megaworld located in Mckinley West, Fort Bonifacio, Taguig City with total floor area of 41,847.48 square meters for two buildings with 15-storeys each.

**Two Mcwest** – is a mixed-use project of Megaworld located in Mckinley West, Fort Bonifacio, Taguig City with total floor area of 85,597.49 square meters. The construction includes three level basement, with 12-storey commercial area and a roof deck

**8990 Cubao** – is a residential project of 8990 Holdings located in Cubao, Quezon City with total floor area of 115,000 square meters. The construction includes two level basement, 45-storey residential area and a roofdeck

**Newport Link** – is a residential project of Megaworld located in Newport, Pasay City with total floor area of 73,981.33 square meters. The construction includes three-level basement, nine-storey commercial area and a roof deck.

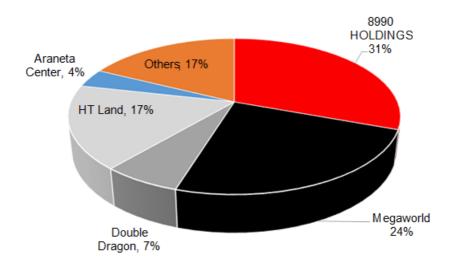
# **Recently Awarded Projects**

The following table lists the Company's existing projects, with respective percentage completion as of June 30, 2020:

PROJECT NAME	DEVELOPER	% COMPLETION
Urban Deca Tondo	8990 Holdings	97%
Urban Deca Ortigas	8990 Holdings	15%
8990 Cubao	8990 Holdings	1%
Gateway Mall 2 & Hotel	Araneta Center, Inc.	51%
DD Tower Phase 3	DD Meridian Park	53%
Double Dragon Meridian Tower	DD Meridian Park	0%
Ascott - DD Meridian Park	DD Meridian Park	0%
Hampton Building O & P	Dynamic Resources Realty Corp.	46%
The Corner House Project	Emerald Rich Property Inc.	73%
Golden Bay Towers	Golden Bay land Holdings, Inc.	95%
Mandani Bay	HT Land	16%
Cold Storage	ISOC Holdings	95%
Plumera	John Dorf	5%
La Victoria	La Victoria	0%
Worldwide Plaza	Megaworld Corp.	89%
Albany Luxury Residences	Megaworld Corp.	66%
One Fintech Tower And Eight Sunset District	Megaworld Corp.	66%
Empire East Skymall	Megaworld Corp.	22%
IFC	Megaworld Corp.	14%
Genty Manor	Megaworld Corp.	9%
Suntrust Finance Center	Megaworld Corp.	0%
Two McWest	Megaworld Corp.	0%
Clark Airport	MGCJVI	92%
88 MLD Las Pinas Water Reclamation	MUL	37%
The Hive C & D	Myspace Property, Inc.	30%
Newport Link	Newport Link	34%
University Tower 5 (Ut5)	Prince Jun Dev't	14%
Taft East Gate	Taft Properties	39%

# **MAJOR CUSTOMERS**

Megawide is currently servicing the majority of high-rise residential, commercial, office and mixeduse development projects in Metro Manila for several major local developers, primarily for its use of High Technology Building Systems, and quality workmanship. While Megawide is constantly invited to bid for major domestic high-rise building projects, it opts to focus on a selected clientele that provides synergy in business operations and better risk management. The following graphs illustrate the percentage contributed by the Company's major customers to its Construction Order Book as of June 30, 2020



# Megaworld Corporation ("Megaworld")

Megaworld is one of the country's leading real estate developer and top BPO office developer and landlord in the Philippines. Led by real estate magnate and visionary, Dr. Andrew L. Tan, Megaworld pioneered the LIVE-WORK-PLAY-LEARN township concept in the country. The company introduced the successful large-scale, master-planned mixed-use developments such as Eastwood City in Libis, Quezon City; Newport City in Pasay; McKinley Hill, Forbes Town Center, McKinley West, and Uptown Bonifacio, all in Fort Bonifacio; Woodside City in Pasig; Iloilo Business Park in Mandurriao, Iloilo City; the Mactan Newtown in Lapu-Lapu City, Cebu; and the Davao Park District in Davao City.

#### 8990 Holdings, Inc. ("8990")

8990 is the largest mass housing developer in the Philippines in terms of units licensed under B.P. 220 from 2011 to 2013, according to the HLURB. The company has been developing mass housing projects in high-growth areas across Luzon, Visayas and Mindanao since 2003. 8990's "DECA Homes" and "Urban DECA Homes" have also gained a strong reputation in the market, resulting in 8990 garnering numerous awards such as Q Asia Magazine's Best Housing Developer for 2012 to 2013. 8990 has 8 projects in the pipeline which are scheduled to commence between 2015 and 2019 and in total are expected to provide approximately 64,000 units available for sale.

#### Double Dragon Properties Corp. ("DD")

DD has undertaken several vertical and horizontal developments since it started its commercial operations in April 2010. DD's vision is to accumulate 1,000,000 square meters of leasable space by 2020 primarily through the rollout of 100 community malls across provincial cities in the Philippines through its community mall chain brand "CityMall" under its subsidiary CityMall Commercial Centers Inc. and through the development of 2 major commercial office projects, DD Meridian Park and Jollibee Tower, both of which are located in prime properties in Metro Manila.

#### Araneta Center, Inc.

Araneta Center, Inc. is the owner, developer and manager of The Araneta Center. Built and developed on a 35-hectare (90 acre) property right at the heart of Metro Manila, The Araneta Center is a hub of retail, entertainment, residential, hospitality, and office developments that sees an estimated 1,000,000 visitors daily. Araneta Center, Inc. is the owner of the Kia Theater, a reborn classic 60's entertainment landmark, New Frontier Theater and a multi-function venue. It is also the owner of the first building completed in the development (of the Araneta Group), the

CyberPark Tower 1 (CPT1), a PEZA-registered tower, and the CyberPark Tower 2 (CPT2), also a PEZA-registered tower. It also sighted a future massive mall development of Gateway Mall 2 which encompasses one side of the Smart Araneta Coliseum whose target completion is in 2020.

# HTLand, Inc.

HTLand, Inc. is a joint venture company of Hongkong Land and Taft Properties. Hongkong Land is one of Asia's leading property investment, management and development groups who owns and manages prime offices and luxury retail properties in key Asian cities, principally in Hongkong and Singapore. Taft Properties, on the other hand, is one of the leading property developers in the country, a sister company of Metro Gaisano Retail. Mandani Bay is HTLand's first project in Cebu, a world-class 20-hectare water development with a stunning view of the coast and encompassing cityscape.

# CUSTOMER AND PROJECT SELECTION

Megawide is frequently being invited to bid for major domestic low to high-rise building and even horizontal property development projects. The scope of work on these projects generally include, among others, site development, earthworks, structural and civil works, masonry works, architectural finishes, electrical works, plumbing and sanitary works, fire protection works and mechanical works.

In line with its risk policies, Megawide, while frequently invited to bid on projects, carefully selects which projects to participate in, based on the following criteria:

- Creditworthiness of the project owner determined through background checks with banks and financial community, business and trade associations, standing with the Housing and Land Use Regulatory Board ("HLURB"), and credit record of major suppliers; and
- Liquidity of the project owner determined through financial ratios and financial performances for the past 3 years.

In addition, Megawide also evaluates each potential project based on the following:

- Size of the over-all development blueprint of the project and its implementation timetable on phases;
- Complexities and limitations of the structural design of the high-rise building project;
- Project location, accessibility of heavy construction equipment and proximity to clusters of on-going project sites;
- Logistics difficulties and limitations;
- Procurement of necessary permits; and
- Profitability

#### Terms Granted to Customers

Bids for construction projects typically include the particular material specifications and the kinds of finish to be used on the projects. Deviations from the same are subject to variation orders. Consistent with industry practice, Megawide normally requires the following key terms of payment in its construction contracts:

- A downpayment of 15% 20% of the contract price prior to commencement of construction activities. Customers usually require that Megawide obtain a performance bond to guarantee that it will execute the work in accordance with the contract;
- Monthly progress billing (or interim billings). Progress billings are subject to pro-rata recoupment of downpayments, and retention monies equivalent to 10% of the billed amount, to be reduced to 5% upon 50% completion of the project; and
- The release of the 10% retention money upon certification of the approval of the punch list of items. Customers usually require that Megawide obtain a guarantee

bond to guarantee the quality of the materials provided, the equipment installed and its workmanship.

The exposure of Megawide to credit risk on its receivables relates primarily to the inability of the customer to fully settle the unpaid balance of contract receivables and other claims owed to Megawide. Credit risk is managed in accordance with Megawide's credit risk policy, which requires the evaluation of the creditworthiness of the customer.

# HIGH TECHNOLOGY BUILDING SYSTEMS

The Company considers the use of High Technology Building Systems as a significant contributor in gaining advantage over its competitors. It employs Pre-Cast Concrete and Formwork Systems, purchased from various European companies, in its on-going projects.

# Formwork Systems

Formworks are the temporary or permanent moulds, into which concrete or similar materials are poured into, to form the structural elements of a building. The traditional construction process utilizes timber or plywood formworks.

For its projects, the Company's Formwork Systems are 100% wood-free, all plastic facing. These are nailable like plywood, but maintain structural rigidity. These are also re-usable, putting an end to plywood wastage, and do not swell or shrink like plywood. The Company utilizes the following Formwork Systems in its existing projects:

- Slab Formworks
- Wall Formworks
- Column Formworks
- Circular Formworks
- Climbing Formworks

The Formwork Systems were purchased from MEVA Schalungs-Systeme Gmbh, a German company founded in 1970 that designs, manufactures and supplies formwork systems, as well as provides consultancy services to its clients. MEVA serves contractors from all over the world, from forty (40) locations.

# Pre-Cast Concrete Systems

Pre-Cast concrete is rapidly becoming one of the dominant ways to build in the modern world. Its core strength lies in its ability to keep up with the changing expectations of global construction, from market challenges to new performance and safety requirements.

The European Pre-Cast Concrete Systems which the Company employs in its current projects, has the inherent advantages of:

#### Reducing cost

Due to improved economies of scale, the technology enables mass production and fabrication of building frames and elements resulting in a decline of the average cost per unit. By manufacturing pre-cast panels in a controlled factory setting, less material is required because precise mixture proportions and tighter tolerances are achievable. The factory setting also allows waste materials to be readily recycled. Any spare component and materials can be recycled and re-used in another structure.

#### Shortening the construction period

- 1. The Pre-cast technology saves up to 40% to 50% in labor hours due to its fast-cycle, compared to conventional construction processes.
- 2. The manufacturing of pre-cast building members and site preparation can proceed simultaneously.
- 3. Pre-cast concrete products arrive at the job site ready to install, which can save weeks over cast-in-place construction.

- 4. Pre-cast reduces the need for skilled labor on site.
- 5. It is not necessary to order raw materials such as reinforcing steel and concrete, and no time is wasted setting up forms, placing reinforcements, pouring concrete and waiting for the concrete to cure.

# Improving quality

Consistency is achieved because of the use of high precision machines. Pre-cast concrete products are produced in a controlled environment, and therefore are of high quality and uniformity. Among the variables typically affecting the quality of construction on a job site are temperature, humidity, and craftsmanship. These are closely controlled and monitored in a plant environment.

In addition, pre-cast concrete has excellent load-bearing capacities and structural efficiencies. Other materials can deteriorate, experience creep and stress relaxation, lose strength and deflect over time. The load carrying capacity of pre-cast concrete is derived from its own structural qualities and does not rely on the strength or quality of surrounding backfill materials.

#### Increasing project volume

Due to the shorter construction period, the Company can increase the number of projects it can deliver.

# Environment friendly

Pre-cast concrete solutions leave a substantially smaller environmental footprint than other building construction methods due to the increased recycled content and proven production processes. Waste is minimized as less concrete waste is created due to careful control of quantities of constituent materials.

In addition, the pre-cast technology produces less dust and waste at the construction site, because only needed concrete elements are delivered. Moreover, fewer trucks and less time are required for pre-cast concrete construction. This is particularly beneficial in urban areas where minimal traffic disruption is critical.

The Pre-Cast Concrete Systems were purchased from Elematic, a Finnish company founded in 1959, and one of the world's leading suppliers of pre-cast concrete machinery and equipment, production lines and complete production plans. Elematic is currently at work in more than ninety (90) countries worldwide.

Machineries and equipment for the Pre-Cast Concrete Systems were purchased from Elematic through direct purchases and were paid in cash. Elematic, as part of its after sales support, provided technical assistance by deploying engineers tasked to brief the Company and its personnel how to operate the system.

# World Class Pre-Cast Manufacturing Complex

The Company has also recently completed the construction of its world-class precast concrete manufacturing complex in a sprawling 15-hectare property in EPZA Taytay, Rizal. This facility is the country's largest precast facility, and is the second largest in Southeast Asia. The facility enables the Company to expand the production of its pre-cast products to include high strength concrete frames and elements, columns, beams, floor slabs and walls. The pre-cast facility can be used for both building construction, and infrastructure construction for beams, girders, cross beams, columns, culverts and railroad cross ties.

The following table is a summary of the advantages of Megawide's High Technology Building Systems over traditional construction methods:

Traditional Construction	Advantages
Formworks, Plywood, Plastic	<ul> <li>No swelling and shrinking</li> </ul>
Face Formworks	Stable flexural rigidity

	<ul> <li>Free from rippling and warping</li> <li>Quality in concrete pouring</li> <li>Fast cycle, simple assembly, early stripping, less manual labor employed</li> <li>Even surfaces</li> <li>Zero discoloration</li> <li>Fast on-site cleaning</li> <li>Zero waste</li> <li>Reusable</li> </ul>
Coco Lumber, Aluminum and Steel Scaffoldings	<ul> <li>More stable and robust</li> <li>Longer lifespan</li> <li>Easy assembly lock and formwork clamp</li> </ul>

# Pre-Cast

Concrete Hollow Blocks, Pre-Cast Walls	Precise, smooth and even curing, high		
	quality, energy saving and ecological		

# **Traditional Concrete**

Beams, Columns, Slabs, Pre-cast	Beams,	<ul> <li>Savings in steel and partition wall</li> </ul>
Columns, Slabs, Toilets, Parapets,	Wheel	materials, extra-long spans for design
Guards		flexibility, accurate dimensions and
		strand locations for less work-on site

# **Green Construction**

The Megawide Corporate Tower in Quezon City obtained a gold certification from the Leadership in Energy and Environmental Design ("**LEED**") of the United States Green Building Council. LEED is a third-party certification program for the design, construction and operation of high performance green buildings. It is the predominant green building rating system in the U.S. and is used around the world.

Additionally, completed construction projects that are LEED pre-certified include the Bench HQ for Suyen and One Coral Way for Asya. One World Place, World Plaza and the Curve for IRMO are also going through the LEED certification process and are currently in the compliance phase.

# **LEED Certification**

The LEED green building rating system, developed and administered by the U.S. Green Building Council, a Washington D.C.-based, non-profit coalition of building industry leaders -- is designed to promote design and construction practices that increase profitability while reducing the negative environmental impacts of buildings and improving occupant health and well-being.

LEED is the predominant green building rating system in the United States and is also used around the world.

The LEED rating system offers four certification levels for new construction — Certified, Silver, Gold and Platinum — that correspond to the number of credits accrued in five green design categories: sustainable sites, water efficiency, energy and atmosphere, materials and resources and indoor environmental quality.

# **Fleet of Construction Equipment**

The Company invests heavily on new tower cranes and earthmoving equipment to ensure maximum efficiency and minimum down time during construction. These include:

Туре	Quantity (as of June 30 2020)
EARTHMOVING EQUIPMENT	112
LIGHT EQUIPMENT	41
MOBILE CRANE EQUIPMENT	26

PUMPCRETE EQUIPMENT	30
TRANSPORT EQUIPMENT	70
VERTICAL EQUIPMENT	104
SERVICE VEHICLES	19
FACILITY EQUIPMENTS	9

# SUPPLIERS

#### Construction

Megawide sources its raw materials, primarily steel, cement and aggregates from external suppliers who are reliable and known in the construction industry. In selecting its suppliers, it considers quality, pricing, and efficient delivery of raw materials. It also does not depend on a limited number of suppliers for raw materials and none of its major suppliers are its affiliates. Suppliers usually give Megawide a 30-120 day payment period. In order to mitigate the risk of price volatility in raw materials for its projects, Megawide, upon contract award, immediately purchases major materials such as steel and concrete for the entire project. All purchases are done centrally, at Megawide's head office, for all the requirements of its project sites.

#### Airport

The airport segment has minimal purchases, consisting of materials and labor related purchases, to maintain the airport facility, janitorial services, security services, professional and consultancy services, and some utility services which include internet, power and utilities. A purchase with a total value of ₱20,000.00 or more shall require a minimum of 3 (three) comparative quotes (not older than 6 (six) months). Quotations should indicate the vendor's name and should be attached at all times upon purchase order creation. In cases where the required number of comparable quotes cannot be observed, a written justification for the same has to be expressly indicated in the purchase approval form. In concluding payment conditions and terms with vendors, the minimum payment term is 30 days. In unavoidable cases where vendors would require a downpayment, a maximum 40% downpayment is allowed. A security bond is required for downpayments above 10%.

#### Landport

The terminal segment has minimal purchases, consisting of materials and labor related purchases, to maintain the terminal facility, janitorial services, security services, professional and consultancy services and some utility services, which include internet, power, and utilities.

When selecting its suppliers, it considers quality, pricing, technical experience (for consultants and professionals) and efficient delivery of materials. It also does not depend on a limited number of suppliers. All purchases are done centrally at Megawide's head office.

#### **Quality Control and Quality Assurance**

Megawide's quality of work is in accordance with applicable local and international standards such as PNS, ASTM, ANSI, ACI or AASHTO. The general specifications are based on project requirements considering local conditions, policies, available materials, local regulations and other special circumstances. In addition to on-site inspections, as a standard procedure, materials' samples are tested by specialized laboratories to verify compliance with applicable codes and standards.

Megawide's management system strictly adheres to the requirements of the ISO standards on Quality, Environmental, Safety and Health. As such, Megawide is committed to customer satisfaction, environmental protection and prevention of injury or ill health.

#### PROJECT IMPLEMENTATION

Upon receipt of an invitation to bid, the Company evaluates the proposed project in accordance with its credit risk policies and based on the following criteria:

- Creditworthiness of the project owner determined through background checks with banks and financial community, business and trade associations, standing with the Housing and Land Use Regulatory Board (HLURB), and credit record of major suppliers; and
- Liquidity of the project owner determined through financial ratios and financial performances for the past three (3) years.

In addition, Megawide also evaluates each potential project based on the following:

- Size of the over-all development blueprint of the project and its implementation timetable on phases;
- Complexities and limitations of the structural design of the high-rise building project;
- Project location, accessibility of heavy construction equipment and proximity to clusters of on-going project sites;
- Logistics difficulties and limitations;
- Procurement of necessary permits; and
- Profitability

Megawide negotiates the final construction price with the project owner. Upon being awarded the project, Megawide shall commence within seven (7) days from the latest of the following:

- a) Issuance of the Notice to Proceed;
- b) Release of the building permit;
- c) Release of the construction drawings; or
- d) Full release or downpayment

Moreover, the Company prepares a Project Execution Plan ("**PEP**") which provides the details as to how the project will be executed by identifying all the necessary information. The parts of the PEP are the following:

- **Project Overview** contains general project information such as the project name, location, scope of works, contract amount, and project duration. It also identifies third-party consultants that will be collaborating on each scope of works, if any. Moreover, it presents the number of towers that will be built, the level of each tower and the construction floor area.
- **Table of Organization** identifies the human resources needs of the project such as the assistant vice president in-charge, the project manager/s, area manager/s, site manager, the safety officer, structural and finishing employees, mechanical, electrical, plumbing and fire (MEPF) engineers, and others necessary personnel. It also provides the required headcount for the project from rank and file to executive level.
- Safety contains the plans on Health, Safety and Environment ("HSE"), specifically, Construction Safety and Health Programs ("CSHP"), usage of personal protective equipment, site ingress and egress during construction, evacuation plan, location of fire exits and fire extinguishers, waste management, fall protection plan, and procedures on emergency response, among others.
- **Quality** contains the project's quality policies, roles and responsibilities of each employee, work inspection process flow, material inspection process flow, punchlist & hand-over process, sequence and inspection of works, structural inspection test plan, among others.
- Schedule includes the milestone dates, project schedules, s-curve, deliverables per quarter, technical and revenue schedule, cycle per floor, and manpower and equipment loading. Further, it identifies the specific dates for the following: project commencement, topping off, structural works, push pile works, site development, handover and project completion.

- **Methodology** contains technical information on how the development plan will be carried out including the use of technologies, tools, and equipment.
- **Procurement** contains the work package, or the list of all materials, tools, equipment, subcontracted works, and their procurement schedule.
- **Engineering Designs and Drawings** contains all the required architectural works and when are they required to be secured.
- **Risk Assessments** identifies the perceived risks on operation, as well as commercial, environmental, and social risks, and the proper responses to mitigate, resolve or eradicate such risks.
- Communication Plan contains dates of regular meetings (for construction coordination, operations, technical support, safety and quality, and monitoring of subcontractors) and other communication strategies.

Once the PEP is approved, Megawide immediately mobilizes the construction equipment, manpower and materials needed for the project. Megawide secures the performance and surety bonds required in order to obtain the downpayment from the project owner, and contractor's all-risk insurance and other necessary insurances. It also negotiates and finalizes the terms of its construction contract with the project owner. The responsibilities and warranties of Megawide under its construction contracts typically include on-time project turn-over and completion based on an agreed timetable, adherence to the agreed material specifications and construction methods, and warranty on workmanship and material defects. In the normal course of business, on a per project basis, Megawide sub-contracts to specialty or trade contractors the mechanical and electric works for its projects.

During construction, quality control procedures are strictly followed. The Quality Control Department is responsible for quality assurance and quality control during production and construction. The said department is composed of highly-trained inspectors and personnel who conduct on-site inspections to assure compliance with such quality control procedures. As standard procedure, concrete samples are tested by specialized laboratories to ensure compliance with the specifications of the American Society for Testing and Materials ("ASTM"), American National Standards Institute ("ANSI") and Construction Specifications Institute ("CSI").

To ensure that projects are on schedule, on-site project managers monitor and control the progress of projects, mindful of the completion date pursuant to the construction contract. The project managers are responsible for accomplishing project objectives, developing the project plan and managing the project team and budget.

Meanwhile, the Planning Department tracks the progress of the project (both physical and financial) through site inspections (checking the physical output- how many levels and agreed milestones were finished) and by conducting operations and management committee meetings (analyzing financial and nonfinancial targets and actual accomplishments).

Upon project completion, the following activities are conducted as a condition to project turnover to the owner:

- Megawide submits a Notice of Turn-Over and Completion to the project owner;
- Megawide and the project owner conducts a joint inspection and punch listing;
- Should there be no pending items for completion, the project owner issues a Certificate of Completion;
- The project owner releases retention monies upon submission by Megawide of a guarantee bond. The guarantee bond is typically valid for up to 1 year from the project's turnover date and is required by project owners to guarantee the quality of the materials used, the equipment installed and the workmanship on the project.

# LEASED PROPERTIES

Megawide also leases properties needed for its operations such as the following lease agreements with:

Date	Lease	Expiration	Location	Area	Monthly Rental
March 6, 2020	Primex Domains, Inc.	March 5, 2021	Aurora Blvd, New Manila, Quezon City		P206,416.37
March 1, 2013	Franpac Properties, Inc.	March 1, 2022	Ligid, Tipas, Taguig City	615 sqm	P250.00/sqm inclusive of VAT a total amount of P153,750
15 April 2019	Aguacate Marketing Corp.	October 31, 2022	Tipas St. Taguig City	1,450 sqm	P220.00/sqm inclusive of VAT and all applicable taxes or a total of P319,000
March 2, 2020	Cebu Prosperity Group Land, Inc.	March 1, 2021	Prosperity Warehouse Compound, Mandaue City	670 sqm (Warehous e) 7,150 sqm (Lot)	P1,114,512.00/ mo, exc. of taxes.
	Retailscapes , Inc.	April 30, 2022	Santolan Town Plaza, Santolan Road, San Juan City	1,974 sqm	P1,395,100.00/ mo

All of the above leases are subject to renewal upon mutual agreement of the parties. In addition, the Company enters into operating and finance lease agreements for its construction equipment and transportation vehicle for period of 3 to 5 years. For further details, please refer to section *"Material Contracts", "Operating and Finance Lease" and "Leased Properties".* 

# **DEPENDENCE ON CUSTOMERS**

Megawide is currently servicing the majority of high-rise residential, commercial, office, and mixed-use development projects in Metro Manila, for several major local developers. This is primarily due to the Company's use of High Technology Building Systems, strong design and engineering capabilities, and quality workmanship. Megawide is constantly invited to bid for major domestic real estate development projects but it opts to focus on projects that provide best synergies in business operations and offers the best value for the Company.

The Company likewise manages the concentration of its order book amongst several clients for better risk management. As of June 30, 2020, the Company continued to maintain a diverse set of clientele, with no one client comprising more than 31% of the total order book.

In the airport segment, Megawide serves both domestic and international passengers, with a current share of 70-30%, respectively. This diverse passenger base allows it maximize the potentials from increased travel tourism and commercial-related travel from both domestic and international sides, and effectively minimize the impact of either domestic or global downturns in the long-run.

# **COMPETITORS IN THE INDUSTRY**

EEI Corporation ("**EEI**") and D.M. Consunji, Inc. ("**DMCI**") are among Megawide's major competitors. Both have on-going residential condominium projects in Metro Manila. DMCI dominates domestic infrastructure, while EEI, a publicly listed company, concentrates on heavy industry projects.

The principal areas of competition are pricing, service and quality of construction. Megawide believes, however, that it has an advantage over its competitors in the high-rise residential condominium market because of its use of High Technology Building Systems, value-added engineering services, technical competence and innovative ability. Furthermore, unit prices of Megawide's projects are competitive with those of EEI's and DMCI's.

# PROPERTIES

Megawide owns a 1.0294-hectare property located in Taytay, Rizal, which is being used as an equipment stockyard for its machineries, equipment, and items such as tower cranes, backhoes, and other earthmoving equipment. The same was acquired by Megawide for ₱21 million. Megawide owns this property and all the equipment, machineries, and items found therein, free of any mortgage, lien or encumbrance.

In 2011, Megawide acquired land in Ortigas Extension, Barangay San Isidro, Taytay, Rizal with a lot area of 21,082 square meters for ₱104 million. Megawide owns this property free of any mortgages, liens, or encumbrances.

In 2012, another lot was purchased by the Company in Taytay, adjacent to Megawide's pre-cast plant with a lot area of 8,505 square meters for ₱50 million. Additionally, a 4,022 square meter lot adjacent to the stockyard of Megawide in Taytay was purchased for ₱9 million. On the same year, Megawide bought a 178 square meter property located in the same municipality for a total amount of ₱1.157 million. Megawide owns these properties free of any mortgages, liens, or encumbrances.

In 2013, Megawide has a total additional land acquisition amounting to ₱67 million in Taytay, Rizal, in relation to its pre-cast plant expansion. However, a small portion of this property with an area of 1,554 square meters is subject to an encumbrance, which is a notice of adverse claim dated 20 January 2014 filed by certain Spouses Tan who are claiming rights and interest over such portion.

In 2014 and 2015, Megawide invested on new tower cranes, earthmoving equipment and other construction equipment to ensure maximum efficiency and minimum down time during construction. The total investment amounted to ₱485 million and ₱369 million in 2015 and 2014, respectively. Megawide also acquired an additional lot adjacent to the pre-cast plant in 2014 with an area of 23,686 square meters for ₱148 million, and another lot with an area of 16,017 square meters near the pre-cast plant for ₱17 million in 2015. The Company has finance leases covering certain transportation and construction equipment with terms ranging from two to five years.

In 2017 and 2016, to cater to its growing order book Megawide also invested on new construction equipment amounting to ₱275 million and ₱470 million, respectively, which includes tower cranes, earth moving equipment, formworks, and pre-cast equipment. Transportation equipment was also procured amounting to ₱54 million and ₱57 million in 2017 and 2016, respectively, which includes service vehicles, truck mixers, light and medium duty trucks, and tractor trucks. The Company has finance leases shown as part of Interest-bearing Loans and Borrowings account covering certain transportation and construction equipment with terms ranging from two to five years as disclosed in the financial statements. Megawide also purchased parcels of land adjacent to its Taytay complex amounting to ₱82 million and ₱156 million in 2017 and 2016, respectively. The Taytay complex is currently expanding to house the formworks rehabilitation factory and all the construction equipment of Megawide. The parcels of land provide a bigger stockyard for the precast plant since its annual production is consistently increasing. Thereafter, in 2019, the Company purchased the land where it constructed its head office building located in Quezon City, with an area of 1,493 square meters. This property is subject to a restriction which merely provides that the land shall be used exclusively for residential, commercial, or educational purposes only.

Meanwhile, Megawide has purchased the following properties and equipment in relation to its airport and terminal segment:

Airport segment	
Office and other equipment	

MCIA

various

N/A

Transportation equipment	MCIA	various	N/A
Furniture and fixtures	MCIA	various	N/A
T2 Airport infrastructure	MCIA	2018	65,500 sqm
T1 Airport infrastructure	MCIA	2019	9,772 sqm
Terminal segment			
Terminal infrastructure	PITX	2018	73,380 sqm
Tower & parking facility	PITX	2019	103,285 sqm
Office and other equipment	PITX	various	N/A
Transportation equipment	MCIA	various	N/A
Furniture and fixtures	MCIA	various	N/A

The Philippine Government, acting through the DOTr and MCIAA, executed a Concession Agreement last April 22, 2014 with GMCAC whereby GMCAC was given an exclusive right to design, develop, and undertake the MCIA Project; and, enjoy complete and uninterrupted possession of the MCIA Project Assets for the purpose of implementing the MCIA Project.

At the end of the concession period, November 1, 2039, GMCAC shall hand-over the MCIA Project and the Project Assets to the Grantors without cost, free from any liens and encumbrances, including all improvements made to the airport facilities, commercial assets, works in progress, and right to receive revenues.

The Philippine Government acting through the DOTr executed a Concession Agreement on April 24, 2015 with MWMTI whereby the latter was given an exclusive right to design, develop, and undertake the PITX Project and enjoy complete and uninterrupted possession of the Project Assets for the purpose of implementing the PITX Project. At the end of the concession period, October 17, 2051, MWMTI shall hand over the PITX Project and Project Assets to the Grantor without cost, free from any liens and encumbrances, including all improvements made to the terminal facilities, commercial assets, works in progress, and right to receive revenue.

The terminal area is controlled by the Grantor while the commercial area is controlled by MWMTI. In addition, MWMTI shall be entitled to collect and receive the concessionaire revenue from the commercial area while it will be receiving fixed payments from the Grantor for the terminal area.

#### INSURANCE

The construction contracts entered into by Megawide require it to secure some or all of the following: a surety bond, a performance bond, a contractor's all risk insurance and a guarantee bond. In most of the contracts, proof of compliance is required prior to the issuance of the Notice to Proceed.

In general, a surety bond is secured to guarantee the repayment of the down payment, while a performance bond is required to guarantee that Megawide will perform the work as specified by the contract. The coverage of these bonds is normally reduced as the project progresses and obligations are met. On the other hand, subject to the customary deductibles and exclusions, the Company's contractors all risk insurance policy includes coverage for, among other things, third party liability to the public and construction works and a guarantee bond is posted to guarantee any defects, except those from ordinary wear and tear or not attributable to the Company, that may occur within one (1) year from acceptance. A guarantee bond is obtained after complete turnover of the project.

Aside from the foregoing, the Company has sufficient insurance coverage that is required by Philippine regulations for real and personal property. It is, however, not covered by any business interruption insurance.

The Company also has existing insurance coverage for its directors and officers for alleged wrongful acts in their capacity as directors and officers. The directors and officers insurance is provided so that competent professionals can serve as supervisors of organizations without fear of personal financial loss.

# **EMPLOYEES**

Division	Regular	Project Based	Total
Operations	1,424	2,364	4,058
Head Office	468	29	497
Total	1,892	2,663	4,555

As of June 30, 2020, the Company's manpower complement is as follows:

Megawide will continue to right size and hire qualified and competent employees for the next twelve months for its on-going projects.

Within the next 12 months, the Company expects its manpower complement as follows:

Division	Regular	Project Based	Total
Operations	1,497	2,771	4,268
Head Office	124	35	159
Total	1,621	2,806	4,427

The relationship and cooperation between the management and employees has been good and is expected to remain so in the future. Megawide has no collective bargaining agreements with its employees due to the absence of labor unions within the organization. There has not been any incidence of work stoppages. Megawide complies with the minimum wage and employment benefits standards pursuant to Philippine labor laws. It adopts an incentive system that rewards and recognizes the employees who excel in their respective fields to foster the harmonious relationship between management and employees.

The Company maintains a partially funded and non-contributory post-employment defined benefit plan covering all regular full-time employees. The Company conforms to the minimum regulatory benefit under the R.A. No. 7641, Retirement Pay Law, which is of the defined benefit type and provides a retirement benefit in lump sum equal to 22.5-day pay for every year of credited service. The regulatory benefit is paid in a lump sum upon retirement. The normal retirement age is 60 with a minimum of five years of credited service.

No single person is expected to make a significant contribution to the business since Megawide considers the collective efforts of all its employees as instrumental to the overall success its performance.

Edgar B. Saavedra, the Chairman, President and Chief Executive Officer (CEO), together with the other executives are currently the key decision makers. However, Megawide is continuously hiring experts to further strengthen and professionalize its organizational and management structure. Megawide continues to bolster its management positions in order to spread out responsibilities. It also provides various training programs for its employees to maintain competitiveness and efficiency.

#### INTELLECTUAL PROPERTY

Megawide has no other intellectual property except for these issued Certificates of Registration for the following trademarks by the Intellectual Property Office (IPO):

a. for its typeface, a Certificate of Registration dated May 9, 2019 and expiring on May 9, 2029;



b. for its logo, a Certificate of Registration dated October 13, 2019 and expiring on October 13, 2029;



c. for its logo with typeface, a Certificate of Registration dated October 13, 2019 and expiring on October 13, 2029; and



d. for its tagline "Engineering A First-World Philippines," a Certificate of Registration dated February 15, 2020 and expiring on February 15, 2030.

However, Megawide strongly believes that its operations are not dependent on any patent, trademark, copyright, license, franchise, concession, or royalty agreement.

#### COMPLIANCE WITH ENVIRONMENTAL LAWS

The Company has not identified any non-compliance with any environmental laws and/or regulations for the year 2019. As a business engaged in construction activities, Megawide adheres to various environmental laws such as Toxic Substances and Hazardous and Nuclear Waste Control Act of 1990, Ecological Solid Waste Management Act of 2000, and the submission of Environmental Impact Statement (EIS) and acquisition of Environmental Compliance Certificate (ECC). Part of Megawide's expenses are payments for regulatory fees in compliance with said laws. On an annual basis, operating expenses incurred by Megawide to comply with environmental laws are not significant or material relative to the total costs and revenues of Megawide.

#### **RESEARCH AND DEVELOPMENT**

Megawide has an excellent Engineering Department that continuously adapts and responds to new inventions, standards and quality assurance in construction. It is also constantly working with international consultants for value engineering to achieve more cost-efficient building structures and maximum space utilization. There had been research and development expenses that accounts for less than 1% of revenue for the past three (3) years.

#### **GOVERNMENT APPROVAL AND PERMITS**

All government approvals and permits issued by the appropriate government agencies or bodies which are material and necessary to conduct the business and operations of Megawide, were obtained and are in full force and effect.

Megawide and its business operations are subject to various laws and regulatory agencies, including the Contractor's License Law, nationality restrictions and environmental laws. Megawide complies with environmental laws and will keep abreast of any changes in such laws which may have an impact on its business.

Megawide complies with all local and national tax laws and regulations, and it shall continue to be so by diligently paying all taxes, including (but not limited to) income tax, withholding tax, real property tax and such other taxes that are assessed against it and which Megawide understands to be due.

The material permits, licenses and certifications of the Company are as follows:

Issuing Agency	Permits/ Clearances	Date of Issuance	Expiration Date	Status/ Remarks
MEGAWIDE CONSTRUCTION CORPORATION				
Business Permit and Licensing Office	Business Permit	02/04/2020	12/31/2020	Renewed
Local Government Unit- Quezon City	Community Tax Certificate	02/03/2020	12/31/2020	Renewed
Department of the Building Official	Building Permit 1 <sup>st</sup> - 6 <sup>th</sup> floor	09/01/2009	N/A	
Department of the Building Official	Building Permit 7 <sup>th</sup> – 10 <sup>th</sup> floor	04/02/2014	N/A	
Philippine Contractors Accreditation Board	Contractor's License	06/26/2020	06/30/2021	Renewed
Department of the Building Official	Certificate of Operation of Existing Machinery	10/16/2019	10/16/2020	Renewed
Department of the Building Official	Certificate of Operation: Elevator	10/16/2019	10/16/2020	Renewed
Department of the Building Official	Certificate of Annual Electrical Inspection	10/16/2019	10/16/2020	Renewed
Department of the Building Official	Certificate of Operation: Internal Combustion Engine	10/16/2019	10/16/2020	Renewed
Philippine Health Insurance Corporation	Certificate of Registration	22/05/2019	N/A	
Pag-Ibig Fund (Home Development Mutual Fund)	Clearance Certificate	11/14/2019	N/A	
Department of the Building Official -Final Permit Division	Certificate of Final Inspection Certificate of Occupancy	07/22/2014	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation	09/22/2020	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation	10/10/2018	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation	03/12/2018	N/A	
Securities and Exchange Commission	Amended By-Laws	09/22/2014	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation	09/22/2014	N/A	
Securities and Exchange Commission	Certificate of Approval of Increase of Capital Stock	09/22/2014	N/A	
Securities and Exchange Commission	Certificate of Incorporation	07/28/2004	N/A	
ALTRIA EAST LAND, INC.				
Local Government Unit- Taytay Rizal	Community Tax Certificate	02/19/2020	12/31/2020	Renewed
Business Permit and Licensing Department	Business License Plate	01/2020	12/31/2020	Renewed
Barangay Hall of San Juan	Barangay Clearance	01/2020	12/31/2020	Renewed

Municipal Health Office	Sanitary Permit	02/19/2020	12/31/2020	Renewed
Business Permit and Licensing Office	Business Permit	02/19/2020	12/31/2020	Renewed
Securities and Exchange Commission	Certificate of Incorporation	04/16/2010	N/A	
LOBEMERCHANTS, IN	С.			
Bureau of Internal Revenue	Certificate of Registration	05/23/2016	N/A	
SSS, Philhealth and Pag-IBIG	Unified Registration Record	-	N/A	
Securities and Exchange Commission	Certificate of Incorporation	05//05/2016	N/A	
Business Permit and Licensing Office	Business Permit	09/17/2020	12/31/2020	Renewed
GMR MEGAWIDE CEBU	J AIRPORT CORPORA	TION		
Securities and Exchange Commission	Amended Articles of Incorporation	12/09/2014	N/A	
Securities and Exchange Commission	Certificate of Incorporation	01/13/2014	N/A	
Bureau of Internal Revenue	Certificate of Registration	01/13/2014	N/A	
Office of the Building Official	Certificate of Occupancy (Airport Terminal Building)	01/23/2015	N/A	
Office of the Building Official	Certificate of Use	06/08/2015	N/A	
Office of the Building Official	Certificate of Occupancy (Terminal 1 Domestic Departure Entrance Area Modification)	04/10/2015	N/A	
Office of the Building Official	Certificate of Occupancy (Terrace Office Modification)	03/13/2015	N/A	
Business Permit and Licensing Office	Business Permit	01/15/2020	12/31/2020	Renewed
Food and Drug Administration	License to Operate an X-ray Facility	04/17/2020	04/16/2021	Renewed
Department of Environment and Natural Resources	Permit to Operate Air Pollution Source and Control Installations	01/07/2020	11/16/2024	Renewed
Social Security System	Employer Registration	09/16/2014	N/A	
Pag-Ibig Fund (Home Development Mutual Fund)	Employer's Data Form	10/13/2014	N/A	
Philippine Health nsurance Corporation	Employer Data Record	08/2014	N/A	

Business Permit and Licensing Office	Business Permit	01/24/2019	12/31/2019	Megawatt Power, Inc. has no intention to renew this since it no longer operates
Barangay Hall of Valencia	Barangay Business Clearance	01/15/2020	12/31/2020	Renewed
Department of Environment and Natural resources	Environmental Compliance Certificate	01/13/2016	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation (change of name)	08/30/2019	N/A	
Securities and Exchange Commission	Certificate of Incorporation	09/04/2014	N/A	
Department of Energy	Certificate of Registration	04/29/2015	N/A	
MEGAWIDE TERMINALS	S, INC. (PREVIOUSLY	KNOWN AS V	VM PROPERTY	MANAGEMENT
Business Permit and Licensing Office	Business Permit	02/10/2020	12/31/2020	Renewed
Local Government Unit- Quezon City	Community Tax Certificate	02/03/2020	12/31/2020	Renewed
Securities and Exchange Commission	Amended Articles of Incorporation (change of name)	01/07/2019	N/A	
Securities and Exchange Commission	Amended Articles of Incorporation	05/08/2015	N/A	
Securities and Exchange Commission	Certificate of Approval of Increase of Capital Stock	05/08/2015	N/A	
Securities and Exchange Commission	Certificate of Incorporation	11/11/2011	N/A	
MEGAWIDE LAND, INC.				
Business Permit and Licensing Office	Business Permit	01/28/2020	12/31/2020	Renewed
Local Government Unit- Pasig City	Community Tax Certificate	01/21/2020	12/31/2020	
Office of the City Health Office- Pasig City	Temporary Sanitary Permit to Operate	01/18/2020	12/31/2020	Renewed
City Environment and Natural Resources Office	Environmental Permit to Operate	01/23/2020	12/31/2020	Renewed
Barangay City Hall of San Antonio	Barangay Clearance	01/16/2020	12/31/2020	Renewed
Securities and Exchange Commission	Certificate of Incorporation	10/28/2016	N/A	
MWM TERMINALS, INC.				

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Business Permit and Licensing Office	Business Permit	02/03/2020	12/31/2020	Renewed
Local Government Unit - Parañaque City	Community Tax Certificate	01/29/2020	12/31/2020	Renewed
Barangay Hall of Tambo	Barangay Clearance on Business	01/29/2020	12/31/2020	Renewed
Office of the City Health Office - Parañaque City	Sanitary Permit to Operate	01/31/2020	12/31/2020	Renewed
Office of the Building Official	Mechanical Permit	10/04/2016	N/A	
Office of the Building Official	Fencing Permit	04/25/2016	N/A	
Office of the Building Official	Electrical Permit	10/04/2016	N/A	
Office of the Building Official	Building Permit	10/04/2016	N/A	
Office of the Building Official	Occupancy Permits	11/13/2018 11/04/2019 12/04/2019	N/A	
Securities and Exchange Commission	Amendment of Articles of Incorporation	04/10/2018	N/A	
Securities and Exchange Commission	Amendment of Articles of Incorporation	05/04/2016	N/A	
Securities and Exchange Commission	Certificate of Approval of Increase of Capital Stock	05/04/2016	N/A	
Securities and Exchange Commission	Certificate of Incorporation	02/03/2015	N/A	

# LEGAL PROCEEDINGS

The following are the legal material cases Megawide is involved in:

Kuehne + Nagel, Inc. vs. Megawide Construction Corporation

This is a case for sum of money with damages filed on October 15, 2012 by Kuehne + Nagel, Inc. ("**KNI**") against Megawide, demanding payment of ₱7,460,967.22, representing the balance for the various freight, fees, and charges in transporting the defendant's shipment from Germany to the Philippines. Megawide filed its Answer on December 18, 2012, with Special and Affirmative Defenses and Counterclaims. Megawide's defense is primarily anchored in KNI's failure to secure the Load Port Survey ("**LPS**") Report which resulted in the delay of the release of the shipment from the Bureau of Customs. Consequently, the Bureau of Customs imposed a penalty amounting to ₱4,027,043.22. Megawide paid the penalty (₱4,027,043.22) and also paid the amount of ₱355,893.75 for storage fees for more than 2 months because KNI could not secure the immediate release of Megawide's shipment in view of the absence of the LPS Report.

On 16 June 2020, the Regional Trial Court rendered a decision in favor of Kuehne + Nagel. Megawide filed a Motion for Reconsideration but was denied in Order dated 17 September 2020. Megawide filed its notice of appeal to the decision on October 23, 2020.

#### People of the Philippines vs Jesulito Testa et al.

AZ Systems misrepresented to Megawide that it was a legitimate entity authorized to release from the Bureau of Customs the shipment of Megawide. Despite Megawide's payment to AZ Systems

of ₱631,306.74, it did not release the shipment. Apparently, AZ Systems defrauded Megawide. Prosecutor recommended the filing of a criminal case. Mr. Testa was apprehended while the others remain at large. The case was archived. However, the case was revived, and the prosecution was scheduled to present its witnesses in March 2020. Promulgation of the decision is set on November 12, 2020.

Daisy Joy Rojallo Cervantes, et al. vs H.E. Simeon Aquino III, Hon. Enrique T. Ona, Hon. Teodoro J. Herbosa et al.

On September 18, 2012, the National Economic and Development Authority ("**NEDA**") approved the Modernization of the Philippine Orthopedic Center ("**MPOC**"). The MPOC is a Build-Operate-Transfer scheme pursuant to the Public-Private-Partnership program of the Aquino government. The MPOC Project involves the construction of a new hospital facility within the National Kidney and Transplant Institute Compound along East Avenue, Quezon City.

On January 31, 2014, the petitioners composed of civil society groups, health workers, and patients of the Philippine Orthopedic Center ("**POC**") who are opposed to the MPOC project filed a Petition for Certiorari and Prohibition before the Supreme Court.

The petitioners prayed that the Supreme Court annul and set aside the MPOC project for being in violation of Article II, Section 15 of the Constitution and our treaty commitments recognizing the people's right to health. Petitioners argue that the government relinquished the duty and responsibility to provide and ensure a basic social service such as health to a private entity through privatization or commercialization of a government hospital (the POC). The petitioners further prayed that the court issue a writ of preliminary injunction or temporary restraining order to stop the implementation of the project.

On November 27, 2015, Respondents, represented by Manuel Louie B. Ferrer, filed a Manifestation that on November 10, 2015, respondents served their Notice of Termination to the Department of Health ("**DOH**"), which reads:

"In view of the foregoing, it is with deepest regret that we serve on your office this Notice of Termination of the BOT Agreement. Section 8.2 and 9.2 of the BOT Agreement provide that if the delay in the performance of the DOH exceeds one hundred eighty (180) days from Signing Date, the Project Proponent may opt to terminate the BOT Agreement. This 180- day period came and went over a year ago on September 2, 2014. Accordingly, the BOT Agreement will terminate on November 15, 2015 ('Termination Date')."

Due to this, Respondents ask for the dismissal of the Petition because it has been rendered moot and academic. Supreme Court has not yet acted on the Manifestation

Megawide vs. Dennis Espinar (Décor), UCPB (DepEd) School Building Projects

This case involves the claim of Megawide amounting to more than ₱178 million against Décor, representing unliquidated down payment, unreturned formworks, and unpaid materials.

On September 29, 2014, the Construction Industry Arbitration ("**CIAC**") rendered a Final Award, the dispositive portion of which reads:

"WHEREFORE, Award is hereby made as follows: Respondent UCPBGICI and Respondent Dennis Espinar/Decor are hereby ordered to pay jointly and severally Claimant Megawide the sum of ₱87,505,796.18 under the surety bonds and performance bonds issued in favour of Claimant Megawide plus attorney's fees in the amount of ₱1,000,000.00. The parties underwent mediation in the Court of Appeals (CA). However, they failed to reach any settlement. Hence, the petitions are all deemed submitted for resolution."

The Court of Appeals rendered decision in favor of Megawide affirming the final award of CIAC. In addition, Espinar was also ordered to pay Megawide for its claims in excess of the bonds amounting to ₱91,242,542.06, plus interest of 6% per annum. Respondents filed their respective motions for reconsideration.

While the CIAC Decision was deemed final and executory, Megawide was not able to execute against UCPBGICI and/or Espinar because the former posted a bond and was approved by CIAC while the QC sheriff could not locate any properties in the name of Espinar.

The Supreme Court denied the Motion for Reconsideration filed by UCPBGICI. There is already an Entry of Judgment, however, UCPBGICI has filed a Second Motion for Reconsideration with the Supreme Court, which is still pending to date.

# UKUSA Inc. vs. Megawide Construction Corporation

UKUSA, a former subcontractor of Megawide, filed a complaint against Megawide for the recovery of its 10% retention for three (3) projects.

Megawide denied payment because UKUSA failed to complete its works for the UT2 Project and had to hire another subcontractor to finish the works abandoned by UKUSA.

On 29 June 2020, the Regional Trial Court rendered a decision in favor of UKUSA. Megawide satisfied the judgment on September 01, 2020 by paying UKUSA the total amount of One Million Seven Hundred Fifty-Six Thousand Twenty Seven and 89/100 Pesos (1,756,027.89).

# CORPORATE GOVERNANCE

It is the firm belief of Megawide that, an organization that faithfully practices and implements the core principles of good corporate governance such as honesty, integrity, fairness, accountability, and transparency will, more often than not, outperforms and outshines its competitors. Thus, Megawide is in full compliance with the rules and regulations of SEC, PSE, and all other relevant rules and regulations, especially those involving public-listed companies.

Below are some of the Company's policies and programs in relation to corporate governance:

- a) In compliance with SEC M.C. No. 19, Series of 2016, Megawide adopted its New Manual and has taken several steps to apply its principles, such as constituting all the Board committees required therein:
  - i. Executive Committee;
  - ii. Finance Committee;
  - iii. Audit and Compliance Committee;
  - iv. Risk Oversight Committee; and
  - v. Governance, Nomination, and Compensation Committee.

The charters and compositions of the foregoing Board committees are in accordance with the New Manual.

- b) The Company has elected four (4) independent directors to ensure that the Board will protect, not only the interests of the Company, but its shareholders as well.
- c) To further its corporate governance initiatives, Megawide, in 2018, implemented its Code of Business Conduct and Ethics, Code of Conduct and Ethical Standards for Suppliers, Insider Trading Policy, and Conflict of Interest Policy Supplemental Guidelines and Conflict of Interest Disclosure Form. Further, Megawide actively rolled out its Whistleblowing Policy to its employees, suppliers, vendors, and clients, to encourage the disclosure of illegal and dishonest activities occurring within the Company.
- d) In 2019, Megawide adopted its Anti-Fraud Policy, Board Self-Evaluation Policy, and introduced changes to its Related Party Transactions Policy in compliance with SEC M.C. No. 10 series of 2019. It also conducted an Annual Corporate Governance Training on November 13, 2019, with the assistance of the Institute of Corporate Directors, which was attended by the Company's directors and key officers.
- e) The Board revised the Company's vision, mission, and values, which it launched in 2019.
- f) To reinforce the Megawide's adherence to good corporate governance, and in compliance with its New Manual and SEC Memorandum Circular No. 04, Series of 2019, attached is the Company's Sustainability Report as Exhibit "4".

g) The Company also complies with the regulatory requirements on corporate governance through the timely submission of its Integrated Annual Corporate Governance Report with the SEC and the regular updating of its corporate website (www.megawide.com.ph).

Pursuant to its commitment to good governance and business practice, Megawide continues to review and strengthen its policies and procedures, giving due consideration to developments in the area of corporate governance which it determines to be in the best interests of Megawide and its stockholders.

A full discussion on the corporate governance practices of Megawide are provided and explained in its Annual Corporate Governance Report.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following management's discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's audited and unaudited financial statements, including the related notes, contained in this Prospectus. This Prospectus contains forward-looking statements that involve risks and uncertainties. The Company cautions investors that its business and financial performance is subject to substantive risks and uncertainties. The Company's actual results may differ materially from those discussed in the forward-looking statements as a result of various factors, including, without limitation, those set out in "Risk Factors" of the Prospectus. In evaluating the Company's business, investors should carefully consider all of the information contained in "Risk Factors" of the Prospectus.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS AS OF AND FOR THE SIX (6) MONTHS ENDED JUNE 30, 2020 COMPARED TO SIX (6) MONTHS ENDED JUNE 30, 2019

#### **Results of Operations**

Review of results for the six (6) months ended June 30, 2020 as compared with the results for the six (6) months ended June 30, 2019

#### Revenues lower by 22% or ₱1.77 billion

Consolidated revenues for the period amounted to ₱6.41 billion, 22% or ₱1.77 billion lower than the same period of last year. The construction segment revenue amounted to ₱4.86 billion, ₱1.32 billion or 21% below from year ago levels and contributed 76% to the consolidated revenues. Since the government imposed the Enhanced Community Quarantine ("**ECQ**") last March 17, construction activities and consequently the Modified Enhanced Community Quarantine ("**MECQ**") beginning May 16, labor availability and supply chain has been disrupted, resulting in slow down and delayed ramp up of construction activities.

Airport operations delivered ₱882 million in revenue for the period as the quarantine affected travel and passenger volumes. International passenger arrivals from COVID19-affected countries like China, Japan and Korea went down beginning February while domestic volumes declined as the government declared a state of public emergency and placed Luzon under ECQ, which persisted during the MECQ and General Community Quarantine ("**GCQ**") periods. Airport merchandising segment, which is ancillary to airport operations, likewise experienced a slowdown in sales beginning February due to reduced passenger throughput and generated revenue of ₱69 million, which accounted for 1% of the consolidated revenues.

Landport operations, which started operations in latter half of 2019, delivered revenue of P599 million for the period, mostly from office tower and commercial space leases. This contributed 9% of the consolidated revenues despite terminal operations temporarily suspended due to the ECQ at the beginning of second half of March 2020, although been serving as a transportation convergence point for healthcare workers and frontliners. Terminal operations reopened last June 8, after Manila was placed under GCQ by the government.

#### Direct Costs decreased by 18% or ₱1.10 billion

Direct costs amounted to ₱5.0 billion and lower by 18% or ₱1.10 billion. The decline in costs was related to the decrease in construction activities and suspension of airport and landport operations and in line with the lower revenues for the period.

#### Gross Profit lower by 32% or ₱676 million

Consolidated gross profit amounted to ₱1.41 billion for the first half of 2020, translating to a consolidated gross profit margin of 22%. Landport operations contributed the bulk at ₱515 million or 36% to the consolidated gross profit. The construction business and airport operations contributed ₱416 million and ₱432 million, respectively, for a 29% and 31% share, respectively. The balance came from the airport merchandising segment.

#### Other Operating Expenses increased by 24% or ₱154 million

Net Other Operating Expenses for the six-month period amounted to ₱785 million, ₱154 million or 24% higher from the same period last year. The increase was mainly related to the costs associated with the ₱5.0 billion corporate note issuance in February 2020 as well as the ramp up activities for the landport operations.

# Other Income (Charges) increased by 119% or ₱586 million

Other income (charges), which consists of finance cost, finance income and other income (expenses), increased due to recognition of mark-to-market loss amounting to ₱91 million on the airport segment's interest rate swap facility and the interest cost on loans availed by the terminal operations segment towards third quarter of 2019.

# Tax Expense decreased by 101% or ₱236 million

Current tax expense decreased by ₱177 million or 90% compared to the same period of last year as a result of losses incurred by the airport and construction segments. Deferred taxes, likewise, decreased by ₱59 million or 159% as a result of recognition of the effect of NOLCO for construction business and application of NOLCO for landport operations.

# Consolidated Net Loss for the period amounted to ₱449 million

The consolidated net loss of ₱449 million for the first six months was mainly attributed to minimal revenues generated from construction and airport segments due to restricted activities and travel bans arising from government measures to contain the COVID-19 pandemic.

# B. FINANCIAL CONDITION

Review of financial conditions as of June 30, 2020 as compared with financial conditions as of December 31, 2019

# ASSETS

# Current Assets decreased by 8% or by ₱2.8 billion

The following discussion provides a detailed analysis of the decrease in current assets:

#### Cash and Cash Equivalents declined by 26% or ₱1.69 billion

The decrease in cash & cash equivalents was due to payment of dividends on common shares declared in 2019, which were taken from the Company's 2018 retained earnings, working capital requirements due to tight collections and business closures at the start of the ECQ, and share buyback program.

## Trade and Other Receivables decreased by 15% or by ₱2.56 billion

The decrease in contract receivables was largely due to the ₱3.50 billion collection from the Clark airport project representing the first milestone payment and second milestone payments. Meanwhile, retention receivables, which pertain to progress billings withheld by the project owner equivalent to 5% to 10% of the contract cost, but are collected upon issuance of the certificate of completion by the project owner, increased relative to accomplishments for the period. Receivables from terminal operations increased due to recognition of additional lease income of ₱344 million in accordance with PFRS 16 and uncollected billings from tenants of ₱277M, which were not received on time as most tenants remained closed even during MECQ.

#### Inventory of Construction Materials increased by 14% or by ₱183 million

The increase was due to the suspension of construction activities as a result of work restrictions imposed by the government related to the ECQ and MECQ guidelines.

#### Contract assets increased by 4% or ₱144 million

The increase in contract assets is mainly attributed to newly awarded contracts, which were on mobilization phase during the period.

#### Other Current Assets increased by 18% or by ₱1.11 billion

The increase is mainly due to advances made by the Parent to its suppliers and subcontractors for its new projects entered into during the latter part of 2019 to lock in supply and cost of

major raw materials. The related input VAT also increased as a result of payments made to subcontractors.

# Non-Current Assets increased by 1% or by ₱391 million

The following discussion provides a detailed analysis of the increase in non-current assets:

#### Investments in Associates and Joint Ventures increased by ₱0.44 million

The increase was a result of the share in the net losses taken up on Group's investment in various joint ventures and associates.

#### Concession Assets increased by 1% or ₱236.64 million

The increase Concession Assets was attributed to capital investments of GMCAC related to capacity augmentation of the airport. Meanwhile, amortization charges for the year amounted to ₱151 million.

## Property, Plant and Equipment decreased by 3% or by ₱272 million

The decrease in the account resulted from the Group's recognition of depreciation charges on property, plant and equipment amounting to ₱561 million and procurement of certain construction equipment to support specific requirements of the ongoing projects.

#### Investment Properties decreased by 1% or ₱23 million

The decrease in investment properties was mainly related to the recognition of late billings on landport construction completion, which was offset by depreciation charges amounting to ₱53 million for the period.

#### Deferred Tax Assets decreased by 85% or ₱38 million

The decrease is due to the landport segment's additional deferred tax liability from the effect of rental collections and the application of NOLCO incurred from prior year.

#### Other Non-Current Assets increased by 16% or by ₱487 million

The increase is Other Non-Current Assets was mainly due to the additional placement of funds to GMCAC's "Cash Flow Waterfall Accounts" as required under the Omnibus Loan and Security Agreement.

# LIABILITIES AND EQUITY

Financial liabilities, which include interest-bearing loans and borrowings, trade and other payables [except output value-added tax (VAT) and other taxes payable, security deposits and retention payable (under Other Non-current Liabilities) are recognized when the Group becomes a party to the contractual terms of the instrument. These are recognized initially at their fair values and subsequently measured at amortized cost, using the effective interest method for maturities beyond one year, less settlement payments. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss as part of Finance Costs in the consolidated statement of income.

#### Current Liabilities decreased by 5% or by ₱1.53 billion

The following discussion provides a detailed analysis of the decrease in current liabilities:

#### Interest-Bearing Loans and Borrowings-Current decreased by 14% or by ₱2.01 billion

The decrease in short-term loans and borrowings was related to the payment of short-term loans for the Clark Airport project upon collection of the portion of receivables from the said project. Payment was made in accordance with the terms of the loan agreement.

## Trade and Other Payables increased by 4% or by ₱330 million

The increase in trade and other payables was mainly associated to interest accruals on the Parent and airport's loans, as the airport utilized the payment extension granted by the lenders until August 14. Meanwhile, payments were made for suppliers and dividends declared in 2019.

# Contract liabilities increased by 3% or ₱141 million

The increase in contract liabilities was related to the downpayment received from 8990's Cubao project, which was offset by downpayment recoupment for ongoing projects during the six-month period.

# Other Current Liabilities increased by 6% or by ₱12 million

The increase in other current liabilities was attributed to the increase in tax liabilities of the Group, particularly withholding taxes.

#### Non-Current Liabilities increased by 1% or by ₱398 million

The following discussion provides a detailed analysis of the increase in non-current liabilities:

# Interest-Bearing Loans and Borrowings-Non-Current increased by 1% or by ₱257 million

The increase in long-term loans and borrowings was due to additional loan availments of the Parent from its newly issued corporate note facility. Proceeds were partially used to refinance existing maturing loans as well as for general corporate purposes.

#### Deferred tax liabilities decreased by 11% or ₱65 million

The decrease is mainly related to impact of NOLCO recognized by the construction segment for the period.

#### Other non-current liabilities increased by 27% or by ₱203 million

The increase in the account was mainly due to higher security deposits received during the year from its landport operations.

#### Equity attributable to Parent decreased by 8% or by ₱1.13 billion

The decrease in equity was mainly the function of the share buyback program of the Parent, dividend payments to preferred stock shareholders, and net loss for the period.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS AS OF AND FOR THE FULL YEAR ENDED DECEMBER 31, 2019 COMPARED TO FULL YEAR ENDED DECEMBER 31, 2018

# **Results of Operations**

Megawide generated consolidated revenues of ₱19.88 billion for the year 2019, 24% higher than ₱15.99 billion posted in 2018. Megawide also recorded consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) of ₱4.81 billion, 9% more than the previous year. This was driven by airport operations, which recorded a 10% growth to ₱2.33 billion and contributed 48% to total, and construction, which grew to ₱2.25 billion from ₱2.18 billion last year and comprised 47% of the total. The remaining 5% came from the combined terminal and merchandising operations. The Company's net profit came in at ₱1.11 billion, of which 55% or ₱609 million was delivered by airport operations and merchandising segments, while the remaining 45% was from the construction and terminal businesses. Overall, the 2019 results were fueled by the recovery in construction, sustained momentum from airport operations, and initial contribution from landport operations.

#### Revenues increased by 24% or by ₱3.89 billion

The Company's consolidated revenues increased by ₱3.89 billion or 24% in 2019 due to improving contributions across all business segments.

#### Construction

The construction segment contributed 77% of Megawide's total revenue, amounting to ₱15.31 billion against ₱12.69 billion in the previous year. Revenues for the year increased by ₱2.62 billion or 21% as a result of ramp up in construction activities in 2019. Major projects undertaken during the year includes Clark International Airport, 8990's Housing Development's Ortigas and Tondo, Araneta's Gateway Mall, Megaworld's Worldwide Plaza,

Albany Luxury Residences, One Fintech, 8 Sunset Boulevard, International Finance Center and Double Dragon projects.

The new contracts secured in 2019 reached ₱19.42 billion, which included Megaworld's Gentry Manor, One Fintech Tower, Eight Sunset District, Empire East Skymall, House Project, Suntrust Finance Center, Two Mcwest, Newport Link and La Victoria Project, 8990 Holdings' 8990 Cubao project, and Emerald Rich Properties' the Corner House Project.

At end of the year, order book remained very healthy and stood at ₱52.40 billion which provides revenue visibility for the next two (2) to three (3) years. In terms of mix, residential projects comprised 50%, office and commercial at 47%, while infrastructure projects and facilities contributed the remaining 3%, mostly attributable to the Clark International Airport EPC contract.

#### Airport Operations

Airport operations delivered revenues of ₱3.69 billion and contributed 19% to the total consolidated revenue in 2019. Revenues for the year increased by 23% or ₱695 million compared with 2018, driven largely by the 10% growth in total passenger volume to 12.66 million passengers, with international and domestic passengers growing 11% and 9%, respectively. Domestic passengers comprised 66% of the total passenger mix while international passengers comprised 34%. Air traffic volume likewise increased by 6% with international traffic increasing by 12% and domestic traffic improving by 4%.

The over-all increase in passenger and air traffic was attributed to new airline partners as well as new routes in both international and domestic segments. There were thirteen new international destinations such as China Southern's Guangzhou, Juneyao Airlines' Shanghai, Philippine AirAsia's Macau, Kaohsiung and Taipei, Philippine Airline PR's Nagoya, Cebu Pacific Air's Shanghai, Cathay Pacific's Hongkong, Xiamen Air's Chengdu and Quanzhou, Silk Air's Singapore, Jeju Air's Daegu and Air Busan's Incheon. Meanwhile, 6 new domestic destinations were added this year such ash Royal Air Philippines' Manila, Davao, Puerto Princesa, Cagayan and Boracay, and Cebu Pacific's Busuanga.

#### Airport Merchandising

Meanwhile, airport merchandising contributed 2% to consolidated revenue last year with a year on- year growth of 13% or ₱36 million. The additional space from the partial completion of Terminal 1 and existing presence in Terminal 2 are expected to improve the airport merchandising contribution moving forward.

#### Terminal Operations

The terminal operations posted a revenue ₱555 million from an almost insignificant amount of ₱18 million in 2018. Revenue mainly came from leases received from concessioners in the terminal area and office tower tenants. As of end of 2019, 71% of the terminal space were leased out to concessionaires, of which 30% had already commenced operations. In 2019, PITX completed the construction of 4-tower, 5-storey office complex, each with a gross leasable area of 19,225 square meters, for a total of 76,903 square meters. All towers have been contracted for a period of five years.

Since its opening last November 2018, passenger foot traffic in the terminal grew to an average of 67,968 passengers daily by the end of 2019 from less than 5,000 at the start of operations. In addition, the number of trips originating from the terminal increased from less than 500 daily in November 2018, which were limited only to buses, to almost 5,200 trips daily, now comprised of city, provincial and long-haul buses, modern and traditional jeepneys, and domestic shuttle services.

# Direct Costs increased by 29% or by ₱3.41 billion

The movement in direct cost was consistent with the movement in revenue across all 3 segments, taking into consideration the higher construction revenue and full year impact on the take up of depreciation on the opening of MCIA's Terminal 2 and additional costs to operate it.

#### Gross Profit increased by 11% or by ₱476 million

Consolidated gross profit amounted to ₱4.65 billion in 2019 and translated to a consolidated gross profit margin of 23%. Construction gross profit increased by ₱113 million, or 6%, to ₱2.02 billion. Airport operations grew by ₱100 million, or 5%, to ₱2.15 billion while airport merchandising grew by ₱18 million, or 8%, to ₱238 million. Terminal operations gross profit accelerated to ₱244 million as revenue stream from concessionaires and office towers commenced last year.

# Other Operating Expenses increased by 41% or ₱531 million

Other operating expenses amounted to ₱1.81 billion in 2019 and was largely attributable to overhead expenses associated with the full year of MCIA's Terminal 2 operations, which opened in July 2018, and the PITX terminal operation, which were consolidated beginning August 2018 only.

# Other Income (Charges) increased by ₱897 million or 175%

Other income (charges), which consists of finance cost, finance income, and other income (expenses), increased due to higher finance costs related to loan availments of the airport segment, which can no longer be capitalized after completion of Terminal 2 in 2018, and rehabilitation of Terminal 1 in 2019. In 2019, PITX and Clark Airport Project likewise made additional drawdowns totaling to Php 6 billion. Also, the Company availed loans to finance its working capital and capital expenditure program. Tax Expense decreased by ₱169 million or 34% Consolidated tax expenses declined primarily due to reversal of temporary difference in construction segment as a result of write-off of its receivables in which doubtful accounts expense were recognized in the previous years.

# **Financial Condition**

# Review of financial conditions as of December 31, 2019 as compared with financial conditions as of December 31, 2018

# ASSETS

# Current Assets increased by 43% or by ₱10.68 billion

The following discussion provides a detailed analysis of the increase in current assets:

#### Cash and Cash Equivalents increased by 14% or ₱784 million

The increase in cash and cash equivalents is due to higher operating cash inflow from the airport and terminal operations segments and financing availments during the period.

#### Trade and Other Receivables increased by 70% or by₱7.16 billion

The construction receivables increased by ₱3.27 billion mainly related to the increase in Clark Airport project's receivable amounting to ₱3 billion, which payment terms are based on milestones as indicated in the contract. Airport operations recorded an increase in receivables by ₱293 million in line with the increase in revenue. Terminal operations posted higher receivables by ₱524 million (of which ₱382 million is related to Philippine Accounting Standard (PAS) 17 adjustment on leases). Advances to affiliates increased in 2019 to incubate new businesses and support Megawide's overall long-term growth programs and objectives, with related fees charged on and accrued to the outstanding advances.

#### Construction Materials increased by 49% or by ₱422 million

The increase is due to work-in-progress materials in site that were released to subcontractors but were not yet installed as of the end of year.

# Contract assets increased by 30% or ₱915 million

The increase is in line with increased order book and typical of most projects considered at its early phase, which started in 2019.

#### Other Current Assets increased by 29% or by ₱1.42 billion

The increase is mainly due to downpayments made to suppliers during the year for newly started projects and the increase in prepaid taxes of the Company due to application of Php 406 million write-off of receivables against its taxable income. Deferred fulfillment costs decreased as contracts have been executed or partially fulfilled in 2019.

# Non-Current Assets increased by 10% or by ₱4.18 billion

The following discussion provides a detailed analysis of the increase in non-current assets:

#### Investments in Associates increased by 4% or by ₱33 million

The increase is due to equity share in earnings on Megawide's investment.

# Concession Assets increased by 4% or ₱1.15 billion

The increase is due to capital investments of GMCAC related to rehabilitation of the Terminal 1 of MCIA.

# Property, Plant and Equipment increased by 45% or by ₱2.47 billion

Megawide procured new construction equipment, mobilized new batching plants, and expanded precast capacity in 2019 to support the internal requirements of the construction segment and expand its external market in the future. In addition, the Company acquired the property lot where its N. Domingo head office is located.

#### Investment Properties increased by 12% or by ₱427 million

The increase is mainly due to additional capital investment for commercial spaces in 2019 in PITX. MWMTI has a CA with the government to build and operate the PITX for 35 years, which also allows for the construction and development of office buildings and commercial establishments recorded as investment in properties in the books of MWMTI. The terminal was inaugurated, and started operations in November 2018, with its commercial spaces and office towers completed in 2019.

# Other Non-Current Assets increased by 2% or by ₱60 million

The increase is due to the additional placement of unrestricted cash in the restricted funds of GMCAC's "Cash Flow Waterfall Accounts" as required under the Omnibus Loan and Security Agreement to match the new loan availments of GMCAC.

# LIABILITIES AND EQUITY

#### Current Liabilities increased by 69% or by ₱11.43 billion

The following discussion provides a detailed analysis of the increase in current liabilities:

Interest-Bearing Loans and Borrowings-Current increased by 129% or by ₱8.27 billion The increase is due to the availment of short-term loans of the Company and MGCJV, Inc. to support working capital expenditures and the construction of the Clark Airport project, respectively. MGCJV, Inc. is the joint venture of Megawide and GMR Group established to construct the new Clark International Airport. In addition, maturing portion of GMCAC's loan in 2020 amounting to ₱544 million was reclassified to current loan from long term debt.

#### Trade and Other Payables increased by 56% or ₱2.92 billion

The increase is mainly due to volume and timing of purchases and payments to suppliers and subcontractors as well as an increase in retention payable by the Company. Certain invoices, mostly related to steel, have been delivered, invoiced or were recently processed by end of year. In addition, dividends payable amounting to ₱240 million were recorded upon declaration of cash dividends to common shareholders in December 2019.

#### Contract liabilities increased by 6% or ₱261 million

The increase is mainly related to additional Php 960 million net downpayments received by the Company for its new projects like Mandani Bay, Double Dragon tower, Gentry Manor and International Finance Center. This was reduced by the decrease from o the catch-up of cost billing of subcontractors for certain projects, which were completed in 2019. This includes One Manchester project, Delta Phase 2 and BGC Flats.

#### Other Current Liabilities decreased by 6% or by ₱14 million

The decrease mainly relates to the decrease in withholding taxes.

## Non-Current Liabilities increased by 11% or by ₱3.43 billion

The following discussion provides a detailed analysis of the increase in non-current liabilities:

# Interest-Bearing Loans and Borrowings-Non-Current increased by 9% or by ₱2.70 billion

The increase is mainly due to loan availments of PITX to fund the construction of its terminal. This was reduced by reclassification of current portion of airport loans amounting to ₱544 million.

#### Post-employment defined benefit obligation increased by ₱163 million or 92%

The increase is due to the recognition of current service cost and interest cost amounting to ₱49 million and the recognition of re-measurement on actuarial losses based on changes in financial assumptions of the actuary.

# Deferred tax liabilities increased by 46% or by ₱193 million

The increase is due to reversal of temporary difference on impairment losses on trade receivables and additional temporary differences for its post-employment defined benefit obligation, effect of significant financing component and amortization of concession assets.

#### Other non-current liabilities increased by 101% or by ₱373 million

The increase pertains to security deposits and advance rentals received by PITX from its concessionaire and office towers tenants and were reduced by payment of retention payable of GMCAC related to the construction of the MCIA Terminal 2.

#### Equity attributable to Company decreased by 1% or ₱206 million

The decrease is the function of the Company's net profit attributable to the Company recognized for the period offset by the Company's share buyback program and dividend payments to common and preferred stock shareholders.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS FOR THE FULL YEAR ENDED DECEMBER 31, 2018 COMPARED TO FULL YEAR ENDED DECEMBER 31, 2017

#### **Results of Operations**

Megawide posted a consolidated EBITDA of ₱4.59 billion and a net profit of ₱1.87 billion for the full year 2018. EBITDA remained healthy with a year-on-year growth of 6% propelled by the airport business; 51% of EBITDA or ₱2.36 billion was delivered by the construction business while the balance was from the airport segment. In terms of net profit, ₱1.04 billion, or 55%, was brought by airport operations and merchandising segments while the remaining 45% was from the construction business. Overall, the results arose from the strong performance of airport operations and the varying stages of order book and one-off items related to the construction segment.

#### REVENUES

The Company posted consolidated revenues of ₱16.0 billion for the 12 months ended December 31, 2018, compared with the ₱19.2 billion of consolidated revenues for the same period of 2017.

#### Construction

The construction segment contributed 79% of Megawide's total revenue amounting to ₱12.69 billion against ₱16.7 billion in the previous year. Lower revenues were recognized as a result of the varying stages of on-going construction projects where several projects are in the tail end while others were just mobilized in the 4th quarter of 2018. The projects that were substantially completed during the year were Cyber Park Tower 2, Arthaland Superstructure, BGC 5th Avenue, Project Delta Phase 1, The Hive Tower A, Landers Arcovia, and Landers Alabang while the projects that were mobilized towards the end of 2018 include Hampton

O&P, Cold Storage Caloocan, 8990 Ortigas, Ascott-DD Meridian Park, and Double Dragon Tower Phase 3.

The new contracts secured in 2018 reached ₱29.52 billion, some of which are Gateway Mall 2 Hotel, Golden Bay Tower, Taft East Gate, Space Ubelt, University Tower 5, International Finance Center, Cold Storage Caloocan, The Hive Tower C & D, and Mandani Bay in Cebu City, and was 273% of the total new contracts booked in 2017. The 2018 order book also included the supply and installation of pre-cast materials to various external clients such as Phirst Park Homes owned by Tanza Properties, Inc., a subsidiary of Century Properties, Inc.

At end of the year, order book remained very promising and stood at ₱50.09 billion and provides revenue visibility for the next 2 to 3 years. In terms of mix, residential projects comprised 67%, office and commercial at 23%, while infrastructure projects contributed the remaining 10%, attributable to the Clark International Airport EPC contract.

#### Airport Operations

Airport operations delivered revenues of ₱3.00 billion and contributed 19% to the total consolidated revenue in 2018. This was driven largely by the 15% growth in total passenger volume to 11.5 million passengers, with international and domestic passengers growing 23% and 12% respectively. Domestic passengers comprised 67% of the total passenger mix while international passengers comprised 33%. Air traffic volume likewise increased by 15% with international traffic increasing by 19% and domestic traffic improving by 14%.

The over-all increase in passenger and air traffic was attributed to new airline partners as well as new routes in both international and domestic sectors. To date, the Company is serving 33 domestic and 24 international destinations, with 7 local and 19 international airline partners. MCIA Terminal 2 was inaugurated last June 7, 2018 and started commercial operations in July 1, 2018.

Per segment, share of Passenger Service Charge (PSC), representing 55% of airport revenues, increased by 29% to ₱1.66 billion driven by the double-digit growth in passenger throughput. On the other hand, non-aero or commercial revenues grew by 34% to ₱970 million and contributed 32% to airport operations. The remaining 12% is accounted for by aero-related revenues, which increased by 26% to ₱372 million.

#### Airport Merchandising

Meanwhile, airport merchandising contributed the remaining 2% to consolidated revenue last year. However, with the opening of Terminal 2 and expected influx of foreign tourists, coupled with the expansion of Terminal 1 by the end of 2019, airport merchandising is expected to improve its contribution moving forward.

# COSTS AND EXPENSES

#### Direct Costs decreased by 20% or by ₱2.94 billion

Consolidated direct costs down by 20% to₱11.61 billion in 2018 due to the lower construction revenues.

#### Gross Profit lower by 5% or by ₱228.50 million

Consolidated gross profit amounted to ₱4.39 billion in 2018 and translated to a consolidated gross profit margin of 27% versus 24% in 2017, despite the 5% drop from the previous year's ₱4.61 billion. Gross profit by the construction business reached ₱1.90 billion or 43% of the consolidated gross profit while the airport business delivered ₱2.26 billion or 52%. The balance came from the airport merchandising segment.

#### Operating Profit lower by 13% or by ₱427.75 million

Consolidated operating profit amounted to ₱2.90 billion in 2018 due to lower construction revenues generated. Airport operations contributed ₱1.80 billion which is 18% higher compared with ₱1.52 billion in 2017.

#### Finance Costs increased by 80% or by ₱591.64 million

The increase in finance costs was due to the loan availments of the airport segment in 2018 and recognizing half-year interest expenses in Terminal 2 of MCIA. Moreover, construction segment availed of working capital loans, recognized a one-time loss related to the impairment of disputed construction receivables, and adoption of the new accounting standard PFRS 15, Revenue from Contracts with Customers.

#### Finance Income rose by 19% or by ₱35.75 million

The improvement in finance income was mainly attributed to the interest hike in 2018.

#### Other Income, net increased by 942% or by ₱543.80 million

In 2018, other income of the Company, mainly from equipment rental, increased significantly due to a more active sales and marketing campaign. In addition, a revaluation gain amounting to ₱307 million on the Company's stake in MWMTI as a result of its acquisition of WMPMI, the vehicle that owns 49% of MWMTI.

#### Tax Expense decreased by 15% or by ₱86.21 million

Consolidated tax expenses declined by 11% to ₱492.84 million due to a decline in the operating profit of Megawide.

# **Financial Condition**

Review of financial conditions as of December 31, 2018 as compared with financial conditions as of December 31, 2017

#### ASSETS

#### Current Assets increased by 33% or by ₱6.09 billion

The following discussion provides a detailed analysis of the increase in current assets:

#### Cash and Cash Equivalents increased by 16% or ₱803.78 million

The increase in cash and cash equivalents is basically due to the downpayments received by the construction business for its new projects and the increase in operating cash inflow of the airport operation segment as a result of higher revenues.

*Financial Assets at fair value through profit or loss decreased by 99% or by ₱3.18 billion* The Company terminated its placement to fund its equity infusion in MWMTI and its share buyback program.

#### Trade and Other Receivables increased by 56% or by ₱3.68 billion

The construction receivables increased by ₱400 million due to timing differences in the collection cycle of the trade receivables of Megawide which is 45 to 60 days from invoice date, while retention receivables increased by ₱258 million. Retention receivables pertain to progress billings which is withheld by the project owner equivalent to 5% to 10% of the project. Retention receivables are collected upon issuance of the certificate of completion by the project owner. In airport operations, receivables increased by ₱189 million basically due to an increase in revenue. The increase in other receivables is mainly due to the accrual of interest income of Megawide. Advances to affiliates also increased in 2018 due to bridge financing extended to affiliates for business expansion and diversification program.

#### Construction Materials increased by 50% or by ₱287.74 million

The increase is due to the timing of placing the orders for materials to suppliers and actual delivery to project sites and warehouses.

# Costs in excess of billings on uncompleted contracts – net / Contract assets increased by 46% or ₱965.18 million

The increase is mainly due to the adoption of the new accounting standard PFRS 15, Revenue from Contracts with Customers, which recognizes actual constructions costs incurred and reclassifies unbilled progress billings to contract assets. The increase is mainly due to projects

fulfillment cost in relation to MWMTI contract with the government and other newly awarded contract which are on mobilized phase.

# Other Current Assets increased by 260% or by ₱3.53 billion

The increase is due to advances made by the Company to its suppliers and subcontractors for its new projects that just started and the increase in prepaid taxes of Megawide.

# Non-Current Assets increased by 15% or by ₱5.40 billion

The following discussion provides a detailed analysis of the increase in non-current assets:

# Investments in Associates and Joint Ventures decreased by 16% or by ₱177.39 million

The decrease is due to the elimination of the investments in MWMTI, as a result of the Company's acquisition of the 49% stake of WMPMI in MWMTI in 2018. After the acquisition, the Company owned 100% of MWMTI that resulted to a change in the accounting treatment from an investment in joint venture to an investment in subsidiary.

#### Concession Assets increased by 10% or ₱2.68 billion

The increase is due to capital investments of GMCAC related to the construction of the MCIA Terminal 2 and rehabilitation of the Terminal 1.

#### Property, Plant and Equipment increased by 5% or by ₱278.03 million

Megawide procured new property, plant and equipment amounting to ₱942 million, which included the Company's capital investments in land, warehouses, construction and transportation equipment, to support its expanding order book and GMCAC's investments in new systems and office equipment to support the growing airport operations.

#### Investment Properties increased by 2,450% or by ₱3.32 billion

In 2018, the Company acquired the 49% stake of WMPMI in MWMTI that resulted to a change in the accounting treatment by the Company of its investment in MWMTI from an investment in joint venture to an investment in subsidiary. The consolidation of the MWMTI in the books of the Company resulted to the recognition of investment in properties amounting to ₱3.32 billion. MWMTI has a CA with the government to build and operate the PITX for 35 years and also allows for the construction and development of office buildings and commercial establishments which was recorded as investment in properties in the books of MWMTI.

#### Other Non-Current Assets increased by 8% or by ₱222.56 million

The increase is due to the additional placement of unrestricted cash amounting to ₱216.0 million in the restricted funds of GMCAC's "Cash Flow Waterfall Accounts" as required under the Omnibus Loan and Security Agreement to match the new loan availments of GMCAC.

# LIABILITIES AND EQUITY

#### Current Liabilities increased by 76% or by ₱7.15 billion

The following discussion provides a detailed analysis of the increase in current liabilities:

#### Interest-Bearing Loans and Borrowings-Current increased by 150% or by ₱3.85 billion

The increase is due to the availment of short-term loans of the Company and MGCJV, Inc. MGCJV Inc. is the joint venture of the Company and GMR Group established to construct the new Clark International Airport.

#### Trade and Other Payables increased by ₱7.15 million

The increase is mainly due to volume and timing of purchases and payments to suppliers and subcontractors as well as an increase in retention payable by the Company.

#### Advances from Customers increased by 561% or by ₱2.96 billion

The net increase is due to the new downpayments received by the Company for its new projects. Billing in excess of costs on uncompleted contracts – net Contract liabilities increased by 26% or ₱246.06 million

Due to the adoption of PFRS 15, Revenues from Contracts with Customers, billings in excess of costs on uncompleted contracts is duly reclassified to contract liabilities. The increase in

contract liabilities is due to the timing of cost billing of subcontractors for certain projects nearing completion.

# Other Current Liabilities increased by 67% or by ₱93.81 million

The increase is due to the increase in taxes payables of Megawide and unearned income of GMCAC for the advance payments received from customers and concessionaires.

# Non-Current Liabilities increased by 17% or by ₱4.47 billion

The following discussion provides a detailed analysis of the increase in non-current liabilities:

# Interest-Bearing Loans and Borrowings-Non-Current Increased by 15% or by ₱3.98 billion

The increase is the net of GMCAC's loan availments amounting ₱3.9 Billion and the Company's loan repayment amounting to ₱684.00 Million. In addition, MWMTI's current loan amounting to ₱825 million was also consolidated under the Company.

#### Deferred tax liabilities increased by 495% or by ₱349.14 million

The increase is due to the timing brought about by the change from output to input method in recognizing construction revenue for the construction segment in conformance with the new accounting standard PFRS 15, Revenue from Contracts with Customers, and the impact of the difference in amortizing the concession asset per accounting and tax treatment.

#### Other non-current liabilities increased by 54% or by ₱129.81 million

The increase is mainly due to the retention payable of GMCAC related to the construction of the MCIA Terminal 2.

#### Equity attributable to Company decreased by 4% or ₱557.34 million

The decrease is the function of the share buyback program of the Company, dividend payments to common stock and preferred stock shareholders and decrease in earnings of the Company.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITION AND RESULTS OF OPERATIONS AS OF AND FOR THE FULL YEAR ENDED DECEMBER 31, 2017 COMPARED TO FULL YEAR ENDED DECEMBER 31, 2016

#### **Results of Operations**

# Group Revenue increased by 9% or ₱1.50 billion

Diversified engineering and infrastructure conglomerate Megawide Construction Corporation posted a 9% increase in consolidated revenues for the full year of 2017 to ₱19.2 billion from ₱17.7 billion in the previous year, on the back of the stable growth of the construction business and the robust performance of the airport segment. The Company still derives bulk of revenues from construction business at 87% while airport business accounted for 12% and the remaining balance is attributed to airport merchandising.

Construction revenues reached ₱16.7 billion, a 6% growth from last year's ₱15.8 billion, due to the private sector projects. Quarter on quarter, revenue grew by 24% to ₱4.3 billion. New contracts booked coming from the private sector totaled to ₱10.8 billion at the end of the year. This brought total order book to ₱32.6 billion in 2017, providing earnings visibility for the next two years.

Airport operations generated ₱2.3 billion of revenues, 23% higher year-on-year from ₱1.9 billion, as a result of the double-digit increase in passenger throughput of 12%, with international passenger volume outpacing domestic passenger volume growth at 24% and 7%, respectively. For the fourth quarter of the year, revenue grew by 17% to ₱575 million.

Non-aero revenues, which accounted for 31% of the total, increased by 36% to ₱723 million. Passenger service charge went up by 16% to ₱1.3 billion, representing 56% of airport

revenues. The remaining 13% is coming from Aero related revenues, which grew by 27% to ₱295 million.

At the end of 2017, MCIA handled 9.97 million passengers, with domestic passengers representing 69% while international passengers accounted for 31%. Similarly, air traffic volume increased by 19%, with 30% increase in international and 16% increase in domestic. The overall increase in passenger volume is brought about by new airlines and routes in both international and domestic sector as the Company continue to promote Mactan-Cebu airport as an alternative gateway to the country. In 2017, the Company was able to add twelve (12) international routes, with seven (7) destinations to and from Chinese cities, and twenty-three (23) domestic destinations. To date, the Company is serving 35 domestic and 22 international destinations, with seven domestic and 18 international airline partners. New international airlines include Juneyao Airlines, Sichuan Airlines, Lucky Air, Okay Airways, and Pan Pacific while AirJuan is the newly added domestic airline.

#### Direct Costs increased by 5% or ₱758 million

The movement in direct cost is paralleled with movement in revenue across all three segments.

#### Gross Profit increased by 19% or ₱743 million

The movements in operating revenues and expenses resulted in a consolidated gross profit of ₱4.61 in 2017, rising by 19% from last year's ₱3.87 billion. Gross profit earned by construction business is ₱2.63 billion or 57% of Megawide's gross profit, with an increase of 11% from 2016 or ₱269 million while ₱1.88 billion or 41% is accounted for airport operation with an increase of 24% or ₱367 million. Increase in Group's gross profit in fueled by strong revenue contribution by both business segments ending up with an increase in Gross profit by ₱743 million.

#### Other Operating Expenses increased by 9% or ₱99 million

The modest increase in operating expenses is primarily attributable to the increase in manpower and other operating expenses such as utilities, outside services and repairs and maintenance of the airport operation to serve the increase in overall airport operation driven by a significant influx of passenger traffic. The increase in operating expenses is also attributable to the operating expense incurred by the airport merchandising operation amounting to ₱53 million.

#### Finance cost increased by 23% or ₱152 million

Increase in finance costs due to realization of the one-time loss on sale of retail treasury bonds amounting to ₱78 million and impairment loss amounting to ₱95 million.

#### Finance income decreased by 9% or ₱16 million

Decrease in finance income is due decline in value of short-term placement of Megawide in 2017.

#### Other income, net decreased by 22% or ₱16.65 million

In 2016, gain on disposal of property and equipment amounted to ₱51.75 million whereas in 2017 there is only minimal disposal with marginal gain amounting to ₱5.0 million.

#### Tax expense increased by 29% or ₱131 million

Increase in tax expense is due to increase in profit of Megawide.

#### Net income increased by 17% or ₱328 million

With revenue growth outpacing the rise in cost buoyed by robust performance of both construction and airport operations, net income increased by ₱328 million.

# **Financial Condition**

# Review of financial conditions as of December 31, 2017 as compared with financial conditions as of December 31, 2016

#### Current Assets decreased by 11% or ₱2.28 billion

The following discussions provide a detailed analysis of the decrease in current assets:

#### Cash and cash equivalents decreased by 21% or ₱P1.33 billion

The decrease in cash & cash equivalents is basically due to the cost incurred in the construction of Terminal 2 of Cebu Mactan International Airport amounting to P5.42 billion. Terminal 2 is already in the final stretch of its construction schedule and it is due to start operation in June 2018. Total cash used in investing activities by Megawide amounted to P4.72 billion which also includes capital investment on land, warehouse, construction and transportation equipment by the Parent amounting to P498 million and investment in subsidiary amounting to  $\oiint{P}221$  million. Megawide's operating activities provided cash inflow an evaluation of P1.35 billion while financing activities provided cash inflow of P2.0 billion as a result of loan availment of GMCAC to fund the construction of Terminal 2.

#### Financial assets at fair value through profit or loss decreased by 31% or ₱1.46 billion

Decrease is due to termination of the short-term placements of the Parent to for working capital and investment purposes.

#### Trade and other receivables increased by 32% or ₱1.60 billion

Increase is mainly due to the timing difference in the collection cycle of trade receivable of Megawide which is 30 to 45 days from invoice date. Quarter on quarter, revenue grew by 24% to ₱4.3 billion in 2017. In addition, retention receivables increased by ₱972 million. Retention receivable pertain to progress billings which is withheld by the project owner equivalent to 5% to 10%. Retention receivable is collected upon issuance of certificate of completion by the project owner.

#### Construction materials increased by 28% or ₱126 million

The increase is due to voluminous purchases of construction materials as a result of the increase in projects' requirement for both current and new projects that were not yet delivered to construction sites from the central warehouse. In addition, finished goods of precast plant increased due to production requirement by its major projects.

# Costs in excess of billings on uncompleted contracts – net decreased by 30% or ₱919 million

The decrease is typically due to realization of catch up of billings versus actual cost incurred to date for projects nearing completion like CyberPark Tower 1, Dep-Ed Phase 2, Philam Life, Arthaland Substructure, Proscenium Substructure, The Hive Tower A, Landers Otis and Balintawak and Le Grand Towers ABC and DEF, Mckinley Sales Office, Hampton M &N, Worldhotel, Annapolis, World Plaza, Southwoods, Shang Salcedo Place, One Townsquare and the Tower One Plaza Magellan.

#### Other current assets decreased by 17% or ₱279 million

The decrease is due to amortization of prepaid assets of Megawide and decreased in input vat as a result of output vat payments and usage of creditable withholding tax to pay Megawide's income tax expense. As a result of robust performance of Megawide, both output vat payables and income tax expenses increased in 2017.

#### Non-current assets increased by 19% or ₱5.61 billion

The following discussions provide a detailed analysis of the increase in non-current assets:

#### Investments in associates and joint venture increased by 23% or ₱208 million

The Parent Company infused cash in MWM, Terminals Inc. (MWMTI) amounting to ₱204 million. MWMTI, the Consortium between Megawide and WM Property Management, will construct, operate and maintain the integrated transport southwest terminals, pursuant to the Concession Agreement that was signed on February 25, 2015 by MWMTI and DOTC. Megawide also recognized its share in net earnings on its investments in associates amounting to ₱3.6 million.

#### Concession asset increased by 26% or ₱5.27 billion

Increase is due to capital investments of airport subsidiary GMCAC related to the construction of the new Terminal 2 of Mactan-Cebu International Airport. Terminal 2 is expected to open by June 2018.

#### Property, plant and equipment decreased by 1% or ₱49 million

Megawide procured new property and equipment amounting to P595 which includes the Parents capital investments on land, warehouse, construction and transportation equipment while GMCAC's invested in new system and office improvements to support the passenger traffic growth and the opening of Terminal 2 by 2018. Parent Company also reclassified parcels of land previously classified as property plant and equipment amounting to ₱135 million to investment property since these parcels of lands are not used by Megawide in its ordinary course of business. The total depreciation of Megawide, excluding the amortization of concession assets, amounted to ₱532 million as of end of December 31, 2017.

#### Deferred tax asset decreased by 100% or ₱34 million

Megawide has net deferred tax liability as of December 31, 2017 compared with the ₱34 million asset from December 31, 2016. The decrease in deferred tax asset is due to the excess of actual cost over estimated cost on its on-going projects booked by Megawide at the end of the 2017. Deferred taxes are determined by the timing of the incurrence of cost of the projects.

#### Other non-current assets increased by 3% or ₱75 million

Increase is due to additional placement of unrestricted cash amounting to ₱216 million in the Restricted Funds of GMCAC's "Cash Flow Waterfall Accounts" as required under the Omnibus Loan and Security Agreement to match the new loans availments by GMCAC but offsetted by the recoupment of advances to contractors amounting to ₱278 million. Deferred input vat also increased by ₱143 million because of capital investment made by GMCAC related to its construction of the new terminal 2 of MCIA.

#### Current liabilities decreased by 18% or ₱2.05 billion

The following discussions provide a detailed analysis of the decrease in current liabilities:

#### Interest-bearing loans and borrowings current decreased by 5% or ₱127 million

Decrease is due to payment of short-term loans and finance lease of the Parent. Lease payable pertains to service vehicles purchased through bank financing.

#### Trade and other payables decreased by 13% or ₱764 million

The decrease is mainly due to volume and schedule of purchases of materials and services that is directed by the cyclicality of construction accomplishment of every project. Timing of payments to suppliers and subcontractors also affects the movement of trade payables. Retention payable increased by ₱517 million as a result of the progress billings processed and accrued by Megawide as of the end December 31, 2017.

#### Advances from customers decreased by 59% or ₱751 million

The decrease is due to the recoupment of downpayment from customers as a result of higher revenue generated by the Parent.

# Billings in excess of costs on uncompleted contracts – net decreased by 31% or ₱429 million

Decrease is due to the closure of finished projects such as Dexterton, Hampton M&N, New Frontier Theater, One Townsquare, Philam Life Center Cebu, Le Grand ABC and Mckinley Sales Office.

#### Other current liabilities increased by 23% or ₱26 million

Due to voluminous purchases of materials and services and increase in salaries and wages as a result of robust performance of Megawide, withholding taxes at year-end have increased. In addition, income tax payable for airport merchandising segment is recognized also at year-end.

# Non-Current liabilities increased by 15% or ₱3.45 billion

The following discussions provide a detailed analysis of the increase in non-current liabilities:

# *Interest-bearing loans and borrowings - non-current increased by 14% or ₱3.31 billion* The increase is primarily due to GMCAC'S availment of ₱3.42 billion loan in 2017. The availment was made based on the drawdown schedule with the bank to finance the construction of Terminal 2.

#### Post-employment defined benefit obligation – increased by 54% or ₱60.77 million

This is due to accrual of retirement obligation of the Parent.

# Deferred tax liabilities increased by 100% or ₱70.53 million

The increase is due to the timing difference of the actual cost and estimated cost of the construction segment.

#### Other non-current liabilities increased by 4% or ₱8.27 million

Retention payable of GMCAC related to the construction of the new terminal 2 of Mactan-Cebu International Airport increased by ₱115.30 million while security deposits decreased by ₱107M due to reclassification to current portion of deposits maturing in the following year.

#### Equity attributable to Parent increased by 11% or ₱1.46 billion

The increase is mainly the function of Megawide's share in net income.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS AS OF AND FOR THE FULL YEAR ENDED DECEMBER 31, 2016 COMPARED TO FULL YEAR ENDED DECEMBER 31, 2015

#### **Result of Operations**

#### Group Revenue increased by 14% or ₱2.22 billion

Megawide has posted an all-time high revenue of ₱17.66 billion in 2016 which is 14% or ₱2.22 billion higher compared with Megawide's revenue in 2015. Of the total revenue, construction segment contributed 89% at ₱15.79 billion while airport segment contributed 11% at ₱1.87 billion. Construction Segment is continuously outperforming its previous year's revenue production for the two consecutive years and has achieved a compounded annual growth rate of 15%. Meanwhile, has continued to deliver a strong growth of 26% on our second full year of operations and management.

The construction revenue increased by 13% or ₱1.83 billion due to revenue earned from numerous significant contracts won by the Megawide such as Meridian Park Phase 1 of Double Dragon, Le Grand BPO Cluster Phase 1 & 2 of Megaworld, 8990 Tower in Edsa and Tondo of 8990 Holdings Inc, Landers Warehouse Balintawak & Otis of Southeast Asia Retail, Inc., Proscenium Lincoln and Lorraine Towers of Rockwell, Cyber Park Tower 2 by Araneta Group, Southeast Asia Campus by Megaworld, Arthaland Towers by Arthaland Corp. and three Solar Power farm projects. Total booked new contract in 2016 amounted by the Parent amounted to ₱12.73 billion. As a result, total construction order book as of December 31, 2016 stands at P38.49 billion. These new contracts include Phase 2 of Meridian Park of Double Dragon, 10 West, St. Moritz, Southeast Asean Campus, One Manchester Cebu of Megaworld, and 8990 Tondo and Cubao by 8990 Holdings Inc.

Meanwhile, Megawide's airport subsidiary GMCAC posted an increase in revenues by 26% or ₱388 million due to increase in Aeronautical Revenues, Commercial Revenues and Rental Revenues as a result of year-on-year increase in passenger traffic by 12%. Domestic and international flights increased by 8% and 22%, respectively, due to introduction of Xiamen Airlines, China Eastern, Tiger Airway, Emirates, PAL Cebu to Los Angeles and Eva Air and additional domestic flights to Davao, Bacolod, Butuan, Iloilo, Roxas, Ormoc and CDO. Aero and aero-related revenues comprise 72% of the total airport revenues in 2016. Non-aero related revenues, which comprise 28% of the 2016 airport revenues, increased by ₱192 million or 57% in 2016 primarily due to new concessionaire contracts and advertisements from Jollibee, Suyen Corp., Starbucks, Bigby's Quality Food, Ulli's Streets of Asia and the revamping of contract with Cesar's Foodland Inc.

# Gross Profit increased by 20% or ₱646 million

Gross profit earned from construction is ₱2.36 billion or 61% of Megawide' gross profit while gross profit earned from airport operation amounted ₱1.51 million. Construction gross profit increased by 13% or ₱270 million while airport operations booked an increase in gross profit of ₱376 million, 33% higher than the gross profit earned in 2015. The increase in Group's gross profit is primarily attributable to the increase in construction and airport revenue contribution.

#### Other Operating Expenses increased by 23% or ₱201 million

The increase in other operating expenses is directly attributable to increase in revenues of Megawide in 2016. As the airport facility is continuously renovated to meet capacity and service requirements mandated by the Concession Agreement, the airport segment procured more spares, worked and supervised contractors. In addition, supplemental agreements were contracted in 2016 to serve the additional headcounts and work shifts related to projects to serve to increase passenger capacity. The implementation of the Baggage Handling System, opening of new toilet facilities around the airport, strengthening of access points after the Transport Security Administration and Engineering service contractors and the mandatory labor cost rate adjustment all contributed to the increase in Group's operating expense. Meanwhile, construction segment overhead increased due to increase in manpower of the support group to ensure quality of product and on-time delivery of service to clients. The ratio of operating expenses to total revenues of Megawide remained at 6% for both years.

#### Operating Profit increased by 19% or ₱445 million

The increase is a result of higher revenues from both construction and airport operations of Megawide.

#### Finance Costs increased by 20% or ₱113 million

Increase in finance cost is mainly due to the interest on ₱3 billion loan availment by GMCAC in 2016 to fund the construction of terminal 2. The loan availment of GMCAC was made in accordance with its drawdown schedule with the banks.

# Finance Income increased by 30% or ₱43 million

Megawide's finance income increased due to higher value of short-term placements and cash in bank of Megawide.

#### Other Income increased by 204% or ₱50 million

The increase is due to portion of the land sold in 2016 in which the Parent Company recorded a gain on P52 million and the increase in management fees to unconsolidated entities of Megawide by ₱18 million.

#### Tax Expense decreased by 5% or ₱21 million

GMCAC's tax expense decreased by ₱196 million in 2016 due to its availment of its ITH. Upon completion of the BOI registration terms and condition on the renovation of terminal 1, GMCAC availed its ITH incentive. GMCAC is entitled to ITH for period of three years or until December 2018. Meanwhile, Parent's income tax has increased by 55% or ₱140 million compared to 2015 income tax due to the expiration of the Parent's Income Tax Holiday (ITH) Incentive in May 30, 2015 and growth in construction earnings in 2016.

#### Net Income increased by 30% or ₱446 million

Megawide's Consolidated Net Profit increased by ₱446 million compared to the same period in 2015 due to strong earnings from both construction and airport operations.

#### **Financial Condition**

# Review of financial conditions as of December 31, 2016 as compared with financial conditions as of December 31, 2015

#### Current Assets decreased by 7% or ₱1.52 billion

The following discussions provide a detailed analysis of the decrease in current assets:

#### Cash and cash equivalents increased by 91% or ₱2.99 million

Cash inflow from operating activities of Megawide amounted to ₱5.61 billion, ₱3.869 billion of which pertains to the Parent Company and ₱1.92 billion from the airport operation. The increase in operating cash inflow of Megawide is mainly attributable to increase in revenue, efficiency in collecting its receivables and cash management in paying its suppliers. For investing activities, total cash used up to fund the construction of Cebu Airport Terminal 2, procure construction equipment, temporarily place cash to higher yielding investments and infuse cash to unconsolidated entities such as Southwest terminal amounted to ₱3 billion. Meanwhile, cost to reacquire and sell treasury shares of the Parent amounted to ₱1.95 billion. In 2016, the Parent purchased 410,842,702 common shares held by Sybase Equity

Investment Corporation for a total consideration of ₱4.12 billion. On October 2016, 150 million of the treasury shares were resold.

#### Financial assets at fair value through profit or loss decreased by 22% or ₱1.31 billion

The decrease is due to reclassification of placements which matured at end of year but were reinvested in the next banking day of 2017.

#### Trade and other receivables decreased by 37% or ₱2.88 billion

Decrease is primarily due to collection of progress billings of construction receivables as spike in revenue occurred towards the last quarter in 2015 while collection of which were received in early 2016.

#### Construction materials increased by 54% or ₱159 million

The increase is due to voluminous purchases of construction materials as a result of the increase in projects' requirement for both current and new projects. In addition, finished goods of the precast plant that were not yet delivered to the construction sites as of the end of 2016 also contributed to the increase in inventory.

# Costs in excess of billings on uncompleted contracts – net decreased by 15% or ₱539 billion

The decrease is typically due to realization of catch up of billings versus actual cost incurred to date for projects nearing completion like BPO Araneta Phase 1, Shangrila, Mareic, The Rise, Philam Life, Arthaland Substructure, Proscenium Substructure, The Hive Tower 1, Landers Otis and Balintawak and LeGrand Towers ABC and DEF.

#### Other current assets increased by 4% or ₱57 million

The increase is mainly due to increase in input vat of the Parent as a result of its voluminous purchases of construction materials and services.

#### Non-current assets increased by 16% or ₱4.09 million

The following discussions provide a detailed analysis of the increase in non-current assets:

#### Available-for-sale financial assets (AFS) increased by ₱931M

The increase is due to the placement of the Parent Company's excess funds to Retail Treasury Bond with an interest rate of 3.5% per annum as part of Megawide's cash management program.

#### Investments in associates and joint venture increased by 10% or ₱78 million

The Parent Company infused additional fresh cash in MWM, Terminals Inc. (MWMTI) in 2016. MWMTI is the Consortium between Megawide and WM Property Management who will undertake the Concession Agreement that was signed on February 25, 2015 by MWMTI and DOTC for the construction and operation of Southwest terminal. Megawide also recognized its share in net losses on its various equity investments totaling to ₱10 million.

#### Concession asset increased by 24% or ₱3.97 billion

Increase is due to capital investments of airport subsidiary GMCAC related to the construction of the new terminal 2 of Mactan-Cebu International Airport. The Terminal 2 is expected to be completed and operational by June 2018.

#### Property, plant and equipment increased by 6% or ₱319 million

In 2016, Megawide purchased equipment totaling ₱909 million, of which ₱718 million is related to the construction segment to support the order book of the Parent. Megawide's depreciation in 2016 amounted to ₱504 million.

# Deferred tax asset increased by ₱34 million

The increase is due to the recognition of the Parent of deferred tax asset on the excess of actual cost over estimated cost on its on-going projects and on its retirement benefits in 2016.

#### Other non-current assets decreased by 32% or ₱1.24 billion

The decrease pertains to portion of Restricted Funds of GMCAC's "Cash Flow Waterfall Accounts" required under the Omnibus Loan and Security Agreement that was released and transferred to unrestricted fund for use in operations amounting to ₱930 million. The

agreement provides that working capital and capital expenditures of the next succeeding quarter's budget shall be released by the bank from GMCAC Cash Flow Waterfall Accounts on a quarterly basis. Also, in 2016, recoupment of downpayment amounting to ₱391 million for the construction of Mactan-Cebu International Airport were applied against progress billings.

# Current liabilities decreased by 9% or ₱1.19 billion

The following discussions provide a detailed analysis of the decrease in current liabilities:

#### Interest-bearing loans and borrowings current decreased by 25% or ₱903 million

The Parent Company paid portion of its short-term bank loans to manage the volatility of interest rates on Short-term loans in anticipation to the increase in interest rate in 2017.

#### Trade and other payables decreased by 10% or ₱655 million

The Parent paid its suppliers and subcontractors for its solar farm projects as these projects came into completion in 2016. The Parent also continues to benefit from the extended credit terms as a result of the Parent's growing business relationship with its suppliers.

# Advances from customers decreased by 24% or ₱414 million

The decrease is due to the recoupment of downpayment from customers as a result of higher revenue generated by the Parent.

# Billings in excess of costs on uncompleted contracts – net increased by 132% or ₱778 million

Increase is mainly due to new significant contracts booked last year which are at its early phase like Proscenium Towers Lincoln and Lorraine, Double Dragon, 10 West, South East Asian Campus and Araneta Phase 2. These projects also contributed a big portion of the Parent's total construction revenue. Increase is typical as billings are higher compared to cost during early to middle phase of the construction.

#### Other current liabilities increased by 5% or ₱5 million

Increase is only due to increase in withholding taxes of Megawide.

#### Non-Current liabilities increased by 22% or ₱4.15 billion

The following discussions provide a detailed analysis of the increase in non-current liabilities:

# Interest-bearing loans and borrowings - non-current increased by 22% or ₱4.12 billion

The increase is primarily due to GMCAC availment of ₱3.05 billion loan in 2016. The availment was made based on the drawdown schedule with bank to finance the construction of Terminal 2. Meanwhile, as a result of its cash management program, the Parent paid its short-term bank loan to avail its ₱1 billion ten-year corporate term loan.

#### Deferred tax liability decreased by 100% or ₱145 million

Decrease is due to recognition of additional deferred tax asset of the Parent on retirement benefit obligation and actual versus estimated construction costs. The net amount of deferred tax asset or deferred tax liability is presented in either deferred tax asset or deferred tax liability.

#### Other non-current liabilities increased by ₱136 million or 144%

The increase is due to the portion of the amount retained from the progress billings of Megawide GISPL Construction Joint venture (MGCJV), the construction arm created to facilitate construction of the airport terminal by GMCAC in 2016. MGCJV is 50% owned by Megawide and is accounted for as joint operations in the consolidated financial statements. Retention payable will be due upon final acceptance of the constructed facility. In addition, Security deposits related to lease of space in terminal 1 of GMCAC also increased by ₱43 million.

#### Equity decreased by 2% or ₱395 million

The decrease is mainly the function of the Megawide's treasury shares amounting to ₱1.96 billion, net of reissuance of treasury shares and it's the corresponding increase in APIC and payment of preferred shares dividend amounting to ₱281 million. Meanwhile, total equity of

Megawide increased by ₱1.92 billion as result of the recognition of Megawide's net profit for 2016.

# LIQUIDITY AND CAPITAL RESOURCES

As regards internal and external sources of liquidity, the Company's funding is sourced from internally generated cash flows, and also from borrowings or available credit facilities from other local and international commercial banks.

There is no material commitment for capital expenditures other than those performed in the ordinary course of trade or business.

There is no significant element of income not arising from continuing operations.

There have not been any seasonal aspects that had a material effect on the financial condition or results of operations of Megawide.

# **KEY PERFORMANCE INDICATORS**

The following table summarizes Megawide's Key Performance Indicators ("**KPIs**") and Ratios as of and for the six months ended June 30, 2020 and 2019 and as of and for the years ended December 31, 2019, 2018, 2017 and 2016:

	June 30					
	2020	2019	2019	2018	2017	2016
Current Ratio <sup>(1)</sup>	1.23	1.34	1.27	1.50	1.99	1.83
Debt to Equity Ratio <sup>(2)</sup>	2.75	2.12	2.65	2.04	1.60	1.59
Asset to Equity Ratio <sup>(3)</sup>	4.69	3.81	4.49	3.66	3.00	3.15
Interest Coverage Ratio <sup>(4)</sup>	0.62	2.17	1.71	3.33	5.36	4.88
Book Value per Share <sup>(5)</sup>	4.58	5.24	5.02	5.06	5.20	4.52
Earnings per Share <sup>(6)</sup>	-0.21	0.21	0.28	0.56	0.70	0.57
Return on Assets <sup>(7)</sup>	-0.02	0.04	0.02	0.03	0.04	0.04
Return on Equity <sup>(8)</sup>	-0.03	0.04	0.06	0.10	0.13	0.12
Gross Profit Margin <sup>(9)</sup>	22%	26%	23%	26%	24%	22%
Operating Profit Margin <sup>(10)</sup>	10%	18%	14%	18%	18%	16%

Notes:

(1) Current Assets / Current Liabilities

(2) Interest bearing loans and borrowings / Stockholder's Equity

(3) Total Assets / Stockholder's Equity

(4) Earnings before Interest and Taxes (EBIT) / Interest Charges

(5) Equity Attributable to Shareholders of the Parent Company less Preferred Equity / Issued and Outstanding Shares

(6) Net Income / Issued and Outstanding Shares

(7) Net Income/ Stockholder's Equity

(8) Net Income/ Total Assets

(9) Gross Profit/ Total Revenues

(10) Operating Profit/ Total Revenues

The KPIs were chosen to provide management with a measure of Megawide's financial strength (Current Ratio, Debt to Equity Ratio, Asset to Equity Ratio, and Interest Coverage Ratio), and profitability (Earnings per Share, Return on Assets, Return on Equity, Gross Profit and Operating Profit Margin). Analyses are employed by comparisons and measurements based on the financial data of the current period against the same period of previous year as discussed in section "Management's Discussion and Analysis of Financial Condition and Results of Operation".

# THE PHILIPPINE CONSTRUCTION INDUSTRY

The information in this section has been derived from various government and private publications, and unless otherwise indicated, has not been prepared or independently verified by the Company or the Joint Lead Underwriters and Bookrunners or any of their respective affiliates or advisors. Please refer to the section "Regulatory and Environmental Matters" of this Prospectus.

# **Regulated Industry**

R.A. No. 4566 as amended by PD No. 1746 requires a construction company seeking to operate in the Philippines to obtain either a regular or a special license with the PCAB. In order to enforce the licensing requirements, all architects and engineers preparing plans and specifications and all public or private agencies or entities conducting biddings and/or letting out contracts for construction work to be contracted and undertaken in the Philippines, shall include in their invitation to bidders and other bidding documents necessary stipulations to convey to every bidder, whether he is a resident of the Philippines or not, the information that it will be necessary for him to have a license before his bid is considered.

#### **Classification and Categorization**

Classification Areas of Specialization **General Engineering Construction** a.) Road, highway, pavement and bridge b.) Irrigation and flood control c.) Dam, reservoir and tunneling d.) Port, harbor and offshore engineering General Building Construction a.) Building and industrial plant b.) Sewerage and sewage treatment/disposal plant and svstem c.) Water treatment plant and system d.) Park, playground and recreational work a.) Foundation work Specialty Construction b.) Structural steel work c.) Concrete pre-casting and pre-stressing d.) Plumbing and sanitary work e.) Electrical work f.) Mechanical work g.) Mechanical work (ventilation-refrigeration) h.) Mechanical work (elevator-conveyor) i.) Fire protection work j.) Waterproofing work k.) Painting work

Constructors are classified into three main contracting classifications, based on capability and specialization:

Source: Rules and Regulations Governing Licensing and Accreditation of Constructors in the *Philippines* 

In addition, each constructor is evaluated, graded and assigned a category based on the following criteria and quantified by equivalent credit points:

- 1) financial capacity measured in terms of net worth;
- 2) equipment capacity in terms of the book value;
- experience of the company in terms of aggregate number of years in which the firm has actively engaged in construction contracting and operation and average annual value of work completed during the past three (3) years; and
- 4) experience of the technical personnel

		Minimum Qualification Requirements					
Class	Category	Financial Capacity		Const			
		Equity' (in million P)	CPR (1)	Individual	Aggregate	Minimum CPR	
General Engineering	AAAA	1,000.00	10,000.00	10	60	300.00	10,300.00
	AAA	180.00	1,800.00	10	60	300.00	2,850.00
	AA	90.00	900.00	10	50	250.00	1,365.15
	А	30.00	300.00	7	21	105.00	475.00
	В	10.50	100.00	5	10	50.00	177.50
	С	6.00	60.00	3		15.00	105.50
	D	2.00	20.00	3	3	15.00	35.00
General Building	AAAA	1,000.00	10,000.00	10	60	300.00	10,300.00
	AAA	180.00	1,800.00	10	60	300.00	2,810.00
	AA	90.00	900.00	10	50	250.00	1,345.00
	А	30.00	300.00	7	21	105.00	471.00
	В	10.50	100.00	5	10	50.00	175.50
	С	6.00	60.00	3	3	15.00	96.50
	D	2.00	20.00	3	3	15.00	35.00
Specialty	AAAA	1,000.00	10,000.00	10	60	300.00	10,300.00
	AAA	180.00	1,800.00	10	60	300.00	2,410.00
	AA	90.00	900.00	10	50	250.00	1,145.00
	А	30.00	300.00	7	21	105.00	421.00
	В	10.50	100.00	5	10	50.00	165.50
	С	6.00	60.00	3	3	15.00	90.50
	D	2.00	20.00	3	3	15.00	35.00
Specialty – Trade	E	0.10	1.00	none	none	none	1

Source: CIAP

Notes:

<sup>1</sup>CPR – Credit Points Required

<sup>2</sup>Overall credit points inclusive of Equipment Capacity (10point/₱100,000); Experience of Firm (10 points/year of active existence and 1point/₱100,000 of 3 year average annual volume of work accomplished; and COMTCP points if STEs are COMTCP certified

# **Construction Licenses Issued**

Under the law, only contractors accredited by the PCAB are allowed to enter into a construction contract with clients. For 2017 to 2018, PCAB has issued a total of 10,112 contractors' licenses. The following table shows the breakdown of contractors per type:

In terms of Size	Share to total
Large Contractors (AAA & AA)	6.0%
Medium-sized Contractors (A & B)	33.0%
Small Contractors	61.0%
In terms of Principal Classification	Share to total
General Engineering (GE) Contractors	44.0%
General Building (GB) Contractors	34.0%
Trade Contractors	9.0%
Specialty Contractors	12.0%

Source: Philippine Contractors Accreditation Board

Also, the PCAB has issued special licenses to 26 foreign contractors, majority of these contractors were Chinese (12), followed by Japanese (3), and Korean (3) firms, while the remaining were

Dutch (1), Spanish (1), French (1), Singaporean (1), Italian (1), Australian (1), Malaysian (1) and American (1).

The PCAB issues two (2) kinds of licenses, a regular or a special license. Under the Implementing Rules and Regulations ("**PCAB IRR**") of Republic Act No. 4566, otherwise known as the "Contractors' License Law" ("**PCAB Law**"), a PCAB Regular License may only be issued by the PCAB to construction firms of Filipino sole proprietorship, or partnerships or corporations with at least 60% percent Filipino equity participation and duly organized and existing under Philippine law.

However, the Supreme Court, in the case of *Philippine Contractors Accreditation Board v. Manila Water Co., Inc.* (G.R. No. 217590, March 10, 2020) has recently ruled that foreigners can obtain regular licenses from the PCAB. It ruled that the construction industry is not one which the Constitution has reserved exclusively for Filipinos. There is also no prohibition in the law for foreigners to enter into the same projects as Filipinos in the field of construction. "Private domestic construction contracts" has also been removed from the Foreign Investments Negative List since 1998. Thus, the provision requiring foreigners to obtain a special license has been declared null and void, along with the provision limiting the regular license to construction firms at least 60% of which is owned by Filipinos. In light of this ruling, foreigners can now obtain regular licenses from the PCAB.

# CONSTRUCTION INDUSTRY PERFORMANCE

#### SELECTED MACROECONOMIC INDICATORS

At Constant Prices, Base Year 2000 In Billion Pesos except amounts in % (2017 – 2018)

11	NDICATORS	2017	2018	Growth Rate (% increase/decrease)
	Total GDP	8,665.7	9,203.1	6.2%
GDP	GVA or Peso Contribution of Construction Industry to GDP	539.3	625.2	15.9%
GDP	% Share of Construction to GDP	6.2%	6.8%	-
	Total Investment or Gross Capital Formation (GCF)	2,504.5	2,852.3	13.9%
Investments	Investments (GV) in Construction	840.0	966.4	15.1%
Investments	Public	214.2	259.7	21.2%
	Private	625.8	706.7	12.9%
	% Share of Construction to total Investment or GCF	33.5%	33.9%	-
	Total Domestic Employment (in thousand workers)	40,335	41,103	-
Employment	Average Construction Employment (in thousand workers)	3,537	3,848	-
	% Share of Construction to Total Employment	8.8%	9.4%	-

Source: Construction Industry Authority of the Philippines, Philippine Statistical Coordination Board, Philippine Statistics Authority and Department of Labor and Employment (as of 1Q 2019) Note: 2018 data reflects first to third quarter on employment. The increases in both public and private activities increased the share of the Construction Industry to GDP to 6.8 percent for the year 2018. The construction output as measured by Gross Value Added (GVA) amounted to ₱625.2 Billion in 2018, which reflected a 15.9% growth rate compared to output last year of ₱539.3 Billion, while the construction investments measured by Gross Value in Construction (GVC) valued at ₱966.4 Billion which grew by 15.1% from ₱840.0 Billion in 2017.

In terms of construction per sector, private construction activities have formed a larger part of construction expenditure in the country, composing an average of 75% of all construction expenditure for 2018. This shows the private sector's active role in the growth of the industry which expanded by 12.9% in 2018. However, the public sector's contribution accelerated by 21.2%. The double digit increase was the effect of the government's implementation of BBB Program. This is expected to improve more as the Philippine Government will roll-out various infrastructure programs in the next few years. Our country is seen as one of the fastest growing construction markets in the world.

# CONSTRUCTION DEMAND

The Philippine Government gathers statistics on the demand for private construction from approved building permits that relate to data on new construction, additions, alterations and repairs of existing residential and non-residential buildings and other structures undertaken in all cities/municipalities in the country.

From 2017 to 2018, residential building permits accounted for 75% of total approved building permit applications. Building permits are defined as written authorizations granted by the Local Building Official ("LBO") to an applicant allowing them to proceed with the construction of a specific project after plans, specifications and other pertinent documents have been found to be in conformity with the National Building Code (PD 1096).

# Approved Building Permits For All Types of Construction

Segment	1H 2017	1H 2018
Non-Residential Building	9,858	11,231
Residential Building	52,497	54,422
Additions, alterations, repairs	8,729	10,503
Total	71,084	76,156

in number of applicants

Source: Construction Industry Authority of the Philippines

In terms of value, residential building construction, composed of single type, duplex, apartment and residential condominiums, accounted for a larger portion of the total value of private building construction, at an average of 73% in 1H 2017 to 1H 2018 from 51% from 2009 to 2013. This is followed by non-residential building construction, which includes commercial, industrial, agricultural and institutional buildings, which contributed an average of 20% in 1H 2017 to 1H 2018 from 49% from 2009 to 2013. Permits for additions, alterations and repairs contributed an average of 7%.

<u>Total Value of Construction</u> <u>In ₱Billions</u>

Segment	1H 2017	1H 2018
Non-Residential Building	59.60	68.80
Residential Building	74.18	63.94
Additions, alterations, repairs	13.31	12.85
Total	147.09	145.59

Source: Construction Industry Authority of the Philippines

In terms of area, the bulk of the value of construction originated from Luzon, with the National Capital Region, CALABARZON and Central Luzon regions still accounting for more than half of the value of private building construction in 2018.

# PROSPECTS

The industry's output value is expected to continue to expand in real terms over the forecast period (2019-2023), driven by the government's plans to upgrade the country's transport infrastructure. The industry's output value in real terms is expected to rise at a compound annual growth rate (CAGR) of 8.60% over the forecast period. The industry is consequently expected to rise from a value of US\$44.3 billion in 2018 to US\$66.9 billion in 2023, measured at constant 2017 US dollar exchange rates.

Fitch Solutions expects a slower growth for the construction industry in the Philippines amid the pandemic. It has lowered the growth projection for the industry this year to 3.6 percent instead of 5.8 percent compared to last year's growth of 4.1 percent. As reported, works on numerous projects across the country have been temporarily halted which will stretch the project timelines. The projects also face supply chain challenges, especially if sourced from foreign markets.

However, the government is still set to ramp up its BBB program even if the administration has diverted a portion of its funding in the Bayanihan Cash Assistance program.

In 2019, the Construction Industry Roadmap 2020 to 2030 was crafted by the Department of Trade and Industry through the Construction Industry Authority of the Philippines and the Philippine Contractors Association (PCA). The construction industry is aiming to boost its contribution to the economy to ₱130 trillion from just ₱2.3 trillion in 2018. The road map aligned its goals and strategies with the Philippine Development Plan and the United Nation's Sustainable Development Goals.

Another important content of the roadmap includes the legislation of a long-term infrastructure development program that will ensure continuity of the programs beyond changing administration so the country can catch up on infrastructure deficiencies. The proposed law will feature a 30-year Infrastructure Master Plan with emphasis on maintaining a budget of at least 5 percent of the GDP.

Source: Global Information, Inc., Fitch Solutions Inc.

# **BUILD, BUILD, BUILD PROJECTS**

The Philippine Government's continued policy of pursuing infrastructure programs will help fuel construction, as infrastructure projects necessitate the heavy involvement of construction. The Build, Build, Build projects by the Duterte administration which is proposed at ₱8 Trillion have been various infrastructure projects in transportation, power and electrification, water resources, communications and digital infrastructure, and social infrastructure, among others.

Project	Cost (Billions ₱)
Metro Cebu Expressway Project	28.02
Pasacao-Balatan Tourism Coastal Highway	13.28
LRT 2 West Extension	10.12
Camarines Sur Expressway	8.67
Sangley Airport	1.43
Water	
Kanan Dam Project	56.00

Some of the notable Build, Build, Build projects are:

Kabulnan-2 Multipurpose Irrigation and Power Project	31.22
New Centennial Water Source - Kaliwa Dam Project	12.19
Panay River Basin Integrated Development Project	19.36
Urban Development and Renewal	
Metro Manila Priority Bridges for Seismic Improvement Project	7.933
Pasig-Marikina River Channel Improvement Phase IV	33.10
Integrated Disaster Risk Reduction and Climate Change Adaptation Measures in the Low-Lying Areas of Pampanga Bay	16.50
Cavite Industrial Area Flood Management Program	9.89
Reconstruction and Development Plan for Greater Marawi (JICA grant)	0.970
Power	
Agus-Pulangi Rehabilitation Project	20.0

Megawide considers this as a big opportunity as it also expands its business from being the emerging leader in high-rise construction into venturing into infrastructure projects such as affordable housing, classroom building, elevated expressways, construction of roads and bridges, and heavy industries related to energy and power plants

Aside from expected growth in Infrastructure projects, other opportunities for new businesses are available.

- 1. Boom in real estate and construction have increased the demand for construction services.
- 2. Further expansion of major retail chains nationwide, especially outside Metro Manila will increase the demand for construction services.
- 3. Ease of Doing Business (Republic Act 11032) would encourage greater investments and take office spaces (which could also increase the demand for construction services); the Implementing Rules and Regulations of the Ease of Doing Business Law was signed last July 2019 and is expected to be fully implemented within the next 2 years.
- 4. **Proposed easing of foreign ownership restrictions in economic sectors** (telecommunications, transportation, construction, and retail) should attract new businesses to invest in the country.
- 5. Second phase of the tax reform package (CITIRA Bill), if passed into law, will reduce corporate income taxes from 30% to 20% which will increase companies' income and spending as well as attract investors into the country; expansion of existing and new companies may need additional manpower which will create demand for residential spaces.

Due to these factors, there are certain risks that will affect the industry

- **1.** Some delays in major infrastructure projects due to the pandemic and government processes could also affect the income of construction companies.
- Recent developments on Philippine Offshore Gaming Operators (POGO) such as government's suspension of new applications for POGOs, any further crackdown on illegal Chinese online gaming activities as discussed by the Chinese and Philippine governments, intensified collection of taxes from POGOs/POGO workers, and the

proposed transfer of POGO operations to self-contained hubs could adversely affect the construction of new projects targeted to cater to this market.

3. Ban on new economic zones in Metro Manila will limit supply of office space in the capital and could slow down the demand for new construction projects (however, this will encourage more projects in areas outside Metro Manila).

# MARKET INFORMATION

The common shares of the Company are traded on the PSE under the symbol "MWIDE". The shares were listed on the PSE on February 18, 2011. The following table sets out, for the periods indicated, the high and low closing prices for the Company's shares as reported on the PSE:

2017	High	High (adjusted)	Low	Low (adjusted)
First Quarter	18.00	n/a	14.16	n/a
Second Quarter	19.86	n/a	16.90	n/a
Third Quarter	18.86	n/a	14.90	n/a
Fourth Quarter	19.00	n/a	15.42	n/a
2018				
First Quarter	22.15	n/a	17.66	n/a
Second Quarter	25.00	n/a	19.80	n/a
Third Quarter	20.60	n/a	15.46	n/a
Fourth Quarter	19.40	n/a	14.02	n/a
2019				
First Quarter	21.50	n/a	17.06	n/a
Second Quarter	23.00	n/a	18.78	n/a
Third Quarter	19.52	n/a	17.60	n/a
Fourth Quarter	19.00	n/a	16.32	n/a
2020				
First Quarter	16.80	n/a	5.35	n/a
Second Quarter	7.44	n/a	7.17	n/a
Third Quarter	7.25	n/a	7.11	n/a

On November 5, 2020, the closing price of the Company's common shares on the PSE was ₱7.58 per share.

# MANAGEMENT AND CERTAIN SHAREHOLDERS

# DIRECTORS AND SENIOR MANAGEMENT

As of date, Megawide is governed by a Board of seven (7) directors composed of Mr. Edgar B. Saavedra, Mr. Manuel Louie B. Ferrer, Mr. Oliver Y. Tan, former Chief Justice Hilario G. Davide, Jr., Mr. Leonilo G. Coronel, Mr. Celso P. Vivas and Mr. Alfredo E. Pascual. Its management team is headed by a licensed civil engineer who has been practicing for seventeen (17) to eighteen (18) years, namely, its President, Chief Executive Officer and Chairman of the Board, Mr. Edgar B. Saavedra.

Directors shall hold office for one (1) year or until their successors are elected and qualified. The first directors are also the incorporators. The annual meeting of the stockholders shall be held every June 30 of each year.

The Board is responsible for the direction and control of the business affairs and management of Megawide, and the preservation of its assets and properties. No person can be elected as director of Megawide unless he or she is a registered owner of at least one (1) voting share of Megawide.

The 2016 Code of Corporate Governance for Publicly-Listed Companies requires that at least at least three directors, or such number as to constitute at least one-third of the members of the Board, whichever is higher, are independent directors. The Amended Articles and Incorporation and By-Laws of Megawide provide that the seven (7) directors shall include such number of independent directors as may be required by law.

Name	Age	Citizenship	Positions	Term of Office	Directorships Held in Other Companies/ Business Experience
Edgar B. Saavedra	45	Filipino	Chairman of the Board, CEO, and President	Yearly	<ul> <li>Chairman of the Board,</li> <li>MWMTI and MTI</li> <li>Director and President,</li> <li>Citicore and MLI</li> <li>Director, GMCAC</li> <li>Director, MySpace</li> </ul>
Manuel Louie B. Ferrer	45	Filipino	Director and Chief Corporate Affairs and Branding Officer	Yearly	<ul> <li>Director and President, GMCAC, MWMTI and MTI</li> <li>Director, Citicore, MySpace, and MLI</li> <li>Managing Director, MagicWorx Licensing Inc.</li> <li>Former Associate Marketing Engineer, OCB International Co., Ltd</li> </ul>
Oliver Y. Tan	42	Filipino	Director	Yearly	<ul> <li>Director, Vice President, and Treasurer, Cititcore;</li> <li>Director and Treasurer, MySpace, MTI, and MLI</li> <li>Director, CMCI, MWCCI, and MPI</li> <li>Director and Corporate Secretary, FSMI and IRMO</li> </ul>
Leonilo G. Coronel	75	Filipino	Lead Independent Director	Yearly	<ul> <li>Director, Philippine National Bank</li> <li>Director, Software Ventures, Int'I.</li> <li>Executive Director, RBB Micro Finance Foundation</li> </ul>

The table below sets forth each member of Megawide's Board as of date.

					- Independent Director, DBP- Aiwa Securities SMBC Phils. Inc.
Hilario G. Davide, Jr.	84	Filipino	Independent Director	Yearly	<ul> <li>Independent Director and Vice- Chairman, Manila Bulletin Publishing Corporation</li> <li>Independent Director, Philippine Trust Company</li> <li>Trustee, University of San Carlos in Cebu City</li> <li>Former Permanent Representative of the Republic of the Philippines to the United Nations in New York,</li> <li>Chief Justice of the Supreme Court of the Philippines</li> <li>Commissioner, 1986 Constitutional Commission</li> </ul>
Celso P. Vivas	73	Filipino	Independent Director	Yearly	<ul> <li>Lead Independent Director and Chairman of Audit and Risk Management Committee, Keppel Holdings, Inc.</li> <li>Independent Director and Chairman of Audit and Risk Management Committee, Keppel Philippines Marine, Inc.</li> <li>Independent Director and member of Audit Committee, Keppel Philippines Properties, Inc.</li> <li>Independent Director and Member of Audit and Risk Management Committee, SM Keppel Properties, Inc.</li> <li>Independent Director, Chairman of Governance, Nomination, and Remuneration Committee, and member of Audit and Risk Management Committee, Republic Glass Holdings, Inc.</li> <li>Former Risk Consulting Partner and Assurance Business Advisory Partner, SGV</li> </ul>
Alfredo E. Pascual	71	Filipino	Independent Director	Yearly	<ul> <li>Lead Independent Director, SM Investments Corporation</li> <li>Independent Director, Concepcion Industrial Corporation and Asiabest Group International Inc.</li> <li>Board Trustee, Institute of Corporate Directors and Shareholders Association of the Philippines</li> </ul>

		From 2011 to 2017:     President and     Board Co-Chair, University of     the Philippines     - Formerly Director for Private     Sector Operations, Director     for Infrastructure Finance,     and Advisor for Public Private     Partnership (Infrastructure     Development),     Asian Development Bank
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The business experience of each of the Company's directors and officers covering the past five years are described below.

# Board of Directors

The following is a brief description of the business experience of each of the Directors:

**EDGAR B. SAAVEDRA** – age 45; Filipino citizen; co-founder of the Company; first elected Director of Megawide on July 28, 2004; Chairman of the Board since September 18, 2017; Chairman of the Executive Committee; Member of the Risk Oversight Committee; Chief Executive Officer; and President.

Mr. Saavedra's engineering experience spans over twenty (20) years. He received his Bachelor's degree in Engineering from De La Salle University. After obtaining his license as a Civil Engineer, he pursued special studies in Foundation Formworks in Germany, through the Philippine Institute of Civil Engineers.

Mr. Saavedra is the Chairman of the Board, Chief Executive Officer, and President of the Company. He is also Chairman of the Board of MWM Terminals, Inc. ("MWMTI") and Megawide Terminals, Inc. ("MTI"). Moreover, he is a Director and the President of Citicore Holdings Investment Inc. ("Citicore") and Megawide Land, Inc. ("MLI"). Finally, he is a Director of GMR Megawide Cebu Airport Corporation ("GMCAC"), MySpace Properties, Inc. ("MySpace"), Citicore Power Inc. ("CPI"), Citicore Infrastructure Holdings, Inc. ("CIHI"), Altria East Land Inc., and Megacore Holdings, Inc.

Mr. Saavedra is not a Director in other reporting companies.

**MANUEL LOUIE B. FERRER** – age 45; Filipino citizen; first elected Director of Megawide on September 18, 2017; Vice Chairman of the Executive Committee; and Member of the Governance, Nominations, and Compensation Committee.

Mr. Ferrer obtained his degree in Industrial Design from De La Salle University in 1996.

Mr. Ferrer has been Megawide's Chief Corporate Affairs and Branding Officer (previously called Chief Marketing Officer) since 2011. He serves as a Director and the President of GMCAC, MWMTI, and MTI. He is also a Director of Citicore, MySpace, and CPI. Furthermore, Mr. Ferrer is the Chairman of the Board of Trustees and President of Megawide Corporate Foundation, Inc.

Mr. Ferrer is not a Director in other reporting companies.

**OLIVER Y. TAN** – age 42; Filipino citizen; first elected Director of Megawide on September 16, 2016; Vice Chairman of the Finance Committee; and Member of the Executive Committee and the Audit and Compliance Committee.

Mr. Tan holds a degree in Business Administration from the Philippine School of Business Administration.

Mr. Tan serves as a Director and the Vice-President of Citicore, and a Director and Treasurer of MySpace, MTI, and MLI. Additionally, he is a Director of CPI, CIHI, Citicore, Citicore-Megawide

Consortium Inc., and Megawatt Clean Energy Inc. Finally, he is a Director and the Corporate Secretary of Future State Myspace Property, Inc. and IRMO Inc.

Mr. Tan is not a Director in other reporting companies.

**LEONILO G. CORONEL** – age 75; Filipino citizen; first elected Independent Director of Megawide on July 19, 2010; Lead Independent Director; Chairman of the Finance Committee; Vice Chairman of the Audit and Compliance Committee; and Member of the Governance, Nominations and Compensation Committee and Risk Oversight Committee.

Mr. Coronel obtained his Bachelor of Arts degree, Major in Economics from the Ateneo de Manila University.

Mr. Coronel is the Managing Director of BAP Credit Bureau Inc., an Advisor of the Philippine Clearing House Corporation, the Treasurer of PDS Holdings, and a Consultant of the Bankers Association of the Philippines. He also serves as an Executive Director of RBB Micro Finance Foundation, and an Independent Director of DBP-Daiwa Securities and SMBC Philippines, Inc.

Mr. Coronel acted as the Project Director of the Small and Medium Enterprises Credit Program of the Philippine Business for Social Progress, a Consultant of the Land Bank of the Philippines, a Director of Software Ventures International Corporation, a Director at the Philippine Dealing System, Philippine Depository & Trust Corp., and Philippine Clearing House Corporation, and a Trustee/Treasurer and Member of the Capital Market Development Council Institute.

Mr. Coronel is a Non-Executive Director of Philippine National Bank since May 2013.

**HILARIO G. DAVIDE, JR.** – age 84; Filipino citizen; first elected Independent Director of Megawide on September 18, 2017; Chairman of the Governance, Nominations and Compensation Committee; and Member of the Finance Committee, Risk Oversight Committee, and Audit and Compliance Committee.

Mr. Davide obtained his Bachelor of Laws from the University of the Philippines ("UP").

Mr. Davide was the former permanent Representative of the Republic of the Philippines to the United Nations in New York from February 2007 to April 2010. He also served as Chief Justice of the Supreme Court of the Philippines from November 1998 to December 2005. Mr. Davide was also the Commissioner of the 1986 Constitutional Commission. He is currently an Independent Director and Vice Chairman of the Manila Bulletin Publishing Corporation and an Independent Director of the Philippine Trust Company. Lastly, Mr. Davide is a Trustee of the University of San Carlos in Cebu City.

**CELSO P. VIVAS** – age 73; Filipino citizen; first elected Independent Director of Megawide on July 02, 2018; Chairman of the Audit and Compliance Committee; Vice Chairman of the Risk Oversight Committee; and Member of the Governance, Nominations and Compensation Committee and Finance Committee.

Mr. Vivas is an Independent Director of Keppel Philippines Holdings, Inc. since June 2005 and is currently its Lead Independent Director and the Chairman of its Audit and Risk Management Committee. He is an Independent Director and Chairman of the Audit and Risk Management Committee of Keppel Philippines Marine, Inc. He is also an Independent Director and member of the Audit Committee of Keppel Philippines Properties, Inc. Lastly, he is an Independent Director of Republic Glass Holdings Corporation, Chairman of its Governance, Nomination, and Remuneration Committee, and member of its Audit and Risk Management Committee.

He was a Risk Consulting Partner and Assurance Business Advisory Partner of SGV & Co. until his retirement in 2001. Mr. Vivas obtained his Bachelor's Degree in Business Administration (Cum Laude) from the University of the East. He also obtained a Master's Degree in Business Management from the Asian Institute of Management (as an SGV & Co. scholar). He is also a graduate of a Company Directors' Course from the Australian Institute of Company Directors (as an Institute of Corporate Directors' ["ICD"] scholar). Mr. Vivas is a Certified Public Accountant and has over fifty (50) years of experience in the areas of audit, finance, enterprise risk management, and corporate governance.

ALFREDO E. PASCUAL – age 71; Filipino citizen; first elected Independent Director of Megawide on October 09, 2018; Chairman of the Risk Oversight Committee; Vice Chairman of the Governance, Nominations and Compensation Committee; and Member of the Audit and Compliance Committee and Finance Committee.

Mr. Pascual is the Lead Independent Director of SM Investments Corporation and an Independent Director of Concepcion Industrial Corporation and Asiabest Group International Inc. In 2018 and in 2019, Mr. Pascual was the President and Chief Executive Officer of the ICD. He is now a Trustee of the ICD as well as of the Shareholders Association of the Philippines ("SharePHIL"). From 2011 to 2017, he led UP's system as President and Board Co-Chair. Before UP, Mr. Pascual worked at the Asian Development Bank ("ADB") for nineteen (19) years in such positions as Director for Private Sector Operations, Director for Infrastructure Finance, and Advisor for Public-Private Partnership (Infrastructure Development). At ADB, he had postings in the Philippines, India, and Indonesia, and represented ADB on the board of its investee companies in China, India, and Philippines. Earlier on, Mr. Pascual held executive positions in investment houses, such as, First Metro Investment Corporation, and was a finance professor at the Asian Institute of Management. He obtained his Master of Business Administration degree and Bachelor of Science in Chemistry (Cum Laude) degree from UP.

# **Key Officers**

**Manuel Louie B. Ferrer,** 45, Filipino citizen; is elected Director of Megawide on September 18, 2017; Vice Chairman of the Executive Committee; and Member of the Governance, Nominations, and Compensation Committee.

Mr. Ferrer obtained his degree in Industrial Design from De La Salle University in 1996.

Mr. Ferrer has been Megawide's Chief Corporate Affairs and Branding Officer (previously called Chief Marketing Officer) since 2011. He serves as a Director and the President of GMCAC, MWMTI, and MTI. He is also a Director of Citicore, MySpace, and CPI. Furthermore, Mr. Ferrer is the Chairman of the Board of Trustees and President of Megawide Corporate Foundation, Inc.

Mr. Ferrer is not a Director in other reporting companies.

**Maria Belinda B. Morales**, 61, Filipino, is the Chief Human Resources Officer of Megawide. A seasoned HR leader, she has more than twenty-five (25) years of work experience in all aspects of Human Resources and Organization Transformation. Prior to joining Megawide she was a Former Head of Talent Management for Asia Pacific in Misys International Banking Systems, Former Senior Vice President of HR at Standard Chartered Bank, Philippines, Former Vice President for Training and Development at Citytrust Banking & Bank of the Philippine Islands. She was also an Executive Coach at Rockwell Land Corporation and has coached their senior executives and managers on leadership and professional development and work-life balance concerns. She graduated at St. Paul College, Manila with a Bachelor of Science degree in Psychology, and attained her Masters in Arts Major in Psychology from Ateneo De Manila University, Quezon City in 2010.

**Ramon H. Diaz,** 61, Filipino, is the Chief Finance Officer of Megawide. Prior to joining Megawide, he was the President and the Chief Operating Officer of Metro Pacific Zamboanga Hospital Corporation, a member of the Metro Pacific Hospital Holdings Group. He has been the Chief Finance Officer of PT Internux, a telecommunication company in Jakarta and Chief Operating Officer of PT Jababeka Infrustruktur in Indonesia. He obtained 40 years of experience in Finance and General Management. He graduated Magna Cum Laude with a Bachelor of Science in Commerce, Major in Accounting from the in University of San Carlos, Cebu City in 1977.

**Mohit Malhi,** 38, Indian, Chief Commercial Officer of Megawide and assigned to handle commercial side of PITX. He worked with Vistara (TATA SIA Airlines Ltd.) Gurgaon, India, as Head of Strategic Partnership, Alliances and Ancillaries prior to joining Megawide. He has more than 12 years of experience in conceiving and implementing ideas that fuel marketplace presence and drive revenue. He took his Bachelor's in Engineering Major in Computer Science and Engineering from Institute of Technology and Management, Gurgaon India in 2005 and obtained his Master's Degree from Amity Business School, NOIDA, India in 2007.

**Raymund Jay S. Gomez,** 48, Filipino, Chief Legal Officer, Compliance Officer and Data Protection Office of Megawide. He was the Vice President for Human Resources, Legal and Regulatory Affairs and Chief Compliance Officer of Beneficial Life Insurance Company, Inc. prior to joining to Megawide. He is more than 25 years in active legal service with extensive experience in corporate, commercial. He graduated at Dela Salle University with Bachelor's Degree in Commerce Major in Legal Management and holds a Bachelor's Degree of Laws from San Beda College.

**Anthony Leonard G. Topacio,** 38, Filipino, Corporate Secretary and Corporate Information Officer. He is also assigned as Corporate Secretary for MySpace and MTI. Prior to joining Megawide, he was the Corporate Secretary, Compliance Officer, Data Protection Officer, and Acting Head of Human Resources, Legal, and Regulatory Affairs Department of Beneficial Life Insurance Company, Inc., Legal Manager for International Container Terminal Services, Inc., and Associate General Counsel for Aboitiz Equity Ventures, Inc.

**Kama Neson Ganeson**, 54, Malaysian, Acting Chief Risk Officer and Head of Total Quality Management. Prior to joining Megawide, he was assigned as Country Director of ECC International Philippines, Chief Operating Officer of ECCI Consultancy Malaysia, Senior Operations Director of KELSEAT Corporation, Operations Director (South East Asia) of General Motors, and QMS Manager of Robert Bosch GMBH.

**Jaime Raphael C. Feliciano,** 42, Filipino, Chief Business Development Officer of Megawide. Prior to joining Megawide, he holds the position as Special Counsel of Romulo Mabanta Buenaventura Sayoc & de los Angeles and as Head of Asian Infrastructure Centre of Excellence in Asian Development Bank. He finished his Bachelor's Degree in Arts Major in Management Economics from Ateneo de Manila University and took his Bachelor of Law from University of the Philippines and obtained his Masters Degree in University of the Philippines.

**Anthony Vergel B. Velasco**, 45, Flipino, Chief Internal Audit Officer of Megawide, a Certified Internal Auditor (CIA) and Certified Information Systems Auditor (CISA). Prior to joining Megawide, he was the Chief Audit Executive of 2GO Group, Inc. He finished his Bachelor's Degree in Commerce Major in Accounting in San Beda College, Manila and attained his Masters Degree Major in Financial Management in National College of Business and Arts, Manila.

**Christopher A. Nadayag**, 36, Filipino, Treasurer and Deputy Chief Financial Officer. Currently he is assigned as a Director for Citicore and MWMTI.

# SIGNIFICANT EMPLOYEE

No single person is expected to make a significant contribution to the business since Megawide considers the collective efforts of all its employees as instrumental to the overall success of its performance.

# FAMILY RELATIONSHIPS

None of the directors are related to each other.

#### INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

As of the date of this Prospectus and during the past five (5) years, Megawide is not aware of the occurrence of any of the following events that are material to the evaluation of the ability or integrity of any director or executive officer:

- Any bankruptcy petition filed by or against any director, or any business of a director, nominee for election as director, or executive officer who was a director, general partner or executive officer of said business either at the time of the bankruptcy or within 2 years prior to that time;
- 2. Any director, nominee for election as director, or executive officer being convicted by final judgment in a criminal proceeding, domestic or foreign, or being subject to a

pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;

- 3. Any director, nominee for election as director, or executive officer being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- 4. Any director, nominee for election as director, or executive officer being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

# **COMPENSATION OF DIRECTORS AND OFFICERS**

The compensation of directors and senior officers is included in the compensation table below (in ₱ millions).

Name and Position	Fiscal Year	Annual Salary	Bonus	Other Compensation
Edgar B. Saavedra Chairman, CEO, and President				
Manuel Louie B. Ferrer Chief Corporate Affairs and Branding Officer				
Markus Hennig				
EVP – Business Units				
Reynaldo Rodrin				
VP – Operations				
Renato Go				
VP – Human Resources and Admin for EPC				
CEO & Most Highly	Estimated	44.56	3.36	1.34
Compensated Executive Officers	2Q2020 Estimated 2020	89.10	6.72	2.66
	Actual 2019	89.10	6.72	2.66
	Actual 2018	85.43	6.32	1.74
Aggregate compensation paid	Estimated 2Q2020	55.36	9.86	3.80
to all other officers and directors as a	Estimated 2020	110.73	19.73	7.62
group unnamed	Actual 2019	110.73	19.73	7.62
	Actual 2018	49.27	7.98	

## **Compensation of Directors**

Under the By-Laws of Megawide, by resolution of the Board, each director, shall receive a reasonable per diem allowance for his attendance at each Board meeting. As compensation, the Board shall receive and allocate an amount of not more than 10% of the net income before income tax of the Company during the preceding year. Such compensation shall be determined and apportioned among directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least majority of the outstanding capital stock at a regular or special meeting of the stockholders.

On November 4, 2011, the Board, upon recommendation of the Governance, Nominations, and Compensation Committee, approved the giving of ₱20,000.00 director's per diem per Board meeting and a ₱30,000.00 monthly allowance in the form of reimbursable expenses for each regular director.

Subsequently, on October 10, 2018, the Board resolved to increase the director's per diem per Board meeting to ₱44,000.00 for Executive Directors, ₱62,000.00 for Non-Executive Directors, and ₱ 58,000.00 for Independent Directors. The total per diem paid to directors for the year ending December 31, 2019 was ₱6,503,000.00.

## **Standard Arrangements and Other Arrangements**

There are no other arrangements for compensation either by way of payments for committee participation or special assignments other than reasonable per diem. There are also no outstanding warrants or options held by Megawide's CEO, other officers and/or directors.

## Employment Contracts, Termination of Employment, Change-in-Control Arrangements

While the Company has no special retirement plans for its employees, it provides retirement benefits in accordance with R.A. No. 7641 or the "Retirement Pay Law", and other applicable laws, rules and regulations. Also, there is no existing arrangement with regard to compensation to be received by any executive officer from Megawide in the event of a change in control of the Company. Aside from its employees, Megawide has also entered into employment contracts with its foreign experts. The contracts with foreign nationals usually include benefits, such as housing, medical and group life insurance, vacation leaves, and company vehicle. Further, employment contracts include provisions regarding Megawide's ownership of any invention developed during the course of employment, liquidated damages in the event of contract pre-termination, and a non-compete clause prohibiting the employee, for a period of 1 year after the termination of the contract, from engaging, directly or indirectly, for himself or on behalf of or in conjunction with any person, corporation, partnership or other business entity that is connected with the business of Megawide.

# Warrants and Options

There are no outstanding warrants and options held by any of Megawide's directors and executive officers.

# SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL SHAREHOLDERS

# **Top 20 Shareholders**

There are approximately 29 holders of common equity as of September 30, 2020. The following are the top 20 stockholders of the Company:

	Title of Class	Name	Citizenship	Number of Shares	Percentage to total
1	Common	PCD Nominee Corporation	Filipino	1,080,735,915	53.677%
	Common	Citicore Holdings Investment,		1,000,700,010	00.01170
2	Common	Inc.	Filipino	712,925,501	35.409%
3	Common	PCD Nominee Corporation	Non-Filipino	173,448,842	8.615%
4	Common	Suyen Corporation	Filipino	22,900,000	1.137%
5	Common	Aeternum Holdings, Inc.	Filipino	21,389,904	1.062%
6	Common	Ellie Chan	Filipino	1,666,901	0.083%
7	Common	John I. Bautista Jr.	Filipino	159,799	0.008%
8	Common	Regina Capital Dev. Corp. 000351	Filipino	34,754	0.002%
9	Common	Jharna Chandnani	Non-Filipino	23,000	0.001%
10	Common	Pacifico Silla &/or Marie Paz Silla &/or Nathaniel Silla	Filipino	20,000	0.001%
11	Common	Jose Emmanuel B. Salcedo	Filipino	16,177	0.001%
12	Common	Juan Miguel B. Salcedo	Filipino	16,177	0.001%
13	Common	Grace Q. Bay	Filipino	15,243	0.001%
14	Common	Camille Patricia Dominique T. Ang	Filipino	14,547	0.001%
15	Common	Pacifico Silla &/or Marie Paz Silla Sagum &/or Nathaniel S	Filipino	9,456	Nil
16	Common	Pacifico C. Silla &/or Catherine M. &/or Silla Sagum &/or Alexander M	Filipino	9,456	Nil
17	Common	Myra P. Villanueva	Filipino	8,900	Nil
18	Common	Joyce M. Briones	Filipino	7,868	Nil
19	Common	Frederick E. Ferraris &/or Ester E. Ferraris	Filipino	5,674	Nil
20	Common	Demetrio D. Mateo	Filipino	500	Nil

As of September 30, 2020, 8.616% of the Company's outstanding capital stock is owned by foreign nationals.

Owners of record of more than 5% of Megawide's shares of common stock as of September 30, 2020 are as follows:

Title of Class	Name & Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship with Record Owner	Citizenship	Number of Shares Held	Percent (%)
Common	Citicore Holdings Investment, Inc. 20 N. Domingo St., Brgy. Valencia, Quezon City Citicore Holdings Investment, Inc.	Edgar B. Saavedra	Filipino	712,925,501	35.409%
Common	PCD Nominee Corporation <sup>8</sup> (Filipino) 37F Tower 1, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City	Publicly-Held Shares	Filipino	1,080,735,915	53.677%
Common	PCD Nominee Corporation (Non-Filipino) 37F Tower 1, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City	Publicly-Held Shares	Non-Filipino	173,448,842	8.615%

<sup>8</sup> Megacore Holdings, Inc. owning more than 5% shares is lodged with PCD Nominee.

# Security Ownership of Directors and Management

As of September 30, 2020, the following table sets forth security ownership of the Company's Directors and Officers:

Title of	Name of Beneficial Owner	Туре о	f Ownership	Citizonahin	0/
Shares	Name of Beneficial Owner	Direct	Indirect	Citizenship	%
Common	Edgar B. Saavedra Chairman of the Board, CEO, and President	1	973,282,259	Filipino	48.34%
Common	Manuel Louie B. Ferrer Chief Corporate Affairs and Branding Officer	0	1	Filipino	0.00
Common	Oliver Y. Tan Director	0	18,767,852	Filipino	0.93
Common	Leonilo G. Coronel Independent Director	0	5	Filipino	0.00
Common	Chief Justice Hilario G. Davide, Jr. (Ret.) Independent Director	1	0	Filipino	0.00
Common	Celso P. Vivas Independent Director	1	0	Filipino	0.00
Common	Alfredo E. Pascual Independent Director	1	10,900	Filipino	0.00
Common	<b>Christopher A. Nadayag</b> Treasurer and Deputy Chief Financial Officer	0	49	Filipino	0.00

Aside from Mr. Edgar B. Saavedra who owns 48.34% by direct and indirect shares of Megawide, there is no other director or key officer of Megawide who owns at least 10% of Megawide's issued and outstanding shares of common stock.

# Voting Trust Holders of 5% or More

There is no voting trust arrangement executed among the holders of 5% or more of the issued and outstanding shares of common stock of Megawide.

# Change in Control

There are no arrangements entered into by Megawide or any of its stockholders which may result in a change of control of Megawide. For information on Changes in Control, see the section *"Description of Shares"* of this Prospectus.

## **RELATED PARTY TRANSACTIONS**

Related party transactions are transfers of resources, services or obligations between Megawide and its related parties, regardless of whether a price is charged. Transactions between Megawide and related parties are conducted at estimated market rates and on an arm's length basis and in accordance with the Company's Related Party Transactions Policy.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with Megawide; (b) associates and joint ventures; (c) individuals owning, directly or indirectly, an interest in the voting power of Megawide that gives them significant influence over Megawide and close members of the family of any such individual; and, (d) Megawide's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

All material related party transactions and related party transactions involving directors and/or officers shall be approved by at least two-thirds vote of the BOD, with at least a majority of the independent directors voting to approve the material related party transactions and related party transactions involving directors and/or officers. In case that a majority of the independent directors' vote is not secured, the material related party transactions and related party transactions involving directors and/or officers may be ratified by the vote of the stockholders representing at least two-third of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 1% of Megawide's total consolidated assets, the same BOD approval would be required for the transaction/s that meet and exceeds the materiality threshold covering the same related party *Publicly-listed Companies*, the minimum threshold to be considered as a material related party transaction is 10% of the total assets based on the latest audited consolidated financial statements.

Directors with personal interest in a certain related party transaction should abstain from participating in the discussions and voting on the same. In case they refuse to abstain, their attendance shall not be counted for the purposes of assessing the quorum and their votes shall not be counted for purposes of determining approval.

In the normal course of business, Megawide provides construction services to related parties under common ownership, associate, a certain previous shareholder and other related parties. The related revenue from these transactions amounted to ₱242.6 million in 2020 and ₱209.6 million in 2019 and is recorded as part of Contract operation revenues account in the consolidated statements of income. Services rendered to the above related parties are based on normal terms similar to terms that would be available to non-related parties.

The outstanding contract receivables from these transactions, which are generally unsecured and settled through cash within three to six months, and the related retention receivables, which can only be collected after a certain period of time upon acceptance by project owners of the certificate of completion, are presented as part of Contract and Retention receivables under Trade and Other Receivables account in the consolidated statements of financial position.

Through application of the ECL model based on the lifetime expected credit loss wherein Megawide used its historical experience, external indicators and forward-looking information to calculate the ECL using the provision matrix, no significant amount of impairment losses was required to be recognized for the periods ended June 30, 2020 and 2019.

Megawide is a lessee of certain parcels of land and building owned by related parties under common ownership.

In 2019, Megawide recognized rent expense amounting ₱1.75 million from the lease agreement with Megapolitan Realty and Development Corporation (Megapolitan) for the land where

Megawide's building is located. Megawide has no outstanding payables from the rental transaction with Megapolitan. There were no such transactions in 2020.

Advances to officers and employees represent unsecured, noninterest-bearing cash advances for business-related expenditures that are to be liquidated 60 days from the date the cash advances were received. The outstanding receivables from these transactions are presented as part of Trade and Other Receivables.

Megawide obtained unsecured, noninterest-bearing cash advances from certain related parties to finance portion of its working capital requirement payable upon demand. The outstanding balance from these transactions is shown under Trade and Other Payables account in the consolidated statements of financial position.

Megawide has provided unsecured, interest-bearing cash advances to its associates and certain related parties under common ownership for their working capital requirements.

The outstanding balance from these transactions is shown under Trade and Other Receivables account in the consolidated statements of financial position. Interest income earned from these advances are presented as part of Finance Income under Other Income (Charges) account in the consolidated statements of income. The outstanding balance from interest income is presented as part of Trade and Other receivable) account in the consolidated statements of financial position.

Further, upon assessment of recoverability based on the capacity to pay and expected collectability of these advances, no impairment losses were recognized in both periods.

Megawide's outstanding receivables from and payables to the same related parties as presented can be potentially offset to the extent of their corresponding outstanding balances.

The Parent Company's retirement plan is in the form of a bank-trustee managed account. The fair value of the retirement plan totalled ₱4.4 million as of June 30, 2020 and December 31, 2019.

The summary of Megawide's transactions with related parties is as follows:

	June	30, 2020	June 30	0, 2019
Related Party Category	Amount of Transaction	Outstanding Receivable (Payable)	Amount of Transaction	Outstanding Receivable (Payable)
Ultimate Parent Company:				
Cash granted	₱16,546,044	₱3,085,917,769	₱52,085,880	₱198,408,102
Interest receivable	110,250,000	399,225,323	-	-
Shareholders:				
Revenue from services	36,687,390	64,461,146	81,347,721	107,701,989
Minority Shareholder and their Affiliates:				
Cash granted	-	-	-	-
Associate:				
Revenue from services	-	905,413,727	-	758,302,725
Cash granted	36,178,642	42,178,642	-	12,752,997
Cash obtained	20,000,000		-	-
Rent income	26,786	-	26,786	-
Joint Arrangement:				
Revenue from services	154,532,083	136,924,502	91,861,182	57,707,035
Cash granted	(5,331,872)	72,395	39,538,071	40,612,737
Cash obtained	-	-	14,883,628	-
Related Parties Under Common Ownership:				
Rent income	2,659,363	-	107,143	-
Revenue from services	51,374,999	291,918,615	35,877,059	132,171,712
Rent expense	-	-	1,766,433	-
Cash granted	11,762,981	3,190,363,863	(127,089,595)	3,017,281,126
Cash obtained	(17,749,214)	(17,749,214)	41,728,342	(2,954,857)
Interest receivable	110,250,000	399,225,323	-	-
Retirement fund	-	4,384,701	-	-
Advances to Officers and Employees	51,992,131	103,495,920	9,592,395	43,863,934

	Decembe	er 31, 2019	December 31, 2018	
Related Party Category	Amount of Transaction	Outstanding Receivable (Payable)	Amount of Transaction	Outstanding Receivable (Payable)
Ultimate Parent Company:				
Cash granted	₱2,923,049,503	₱3,069,371,725	(₱148,848,438)	₱146,322,222
Interest receivable	220,500,000	288,975,323	-	-
Shareholders:				
Revenue from services	-		14,782,658	1,008,487
Minority Shareholder and their Affiliates:				
Cash granted	(841,103)		-	-
Associate:				
Revenue from services	313,577	905,413,727	153,157,722	905,100,150
Cash granted	6,000,000	6,000,000	-	-
Cash obtained	(20,000,000)	(20,000,000)	-	-
Rent income	53,571	57,321	53,571	228,750
Joint Arrangement:				
Revenue from services	598,911,864	298,184,597	769,940,008	29,082,652
Cash granted	4,329,601	5,404,267	(1,890,090)	1,074,666
Cash obtained	14,883,628	-	(14,883,628)	(14,883,628)
Related Parties Under Common Ownership:				
Rent income	3,662,298	3,703,186	160,714	606,786
Revenue from services	187,922,352	130,204,606	172,643,575	237,415,487
Rent expense	1,766,433	-	2,811,703	-
Cash granted	42,399,786	3,186,770,507	3,144,351,971	3,144,370,721
Cash obtained	44,683,199	-	(44,222,623)	(44,683,199)
Interest receivable	288,975,323	288,975,323	-	-
Retirement fund	295,910	4,384,701	44,798	-
Advances to Officers and Employees	17,232,250	51,503,789	12,375,774	34,271,539
Key Management Personnel:				
Compensation	310,903,975	-	209,941,711	-

#### **REGULATORY AND ENVIRONMENTAL MATTERS**

## Contractor's License Law

R.A. No. 4566, as amended by PD No. 1746, requires a construction company seeking to operate in the Philippines to obtain either a regular or a special license from the PCAB. A regular license is issued to a domestic construction firm (a Filipinos sole-proprietorship or a partnership/corporation with at least 60% Filipino equity) and is renewed annually, on or before June 30 of each year. PCAB has issued Resolution No. 333, Series of 2013 allowing foreign construction firms with more than 40% foreign equity to qualify for a regular AAAA license provided that such firms comply with the following requirements:

- (a) ₱1.0 billion minimum capitalization;
- (b) Compliance with SEC registration and equity requirements;
- (c) Engagement is limited to private domestic construction projects with contract cost of at least ₱1.0 billion;
- (d) Procurement of civil liability insurance;
- (e) Compliance with Philippine laws; and
- (f) Provided there is compliance with the PCAB qualification standards for a Filipino authorized managing officer, such firms may hire a foreign authorized managing officer.

A foreign contractor who is not able to meet the ₱1.0 billion capitalization may be granted a special license to engage in the construction of a specific project or undertaking with a project cost of at least ₱1.0 billion if there is limited local capability in technology as determined by the Philippine Domestic Construction Board.

Furthermore, on 27 March 2017, PCAB issued Resolution No. 079, Series of 2017 which categorizes AAAA license into two types:

- (a) AAAA Platinum This may be granted to locally-owned contractors with at least ₱1.0 billion minimum capitalization; and
- (b) AAAA Gold This may be granted to foreign-owned domestic corporations with at least ₱1.0 billion minimum capitalization.

AAAA Gold contractors may undertake private projects under the following contract costs: (1) minimum contract cost of ₱5.0 billion for vertical projects; and (2) minimum contract cost of ₱3.0 billion for horizontal projects.

AAAA Platinum contractors may undertake government and private projects of any contract cost.

On the other hand, a special license is issued to a joint venture, a consortium, a foreign constructor, or a project owner who authorizes the licensee to engage only in the construction of a single, specific project/undertaking and is cancelled by PCAB upon completion of the single specific undertaking/project authorized by the license.

In order to enforce the licensing requirements, all architects and engineers preparing plans and specifications and all public or private agencies or entities conducting biddings and/or letting out contracts for construction work to be contracted and undertaken in the Philippines, shall include in their invitation to bidders and other bidding documents necessary stipulations to convey to every bidder, whether he is a resident of the Philippines or not, the information that it will be necessary for him to have a license before his bid is considered.

Moreover, PCAB is authorized to institute the proper action in court and secure a writ of injunction without bond, restraining any person or firm not licensed, or whose license is under suspension or has expired or been revoked, from engaging or attempting to engage in the business of construction contracting and it shall be the duty of all duly constituted law enforcement officers of the national, provincial, city and municipal government or any political subdivision thereof, to enforce the provisions of the said law and to report to PCAB any violation of the same.

#### Classification and Categorization

For the purpose of a more accurate evaluation of a constructor's capability, regular licensees are further classified as those engaged in (a) general engineering construction, (b) general building construction and (c) specialty construction and the classification of a constructor shall be determined by the training and experience of the constructor or of his Sustaining Technical Employee. A constructor may apply for and be issued more than one classification; provided that one of which shall be designated by the applicant as his principal classification. The rest shall be considered as other classification(s). A licensed constructor shall operate within the classification(s) that he is authorized, by his license, to engage in. A regular license constructor shall, however, be allowed to undertake an extra classification work, if it is incidental and/or supplementary to a project under his contract and to be undertaken in conjunction with the implementation of the said project.

In addition to classification, every constructor shall be graded and assigned a category as an adjunct to his licensing. Evaluation of category shall be based on the following criteria quantified by equivalent credit points in scales as determined by the Board:

- a) financial capacity measured in terms of net worth;
- b) equipment capacity in terms of the book value;
- c) experience of the company in terms of aggregate number of years in which the firm has actively engaged in construction contracting and operation and average annual value of work completed during the past three (3) years; and
- d) experience of the technical personnel.

General Engineering and General Building constructors shall be categorized based on a scale of seven grades, namely: AAAA (Platinum)/AAAA (Gold), AAA, AA, A, B, C, and D.

The PCAB issues two (2) kinds of licenses, a regular or a special license. Under the Implementing Rules and Regulations ("**PCAB IRR**") of Republic Act No. 4566, otherwise known as the "Contractors' License Law" ("**PCAB Law**"), a PCAB Regular License may only be issued by the PCAB to construction firms of Filipino sole proprietorship, or partnerships or corporations with at least 60% percent Filipino equity participation and duly organized and existing under Philippine law.

However, the Supreme Court, in the case of *Philippine Contractors Accreditation Board v. Manila Water Co., Inc. (G.R. No. 217590, March 10, 2020)* has recently ruled that foreigners can obtain regular licenses from the PCAB. It ruled that the construction industry is not one which the Constitution has reserved exclusively for Filipinos. There is also no prohibition in the law for foreigners to enter into the same projects as Filipinos in the field of construction. "Private domestic construction contracts" has also been removed from the Foreign Investments Negative List since 1998. Thus, the provision, requiring foreigners to obtain a special license has been declared null and void, along with the provision limiting the regular license to construction firms at least 60% of which is owned by Filipinos. In light of this ruling, foreigners can now obtain regular licenses from the PCAB.

Megawide is principally classified as General Building ("**GB**") 1 for building and industrial plant construction with general engineering construction as its "other classification" and is categorized as AAAA.

# **Building Permits**

Presidential Decree No. 1096 or the National Building Code provides that in order for a person or corporation to erect, construct, alter, repair, move, convert, or demolish any building or structure, a building permit must first be secured from the Building Official assigned at the place where the building work is to be done. A building permit is a written authorization granted by the building official to an applicant allowing him to proceed with the construction of a building after plans, specifications and other pertinent documents required for the construction of the structure have been found to be in conformity with the Building Code.

#### **Referral to Arbitration**

Executive Order No.1008 vests the Construction Industry Arbitration Commission ("**CIAC**") with original and exclusive jurisdiction over disputes arising from, or connected with, contracts entered into by parties involved in construction in the Philippines, whether the dispute arises before or after the completion of the contract, or after the abandonment or breach thereof. These disputes may involve government or private contracts. The jurisdiction of the CIAC may include, but is not limited, to violation of specifications for materials and workmanship; violation of the terms of agreement; interpretation and/or application of contractual time and delays; maintenance and defects; payment, default of employer or contractor and changes in contract cost.

The CIAC may acquire jurisdiction in two ways, either by providing an arbitration clause in the contract between the parties, or by agreement of the parties to submit the dispute to CIAC. Thus, the fact that the parties incorporated an arbitration clause in their contract is sufficient to vest the CIAC with jurisdiction over any construction controversy, notwithstanding any reference made to another arbitral body. CIAC's jurisdiction over construction disputes is conferred by law; as such, it may not be waived by mere agreement of the parties.

# Liability of Engineers, Architects and Contractors

Under the Civil Code, the engineer or architect who drew up the plans and specifications for a building is liable for damages if within fifteen (15) years from the completion of the structure, the same should collapse by reason of a defect in those plans and specifications, or due to the defects in the ground. The contractor is likewise responsible for the damages if the edifice falls, within the same period, on account of defects in the construction or the use of materials of inferior quality furnished by him, or due to any violation of the terms of the contractor. If the engineer or architect supervises the construction, he shall be solitarily liable with the contractor. The acceptance of the building, after completion, does not imply waiver of any of the causes of action by reason of any of the foregoing defects. The action arising therefrom must be brought within 10 years following the collapse of the building.

# NATIONALITY RESTRICTION

The Company owns land, hence, Philippine laws limit foreign shareholdings in the Company to a maximum of 40% of its issued and outstanding capital stock. Any subsequent transfer of the Company's Shares by Filipinos to non-Filipinos will also be subject to the limitation that any such transfers will not cause foreign shareholdings in the Company to exceed 40% of the Company's issued and outstanding capital stock. In the event that foreign ownership of the Company's issued and outstanding capital stock will exceed 40%, the Company has the right to reject a transfer request by persons to persons other than Philippine Nationals. In addition, under the implementing rules and regulations of Executive Order No. 146 dated 13 November 2013, a corporation applying for land reclamation must submit proof that it is 60% owned by Philippine nationals.

# Partnerships with the Government

Republic Act No.6957 or the Build-Operate-Transfer Law ("**BOT Law**"), as amended, governs the conduct of bidding in infrastructure projects. The BOT Law allows private sector participation in large infrastructure projects, power plants, highways, ports, airports, canals, dams, hydropower projects, water supply, irrigation, telecommunications, railroads and railways, transport systems, land reclamation, housing, government buildings, tourism projects, markets, slaughter houses, warehouses, solid waste management, information technology networks and database infrastructure, education and health facilities, sewerage, drainage, dredging and other projects as may be authorized by the appropriate government agency. It recognizes various kinds of contractual arrangements, including build-operate- and-transfer, build-and-transfer, build-own-and-operate, build-lease-and-transfer, build-transfer-and- operate, contract-add-and-operate, develop-operate-and-transfer, rehabilitate-operate-and-transfer and rehabilitate-own-and-operate.

The BOT Law provides that these projects must be awarded through the conduct of a public bidding. Such public bidding must be done by publishing a notice inviting prospective project investors once a week for three consecutive weeks in at least two newspapers of general circulation and one local newspaper in the place where the project is to be constructed. The public

bidding must be conducted under a two-envelope/two-stage system: the first envelope to contain the technical proposal and the second envelope to contain the financial proposal.

Depending on the type of arrangement, as in the case of a build-operate-and-transfer arrangement, for instance, the contract shall be awarded to the bidder who has satisfied the minimum financial, technical, organizational and legal standards required, and has submitted the lowest bid and most favorable terms for the project, and shall be granted the franchise to operate and maintain the facility. In the case of a build-and-transfer, or a build-lease-and-transfer, the law provides that a Filipino contractor who submits an equally advantageous bid with exactly the same price and technical specifications as those of a foreign contractor shall be given preference.

Before the submission of actual bids, the bidder must first submit proof that it is legally, technically and financially qualified to undertake the project. The legal requirements include proof showing compliance with the nationality requirements, if the project will involve a public utility. If the bidder is an unincorporated consortium, the identity of each of the members must be disclosed and must also undergo the pre-qualification process. Moreover, the members shall submit an undertaking binding themselves to be solidarily liable for the obligations under the contract. If the consortium is a duly registered corporation with the SEC, the corporation must be the one to execute such undertaking. Lastly, the prospective bidder must indicate the contractor it seeks to engage once the contract is awarded to it. The contractor must be duly licensed and accredited by the PCAB, if a Filipino, or its equivalent in a foreign country, if a foreigner.

Aside from the legal requirements, the prospective bidder must also show that it has the technical expertise and has ample experience in similar or related infrastructure projects. For this purpose, the consortium must submit a business plan, which shall include the identity of its members, the equity interest/contribution of each member of the consortium, their prospective contractor(s), capacity of the consortium to undertake the project, and the description and respective roles of each member and the contractor.

Lastly, it must also demonstrate that it has the financial capability to undertake the project. In this regard, it must show proof that it has the minimum amount of equity to the project measured in terms of the net worth of the company or the net worth of the lead member (in case of a consortium). It must also show that it can set aside a deposit equivalent to the minimum equity required. Moreover, a letter testimonial from a domestic universal/commercial bank or an international bank with a subsidiary/branch in the Philippines or any international bank recognized by the BSP certifying that the bidder is an account holder, is in good financial standing and is able to obtain credit accommodations from such banks to finance the project.

#### Law on Public Utilities

The operation of an airport terminal is within the definition of a public utility as the use thereof is held out generally to the public. Thus, it is subject to the requirements of the Philippine Constitution which provides that franchises, privileges and other authority to operate a public utility shall be given to corporations, associations or firms at least 60 percent of capital of which is owned by Filipino citizens.

However, House Bill No. 78 ("**New Public Service Act**") was recently approved by the House on 3 March 2020. If approved by the Senate, it would limit the term "public utility" to apply only to distribution of electricity, transmission of electricity, water pipeline distribution, and sewerage pipeline. The National Economic and Development Authority ("**NEDA**"), in consultation with the Philippine Competition Commission ("**PCC**"), can also recommend to Congress the classification of a public service as a public utility when certain criteria are met. Operation of an airport terminal is not among the enumerated activities considered to be a public utility in the proposed New Public Service Act. Accordingly, it will not be subject to the Constitutional restrictions on foreign ownership

# **Operation of an Airport**

The operation of the MCIA is under the supervision of the Mactan-Cebu International Airport Authority ("**MCIAA**"). MCIAA was created pursuant to Republic Act No. 6958 in order to control, manage and supervise the Mactan International Airport and the Lahug Airport. MCIAA has the following functions, powers and duties, among others: (i) to control, supervise, construct, maintain, operate and provide such facilities or services as shall be necessary for the efficient functioning of the airports; (ii) promulgate rules and regulations governing the planning, development, maintenance, operation and improvement of the airports, and to control and supervise the construction of any structure or the rendition of any service within the airports; (iii) levy and collect dues, charges, fees or assessments for the use of airport premises, works, appliances, facilities or concessions, or for any service provided by the MCIAA; and (iv) provide services, whether on its own or otherwise, within the airports and the approaches thereof as may be necessary or in connection with the maintenance and operation of the airports and their facilities.

Aside from MCIAA, the Civil Aviation Authority of the Philippines ("**CAAP**") is also responsible for the planning, development, construction, operation, maintenance or the expansion of airports in the Philippines. Among others, the CAAP Board has the power to determine and fix landing fees, parking space fees, royalties on sales or deliveries, direct or indirect, to any aircraft for its use of aviation gasoline, oil and lubricants, spare parts, accessories and supplies, tools, other royalties, fees or rentals for the use of any of the property under its management and control.

The rules and regulations of these agencies will have an impact on the operations of the MCIA.

# ENVIRONMENTAL LAWS

Development projects that are classified by law as environmentally critical or projects within statutorily defined environmentally critical areas are required to obtain an Environmental Compliance Certificate ("ECC") prior to commencement. The DENR, through its regional offices or through the Environmental Management Bureau ("EMB"), determines whether a project is environmentally critical or located in an environmentally critical area. As a requisite for the issuance of an ECC, an environmentally critical project is required to submit an Environmental Impact Statement ("EIS") to the EMB while a project in an environmentally critical area are generally required to submit an Initial Environmental Examination ("IEE") to the proper DENR regional office. In the case of an environmentally critical project within an environmentally critical area, an EIS is required. The construction of major roads and bridges are considered environmentally critical projects for which EISs and ECCs are mandated.

The EIS refers to both the document and the study of a project's environmental impact, including a discussion of the direct and indirect consequences to human welfare and ecological as well as environmental impact, including mitigation and enhancement measures, for projects in environmental impact, including mitigation and enhancement measures, for projects in environmentally critical areas EIS or an IEE may vary from project to project, as a minimum; it contains all relevant information regarding the projects' environmental effects. The entire process of organization, administration and assessment of the effects of any project on the quality of the physical, biological and socio-economic environment as well as the design of appropriate preventive, mitigating and enhancement measures is known as the EIS System. The EIS System successfully culminates in the issuance of an ECC. The issuance of an ECC is a Government certification that the proposed project or undertaking will not cause a significant negative environmental impact; that the proponent has complied with all the requirements of the EIS System; and that the proponent is committed to implement its approved environmental management plan in the EIS or, if an IEE was required, that it shall comply with the mitigation measures provided therein.

Project proponents that prepare an EIS are required to establish an Environmental Guarantee Fund ("**EGF**") when the ECC is issued to projects determined by the DENR to pose a significant public risk to life, health, property and the environment or where the project requires rehabilitation or restoration. The EGF is intended to answer for damages caused by such a project as well as any rehabilitation and restoration measures.

Project proponents that prepare an EIS are mandated to include a commitment to establish an Environmental Monitoring Fund ("**EMF**") when an ECC is eventually issued. The EMF shall be used to support the activities of a multi-partite monitoring team which will be organized to monitor compliance with the ECC and applicable laws, rules and regulations.

Aside from the EIS and IEE, engineering geological and geo-hazard assessments are also required for ECC applications covering subdivisions, housing and other land development and infrastructure projects.

Although the obligation to obtain the ECC is normally with the project owner, there are instances when the project owner requests the Company assist in securing the ECC. The Company incurs expenses for the purposes of complying with environmental laws that consist primarily of payments for Government regulatory fees. Such fees are standard in the industry and are minimal.

## **Discharge Permit**

Development projects, installations and activities that discharge liquid waste into and pose a threat to the environment of the Laguna de Bay Region are also required to obtain a discharge permit from the Laguna Lake Development Authority.

#### Other Environmental Laws

Other regulatory environmental laws and regulations applicable to Megawide's business includes the following:

## Toxic Substances and Hazardous and Nuclear Wastes Control Act

DENR, through its authority granted by Republic Act No. 6969, or the Toxic Substances and Hazardous and Nuclear Wastes Act, is mandated to regulate, restrict or prohibit the importation, manufacture, processing, sale, distribution, use and disposal of chemical substances and mixtures that present unreasonable risk and/or injury to health or the environment. Entities that generate or produce hazardous wastes must register as Hazardous Waste Generators with the EMB Regional Office having jurisdiction over the location of the waste generator and submit quarterly reports to DENR specifying the type and quantity of hazardous waste generated, produced or transported outside, and such other information as may be required.

#### Ecological Solid Waste Management

Ecological Solid Waste Management Act of 2000, which provides for the proper management of solid waste which includes, discarded commercial waste and non-hazardous institutional and industrial waste. The said law prohibits, among others, the transporting and dumping of collected solid wastes in areas other than prescribed centers and facilities. The National Solid Waste Management Commission, together with other government agencies and the different local government units, are responsible for the implementation and enforcement of the said law.

#### Philippine Clean Air Act

Philippine Clean Air Act of 1999 (the "**Clean Air Act**") provides for specific emission standards for stationary sources of air pollution, for motor vehicles and other sources. It also sets specifications for fuel and fuel-related substances; bans incineration; provides for phasing-out of ozone-depleting substances; reduction and elimination of greenhouse gas emissions and persistent organic pollutants; and proper handling of radioactive emissions. To implement the foregoing, the Clean Air Act requires establishments with machinery or equipment that are sources of regulated air pollutants to obtain a permit to operate from the EMB. This permit is valid for one year, renewable at least 30 days prior to its expiration date. The permits issued by DENR shall state the limitations for regulated air pollutants to achieve and maintain air quality standards. *Philippine Clear Water Act* 

Philippine Clean Water Act of 2004 applies to water quality management in all bodies of water. DENR implements a wastewater charge system in all management areas. DENR requires owners or operators of facilities that discharge regulated effluents to secure a permit to discharge. This permit for the discharge of effluents shall state the quality and quantity of effluent that the facilities are allowed to discharge into a particular body of water, compliance schedule and monitoring requirement.

The EMB, in partnership with other Philippine government agencies and the respective local government units, is tasked by the Implementing Rules of the Clean Water Act to identify existing sources of water pollutants and strictly monitor pollution sources which are not in compliance with the effluent standards provided in the law. In addition, they have the right to (a) enter any premises or have access to documents and relevant materials; (b) inspect any pollution or waste source, control device, monitoring equipment or method required; and (c) test any discharge. If there is fish kill, the Department of Agriculture may also enter the establishment reported to have caused the incident.

# LABOR AND EMPLOYMENT

## **The Philippine Constitution**

The Philippine Constitution provides that the State shall regulate the relations between workers and employers, recognizing the right of labor to its just share in the fruits of production and the right of enterprises to reasonable returns on investments, and to expansion and growth. The seven basic rights that are specifically guaranteed by the Philippine Constitution are as follows:

- (a) Right to organize;
- (b) Right to conduct collective bargaining or negotiation with management;
- (c) Right to engage in peaceful concerted activities, including strikes in accordance with law;
- (d) Right to enjoy security of tenure;
- (e) Right to work under humane conditions;
- (f) Right to receive a living wage; and
- (g) Right to participate in policy and decision-making processes affecting their rights and benefits as may be provided by law.

#### Labor Code of the Philippines

Presidential Decree No. 442, as amended, or the Labor Code of the Philippines ("**Labor Code**") seeks to protect labor, promote full employment, ensure equal opportunities regardless of sex, race or creed and regulate the relations between workers and employers. All doubts in the implementation and interpretation of the provisions of the Labor Code shall be resolved in favor of labor.

The Department of Labor and Employment ("**DOLE**") is the lead agency in the enforcement of labor laws.

The Labor Code and other statutory laws specify the minimum statutory benefits that employers are required to grant to their employees.

#### **Retirement Benefits**

All employees are entitled to receive retirement benefits that they have earned upon retirement under existing laws or collective bargaining agreements. An employee's retirement benefits under a collective bargaining agreement and other agreements must not be less than those provided under the Labor Code. In the absence of a retirement plan or agreement providing for retirement benefits of employees, an employee, upon reaching the age of 60 years or more, but not beyond 65 years, who has served at least five years in the establishment, may retire and shall be entitled to retirement pay equivalent to at least 1/2 month salary for every year of service.

DOLE Department Order No. 174-17 was issued on 17 March 2017. It implemented Articles 106-109 of the Labor Code, particularly governing contracting and subcontracting arrangements. "Contracting" or "Subcontracting" refers to an arrangement whereby a principal agrees to farm out to a contractor the performance or completion of a specific job or work within a definite or predetermined period, regardless of whether such job or work is to be performed or completed within or outside the premises of the principal. It imposes an absolute prohibition on Labor-only contracting which refers to an arrangement where the contractor or subcontractor merely recruits, supplies or places workers to perform a job or work for a principal and the elements enumerated in the law are present. However, said Department Order does not apply to contracting or subcontracting arrangements in the Construction Industry, under the licensing coverage of the PCAB. These shall continue to be governed by Department Order No. 19, Series of 1993 (Guidelines Governing the Employment of Workers in the Construction Industry) and Department Order No. 13, Series of 1998 (Guidelines Governing the Occupational Safety and Health in the Construction Industry); and DOLE-DPWH-DILG-DTI and PCAB Memorandum of Agreement-Joint Administrative Order No. 1, Series of 2011 (on coordination and harmonization of policies and programs on occupational safety and health in the construction industry).

Section 2, Subparagraph 2.5 of Department Order No. 19, Series of 1993, provides:

"Contracting and subcontracting. — The practice of contracting out certain phases of a construction project is recognized by law, particularly wage legislations and wage orders, and by industry practices. The Labor Code and its Implementing Regulations allow the contracting out of jobs under certain conditions. Where such job contracting is permissible, the construction workers are generally considered as employees of the contractor or subcontractor, as the case may be, subject to Article 109 of the Labor Code, as amended."

Pursuant to Presidential Decree No. 1746 Series of 1980, licensing and the exercise of regulatory powers over the construction industry is lodged with the PCAB of the Construction Industry Authority of the Philippines ("**CIAP**").

The PCAB registers all types of contractors in the construction industry and regulates the same by ensuring compliance with DOLE issuances. Thus, the DOLE through its Regional Offices shall not require contractors licensed by PCAB to register under D.O. 174, Series of 2017. However, findings of violation/s on labor standards and occupational health and safety standards shall be coordinated with PCAB for its appropriate action, including possible cancellation/suspension of the contractor's license.

# Social Security System, PhilHealth and the Pag-IBIG Fund

An employer, or any person who uses the services of another person in business, trade, industry or any undertaking is required under the Social Security Act of 1997 to ensure coverage of employees following procedures set out by the law and the Social Security System ("SSS"). Under the said law, an employer must deduct from its employees their monthly contributions based on a given schedule, pay its share of contribution and remit these to the SSS within a period set by law and/or SSS regulations.

Employers are likewise required to ensure enrollment of its employees in a National Health Program administered by the Philippine Health Insurance Corporation ("**PhilHealth**"), a government corporation attached to the DOH tasked with ensuring sustainable, affordable and progressive social health insurance pursuant to the provisions of the National Health Insurance Act of 1995. Under the Home Development Mutual Fund Law of 2009, all employees who are covered by the Social Security Act of 1997 must also be registered with and covered by the Home Development Mutual Fund, more commonly referred to as the Pag-IBIG Fund.

#### Workers' Health and Safety

The Rules for Occupational Safety and Health Standards ("**OSHS**") issued by the Bureau of Working Conditions of the DOLE establishes the threshold limit values ("**TLV**") for toxic and carcinogenic substances which may be present in the atmosphere of the work environment. The TLV refer to airborne concentration of substances and represent the conditions under which it is believed that nearly all workers may be repeatedly exposed daily without adverse effect. The TLV refers to the time weighted concentrations for an eight-hour workday and a total of 48 work hours per week.

The employees' exposure to the substances identified in the OSHS must be limited to the ceiling value given for the relevant substance in the OSHS or must not exceed the 8-hour time weighted average limit given for that substance in the OSHS, as the case may be.

To protect the employees, an employer is required to furnish its workers with protective equipment for the eyes, face, hands, and feet as well as protective shields and barriers, whenever necessary, by reason of the hazardous nature of the process or environment, chemical or radiological or other mechanical irritants or hazards capable of causing injury or impairment in the function of any part of the body through absorption, inhalation or physical contact. The employer is responsible for ensuring the adequacy and proper maintenance of personal protective equipment used in its workplace.

To ensure compliance with the OSHS, every establishment or place of employment will be inspected at least once a year. Special inspection visits may be authorized by the Regional Labor Office to investigate accidents, occupational illnesses or dangerous occurrences, especially those resulting in permanent total disability or death, to conduct surveys of working conditions for the purpose of evaluating and assessing environmental contaminants and physical conditions, or to conduct investigations, inspections or follow-up inspections upon request of an employer, worker or a labor union of the establishment.

Any violation of the provisions of the OSHS will be subject to the applicable penalties provided in the Labor Code. The Labor Code imposes a fine of not less than ₱1,000.00 nor more than ₱ 10,000.00 or imprisonment of not less than three months nor more than three years, or both such fine and imprisonment, at the discretion of the court. If the offense is committed by a corporation, the penalty will be imposed upon the guilty officers of such corporation.

Depending on the size of the workforce and the nature of the work place as either hazardous or non-hazardous, an employer is obliged to provide certain free medical and dental attendance and facilities. For large-scale industries where the number of workers is from 200 to 600, the employer is required to provide the services of a part-time occupational health physician and a part-time dentist, each of whom is required to stay in the premises of the workplace at least four hours a day, six times a week, and each working in alternate periods with the other. It is also required to provide the services of a full-time occupational health nurse and a full-time first aider. The employer must further maintain an emergency clinic, unless there is a hospital or dental clinic which can be reached in 25 minutes of travel, and it has facilities readily available for transporting its workers to the hospital or clinic in case of emergency.

Under the OSHS, every place of employment is required to have a health and safety committee. Further, the employer has the duty to write administrative policies on safety in conformity with OSHS. It must report to the DOLE copies of the policies adopted and the health and safety organization established to carry out the program on safety and health within one month after the organization or reorganization of the health and safety committee.

DOLE released Department Order No. 198-18 which implemented Section 32 of Republic Act No. 11058. It aims to protect every worker against injury, sickness or death through safe and healthful working conditions. It characterizes the workplaces in the construction industry as high risk establishments. It assures the right of workers to report accidents, to have personal protective equipment, to have safety signages and devices and the like.

It mandates the Company to create an Occupational Safety and Health Program which needs to be approved by DOLE prior to construction. Any willful failure or refusal of an employer, contractor or subcontractor to comply with the following OSH standards or with a compliance order issued by the Secretary of Labor and Employment or his/her authorized representative shall be penalized with administrative fines.

Moreover, Republic Act No. 7877 makes it the duty of every employer to create a committee on decorum and investigation of sexual harassment cases. Such committee must be composed of at least one representative each from management, the union, the employees from the supervisory rank, and the rank-and-file employees. In addition, it is likewise the duty of the employer to promulgate rules and regulations prescribing the procedure for the investigation of sexual harassment cases and the administrative sanctions therefor, which rules must be formulated in consultation with and later jointly approved by the employees.

# DATA PRIVACY LAWS

**Data Privacy Act** 

The Philippines government enacted legislation with the aim to protect the fundamental human right to privacy while ensuring the free flow of information. Republic Act No. 10173, or the "Data Privacy Act of 2012" applies to processing of all types of information, whether that be of individuals or legal entities, except for publicly available information, or those required for public functions. The law provides that when an entity collects personal data, the purpose and extent of processing of such information collected must be legitimate and declared specifically to the owner of the personal information (i.e. whether such information will be used for marketing, data-sharing and the like), and that consent must be obtained from the owner. This requirement applies to all data collectors and data processors. The term "data collectors" refers to a natural or juridical person who controls or supervises the person collecting, storing, or processing the relevant personal information, whether or not outsourced by the data collector.

Personal information that is collected must be retained only for a reasonable period of time. Such a reasonable period of time is the reasonable amount of time the collector needs the information for its purposes, and the collector must notify the owner of the personal information of that duration. The data collector must implement appropriate measures for the storage and protection of the collected personal information from accidental alteration, destruction, disclosure and unlawful processing. Furthermore, the data controller must assign compliance officer(s) to ensure compliance with the provisions of the data privacy law and its accompanying implementing rules and regulations.

# ANTITRUST LAWS

#### **Philippine Competition Act**

Republic Act No. 10667 or the Philippine Competition Act (the "**PCA**") came into effect August 5, 2015 and is the primary competition law in the Philippines. It aims to enhance economic efficiency and promote free and fair competition in trade, industry and all commercial activities. This law created the Philippine Competition Commission (the "**PCC**") which is tasked with the implementation of the PCA and regulating, among others things, the conduct of business entities in the market as well as mergers and acquisitions. The PCA prohibits and imposes sanctions on:

- (a) Anti-competitive agreements between or amongst competitors that restrict competition as to price or other terms of trade and those fixing price at an auction or in any form of bidding including cover bidding, bid suppression, bid rotation and market allocation and other analogous practices of bid manipulation; and those which have the object or effect of substantially preventing, restricting or lessening competition;
- (b) Practices which are regarded as abuse of dominant position by engaging in conduct that would substantially prevent, restrict or lessen competition; and
- (c) Mergers or acquisitions which substantially prevent, restrict or lessen competition in the relevant market or in the market for goods or services.

A dominant market position is presumed by law if an enterprise has at least 50% of the relevant geographic or product market. Moreover, the parties to a merger, acquisition or joint venture are required to comply with the compulsory notification requirements of the PCC before consummating the transaction if specified thresholds set out under the PCA and its implementing rules are met. An agreement consummated in violation of the compulsory notification requirement shall be considered void, and shall subject the parties to an administrative fine of 1% to 5% of the value of the transaction.

Further, penalties for violation of the law consist of administrative fines which can be as high as ₱100 million for the first offense and ₱250 million for the second offense. The law also grants private parties who suffer damages as a result of a violation the right to file an action for damages against the violating parties. The law subjects violations of the provisions on price fixing and bid rigging between and among competitors to criminal liability in addition to the administrative and civil liabilities provided thereunder.

#### **MATERIAL CONTRACTS**

The Company's principal contracts generally consist of construction contracts for its projects, PPP contracts, operating and finance lease commitment, contracts for the lease of its office spaces, motor pools and equipment yards, surety arrangement and guarantees, and joint venture agreements. The Company also has existing loan agreements. Other than these, the Company is not a party to any contract of any material importance and outside the usual course of business, and the Directors do not know of any such contract involving the Company.

## CONSTRUCTION CONTRACTS

Majority of the Company's contracts are for general construction works and may be classified into several scopes namely: site development, earthworks, structural and civil works, masonry works, architectural finishes, and mechanical, electrical, plumbing and sanitary, and fire protection (MEPF) works.

In terms of payment, the customer generally pays the down payment upon submission of certain documents (e.g. bonds) and the balance is paid through monthly progress payments upon submission of Megawide's monthly progress billing. These monthly payments are subject to ten percent (10%) retention ("Retention Amount") to be released upon lapse of a certain amount of time after the completion and/or turn-over of the project (defects liability period) or the submission of the requisite bond in an amount equal to the Retention Amount. The Retention Amount requisite bond shall guarantee the repair of any defects, other than from ordinary wear and tear or not attributable to the Company, that may occur within one (1) year from acceptance.

These contracts also usually provide for the payment of liquidated damages in case of the Company's delay which is computed at 1/10 of one percent (1%) of the total contract price per calendar day of delay and is capped at ten percent (10%) of the total contract amount.

# **PPP CONTRACTS**

The Company, on its own and through its subsidiaries, executed the following PPP agreements:

- (i) Agreements executed by the Department of Education and CMCI for the PSIP I Projects
  - (a) Build Lease Transfer Agreement (for Package B) dated October 8, 2012 with a contract price of ₱5,229,899,136 for the construction of school buildings in Region III;
  - (b) Build Lease Transfer Agreement (for Package C) dated October 8, 2012 with a contract price of ₱7,229,899,136 for the construction of school buildings in Region IV-A; and

The PSIP involves the construction, maintenance, and lease of school buildings under a Build-Lease Transfer ("BLT") framework. Under the BLT, Citicore-Megawide Consortium will build over 7000 classrooms then lease the same to the DepED for ten (10) years before transferring the school buildings to the DepEd.

(ii) Agreement executed by the Department of Education and Megawide for the PSIP II Projects

October 17, 2013, the Company executed a Build Transfer Agreement with the DepEd for the construction of school buildings in Regions I, II, III, and CAR with contract price of ₱2,255,923,096.49

(iii) Concession Agreement executed by GMCAC and the DOTC and the MCIAA

On April 22, 2014, GMCAC executed the concession agreement for the renovation of the Mactan Cebu International Airport and the construction of a new and world-class airport passenger terminal (along with associated infrastructure and facilities), the renovation and expansion of the existing airport terminal and the operation and maintenance of both airport passenger terminals for a period of 25 years under a build-operate-transfer arrangement.

The Concession Period is for 25 years.

## (iv) Concession Agreement executed by MWM Terminals, Inc. and the DOTC

On 24 April 2015, MWM Terminals, Inc. executed the concession agreement for the design and construction, of: (1) an intermodal transport terminal near Coastal Road and Cavite Expressway, (2) access road to and from said facility, and (3) the pedestrian connection between the terminal and LRT1 Cavite Extension Asia World stations as well as the operation and maintenance of the terminal for a period of 35 years under a build-transferoperate scheme.

The Concession Period is for 35 years.

## **OPERATING AND FINANCE LEASE**

In the conduct of its ordinary course of business, Megawide enters into finance lease agreements with financing companies for its vehicles and equipment for terms of 36 – 60 months. As of date hereof, the Company's leased property under such arrangement has a total cost of ₱701,317,660, total rental is ₱474,350,703 and total monthly rental of ₱13,448,267.

# LEASED PROPERTIES

Megawide leases an office space from Retailscapes, Inc. with a monthly rental of ₱1,395,100. It also leases an office space in Cebu from PHL Centre No. 19, Inc. with a monthly rental of ₱171,490.00.

In addition to the foregoing office spaces, Megawide also leases properties needed for its operations as follows:

Date of Execution	Lessor	Area	Location	Lease Period	Rental Fee
18 September 2018	Alexis Janeane A. Reyes	30 sqm.	Unit D, Ground Floor, No. 120, Dr. Sixto Avenue, May bunga, Pasig City	01 Oct 2018 – 30 Sep 2019	12,000.00 per month inclusive of taxes
January 2018	Josefino V. Cabrera (Attorney-in-Fact of Leovigilda V. Cabrera, et al.)	2,317 sqm.	Taguig City	01 Jan 2018 – 31 Dec 2022	2 months deposit of 372,148.58 Rate: 165,044.54 per month with 6% yearly escalation, inc. of VAT
27 November 2018	Franpac Properties Corporation	615 sqm.	Ligid, Tipas, Taguig City	01 Mar 2018 – 01 Mar 2022	2 months deposit of 307,500.00 and one month advance rental for 153,750.00. Rate: 250.00 per sqm per month, inc. of VAT with 5% escalation every two years
15 April 2019	Aguacate Marketing Corporation	1,450 sqm.	Tipas, Taguig City	01 Nov 2018 – 31 Oct 2022	2 months deposit of 638,000.00 and one month rental of 319,000.00. Rate: 220.00 per sqm per month, inc. of VAT
18 October 2019	PHL Centre No. 19, Inc.	Office Space	5th floor, Park Centrale Building, Jose Maria del Mar St. cor Abad St., Cebu, IT Park, Cebu City 6000	1 Jan 2020 - 31 Dec. 2021	171,490.00 per month
02 March 2020	Cebu Prosperity Group Land, Inc.	670 sqm. (Warehouse) 7,150 sqm. (Lot)	Prosperity Warehouse Compound, Mandaue City	02 Mar 2020 – 01 Mar 2021	1,114,512.00 per month, exc. of taxes

13 February 2020	Global Gateway	724 sqm.	Clark Global City,	24 months	130,000.00 per
	Development Corporation		Clark Freeport Zone		month, inc. of taxes
25 June 2020	Capital Storage Facilities Corporation	722.67 sqm.	Km 25, Ortigas Avenue Extension, Brgy. San Isidro, Taytay, Rizal	16 Jun 2020 - 15 Oct 2020	85,058.25 per month, inclusive of VAT and net of 5% withholding tax.
25 June 2020	Capital Storage Facilities Corporation	265.33 sqm.	Km 25, Ortigas Avenue Extension, Brgy. San Isidro, Taytay, Rizal	16 Jun 2020 - 15 Oct 2020	34,068.37 per month, inclusive of VAT and net of 5% withholding tax
25 June 2020	Capital Storage Facilities Corporation	850 sqm.	Km 25, Ortigas Avenue Extension, Brgy. San Isidro, Taytay, Rizal	2022	100,045.00         per           month, inc. of         VAT           7th-18th         month:           104,592.50         per           month, inc. of VAT
01 July 2019	Maria Elma Loresca	161.95 sqm.	No. 115, Dr. Sixto Avenue, Dran gay, Maybunga, Pasig City	01 Jun 2019 - 01 Jun 2020	75,000.00 per month, inc. of taxes
06 July 2020	Eufemia Rivera	300 sqm.	No. 7 Macopa St., Manuela 4a, Pamplona III Las Piñas City	01 Nov 2019 – 01 Nov 2020	40,000.00 per month, inc. of taxes
20 February 2020	Regent Foods Corporation	2,350 sqm.	Elisco Road corner F. Manalo Street, Barrio Ibayo, Tipas, Taguig City	01 Jan 2020 – 31 Dec 2021	1st year: 470,000.00 per month, inc. of VAT and other taxes 2nd year: 481,750.00 per month, inc. of VAT and other taxes
06 March 2020	Primex Domains, Inc.	Head Office Annex Parking	Aurora Blvd. cor. Broadway Ave., Quezon City	06 Mar 2020 – 05 Mar 2021	206,416.37 per month, inc. of all taxes
November 2018	Retailscapes, Inc.	Santolan Town Plaza HoldCo Offices 10th floor: 1974 sqm 11th floor: 480.08 sqm	Santolan Town Plaza Quezon City	10th floor: 01 Nov 2018 - 30 Apr 2022 11th floor: 01 Mar 2019 - 30 Apr 2022	1,395,100 per month
27 December 2019	L.V.N. Pictures, Inc.	2,000 sqm	Brgy. Kaunlaran, Cubao, Quezon City	27 Jan 2020 – 26 Jan 2022	1st year: 280,000.00 per month, exc. of 5% withholding tax 2nd year: 308,000.00 per month, exc. of 5% withholding tax 10% escalation per renewal
27 December 2019	L.V.N. Pictures, Inc.	2,000 sqm	Brgy. Kaunlaran, Cubao, Quezon City	27 Jan 2020 – 26 Jan 2022	1st year: 300,000.00 per month, exc. of all taxes 2nd year: 330,000.00 per month, exc. of all taxes 10% escalation per renewal
05 February 2020	L.V.N. Pictures, Inc.	2,000 sqm	Brgy, Kaunlaran, Cubao, Quezon City	16 Feb 2020 – 15 Feb 2022	1st year: 300,000 per month, net of 5% withholding tax 2nd year: 330,000 per month, net of 5% withholding tax 10% escalation per renewal

# LOAN AGREEMENTS

The Company has existing short term credit lines granted per bank (amounts in ₱ millions) as of June 30, 2020:

Bank	Credit Line	Outstanding Loan	Available Credit Line
BDO Unibank, Inc.	6,000.00	5,974.27	25.73
Bank of Philippine Islands	1,500.00	1,500.00	-
Metrobank	1,500.00	1,442.75	57.25
Philippine National Bank	3,000.00	650.00	2,350.00
Security Bank	1,000.00	904.15	95.85
Land Bank	3,500.00	3,396.51	103.49
Mizuho	1,000.00	-	1,000.00
RCBC	1,000.00	-	1,000.00

The Company obtained these various bank loans in 2020 and 2019, representing unsecured short-term loans from other local banks. The loans bear fixed annual interest rates ranging from 5.13% to 7.0% in 2020 and 2019.

Additionally, the Company has the following loan agreements:

## ₱3.75 Billion Notes Payable (Megawide's share)

The current portion of Notes Payables pertains to 50% share in loans availed to MGCJVI. On March 22, 2018, MGCJVI entered into a ₱7.50 billion Omnibus Loan and Security Agreement (OLSA) with Metropolitan Bank & Trust Company (MBTC) and Philippine National Bank (PNB) as Lenders, PNB Trust Banking Group as Facility Agent and Security Trustee, and PNB Capital and Investment Corp. and First Metro Investment Corp. as Lead Arrangers.

The proceeds from the loan shall be used to partially finance the capital expenditures and costs in relation to the Project.

Details of the loan follow:

- i) Interest: Interest is the sum of the benchmark rate plus 100 basis points. Benchmark rate is the PDST-R2 benchmark tenor for three (3) months as published on the PDEx page (or such successor page) of Bloomberg (or such successor electronic service provider) under the heading "PDST-R2" at approximately 4:15 pm on the Interest Rate Setting Date; provided, that, in the event that a new benchmark rate will be adopted by the Bankers' Association of the Philippines or the existing benchmark rate is no longer reflective of the prevailing market rates, as may be reasonably determined by the Lenders together with the MGCJVI, all parties shall adopt a new benchmark rate appropriate for the Loan. Such interest shall accrue from and including the first day of each interest period and excluding the last day of such interest period.
- ii) Repayment: The principal amount shall be paid in the following instalments, within three (3) banking days from the MGCJVI's receipt of the relevant milestone payments from Bases Conversion and Development Authority (BCDA) for the construction services rendered.

Principal Repayment Schedule	Milestone payment from BCDA - at 100% (in Bn)	Principal repayment of the Loan amount
First	P5.58	85% of milestone payment
Second	1.66	100% of milestone payment
Third	2.12	remaining balance of loan

As of January 23, 2020, the MGCJVI paid the first milestone payment to MTBC and PNB amounting to P4,785 million. The full repayment of the Loan shall be made not later than the maturity date which is May 18, 2021.

- iii) Security: As security for timely payment of the loan and prompt observance of all provisions of the OLSA, the following are assigned as collateral on the Loan:
- Project receivables and all monies standing in the MGCJVI's Payment Accounts
- Project documents (EPC Contract, Notice of Award Certificate of Funds Availability and Bid Proposal)

In the event of a default, the loan and all interest accrued and unpaid shall be due and payable as instructed by the facility agent and all declared commitments terminated, then the Security Trustee and the Lenders may foreclose upon any of the Security pursuant to the terms of the Agreement and the proceeds of any sale, disposition or other realization or foreclosure shall be paid to the loan distributed in the manner stated in the Agreement.

Events of default constitutes default on loan payment due and payable, except due to technical or administrative error, material misrepresentation, non-remediable violation of the covenants in the Loan Document, revocation of the project documents, cross default, failure to observe material obligations in the Project Documents or it becomes unlawful resulting to a material adverse effect, suspension, insolvency, payment of decree or writ of garnishment, the assigned assets are substantially impaired or seized and any event resulting in a material adverse effect.

iii) Covenants: The OLSA provide certain restrictions and requirements which include among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provide financial covenants which include maintaining at each testing date a maximum debt-to-equity ratio of 80:20 after the first principal repayment date. As at June 30, 2020, MCGJVI has complied with the financial covenants.

#### ₱5 Billion Notes Facility Agreement

On February 19, 2020, the Company signed a 5 year ₱5.0 billion corporate note facility, the proceeds of which will be used by the Company to (a) retire maturing debt obligations (b) to fund growth projects and (c) for general corporate purposes. As of June 30, 2020, the Company availed of ₱3.6 Billion with maturity in 2024.

The Parent Company has complied with all the debt covenants set forth in the notes facility agreement as the transactions during the intervening periods are under the ordinary course of business.

The notes, among other things, restrict the Company's ability to:

- (a) incur any indebtedness to be secured by or to benefit from any lien, in favor of any creditor on, or in respect of any present or future assets or revenues or the right to receive income;
- (b) make any material change in the nature of its business from that being carried on as of the signing date;
- (c) enter into any merger or consolidation except if the issuer retains control of the surviving corporation, such merger or consolidation is required by law, and such merger does not result in material adverse effect;
- (d) amend its articles of incorporation and/or by-laws except as required by law;
- (e) declare or pay any cash dividend to its stockholders (other than dividends payable solely in shares of its capital stock and cash dividends due on its outstanding preferred shares) or retain, retire, purchase or otherwise acquire any class of its capital stock, or make any other capital or other asset distribution to its stockholders, unless all payments due under the notes are current and updated and provided that any such payment is made out of retained earnings and the debt to equity ratio of 2:1 are maintained;
- (f) sell, assign, lease, transfer, and/or dispose all or substantially all of its properties;
- (g) assign, transfer or otherwise convey any right to receive any of its income or revenues;

- (h) voluntarily suspend its business operations in a manner that will result in a material adverse effect;
- (i) extend any loan, advance or subsidy to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (*j*) permit its financial debt to equity ratio to exceed 2.33:1; nor permit its debt service coverage ratio to fall below 1.1 and,
- (k) after event of default, voluntarily prepay any indebtedness.

## ₱4.0 Billion Notes Facility Agreement

On February 19, 2013, the Company, as Issuer, entered into a ₱4 Billion Notes Facility Agreement with a local universal bank. The ₱4 Billion Notes Facility Agreement is for the purpose of funding the Company's working capital requirements and for general corporate purposes.

The notes constitute direct, unconditional, unsubordinated, general and unsecured obligation ranking at least *pari passu* with all other present and future direct, unconditional, unsubordinated and unsecured obligations of the Company.

The notes are issued in three tranches with the following details:

	Principal	Term in Years	Interest Rate
Tranche A Tranche B Tranche C	P 650,000,000 3,250,000,000 100,000,000	5 7 10	5% 6% 6%
	P 4,000,000,000		

The nominal rates refer to the Philippine Dealing System Treasury Fixing (PDST-F) rates with respect to the term of each tranche plus an interest spread of 1.75% for Tranche A and B and 1.50% for Tranche C.

The notes, among other things, restrict the Company's ability to:

- (a) incur any indebtedness to be secured by or to benefit from any lien, in favor of any creditor on, or in respect of any present or future assets or revenues or the right to receive income;
- (b) make any material change in the nature of its business from that being carried on as of the signing date;
- (c) enter into any merger or consolidation except if the issuer retains control of the surviving corporation, such merger or consolidation is required by law, and such merger does not result in material adverse effect;
- (d) amend its articles of incorporation and/or by-laws except as required by law;
- (e) declare or pay any cash dividend to its stockholders (other than dividends payable solely in shares of its capital stock and cash dividends due on its outstanding preferred shares) or retain, retire, purchase or otherwise acquire any class of its capital stock, or make any other capital or other asset distribution to its stockholders, unless all payments due under the notes are current and updated and provided that any such payment is made out of retained earnings and the debt to equity ratio of 2:1 are maintained;
- (f) sell, assign, lease, transfer, and/or dispose all or substantially all of its properties;
- (g) assign, transfer or otherwise convey any right to receive any of its income or revenues;
- (h) voluntarily suspend its business operations in a manner that will result in a material adverse effect;
- (i) extend any loan, advance or subsidy to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person,

except for bank deposit, credit placements, and other transactions in the ordinary course of business;

- (j) permit its financial debt to equity ratio to exceed 2:1; and,
- (k) after event of default, voluntarily prepay any indebtedness.

The Parent Company has complied with all the debt covenants set forth in the notes facility agreement as the transactions during the intervening periods are under the ordinary course of business.

In 2018 and March 2020, Tranche A and B, respectively, has matured already, leaving Tranche C outstanding as of June 30, 2020, with a carrying value of ₱94,000,000, maturing in 2023.

## ₱2.0 Billion Notes Facility Agreement

In 2016, the Company entered into various notes facility arrangement with a local bank to refinance the corporate note issued in 2011 and to finance its capital expenditure and general corporate requirements.

The notes are issued with the following details:

Date Issued	Principal	Term in years	Interest Rate
September 16, 2016	₱650,000,000	10	5.50%
December 5, 2016	350,000,000	10	6.37%
December 16, 2016	1,000,000,000	10	6.37%
	₱ <u>2,000,000,000</u>		

These 10-year corporate notes bear an interest rate based on the closing per annum rates of a ten (10)-year PDST-R2 rate on the PDS Group website plus a certain spread. As of June 30, 2020, the outstanding amount on the Notes Facility is ₱1,940,000,000.

These 10-year corporate notes bear an interest rate based on the closing per annum rates of a ten (10)-year PDST-R2 rate on the PDS Group website plus a certain spread. The Company has to maintain a debt-to-equity ratio of not more than 2.33 and a debt service coverage ratio of at least 1.1.

The notes, among other things, restrict the Company's ability to:

- (a) Engage in any business or make or permit any material change in the character of its business from that authorized on its amended articles of incorporation and by-laws;
- (b) Amendment of articles of incorporation and by-laws which would cause a material adverse effect or be inconsistent with the provisions of the finance document;
- (c) Change of ownership and management if as a result the stockholdings of Citicore Investments Holdings Inc. will fall below 51% or enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect;
- (d) Sale of asset, transfer or dispose of all or substantially all of its properties and assets except in the ordinary course of business;
- (e) Declaration of dividends or retirement of capital if the issuer shall not be in compliance with the financial covenants or would result to an event of default;
- (f) Loans and advances to its directors, officers and stockholders (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (g) Make a capital expenditure not in the ordinary course of business;
- (*h*) Incur additional debt or act as surety on behalf of third parties or incur monetary obligation which shall cause the issuer to breach the financial covenants;

- (i) Loans and advances to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (*j*) Directly or indirectly incur or suffer to exist any lien upon any assets and revenues, present and future of the issuer or enter into any loan facility agreement secured by or to be secured by a lien upon any assets and revenues, present and future whether registered or unregistered of the issuer;
- (k) Except for permitted investments, invest in or acquire any (i) share in or any security issued by any person, (ii) acquire directly or indirectly the business or going concern or all substantially all the properties and assets or business of any other corporation or entity or invest in a controlling entity therein; and,
- (*I*) It will not voluntarily suspend or discontinue its entire or a substantial portion of its business operation.

On August 10, 2017, the Parent Company sent a letter to the bank requesting the waiver of one of the loan's negative covenants that prohibits the stockholdings of Citicore in the Parent Company to fall below 51% or prohibits the Parent Company to enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect. In September 2017, the request was granted by the bank. The Parent Company is in compliance with all other covenants required to be observed under the loan facility agreement in both periods.

# ₱11.3 Billion Omnibus Loan and Security Agreement

On December 17, 2014, GMCAC entered into a ₱20,000.0 million (which at GMCAC's option may be increased up to ₱23,300.0 million) OLSA with various local universal banks, as onshore lenders. On January 26, 2015, the parties amended the facility to include another universal bank as offshore lender to contribute US \$75.0 million (or equivalent to 3,500.0 million) into the facility.

The facility has a term of 15 years, the repayment of which starts in 2019 and shall continue every year thereafter until 2030; and, interest requirements that are payable annually based on the following:

		First 7 Years	Last 8 Years
R2	₱20,000.0 million onshore loan	Sum of Base Rate 1 (PDST-R2	Sum of Base Rate 2 (PDST-
		benchmark yield) and credit spread	benchmark yield) and credit spread
	US\$75.0 million offshore loan	LIBOR plus credit spread	LIBOR plus credit spread

As security for timely payment of the loan and prompt observance of all provision of the Omnibus Agreement, the following are pledge as collateral on this loan:

- all monies deposited and from time to time standing in the Cash Flow Waterfall Accounts;
- the Project receivables;
- the proceeds of any asset and business insurance obtained, except for the proceeds of insurance policies arising from damage of any Project Assets;
- the Project Documents (Accession Agreement, Technical Service Agreement and Engineering and Procurement Contract); and,
- the 100% of the total issued and outstanding capital stock of GMCAC.

In addition, the OLSA provides certain restrictions and requirements which include, among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provides financial covenants which include maintaining a maximum debt to equity ratio of 70:30 and a debt service coverage ratio of at least 1.1 times following the Project completion date. GMCAC has complied with the financial and non-financial covenants in both periods.

In the event of a default, the loan and all interest accrued and unpaid shall be due and payable as instructed by the Lender and all declared commitments terminated, then Lender may foreclose upon any of the Collateral pursuant to the terms of the Finance Documents.

Events of default constitutes default on loan payment due and payable, except due to technical or administrative error, material misrepresentation, non-remediable violation of the covenants in the Finance Documents, revocation of the Finance documents or project documents, cross default, failure to observe material obligations in the Project Documents or Finance documents or it becomes unlawful resulting to a material adverse effect, suspension, insolvency, payment of decree or writ of garnishment, the Collateral are substantially impaired or seized, disqualification by Grantors or notice of Award withdrawn, and any event resulting in a material adverse effect.

Moreover, GMCAC's BOD authorized GMCAC to establish, maintain and operate trust and investment accounts with a Security Trustee to ensure the prompt payment of the required amortization, interest and principal of the long-term loan, which was established and maintained by GMCAC during the reporting period.

On June 22, 2018, GMCAC amended the Amended and Restated OLSA increasing the peso denominated loan facility to P20,870.0 million. The additional loan facility will be used to finance the investment related to the Fuel Hydrant System Infrastructure.

The total drawdowns to date made for the onshore loan amounted to ₱20,766.0 million while drawdowns on the offshore loan amounted to US\$75.0 million (or equivalent to ₱3.8 billion).

#### Deferment of Principal and Interest Payments on June 15, 2020

Pursuant to OLSA, the GMCAC has principal and interest payable due on June 15, 2020, with the principal payable equivalent to 1% of the total loan and with interest accrued payable covering the period from December 15, 2019 to June 15, 2020.

On May 29, 2020, GMCAC requested the deferment of the principal and interest that will fall due on June 15, 2020 to July 15, 2020 or a 30-day grace period. On June 11, 2020, GMCAC received a reply from Lenders unanimously approving the 30-day grace period for principal and interest, of which interest on the outstanding principal shall continue to accrue during the 30-day grace period.

GMCAC subsequently requested to further defer the payment of principal and interest for another 30 days, resulting to a further extended due date of August 14, 2020. On August 13, 2020, the Company requested for deferment of principal and interest due to at least September 15, 2020 which was agreed with the Lenders.

#### ₱3.9 Billion Omnibus Loan and Security Agreement

In 2015, the MWMTI entered into an Omnibus Loan and Security Agreement (OLSA) with a local universal bank for a loan facility amounting to ₱3,300,000,000 to finance the construction of the ITS Project. In 2019, the MWMTI requested the lender to increase the loan by ₱600,000,000 making the total principal loan to ₱3,900,000,000.

In 2017, the MWMTI made its first drawdown amounting to ₱825,000,000 while the remaining loan facility was fully drawn in 2019 in tranches amounting to ₱3,075,000,000.

The loan principal shall be amortized quarterly over 15 years and the first principal repayment is due on January 16, 2021. The interest-bearing loan is secured by the Joint Venturers and bear annual interest of 4.62%-6.89% in 2019.

The interest-bearing loan requires the MWMTI to maintain a maximum debt-to-equity ratio of 70:30. In addition, the MWMTI is also required to observe at all times until full payment of the loan a debt service coverage ratio of at least 1.25. Compliance to the ratios is monitored on a quarterly basis.

With regard to the loans aforementioned, MWMTI has complied with affirmative and negative covenants, except that as of June 30, 2020 and December 31, 2019, MWMTI exceeded the agreed Debt-to-Equity Ratio and had lower than the stated Debt Service Coverage Ratio. Prior to December 31, 2019, MWMTI requested for the financial covenants not to be enforced during the grace period of the loan, which was confirmed by one of the Bank's officers. MWMTI was also able to increase its credit line and drawdown such increase in 2019, has been up to date in its servicing of the loan and not received any written notice from the bank, as of the date of the issuance of the consolidated financial statements, that the loan is already due and demandable, which is provided in the loan agreement as basis to classify the loan as current.

The total carrying value of bank loans of MWMTI amounting to P3,900.0 million both in June 30, 2020 and December 31, 2019 respectively are presented under the non-current portion of bank loans.

The following are affirmative provisions that are common across Megawide's long term loan facilities:

- (a) Maintenance, continuity of business/insurance
- (b) Tax and law compliance
- (c) Indebtedness, Contractual and other obligations
- (d) Notice of legal proceeding and adverse action
- (e) Continuing consents and approvals
- (f) Environmental, occupational, and health, safety guidelines
- (g) Maintenance of Books of Accounts and records
- (h) Submission of unaudited and audited financials
- (i) Certificate of No Default, Compliance and Notice of Default
- (j) Notice of Change of Address
- (k) Use of Proceeds
- (I) Dividends from subsidiaries (as far as permitted)
- (m) Seniority of debt
- (n) Further assurances

## SHAREHOLDERS AGREEMENTS

# Agreement with GMR Holdings Overseas (Singapore) Pte. Limited in relation to Globermerchants, Inc.

On 01 December 2018, the Company entered into a Shareholders' Agreement with GMR Holdings Overseas (Singapore) Pte. Limited ("GMR"), to establish a company that will engage in the supply and delivery of Destination Products to Duty Free Philippines Corporation. In view thereof, the Parties established a special purpose vehicle known as Globermerchants, Inc. ("SPV").

Under the Shareholders' Agreement, the shareholding ratio between the Company and GMR in the SPV is 50% each. The equity financing and guarantees of the SPV shall be undertaken by the Parties in proportion to their shareholding ratio.

SPV's Board is comprised of six (6) directors, of whom both GMR and the Company have designated three (3) directors each ("Board"). The Board approves all financial and operational matters for the implementation of the Business.

## Agreement with GMR Megawide Cebu Airport Corporation (GMCAC), GMR Airports International B.V (GAIBV), and Select Service Partner Philippines Corporation ("SSP PH")

On 7 September 2018, GMCAC, a corporation established by the consortium led by the Company and GMR Infrastructure Limited, entered into a Shareholders' Agreement with GAIBV and SSP-PH for the establishment, setting up, development, operation, maintenance, and management of the food and beverage outlets at MCIA. Pursuant to the Shareholders' Agreement, SSP Mactan Cebu Corporation ("SSP-MCC") was incorporated as the joint venture company for GMCAC, GAIBV and SSP-PH. The said Shareholders' Agreement provides for the terms and conditions for participation by GMCAC, GAIBV and SSP-PH in the SSP-MCC, their relationship as shareholders, and their rights and obligations in relation to the operation and management of the SSP-MCC.

## Agreement with GMAC, GAIBV, and United Travel Retail Partners, Inc. ("UTRPI")

On 29 June 2018, GMCAC entered into a Shareholders' Agreement with GAIBV and UTRPI for the setting up, development, operation, maintenance and management of the retail outlets at MCIA ("Project"). The said Shareholders' Agreement provides for, among others, the rights and obligations of the parties with respect to the incorporation of a joint venture between GMCAC, GAIBV and UTRPI ("JV") for purposes of carrying out the Project, local regulatory compliances, banking and funding requirements of the JV, subscription to/acquisition of the shareholdings in the JV, contracting, manpower and operational requirements, day to day operations, cost control and profitability of the JV.

## INTEREST OF EXPERTS AND COUNSEL

## LEGAL MATTERS

The validity of the Offer Shares and other legal matters concerning the Offer and the tax implications thereof were reviewed for Megawide Construction Corporation (the "Company") by Añover San Diego & Primavera Law Offices, the independent legal and tax counsel of the Company.

Certain legal matters as to the Philippine law relating to the Offer will be passed upon by Picazo Buyco Tan Fider & Santos Law Offices, legal counsel to the Company, and Angara Abello Concepcion Regala & Cruz Law Offices, legal counsel to the Joint Underwriters and Bookrunners.

Each of the foregoing legal counsel has no shareholdings or any interest, direct or indirect, in the Company, or any right, whether legally enforceable or not to nominate persons or to subscribe to the securities of the Company in accordance with the standards on independence required in the Code of Professional Responsibility and as prescribed by the Supreme Court of the Philippines.

None of the aforementioned counsels has acted or will act as promoter, underwriter, voting trustee, officer, or employee of the Company.

## INDEPENDENT AUDITORS

The audited consolidated financial statements ("AFS") of the Company, for the years ended December 31, 2019, December 31, 2018, and December 31, 2017 appearing in this Prospectus have been audited by Punongbayan & Araullo ("P&A"), independent auditor (or external auditor), as set forth in their reports in the AFS, appearing elsewhere in this Prospectus.

The aggregate fees billed by P&A for each of the years ended December 31, 2019, December 31, 2018, and December 31, 2017 for professional services rendered to the Company, excluding fees directly related to the Offer, are the following (amounts in ₱):

Nature	Fees paid to P&A For the years ended December 31		
	2019	2018	2017
Audit of Financial Statements	2,875,000.00	2,600,000.00	2,440,000.00
Summary of application of proceeds of preferred shares	600,000.00	600,000.00	600,000.00
Benchmarking of accounting policies and procedures	900,000.00	-	-
Quarterly review of financial statements	300,000.00	-	-

#### Audit and Audit-Related Fees

#### Tax Fees

Nature	Fees paid to P&A For the years ended December 31		
	2019	2018	2017
Tax opinion on development projects	580,000.00	-	-

Meanwhile, the aggregate fees paid by GMR Megawide Cebu Airport Corporation, a subsidiary of the Company, to SyCip Gorres Velayo & Co. ("SGV"), its independent auditor, for the years ended December 31, 2019, December 31, 2018, and December 31, 2017, are the following (amounts in ₱):

Nature	Fees paid to SGV		
	For the years ended December 31		
	2019	2018	2017
Audit of Financial Statements	1,300,000.00	1,200,000.00	1,100,000.00

The fees presented above include out-of-pocket expenses incidental to the services of the foregoing independent auditors.

# Except for the abovementioned services, the independent auditors provided no other type of services.

The Company has no disagreements with its independent auditors on any matter of accounting principles or practices, financial statements disclosure, or auditing scope or procedure.

Pursuant to the Company's Manual on Corporate Governance, its Board of Directors ("Board") has established an Audit and Compliance Committee ("ACC"), which is composed of at least three (3) Non-Executive Directors, majority of whom, including its Chairman, shall be Independent Directors. All the members shall have relevant background, knowledge, skills, and/or experience in the areas of accounting, audit, and/or finance, and are able to read and understand financial statements.

In accordance with its charter, the ACC has the following roles and responsibilities with respect to the independent auditors of the Company:

- a. Perform oversight activities over the Company's external and internal auditors. The ACC shall ensure that the internal and external auditors act independently from each other, and that both auditors are given unrestricted access to all records, properties, and personnel to enable them to objectively perform their respective audit functions. The ACC shall further guarantee that the internal and external auditors shall be free from interference by outside parties in carrying out their work and duties.
- b. Recommend and approve the appointment, reappointment, removal, and fees of the external auditor which shall be approved by the Board and ratified by the shareholders.
- c. Assess, oversee, review and monitor the external auditor's independence, integrity and objectivity and shall ensure that the external auditor has adequate quality control procedures. The ACC shall review the external auditor's suitability and effectiveness on an annual basis and shall implement a policy of rotating the external auditor's lead audit partner every five (5) years.
- d. Ensure that the external auditor is credible, competent and has the ability to understand complex related party transactions, its counterparties, and valuations of such transactions.
- e. Review the reports submitted by the internal and external auditors. Evaluate and monitor management's responsiveness to the internal and external auditors' findings and recommendations.
- f. Prior to the commencement of the audit, discuss with the external auditors the nature, scope and expenses of the audit, and ensure coordination, if more than one audit firm is involved in the activity, to secure proper coverage and minimize duplication of efforts.

Evaluate and determine the non-audit work, if any, of the external auditor, and review periodically the non-audit fees paid to the external auditor in relation to their significance to the total annual income of the external auditor and to the Company's overall consultancy expenses. The ACC shall disallow any non-audit work that will conflict with the external auditor's duties or may pose a threat to his independence. The non-audit work, if allowed, should be disclosed in the annual report of the Company.

#### PHILIPPINE STOCK MARKET

The information presented in this section has been extracted from publicly available documents which have not been prepared or independently verified by the Company or the Sole Issue Manager or any of their respective affiliates or advisors in connection with sale of the Offer Shares.

#### BRIEF HISTORY

The Philippines initially had two stock exchanges, the Manila Stock Exchange, which was organized in 1927, and the Makati Stock Exchange, which began operations in 1965. Each exchange was self- regulating, governed by its respective Board of Governors elected annually by its members.

Several steps initiated by the Government have resulted in the unification of the two bourses into the PSE. The PSE was incorporated in 1992 by officers of both the Makati and the Manila Stock Exchanges. In March 1994, the licenses of the two exchanges were revoked. While the PSE maintains two trading floors, one in Makati City and the other in Pasig City, these floors are linked by an automated trading system, which integrates all bids, and ask quotations from the bourses.

In June 1998, the Philippine SEC granted the Self-Regulatory Organization status to the PSE, allowing it to impose rules as well as implement penalties on erring trading participants and listed companies. On August 8, 2001, the PSE completed its demutualization, converting from a non-stock member-governed institution into a stock corporation in compliance with the requirements of the Philippine Securities Regulation Code. The PSE has an authorized capital stock of 120 million shares, of which, of which 82,579,794 shares are subscribed and fully paid up as of 25 November 2019. Each of the 184 member-brokers was granted 50,000 common shares of the new PSE at a par value of ₱1.00 per share. In addition, a trading right evidenced by a Trading Participant Certificatell was immediately conferred on each member broker allowing the use of the PSE's trading facilities. As a result of the demutualization, the composition of the PSE Board of Governors was changed, requiring the inclusion of seven brokers and eight non-brokers, one of whom is the President.

On December 15, 2003, the PSE listed its shares by way of introduction at its own bourse as part of a series of reforms aimed at strengthening the Philippine securities industry.

Classified into financial, industrial, holding firms, property, services, and mining and oil sectors, companies are listed either on the PSE's Main Board or the Small, Medium and Emerging Board. Previously, the PSE allowed listing on the First Board, Second Board or the Small, Medium and Enterprises Board. As a result of the issuance by the PSE of Memorandum No. CN-No. 2013-0023 dated June 6, 2013, revisions to the PSE Listing Rules were made. Among such changes are the removal of the Second Board listing and the requirement that lock-up rules be embodied in the articles of the incorporation of the issuer. Each index represents the numerical average of the prices of component shares. The PSE has an index, referred to as the PHISIX, which as at the date thereof reflects the price movements of selected shares listed on the PSE, based on traded prices of shares from the various sectors. The PSE shifted from full market capitalization to free float market capitalization effective April 3, 2006, simultaneous with the migration to the free float index and the renaming of the PHISIX to PSEi. The PSE is composed of shares of 30 selected companies listed on the PSE. On July 26, 2010, the PSE's new trading system, now known as PSE Trade, was launched. In June 2015, the PSE Trade system was replaced by PSE Trade XTS.

With the increasing calls for good corporate governance, the PSE has adopted an online daily disclosure system to improve the transparency of listed companies and to protect the investing public. In 2005, the Online Disclosure System ("**ODiSy**") was implemented, which provided for online system access for the submission and announcement of all types of disclosures. In 2013, the ODiSy was replaced by the PSE Electronic Disclosure Generation Technology ("**EDGE**"). The PSE EDGE is equipped with a variety of features to further standardize the disclosure reporting process of listed companies on the PSE, improve investors' disclosure searching and viewing experience, and enhance overall issuer transparency in the market. The PSE also launched its Corporate Governance Guidebook in November 2010 as another initiative of the PSE to promote

good governance among listed companies. It is composed of ten guidelines embodying principles of good business practice and based on internationally recognized corporate governance codes and best practices.

In 2018, the PSE moved its corporate offices to PSE Tower in Bonifacio Global City, Taguig City, which currently houses the unified trading floors in Makati City and Pasig City. On 22 March 2018, the PSE completed a stock rights offering of 11,500,000 common shares offered at the price of ₱252.00 per share, or a total of ₱2,898,000,000. The proceeds of the stock rights offering will be used to fund the acquisition of PDS and the product and technology development initiatives of the PSE of the date of this Prospectus, the PSE has an authorized capital stock of ₱120 million, of which 85,164,091 are issued. Out of this total, 81,650,137 are outstanding and 3,513,954 are treasury shares

# SELECTED STOCK EXCHANGE DATA

The table below sets forth movements in the composite index from 1995 to 2019 and as of September 30, 2020, and shows the number of listed companies, market capitalization, and value of shares traded for the same period:

Year	Composite Index at Closing	Number of Listed Companies	Aggregate Market Capitalization (in ₱ billions)	Combined Value of Turnover (in ₱ billions)
1995	2,594.2	205	1,545.7	379.0
1996	3,170.6	216	2,121.1	668.8
1997	1,869.2	221	1,251.3	586.2
1998	1,928.8	221	1,373.7	408.7
1999	2,142.9	222	1,936.5	781.0
2000	1,494.5	225	2,576.5	357.7
2001	1,168.1	229	2,141.4	159.6
2002	1,014.4	231	2,083.2	159.7
2003	1,442.4	234	2,973.8	145.4
2004	1,822.8	236	4,766.3	206.6
2005	2,096.0	237	5,948.4	383.5
2006	2,982.5	239	7,173.2	572.6
2007	3,621.6	244	7,977.6	1,338.3
2008	1,872.9	246	4,069.2	763.9
2009	3,052.7	248	6,029.1	994.2
2010	4,201.1	253	8,866.1	1,207.4
2011	4,372.0	245	8,697.0	1,422.6
2012	5,812.7	254	10,952.7	1,771.7
2013	5,889.8	257	11,931.3	2,546.3
2014	7,230.6	263	14,251.7	2,130.1
2015	6,952.1	265	13,465.2	2,151.4
2016	7,796.2	268	14,438.8	1,929.5
2017	8,558.4	267	17,583.1	1,958.4
2018	7,466.0	267	16,146.7	1,740.0
2019	7,815.3	271	16,705.3	1,772.6
September 2020	5,864.23	270	13,088.1	1.060.9

Source: Philippine Stock Exchange, Inc. and PSE Annual Reports

# TRADING

The PSE is a double auction market. Buyers and sellers are each represented by stockbrokers. To trade, bid or ask prices are posted on the PSE's electronic trading system. A buy (or sell) order that matches the lowest asked (or highest bid) price is automatically executed. Buy and sell orders received by one broker at the same price are crossed at the PSE at the indicated price. Payment of purchases of listed securities must be made by the buyer on or before the third trading day (the settlement date) after the trade.

On regular days, wholesale trading on the PSE starts at 9:30 a.m. and ends at 3:30 p.m., with trading recess from 12:00 nn to 1:30 p.m. There is also a provision for ten-minute extensions during which transactions may be conducted, provided that they are executed at the last traded price and are only for the purpose of completing unfinished orders. The PSE may effect changes to the hours and schedule of a trading day, as the circumstance warrants. Trading days are Monday to Friday, except legal and special holidays, days when the BSP is closed for various reasons, and such other days as may otherwise be declared by the SEC or the PSE, through its President or other duly authorized representative, to be a non-trading day. During the pandemic, trading hours for the PSE starts at 9:30 p.m. and ends at 1:00 p.m., with no trading recess.

Minimum trading lots range from five (5) to one million (1,000,000) shares depending on the price range and nature of the security traded. Odd-sized lots are traded by brokers on a board specifically designed for odd lot trading.

To maintain stability in the stock market, daily price swings are monitored and regulated. Under current PSE regulations, whenever the price of an order breaches the trading threshold of a security during any trading day, the trading of that security will be frozen. Orders cannot be posted, modified or cancelled for a security that is frozen. In cases where an order has been partially matched, only the portion of the order that will result to a breach of the trading threshold will be frozen. Where the order results in a breach of the trading threshold, the following procedures shall apply:

- (i) In case the static threshold is breached, the PSE will accept the order, provided the price is within the allowable percentage price difference under the implementing guidelines of the revised trading rules (i.e., 50% of the previous day's reference or closing price, or the last adjusted closing price); otherwise, such order will be rejected. In cases where the order is accepted, the PSE will adjust the static threshold to 60%.All orders breaching the 60% static threshold will be rejected by the PSE.
- (ii) In case the dynamic threshold is breached, the PSE will accept the order if the price is within the allowable percentage price difference under existing regulations (i.e., 20% for security cluster A and newly-listed securities, 15% for security cluster B and 10% for security cluster C); otherwise, such order will be rejected by the PSE.

# NON-RESIDENT TRANSACTIONS

When the purchase/sale of Philippine shares of stock involves a non-resident, whether the transaction is effected in the domestic or foreign market, it shall be the responsibility of the securities dealer/broker to register the transaction with the BSP. The local securities dealer/broker shall file with the BSP, within three business days from the transaction date, an application in the prescribed registration form. After compliance with other required undertakings, the BSP shall issue a Certificate of Registration. Under BSP rules, all registered foreign investments in Philippine securities including profits and dividends, net of taxes and charges, may be repatriated.

# SCRIPLESS TRADING

In 1995, the PDTC (formerly the Philippine Central Depository, Inc.), was organized to establish a central depository in the Philippines and introduce scripless or book-entry trading in the Philippines. On December 16, 1996, the PDTC was granted a provisional license by the Philippine SEC to act as a central securities depository.

All listed securities at the PSE have been converted into book-entry settlement in the PDTC. The depository service of the PDTC provides the infrastructure for lodgment (deposit) and upliftment (withdrawal) of securities, pledge of securities, securities lending and borrowing and corporate actions including shareholders' meetings, dividend declarations and rights offerings. The PDTC also provides depository and settlement services for non-PSE trades of listed equity securities. For transactions on the PSE, the security element of the trade will be settled through the book-entry system, while the cash element will be settled through the current settlement banks.

In order to benefit from the book-entry system, securities must be immobilized into the PDTC system through a process called lodgment. Lodgment is the process by which shareholders transfer legal title (but not beneficial title) over their shares of stock in favor of the PCD Nominee Corporation ("PCD Nominee"), a corporation wholly-owned by the PDTC, whose sole purpose is to act as nominee and legal title holder of all shares of stock lodged in the PDTC. Immobilization is the process by which the warrant or share certificates of lodging holders are canceled by the transfer agent and the corresponding transfer of beneficial ownership of the immobilized shares in the account of the PCD Nominee through the PDTC participant will be recorded in the issuing corporation's registry. This trust arrangement between the participants and PDTC through the PCD Nominee is established by and explained in the PDTC Rules and Operating Procedures approved by the Philippine SEC. No consideration is paid for the transfer of legal title to the PCD Nominee. Once lodged, transfers of beneficial title of the securities are accomplished via bookentry settlement.

Thus, each beneficial owner of shares, through his participant, will be the beneficial owner to the extent of the number of shares held by such participant in the records of the PCD Nominee. All lodgments, trades and uplifts on these shares will have to be coursed through a participant. Ownership and transfers of beneficial interests in the shares will be reflected, with respect to the participant's aggregate holdings, in the PDTC system, and with respect to each beneficial owner's holdings, in the records of the participants. Beneficial owners are thus advised that in order to exercise their rights as beneficial owners of the lodged shares, they must rely on their participant-brokers and/or participant custodians.

Any beneficial owner of shares who wishes to trade his interests in the shares must course the trade through a participant. The participant can execute PSE trades and non-PSE trades of lodged equity securities through the PDTC system. All matched transactions in the PSE trading system will be fed through the SCCP, and into the PDTC system. Once it is determined on the settlement date (trading date plus three trading days) that there are adequate securities in the securities settlement account of the participant-seller and adequate cleared funds in the settlement bank account of the participant-buyer, the PSE trades are automatically settled in the SCCP Central Clearing and Central Settlement system, in accordance with the SCCP and PDTC Rules and Operating Procedures. Once settled, the beneficial ownership of the securities is transferred from the participant-seller to the participant-buyer without the physical transfer of stock certificates covering the traded securities.

If a shareholder wishes to withdraw his stockholdings from the PDTC system, the PDTC has a procedure of upliftment under which PCD Nominee will transfer back to the shareholder the legal title to the shares lodged. The uplifting shareholder shall follow the Rules and Operating Procedures of the PDTC for the upliftment of the shares lodged under the name of the PCD Nominee. The transfer agent shall prepare and send a Registry Confirmation Advice to the PDTC covering the new number of shares lodged under the PCD Nominee. The expenses for upliftment are for the account of the uplifting shareholder.

The difference between the depository and the registry would be on the recording of ownership of the shares in the issuing corporations' books. In the depository set-up, shares are simply immobilized, wherein customers' certificates are canceled and a confirmation advice is issued in the name of PCD Nominee to confirm new balances of the shares lodged with the PDTC. Transfers among/between broker and/or custodian accounts, as the case may be, will only be made within the book-entry system of the PDTC. However, as far as the issuing corporation is concerned, the underlying certificates are in the PCD Nominee's name. In the registry set-up, settlement and recording of ownership of traded securities will already be directly made in the corresponding issuing company's transfer agents' books or system. Likewise, recording will already be at the beneficiary level (whether it be a client or a registered custodian holding securities for its clients), thereby removing from the broker its current de facto custodianship role.

## AMENDED RULE ON LODGEMENT

On June 24, 2009, the PSE apprised all listed companies and market participants through Memorandum No. 2009-0320 that, beginning July 1, 2009, as a condition for the listing and trading of the securities of an applicant company, the applicant company shall electronically lodge its registered securities with the PDTC or any other entity duly authorized by the SEC, without any

jumbo or mother certificate in compliance with the requirements of Section 43 of the Securities Regulation Code. In compliance with the foregoing requirement, actual listing and trading of securities on the scheduled listing date shall take effect only after submission by the applicant company of the documentary requirements stated in Article III Part A of the Revised Listing Rules.

Further, the PSE apprised all listed companies and market participants on May 21, 2010, through Memorandum No. 2010-0246, that the Amended Rule on Lodgment of Securities under Section 16 of Article III, Part A of the Revised Listing Rules of the Exchange shall apply to all securities that are lodged with the PDTC or any other entity duly authorized by the SEC.

For listing applications, the amended rule on lodgment of securities is applicable to:

- a) The offer shares/securities of the applicant company in the case of an initial public offering;
- b) The shares/securities that are lodged with the PDTC, or any other entity duly authorized by the Commission in the case of a listing by way of introduction;
- c) New securities to be offered and applied for listing by an existing listed company; and
- d) Additional listing of securities of an existing listed company.

Pursuant to the said amendment, the PDTC issued an implementing procedure in support thereof to wit:

- a) For new companies to be listed at the PSE as of July 1, 2009 the usual procedure will be observed but the Transfer Agent on the companies shall no longer issue a certificate to PCD Nominee Corp but shall issue a Registry Confirmation Advice, which shall be the basis for the PDTC to credit the holdings of the Depository Participants on listing date.
- b) For existing listed companies, the PDTC shall wait for the advice of the Transfer Agents that it is ready to accept surrender of PCNC jumbo certificates and upon such advice the PDTC shall surrender all PCNC jumbo certificates to the Transfer Agents for cancellation. The Transfer Agents shall issue a Registry Confirmation Advice to PCNC evidencing the total number of shares registered in the name of PCNC in the Issuer's registry as of confirmation date.

## SETTLEMENT

The Securities Clearing Corporation of the Philippines ("SCCP") is a wholly owned subsidiary of the PSE, and was organized primarily as a clearance and settlement agency for SCCP-eligible trades executed through the facilities of the PSE. SCCP received its permanent license to operate on January 17, 2002. It is responsible for:

- Synchronizing the settlement of funds and the transfer of securities through Delivery versus Payment clearing and settlement of transactions of Clearing Members, who are also Trading Participants of the PSE;
- Guaranteeing the settlement of trades in the event of a Trading Participant's default through the implementation of its Fails Management System and administration of the Clearing and trade Guaranty Fund; and
- Performance of Risk Management and Monitoring to ensure final and irrevocable settlement.

SCCP settles PSE trades on a 3-day rolling settlement environment, which means that settlement of trades takes place three (3) Business Days after transaction date (T+3). The deadline for settlement of trades is 12:00 noon of T+3. Securities sold should be in scripless form and lodged under the PDTCs book entry system. Each Trading Participant maintains a Cash Settlement Account with one of the four existing Settlement Banks of SCCP which are BDO Unibank, Inc., Rizal Commercial Banking Corporation, Metropolitan Bank & Trust Company and Deutsche Bank AG (Manila Branch), Union Bank of the Philippines, the Hongkong and Shanghai Banking Corporation (Manila), Asia United Bank Corporation, Maybank Philippines, Inc., and Chinabank

Philippines. Payment for securities bought should be in good, cleared funds and should be final and irrevocable. Settlement is presently on a broker level.

SCCP implemented the CCCS last May 29, 2006. CCCS employs multilateral netting whereby the system automatically offsets "buy" and "sell" transactions on a per issue and a per flag basis to arrive at a net receipt or a net delivery security position for each Clearing Member. All cash debits and credits are also netted into a single net cash position for each Clearing Member. Novation of the original PSE trade contracts occurs, and SCCP stands between the original trading parties and becomes the Central Counterparty to each PSE-Eligible trade cleared through it.

## **ISSUANCE OF CERTIFICATED SHARES**

On or after the listing or re-issuance of the shares on the PSE, any beneficial owner of the shares may apply to the PDTC through his broker or custodian-participant for a withdrawal from the bookentry system and return to the conventional paper-based settlement. If a stockholder wishes to withdraw his stockholdings from the PDTC System, the PDTC has a procedure of upliftment under which PCD Nominee will transfer back to the stockholder the legal title to the shares lodged. The uplifting shareholder shall follow the Rules and Operating Procedures of the PDTC for the upliftment of shares lodged under the name of PCD Nominee. The transfer agent shall prepare and send a Registry Confirmation Advice to the PDTC covering the new number of shares lodged under PCD Nominee. The expenses for upliftment are for the account of the uplifting shareholder.

Upon the issuance of certificated shares in the name of the person applying for upliftment, such shares shall be deemed to be withdrawn from the PDTC book-entry settlement system, and trading on such shares will follow the normal process for settlement of certificated securities. The expenses for upliftment of beneficial ownership in the shares to certificated securities will be charged to the person applying for upliftment. Such shares cannot be traded on the PSE without lodging them once again in the depository, in accordance with existing PSE and PDTC rules that were approved by the SEC. Pending completion of the upliftment process, the beneficial interest in the shares covered by the application for upliftment is frozen and no trading and book-entry settlement will be permitted until certificated shares shall have been issued by the relevant company's transfer agent.

## AMENDED RULE ON MINIMUM PUBLIC OWNERSHIP

Under the PSE Amended Rule on Minimum Public Ownership ("MPO"), listed companies are required, at all times, to maintain a minimum percentage of listed securities held by the public of 10% of the listed companies' total issued and outstanding shares (i.e., exclusive of treasury shares), or at such percentage that may be prescribed by the PSE. The determination of whether shareholdings are considered public or non-public is based on: a) amount of shareholdings and its significant to the total outstanding shares; b) purpose of investment; and c) extent of involvement in the management of the company.

For purposes of determining compliance with the MPO, shares held by the following are generally considered "held by the public": (i) individuals (as long as the shares held are not of a significant size (i.e., less than 10%) and are non-strategic in nature; (ii) trading participants (as long as the shares held are non-strategic in nature); (iii) investment and mutual funds; (iv) pension funds; (v) PCD nominees if the relevant account constitutes a number of shareholders, none of which has significant holdings (provided that if an owner of shares under the PCD Nominee has a shareholding that is 10% or more of the total issued and outstanding shares, then the shareholder is considered a principal stockholder); and (vi) social security funds.

If an investment in a listed company is meant to partake of sizable shares for the purpose of gaining substantial influence on how the company is being managed, then the shareholdings of such investor are considered non-public. Ownership of 10% or more of the total issued and outstanding shares of a listed company is considered significant holding and therefore non-public.

Listed companies which become non-compliant with the MPO on or after January 1, 2013 will be suspended from trading for a period of not more than six (6) months and will automatically be delisted if they remain non-compliant with the MPO after the lapse of the suspension period. Suspended or delisted shares will not be traded on the exchange. In addition, sales of shares of

listed companies that do not maintain the MPO are not considered publicly listed for taxation purposes and should, therefore, be subjected to capital gains tax and documentary stamp tax.

The SEC also issued its Rules and Regulations on Minimum Public Ownership on Initial Public Offerings (SEC Memorandum Circular No. 13, series of 2017) (the "Memorandum Circular"). Under this Memorandum Circular, any company applying for the registration of its shares of stocks for the purpose of conducting an initial public offering and listing of its shares in an exchange (the "Covered Company") must have a public float that meets the 20% MPO requirement. The Covered Company shall, at all times, maintain the 20% MPO. Public float refers to the portion of the issued and outstanding shares that are freely available and tradable in the market and are non-strategic in nature or those not meant for the purpose of gaining substantial influence on the management of the company. The rules consider significant shareholdings of 10% or more of the total issued and outstanding shares of the company as strategic and thus excluded from the public float of the Covered Company.

In the event a Covered Company's MPO falls below 20%, at any time after registration, it is obligated to bring its public float back to at least 20% within a maximum period of 12 months from the date of such fall.

Covered Companies shall establish and implement an internal policy and procedure to monitor its MPO and shall immediately report to the SEC within the next business day if its MPO has fallen below 20%. The Covered Company shall submit to the SEC (a) a time-bound business plan to bring back the public float to at least 20% within a maximum period of 12 months from the date of such decline and (b) a public ownership report and progress report on submitted business plan within 15 days after end of each month until such time that its public float reaches the required level.

The Memorandum Circular expressly provides that it is not meant to amend the existing rules or guidelines of an exchange (e.g., PSE) on minimum public float that have been duly approved by the SEC.

The requirement of minimum public ownership shall also form part of the requirement for the registration of securities. Non-compliance with these requirements shall subject publicly listed companies to administrative sanctions, including suspension and revocation of their registration with the SEC.

The PSE has also issued Memorandum Circular 2020-0076 on August 3, 2020 which contain the Guidelines on Minimum Public Ownership Requirement for Initial and Backdoor Listings (the "2020 MPO Guidelines").

The following are the salient points of the 2020 MPO Guidelines:

1. A company applying for initial listing through an initial public offering ("IPO") is required to have a minimum public offer size of 20% to 33% of its outstanding capital stock post-IPO, as follows:

Market Capitalization	Public Offer
Not exceeding P500M	33% or P50M, whichever is higher
Over P500M to P1B	25% or P100M, whichever is higher
Over P1B	20% or P250M, whichever is higher

The company must maintain a public ownership level of at least 20% at all times after initial listing.

- 2. A company applying for listing by way of introduction is required to have at least 20% public float upon and after listing.
- 3. A company doing a backdoor listing is required to have at least 20% public float upon and after listing.

As of date, the SEC is looking at increasing the MPO requirement of existing listed companies to 15.0%, such proposed rules on MPO are yet to be issued by SEC for comments by the public.

## PHILIPPINE FOREIGN INVESTMENT, FOREIGN OWNERSHIP AND EXCHANGE CONTROLS

## **REGISTRATION OF FOREIGN INVESTMENTS AND EXCHANGE CONTROLS**

Under current BSP regulations, a foreign investment in listed Philippine securities (such as common shares) must be registered with the BSP if the foreign exchange needed to service the repatriation of capital and the remittance of dividends, profits and earnings which accrue thereon will be sourced from the Philippine banking system. If the foreign exchange required for servicing such capital repatriation or dividends, profits, and earnings remittance will be sourced outside the banking system, registration with the BSP is not required.

The application for registration must be filed by a stockbroker/dealer or an underwriter directly with a custodian bank designated by the investor. A custodian bank may be any commercial bank or offshore banking unit in the Philippines appointed by the investor to register the investment, hold shares for the investor, and represent the investor in all necessary actions in connection with his investments in the Philippines. Custodian banks are authorized to issue on behalf of the BSP a Bangko Sentral Registration Document ("**BSRD**"). The original copy of the BSRD shall remain in the custody of the issuing custodian bank, while the duplicate copy shall be submitted to the BSP accompanied by the following supporting documents: (i) a purchase invoice, or subscription agreement and/or proof of listing in the PSE; (ii) the original Certificate of Inward Remittance of foreign exchange and its conversion to pesos through an authorized agent bank following the prescribed format by the BSP; and (iii) for annotation in the BSP registration document of stock dividends which accrued to registered investments, the PSE Notice (Circular for Brokers) announcing the stock dividend declaration.

Upon registration of the investment, proceeds of divestments, or dividends of registered investments are repatriable or remittable immediately in full through the Philippine commercial banking system, net of applicable tax, without need of BSP approval. Capital repatriation of investments in listed securities is permitted upon presentation of the BSRD, or BSRD Letter Advice from the registering custodian bank and the broker's sales invoice, at the exchange rate applicable on the date of actual remittance. Remittance of dividends is permitted upon presentation of: (i) the BSRD or BSRD Letter Advice; (ii) a photocopy of PSE-cash dividends notice from the PSE and the PDTC (formerly the PCD) showing a printout of cash dividend payment or computation of interest earned; (iii) a photocopy of the corporate secretary's sworn statement attesting to the board resolution covering the dividend declaration; (iv) a photocopy of the latest audited financial statements or interim financial statements covering the dividend declaration period (for direct foreign equity investments); (v) for direct foreign equity investments, a photocopy of clearance pertaining to the investee firm from BSP-Supervision and Examination Sector (for non-PSE listed banks), Insurance Commission (for insurance companies), Department of Energy or from the National Power Corporation (for oil/gas/geothermal energy exploration companies); and (vi) a detailed computation of the amount applied for in the format prescribed by the BSP. Pending repatriation or reinvestment, divestment proceeds, as well as dividends of registered investments, may be lodged temporarily in interest- bearing deposit accounts with any authorized agent bank. Interest earned thereon, net of taxes, is also remittable in full through any authorized agent bank without prior BSP approval. Remittance of divestment proceeds of dividends of registered investments may be reinvested in the Philippines if the investments are registered with the BSP or the investor's custodian bank.

The foregoing is subject to the power of the BSP, through the Monetary Board, with the approval of the President of the Philippines, to suspend temporarily, restrict the availability of foreign exchange, require licensing of foreign exchange transactions or require delivery of foreign exchange to the BSP or its designee during an exchange crisis, when an exchange crisis is imminent or in times of national emergency. Furthermore, there can be no assurance that the foreign exchange regulations issued by the BSP will not be made more restrictive in the future.

The registration with the BSP of all foreign investments in the Offer Shares shall be the responsibility of the foreign investor.

## **RESTRICTION ON FOREIGN OWNERSHIP**

The Philippine Constitution and related statutes set forth restrictions on foreign ownership of companies engaged in certain activities, among them ownership of private land. The Constitution, in relation to Commonwealth Act No. 141, states that no private land shall be transferred or conveyed except to citizens of the Philippines or to corporations or associations organized under the laws of the Philippines at least 60% of whose capital is owned by such citizens.

Since the Company owns land, the Company must comply with the foregoing restrictions on foreign ownership.

The operation of an airport terminal is within the definition of a public utility as the use thereof is held out generally to the public. Thus, it is subject to the requirements of the Philippine Constitution which provides that franchises, privileges and other authority to operate a public utility shall be given to corporations, associations or firms at least 60 percent of capital of which is owned by Filipino citizens.

Moreover, as provided in the Eleventh Regular Foreign Investment Negative List promulgated on 29 October 2018, contracts for the construction and repair of locally funded public works shall be undertaken by Filipino individuals, or corporations, partnerships or associations, the capital of which is 60% owned by citizens of the Philippines, except (a) infrastructure/development projects covered in Republic Act 7718 (which amended Republic Act No. Build-Operate-Transfer ("**BOT**") Law), and (b) projects that are foreign funded or assisted and required to undergo international competitive bidding (Section 2(a) of Republic Act No. 7718).

## PHILIPPINE TAXATION

The following is a general description of certain Philippine tax aspects of the investment in the Company. This discussion is based upon laws, regulations, rulings, income tax conventions (treaties), administrative practices and judicial decisions in effect at the date of this Prospectus. Subsequent legislative, judicial or administrative changes or interpretations may be retroactive and could affect the tax consequences to the prospective investor.

The tax treatment of a prospective investor may vary depending on such investor's particular situation and certain investors may be subject to special rules not discussed below. This summary does not purport to address all tax aspects that may be important to an investor. This general description does not purport to be a comprehensive description of the Philippine tax aspects of the investments in shares and no information is provided regarding the tax aspects of acquiring, owning, holding or disposing the shares under applicable tax laws of other applicable jurisdictions and the specific tax consequence in light of particular situations of acquiring, owning, holding and disposing the shares in such other jurisdictions. This summary does not purport to address all tax aspects that may be important to a holder of the Preferred Shares.

## EACH PROSPECTIVE HOLDER SHOULD CONSULT WITH HIS OWN TAX ADVISER AS TO THE PARTICULAR TAX CONSEQUENCES TO SUCH HOLDER OF PURCHASING, OWNING AND DISPOSING OF THE OFFER SHARES, INCLUDING THE APPLICABILITY AND EFFECT OF ANY LOCAL AND NATIONAL TAX LAWS.

## The Tax Reform for Acceleration and Inclusion ("TRAIN") Law

The Philippine government, with a stated goal of building an economy that promotes sustainable and inclusive growth and reduces poverty, promulgated Republic Act No. 10963 ("R.A. 10963" or otherwise known as the TRAIN Law). The TRAIN Law, which took effect on January 1, 2018, amended several provisions of the National Internal Revenue Code of 1997. It is the first of five packages of the Comprehensive Tax Reform Program envisioned by the Philippine government.

The first package of tax reform aims to address, among others, the deficiencies of the previous tax system by lowering and simplifying personal income tax, simplifying estate and donors' taxes, expanding the value-added tax ("**VAT**") base, adjusting oil and automobile excise taxes and introducing an excise tax on sugar-sweetened beverages, among others.

## Corporate Recovery and Tax Incentives for Enterprises Bill ("CREATE")

Corporate Recovery and Tax Incentives for Enterprises Bill (CREATE), which is the draft substitute of the Corporate Income Tax and Incentives Reform Act Bill (CITIRA), is the second part of the Government's comprehensive tax reform package. It is currently pending with the Senate. Some of the notable provisions in CREATE are:

- the corporate income tax is lowered to 25% up to 2022, followed by a 1 ppt reduction per year from 2023 until 2027, or until 20% by 2027, subject to conditions.
- MCIT rate is lowered to 1%.
- the credit against the tax due or the tax sparing rate shall be equivalent to the difference between the regular income tax rate prevailing during the year the dividends were declared and the 15% tax on dividends.
- Resident foreign corporations will be taxed at 15% on their capital gains.

## CORPORATE INCOME TAX

A domestic corporation is subject to a tax of 30% of its taxable income from all sources within and outside the Philippines except, among others, (i) gross interest income from currency bank deposits and yield from deposit substitutes, trust funds and similar arrangements as well as royalties from sources within the Philippines which are generally taxed at the lower final withholding tax rate of 20% of the gross amount of such income; (ii) interest income from a depository bank under the expanded foreign currency deposit system which is subject to a final tax rate of 15% of such income; (iii) capital gains tax from sales of shares of stock not traded in the stock exchange, which are taxed at a rate of 15% on such gains; and (iv) capital gains realized

from the sale, exchange or disposition of lands and/or buildings, which is subject to a final tax of 6% on the gross selling price or fair market value, whichever is higher.

A minimum corporate income tax of 2% of the gross income as of the end of the taxable year is imposed on a domestic corporation beginning on the fourth taxable year immediately following the year in which such corporation commenced its business operations, when the minimum corporate income tax is greater than the ordinary income tax for the taxable year.

Nevertheless, any excess of the minimum corporate income tax over the ordinary corporate income tax shall be carried forward and credited against the latter for the three immediately succeeding taxable years. Further, subject to certain conditions, the minimum corporate income tax may be suspended with respect to a corporation which suffers losses on account of a prolonged labor dispute, *force majeure* or legitimate business reverses.

## TAX ON DIVIDENDS

Cash and property dividends received from a domestic corporation by individual shareholders who are either citizens or residents of the Philippines are subject to income tax at the rate of 10%, which shall be withheld by the Company. Cash and property dividends received by domestic corporations or resident foreign corporations from a domestic corporation are not subject to tax.

Cash and property dividends received from a domestic corporation by non-resident alien individuals engaged in trade or business in the Philippines are subject to a 20% tax on the gross amount thereof, while cash and property dividends received by non-resident alien individuals not engaged in trade or business in the Philippines are subject to tax at 25% of the gross amount, subject, however, to the applicable preferential tax rates under tax treaties executed between the Philippines and the country of residence or domicile of such non-resident foreign individuals. A non-resident alien who comes to the Philippines and stays in the country for an aggregate period of more than 180 days during any calendar year will be deemed a non-resident alien engaged in trade or business in the Philippines. A non-resident alien who comes to the Philippines and stays in the country for an aggregate period of 180 days or less during any calendar year is considered a non-resident alien not engaged in trade or business within the Philippines.

Cash and property dividends received from a domestic corporation by a non-resident foreign corporation not engaged in trade or business in the Philippines are generally subject to tax at the rate of 30%. Subject to requirements of the tax sparing rule under the Philippine Tax Code, cash and property dividends received are subject to final withholding tax at the rate of 15.0%; provided that the country in which the non- resident foreign corporation is domiciled (i) imposes no taxes on foreign–sourced dividends or (ii) allows a credit against the tax due from the non-resident foreign corporation taxes deemed to have been paid in the Philippines equivalent to the difference between the regular income tax of 30% on corporations and the 15.0% tax on dividends.

In order to avail of the 15% tax sparing rate, Revenue Memorandum Circular No. 80-91 dated August 12, 1991 (Publishing the Resolution of the Supreme Court, dated March 7, 1990 in G.R. No. 76573 entitled "Marubeni Corporation vs. Commissioner of Internal Revenue and Court of Tax Appeals" re: pre-requisites for the availment of 15% preferential tax rate under then Section 24(b)(1) [now Section 25(b)(5)(B)] of the Tax Code, as amended) states that the non-resident foreign holder must submit the following documents to the payor of the cash dividends: (i) an authenticated certification issued by the foreign tax authority that the dividends received by the non-resident foreign corporation from the domestic corporation were not among the items considered in arriving at the income tax due from the non-resident foreign corporation; (ii) the income tax return of the non-resident foreign corporation for the taxable year when the dividends were received; and (iii) an authenticated document issued by the foreign tax authority showing that the foreign government allowed a credit on the tax deemed paid in the Philippines or did not impose any tax on the dividends. The income recipient may also file a request for a ruling from the BIR that the 15% income tax rate is applicable to its receipt of the dividends and the request has to comply with relevant ITAD issuances. The income recipient should provide the payor of the cash dividends with proof of its filing of an application for a ruling with the BIR before the deadline for the remittance to the BIR of the withholding tax on the dividends.

The abovementioned tax rates are without prejudice to applicable preferential tax rates under tax treaties in force between the Philippines and the country of domicile of the non-resident holder.

Most tax treaties to which the Philippines is a party provide for a reduced tax rate of 15% in cases where the dividend arises in the Philippines and is paid to a resident of the other contracting state. In addition, some treaties provide that the withholding tax rate may be reduced to 10% in cases where the recipient of the dividend beneficially owns at least 10% or 25% of the issuer, depending on which treaty applies. However, most tax treaties also provide that reduced withholding tax rates shall not apply if the recipient of the interest or dividend, who is a resident of the other contracting state, carries on business in the Philippines through a permanent establishment and the holding of the relevant dividend-earning interest is effectively connected with such permanent establishment.

The BIR prescribed certain procedures for availment of tax treaty relief on dividends under Revenue Memorandum Order No. 8-2017 (Procedure for Claiming Tax Treaty Benefits for Dividend, Interest and Royalty Income of Nonresident Income Earners, dated October 24, 2016). The preferential treaty rates shall be applied by the withholding agent/income payor provided that the non-resident income recipient submits, before the dividends are credited or paid, a Certificate of Residence for Tax Treaty Relief ("**CORTT**") Form that complies with Revenue Memorandum Order No. 8-2017. After the remittance of the withholding tax to the BIR, the withholding agent/income payor shall submit an original copy of the duly accomplished CORTT Form within 30 days.

If the Company withholds taxes or withholds the regular rate of tax imposed pursuant to the Tax Code on interest or dividends, as applicable, the concerned holder may file a claim for a refund from the BIR on the basis of a tax exemption or applicable tax treaty. However, because the refund process in the Philippines could be cumbersome, requiring the filing of an administrative claim and the possible filing of a judicial appeal, it may be impractical to pursue such a refund.

Transfer taxes (e.g. documentary stamp tax, local transfer tax) may be payable if the dividends declared are property dividends, depending on the type of property distributed as dividends. Stock dividends distributed pro rata to all holders of shares are not subject to Philippine income tax. A stock dividend constitutes income if it gives the shareholder an interest different from that which his former stock holdings represented. A stock dividend does not constitute income if the new shares confer no different rights or interest than did the old. The sale, exchange or disposition of shares received as property dividends by the holder is subject to either capital gains tax and documentary stamp tax or stock transaction tax.

The following table lists some of the countries with which the Philippines has tax treaties and the tax rates currently applicable to non-resident holders who are residents of those countries:

	Dividends (%)	Stock transaction tax on sale or disposition effected through the PSE (%) <sup>(9)</sup>	Capital Gains tax due on disposition of Shares outside the PSE (%)
Canada	25 <sup>(1)</sup>	0.6	May be exempt <sup>(13)</sup>
China	15 <sup>(2)</sup>	Exempt <sup>(10)</sup>	May be exempt <sup>(13)</sup>
France	15 <sup>(3)</sup>	Exempt <sup>(11)</sup>	May be exempt <sup>(13)</sup>
Germany	15 <sup>(4)</sup>	Exempt <sup>(12)</sup>	May be exempt <sup>(13)</sup>
Japan	15 <sup>(5)</sup>	0.6	May be exempt <sup>(13)</sup>
Singapore	25 <sup>(6)</sup>	0.6	May be exempt <sup>(13)</sup>
United Kingdom	25 <sup>(7)</sup>	0.6	Exempt <sup>(14)</sup>
United States	25 <sup>(8)</sup>	0.6	May be exempt <sup>(13)</sup>

Notes:

- (1) 15% if recipient company controls at least 10% of the voting power of the company paying the dividends; 25% in all other cases.
- (2) 10% if the beneficial owner is a company which holds directly at least 10% of the capital of the company paying the dividends; 15% in all other cases.

- (3) 10% if the recipient company (excluding a partnership) holds directly at least 10% of the voting shares of the company paying the dividends; 15% in all other cases.
- (4) 5% if the recipient company (excluding a partnership) holds directly at least 70% of the capital of the company paying the dividends; 10% if the recipient company (excluding a partnership) holds directly at least 25% of the capital of the company paying the dividends; 15% in all other cases.
- (5) 10% if the recipient company holds directly at least 10% of either the voting shares of the company paying the dividends or of the total shares issued by that company during the period of six months immediately preceding the date of payment of the dividends; 15% in all other cases.
- (6) 15% if during the part of the taxable year of the paying company which precedes the date of payment of dividends and during the whole of its prior taxable year at least 15% of the outstanding shares of the voting shares of the paying company were owned by the recipient company; 25% in all other cases.
- (7) 15% if the recipient company is a company which controls directly or indirectly at least 10% of the voting power of the company paying the dividends; 25% in all other cases.
- (8) 20% if during the part of the taxable year of the paying company which precedes the date of payment of dividends and during the whole of its prior taxable year, at least 10% of the outstanding shares of the voting shares of the paying corporation were owned by the recipient corporation; 25% in other cases. Notwithstanding the rates provided under the Convention between the Government of the Republic of the Philippines and the Government of the United States of America with respect to Taxes on Income, corporations which are residents of the United States may avail of the 15% withholding tax rate under the tax-sparing clause of the Philippine Tax Code provided certain conditions are met.
- (9) If the stock transaction tax is not expressly included in the tax treaty, the income recipient will be subject to stock transaction tax at the rate of 0.6% of the gross selling price as provided under Section 127 of the NIRC as amended by Section 39 of the TRAIN Law.
- (10)Article 2(1)(b) of the Agreement between the Government of the Republic of the Philippines and the Government of the People's Republic of China for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income was signed on November 18, 1999.
- (11)Article 1 of the Protocol to the Tax Convention between the Government of the Republic of the Philippines and the Government of the French Republic Signed on January 9, 1976 was signed in Paris, France on June 26, 1995 signed on June 26, 1995.
- (12)Article 2 (3)(a) of Agreement between the Government of the Republic of the Philippines and the Federal Republic of Germany for the Avoidance of Double Taxation with Respect to Taxes on Income and Capital signed on September 9, 2013.
- (13)Capital gains are taxable only in the country where the seller is a resident, provided the shares are not those of a corporation, the assets of which consist principally of real property situated in the Philippines, in which case the sale is subject to Philippine taxes.
- (14)Under the income tax treaty between the Philippines and the United Kingdom, capital gains on the sale of the shares of Philippine corporations are subject to tax only in the country where the seller is a resident, irrespective of the nature of the assets of the Philippine corporation.

When availing of capital gains tax exemption on the sale of shares of stock under an income tax treaty, a tax treaty exemption ruling from the BIR shall be necessary in order to completely implement the transfer. For sale of shares made outside the PSE, a CAR from the BIR is required before the transfer is registered in the stock and transfer book. The BIR issues a CAR only after verifying that the applicable taxes have been paid. Thus, in lieu of proof of payment of capital gains tax, the tax treaty relief ruling should be submitted to the BIR office processing the CAR.

The requirements for a tax treaty relief application in respect of capital gains tax or the stock transaction tax on the sale of shares are set out in Revenue Memorandum Order No. 72-2010 (Guidelines on the Processing of Tax Treaty Relief Applications ("TTRA") Pursuant to Existing Philippine Tax Treaties dated August 25, 2010), BIR Form No. 0901-C, other BIR issuances. These include documentary requirements such as the supporting contract; stock certificates; the General Information Sheet; secretary's certificate; comparative schedule of Property, Plant and Equipment; financial statements; BIR Form No. 0605; BIR Form No. 2000-OT; and proof of residence in the country that is a party to the income tax treaty. Proof of residence consists of a consularized certification from the tax authority of the country of residence of the seller of shares which provides that the seller is a resident of such country under the applicable income tax treaty. If the seller is a juridical entity, authenticated certified true copies of its articles of incorporation or association issued by the proper government authority should also be submitted to the BIR in addition to the certification of its residence from the tax authority of its country of residence. The tax treaty relief application has to be filed with the BIR before the first taxable event as defined under Revenue Memorandum Order No. 72-2010, which in respect of capital gains tax, is before the due date for the payment of the documentary stamp tax on the sale of shares.

## SALE, EXCHANGE OR DISPOSITION OF SHARES

## Capital Gains Tax, if sale was made outside the PSE

Capital gains realized by domestic corporations from the sale of shares of stock not traded in the stock exchange are subject to a final tax at the rate of 15%. Net capital gains realized by a resident foreign corporation during each taxable year from the sale, exchange or disposition of shares of stock outside the facilities of the PSE, are subject to tax as follows: 5% on gains not exceeding ₱100,000.00 and 10% on gains over ₱100,000.00. If an applicable tax treaty exempts such gains from tax or provides preferential rates, an application for tax treaty relief must be filed with (and approved) by the Philippine tax authorities in order to obtain an exemption or to apply a preferential rate under a tax treaty.

The capital gains tax described above shall apply (unless an applicable treaty exempts such gains from tax or provides for preferential rates) to the secondary sale of the common shares by the holder thereof to another party made outside the facilities of the PSE.

## **Stock Transaction Tax**

A sale or other disposition of shares of stock through the facilities of the PSE by a resident or a non-resident holder, other than a dealer in securities, is subject to a stock transaction tax at the rate of 0.60% of the gross selling price or gross value in money of the shares of stock sold or otherwise disposed, unless an applicable treaty exempts such sale from said tax. This tax is required to be collected by and paid to the Philippine Government by the selling stockbroker on behalf of his client. The stock transaction tax is classified as a percentage tax in lieu of a capital gains tax. Under certain tax treaties, the exemptions from capital gains tax discussed herein may not be applicable to the stock transaction tax.

## Value Added Tax

Value Added Tax of 12% may generally be imposed on the gross income earned by dealers in securities on the sale of shares and on the commission earned by the PSE-registered broker, which is generally passed on to the client.

## DOCUMENTARY STAMP TAX

Under the Tax Code, certain documents, instruments, papers, acceptances, assignments, sales and transfers of obligations, rights or property are subject to documentary stamp tax. Documentary stamp tax will be levied, collected and paid for by the person making, signing, issuing, accepting or transferring the document, wherever the document is made, signed, issued, accepted or transferred, when the relevant obligation or right arises from a Philippine source or the relevant property is situated in the Philippines. The original issue of shares of stock is subject to documentary stamp tax of P2.00 on each P200.00 par value, or a fraction thereof, of the par value of the shares of stock issued. In case the original issue of shares of stock are without par value, the amount of documentary stamp tax shall be based upon the actual consideration for the issuance of such shares of stock. In the case of stock dividends, the documentary stamp tax shall be based on the actual value represented by each share.

The secondary transfer of shares of stock outside of the facilities of the PSE by assignment in blank, by delivery, by any paper or agreement, or memorandum or other evidences of transfer or sale (including transfers to secure the future payment of money or for the future transfer of stock) is subject to a documentary stamp tax of ₱1.50 on each ₱200.00 par value, or a fractional part thereof, of the par value of share of stock transferred. In case of stock without par value, the amount of the documentary stamp tax shall be equivalent to fifty percent (50%) of the documentary stamp tax paid upon the original issue of said stock.

The sale, barter, or exchange of shares of stock listed and traded through the PSE is exempt from the DST.

In addition, the borrowing and lending of securities executed under the Securities Borrowing and Lending Program of a registered exchange, or in accordance with regulations prescribed by the appropriate regulatory authority, are likewise exempt from documentary stamp tax. However, the securities borrowing and lending agreement should be duly covered by a master securities borrowing and lending agreement acceptable to the appropriate regulatory authority, and should be duly registered and approved by the BIR.

## ESTATE AND GIFT TAXES

Shares issued by a corporation organized under Philippine laws are deemed to have a Philippine *situs*, and any transfer thereof by way of donation or succession, even if made by a non-resident decedent or donor outside the Philippines, is subject to Philippine estate or donor's tax.

The transfer of shares of stock upon the death of an individual holder to his heirs by way of succession, whether such holder was a citizen of the Philippines or an alien, regardless of residence, is subject to Philippine estate tax at a flat rate of 6% of the value of the net estate.

On the other hand, individual and corporate holders, whether or not citizens or residents of the Philippines, who transfer shares of stock by way of gift or donation are liable to pay Philippine donors' tax at a flat rate of 6% of the total gifts or donations made during the calendar year in excess of ₱250,000. When property (other than real property subject to capital gains tax) is transferred for less than an adequate and full consideration in money or money's worth, the amount by which the fair market value of the property exceeded the value of the consideration shall be deemed a gift or donation subject to donors' tax. However, a sale, exchange, or other transfer of property made in the ordinary course of business, or a transaction made at arm's length and free from donative intent, will be considered as made for an adequate and full consideration in money or money's worth, and will not be subject to donors' tax.

Estate and donor's taxes, however, shall not be collected in respect of intangible personal property, such as shares of stock: (a) if the decedent at the time of his death or the donor at the time of the donation was a citizen and resident of a foreign country which at the time of his death or donation did not impose a transfer tax of any character, in respect of intangible personal property of citizens of the Philippines not residing in that foreign country, or (b) if the laws of the foreign country of which the decedent or donor was a citizen and resident at the time of his death or donation allows a similar exemption from transfer or death taxes of every character or description in respect of intangible personal property owned by citizens of the Philippines not residing in that foreign country.

## TAXATION OUTSIDE THE PHILIPPINES

Shares of stock in a domestic corporation are considered under Philippine law as situated in the Philippines and the gain derived from their sale is entirely from Philippine sources; hence such gain is subject to Philippine income tax and the transfer of such shares by gift (donation) or

succession is subject to the donor's or estate taxes stated above. The tax treatment of a nonresident holder of shares of stock in jurisdictions outside the Philippines may vary depending on the tax laws applicable to such holder by reason of domicile or business activities and such holder's particular situation. This Prospectus does not discuss the tax considerations on nonresident holders of shares of stock under laws other than those of the Philippines.

## FINANCIAL AND OTHER INFORMATION

- Audited Financial Statements for the fiscal year ended 31 December 2019, Annex A
   17-Q Report for the quarter ended 30 June 2020, Annex B

ISSUER

**Megawide Construction Corporation** 

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## SOLE ISSUE MANAGER

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## JOINT LEAD UNDERWRITERS AND BOOKRUNNERS

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## LEGAL COUNSELS

LEGAL COUNSEL TO THE ISSUER

LEGAL COUNSEL TO SOLE ISSUE MANAGER, AND JOINT LEAD UNDERWRITERS AND BOOKRUNNERS

Picazo Buyco Tan Fider & Santos Law Offices Angara Abello Concepcion Regala & Cruz Law Penthouse, Liberty Center Offices

104 H.V. dela Costa Street Salcedo Village, Makati City Angara Abello Concepcion Regala & Cruz Law Offices 22/F ACCRALAW Tower, 2nd Ave. corner 30<sup>th</sup> Street Crescent Park West, Bonifacio Global City Taguig City

## **INDEPENDENT AUDITORS**

Punongbayan & Araullo 19th and 20th Floor, Tower 1, The Enterprise Center, Ayala Avenue, Makati City, Philippines

## REGISTRAR

Stock Transfer Service, Inc. 34-D Rufino Pacific Tower, 6784 Ayala Avenue, Makati City

## **RECEIVING AGENT**

Rizal Commercial Banking Corporation - Trust & Investments Group 7th Floor Yuchengco Tower, RCBC Plaza, 6819 Ayala Avenue, Makati City, Philippines

# MEGAWIDE

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Megawide Construction Corp. and its subsidiaries** (the Group) is responsible for the preparation and fair presentation of the financial statements for the years ended December 31, 2019, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan and Araullo, the independent auditors appointed by the stockholders, has audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

ENGR. EDGAR B. SAAVEDRA President 195-661-064-000

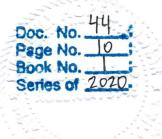
CHRISTOPHER NADAYAG Deputy Chief Financial Officer 248-948-533-000

ENGR. EDGAR B. SAAVEDRA Chief Executive Officer 195-661-064-000



SUBSCRIBED AND SWORN TO before me this affiants exhibiting to me their valid Tax Identification Numbers stated above.

Signed this 3 day of June 2020





KIMBERLY HOFE D. BISNAR Commission No. M-295 Notary Public for Makati City Until December 31, 2021 6th Floor Don Pablo Buiding 114 Amorsolo St., Legaspi Village, Makati City PTR No. 8126579/01.07.2020/Makati City IBP No. 103862/01.07.2020/Makati City Admitted to the Bar 06.20.2019 Roll No. 73945



## **Report of Independent Auditors**

Punongbayan & Araullo 20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 988 22 88

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries (A Subsidiary of Citicore Holdings Investment, Inc.) 20 N. Domingo Street Brgy, Valencia Quezon City

## **Report on the Audit of the Consolidated Financial Statements**

#### Opinion

We have audited the consolidated financial statements of Megawide Construction Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and their consolidated financial performance and their consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards (PFRS).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

grantthornton.com.ph

Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd (GTIL).



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## Emphasis of a Matter

We draw attention to Note 31 to the consolidated financial statements, which describes the likely negative impact of the business disruption as a result of the coronavirus outbreak to the Group's financial condition and performance after the end of the reporting period. Our opinion is not modified with respect to this matter.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### (a) Revenue and Cost Recognition on Construction Contracts

#### Description of the Matter

The Group's revenue from construction contracts amounting to P14,401.9 million represents 72% of its total revenues in 2019. The Group uses the percentage of completion method to determine the appropriate amount of contract revenues to be recognized for the reporting period. It uses the input method (i.e., based on the Group's efforts or inputs to the satisfaction of a performance obligation) in determining the percentage-of-completion based on the PFRS 15, *Revenue from Contracts with Customers,* which was initially adopted by the Group as of January 1, 2018.

In our view, the revenue and cost recognition of construction contracts is significant to our audit due to the materiality of the contract revenues to the total revenues of the Group, the complexity of the application of PFRS 15 in construction contracts, and the application of significant management judgment in determining when to recognize construction revenue and proper recognition of costs in estimating the stage of completion of the construction. An error in the application of the requirements of PFRS 15 and of management judgment and estimate could cause a material misstatement in the consolidated financial statements.

The Group's disclosures on the impact of the adoption of PFRS 15, new accounting policy on revenue recognition of construction contracts, and basis of significant judgment and estimates are included in Notes 2 and 3 to the consolidated financial statements. In addition, the details of construction contract revenues and costs are disclosed in Notes 21 and 22 to the consolidated financial statements, respectively.



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#### How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to revenue and cost recognition on construction contracts, which was considered to be a significant risk, included the following:

- Testing the design and operating effectiveness of the Group's processes and controls over the recognition and measurement of contract revenues and costs;
- Evaluating the appropriateness of the Group's revenue recognition on construction contracts based on the requirements of PFRS 15 which include the following:
  - reviewing and discussing with management significant construction contracts, including contractual terms and conditions to ensure these contracts are appropriately accounted for in accordance with PFRS 15;
  - evaluating whether the methodology by which management determines the percentage of completion (i.e., input method) is appropriate and consistent with the Group's satisfaction of its performance obligation;
  - determining proper accounting for contract costs whether these are considered as incremental costs of obtaining a contract, costs to fulfil the contract or mobilization costs; and,
  - determining whether performance obligation is distinct for proper allocation of transaction price.
- Testing the schedules of contracts completed and on-going projects as of the end of the reporting period such as, but not limited to, verifying the mathematical accuracy of the schedules, agreeing beginning balances on a per project basis, recalculating ending balances based on incurred contract costs for the current period; and agreeing contract prices, on a sample basis, to construction contracts;
- Examining, on a sample basis, contract costs incurred during the period by tracing these costs to supporting documents such as bill of materials, billing invoices and receipts;
- Performing cut-off procedures to determine whether contract revenues and costs are recognized in the correct period by examining billing and supplier invoices near the end of the reporting period;
- Testing completeness of costs recognized by agreeing costs incurred during the period to the trial balance and searching for unrecorded costs by examining subsequent disbursements related to the projects;
- Comparing the percentage of completion used by the Group to the percentage of total costs incurred to date over the total estimated costs on the project and following up variances;
- Recomputing total estimated cost as the product of total contract price and cost ratio derived from the examined contracts and comparing with project cost estimate certified by the Group's engineers;



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- Performing analytical review procedures on contract revenues and costs, prior period estimates and consistency with the developments during the current period, stage of completion, and final forecast project results based on our expectations, and following up variances from our expectations; and
- Evaluating the sufficiency and appropriateness of disclosures in the Group's consolidated financial statements in accordance with PFRS 15.

#### (b) Impairment Assessment of Concession Assets

#### Description of the Matter

The Group identified that its Concession Agreement in relation to its Mactan Cebu International Airport (MCIA) Project is within the scope of IFRIC 12, *Service Concession Arrangements*, and shall be accounted under the intangible asset model as it receives the right (license) to charge users of the public service. As of December 31, 2019, the carrying values of the concession assets amounted to P29,436.6 million. As disclosed in Note 2 to the consolidated financial statements, the concession asset is recognized initially at cost and subsequently carried at cost less any accumulated amortization and accumulated impairment losses.

Under Philippine Accounting Standards (PAS) 36, *Impairment of Assets*, the Group is required to test for impairment intangible assets with finite useful life when there is an indication that the asset maybe impaired while intangible assets not yet available for use are tested at least annually for impairment.

In our view, this matter is significant to our audit because the amount of concession assets is material to the consolidated financial statements representing 36% of the Group's consolidated total assets. In addition, management's assessment process is highly judgmental and is based on significant assumptions, specifically in determining the recoverable amount of concession assets based on the value-in-use. The assumptions used by management are generally affected by expected future market and economic conditions.

The Group's accounting policies relating to the measurement of concession assets are disclosed in Note 2 while the carrying values of the concession assets are disclosed in Note 13 to the consolidated financial statements.

#### How the Matter was Addressed in the Audit

Our procedures related to the impairment assessment of Concession Assets included the following:

- Understanding the Group's process in making accounting estimates and determining whether there has been or ought to have been a change from the prior period in the method, judgment and assumptions used by the Group relating to the measurement of the concession assets;
- Involving the work of firm experts in testing the appropriateness of the assumptions and methodology used in determining the value-in-use of concession assets, which include the appropriateness of the pre-tax discount rate and growth rates, and reasonableness of the cash flow projections prepared by management with the assistance of third party consultants;



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- Evaluating the qualification and competency of the third party consultants engaged by management to determine whether the results of their work can be relied upon; and
- Assessing the appropriateness and reasonableness of the underlying data and assumptions used by the Group in the sensitivity analysis performed on the calculation to determine whether a reasonably possible change in assumptions could cause the carrying amount of the concession assets to exceed the recoverable amount.

## (c) Performing Significant Portion of Audit Remotely

#### Description of the Matter

As disclosed in Note 31 of the financial statements, a novel strain of coronavirus (COVID-19) started to become widespread in the Philippines in early March 2020 causing the government to declare the country in a state of public health emergency followed by implementation of enhanced community quarantine (ECQ) and social distancing measures and restrictions within the Luzon area with other cities and provinces in the country enacting similar measures thereafter. The ECQ and social distancing measures implemented by the government resulted in performing a significant portion of the engagement remotely.

The change in working conditions is relevant and significant to our audit since it creates an increased risk of misstatement due to less in-person access to the Group's management and personnel, and lack of access to the physical records and original documents. Given the changes in how the audit was performed, the audit required exercising enhanced professional skepticism.

#### How the Matter was Addressed in the Audit

Our audit procedures to address the risk of performing the audit remotely included the following:

- Considering the nature of the engagement and the engagement team's knowledge of the entity and its environment when determining whether it is possible to perform a significant portion, if not all of the engagement remotely;
- Following the requirements of the PSA including providing proper supervision and review, even when working remotely;
- Obtaining information through electronic means, which includes sending and receiving of confirmation electronically, obtaining calculations in electronic form to check the mathematical accuracy, scanning of hard-copy items for review and using real-time inspection technology such as video and screen-sharing;
- Determining the reliability of audit evidence provided electronically using enhanced professional skepticism;
- Used video conferencing in performing inquiries on areas where such procedure is appropriate in addition to other procedures to ensure more interactive and visible discussion with management and other personnel within the entity;
- Reviewing of workpapers of component auditors remotely through screen sharing and constant communication; and
- Examining critical hard copy documents (e.g., contracts, progress billings, billing invoices, purchases invoices and official receipts) physically in response to the risk in revenues and costs, which is considered to be significant.



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#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A, and Annual Report for the year ended December 31, 2019, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



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As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



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From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audits resulting in this independent auditors' report is Ms. Mailene Sigue-Bisnar.

## **PUNONGBAYAN & ARAULLO**

#### By: Mailene Sigue-Bisnar Partner

CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

May 26, 2020

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018 (Amounts in Philippine Pesos)

	Notes		2019		2018
<u>ASSETS</u>					
CURRENT ASSETS					
Cash and cash equivalents	5	Р	6,518,599,861	Р	5,734,720,648
Trade and other receivables - net	6		17,373,476,547		10,212,127,250
Financial assets at fair value					
through profit or loss	7		-		26,290,139
Construction materials	8		1,287,127,532		865,035,029
Contract assets	9		3,975,734,097		3,060,770,976
Other current assets	12		6,310,724,077		4,891,540,884
Total Current Assets			35,465,662,114		24,790,484,926
NON-CURRENT ASSETS					
Financial assets at fair value					
through other comprehensive income	10		3,544,472		3,544,472
Equity advances and investments in associates					
and joint ventures	11		959,506,555		926,832,112
Concession assets	13		29,436,586,470		28,289,313,079
Property, plant and equipment - net	14		7,968,155,611		5,496,096,209
Investment properties - net	15		3,884,575,281		3,457,715,588
Deferred tax assets - net	26		44,298,557		-
Other non-current assets	12	. <u> </u>	3,001,997,171		2,941,723,207
Total Non-current Assets			45,298,664,117		41,115,224,667
TOTAL ASSETS		Р	80,764,326,231	P	65,905,709,593

	Notes		2019	_	2018
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Interest-bearing loans and borrowings	18	Р	14,681,061,253	Р	6,408,573,493
Trade and other payables	17		8,167,589,445		5,252,402,324
Contract liabilities	19		4,931,269,957		4,670,482,671
Other current liabilities	20		220,061,764		233,817,574
Total Current Liabilities			27,999,982,419		16,565,276,062
NON-CURRENT LIABILITIES					
Interest-bearing loans and borrowings	18		33,071,851,424		30,371,690,492
Post-employment defined					
benefit obligation - net	24		340,207,630		176,798,596
Deferred tax liabilities - net	26		612,629,956		419,677,416
Other non-current liabilities	20		741,142,106		368,165,977
Total Non-current Liabilities			34,765,831,116		31,336,332,481
Total Liabilities			62,765,813,535		47,901,608,543
EQUITY	27				
Equity attributable to shareholders					
of the Parent Company:					
Capital Stock			2,439,426,127		2,439,426,127
Additional paid-in capital			8,776,358,765		8,776,358,765
Revaluation reserves		(	63,383,647)		15,204,702
Other reserves		$\tilde{c}$	22,474,837 )	(	22,474,837)
Treasury shares - at cost		ì	3,912,617,536)	(	3,454,826,462)
Retained earnings		` <u> </u>	7,083,442,710	` <u> </u>	6,752,591,330
Total equity attributable to					
shareholders of the Parent Company			14,300,751,582		14,506,279,625
Non-controlling interests			3,697,761,114		3,497,821,425
Total Equity			17,998,512,696	_	18,004,101,050
TOTAL LIABILITIES AND EQUITY		P	80,764,326,231	P	65,905,709,593

See Notes to Consolidated Financial Statements.

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#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

	Notes	2019	2018	2017
<b>REVENUES</b> Construction operation revenues Airport operations revenues Airport merchandising revenues Terminal operations revenue	21	P 15,309,069,383 3,691,112,459 326,221,179 555,401,827	P 12,688,462,210 2,995,981,030 289,894,795 17,653,392	P 16,712,638,593 2,298,404,890 148,099,539 
		19,881,804,848	15,991,991,427	19,159,143,022
<b>DIRECT COSTS</b> Cost of construction operations Costs of airport operations Costs of airport merchandising operations Costs of terminal operations	22	13,291,797,615 1,536,616,861 88,214,264 311,649,506	10,784,175,855 941,829,853 70,358,260 17,653,392	14,084,101,553 500,488,526 40,797,109 -
		15,228,278,246	11,814,017,360	14,625,387,188
GROSS PROFIT		4,653,526,602	4,177,974,067	4,533,755,834
OTHER OPERATING EXPENSES	23	1,810,238,513	1,279,654,500	1,207,686,899
OPERATING PROFIT		2,843,288,089	2,898,319,567	3,326,068,935
<b>OTHER INCOME (CHARGES)</b> Finance costs Finance income Others - net	25	( 2,308,927,779 ) 767,843,479 <u>133,033,747</u> ( <u>1,408,050,553</u> )	( 1,333,427,143 ) 220,598,157 601,527,749 ( 511,301,237 )	( 741,783,412) 184,844,896 57,727,980 ( 499,210,536)
PROFIT BEFORE TAX		1,435,237,536	2,387,018,330	2,826,858,399
TAX EXPENSE	26	324,202,722	492,844,159	579,049,390
NET PROFIT		<u>P 1,111,034,814</u>	P 1,894,174,171	P 2,247,809,009
<b>Net Profit Attributable To:</b> Shareholders of the Parent Company Non-controlling interests		P         859,487,439           251,547,375           P         1,111,034,814	P 1,469,434,494 424,739,677 P 1,894,174,171	P 1,781,192,211 466,616,798 P 2,247,809,009
Earnings per Share Basic and Diluted	30	P 0.28	P 0.56	P 0.70
Dasic and Diffied	50	1 0.20	1 0.30	1 0.70

#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

	Notes		2019		2018		2017
NET PROFIT		Р	1,111,034,814	P	1,894,174,171	<u>P</u>	2,247,809,009
OTHER COMPREHENSIVE INCOME Items that will be reclassified subsequently profit or loss							
Realized gain (loss) on fair value change of available-for-sale financial assets Unrealized gain on fair value change of			-	(	8,263,159)		70,963,642
available-for-sale financial assets	10		-		-		8,263,159
			-	(	8,263,159)		79,226,801
Item that will not be reclassified subsequently to profit or loss							
Remeasurements of post-employment defined benefit plan	24	(	114,672,272 )		40,962,085	(	21,711,134)
Foreign currency translation adjustment	24	(	74,555		-	C	-
Tax income (expense)	26		34,401,682	(	12,288,626)		6,513,340
		(	80,196,035)		28,673,459	(	15,197,794)
Other Comprehensive Income (Loss) – net of tax		(	80,196,035)		20,410,300		64,029,007
TOTAL COMPREHENSIVE INCOME		<u>P</u>	1,030,838,779	Р	1,914,584,471	<u>P</u>	2,311,838,016
Total Comprehensive Income Attributable To:							
Shareholders of the Parent Company		Р	780,899,090	Р	1,488,589,086	Р	1,844,366,842
Non-controlling interests			249,939,689		425,995,385		467,471,174
		Р	1,030,838,779	Р	1,914,584,471	Р	2,311,838,016

	utable to Sharehold Additional Paid-in Capital P 8,776,358,765	Ac
( P 3,454,826,462) P ( 457,791,074)	,776,358,765 - -	P 15,204,702 ( P - - (

#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

2019 2018 2017 Notes CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax р 1,435,237,536 Р 2,387,018,330 Р 2,826,858,399 Adjustments for: Finance costs 25 2,308,927,779 1,333,427,143 725,364,859 Depreciation and amortization 23 1,757,625,213 1,023,451,211 695,964,736 Finance income 25 767,843,479) 220,598,157) 184,844,896) Unrealized mark-to-market loss (gain) in interest rate swap 25 104,842,394 45,218,078) 18,927,939 Equity in net gains of associates and joint venture 25 32,674,443) 10,209,371) 3,606,389) ( Gain on disposals of property, plant and equipment 25 2,876,025) 9,603,796) 5,248,792) ( Gain on bargain purchase 25 307,365,622) Loss on fair value change of AFS financial assets 8,203,815 78,487,134 Operating profit before working capital changes 4,796,511,204 4,165,833,246 4,151,902,990 221,393,350) 1,466,007,218) Increase in trade and other receivables 3,727,036,956) 422,092,503) 287,740,960) 125,987,367) Increase in construction materials Decrease in costs in excess of billings on 919,359,170 1.474.818.478 uncompleted contracts 3,060,770,976) 914,963,121) Increase in contract assets 1,568,441,790) 3,478,911,678) Increase in other current assets 80.002.361) Increase (decrease) in trade and other payables 2,766,510,754 535,244,430) 845.214.605) Decrease in advances from customers 751,482,696) Increase in non-current assets ( 49,938,920) 229,489,685) 108,571,599) Decrease in billings in excess of costs on uncompleted contracts 939,417,541) 429,140,004) 2,440,922 Increase in contract liabilities 3,978,063,088 Increase in other liabilities 359,220,316 223,617,847 34,427,819 70,736,626 22,321,536 Increase in post-employment defined benefit obligation 45.568.102 Cash generated from operations 1,312,946,532 1,111,685,575 1,344,852,231 Cash paid for income taxes 98,343,152) 33,392,637) 98,908,449) 1,214,603,380 1,078,292,938 1,245,943,782 Net Cash From Operating Activities CASH FLOWS FROM INVESTING ACTIVITIES Acquisitions of property, plant and equipment, 12, 14 609,663,808) and computer software license 3,506,120,788) 941,566,129) ( 1,885,869,964) 3,061,212,015) 5,419,652,784) Additions to concession assets 13 ( Acquisitions of investment properties 15 470,408,696) 1,868,851,065) Interest received 308,468,924 135,625,877 134,822,533 Proceeds from sale of property, plant and equipment 14 92,128,142 30,085,388 16,043,442 Proceeds from sale of financial assets at 3,183,191,442 1,463,570,080 fair value through profit or loss 7 Proceeds from disposal of retail treasury bond 10 913,306,185 921,512,866 Assets acquired from subsidiary 344,149,804) 11 116,648,000) 204,000,000) Acquisition of investment in joint venture 921,510,000) Acquisition of available-for-sale financial asset 10 Net Cash Used in Investing Activities 5,461,802,382) 2,070,218,121) 4,618,877,671) 4,247,199,002) 991,925,183) 3,372,933,889) ( P (<u>P</u> ( P Balance carried forward

	Notes		2019		2018		2017
Balance brought forward		( <u>P</u>	4,247,199,002)	( <u>P</u>	991,925,183)	( <u>P</u>	3,372,933,889)
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from interest-bearing loans and borrowings	18		21,006,508,168		11,832,650,285		5,100,663,558
Repayment of interest-bearing loans and borrowings	18	(	10,172,979,511)	(	4,780,636,563)	(	1,933,787,135)
Financing provided to related parties		(	2,974,937,786)	(	2,999,454,546)		-
Interest paid		(	2,026,444,738)	(	1,069,041,862)	(	752,235,635)
Acquisition of treasury shares	27	(	457,791,074)	(	827,087,577)		-
Dividends paid	27	(	338,698,201)	(	537,629,300)	(	387,928,875)
Net Cash From Financing Activities			5,035,656,858		1,618,800,437		2,026,711,913
EFFECT OF FOREIGN EXCHANGE RATE CHANGES							
ON CASH AND CASH EQUIVALENTS		(	4,578,643)	(	22,884,808)		11,876,022
NET INCREASE (DECREASE) IN CASH AND							
CASH EQUIVALENTS			783,879,213		603,990,446	(	1,334,345,954)
CASH ACQUIRED FROM SUBSIDIARY			-		199,791,025		-
CASH AND CASH EQUIVALENTS							
AT BEGINNING OF THE YEAR			5,734,720,648		4,930,939,177		6,265,285,131
CASH AND CASH EQUIVALENTS							
AT END OF YEAR		Р	6,518,599,861	Р	5,734,720,648	Р	4,930,939,177

#### Supplemental Information on Non-cash Investing and Financing Activities:

1) On January 1, 2019, the Group recognized additional right-of-use assets and lease liabilities amounting to P34.3 million, in relation to the adoption of PFRS 16, *Leases* (see Notes 2, 14 and 16).

2) In 2019, certain computer software license were reclassified from Other Current Assets to Property, Plant and Equipment amounting to P2.3 million in relation to the construction of the new T2 bulding and structural design (see Notes 12 and 14).

3) The Parent Company declared dividends in 2019 amounting to P528.6 million, of which P239.9 million remained unpaid as of year-end and are presented as dividends payable under Trade and Other Payables in the 2019 consolidated statement of financial position (see Note 17).

4) In 2019, GMI declared dividends to its non-controlling interests amounting to P50.0 million, of which P25.0 million remained unpaid as of year-end and are presented as non-trade payable under Trade and Other Payables in the 2019 consolidated statement of financial position (see Note 17).

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2019, 2018 AND 2017 (Amounts in Philippine Pesos)

## 1. CORPORATE INFORMATION

## 1.1 Incorporation and Operations

Megawide Construction Corporation (the Parent Company) was incorporated in the Philippines on July 28, 2004 and is engaged in the general construction business, including constructing, enlarging, repairing, or engaging in any work upon buildings, houses and condominium, roads, plants, bridges, piers, waterworks, railroads and other structures. It performs other allied construction business like the construction and sale of precast items, concrete production, and purchase sale and/or lease of formworks system and construction equipment.

On January 28, 2011, the Philippine Stock Exchange (PSE) and the Securities Exchange Commission (SEC) approved the Parent Company's application for the listing of its common stock. The approval covered the initial public offering (IPO) of 292.0 million unissued common shares of the Parent Company at P7.84 offer price per share and the listing of those shares in PSE's main board on February 18, 2012. On December 3, 2014, the Parent Company made a primary offer of 40.0 million preferred shares at an offer price of P100.0 per share. These preferred shares are also listed in the PSE (see Note 27.1).

On September 22, 2014, the SEC approved the Parent Company's amendment of articles of incorporation, which includes: (i) the Parent Company's power to extend corporate guarantees to its subsidiaries and affiliates; and, (ii) the increase in its authorized capital stock of P5,000.0 million divided into 4,930.0 million common shares and 70.0 million cumulative, non-voting, non-participating, non-convertible to common shares and redeemable, at the option of the Parent Company, perpetual preferred shares (see Note 27.1). Both common and preferred shares have a par value of P1.0 per share.

On August 16, 2017, Megacore Holdings, Inc. (Megacore) acquired 313,786,575 shares representing 14.7% ownership over the Parent Company from Citicore Holdings Investment, Inc. (Citicore). This resulted in a decrease in Citicore's ownership from 66.7% to 51.0%.

On December 22, 2017, Megacore further acquired additional shares from Citicore which resulted in an increase in Megacore's equity interest to the Parent Company equivalent to 28.9% or 617,709,197 as of December 31, 2017.

The Parent Company remains a subsidiary of Citicore which owns and controls 33.3% of the issued and outstanding capital stock of the Parent Company as of December 31, 2019 and 2018 because Citicore still directs the overall business operations of the Parent Company through its Chief Executive Officer and President, who is also the President of Citicore.

On December 20, 2017, the state-owned Social Security System acquired a total of 110,532,500 shares or equivalent to 5.2% interest of the Parent Company through purchase of 3.45% stake held by Megacore and the remaining interest from the public.

Citicore is a company incorporated in the Philippines and is engaged in the business of a holding company through buying and holding shares of other companies. The registered address of Citicore and the Parent Company, which is also their principal place of business, is at 20 N. Domingo Street, Brgy. Valencia, Quezon City.

## 1.2 Subsidiaries, Associates and Joint Arrangements

The Parent Company holds ownership interest in the following subsidiaries, associates and joint arrangements (together with the Parent Company, collectively hereinafter referred to as the Group):

			Percentage o ctive Owne	
Subsidiaries/Associates/Joint Operations/Joint Ventures	Notes	2019	2018	2017
Subsidiaries:				
GMR Megawide Cebu Airport Corporation (GMCAC)	a	60%	60%	60%
Megawatt Clean Energy, Inc. (MCEI)	b	70%	70%	70%
Globemerchants, Inc. (GMI)	c	50%	50%	50%
Megawide Land, Inc. (MLI)	d	100%	100%	100%
Megawide Construction (BVI) Corporation (MCBVI)	e	100%	100%	100%
MWM Terminals, Inc. (MWMTI)	i	100%	100%	-
Megawide Terminals, Inc. (MTI)	)			
(formerly WM Property Management, Inc.)	i	100%	100%	-
Megawide International Limited (MIL)	h	100%	-	-
Megawide Cold Logistics, Inc. (MCLI)	d	60%	60%	60%
Megawide Construction DMCC (DMCC)	e	100%	100%	100%
Megawide Construction (Singapore) Pte. Ltd. (MC-SG)	h	100%	-	-
Accounted for as Asset Acquisition –				
Altria East Land, Inc. (Altria)	f	100%	100%	100%
Associates:				
Megawide World Citi Consortium, Inc. (MWCCI)	g	51%	51%	51%
Citicore Megawide Consortium, Inc. (CMCI)	g	10%	10%	10%
Joint Operations:				
Megawide GISPL Construction Joint Venture (MGCJV)	k	50%	50%	50%
Megawide GMR Construction Joint Venture, Inc. (MGCJVI)	1	50%	50%	-
Joint Ventures:				
Mactan Travel Retail Group Corp. (MTRGC)	m	25%	25%	-
Select Service Partners Philippines Corp. (SSPPC)	n	25%	25%	-
MWMTI	i	-	-	51%
	,			

#### a) GMCAC

GMCAC was incorporated in the Philippines and registered in the SEC in 2014. GMCAC's primary purpose is to construct, develop, operate and maintain the Mactan Cebu International Airport (MCIA), including the commercial assets thereof and all allied businesses for the operation and maintenance of said airport facility (MCIA Project). GMCAC started commercial operations on November 1, 2014.

GMCAC was established for the purpose of implementing the provisions of the Concession Agreement (see Note 13) that was signed on April 22, 2014 between the Parent Company and GMR Infrastructure Limited (GIL), and the Department of Transportation and Communications (currently, the Philippine Department of Transportation or DOTr) and Mactan-Cebu International Airport Authority (MCIAA) (collectively, the Grantors).

GIL is an entity duly organized and registered in India. DOTr and MCIAA are the agencies of the Philippine Government vested with the power and authority to develop dependable and coordinated transportation systems and to principally undertake the economical, efficient, and effective control, management, and supervision of the MCIA Project. GMCAC's registered address, which is also its principal place of business, is located at Mactan-Cebu International Airport Passenger Terminal Building, Airport Terminal, Lapu-Lapu City.

## b) MCEI

MCEI was incorporated in 2014 to engage in the development of clean or renewable energy sources for power generation. Its registered address, which is also its principal place of business, is located at 20 N. Domingo St. Brgy. Valencia, Quezon City. As of December 31, 2019, MCEI has not yet started operations.

## c) GMI

GMI was incorporated in the Philippines in 2016 and is primarily engaged in general merchandise operations. GMI's registered address, which is also its principal place of business, is located at Mactan-Cebu International Airport Passenger Terminal Building, Airport Terminal, Lapu-Lapu City. GMI started its commercial operations in March 2017.

On March 15, 2017, the Parent Company sold 2,000,000 shares or 10% interest of GMI to GMR Holdings Overseas (Singapore) Pte. Ltd. (GHOSPL). As of December 31, 2017, GMI is 50% owned by the Parent Company. The Parent Company still consolidates its ownership in GMI after the sale as the management considers that the Group has de facto control over GMI even though it effectively holds 50% ownership interest [see Note 3.1(j)].

## d) MLI

MLI was incorporated in 2016 primarily to engage in real estate and related business. MLI's registered address, which is also its principal place of business, is located at 20 N. Domingo St. Brgy. Valencia, Quezon City. MLI has not commenced its operations as of December 31, 2019.

MLI has a 60% ownership interest in MCLI, a company incorporated in the Philippines and was established to engage in cold and dry storage business. The registered office address of MCLI, which is also its principal place of business, is located at No. 20 N. Domingo Street, Brgy. Valencia, Quezon City.

## e) MCBVI

On June 20, 2017, the Parent Company acquired 100% ownership interest in MCBVI, an entity incorporated in the territory of British Virgin Islands to primarily engage in buying and holding shares of other companies. MCBVI's registered address, which is also its principal place of business, is Marcy Building, 2<sup>nd</sup> floor, Purcell Estate, Road Town Tortola, British Virgin Islands. In 2018, MCBVI has commenced business operations.

MCBVI has a wholly owned subsidiary, DMCC, which was registered on December 10, 2017 is an infrastructure conglomerate. Its registered office is located at Unit 4401-05, Mazaya Business Avenue BB2, Jumeriah Lake Towers, Dubai UAE.

#### f) Altria

The Parent Company's acquisition of Altria is accounted for as an asset acquisition since it does not constitute an acquisition of business (see Note 11.2).

#### g) MWCCI and CMCI

The Group's investments in MWCCI and CMCI are accounted for as investments in associates since the ownership of the Parent Company does not result to control over the entities' relevant activities [see Notes 3.1(e), 3.1(j) and 11.1].

## h) MIL

MIL, whose registered office is at Marcy Building, 2<sup>nd</sup> Floor, Purcell Estate, P.O. Box 2416, Road Town Tortola, British Virgin Islands, was incorporated on July 26, 2019. MIL has a 100% owned subsidiary, MC-SG, which was registered on March 1, 2019 as a general building engineering design and consultancy services. Its registered office is located at 8 Cross St. #24-03/04 Manulife Tower Singapore.

### i) MTI

On August 9, 2018, the Parent Company acquired 344.5 million shares or 100% ownership interest in MTI from existing shareholders of MTI for P344.1 million. MTI owns 49% interest over MWMTI.

MTI (previously WM Property Management, Inc.) is an entity incorporated and registered on November 11, 2011 to establish, own, manage, administer, operate, maintain, and carry the business of providing property management services, either directly or through third parties, but not limited to the services of rent collection, tenant and lease management, marketing and advertising, repair and maintenance, liaison and other similar services. MTI's registered address and principal place of business is at 20 N. Domingo St. Brgy. Valencia, Quezon City.

## j) MWMTI

MWMTI is a joint venture arrangement formed on February 10, 2015 by the Parent Company and MTI, both exercising joint control to direct the relevant activities of MWMTI- The joint venture undertakes the development and implementation of the Parañaque Integrated Terminal Exchange (PITX) Project (formerly Southwest Integrated Transport System Project) granted by the Philippine Government to MWMTI under a Build-Operate-Transfer Agreement (BOT Agreement) through the DOTr (see Note 29.3.2). In November 2018, MWMTI commenced commercial operations. With the Parent Company's acquisition of 100% ownership interest in MTI in 2018 [see Note 1.2(i)], the Parent Company's effective ownership interest in MWMTI increased from 51% to 100% as of December 31, 2018. Accordingly, the Parent Company consolidates its interest in MWMTI from the acquisition date. Prior to the acquisition, the Group's interest in MWMTI is accounted for as a joint venture as the Group exercises joint control over the joint venture's relevant activities [see Notes 3.1(j)].

# k) MGCJV

MGCJV is an unincorporated joint venture formed in 2014 by the Parent Company and GMR Infrastructure (Singapore) PTE Limited – Philippines Branch (GISPL) each owning 50% interest and exercising joint control. MGCJV was established to provide construction of works for the renovation and expansion of the MCIA Project and other airport related construction projects of the Group (see Note 11.4).

# 1) MGCJVI

MGCJVI is an incorporated joint arrangement formed in January 2018 by the Parent Company owning 50% interest and GMR Infrastructure (Singapore) PTE Limited with 45% interest and GMR Holdings Overseas (Singapore) PTE Limited owning the remaining 5%. The Parent Company and GMR both exercising joint control. MGCJVI was established to provide general construction business including construction, improvement and repair of Clark Aiport project (see Note 11.4). MGJCVI began to operate in the same year it was formed.

## m) MTRGC

MTRGC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 21, 2018 to develop, set-up, operate, maintain and manage the duty paid outlets at the locations in the Mactan Cebu International Airport (see Note 11.3). It started operations in the same year of incorporation.

# n) SSPPC

SSPPC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 13, 2018 to develop, set-up, operate, maintain and manage food and beverage outlets at specified locations in Terminal 1 and Terminal 2 of Mactan Cebu International Airport and the provision of related services thereto (see Note 11.3). It started operations in the same year of incorporation.

### 1.3 Approval of the Consolidated Financial Statements

The consolidated financial statements of the Group as of and for the year ended December 31, 2019 (including the comparative consolidated financial statements as of December 31, 2018 and for the years ended December 31, 2018 and 2017) were authorized for issue by the Parent Company's Board of Directors (BOD) on May 26, 2020, as endorsed by its Audit and Compliance Committee.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of Preparation of Consolidated Financial Statements

#### (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are fully described in the accounting policies below and in the succeeding pages.

### (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group opted to present a separate consolidated statement of income and consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

The Group reclassified the following prior period accounts to conform with the 2019 consolidated financial statement presentation and account classification:

- Other Operating Expenses including repairs and maintenance, outside services, supplies, and utilities amounting to P207.5 million and P80.2 million in 2018 and 2017, respectively, were reclassified to Direct Costs of airport operations (see Notes 22.2 and 23); and,
- (ii) Advances from Customers in 2018 amounting to P3,485.0 million was reclassified to Contract Liabilities account (see Note 19).

The prior period reclassifications on expenses only represent 1.6% and 0.5% of the consolidated total operating expenses for the years ended December 31, 2018 and 2017, respectively, while the reclassification of the advances to customers represents only 7.3% of the total consolidated liabilities as of December 31, 2018. As such reclassifications did not have any material impact on the Group's consolidated financial statements, a third consolidated statement of financial position is not required to be presented.

(c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

# (a) Effective in 2019 that are Relevant to the Group

The Group adopted for the first time the following PFRS, amendments, interpretations, and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2019:

PAS 19 (Amendments)	:	Employee Benefits – Plan Amendment, Curtailment or Settlement
PAS 28 (Amendments)	:	Investment in Associates and Joint Ventures – Long-term Interests in Associates and Joint Ventures
PFRS 9 (Amendments)	:	Financial Instruments – Prepayment Features with Negative Compensation
PFRS 16	:	Leases
International Financial		
Reporting Interpretations		
Committee (IFRIC) 23	:	Uncertainty over Income Tax Treatments
Annual Improvements to		
PFRS (2015-2017 Cycle)		
PAS 12 (Amendments)	:	Income Taxes – Tax Consequences of Dividends
PAS 23 (Amendments)	:	Borrowing Costs – Eligibility for Capitalization
PFRS 3 and PFRS 11		1
(Amendments)	:	Business Combination and Joint Arrangements – Remeasurement of Previously Held Interests in a Joint Operation

Discussed below and in the succeeding pages are the relevant information about these pronouncements.

- (i) PAS 19 (Amendments), Employee Benefits Plan Amendment, Curtailment or Settlement. The amendments clarify that past service cost and gain or loss on settlement is calculated by measuring the net defined benefit liability or asset using updated actuarial assumptions and comparing the benefits offered and plan assets before and after the plan amendment, curtailment or settlement but ignoring the effect of the asset ceiling that may arise when the defined benefit plan is in a surplus position. Further, the amendments now require that if an entity remeasures its net defined benefit liability or asset after a plan amendment, curtailment or settlement, it should also use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after the change to the plan. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (ii) PAS 28 (Amendments), Investment in Associates and Joint Ventures Long-term Interest in Associates and Joint Ventures. The amendments clarify that the scope exclusion in PFRS 9 applies only to ownership interests accounted for using the equity method. Thus, the amendments further clarify that long-term interests in an associate or joint venture – to which the equity method is not applied – must be accounted for under PFRS 9, which shall also include long-term interests that, in substance, form part of the entity's net investment in an associate or joint venture. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iii) PFRS 9 (Amendments), Financial Instruments Prepayment Features with Negative Compensation. The amendments clarify that prepayment features with negative compensation attached to financial assets may still qualify under the "solely payments of principal and interests" (SPPI) test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at fair value through other comprehensive income (FVOCI). The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iv) PFRS 16, Leases. The new standard replaced PAS 17, Leases, and its related interpretation IFRIC 4, Determining Whether an Arrangement Contains a Lease, Standard Interpretations Committee (SIC) 15, Operating Leases – Incentives and SIC 27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. For lessees, it requires an entity to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and lease liability arising from contract that is, or contains, a lease.

For lessors, the definitions of the type of lease (i.e., finance and operating leases) and the supporting indicators of a finance lease are substantially the same with the provisions under PAS 17. In addition, basic accounting mechanics are also similar but with some different or more explicit guidance related to variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures

Relative to the adoption of PFRS 16 in the Philippines, the FRSC also approved the issuance of the following:

- Philippine Interpretations Committee (PIC) Q&A 2019-11, *Determining the Current Portion of an Amortizing Lease Liability*. This Q&A provides guidance on determining the current portion of an amortizing lease liability for proper classification/presentation between current and non-current in the consolidated statement of financial position.
- PIC Q&A 2019-12, *Determining the Lease Term under PFRS 16.* This Q&A provides guidance in determining the lease term under the new leases standard. Such exercise may require significant judgment especially when the lease agreement contains an option to either extend or terminate the lease.
- PIC Q&A 2019-13, Determining the Lease Term of Leases that are Renewable Subject to Mutual Agreement of the Lessor and the Lessee. This Q&A is a supplement to PIC Q&A 2019-12, providing guidance on determining the lease term under PFRS 16. This focuses on lease contracts that are renewable subject to mutual agreement of the parties.

The Group has adopted PFRS 16 using the modified retrospective approach as allowed under the transitional provisions of the standard. The adoption of the standard has resulted in adjustments to the amounts recognized in the consolidated financial statements as at January 1, 2019, with no adjustment to the opening balance of the retained earnings. Accordingly, comparative information were not restated.

The effects of the adoption of PFRS 16 resulted in the recognition of right-of-use asset and lease liability amounting to P32.5 million on January 1, 2019. In addition, transportation and construction equipment amounting to P177.9 million as of January 1, 2019 that were previously presented under precast and construction equipment and transportation equipment under property, plant and equipment account in the consolidated statement of financial position were reclassified to right-of-use assets and are still presented under property, plant and equipment account in the 2019 consolidated statement of financial position. For Group's accounting policies as a lessor, PFRS 16 does not provide for any substantial change, as the lessor still recognizes its lease contracts as either an operating or finance lease.

The new accounting policies of the Group as a lessee are disclosed in Note 2.18(a), while the accounting policies of the Group as a lessor, as described in Note 2.18(b), were not significantly affected.

Discussed below and in the succeeding pages are the relevant information arising from the Group's adoption of PFRS 16 and how the related accounts are measured and presented on the Group's consolidated financial statements as at January 1, 2019.

a. For contracts in place at the date of initial application, the Group has elected to apply the definition of a lease from PAS 17 and IFRIC 4 and has not applied PFRS 16 to arrangements that were previously not identified as leases under PAS 17 and IFRIC 4.

- b. The Group recognized lease liabilities in relation to leases which had previously been classified as operating leases under PAS 17. These liabilities were measured at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate as of January 1, 2019. The Group's weighted average incremental borrowing rate applied to the lease liabilities on January 1, 2019 was 6.98%.
- c. The Group has elected not to include initial direct costs in the measurement of right-of-use assets at the date of initial application. The Group also elected to measure the right-of-use assets at an amount equal to the lease liability adjusted for any prepaid lease payments and estimated cost to restore the leased asset that existed as at January 1, 2019.
- d. For leases previously accounted for as operating leases with a remaining lease term of less than 12 months and for leases of low-value assets, the Group has applied the optional exemptions to not recognize right-of-use assets but to account for the lease expense on a straight-line basis over the remaining lease term.
- e. For those leases previously classified as finance leases, the Group recognized the related right-of-use asset and lease liability at the date of initial application at the same amounts as the carrying amount of the capitalized asset and finance lease obligation under PAS 17 immediately before transition.
- f. The Group has also used the following practical expedients, apart from those already mentioned above, as permitted by the standard:
  - i. application of a single discount rate to a portfolio of leases with reasonably similar characteristics;
  - ii. reliance on its historical assessments on whether leases are onerous as an alternative to performing an impairment review on right-of-use assets. As at January 1, 2019, the Group has no onerous contracts; and,
  - iii. use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The following table shows the effects of the adoption of PFRS 16 in the carrying amounts and presentation of certain accounts in the consolidated statement of financial position as at January 1, 2019.

	Note	Carrying Amount (PAS 17) December 31, 2018	Reme	asurement	Carrying Amount (PFRS 16) January 1, 2019
Assets – Property, plant and equipment	c	P5,496,096,2019	Р	34,277,641	P 5,530,373,850
<i>Liabilities:</i> Interest-bearing loans and borrowings – current Interest-bearing loans and	Ь	( 6,408,573,493)	(	10,270,039)	( 6,418,843,532)
borrowings – non-current	b	(30,371,690,492)	(	24,007,602)	( <u>30,395,698,094</u> )
Impact on net assets			<u>P</u>	-	

A reconciliation of the opening lease liabilities recognized at January 1, 2019 and the total operating lease commitments determined under PAS 17 at December 31, 2018 is shown below.

	Notes		
Operating lease commitments,			
December 31, 2018 (PAS 17)	29.1	Р	40,737,545
Leases with remaining term			
of less than 12 months	2.2(a)(iv)(d)	(	<b>2,381,991</b> )
Operating lease liabilities before			
discounting			38,355,554
Discount using incremental			
borrowing rate	2.2(a)(iv)(b)	(	<u>4,077,913</u> )
Operating lease liabilities			34,277,641
Obligation from finance leases	2.2(a)(iv)(e)		157,923,257
T 1. 1. 1. T 4 0040			
Lease liabilities, January 1, 2019		n	100.000
(PFRS 16)		<u>P</u>	192,200,898

- (v) IFRIC 23, Uncertainty over Income Tax Treatments. This interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Group to consider the probability of the tax treatment being accepted by the taxation authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Group has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above. The application of this interpretation had no significant impact on the Group's consolidated financial statements.
- (vi) Annual Improvements to PFRS 2015-2017 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2019, are relevant to the Group but had no material impact on the Group's consolidated financial statements:
  - PAS 12 (Amendments), *Income Taxes Tax Consequences of Dividends.* The amendments clarify that an entity should recognize the income tax consequence of dividend payments in profit or loss, other comprehensive income or equity according to where the entity originally recognized the transactions that generated the distributable profits.
  - PAS 23 (Amendments), *Borrowing Costs Eligibility for Capitalization.* The amendments clarify that if any specific borrowing remains outstanding after the related qualifying asset is ready for its intended use or sale, such borrowing is treated as part of the entity's general borrowings when calculating the capitalization rate

• PFRS 3 (Amendments), *Business Combinations*, and PFRS 11 (Amendments), *Joint Arrangements – Remeasurement of Previously Held Interests in a Joint Operation.* The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.

### (b) Effective Subsequent to 2019 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2019, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

(i) PAS 1 (Amendments), Presentation of Financial Statements and PAS 8 (Amendments), Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material (effective from January 1, 2020). The amendments provide a clearer definition of 'material' in PAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances).

The definition of material in PAS 8 has been accordingly replaced by reference to the new definition in PAS 1. In addition, amendment has also been made in other Standards that contain definition of material or refer to the term 'material' to ensure consistency.

(ii) Revised Conceptual Framework for Financial Reporting (effective from January 1, 2020). The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include
(a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on different measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements.

No changes will be made to any of the current accounting standards. However, entities that rely on the framework in determining their accounting policies for transactions, events or conditions that are not otherwise dealt with under the accounting standards will need to apply the revised framework from January 1, 2020. These entities will need to consider whether their accounting policies are still appropriate under the revised framework.

PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (iii) (Amendments), Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale of contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

## 2.3 Basis of Consolidation, Investments in Subsidiaries and Associates, and Interests in Joint Arrangements

The Group's consolidated financial statements comprise the accounts of the Parent Company, its subsidiaries, associates and joint arrangements, as discussed in Note 1.2, after elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of subsidiaries, associates and joint arrangements are prepared for the same reporting period as the Parent Company, using consistent accounting principles.

The Parent Company accounts for its investments in subsidiaries, associates, interests in joint arrangements and non-controlling interests as follows:

### (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Group has control. The Group controls an entity when it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

Distributions from subsidiaries are accounted for as dividend income which are eliminated at consolidation.

#### *i)* Accounting for Business Combination Using the Acquisition Method

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss (see Note 2.12).

#### ii) Accounting for Business Combination Using the Pooling-of-interests Method

Business combinations arising from transfers of interests in entities that are under the common control of the principal shareholder are accounted for under the pooling-of-interests method. Transfers of assets between commonly-controlled entities are accounted for under historical cost accounting. Under this method, the financial information of the acquired entities are included as if the acquisition occurred in the earliest period presented. The assets and liabilities of the acquired entities are combined using their respective carrying values and any difference is accounted for and recognized in Other Reserves account presented under the consolidated statement of changes in equity.

#### (b) Investments in Associates

Associates are those entities over which the Parent Company is able to exert significant influence but which are neither subsidiaries nor interests in a joint venture. Investments in associates are initially recognized at cost and subsequently accounted for using the equity method.

Acquired investment in associates is subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the Parent Company's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the Parent Company's share in the associate is included in the amount recognized as investment in an associate.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the Parent Company's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity in net profit (losses) of associates and joint venture as part of Others – net account under Other Income (Charges) section of the consolidated statement of income.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Note 2.20).

Changes resulting from other comprehensive income of the associate or items recognized directly in the associate's equity are recognized in other comprehensive income or equity of the Parent Company, as applicable. However, when the Parent Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Parent Company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment.

#### (c) Interests in Joint Arrangement

### (i) Joint Operation

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint control arises from a contractually agreed sharing of control in an arrangement, which exist only when decisions about the relevant activities require unanimous consent of the parties sharing control. For interests in joint operation, the Group recognizes in its consolidated financial statements its assets including its share of any assets held jointly; its liabilities including its share of any liabilities incurred jointly; its revenue from sale of its share of any expenses incurred jointly; and its share in the income from the sale of goods or services by the joint operation. The amounts of these related accounts are presented as part of the Group and are measured and recognized in accordance with the relevant financial reporting standards.

#### (ii) Joint Venture

A jointly controlled entity is a corporation, partnership, or other entity in which two or more venturers have an interest, under a contractual arrangement that establishes joint control over the entity. Each venturer usually contributes cash or other resources to the jointly controlled entity. Those contributions are included in the accounting records of the venturer and recognised in the venturer's financial statements as an investment in the jointly controlled entity.

Investments in joint venture are initially recognized at cost and subsequently accounted for using the equity method.

Acquired investment in a jointly controlled entity is subject to the purchase method. The purchase method involves the recognition of the jointly controlled entity's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the venturer's share of the identifiable net assets of the joint venture at the date of acquisition. Any goodwill or fair value adjustment attributable to the venturer's share in the joint venture is included in the amount recognized as investment in joint venture.

All subsequent changes to the ownership interest in the equity of the joint venture are recognized in the venturer's carrying amount of the investments. Changes resulting from the profit or loss generated by the joint venture are credited or charged against the Equity in net profit (losses) of associates and joint venture as part of Others – net account under Other Income (Charges) section of the consolidated statement of income.

Impairment loss is provided when there is objective evidence that the investments in joint venture will not be recovered (see Note 2.20).

Changes resulting from other comprehensive income of the jointly controlled entity or items recognized directly in the jointly controlled entity's equity are recognized in other comprehensive income or equity of the venturer, as applicable. However, when the venturer's share of losses in a joint venture equals or exceeds its interest in the joint venture, including any other unsecured receivables, the venturer does not recognize further losses, unless it has incurred obligations or made payments on behalf of the jointly controlled entity. If the jointly controlled entity subsequently reports profits, the venturer resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the jointly controlled entity are accounted for as a reduction of the carrying value of the investments.

#### (d) Transactions with Non-controlling Interests

The Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions, that is, as transaction with the owners of the Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized as Other Reserves in equity. Disposals of equity investments to non-controlling interests result in gains and losses for the Group that are also recognized in equity.

When the Group ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purpose of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

The Parent Company holds interests in various subsidiaries, associates, and joint arrangements as presented in Notes 1.2 and 11.

### 2.4 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation.* All other non-derivative financial instruments are treated as debt instruments.

## (a) Classification, Measurement and Reclassification of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The classification and measurement of financial assets are described below and in the succeeding pages.

## (i) Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are SPPI on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, *Revenue from Contracts with Customers*, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Group's financial assets at amortized cost are presented as Cash and Cash Equivalents, Trade and Other Receivables (excluding Advances to officers and employees), Refundable security and bond deposits (presented under Other Current Assets account) and Investment in Trust fund (which pertains solely to cash) and Refundable security deposits (presented under Other Current and Non-current Assets account) in the consolidated statement of financial position.

Financial assets measured at amortized cost are included in current assets, except for those with maturities greater than 12 months after the end of reporting period, which are classified as non-current assets.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statement of income as part of Finance Income.

(ii) Financial Assets at Fair Value Through Other Comprehensive Income

The Group accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell ("hold to collect and sell"); and;
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as fair value through profit or loss (FVTPL). The Group has designated certain equity instruments as at FVOCI on initial recognition.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Retained Earnings account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statement of income as part of Finance Income.

Any dividends earned on holding equity instruments are recognized in profit or loss as part of Other Income (Charges) account, when the Group's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

## (iii) Financial Assets at Fair Value Through Profit or Loss

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVTPL include debt securities which are held for trading purposes or designated as at FVTPL (see Note 7). Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by PFRS 9 (see Note 2.16).

Financial assets at FVTPL are measured at fair value with gains or losses recognized in profit or loss as part of Finance Income in the consolidated statement of income. The fair values of these financial assets are determined by reference to active market transactions or using a valuation technique where no active market exists.

Interest earned on these investments is included in the net fair value gains (losses) on these assets presented as part of Finance Income in the consolidated statement of income.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

### (b) Impairment of Financial Assets

At the end of the reporting period, the Group assesses its ECL on a forward-looking basis associated with its financial assets carried at amortized cost and debt instruments measured at FVOCI. The measurement of ECL involves consideration of broader range of information that is available without undue cost or effort at the reporting date about past events, current conditions, and reasonable and supportable forecasts of future economic conditions (i.e., forward-looking information) that may affect the collectability of the future cash flows of the financial assets. Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instruments evaluated based on a range of possible outcome.

The Group elected the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade and other receivables and contract assets. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. To calculate the ECL, the Group uses its historical experience, external indicators and forward-looking information to calculate the ECL using a provision matrix. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due [see Note 32.2(b)].

On the other hand, the Group applies a general approach in relation to advances to and receivables from related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized. For debt instruments measured at amortized cost and at FVOCI, the Group recognizes lifetime ECL when there has been a significant increase in credit risk on a financial asset since initial recognition. Lifetime ECL represents the expected credit loss that will result from all possible default events over the expected life of a financial asset, irrespective of the timing of the default. However, if the credit risk on a financial asset has not increased significantly since initial recognition, the Group measures and provides for credit losses that are expected to result from default events that are possible within 12-months after the end of the reporting period.

The Group determines whether there has been a significant increase in credit risk for financial asset since initial recognition by comparing the risk of default occurring over the expected life of the financial asset between the reporting date and the date of the initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that may indicate an actual or expected deterioration of the credit quality of the financial assets.

The key elements used in the calculation of ECL are as follows:

- *Probability of default* It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.
- Loss given default It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Group would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- *Exposure at default* It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Group recognizes an impairment loss in profit or loss for all financial instruments subjected to impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account, except for debt instruments measured at FVOCI, for which the loss allowance is recognizes in other comprehensive income and accumulated in Revaluation Reserves account, and does not reduce the carrying amount of the financial asset in the consolidated statement of financial position.

### (c) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

### 2.5 Construction Materials

Construction materials are valued at the lower of cost and net realizable value. Cost is determined using the weighted average method. The cost of construction materials includes all costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities.

The net realizable value of construction materials is the current replacement cost.

### 2.6 Other Assets

Other current assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period, are classified as non-current assets.

## 2.7 Property, Plant and Equipment

Property, plant and equipment, except land and construction in progress, are carried at acquisition cost or construction cost less subsequent depreciation and any impairment losses. Land held for use in operations or administration is stated at cost less any impairment losses.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation is computed on straight-line basis over the estimated useful lives of the assets as follows:

Building	25 years
Precast factory	25 years
Precast and construction equipment	3-15 years
Office furniture, fixtures and equipment	3-10 years
Transportation equipment	5-8 years

Construction in progress represents properties under construction and is stated at cost. This includes cost of construction of the Group's building, batching plant and precast factory, and any applicable borrowing costs (see Note 2.22). The account is not depreciated until such time that the assets are completed and available for use.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.20).

The residual values and estimated useful lives of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge in depreciation is made in respect of these assets.

An item of property, plant and equipment, including the related accumulated depreciation and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

## 2.8 Acquisition of Asset

Acquisition of interest in an entity that holds investment property which does not constitute a business is accounted for as an asset acquisition. A business is an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs or other economic benefits directly to investors or other owners, members and participant. Under the asset purchase accounting, the purchase cost is allocated to identifiable assets and liabilities based on relative fair values of individual items; goodwill or gain on bargain purchase is not recognized; and, transaction costs are capitalized.

### 2.9 Investment Properties

Investment properties are properties held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Pursuant to the Concession Agreement for the PITX Project, the Group is granted the exclusive right and obligation to construct and develop the commercial area of the PITX Project (see Notes 1.2 and 29.3.2), which shall be held for rentals and rendering of any incidental service or facility from the use of commercial areas. Accordingly, the Group accounts for the construction and development of commercial area as Investment Property.

Investment property comprising of asset under construction and development are measured initially at acquisition cost, including transaction costs. This includes cost of construction, any applicable borrowing costs (see Note 2.22) and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

Following initial recognition, investment properties are carried at cost less accumulated depreciation and any impairment in value (see Note 2.20).

In 2019, the Group started to depreciate the investment property using straight-line method as the asset is already readily available for its intended use. Depreciation is computed over the remaining concession period of 33 years.

The Group's investment properties also include land which is carried at cost less any impairment in value.

The carrying value of the investment properties are reviewed for impairment when changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the asset is written down to its recoverable amount and impairment losses are recognized in the consolidated statement of income. Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in the consolidated statement of income in the year of retirement or disposal.

## 2.10 Intangible Assets

The Group's intangible assets currently include acquired software licenses and concession assets as described in more detail as follows:

(a) Concession Assets

The Group accounts for its Concession Agreement in relation to the MCIA Project [see Notes 1.2(a) and 13] under the intangible asset model as it receives the right (license) to charge users of the public service.

The concession asset is recognized initially at cost. It consists of:

- (i) Upfront fees payments on the Concession Agreement, including the related borrowing costs;
- (ii) Directly attributable costs related to the acquisition of the concession assets; and,
- (iii) Cost of infrastructure constructed and under construction in accordance with the terms and conditions of the Concession Agreement. These are not recognized as property, plant and equipment of the Group but as an intangible asset.

Following initial recognition, concession assets are carried at cost less any accumulated amortization and any accumulated impairment losses. The service concession asset is amortized using the unit-of-production method which reflects the asset's usage based on passenger volume and usage of their airport activities over the concession period. Management believes that usage-based method best reflects the pattern of consumption of the concession asset.

The period and method of amortization are reviewed at least at the end of each financial reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on the concession asset is recognized in the consolidated statement of income in the expense category consistent with the function of the concession asset.

Subsequent costs and expenditures related to infrastructures arising from the Group's commitments to the Concession Agreement are recognized as additions to the concession asset and are stated at cost. Capital expenditures necessary to support the Group's operation as a whole are recognized as property, plant and equipment and accounted for in accordance with the Group's accounting policy on Property, Plant and Equipment.

The concession asset will be derecognized upon turnover to the Grantors. There will be no gain or loss upon derecognition as the concession asset, which is expected to be fully amortized by then, will be handed over to the Grantors with no consideration.

Concession assets not yet in use are initially recognized at cost and assessed for impairment at least annually based on the asset's value-in-use. Amortization of the assets will commence only when it becomes available for use.

The Group's concession asset's available for use are tested for impairment if there are any indications of impairment. The related carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.20).

### (b) Acquired Computer Software Licenses

Acquired computer software license (shown as part of Other Non-current Assets) is accounted for under the cost model. The cost of the asset is the amount of cash or cash equivalents paid or the fair value of the other considerations given up to acquire an asset at the time of its acquisition or production. Capitalized costs are amortized on a straight-line basis over the estimated useful lives of three to five years as the lives of these intangible assets are considered finite. In addition, this is subject to impairment testing as described in Note 2.20.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. Costs associated with maintaining computer software and those costs associated with research activities are recognized as expense in profit or loss as incurred.

Costs that are directly attributable to the development phase of new customized software for information technology are recognized as intangible assets if, and only if, the Group can demonstrate all of the following recognition requirements:

- (i) technical feasibility of completing the prospective product for internal use or sale;
- (ii) the intangible asset will generate probable economic benefits through internal use or sale;
- (iii) intention and ability to complete, i.e., availability of sufficient technical, financial and other resources necessary for completion, and use or sell the asset; and,
- (iv) ability to measure reliably the expenditure attributable to the intangible asset during development.

Acquired computer software license is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising from derecognition of an intangible asset is determined as the difference between the net disposal proceeds and carrying value of the asset, and is charged to profit or loss for the period.

### 2.11 Financial Liabilities

Financial liabilities, which include interest-bearing loans and borrowings, trade and other payables [except output value-added tax (VAT) and other taxes payable], security deposits and retention payable (under Other Non-current Liabilities) are recognized when the Group becomes a party to the contractual terms of the instrument. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss as part of Finance Costs in the consolidated statement of income.

Interest-bearing loans and borrowings are raised for support of funding of operations. Finance charges, including direct costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Trade and other payables are initially recognized at their fair value and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

Lease liabilities and obligations under finance lease (included as part of Interest-bearing Loans and Borrowings account) are recognized at amounts equal to the fair value of the leased property or, if lower, at the present value of minimum lease payments, at the inception of the lease (see Note 2.18).

Dividend distributions to shareholders are recognized as financial liabilities upon declaration by the BOD.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

### 2.12 Business Combinations

Business acquisitions are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition, except for lease liabilities which are measured based on the present value of the remaining lease payments as if the acquired lease were a new lease at acquisition date and right-of-use assets which are measured at an amount equal to the recognized lease liability, adjusted to reflect favorable or unfavorable lease terms compared with market terms. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.20).

Negative goodwill which is the excess of the Group's interest in the net fair value of net identifiable assets acquired over acquisition cost is charged directly to income.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

# 2.13 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's executive committee; its chief operating decision-maker. The executive committee is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- post-employment benefit expenses;
- expenses relating to share-based payments, if any;
- research costs relating to new business activities; and,
- revenue, costs and fair value gains from investment property, if any.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

### 2.14 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when there is a legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

### 2.15 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

### 2.16 Derivative Financial Instruments and Hedging

Derivative financial instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured and accounted for in the consolidated statement of financial position at fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedge of an identified risk and qualifies for hedge accounting treatment or accounted for as derivative not designated for hedges.

The objective of hedge accounting is to match the impact of the hedged item and the hedging instrument in the consolidated statement of comprehensive income. To qualify for hedge accounting, the hedging relationship must comply with strict requirements such as the designation of the derivative as a hedge of an identified risk exposure, hedge documentation, probability of occurrence of the forecasted transaction in a cash flow hedge, assessment and measurement of hedge effectiveness, and reliability of the measurement bases of the derivative instruments.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an on-going basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Group's derivative financial instruments are accounted for transactions not designated as hedges. Certain freestanding derivative instruments that provide economic hedges under the Group's policies either do not qualify for hedge accounting or are not designated as accounting hedges. Changes in the fair values of derivative instruments not designated as hedges are recognized immediately in the consolidated statement of income. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. For bifurcated embedded derivatives in financial and non-financial contracts that are not designated or do not qualify as hedges, changes in the fair value of such transactions are recognized in the consolidated statement of income.

### 2.17 Revenue and Expense Recognition

Revenue arises mainly from rendering of construction services, airport operations, airport merchandising operations and terminal operations, above others.

To determine whether to recognize revenue, the Group follows a five-step process:

- 1) identifying the contract with a customer;
- 2) identifying the performance obligation;
- 3) determining the transaction price;
- 4) allocating the transaction price to the performance obligations; and,
- 5) recognizing revenue when/as performance obligations are satisfied.

The Group determines whether a contract with customer exists by evaluating whether the following gating criteria are present:

- (a) the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- (b) each party's rights regarding the goods or services to be transferred or performed can be identified;
- (c) the payment terms for the goods or services to be transferred or performed can be identified;
- (d) the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (e) collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- (a) the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- (b) the Groups performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- (c) the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The Group often enters into transactions involving construction services, airport operations, airport merchandising operations, terminal operations, and other contracts containing performance obligations with counterparties. The significant judgments used in determining the transaction price and the amounts allocated to the performance obligations are disclosed in Note 3.1(c). The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the asset or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied. The Group's normal credit terms ranges from 35 to 60 days after billing.

In addition, the following specific recognition criteria for each identified performance obligation must also be met before revenue is recognized:

- (a) Construction operations revenue Revenue from construction activities such as construction works, sale of construction materials, management fee and rental of construction equipment.
  - *i. Contract revenues* Revenue from construction services is recognized over time as the service is provided. The Group uses the percentage of completion method to determine the appropriate amount to recognize as contract revenue in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion.
  - *ii.* Sale of construction materials is recognized at a point in time when the risks and rewards of ownership of the goods have been passed to the buyer. i.e., generally when the customer has acknowledged the delivery of goods.
  - *iii.* Management fee This is recognized on a time-and-materials basis as the services are provided. Customers are invoiced monthly as work progresses, which are due upon receipt by the customers. Any amounts remaining unbilled at the end of a reporting period are presented in the consolidated statement of financial position as receivables as only the passage of time is required before payment of these amounts will be due.

- *(b) Airport operations revenue* Revenue from airport operations pertains to revenue from services related to aeronautical and non-aeronautical activities in the MCIA, which are further classified as follows:
  - *i.* Aeronautical revenue Aeronautical revenues pertain mainly to passenger service charges which are recognized as revenue over time when the related airport services have been rendered, the rates for such fees are provided under Administrative Order (AO) No. 2, Series of 2011, issued by MCIAA. On the other hand, revenues from ancillary services such as parking, tacking, and lighting services are recognized at a point in time upon availment of service.
  - *ii.* Concession revenue Concession revenues are generated through terminal concessionaires, tenants or airport service providers who pay monthly fees for the right to use or access airport facilities to offer their goods and services to the general public and air traveling community. Airport facilities and parking spaces are not specific in the license agreement and the Group still has control over which are available for rental. Payments are in accordance with the negotiated agreements with these parties, and are based on either a minimum monthly guarantee or on gross receipts as applicable. Concession revenue is recognized over time when the related sale of concessionaire is earned.
  - *iii. Commercial revenue* Commercial revenues comprise advertising charges, car parking and car rental revenues. Car parking revenue comprises time-based charges from the operation of car parking services. Car rental revenue comprises concession charges from car rental companies. Revenue is recognized over time when the related services are provided.
- (c) Airport merchandising operations revenue Airport merchandising operations revenues relates to sale of food and non-food items within the premise of MCIA. Airport merchandising operations revenues are recognized at a point in time when the control over the goods have passed to the buyer.
- (d) Terminal operations revenue Terminal operations revenue is recognized under the cost-recovery method in accordance with PFRS 15. Rendering of operating services is one of the Group's performance obligations under the Concession Agreement. After the recovery of construction costs, revenues are recognized based on the terminal operations of the PITX Project up to the extent of the annual grantor payment (AGP).
- (e) Check-in counter revenue This comprises rental of check-in counter charged to airline companies and space rental charged to tenants. The Group bills the airlines based on the number of passengers. The rate per passenger varies on the annual number of passengers reached by each airline per cycle. Revenue from check-in counters is recognized over the period when the related services have been rendered.
- *(f)* Sale of goods is recognized at a point in time upon transferring control of the promised goods or services to a customer

The Group presents a contract asset when it transfers control of goods or performs services before the customer pays consideration or before payment is due. A contract asset is the Group's right to consideration in exchange for goods or services that the Group has transferred to a customer.

The Group presents a contract liability when a customer pays the consideration, or the Group has the right to an amount of consideration that is unconditional (i.e., a receivable), before the Group transfers goods or performs services to the customer. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

Contract liability also includes cash received from customers which are applied to subsequent progress billings for construction contracts. The Group considers the effect of significant financing component in the contract which is recognized as part of Contract Revenues and Finance Cost in the consolidated statement of income [see Note 3.1(c)].

The Group incurs incremental costs in obtaining customer contracts (i.e., biddings costs on construction contracts). These costs are expensed when incurred as these are incurred regardless whether the contract is obtained.

The Group also incurs costs in fulfilling contracts with customers. These costs are divided into: (i) costs that give rise to an asset; and, (ii) costs that are expensed as incurred.

When determining the appropriate accounting treatment for such costs, the Group first considers any other applicable standards (see Notes 2.5 and 2.7). If other standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15. If other standards are not applicable to deferred fulfillment costs, the Group applies the following criteria, which, if met, result in capitalization:

- (*a*) the costs directly relate to a contract or to a specifically identifiable anticipated contract;
- (b) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and
- (c) the costs are expected to be recovered.

Deferred fulfillment costs recognized as part of Other Current Assets in the consolidated statement of financial position are amortized using percentage of completion method consistent with construction revenue recognition policy of the Group. Furthermore, these are derecognized either upon disposal or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that deferred fulfillment costs may be impaired. An impairment loss is recognized when the carrying amount of the assets exceeds the remaining amount of consideration that the Group expects to receive, less the costs of providing the services under the relevant contract (see Note 2.20).

In 2017 and prior periods, the Group recognized revenues based on the provisions of PAS 11, *Construction Contracts*, and PAS 18, *Revenue*, which is to the extent that such revenues and the related costs incurred or to be incurred can be measured reliably and it is probable that future economic benefits will flow to the Group. Generally, revenues are recognized when the customer has accepted the services that have been provided and the risks and rewards of ownership of the goods has been transferred to the customer. Where the outcome of the contract cannot be measured reliably, revenue is recognized only to the extent of the expenses recognized that are recoverable.

In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) Contract revenue Revenue from construction of buildings is recognized using the percentage of completion method based on the physical completion of the project, while revenues relating to construction or upgrade services of the concession assets is made by reference to the stage of completion of the contract.
- (b) Aeronautical revenue Aeronautical revenues comprise passenger service charges, tacking fees, parking fees, and lighting fees. Aeronautical revenues are recognized as revenue when the related airport services have been rendered, the rates for such fees are currently provided under Administrative Order (AO) No. 2, Series of 2011, issued by MCIAA.
- (c) Airport merchandising operations revenue Airport merchandising operations revenues relates to sale of food and non-food items within the premise of MCIA. Airport merchandising operations revenues are recognized when the risks and rewards of ownership of the goods have passed to the buyer.
- (d) Concession revenue Concession revenues are generated through terminal concessionaires, tenants or airport service providers who pay monthly fees for using or accessing airport facilities to offer their goods and services to the general public and air traveling community. Payments are based on negotiated agreements with these parties, or are based on either a minimum monthly guarantee or on gross receipts. Concession revenue is recorded as it is earned. Some tenant agreements require self-reporting of concession operations and/or sales. The timing of concessionaire reporting and when revenue earned is recorded will determine when accruals are required for each tenant.
- (e) Rental revenue Rental revenue comprise rental of check-in counter charged to airline companies and space rental charged to tenants. Rental from check-in counters is recognized when the related service have been rendered. Space rental is recognized on a straight-line basis over the lease term. Contingent revenue is recognized in the period in which the contingent event occurs.
- (f) Commercial revenue Commercial revenues comprise advertising charges, car parking and car rental revenues. Car parking revenue comprises time-based charges from the operation of car parking services. Car rental revenue comprises concession charges from car rental companies. Revenue is recognized when the related services are provided.
- (g) Management fee Fees are recognized when services are rendered.
- *(b) Interest income* Income is recognized as the interest accrues taking into account the effective yield on the asset.

Costs and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All finance costs are reported in profit or loss on an accrual basis, except for capitalized borrowing costs which are included as part of the cost of the related qualifying asset.

### 2.18 Leases

The Group accounts for its leases as follows:

- (a) Group as Lessee
  - (i) Accounting for Leases in Accordance with PFRS 16 (2019)

For any new contracts entered into on or after January 1, 2019, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.20).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero. The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented as part of Property, Plant and Equipment and Interest-bearing Loans and borrowings, account respectively.

#### (ii) Accounting for Leases in Accordance with PAS 17 (2018 and 2017)

Leases, which transfer to the Group substantially all risks and benefits incidental to ownership of the leased item, are classified as finance leases and are recognized as assets and liabilities in the consolidated statement of financial position at the inception of the lease at amounts equal to the fair value of the leased property or, if lower, at the present value of minimum lease payments. Lease payments are apportioned between the finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

Finance costs are recognized in profit or loss. Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Finance lease obligations, net of finance charges, are included in Interest-bearing Loans and Borrowings account in the consolidated statement of financial position.

For sale and leaseback transactions resulting in a finance lease, any excess of sales proceeds over the carrying amount of the asset is not immediately recognized as income by the Group (as seller-lessee) but deferred and amortized over the lease term. However, if the carrying amount of the asset exceeds the sales proceeds, the loss is immediately charged to profit or loss in the consolidated statement of income.

Leases, which do not transfer to the Group substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Operating lease payments (net of any incentive received from lessor) are recognized as expense in the consolidated statement of comprehensive income on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

### (b) Group as Lessor

Leases wherein the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease.

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

Revenue from rentals also include revenue from lease of the Group's office and commercial spaces and various equipment which is recognized on the straight-line basis over the lease term based on the provision of the covering lease contracts, including any minimum rent free period therein, plus additional rent free period as mutually agreed by the contracting parties.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

# 2.19 Foreign Currency Transactions and Translation

## (a) Transactions and Balances

Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of income.

## (b) Translation of Financial Statements of Foreign Subsidiaries

The consolidated operating results and financial position of offshore subsidiaries (see Note 1), which are measured using the United States ("U.S.") dollar, are translated to Philippine pesos, the Parent Company's functional currency, as follows:

 (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end of the reporting period;

Income and expenses for each profit or loss account are translated at the monthly average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,

 (ii) All resulting translation adjustments are recognized in other comprehensive income and as part of Revaluation Reserves in the consolidated statement of changes in equity

When a foreign operation is partially disposed of or sold, such exchange differences are recognized in the consolidated statement of income as part of the Other Income (Charges).

The translation of the financial statements into Philippine peso should not be construed as a representation that the foreign currency amounts could be converted into Philippine peso amounts at the translation rates or at any other rates of exchange.

# 2.20 Impairment of Non-financial Assets

The Group's investments in associates and joint ventures, property, plant and equipment, intangible assets, concession assets, investment properties, deferred fulfilment costs and other non-financial assets are subject to impairment testing. All non-financial assets, except intangible assets not yet available for use which are tested for impairment at least annually, are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for intangible assets not yet available for use, all assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

### 2.21 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan and defined contribution plans, and other employee benefits which are recognized as follows:

## (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's post-employment defined benefit plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory and administered by a trustee. The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payment using a discount rate derived from the interest rates of a zero coupon government bonds [using the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL)] that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. BVAL provides evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise.

Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Finance Costs or Finance Income account in the consolidated statement income.

Past service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

#### (b) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

### (c) Bonus Plans

The Group recognizes a liability and an expense for bonuses based on a formula that takes into consideration the employees' performance evaluation attributable to a calendar year. The Group recognizes a provision where it is contractually obliged to pay the benefits, or where there is a past practice that has created a constructive obligation.

#### (d) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of each reporting period. They are included in Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

### 2.22 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

# 2.23 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for, using the liability method, on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss. Only changes in deferred tax assets or liabilities that relate to items recognized in other comprehensive income or directly in equity are recognized in other comprehensive income or directly.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

### 2.24 Related Party Relationships and Transactions

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless of whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates and joint ventures; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

All material related party transactions and related party transactions involving directors and/or officers shall be approved by at least two-thirds vote of the BOD, with at least a majority of the independent directors voting to approve the material related party transactions and related party transactions involving directors and/or officers. In case that a majority of the independent directors' vote is not secured, the material related party transactions and related party transactions involving directors and/or officers may be ratified by the vote of the stockholders representing at least two-third of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 1% of the Group's total consolidated assets, the same BOD approval would be required for the transaction/s that meet and exceeds the materiality threshold covering the same related party *Transactions for Publicly-listed Companies*, the minimum threshold to be considered as a material related party transaction is 10% of the total assets based on the latest audited consolidated financial statements.

Directors with personal interest in a certain related party transaction should abstain from participating in the discussions and voting on the same. In case they refuse to abstain, their attendance shall not be counted for the purposes of assessing the quorum and their votes shall not be counted for purposes of determining approval.

# 2.25 Equity

Capital stock represents the nominal value of common and preferred shares that have been issued.

Additional paid-in capital includes any premium received on the issuance of capital stock or reissuance of treasury shares. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits. Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Parent Company's equity holders until the shares are cancelled, reissued or disposed of.

Revaluation reserves comprise actuarial gains and losses due to remeasurements of post-employment defined benefit plan, foreign currency translation of financial statements of foreign subsidiaries, and the mark-to-market valuation of its financial assets at FVOCI.

Other reserves represent GMCAC's equity transaction costs arising from the subscriptions to its shares of stocks.

Retained earnings, the appropriated portion of which is not available for dividend declaration, represent all current and prior period results of operations as reported in the consolidated statement of income, reduced by the amounts of dividends declared.

# 2.26 Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net profit attributable to shareholders of the Parent Company by the weighted average number of common shares issued and outstanding, adjusted retroactively for any stock dividend, stock split or reverse stock split declared in the current year.

Diluted EPS is computed by adjusting the weighted average number of common shares outstanding to assume conversion of dilutive potential shares. Currently, the Group does not have dilutive potential shares outstanding, hence, the diluted EPS is equal to the basic EPS.

# 2.27 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's consolidated financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the judgments in the succeeding pages, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

# (a) Determination of Lease Term of Contracts with Renewal and Termination Options (2019)

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated. If the renewal options and/or periods are not enforceable (i.e., if the lesse cannot enforce the extension without the agreement of the lessor), it would not be considered in determining the lease term.

For leases of precast and construction equipment and transportation equipment, the factors that are normally the most relevant are (a) if there are significant penalties should the Group pre-terminate the contract, and (b) if any leasehold improvements are expected to have a significant remaining value, the Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The Group included the renewal period as part of the lease term for of precast and construction equipment and transportation equipment, due to the significance of these assets to its operations. These leases have a short, non-cancellable lease period (i.e., four to ten years) and there will be a significant negative effect on production if a replacement is not readily available. However, the renewal options for leases of transportation equipment were not included as part of the lease term because the Group has historically exercises its option to buy these transportation equipment at the end of the lease term.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

#### (b) Determination of timing of Satisfaction of Performance Obligations

# (i) Construction Operations Revenue

The Group determined that its revenue from construction services shall be recognized over time in accordance with the percentage-of-completion method. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the construction services that create or enhance an asset that the customer controls as the asset is created or enhanced. This demonstrates that the customer obtains the benefits of the Group's rendering of construction service as it performs.

In determining the best method of measuring the progress of the Group's rendering of construction services, management considers the input method (i.e., based on the Group's inputs to the satisfaction of a performance obligation) under PFRS 15 because of the direct relationship between the Group's effort, in terms of incurred labor hours, and the transfer of service to the customer.

#### (ii) Airport Operations Revenues

The Group determined that its revenue from airport services shall be recognized over time as the services are being rendered and a point in time for ancillary services (e.g., parking, tacking, and lighting services) that are provided for a short span of time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other entities. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of aeronautical and non-aeronautical services as it performs.

#### (iii) Airport Merchandising Operations Revenues

In determining the appropriate method to use in recognizing the Group's revenues from airport merchandising operation revenues, which include sale of food and non-food items in the premises of MCIA, management determines that revenue is recognized at a point in time when the control of the goods has passed to the customer, i.e. generally when the customer acknowledged delivery of goods.

## (iv) Terminals Operation Revenues

The Group has the control over the terminal area and the right to collect concessionaire revenue. The Group determined that its revenue from terminal operation services shall be recognized using the cost-recovery method in accordance with PFRS 15 since services rendered is one of the Group's performance obligations under Concession Agreement. After the recovery of construction costs, revenues are recognized based on the terminal operations costs of the PITX Project (see Note 29.3.2) up to the extent of the AGP.

#### (c) Determination of Transaction Price and Amounts Allocated to Performance Obligations

The transaction price for a contract is allocated amongst the material right and other performance obligations identified in the contract based on their stand-alone contract prices. The transaction price for a contract excludes any amounts collected on behalf of third parties [e.g., value-added taxes (VAT)].

In determining the transaction price, the Group adjusts the amount of consideration for the effects of time value of money for payments received prior to rendering construction services when the construction period is more than one year. This circumstance indicates that the contract contains significant financing component. The Group uses the prevailing interest rate at the time of receipt of advance payments, which approximates the Group's borrowing rate.

# (d) Determination of ECL on Trade and Other Receivables, Refundable Security and Bond Deposits, Equity advances and Contract Assets

The Group uses a provision matrix to calculate ECL for trade and other receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance). The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). Details about the ECL on the Group's trade and other receivables and contract assets are disclosed in Note 32.2.

On the other hand, the Group applies a general approach in relation to equity advances. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. Management determines possible impairment based on the assessment of the recoverability of the investment based on the eventual conversion of these advances to shares (see Note 11.1).

With respect to refundable security and bond deposits, management does not expect significant risks of collectibility since the same can be applied to the last period rentals at the option of the Group.

#### (e) Evaluation of Business Model Applied in Managing Financial Instruments

The Group developed business models which reflect how it manages its portfolio of financial instruments. The Group's business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument under PFRS 9, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Group (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to the Group's investment and trading strategies.

# (f) Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model

In determining the classification of financial assets under PFRS 9, the Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria.

In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

In addition, PFRS 9 emphasizes that if more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessary inconsistent with a held-to-collect business model if the Group can explain the reasons for those sales and why those sales do not reflect a change in the Group's objective for the business model.

#### (g) Distinction Between Business Acquisition and Asset Acquisition

The Group determines whether the acquisition of an entity constitute a business acquisition or an asset acquisition. The accounting treatment for the acquisition is determined by assessing whether the transaction involved a purchase of a "business" taking into consideration the substance of the transaction. Failure to make the right judgment will result in misstatement of assets.

Management has assessed that the acquisition of ownership in Altria is to be accounted for as asset acquisition (see Note 11.2) since it does not constitute a purchase of business. Conversely, the equity ownership in GMCAC, MCEI, GMI, MLI, MCBVI, MWMTI, MTI, and MIL are accounted for as investment in subsidiaries.

# (b) Distinction Between Operating and Finance Leases for Contracts where the Group is the Lessor

The Group has entered into various lease agreements for check-in counters and space rental. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risks and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities.

#### (i) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Accounting policies on recognition of provisions and contingencies are discussed in Note 2.15 and relevant disclosures are presented in Note 29.

# (j) Determination of Control, Joint Control and Significant Influence

Judgment is exercised in determining whether the Group has joint control of an arrangement or significant influence over an entity. In assessing each interest over an entity, the Group considers voting rights, representation on the BOD or equivalent governing body of the investee, participation in policy-making process and all other facts and circumstances, including terms of any contractual arrangement.

Management considers that the Group has de facto control over GMI even though it effectively holds 50% of the ordinary shares. The Parent Company exercises control over the entity because major decisions involving entering and negotiating Supply and Delivery Agreements with Duty Free Philippines Corporation still rests with the Parent Company. In line with this, the Parent Company retains control over GMI's operations [see Note 1.2(c)].

The Group believes that it does not have a control over MWCCI and CMCI but significant influence due to the ability to participate over the entity's relevant activities. Hence, the investees are treated as associates (see Note 11.1). In addition, the Group has determined that it does not have a significant influence, but has joint a control over MGCJV, MGCJVI, MTRGC and SSPPC due to the contractually agreed sharing of control over these investees wherein decision on relevant activities require unanimous consent between the Group and its co-venturers. The Group recognizes its interest in MTRGC and SSPPC as joint ventures, while its interests in MGCJV and MGCJVI are recognized as joint operations [see Notes 2.3(c) and 11.4]. On the other hand, the Group has determined that its ownership interest in Silar Solar Power Inc. (SSPI) does not result in control or significant influence over SSPI (see Note 10).

The related key assumptions on the estimation uncertainty of certain interests in MWCCI, CMCI, and SSPI are discussed in Note 3.2(e).

#### (k) Capitalization of Borrowing Costs

The Group determines whether the amount of borrowing costs qualify for capitalization as part of the cost of the qualifying asset, or expensed outright. The accounting treatment for the borrowing costs is determined by assessing whether the asset is a qualifying asset taking into consideration the period of time to get the asset ready for its intended use. Failure to make the right judgment will result in misstatement of assets and net profit.

#### (1) Accounting for Service Concession Arrangement

IFRIC 12 outlines an approach to account for contractual arrangements arising from entities providing public services. It provides that the operator or concessionaire should not account for the infrastructure under PAS 16 as property, plant and equipment, but recognized a financial asset and/or an intangible asset if the following conditions are met:

• The Grantor controls or regulates what services the operator or concessionaire must provide with the infrastructure, to whom it must provide them, and at what price; and

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• The Grantor controls through ownership, beneficial entitlement or otherwise, any significant residual interest in the infrastructure at the end of the term of the arrangement.

# Mactan-Cebu International Airport Project

As discussed in Note 1.2(a), the Philippine Government, acting through the DOTr and MCIAA, executed a Concession Agreement with GMCAC whereby GMCAC was given an exclusive right to design, develop, and undertake the MCIA Project; and, enjoy complete and uninterrupted possession of the MCIA Project Assets for the purpose of implementing the MCIA Project.

At the end of the concession period, GMCAC shall hand-over the MCIA Project and the Project Assets to the Grantors without cost, free from any liens and encumbrances, including all improvements made to the airport facilities, commercial assets, works in progress, and right to receive revenues. In addition, GMCAC shall be entitled to collect and receive concession revenue consisting of revenues on account of passenger service charge, airport parking fees, and tacking fees; other apron charges; and, revenues from commercial charges. GMCAC may apply for an increase of such fees following the procedures as set forth in the Concession Agreement.

The Group has identified that the Concession Agreement is within the scope of IFRIC 12 and shall be accounted for using the intangible asset model, wherein the service concession asset is recognized as an intangible asset in accordance with PAS 38, *Intangible Assets*. The intangible asset is amortized using the usage based method over the life of the concession agreement as management believes that straight-line method best reflects the pattern of consumption of the concession asset.

In April 2014, GMCAC paid upfront fees to the Philippine Government amounting to P14,404.6 million to undertake the implementation and operation of the MCIA Project in accordance with the Concession Agreement (see Note 13). The Group identified certain significant and key activities related to the MCIA Project, as also set forth in the Concession Agreement. As such, the upfront fees were allocated among these key activities using proportionate rates based on the expected construction/renovation costs as follows: (i) existing Terminal 1 infrastructure; (ii) construction of new passenger Terminal; (iii) renovation and expansion of Terminal; and, (iv) capacity augmentation. Subsequent project development costs will be capitalized as incurred on the specific key activities related to the Project.

# Parañaque Integrated Terminal Exchange Project

As discussed in Note 29.3.2, the Philippine Government acting through the DOTr executed a Concession Agreement on February 25, 2015 with MWMTI whereby the latter was given an exclusive right to design, develop, and undertake the PITX Project and enjoy complete and uninterrupted possession of the Project Assets for the purpose of implementing the PITX Project. At the end of the concession period, MWMTI shall hand over the PITX Project and Project Assets to the Grantor without cost, free from any liens and encumbrances, including all improvements made to the terminal facilities, commercial assets, works in progress, and right to receive revenue.

The PITX Project is composed of separately identifiable terminal and commercial areas under a certain development plan with different degrees of control between the Grantor and MWMTI. The terminal area is controlled by the Grantor while the commercial area is controlled by MWMTI. In addition, MWMTI shall be entitled to collect and receive the concessionaire revenue from the commercial area while it will be receiving fixed payments from the Grantor for the terminal area.

Consequently, MWMTI has identified that the Concession Arrangement with respect to the terminal area of the PITX Project is within the scope of Philippine Interpretation IFRIC 12 and shall be accounted for using the financial asset model, wherein the concession asset arising from the component of terminal area is recognized as financial asset in accordance with PFRS 9.

On the other hand, the Group determined that the component with respect to the commercial area of the PITX Project is not within the scope of IFRIC 12, and therefore, shall be accounted for using the applicable accounting standard based on the control and purpose of the operation, hence, PAS 40, *Investment Property* (see Notes 2.9 and 15).

The related concession asset accounted for under the financial asset model is presented as part of Contract Receivables in the consolidated statement of financial position, which includes the recoverable accumulated costs incurred for the development and construction of the PITX Project as determined in accordance with PFRS 15 and equivalent to the fair value of construction services and other considerations provided (see Notes 2.4 and 13).

#### (m) Non-consolidation of Entities in which the Group Holds More than 50% Ownership

The Parent Company's ownership interest in MWCCI was accounted for as an associate even though it holds 51% ownership interest. In making the assessment of whether the Parent Company has control over the relevant activities of MWCCI, management considers that Citicore has the ultimate control since it effectively owns 66% of MWCCI as of December 31, 2019 and 2018. Moreover, Citicore entered into a management agreement with MWCCI, whereby Citicore shall provide management services to MWCCI for the administration of its activities under the Modernization of the Philippine Orthopedic Center (MPOC) Project [see Note 11.1(a)].

The Parent Company's ownership interest in MWMTI in 2017 and prior years was accounted for as a joint venture even though it holds 51% ownership interest. In making the assessment of whether the Parent Company has control over the relevant activities of MWMTI, management considers that it has joint control with the other venturer, which holds 49% ownership, since both venturers have equal representations to MWMTI's BOD and all significant decisions and approvals to direct the relevant activities of MWMTI for the construction and eventual operation of the PITX Project with the DOTr require consensus of both parties (see Note 11.3). However, in 2018, MWMTI became a subsidiary of the Parent Company due to acquisition by the Parent Company of MTI.

#### (n) Distinction Between Investment Property and Owner Occupied Property

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the performance of the Group's construction activities and its supply process.

# 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

(a) Determination of Appropriate Discount Rate in Measuring Lease Liabilities (2019)

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

#### (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 32.2.

#### (c) Fair Value Measurement for Financial Instruments

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. Where such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arm's length transaction at the end of the reporting period.

The carrying values of the Group's financial assets carried at FVTPL, investment in SSPI and other non-current financial assets, and the amounts of applicable fair value changes recognized on those assets are disclosed in Notes 7 and 10, respectively.

#### (d) Determination of Net Realizable Value of Construction Materials

In determining the net realizable value of construction materials, management takes into account the most reliable evidence available at the time the estimates are made. The Group periodically reviews its construction materials for possible damaged and obsolete items. Items identified as obsolete are provided with impairment allowance.

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Management has assessed that no allowance for obsolescence is required to be recognized on construction materials in 2019, 2018 and 2017.

(e) Accounting for Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment. Any other change would be recognized in profit or loss in the subsequent period.

(f) Estimation of Useful Lives of Intangible Assets, Property, Plant and Equipment, and Investment Property

The Group estimates the useful lives of intangible assets (other than service concession assets) and property, plant and equipment based on the period over which the assets are expected to be available for use. The related estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above.

The carrying amount of intangible assets is analyzed in Notes 12.5 and 13. The carrying amount of property, plant and equipment is analyzed in Note 14.

There were no changes in the estimated useful lives of property, plant and equipment and intangible assets in 2019 and 2018. Actual results, however, may vary due to changes in estimates brought about by the changes in factors mentioned above.

The service concession asset was previously amortized on a straight-line basis over the useful life of 25 years following the period covered by the Concession Agreement. In 2018, the Group changed its method of amortization from straight-line method to usage based method. The change of amortization method was accounted for prospectively as change in accounting estimate. The Group's new amortization policy is determined on the method reflecting the asset's usage based on passenger volume and usage of the airport activities over the concession period.

The Group believes that the usage-based method reflected the pattern in which the concession's future economic benefits are expected to be consumed by the Group and will be applied consistently from period to period, unless there is a change in the expected pattern of consumption of those future economic benefits [see Note 2.10(a)]. The change in amortization method resulted in a decrease in amortization expense of P730.0 million for 2018. In 2019 and 2018, amortization expense recognized relating to concession assets amounted to P738.6 million and P380.2 million, respectively.

#### (g) Principal Assumption for Estimation of Fair Value of Investment Properties

The Group's investment properties composed of land and commercial area of the PITX Project comprising of asset under construction and development are carried at cost less accumulated depreciation and any impairment in value. Although investment properties are measured using the cost model, the financial reporting standard requires the disclosure of its fair value.

The Group determined the fair value of the building through the cost approach, which is based on consideration of the cost to reproduce or replace the asset to its service capacity in accordance with current market prices for similar assets, for its investment property more appropriately reflects the highest and best use of the property based on market conditions and development. The Group uses assumption that are mainly based on market conditions existing at each reporting period.

The fair value of the investment property determined using the cost approach reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices.

On the other hand, the Group determines the fair value of the land through appraisals by independent valuation specialists using market-based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

As of December 31, 2019 and 2018, the management assessed that the cost of the Group's investment properties approximates its fair values.

## (b) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets recognized as at December 31, 2019 and 2018 will be fully utilized in the coming years. The carrying value of deferred tax assets as of those dates is disclosed in Note 26.3.

#### (i) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.20). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

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PFRS requires non-financial assets to be assessed for any indication of impairment annually, especially those that have not been brought into use. The recoverable amount of the concession assets, including those not yet in use, has been determined based on a value in use calculation using cash flow projections from financial model approved by senior management covering a 21-year period, the remaining life of the concession period.

The pre-tax discount rate applied to cash flow projections is 10.9% and 9.9% as of December 31, 2019 and 2018. Pre-tax discount rate is based on weighted average cost of capital, adjusted for company-specific risks and reflects prevailing or current market conditions at year-end.

The growth rate applied after the completion of Airport Terminal 2 Building ranges from 5% to 10% with an increasing rate after completion of the required capacity augmentation.

The calculation of value in use of the concession assets is most sensitive to the following assumptions:

- Passenger traffic volume
- Discount rate
- Growth rates

The carrying value of the concession assets not yet available for use amounted to P8.7 billion and P10.0 billion as at December 31, 2019 and 2018, respectively (see Note 13).

Management has assessed that no impairment losses are required to be recognized on the Group's non-financial assets in 2019, 2018 and 2017.

# (j) Valuation of Post-employment Defined Benefit

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment defined benefit obligation and expense and an analysis of the movements in the estimated present value of DBO, as well as the significant assumptions used in estimating such obligation are presented in Note 24.2.

# 4. SEGMENT REPORTING

The Group's operating businesses are recognized and managed separately according to the nature of services provided with a segment representing a strategic business unit. The Group's business segments follow:

# 4.1 Business Segments

- (a) Construction Operations- principally refers to general construction business, including constructing and sale of precast items and concrete production and rental of construction equipment.
- (b) Airport Operations mainly relate to the business of building, rehabilitating, renovating, constructing, developing, operating, and maintaining the MCIA, including the commercial assets thereof and all allied businesses for the operation and maintenance of said airport facility. The Group also has merchandising operations of food and non-food items.
- (c) Landport Operations principally relates to the development and implementation of the Southwest Integrated Transport System Project (ITS Project), now known as PITX.

Other operations of the Group comprise the operations and financial control groups. These segments are also the basis of the Group in reporting to its executive committee for its strategic decision-making activities. Transactions between segments are conducted at estimated market rates on an arm's length basis.

Segment revenues and expenses that are directly attributable to business segment and the relevant portions of the Group's revenues and expenses that can be allocated to that business segment are accordingly reflected as revenues and expenses of that business segment.

# 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

# 4.3 Analysis of Segment Information

Presented below are the relevant operating segment information about the results of operations and financial position of the Group's business segments as of December 31, 2019, 2018 and 2017, and for the years ended December 31, 2019, 2018 and 2017 (amounts in thousands).

Total Segment Liabilities	Total Segment Assets	Consolidated Statements of Financial Position	Segment Net Profit (loss)		Other income (charges) – net Tax expense (income) Other expenses	Cost and other operating expenses: Cost of construction and aiport operations excluding depreciation and amortization Descretizion and	Segment Revenues	Results of operations Sales to external customers Intersegment sales	
<u>p 31,030,326 p 20,473,361 p 14,010,357 p 26,491,719 p 26,184,165 p 23</u>	<u>p 43,330,597</u> p 33,198,176 p 27,951,292 p 35,934,459 p 35,137,295 p 36		<u>p 638,134</u> <u>p 800,806</u> <u>p 2,835,024</u> <u>p 608,993</u> <u>p 1,037,424</u> <u>p 1</u>	<u>p 15,322,354</u> <u>p 13,021,825</u> <u>p 17,069,797</u> <u>p 3,408,341</u> <u>p 2,248,452</u> <u>p 1</u>	837,723         595,696         552,423         803,232         425,438           616,476         235,889         274,847         807,232         425,438           127,526         237,719         540,185         219,818         196,716           706,711         812,798         745,476         691,819         427,747	<b>P 13,033,918</b> P 11,089,723 P 14,956,866 <b>P 886,235</b> P 631,994 P	<u>p 15,960,488 p 13,822.631 p 19,004,821 p 4,017,334 p 3,285,876 p 2</u>	P         15,309,069         P         12,255,976         P         18,308,730         P         4,017,334         P         3,285,876         P         2           651,419         1.266,655         1.596,091         -	Construction         Airport           2019         2018         2017         2019         2018
<u>23,248,315</u>	<u>30,908,254</u> <b>p</b> 7,998,133 p 4,326,878 p -		<u>1,157,835</u> (P 6,210) (P 19,303) P -	<u>1,288,669</u> <u>P</u> <u>561,612</u> <u>P</u> <u>37,400</u> <u>P</u> -	117,559         111,093         1.956         -           323,417         22,760         1.06)         -           38,863         43,561         -         1.06)         -           361,882         229,647         -         17,897         -	386,948 <b>P 211,473</b> P 17,653 P -	<u>2,446,504</u> <u>P 555,402</u> <u>P 18,097</u> <u>P</u> -	2,446,504 <b>P</b> 555,402 P 18,097 P -	Landport
<u>P 64,973,208</u> P 50,407,072 P 37,258,672	<b>p 87,263,189</b> p 72,662,349 p 58,859,546		P 1,240,917 P 1,818,927 P 3,992,859	P 19,292,307 P 15,307,677 P 18,358,466	1,752,048         1,023,090         729,982           1,446,473         802,340         598,224           312,983         484,445         579,048           1,649,177         1,258,442         1,107,358	<b>P 14,131,626</b> P 11,739,370 P 15,343,814	<u>P 20,533,224</u> P 17,126,604 P 22,351,325	P         19,881,805         P         15,559,949         P         20,755,234           651,419         1,566,655         1,290,091	Total 2019 2018 2017

# 4.4 Reconciliation

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements (amounts in thousands).

	2019		2018	2017	
Profit or loss					
Segment net profit Other unallocated income	Р	1,240,917	P 1,818,927	P 3,992,859	
(expense)	(	129,882)	75,247	(1,745,050)	
Net profit as reported in the consolidated statements of income	Р	1,111,035	P 1,894,174	P 2,247,809	
Assets					
Total segment assets Elimination of	Р	87,263,189	P 72,662,349	P 58,859,546	
intercompany accounts Other unallocated assets	(	9,031,919) ( 2,533,056	8,391,125) 1,634,486		
Total assets as reported in the consolidated statements of financial position	<u>P</u>	80,764,326	P 65,905,710	<u>P 54,417,816</u>	
Liabilities					
Total segment liabilities Elimination of	Р	64,973,208	P 50,407,072	P 37,258,672	
intercompany accounts	(	<b>4,083,754)</b> (	3,605,142	) ( 1,479,178)	
Other unallocated liabilities		1,876,360	1,099,679	502,878	
Total liabilities as reported in the consolidated statements of					
financial position	<u>P</u>	62,765,814	P 47,901,609	<u>P 36,282,372</u>	

# 4.5 Other Segment Information

The Group has not identified any segment based on geographical location since the Group's operation is concentrated in one country of location.

Revenues from three major customers in 2019 and 2018 and two major customers in 2017 accounted for 35%, 28% and 31% of the total revenues as presented in the consolidated statements of income, respectively.

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are as follows:

	Note		2019		2018
Cash on hand Cash in banks Short-term placements	11.2		8,010,339 ,047,584,897 ,463,004,625		13,539,520 ,527,325,055 ,193,856,073
		<u>P 6</u>	<u>,518,599,861</u>	<u>P5</u>	,734,720,648

Cash in banks generally earn interest based on daily bank deposit rates.

Short-term placements are made for varying periods from 14 to 90 days and earn annual effective interest of 2.0% to 6.0% in 2019 and 2018, and 1.0% to 2.0% in 2017.

In 2018, certain financial assets previously classified as FVTPL was reclassified as part of cash equivalent (see Note 7). There was no similar transaction in 2019.

The interest income earned from these financial assets amounted to P110.6 million, P77.8 million and P66.1 million in 2019, 2018 and 2017, respectively, and is presented as part of Finance income under Other Income (Charges) account in the consolidated statements of income (see Note 25.2).

# 6. TRADE AND OTHER RECEIVABLES

This account consists of the following:

	Notes	2019	2018
Contract receivables: Third parties Related parties	28.1	P 5,769,575,204 <u>498,607,908</u> <u>6,268,183,112</u>	P 2,598,635,628 400,493,319 2,999,128,947
Retention receivables: Third parties Related parties	28.1	1,750,053,759 <u>835,195,022</u> <u>2,585,248,781</u>	2,740,820,924 772,113,457 3,512,934,381
Advances to: Related parties Officers and employees	28.4 28.3	6,267,546,499 <u>51,503,789</u> <u>6,319,050,288</u>	3,292,608,712 34,271,539 3,326,880,251
Receivables from airport operations	21.2	814,927,327	522,312,868
Rental receivables: Lease receivable – effect of straight-line method Lease receivable – per contract	21.4	382,476,437 <u>142,092,645</u> <u>524,569,082</u>	- - -
Balance carried forward		<u>P16,511,978,590</u>	<u>P10,361,256,447</u>

	Notes	2019	2018
Balance brought forward		<u>P16,511,978,590</u>	<u>P10,361,256,447</u>
Receivables from sale of goods	21.3	60,380,697	
Accrued interest receivables	28.4	577,950,645	
Other receivables	28.2	234,122,687	267,403,113
		17,384,432,619	10,628,659,560
Allowance for impairment		( <u>10,956,072</u> )	( <u>416,532,310</u> )
		<u>P17,373,476,547</u>	<u>P10,212,127,250</u>

Contract receivable amounting to P3.3 billion and P0.7 billion, respectively, includes 50% share in MGCJVI's receivable from Bases Conversion and Development Authority (BCDA) representing amount billed for the completion of a certain billing milestone as of December 31, 2019 and 2018, respectively.

Retention receivables pertain to progress billings which are withheld by the project owners equivalent to 5.0% or 10.0% as provided in the respective construction contract of each project. These will only be collected after a certain period of time upon acceptance by project owners of the certificate of completion.

Receivables from airport operations pertain to the Group's accrual of aeronautical, concession, rental and commercial revenues as authorized under the Concession Agreement (see Note 21.2).

Rental receivables include those uncollected from third party tenants of the Group, and the related rent receivables arising from the difference between the cash basis rent income and the straight-line rent income of all lease contracts with fixed payments as of the end of the reporting period. As of December 31, 2019, rent receivables arising from the effect of straight-lining method amounted to P382.5 million (see Note 21.4).

Certain advances to related parties are earmarked for potential investment opportunities being pursued by the said related party in line with the Parent Company's expansion and diversification plans (see Note 28.4).

Trade and other receivables except certain advances to related parties do not bear any interest.

All receivables, except advances to officers and employees, are subject to credit risk exposure [see Note 32.2(b)].

#### Allowance for Impairment

The Parent Company has been negotiating with a certain client in relation to its long outstanding receivable being disputed by such client. The Parent Company has observed the slowdown of its collections from the said client starting 2015 and has received its last collection in November of the same year and has not subsequently collected any of its receivables since then.

As early as 2013, the Parent Company has started the turn-over process until 2015 including time extensions but only two out of its seven projects were issued with actual related Certificates of Completion and Acceptance (COCAs). Notwithstanding the issuance of COCAs on these two projects, the related receivables have remained outstanding as of the end of 2018 and 2017. Further, despite numerous reconciliations and follow-ups made by the Parent Company in 2015 up to the end of 2017, no final settlement arrangement has been agreed with customer.

In 2018, the Parent Company had more clarity on the recoverability of the receivables based on ongoing negotiations. Hence, it provided additional estimated credit losses amounting to P305.5 million in 2018. In 2019, the Parent Company executed settlement agreement with the said customer and collected portion of the agreed amount in accordance to the provision of the settlement agreement. Consequently, uncollectible portion of the receivable and the related allowance provided in the previous years were fully written-off in 2019. The settlement agreement has been approved by the Parent Company's BOD.

All of the Group's trade and other receivables have been reviewed for impairment using the provision matrix as determined by the management [see Note 32.2(b)]. Total impairment losses recognized by the Group amounted to P38,591, P305,839,093 and P96,652,067 in 2019, 2018 and 2017, respectively.

Total allowance for impairment for long outstanding contract, retention and airport receivables provided by the Parent Company and GMCAC amounted to P11.0 million and P416.5 million as of December 31, 2019 and 2018, respectively.

A reconciliation of the allowance for impairment at the beginning and end of 2019 and 2018 is shown below.

	Note	2019	2018
Balance at beginning of year Impairment losses Write off	23	P 416,532,310 38,591 ( <u>405,614,829</u> )	P 110,693,217 305,839,093
Balance at end of year		<u>P 10,956,072</u>	<u>P 416,532,310</u>

# 7. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

In November 2015, GMCAC entered into an interest rate swap transaction to hedge the interest rate exposure on its floating rate US dollar-denominated loan maturing in June 2022, start date is on December 15, 2017. A notional amount of US\$75.0 million floating rate loan was swapped to fixed rate. Under the interest rate swap agreement, GMCAC pays annual fixed interest rate of a range of 1.79% to 2.65% and receives floating rate of six-month US\$ LIBOR rate on Bloomberg Page on the notional amount.

As at December 31, 2019 and 2018, GMCAC recognized P78.6 million derivative liability shown under Trade and Other Payables (see Note 17) and P26.3 million derivative asset, respectively. GMCAC recognized in the consolidated statements of income under Other Income (Charges) unrecognized loss from change in fair value of the interest rate swap amounting to US\$1.6 million or P104.8 million in 2019, unrecognized gain of US\$0.5 million or P45.2 million in 2018 and unrecognized loss amounting to US\$0.4 million or P18.9 million in 2017 (see Note 25.3). GMCAC entered into interest rate swap as economic hedges of underlying exposure arising from its foreign currency-denominated loan. Such interest swap agreement is accounted for as a derivate instrument not designated for hedges.

Prior to 2019, FVTPL also includes short-term commercial papers are unsecured, short-term debt instruments issued by a private corporation with high-quality debt ratings with interest rate of 1.2% to 1.8% in 2018 and 2017. These investments are designated by the Group to be carried at FVTPL upon initial recognition. Total interest income earned from these debt securities amounted to nil, P72.4 million and P94.1 million in 2019, 2018 and 2017, respectively, are presented under Other Income (Charges) in the consolidated statements of income (see Note 25.2). In 2018, the remaining financial asset whose fair value is P254.7 million was reclassified as part of cash equivalents (see Note 5). There was no similar transaction in 2019.

The fair value changes in 2018 and 2017 are not significant, hence, not recognized during the reporting periods.

# 8. CONSTRUCTION MATERIALS

At the end of 2019 and 2018, construction materials were stated at cost. This account consists of the following:

	2019	2018
Work in progress	P 457,942,166	P -
Consumables and spare parts	297,630,728	223,651,350
Mechanical electrical plumbing		
and fireproof materials	221,448,225	174,511,914
Hardware	77,832,491	98,926,621
Rebars	52,724,034	140,277,314
Precast	38,330,842	59,850,388
Others	<u>141,219,046</u>	167,817,442
	<u>P 1,287,127,532</u>	P 865,035,029

Certain scrap construction materials were sold for P7.3 million, P3.4 million and P0.6 million in 2019, 2018 and 2017, respectively. Proceeds from the sale are presented as part of Others – net account under the Other Income (Charges) section in the consolidated statements of income (see Note 25.3).

Work in progress pertains to precast and rebars inventories which are already issued in the project sites but are not yet installed or used for the respective projects.

Others pertain to construction materials which include painting materials, nails and adhesive items.

# 9. CONTRACT ASSET

The balance of contract assets presented in the consolidated statements of financial position as of December 31, 2019 and 2018 is P3.5 billion and P3.1 billion, respectively, which is net of allowance for impairment amounting to P288.2 million (see Note 32.2).

The significant changes in the contract asset balances during the reporting periods are as follows:

	2019	2018
Balance at beginning of year	P 3,060,770,976	P 2,095,587,099
Increase as a result of changes in measurement of progress Decrease as a result of reversal to trade receivables	16,207,809,210	7,517,707,672
	( <u>15,292,846,089</u> )	( <u>6,552,523,795</u> )
Balance at end of year	<u>P 3,975,734,097</u>	<u>P 3,060,770,976</u>

Contract asset pertain to the gross amount due from customers for contract works of all contracts in progress which are not yet billed (see Note 2.17). Contract assets in 2019 and 2018 also include the cost of the terminal area of the PITX Project amounting to P510.1 million and P456.9 million, respectively, which is to be recovered through the Grantor payments [see Notes 3.1(l) and 15].

The Group satisfies its performance obligation when the full completion of the project and benefit therefrom can be derived by the customers. Invoices are due once related accomplishments for the month is complete.

The Group recognizes contract assets, due to timing difference of billings and satisfaction of performance obligation, to the extent of satisfied performance obligation on all open contracts as of the end of the reporting period. Changes in the contract assets are recognized by the Group when a right to receive payment is already established.

# 10. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

These financial assets pertain to the Group's investments in medium to long term retail treasury bond (RTB) in 2017, certain equity investment acquired in 2015 wherein the Parent Company does not exercise control or significant influence and golf club shares.

The details of the financial assets at FVOCI are shown below.

Investment securities at FVOCI: Investment in SSPI Golf club shares	Р	2,500,000 1,044,472
	Р	3,544,472

The reconciliation of the carrying amounts of financial assets at FVOCI are as follows:

		2019		2018
Balance at beginning of year Disposal of RTB	P	3,544,472	Р (	933,317,631 929,773,159)
Balance at end of year	<u>P</u>	3,544,472	P	3,544,472

In 2018 and 2017, the Group sold RTBs with original face values of P921.5 million and P1,000.0 million for P913.3 million and P921.5 million, respectively. Consequently, the Group recognized a loss amounting to P8.2 million and P78.5 million, respectively, which is presented as Loss on sale of financial assets at FVOCI under Finance Costs in the consolidated statements of income (see Note 25.1).

The Group recognized gain amounting to P8.3 million in 2017 due to changes in fair value of AFS financial assets, which is recognized under Other Comprehensive Income in the 2017 statement of comprehensive income. The gain was reclassified to profit and loss in 2018 upon disposal (see Note 25.2).

The Group has equity interest of 1% in SSPI as of December 31, 2019 and 2018. SSPI was incorporated in the Philippines on August 7, 2015 and established for the operation of solar power and other clean or renewable energy infrastructure. SSPI has started commercial operations in 2016. Its registered office, which is also its principal place of business, is located at 20 N. Domingo Street, Barangay Valencia, Quezon City.

As of December 31, 2019 and 2018, the amounts of the Group's non-current financial assets approximate its fair values. Furthermore, in 2017, management has assessed that the carrying value of these investments is recoverable and that there is no indication or permanent decline in fair value; hence, no impairment loss is required. Starting 2018, upon adoption of PFRS 9, impairment assessment for equities is no longer applicable.

# 11. EQUITY ADVANCES AND INVESTMENTS IN ASSOCIATES AND JOINT VENTURE AND ACQUISITION OF ASSETS

The carrying values of Investments in Associates and Joint Venture account are shown below:

	Notes	2019	2018
Investments in:			
Associates	11.1	P 813,771,562	P 807,345,146
Joint ventures	11.3	145,734,993	119,486,966
		<u>P 959,506,555</u>	<u>P 926,832,112</u>

The significant commitments related to the associates and joint venture are discussed in Note 29.

These associates and joint venture are not listed in the local stock exchange; hence, the fair value of the shares cannot be determined reliably. However, management believes that the carrying amounts of the investments are fully recoverable based on either the prospect of the business or the recoverable amount from the net assets of these associates and joint ventures.

#### 11.1 Equity Advances and Investments in Associates

The components of the carrying values of this account are as follows:

-	Note	2019	2018
Acquisition cost: MWCCI CMCI		P 580,890,000 200,000,000 780,890,000	P 580,890,000 200,000,000 780,890,000
Equity advances in MWCCI		23,572,864	23,572,864
Equity share in net profit (losses): Balance at beginning of year Equity in net profit for		2,882,282	( 4,488,123)
the year Balance at end of year	25.3	<u>6,426,416</u> <u>9,308,698</u>	7,370,405 2,882,282
		<u>P 813,771,562</u>	<u>P 807,345,146</u>

These associates do not have any other comprehensive income (losses) both in 2019 and 2018.

# (a) MWCCI

MWCCI was incorporated in the Philippines on January 16, 2014 and is primarily established to undertake and implement the construction of a 700-bed capacity super-specialty tertiary orthopedic hospital (New Hospital Facility), under the MPOC Project. MWCCI's registered office, which is also its principal place of business, is at 20 N. Domingo Street, 1112 Valencia, Quezon City.

As of December 31, 2019 and 2018, the Parent Company has 51% ownership interest in MWCCI.

MWCCI sent a Notice of termination of its BOT Agreement with the Department of Health (DOH), which was accepted by DOH in 2016. MWCCI is undertaking measures to recover compensation costs from DOH and believes that that it will ultimately recover in full the costs it incurred relative to the MPOC Project. Accordingly, the Parent Company has not recognized any impairment losses for its investment in MWCCI.

## (b) CMCI

The Parent Company, together with Citicore, formed CMCI as a consortium for the construction of classrooms in Regions 3 and 4 under the build-lease-transfer Public Private Partnership (PPP) agreement with the Philippine Department of Education (DepEd) ownership interest (see Note 29.2). CMCI was incorporated in the Philippines on October 15, 2012 and is primarily engaged in general construction business. CMCI's registered address, which is also its principal place of business, is located at 20 N. Domingo Street, Brgy. Valencia, Quezon City.

As of December 31, 2019 and 2018, the Parent Company owns 10% interest in CMCI as a joint venture partner. The rights and powers of the Parent Company over the management and control of CMCI are exercised through a seat in the BOD of CMCI. Taking this into consideration, the Group concluded that it has significant influence over the investee; accordingly, the investment is accounted for as an investment in an associate.

The table below presents the unaudited and audited financial information of MWCCI and CMCI, respectively, as of and for years ended December 31, 2019 and 2018 of the associates (amounts in thousands of PHP).

		Current Assets		on-current Assets		Current Liabilities		Non-current Liabilities		Revenues	N	et Income (Loss)
2019 MWCCI CMCI	Р	1,186,343 3,977,412	Р	- 3,090,155	Р	87,447 2,188,642	Р	- 2,581,309	Р	- 408,764	(P	6,000) 100,438
2018 MWCCI CMCI	Р	1,192,459 4,118,657	Р	- 3,737,556	Р	87,522 2,109,372	Р	- 3,631,097	Р	- 467,932	(P (	1,840) 89,885)

A reconciliation of the above summarized financial information to the carrying amount of the investments in associates is shown below (amounts in thousands of PHP).

	Notes	% Interest Held	N	let Asset Value		hare in et Asset		ring Value vestments
<b>2019</b> MWCCI CMCI	a b	51% 10%	Р	1,098,896 2,297,616	P	560,437 229,762	Р	584,010 229,762
Total					<u>P</u>	790,199	<u>P</u>	813,772
2018 MWCCI CMCI	a b	51% 10%	Р	1,104,937 2,115,744	Р	563,518 <u>211,574</u>	Р	584,840 222,505
Total					<u>P</u>	775,092	<u>P</u>	807,345

Management determined that the difference between the respective share in the net assets of the associates and the carrying amount of the investment in CMCI is not material to the consolidated financial statements. The Group has not recognized any impairment of the investment in MWCCI as the associate expects to collect all its remaining receivables both from the Ultimate Parent Company and from DOH, a third party [see Note 11.1(a)].

As of December 31, 2019 and 2018, the Parent Company did not receive any dividends from its associates.

# 11.2 Acquisition of Assets of Altria

On December 26, 2012, pursuant to a memorandum of agreement dated December 17, 2012, the Parent Company acquired 100% ownership interest in Altria. Altria is a company incorporated in the Philippines and holds an investment property in the form of land. The registered office of Altria, which is also its principal place of business, is located at Coastal Road Bangiad, San Juan, Taytay, Rizal.

As of December 31, 2019 and 2018, Altria has no operations and its assets mainly pertain to the land where the Parent Company's precast and batching facilities are constructed (see Note 14). In accordance with Group's policy (see Note 2.8), the transaction is treated by the Group as an asset acquisition since the transaction does not constitute a business combination. The purchase price upon acquisition was allocated among the following accounts based on their relative fair values:

	Notes	
Cash in bank	5	P 486,426
Bond deposits	12	1,500,958
Land	14	303,468,569
Accrued expenses	17	(
		<u>P305,355,953</u>

Subsequent to the date of acquisition, any changes in the carrying value of the net assets acquired in the books of Altria, including the expenses incurred in administering the property (i.e, property taxes), shall be updated in the books of the Parent Company on a line-by-line basis, as if they are consolidated into a single entity. The difference shall be charged directly to profit or loss as part of Others – net account under the Other Income (Charges) section in the consolidated statements of income (see Note 25.3). In 2019, 2018 and 2017, the Parent Company charged P0.05 million, P0.1 million and P1.1 million, respectively, to profit or loss to account for the expenses incurred by Altria, net of changes in cash in bank, bond deposits and accrued expenses.

## 11.3 Interest in Joint Ventures

This account includes the carrying values of the following components:

	Notes		2019		2018
Acquisition costs:					
MTRGC		Р	58,324,000	Р	58,324,000
SSPPC			58,324,000		58,324,000
			116,648,000		116,648,000
Equity share in net profit (losses):					
Balance at beginning of year			2,838,966	(	5,723,264)
Equity in net profit				·	
for the year	25.3		26,248,027		2,838,966
Reclassification to investment					
in subsidiary	15		-		5,723,264
Balance at end of year			<u>29,086,993</u>		2,838,966
,					
		P	<u>145,734,993</u>	P	119,486,966

These joint ventures do not have any other comprehensive income (losses) both in 2019 and 2018.

GMCAC has 41.66% interest in MTRGC and SSPPC, which are primarily engaged in the set-up, operation and management of duty paid retail, food and beverage outlets and provision of related services thereto in the airport terminals (T1 and T2).

The following are the summary of financial information related to the Group's interest in the joint ventures as of December 31, 2019 and 2018 (amounts in thousands of PHP):

		Current Assets	Non-cu Asse		Current Liabilities	1	Non-currer Liabilities	.t	Revenues	N	let Income (Loss)
2019 MTRGC SSPPC	Р	184,489 118,609		97,359 F 83,711	239,60			P 14	176,202 654,764	Р	4,603 63,042
2018 MTRGC SSPPC	Р	131,438 131,146		55,783 F 34,833	45,28 120,33			P 14	73,507 180,651	Р	1,888 4,927

A reconciliation of the above summarized financial information to the carrying amount of the investments in associates is shown below (amounts in thousands of PHP).

2040		et Asset Value		hare in et Assets		ring Value vestments
2019 MTRGC SSPPC	Р	141,852 207,939	P	59,096 86,627	Р	59,107 86,627
Total			<u>P</u>	145,723	<u>P</u>	145,734
2018 MTRGC SSPPC	Р	141,941 144,928	Р	59,133 60,377	P	59,110 60,377
Total			<u>P</u>	119,510	<u>P</u>	119,487

# 11.4 Interest in Joint Operations

As discussed in Notes 1.2(k) and 1.2(l), MGCJV shall undertake the construction works for the renovation and expansion of the MCIA Project in Cebu, while, MGCJVI shall undertake the construction works of the Clark Airport. Also, as discussed Note 2.3(c)(i), the Parent Company's interests in MGCJV and MGCJVI are accounted for as joint arrangement – joint operation and, as such, the Parent Company accounts for its interest in the relevant assets, liabilities, revenues and expenses of MGCJV and MGCJVI.

As of and for the years ended December 31, 2019 and 2018, the relevant financial information of the Group's interest in MGCJV and MGCJVI which are included in the appropriate accounts in the Group's consolidated statements of financial position and consolidated statements of income is as follows:

	Before		After
	Elimination	Elimination	Elimination
December 31, 2019			
Assets:			
Cash and cash equivalents	P 1,167,163,906	Р -	P 1,167,163,906
Trade and other receivables	3,962,343,717	( 224,587,759)	3,737,755,958
Other current assets	42,132,100	-	42,132,100
Property, plant, and			
equipment – net	10,624,220		10,624,220
	<u>P 5,182,263,943</u>	( <u>P 224,587,759</u> )	<u>P 4,957,676,184</u>

	Before After Elimination Elimination
<i>Liabilities:</i> Trade and other payables Due to related parties Loans payable	P 927,731,006 P - P 927,731,006 9,082,068 - 9,082,068 3,750,000,000 - 3,750,000,000
	<u>P 4,686,813,074</u> <u>P - P 4,686,813,074</u>
Revenues and Expenses: Contract revenues Contract costs Other operating expenses Finance income	P 3,553,993,205 (P 548,512,385) P 3,005,480,820 ( 3,095,397,238) 515,682,301 ( 2,579,714,937) ( 130,291,134) - ( 130,291,134) ( 34,209,783) - ( 34,209,783) P 294,095,050 (P 32,830,084) P 261,264,966
December 31, 2018	
Assets: Cash and cash equivalents Trade and other receivables Other current assets Property, plant, and	P 311,917,408 P - P 311,917,408 280,828,089 ( 280,828,089) - 45,192,320 - 45,192,320
equipment – net	1,240,564 - 1,240,564
	<u>P 639,178,381</u> ( <u>P 280,828,089</u> ) <u>P 358,350,292</u>
<i>Liabilities:</i> Trade and other payables Due to related parties Contract Liability Other liabilities	P 177,947,846 P - P 177,947,846 7,866,894 - 7,866,894 244,412,257 - 244,412,257 14,052,342 - 14,052,342
	<u>P 444,279,339 P - P 444,279,339</u>
Revenues and Expenses: Contract revenues Contract costs Other operating expenses Finance income	P 1,298,357,224 (P 1,298,357,224) P - ( 1,048,183,269) 1,048,183,269 - ( 67,718,124) 65,432,814 ( 2,285,310) 38,733,362 - 38,733,362
	<u>P 221,189,193</u> ( <u>P 184,741,141</u> ) <u>P 36,448,052</u>

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# 12. OTHER ASSETS

This account is composed of the following:

	Notes	2019	2018
Current:			
Advances to contractors			
and suppliers	12.1	P 3,636,414,208	P 1,776,206,219
Deferred fulfilment costs	12.8	579,089,321	1,633,221,503
Prepaid taxes	12.4	723,415,162	227,029,354
Input VAT	12.2	591,350,448	519,141,575
Deferred input VAT	12.2	477,092,309	361,498,527
Refundable security and	11.2,		
bond deposits	29.1.1	164,136,039	125,313,438
Prepaid rent		17,505,228	3,560,596
Prepaid insurance		13,122,680	128,646,584
Prepaid subscription		9,402,172	7,347,069
Deferred transaction cost	12.7	7,252,715	-
Miscellaneous		<u>91,943,795</u>	109,576,019
		6,310,724,077	4,891,540,884
Non-current:			
Deferred input VAT	12.2	1,909,715,112	2,097,455,330
Investment in trust fund	12.6	862,704,457	680,421,727
Deposits for condominium units	12.3	136,301,359	68,802,067
Computer software license – net	12.5	47,315,840	36,980,796
Refundable security deposits	29.1	32,643,694	36,422,529
Advances to contractors			
and suppliers	12.1	13,316,709	-
Deferred transaction cost	12.7	-	20,783,591
Miscellaneous		-	857,167
		3,001,997,171	2,941,723,207
		<u>P 9,312,721,248</u>	<u>P 7,833,264,091</u>

#### 12.1 Advances to Contractors and Suppliers

Current portion of advances to contractors and suppliers pertain to down payments made by the Group based on a certain percentage of the contract price. The initial payment will eventually be recouped or deducted from the amount payable of the Group either in a pro-rated basis or in full once billed by the contractors and supplier. These advances are classified as current since it would be applied as payments for subcontractors. This also includes materials and supplies provided by the Group to subcontractors which will be deducted to the progress billings of the subcontractors upon installation. The risk of loss on these materials and supplies are borne by the subcontractors.

On the other hand, non-current portion of this is related to the down payments made by the Group for the construction of airport terminal building and acquisitions of property, plant and equipment.

# 12.2 Input VAT

Input VAT under other current assets pertains to the payment of VAT on purchases of services and goods that is recoverable within 12 months. Deferred input VAT pertains to the unamortized input VAT on purchases of capital goods exceeding P1.0 million. Deferred input VAT arising from purchase of capital goods exceeding P1.0 million is to be amortized and credited against output tax evenly over five years or the life of the asset, whichever is shorter.

Non-current portion of deferred input VAT amounting to P1,809.4 million and P2,022.0 million as of December 31, 2019 and 2018, respectively, represents GMCAC's deferred input VAT arising mainly from the acquisition of goods and equipment and payment of services in relation to the construction activities in the airport. The balance is to be transferred to input VAT under Other Current Assets systematically on the basis of the Group's projected output VAT payments over the term of the Concession Agreement (see Note 13).

# 12.3 Deposits for Condominium Units

Deposits for condominium units represent initial downpayments made for the purchase of condominium units. These will be reclassified to investment property upon execution of contract to sell and deed of sale.

# 12.4 Prepaid Taxes

Prepaid taxes pertain to the excess of quarterly income tax payments over the current tax due during the year and creditable withholding taxes.

# 12.5 Computer Software License

The details of this account are presented below.

	2019	2018	2017
Cost Accumulated amortization		P 104,219,678 ( <u>67,238,882</u> )	
	<u>P 47,315,840</u>	<u>P 36,980,796</u>	<u>P 43,912,786</u>

A reconciliation of the carrying amounts of computer software license at the beginning and end of the reporting periods is shown below.

	Notes	·	2019		2018
Balance at beginning of year Additions		Р	36,980,796 27,538,033	Р	43,912,786 2,066,511
Reclassification	14	(	2,264,142)		-
Amortization expense for the year	23	(	14,938,847)	(	8,998,501)
Balance at end of year		P	47,315,840	P	36,980,796

In 2019, certain computer software license were reclassified under property, plant, and equipment in relation to the construction of the new T2 building and structural designs (see Note 13).

The related amortization charges were recorded as part of Depreciation and amortization under Other Operating Expenses account in the consolidated statements of income.

# 12.6 Investment in Trust Fund

On November 28, 2015, GMCAC's BOD authorized GMCAC to establish, maintain and operate trust and investment accounts with a local universal bank (Security Trustee). The investment in trust fund constitutes (i) Revenue Accounts; (ii) Future Major Maintenance Fund Account; (iii) Debt Service Reserve Accounts; (iv) Debt Service Payment Account; and, (v) Distribution Accounts, collectively referred to as "Cash Flow Waterfall Accounts" and Loan Disbursement Accounts under a certain Omnibus Loan and Security Agreement (OLSA) to ensure the prompt payment of the required amortization, interest and principal of the long-term loan. As of December 31, 2019 and 2018, the investment in trust fund is composed only of cash.

The OLSA provided that the Security Trustee shall invest and reinvest the monies in the collateral accounts [see Note 18.2(a)].

# 12.7 Deferred Transaction Cost

Deferred transaction cost represents legal and documentary stamp taxes paid and amount attributable to the undrawn borrowing facility scheduled for drawdown in the subsequent reporting periods. Upon drawdown, the deferred transaction cost will be accounted for as debt issuance cost which is treated as a discount on the related debt and amortized using the effective interest method over the term of the related debt (see Note 18.2).

# 12.8 Deferred Fulfilment Cost

Deferred fulfillment cost pertains to costs that are directly related to a specific contract, generate or enhance resources that will be used to fulfill a performance obligations of the Group in the future, and are recoverable under the contract. Such costs include, but are not limited to, mobilization costs of equipment and labor, engineering and design costs, insurance and depreciation of equipment related to a specific contract.

These costs are incurred prior to the transfer of control of goods or services to the customer. Hence, costs and revenues must be deferred. Amortization is based on a systematic and consistent basis, such as the percentage of completion.

The movement of deferred fulfillment costs is shown below:

	2019	2018
Balance at beginning of year Additions Amortization	P 1,633,221,503 2,691,241,931 ( <u>3,745,374,113</u> )	P 718,562,734 914,658,769
Balance at end of year	<u>P 579,089,321</u>	<u>P 1,633,221,503</u>

# 13. CONCESSION ASSETS

Concession Agreement refers to the agreement entered into by the Parent Company and GIL with DOTr and MCIA by virtue of Revised Implementing Rules and Regulations of Republic Act (R.A.) No. 6957, "*An Act Authorizing the Financing, Construction, Operation and Maintenance of Infrastructure Projects by the Private Sector and for Other Purposes*", as amended by R.A. No. 7718 (referred to as the "*BOT Law*"). Under the said agreement, GMCAC was granted by DOTr and MCIA an exclusive right to design, develop, and undertake the MCIA Project; and, enjoy complete and uninterrupted possession of all movable and immovable assets for purposes of implementing the Project, whether tangible or intangible pertaining to concessionaire Operations and Maintenance (O&M) Facilities such as the existing assets, project land, assets produced, installed, built and created pursuant to the Concession Agreement, commercial assets, among others, (collectively referred as Project Assets) [see Note 1.2(a)]. The Concession Agreement is for a period of 25 years commencing on O&M start date unless further extended pursuant to the Concession Agreement.

The MCIA Project comprises the following undertaking:

- Construction of Terminal 2 (T2), along with all Associated Facilities;
- Renovation and expansion, but not the demolition of Terminal 1 (T1) and Associated Facilities;
- Complete reconstruction of Terminal 2 Apron (T2 Apron);
- Capacity Augmentation;
- Development of Commercial Assets; and,
- Operation and Maintenance of the Concessionaire O&M Facilities and Commercial Assets.

As of December 31, the breakdown of the capitalized concession assets is as follows:

	Airport		
	Upfront Fees	Infrastructure	Total
December 31, 2019			
Cost			
Balance at beginning			
of year	P 17,899,920,545	P 11,165,494,142	P 29,065,414,687
Additions	399,758,404	1,486,111,560	1,885,869,964
Balance at end of year	18,299,678,949	12,651,605,702	30,951,284,651
Accumulated amortization			
Balance at beginning			
of year	( 501,163,876)	( 274,937,732)	( 776,101,608)
Amortization for the year	(	( <u>504,460,723</u> )	( <u>738,596,573</u> )
Balance at end of year	( <u>735,299,726</u> )	( <u>779,398,455</u> )	( <u>1,514,698,181</u> )
Net carrying amount	<u>P 17,564,379,223</u>	<u>P 11,872,207,247</u>	<u>P29,436,586,470</u>

	Airport		
	Upfront Fees	Infrastructure	Total
December 31, 2018 Cost Balance at beginning of year Additions Balance at end of year	P 17,253,208,359 646,712,186 17,899,920,545	P 8,750,994,313 	P 26,004,202,672 
Accumulated amortization Balance at beginning of year Amortization for the year Balance at end of year	( 318,597,798) ( 182,566,078) ( 501,163,876)	( , , , ,	( 395,907,209) ( <u>380,194,399</u> ) ( <u>776,101,608</u> )
Net carrying amount	<u>P 17,398,756,669</u>	<u>P 10,890,556,410</u>	<u>P 28,289,313,079</u>
January 1, 2018 Cost Accumulated amortization		P 8,750,994,313 (77,309,411)	
Net carrying amount	<u>P 16,934,610,561</u>	<u>P 8,673,684,902</u>	<u>P 25,608,295,463</u>

Upfront fees include P14,404.6 million bid premium paid by GMCAC to the Philippine Government for the MCIA Project. In addition, the capitalized borrowing costs amounted to P684.6 million and P870.0 million as at December 31, 2019 and 2018, respectively, at a capitalization rate of 4.99% to 9.69% in 2019 and 4.29% to 9.33% in 2018.

Cost of airport infrastructure pertains mainly to the design and renovation of passenger terminals and development works of the MCIA Project. Additions to airport infrastructure, include, among others, the rehabilitation of the existing T1, construction of the new T2 building, and structural design.

As of December 31, 2019 and 2018, concession assets not yet available for use amounted to P8,670.7 million and P9,970.1 million, respectively. The decrease is attributable to the completion of rehabilitation of the existing T1 in August 2019. The breakdown of concession assets not yet available for use are shown below.

	2019	2018		
Capacity augmentation	P 7,350,467,193	P 6,806,805,734		
Fuel hydrant	808,000,392	701,070,381		
Variation order 4	289,063,263	-		
Link bridge	223,214,286	223,214,286		
Terminal 1 renovation		2,239,006,119		
	<u>P 8,670,745,134</u>	<u>P 9,970,096,520</u>		

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Concession assets not yet available for use are not amortized but tested for impairment at December 31, 2019 and 2018 in accordance with GMCAC's accounting policy. The recoverable amounts of these were determined based on a value in use calculation using cash flow projections from financial model approved by the management covering a 21-year period, the remaining life of the concession. The pre-tax discount rate applied to cash flow projections is 10.9% and 9.9% as of December 31, 2019 and 2018. The growth rate applied after the completion of Airport Terminal 2 Building ranges from 5% to 10% with an increasing rate after completion of the required capacity augmentation. As a result of this analysis, management concluded that the concession assets not yet in use are not impaired.

# 14. PROPERTY, PLANT AND EQUIPMENT

The gross carrying amounts and accumulated depreciation at the beginning and end of December 31, 2019 and 2018 are shown below.

	Land	Building	Precast Factory	Office Furniture, Fixture and Equipment	Transportation Equipment	Precast and Construction Equipment	Construction in Progress	Right of Use Asset <u>(See Note 16)</u>	Total
December 31, 2019 Cost Accumulated	P1,291,654,461	P 481,860,502	P 675,212,912	P722,955,234	P 813,691,664	P 7,584,937,751	P 164,766,976		212,436,397,160
depreciation Net carrying amount	- <u>P1,291,654,461</u>	( <u>88,688,776</u> ) <u><b>P 393,171,726</b></u>	( <u>221,638,815</u> ) <u>P 453,574,097</u>	( <u>353,045,181</u> ) <u><b>P 369,910,053</b></u>	( <u>493,990,199</u> ) <u><b>P</b>319,701,465</u>	( <u>3,178,005,390</u> ) <u><b>P 4,406,932,361</b></u>	<u>P 164,766,976</u>	( <u>132,873,188</u> ) ( <u><b>P 568,444,472</b></u> ]	<u>4,468,241,549</u> ) <u>7,968,155,611</u>
December 31, 2018 Cost Accumulated	P1,005,320,584	P 283,116,297	P 549,726,531	P 541,034,388	P 700,901,288	P 5,832,197,808	P 150,907,111	P - 1	P 9,063,204,007
depreciation Net carrying amount	- <u>P1,005,320,584</u>	( <u>78,258,889</u> ) <u>P 204,857,408</u>	( <u>165,925,458</u> ) <u>P_383,801,073</u>	( <u>241,886,402</u> ) <u>P 299,147,986</u>	( <u>453,068,963</u> ) <u>P_247,832,325</u>	( <u>2,627,968,086</u> ) <u>P 3,204,229,722</u>	<u>-</u> P_150,907,111	<u> </u>	<u>3,567,107,798</u> ) <u>P5,496,096,209</u>
January 1, 2018` Cost Accumulated	P 971,600,887	P 273,392,011	P 504,462,455	P 386,896,059	P 598,941,490	P 5,340,534,214	P 97,893,614	Р -	P8,173,720,730
depreciation Net carrying amount	- P_971,600,887	( <u>63,937,512</u> ) <u>P 209,454,499</u>	( <u>129,532,649</u> ) <u>P_374,929,806</u>	( <u>175,646,147</u> ) <u>P211,249,912</u>	( <u>372,818,156</u> ) <u>P_226,123,334</u>	( <u>2,213,722,001</u> ) <u>P_3,126,812,213</u>	- P_97,893,614	(	<u>2,955,656,465</u> ) <u>P 5,218,064,265</u>

A reconciliation of the carrying amounts of property, plant and equipment at the beginning and end of 2019 and 2018 is shown below.

			Precast	Office Furniture, Fixture and	Transportation	Precast and Construction	Construction in	Right of Use Asset	
	Land	Building	Factory	Equipment	Equipment	Equipment	Progress	(See Note 16)	Total
Balance at January 1, 2019, net of accumulated depreciation	P1,005,320,584	P 204,857,408	P 383 801 073	D 200 1 47 00 (	D 047 020 205	D 2 204 220 722	P 150.907.111	D	D5 407 007 200
Effect of adoption of	P 1,005,520,584	P 204,857,408	P 383,801,073	P 299,147,986	P 247,832,325	P 3,204,229,722	P 150,907,111	P -	P5,496,096,209
PFRS 16 [Note 2.2(iv)]				-	( <u>43,014,177</u> )	( <u>134,891,630</u>	)	212,183,448	34,277,641
As restated Additions	1,005,320,584 349,499,888	204,857,408 97,057,738	383,801,073 70,436,606	299,147,986 191,991,957	204,818,148 194,719,927	P 3,069,338,092 2,019,643,231	P 150,907,111 130,701,894	212,183,448 424,531,514	5,530,373,850 3,478,582,755
Disposal	( 63,166,011)		-	( 72,694)					( 82,524,346)
Reclassification due to CIP Reversal Depreciation charge	-	118,386,041	42,559,334	( 20,241,007)	970,651	( 22,568,848 )	( 116,842,029	) -	2,264,142
for the year		( _20,639,432)	( <u>43,222,916</u> )	(	(80,467,414)	( 647,024,349		( <u>68,270,490</u> )	( <u>960,540,790</u> )
Balance at December 31, 2019, net of accumulated depreciation	<u>P1,291,654,461</u> <u>I</u>	<u>2 393,171,726</u>	<u>P 453,574,097</u>	<u>P369,910,053</u>	<u>P 319,701,465</u>	<u>P 4,406,932,361</u>	<u>P 164,766,976</u>	<u>P 568,444,472</u>	<u>P7,968,155,611</u>
Balance at January 1, 2018,									
net of accumulated depreciation	P 971.600.887	P 209.454.499	P 374,929,806	P 211,249,912	P 226,123,334	P3,126,812,213	P 97,893,614	D	P5,218,064,265
Additions	33.719.697	9,724,287	1,517,335	157,062,227	97,719,210	579,344,870	60,411,992	-	939,499,618
Reclassification	-	-	36,702,337	( 1,163,934)				) -	-
Disposal	-	-	-	( 245,991)	-	( 26,963,372)	-	-	( 27,209,363)
Depreciation charges for the year		( <u>14,321,378</u> )	(29,348,405_)	(67,754,228_)	( <u>75,785,219</u> )	( 447,049,081 )			(634,258,311)
Balance at December 31, 2018, net of accumulated									
depreciation	P 1,005,320,584	P 204,857,408	P 383,801,073	P 299,147,986	P 247,832,325	P3,204,229,722	P 150,907,111	<u>P -</u>	P5,496,096,209

Construction in progress pertains to accumulated costs incurred in constructing a new precast warehouse, workers barracks and logistics department facility which are located in Taytay, Rizal.

In 2019, 2018 and 2017, certain property, plant and equipment were sold for P22.2 million, P30.1 million, and P16.0 million, respectively. As a result, the Group recognized gains amounting to P9.6 million, P2.9 million and P5.2 million in 2019, 2018 and 2017, respectively, and are presented as Gain (loss) on disposals of property and equipment as part of Others – net under Other Income (Charges) account in the consolidated statements of income (see Note 25.3).

As of December 31, 2019 and 2018, the gross carrying amounts of the Group's fully-depreciated property, plant and equipment that are still in use are P596.1 million and P468.1 million respectively. The Group has no idle properties in any of the years presented.

Depreciation expense is charged to the following accounts in the consolidated statements of income:

	Notes		2019		2018		2017
Contract costs Cost of terminal	22.1	Р	773,562,002	Р	552,073,867	Р	483,038,875
operations Other operating	22.4		56,627,495		-		-
expenses			130,351,293		82,184,444		49,118,753
		<u>P</u>	<u>960,540,790</u>	P	634,258,311	P	532,157,628

# 15. INVESTMENT PROPERTIES

The gross carrying amounts and the accumulated depreciation of investment properties at the beginning and end of the reporting periods are shown below.

		Land	Cor	mmercial Area		Total
December 31, 2019 Cost Accumulated depreciation	Р	160,270,935	Р (	3,767,853,349 43,549,003)	р (	3,928,124,284 43,549,003)
Net carrying amount	P	160,270,935	Р	3,724,304,346	<u>P</u>	3,884,575,281
December 31, 2018 Cost Accumulated depreciation	Р	135,610,000	Р	3,322,105,588	Р	3,457,715,588
Net carrying amount	<u>P</u>	135,610,000	<u>P</u>	3,322,105,588	<u>P</u>	3,457,715,588
January 1, 2018 Cost Accumulated depreciation	Р	135,610,000	Р	-	Р	135,610,000
Net carrying amount	<u>P</u>	135,610,000	<u>P</u>		<u>P</u>	135,610,000

Investment properties account includes parcels of land that are not used by the Group in the ordinary course of the business amounting to P160.3 million and P135.6 million as of December 31, 2019 and 2018, respectively. Based on management's assessment, the carrying amounts of these assets are fully recoverable, hence, no impairment loss is required in both years.

As discussed in Note 3.1(l), MWMTI was granted an exclusive right and obligation under the Concession Agreement. Relative to the arrangement, MWMTI incurred costs necessary to construct the facility. The separately identifiable accumulated costs incurred in the development of the PITX Project are allocated based on development and implementation plan for the terminal and commercial areas. Any change in the allocation arising from the necessary revisions in the implementation plan is accounted for prospectively in the consolidated financial statements.

The allocation of cost as of the end of the reporting periods are as follows:

	2019	2018
Terminal area (see Note 9) Commercial area		P 456,867,131 <u>3,322,115,588</u>
	<u>P4,234,445,864</u>	<u>P3,778,982,719</u>

Costs incurred for the terminal area are presented as unbilled receivables under Contract Assets account in the consolidated statements of financial position (see Note 9). Unbilled receivable is recognized to the extent of actual cost incurred for the period. Meanwhile, cost incurred for the commercial area are presented as part of Investment Properties in the 2019 consolidated statement of financial position.

Also, in 2018, the Group identified that the increase in fair value of MWMTI by P307.4 million is attributed to its investment property. Accordingly, the Group recognized gain or bargain purchase from the acquisition of MTI of the same amount [see Notes 3.2(g) and 25.3]. The Group considers the entire portfolio which comprise the Contract Assets and Investment Property in determining the recoverability of the carrying amounts of these assets taking into consideration the potential cash flow earnings, discounted to its present value of the property.

In March 2019, the Group started to depreciate the investment property using straight-line method as the asset is already readily available for its intended use. Depreciation is computed over the concession period of 33 years.

A reconciliation of the carrying amounts of investment property at the beginning and end of the reporting periods is shown below.

		Land	Cor	mmercial Area		Total
Balance at January 1, 2019, net of accumulated depreciation and amortization Additions Depreciation and amortization charges for the year	Р	135,610,000 24,660,935 -	P (	3,322,105,588 445,747,761 <u>43,549,003</u> )	P (	3,457,715,588 470,408,696 <u>43,549,003</u> )
Balance at December 31, 2019, net of accumulated depreciation and amortization	<u>P</u>	160,270,935	<u>P</u>	3,724,304,346	<u>P</u>	<u>3,884,575,281</u>

		Land	Co	ommercial Area		Total
Balance at January 1, 2018, net of accumulated depreciation and amortization Acquisition of asset from a subsidiary Change in fair value Additions	Р	135,610,000 - -	Р	- 1,145,888,901 307,365,622 1,868,851,065	Р	135,610,000 1,145,888,901 307,365,622 1,868,851,065
Balance at December 31, 2018, net of accumulated depreciation and amortization	<u>P</u>	135,610,000	<u>p</u>	3,322,105,588	<u>P</u>	3,457,715,588

# 16. LEASES

The Group has leases for construction equipment and transportation equipment. With the exception of short-term leases and leases of low-value underlying assets, each right-of-use asset and lease liability from leases are reflected on the 2019 consolidated statement of financial position as part of property, plant and equipment and interest-bearing loans and borrowings, respectively. Variable lease payments which do not depend on an index or a rate are excluded from the initial measurement of the lease liability and asset.

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over warehouses and offices, the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the consolidated statement of financial position.

	Number of right-of-use assets leased	Range of remaining term	Number of average remaining lease term	Number of leases with extension options	Number of leases with options to purchase	Number of leases with termination options
Transportation equipment	140	1-5 years	3 years	-	49	-
Precast and construction equipment	54	2 - 10 years	6 years	-	54	-

#### 16.1 Right-of-use Assets

The carrying amounts of the Group's right-of-use assets (see Note 14) as at December 31, 2019 and the movements during the period are shown below.

	Precast and Construction Equipment			ansportation Equipment		Total
Balance as of January 1, 2019 Additions Depreciation and amortization	P (	134,891,630 272,329,885 30,589,786)	P (	77,291,818 152,201,629 <u>37,680,704</u> )	P (	212,183,448 424,531,514 68,270,490)
Balance at end of year	<u>P</u>	376,631,729	<u>P</u>	191,812,743	<u>P</u>	568,444,472

# 16.2 Lease Liabilities

Lease liabilities are presented in the 2019 consolidated statement of financial position as part of Interest-bearing Loans and Borrowings (see Note 18) as at December 31, 2019 as follows:

Current Non-current	P	139,443,656 334,907,047
	<u>P</u>	474,350,703

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the Group's business strategy and the economic benefits of exercising the option exceeds the expected overall cost.

As of December 31, 2019, the Group has not committed to any leases which had not commenced.

# 16.3 Lease Payments Not Recognized as Liabilities

The Group has elected not to recognize a lease liability for short-term leases or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. In addition, certain variable lease payments are not permitted to be recognized as lease liabilities and are expensed as incurred.

The expenses relating short-term leases and low-value assets amounted to P47.4 million is presented as Rentals as part of Administrative expenses under Other Operating Expenses (Income) in the 2019 consolidated statement of income (see Note 23).

#### 16.4 Additional Profit or Loss and Cash Flow Information

The total cash outflow in respect of leases amounted to P102.1 million in 2019. Interest expense in relation to lease liabilities amounted to P22.1 million and is presented as part of Finance costs under Finance Income (Costs) in the 2019 consolidated statement of income (see Note 25.1).

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analysis of lease liabilities at December 31, 2019 is as follows :

	Within 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Total
Lease payments Finance charges	P 173,754977 P (34,311,321) (	154,811,019 23,107,246_)	P 118,511,190 ( <u>13,427,038</u> )	P 71,505,203 ( <u>6,162,507</u> )	P 33,525,354 ( <u>748,928</u> )	P 552,107,743 ( <u>77,757,040</u> )
Net present value	<u>P 139,443,656</u> <u>F</u>	131,703,773	<u>P 105,084,152</u>	<u>P 65,342,696</u>	P 32,776,426	P 474,350,703

# 17. TRADE AND OTHER PAYABLES

This account consists of the following:

	Notes	2019	2018
Trade payables		P 3,954,928,198	P 2,532,212,397
Retention payable		2,166,300,006	1,833,586,935
Accrued expenses	11.2	1,235,331,916	506,694,982
Dividends payables	27.2	239,937,858	-
Security deposits	29.1.3	149,921,652	142,147,175
Interest payable	18	119,628,207	126,709,868
Derivative liability	7	78,552,254	-
Non-trade payables	27.5	25,000,000	-
Due to stockholders and			
related parties	28.5	20,000,000	59,566,827
Others		177,989,354	51,484,140
		<u>P 8,167,589,445</u>	<u>P 5,252,402,324</u>

Retention payable pertains to amounts withheld from payments made to subcontractors to ensure compliance and completion of contracted projects ranging from 5% to 10% of every billing made by the contractor. Upon completion of the subcontracted projects, the amounts are returned to the subcontractors.

Non-trade payables pertains to dividends payable to non-controlling interests. On the other hand, dividends payables relates solely to the dividends declared by the Parent Company's.

Accrued expenses include unreleased checks and unpaid utilities.

Others include accrued salaries, government-related payables and other non-trade payables.

# 18. INTEREST-BEARING LOANS AND BORROWINGS

The details of short-term and long-term interest-bearing loans and borrowings are as follows:

	Notes	2019		2018
Current: Bank loans	18.2, 29.4	P 10,791,617,597	Р	5,651,033,175
Notes payable Lease liability Obligations under	18.1, 29.4 16.2	3,750,000,000 139,443,656		693,711,241
finance lease	14, 18.3, 29.1.2	<u>-</u> <u>14,681,061,253</u>		<u>63,829,077</u> 6,408,573,493
Balance carried forward		<u>P 14,681,061,253</u>	Р	6,408,573,493

	Notes	2019	2018
Balance brought forward		<u>P 14,681,061,253</u>	<u>P 6,408,573,493</u>
Non-current:			
Bank loans	18.2, 29.4	27,634,014,387	25,124,805,081
Notes payable	18.1, 29.4	5,102,929,990	5,152,791,231
Lease liability	16.2	334,907,047	-
Obligations under			
finance lease	14, 18.3,		
	29.1.2		94,094,180
		33,071,851,424	30,371,690,492
		P 47,752,912,677	P 36.780.263.985

The total unpaid interest from the foregoing interest-bearing loans and borrowings as of December 31, 2019 and 2018 amounted to P119.6 million and P126.7 million, respectively, and is presented as Interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17).

#### 18.1 Notes Payable

#### (a) Notes Payable – Current

As of December 31, 2019 and 2018, current portion of Notes Payables pertains to 50% share in loans availed by MGCJVI. On March 22, 2018, MGCJVI entered into a P7.50 billion Omnibus Loan and Security Agreement (OLSA) with Metropolitan Bank & Trust Company (MBTC) and Philippine National Bank (PNB) as Lenders, PNB Trust Banking Group as Facility Agent and Security Trustee, and PNB Capital and Investment Corp. and First Metro Investment Corp. as Lead Arrangers.

The proceeds from the loan shall be used to partially finance the capital expenditures and costs in relation to the Project.

Details of the loan follow:

- 1) Interest: Interest is the sum of the benchmark rate plus 100 basis points. Benchmark rate is the PDST-R2 benchmark tenor for three (3) months as published on the Philippine Dealing & Exchange Corp. page (or such successor page) of Bloomberg (or such successor electronic service provider) under the heading "PDST-R2" at approximately 4:15 pm on the Interest Rate Setting Date; provided, that, in the event that a new benchmark rate will be adopted by the Bankers' Association of the Philippines or the existing benchmark rate is no longer reflective of the prevailing market rates, as may be reasonably determined by the Lenders together with the MGCJVI, all parties shall adopt a new benchmark rate appropriate for the Loan. Such interest shall accrue from and including the first day of each interest period and excluding the last day of such interest period.
- 2) Repayment: The principal amount shall be paid in the following instalments, within three (3) banking days from the MGCJVI's receipt of the relevant milestone payments from BCDA for the construction services rendered.

Principal Repayment Schedule	Milestone payment from BCDA - at 100% (in Bn)	Principal repayment of the Loan amount
First	P5.58	85% of milestone payment
Second	1.66	100% of milestone payment
Third	2.12	remaining balance of loan

As of January 23, 2020, the MGCJVI paid the first milestone payment to MBTC and PNB amounting to P4,785 million. The full repayment of the Loan shall be made not later than the maturity date which is May 18, 2021. However, the management expects that the second and third milestone payments would be on March 31, 2020 and June 21, 2020, respectively.

- 3) Security: As security for timely payment of the loan and prompt observance of all provisions of the OLSA, the following are assigned as collateral on the Loan:
  - Project receivables and all monies standing in the MGCJVI's Payment Accounts amounting to P365.0 million
  - Project documents (EPC Contract, Notice of Award Certificate of Funds Availability and Bid Proposal)
- 4) Covenants: The OLSA provide certain restrictions and requirements which include among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provide financial covenants which include maintaining at each testing date a maximum debt-to-equity ratio of 80:20 after the first principal repayment date.

The total current portion of notes payable, which pertains to 50% share in loans availed by MGCJVI, amounted to P3,750.0 million in 2019 and P693.7 million in 2018.

(b) 2013 Notes Facility

On February 19, 2013, the Parent Company executed a notes facility agreement with a local universal bank. In this agreement, the Parent Company desired to offer and issue fixed-rate corporate notes in the aggregate principal amount of P4,000.0 million. The net proceeds of the notes after deducting direct issue costs, such as underwriting fees and commissions, documentary stamp tax and other expenses associated with the issuance, amounted to P3,957.3 million.

The notes constitute direct, unconditional, unsubordinated, general and unsecured obligation ranking at least pari passu with all other present and future direct, unconditional, unsubordinated and unsecured obligations of the Parent Company.

The notes are issued in three tranches with the following details:

	Principal	<u>Term in Years</u>	Interest Rate
Tranche A	P 650,000,000	5	5%
Tranche B	3,250,000,000	7	6%
Tranche C	100,000,000	10	6%

#### <u>P 4,000,000,000</u>

The nominal rates refer to the Philippine Dealing System Treasury (PDST) Fixing rates with respect to the term of each tranche plus an interest spread of 1.75% for Tranche A and B and 1.50% for Tranche C.

The notes, among other things, restrict the Parent Company's ability to:

- incur any indebtedness to be secured by or to benefit from any lien, in favor of any creditor on, or in respect of any present or future assets or revenues or the right to receive income;
- 2) make any material change in the nature of its business from that being carried on as of the signing date;
- enter into any merger or consolidation except if the issuer retains control of the surviving corporation, such merger or consolidation is required by law, and such merger does not result in material adverse effect;
- 4) amend its articles of incorporation and/or by-laws except as required by law;
- 5) declare or pay any cash dividend to its stockholders (other than dividends payable solely in shares of its capital stock and cash dividends due on its outstanding preferred shares) or retain, retire, purchase or otherwise acquire any class of its capital stock, or make any other capital or other asset distribution to its stockholders, unless all payments due under the notes are current and updated and provided that any such payment is made out of retained earnings and the debt to equity ratio of 2:1 are maintained;
- 6) sell, assign, lease, transfer, and/or dispose all or substantially all of its properties;
- 7) assign, transfer or otherwise convey any right to receive any of its income or revenues;
- 8) voluntarily suspend its business operations in a manner that will result in a material adverse effect;
- 9) extend any loan, advance or subsidy to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- 10) permit its financial debt to equity ratio to exceed 2:1; and,
- 11) voluntarily prepay any indebtedness.

The Parent Company has complied with all the debt covenants set forth in the notes facility agreement as the transactions during the intervening periods are under the ordinary course of business.

In 2018, Tranche A has matured already, leaving tranche B and C outstanding, with a carrying value of P3,162.9 million and P3,192.8 million as at December 31, 2019 and 2018, respectively. The whole carrying amount is presented under non-current portion of notes payable.

#### (c) 2016 Various Notes Facility

In 2016, the Parent Company entered into various notes facility arrangement with a local bank to refinance the corporate note issued in 2011 and to finance its capital expenditure and general corporate requirements.

The notes are issued with the following details:

Date Issued		Principal	Term in years	Interest Rate
September 16, 2016	P	650,000,000	10	5.5%
December 5, 2016		350,000,000	10	6.37%
December 16, 2016		1,000,000,000	10	6.37%

#### P 2,000,000,000

These 10-year corporate notes bear an interest rate based on the closing per annum rates of a ten (10)-year PDST-R2 rate on the PDS Group website plus a certain spread. The Parent Company has to maintain a debt-to-equity ratio of not more than 2.33 and a debt service coverage ratio of at least 1.1.

The notes, among other things, restrict the Parent Company's ability to:

- 1) Engage in any business or make or permit any material change in the character of its business from that authorized on its amended articles of incorporation and by-laws;
- 2) Amendment of articles of incorporation and by-laws which would cause a material adverse effect or be inconsistent with the provisions of the finance document;
- Change of ownership and management if as a result the stockholdings of Citicore Investments Holdings Inc. will fall below 51% or enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect;
- 4) Sale of asset, transfer or dispose of all or substantially all of its properties and assets except in the ordinary course of business;
- 5) Declaration of dividends or retirement of capital if the issuer shall not be in compliance with the financial covenants or would result to an event of default;
- 6) Loans and advances to its directors, officers and stockholders (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- 7) Make a capital expenditure not in the ordinary course of business;
- 8) Incur additional debt or act as surety on behalf of third parties or incur monetary obligation which shall cause the issuer to breach the financial covenants;
- 9) Loans and advances to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- 10) Directly or indirectly incur or suffer to exist any lien upon any assets and revenues, present and future of the issuer or enter into any loan facility agreement secured by or to be secured by a lien upon any assets and revenues, present and future whether registered or unregistered of the issuer;
- 11) Except for permitted investments, invest in or acquire any (i) share in or any security issued by any person, (ii) acquire directly or indirectly the business or going concern or all substantially all the properties and assets or business of any other corporation or entity or invest in a controlling entity therein; and,
- 12) It will not voluntarily suspend or discontinue its entire or a substantial portion of its business operation.

In 2018, all of the three tranches of the second corporate note remained outstanding, with a carrying value of P1,940.0 million and P1,960.0 million as at December 31, 2019 and 2018, respectively. The whole carrying amount is presented under non-current portion of notes payable.

As of December 31, 2019 and 2018, the carrying amount of all the corporate notes are P8,852.9 million and P5,846.5 million, respectively.

Total interest on these notes payable amounted to P304.8 million, P341.7 million and P354.2 million in 2019, 2018 and 2017, respectively, and is presented as part of Interest expense from notes payable under Finance Costs account (see Note 25.1). Unpaid interest as of December 31, 2019 and 2018 amounting to P29.8 million and P26.0 million, respectively, and is presented as part of Interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17).

On August 10, 2017, the Parent Company sent a letter to the bank requesting the waiver of one of the loan negative covenants that prohibits the stockholdings of Citicore in the Parent Company to fall below 51% or enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect (see Note 1.1). In September 2017, the request was granted by the bank. The Parent Company is in compliance with all other covenants required to be observed under the loan facility agreement as of December 31, 2019 and 2018.

#### 18.2 Bank Loans

#### (a) Omnibus Loan and Security Agreement – December 17, 2014

On December 17, 2014, GMCAC entered into a P20,000.0 million (which at GMCAC's option may be increased up to P23,300.0 million) OLSA with various local universal banks, as onshore lenders. On January 26, 2015, the parties amended the facility to include another universal bank as offshore lender to contribute US \$75.0 million (or equivalent to P3,500.0 million) into the facility.

The facility has a term of 15 years, the repayment of which starts in 2019 and shall continue every year thereafter until 2030; and, interest requirements that are payable annually based on the following:

	First 7 Years	Last 8 Years
P20,000.0 million onshore loan	Sum of Base Rate 1 (PDST-R2 benchmark yield) and credit spread	Sum of Base Rate 2 (PDST-R2 benchmark yield) and credit spread
US\$75.0 million offshore loan	LIBOR plus credit spread	LIBOR plus credit spread

As security for timely payment of the loan and prompt observance of all provision of the Omnibus Agreement, the following are pledge as collateral on this loan:

- all monies deposited and from time to time standing in the Cash Flow Waterfall Accounts;
- the Project receivables;
- the proceeds of any asset and business insurance obtained, except for the proceeds of insurance policies arising from damage of any Project Assets;

- the Project Documents (Accession Agreement, Technical Service Agreement and Engineering and Procurement Contract); and,
- the 100% of the total issued and outstanding capital stock of GMCAC.

As of December 31, 2019 and 2018, the carrying amount of the assets pledged as collateral amounted to P862.7 million and P680.4 million, respectively (see Note 12.6).

In addition, the OLSA provides certain restrictions and requirements which include, among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provides financial covenants which include maintaining a maximum debt to equity ratio of 70:30 and a debt service coverage ratio of at least 1.1 times following the Project completion date. As of December 31, 2019 and 2018, GMCAC has complied with the financial and non-financial covenants.

Moreover, GMCAC's BOD authorized GMCAC to establish, maintain and operate trust and investment accounts with a Security Trustee to ensure the prompt payment of the required amortization, interest and principal of the long-term loan, which was established and maintained by GMCAC during the reporting period (see Note 12.6).

The total drawdowns to date made for the onshore loan amounted to P20,850.0 million while drawdowns on the offshore loan amounted to US\$75.0 million (or equivalent to P3.8 billion). As of December 31, 2019, the carrying amount of the total onshore and offshore loans amounted to P24,277.9 million, of which current and non-current portion are P543.9 million and P23,734.0 million, respectively. As of December 31, 2018, the carrying amount amounted to P24,299.8 million which is presented under non-current portion of bank loans.

The movements of debt issuance cost relating to drawn amounts follows:

	<b>2019</b> 2018
Beginning balance Additions Amortization during the year	P293,695,919P264,384,5633,411,46744,064,887(30,747,898)(14,754,531)
Ending balance	<u>P 266,359,488</u> <u>P 293,694,919</u>

The portion of the debt issue costs pertaining to the undrawn amount of the borrowing facility is recognized as part of Deferred transaction cost under Other Non-current Assets in the consolidated statements of financial position (see Note 12.7).

Total interest expense on these loans, including the amortization of debt issue costs, amounted to P946.2 million, P552. 9 million and P213.1 million in 2019, 2018 and 2017, respectively, and is presented as part of Interest expense from bank loans under Finance costs under Other Income (Charges) account in the consolidated statements of income (see Note 25.1). Total accrued interest amounting to P71.2 million and P83.8 million as of December 31, 2019 and 2018, respectively, is presented as part of Interest payable under Trade and Other Payables in the consolidated statements of financial position (see Note 17).

Provision in the loan indicates that the borrower shall pay to the lenders, a commitment fee equivalent to 0.3% per annum of the undrawn or uncancelled portion of the commitment that GMCAC does not draw in accordance with the drawdown schedule.

In order to hedge the interest rate exposure on this floating rate US dollar-denominated loan maturing in June 2022, GMCAC entered into an interest rate swap transaction. As at December 31, 2019 and 2018, GMCAC recognized P78.6 million derivative liability (see Note 17) and P26.3 million derivative asset (see Note 7), respectively.

The total amount of liability from bank loans of GMCAC as of December 31, 2019 is P24,277.9 million. The current and non-current portion of the liability on these bank loans are P543.9 million and P23,734.0 million, respectively.

#### (b) OLSA for PITX project

In 2015, the MWMTI entered into an Omnibus Loan and Security Agreement (OLSA) with a local universal bank for a loan facility amounting to P3,300.0 million to finance the construction of the ITS Project. In 2019, the MWMTI requested the lender to increase the loan by P600.0 million making the total principal loan to P3,900.0 million.

In 2017, the MWMTI made its first drawdown amounting to P825.0 million while the remaining loan facility was fully drawn in 2019 in tranches amounting to P3,075.0 million.

The loan principal shall be amortized quarterly over 15 years and the first principal repayment is due on January 16, 2021. The interest-bearing loan is secured by the Joint Venturers and bear annual interest of 4.62%-6.89% in 2019.

The interest-bearing loan requires the MWMTI to maintain a maximum debt-to-equity ratio of 70:30. In addition, the MWMTI is also required to observe at all times until full payment of the loan a debt service coverage ratio of at least 1.25.

With regard to the loans aforementioned, MWMTI has complied with affirmative and negative covenants, except that in 2019, MWMTI exceeded the agreed Debt-to-Equity Ratio and had lower than the stated Debt Service Coverage Ratio. Prior to December 31, 2019, MWMTI requested for the financial covenants not to be enforced during the grace period of the loan, which was conformed by one of the Bank's officers. MWMTI was also able to increase its credit line and drawdown such increase in 2019, has been up to date in its servicing of the loan and not received any written notice from the bank, as of the date of the issuance of the consolidated financial statements, that the loan is already due and demandable, which is provided in the loan agreement as basis to classify the loan as current.

The total carrying value of bank loans of MWMTI amounting to P3,900.0 million and P825.0 million as at December 31, 2019 and 2018 respectively are presented under the non-current portion of bank loans.

#### (c) Other Bank Loans

In addition, the Group also obtained various bank loans with total outstanding balance of P10,247.7 million and P5,651.0 million as of December 31, 2019 and 2018, respectively, representing unsecured short-term loans from other local banks. The loans bear fixed annual interest rates ranging from 5.13% to 7.0% in 2019, 2.6% to 2.8% in 2018, and 2.6% to 2.8% in 2017. Total interest on these bank loans amounted to P629.9 million, P160.9 million and P66.7 million in 2019, 2018 and 2017 respectively, and is presented as part of Interest expense from bank loans under Finance costs under Other Income (Charges) account in the consolidated statements of income (see Note 25.1). The unpaid portion of these interest amounted to P18.7 million and P18.9 million as of December 31, 2019 and 2018, respectively, and is presented as part of Interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17).

The total amount of various bank loans from the Parent Company amounting to P10,247.7 million and P5,651.0 million as at December 31, 2019 and 2018, respectively, are presented under the current portion of bank loans.

#### 18.3 Lease Liabilities (previously Obligations under Finance Lease)

The obligations under finance lease have an effective interest rate of 6.0% both in 2018 and 2017. Lease payments are made on a monthly basis. Total interest from these obligations amounted to P11.0 million and P14.8 million in 2018 and 2017, respectively, and is presented as Interest expense from finance lease under Finance Costs account in the statements of income (see Note 25.1).

The Group's lease liabilities as at December 31, 2019 amounting to P474.2 million is further classified to the current and non-current portion amounting to P139.3 million and P334.9 million, respectively.

Obligations under finance lease as at December 31, 2018 amounting to P157.9 million pertain solely to leases of the Parent Company. Amounts of P63.8 million and P94.1 million, respectively, are presented under the current and non-current portion.

As at January 1, 2019, the Group reclassified obligations under finance leases amounting to P157.9 million to lease liabilities due to the adoption of PFRS 16 [see Note 2.2(a)(iv)].

# **19. CONTRACT LIABILITIES**

The significant changes in the contract liability balances during the reporting periods are as follows:

	2019	2018
Balance at beginning of year	P 4,670,482,671	P 1,466,488,633
Increase due to billings excluding amount recognized as revenue during the year	3,931,138,000	3,976,398,693
Revenue recognized that was included in contract liability	, , ,	
at the beginning of the year	( 3,765,451,114)	( 859,577,796)
Effect of financing component	<u> </u>	87,173,141
Balance at end of year	P 4,931,269,957	<u>P 4,670,482,671</u>

The details of this account are as follows:

	Notes		2019		2018
Current: Withholding taxes Deferred output VAT Deferred revenue Others		P	80,913,142 70,994,272 12,147,113 56,007,237	Р	102,406,787 38,907,666 25,928,897 66,574,224
		P	220,061,764	Р	233,817,574
Non-current:					
Security deposits	29.1.3	Р	586,498,441	Р	148,010,532
Unearned rent income			154,643,665		34,015,340
Retention payable	17		-		186,140,105
		<u>P</u>	741,142,106	<u>P</u>	368,165,977

Deferred revenue represents advance payments from customers and concessionaires that are subject to refund or future billing applications within 12 months from the end of the reporting period.

As of December 31, 2018, security deposits pertains mainly to the amounts received from lessees in relation to GMCAC's airport operations. In 2019, the Group received additional security deposits open full operations of MWMTI's PITX (see Note 29.1.3).

Unearned rent income pertains to the difference between the fair value and principal amount of security deposits received at the inception of the lease with concessionaires, which shall be amortized over the corresponding lease term.

Others under current liabilities significantly include government-related payables for employee benefits.

# 21. **REVENUES**

When the Group prepares its investor presentations and when the Group's Executive Committee evaluates the financial performance of the operating segments, it disaggregates revenue similar to its segment reporting as presented in Notes 2.13 and 4.

The Group determines that the categories used in the investor presentations and financial reports used by the Group's management can be used to meet the objective of the disaggregation disclosure requirement of PFRS 15, which is to disaggregate revenue from contracts with customers and other counterparties into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

A summary of additional disaggregation from the segment revenues and other unallocated income are shown below.

	Notes	Point in time	Over time	Short-term	Long-term	Total
2019:						
Construction revenues	21.1					
Contract revenues		P - I	9 14,401,891,771	Р -	P14,401,891,771	P 14,401,891,771
Sale of precast		-	690,145,856	690,145,856	-	690,145,856
Sale of ready mix concrete		48,707,959	-	48,707,959	-	48,707,959
Equipment rental		-	168,323,797	168,323,797	-	168,323,797
Airport operations:	21.2					
Aeronautical revenues		-	2,017,492,164	2,017,492,164	-	2,017,492,164
Aero related revenues		-	433,345,599	433,345,599	-	433,345,599
Non-aero related revenues		-	1,240,274,696	1,240,274,696	-	1,240,274,696
Airport merchandising operations:	21.3					
Food revenues		143,559,337	-	143,559,337	-	143,559,337
Non-food revenues		112,473,557	-	112,473,557	-	112,473,557
Consignment		70,188,285	-	70,188,285	-	70,188,285
Terminal operations	21.4					
Rental revenue - effect of						
straight-line method		-	382,476,437	-	382,476,437	382,476,437
Rental revenue – per contract		-	146,237,035	-	146,237,035	146,237,035
Construction revenue		-	26,688,355	-	26,688,355	26,688,355
						P 19,881,804,848
2018:						
Contract revenues	21.1					
Contract revenues		P - I	2 12,381,076,732		P12,381,076,732	P 12,381,076,732
Sale of precast		-	293,905,649	293,905,649	-	293,905,649
Sale of ready mix concrete		13,479,829	-	13,479,829	-	13,479,829
Airport operations:	21.2					
Aeronautical revenues		-	1,654,502,111	1,654,502,111	-	1,654,502,111
Aero related revenues		-	371,956,688	371,956,688	-	371,956,688
Non-aero related revenues		-	969,522,231	969,522,231	-	969,522,231
Airport merchandising operations:	21.3					
Food revenues		142,792,131	-	-	142,792,131	142,792,131
Non-food revenues		45,193,644	-	-	45,193,644	45,193,644
Consignment		101,909,020	-	-	101,909,020	101,909,020
Terminal operations	21.4	-	17,653,392	-	17,653,392	17,653,392
						<u>P15,991,991,427</u>

# 21.1 Contract Revenues

The details of this account for the years ended December 31, 2019, 2018 and 2017 are composed of the revenues from:

	2019	2018	2017
Contracts in progress Completed contracts	P 15,140,197,972 <u>168,871,411</u>		
	<u>P15,309,069,383</u>	<u>P12,688,462,210</u>	<u>P16,712,638,593</u>

About 7%, 3%, and 12% of the contract revenues for 2019, 2018 and 2017, respectively, were earned from contracts with an associate and certain related parties under common ownership (see Note 28.1).

# 21.2 Airport Operations Revenues

The details of this account are composed of the revenues from:

	Note	2019	2018	2017
Aeronautical			P1,654,502,111	
Concession		606,495,158	506,752,023	373,227,479
Rental	29.1.3	514,492,251	445,114,709	303,230,474
Others		552,632,886	389,612,187	342,354,717
		<u>P 3,691,112,459</u>	<u>P 2,995,981,030</u>	<u>P2,298,404,890</u>

Others include non-aero related services like taxi and bus ticket collection, service charges, advertising license and fees, and the likes.

# 21.3 Airport Merchandising Operations Revenue

The details of this account for the years ended December 31, 2019, 2018 and 2017 are as follow:

		2019		2018		2017
Sale of food Sale of non-food items Consignment	P	143,559,337 112,473,557 70,188,285	Р	142,792,131 45,193,644 101,909,020	Р	86,297,920 1,739,128 60,062,491
	<u>P</u>	326,221,179	P	289,894,795	P	148,099,539

# 21.4 Terminal Operations Revenue

The PITX Project undertaken by the Group with the DOTr gives the Group the control over the terminal area and the right to collect concessionaire revenue. As disclosed in Note 9, contract assets include unbilled receivable in 2019 which pertains to the cost of the terminal area which is to be recovered through the Grantor payments.

The construction of the PITX Project was completed in 2019 and the Group has no unsatisfied performance obligations as of year-end.

For 2019 and 2018, the details of terminal operations revenue (see Note 29.1.3) are composed of the revenues from:

	2019	2018
Rental revenue – effect of straight-line method Rental revenue – per contract Construction revenue	P 382,476,437 146,237,035 26,688,355	P - - 17,653,392
	<u>P 555,401,827</u>	<u>P 17,653,392</u>

# 22. DIRECT COSTS

# 22.1 Contract Costs

The following is the breakdown of contract costs for the years ended December 31:

	Notes	2019	2018	2017
Materials		P 5,522,579,742	P 3,918,321,688	5,685,402,272
Outside services		4,731,572,291	4,273,853,758	6,210,374,440
Salaries and employee				
benefits	24.1	1,424,719,436	1,019,472,422	860,277,769
Depreciation	14	773,562,002	552,073,867	483,038,875
Project overhead		839,364,144	1,020,454,120	845,008,197
			D 40 -04 4-5 055	D 4 4 00 4 4 04 550
	23	<u>P 13,291,797,615</u>	<u>P 10,784,175,855</u>	<u>P 14,084,101,553</u>

Project overhead includes insurance, repairs and maintenance, gas and oil, travel and transportation, professional fees, utilities, municipal permits, taxes, security services, office supplies and various rental expenses of staging areas.

#### 22.2 Costs of Airport Operations

The following is the breakdown of cost of airport operations:

	Notes		2019		2018		2017
Amortization of concession asset Utilities	13	Р	738,596,573 268,586,765	Р	380,194,399 194,614,309	Р	154,337,821 125,742,781
Outside services			147,038,962		114,570,441		50,111,681
Repairs and			117,030,702		11,570,111		50,111,001
maintenance			133,298,432		62,582,204		24,713,999
Salaries and employee							
benefits	24.1		65,635,177		52,363,844		45,045,096
Airport operator's fee	23,						
	29.3.1(b)		47,585,582		38,774,762		26,910,779
Airline collection							
charges	23		44,826,143		28,667,430		23,025,228
Insurance			33,414,799		27,171,465		21,185,125
Technical service charg	e		29,567,996		26,617,230		15,812,217
Others			28,066,432		16,273,769		13,603,799
	23	<u>P</u>	1,536,616,861	<u>P</u>	941,829,853	P	500,488,526

#### 22.3 Costs of Airport Merchandising Operations

The following is the breakdown of cost of airport merchandising operations for the years ended December 31, 2019, 2018, and 2017:

	Note	2019		2018	2017
Cost of goods sold:					
Food	Р	37,059,400	Р	40,586,331	P 23,683,025
Consignment		34,367,114		-	16,701,545
Non-food		16,474,013		29,820,697	299,837
Spoilage and pilferages		348,442		11,163	162,758
Purchase discounts	(	34,705)	(	<u> </u>	50,056)
	23 <u>P</u>	88,214,264	<u>P</u>	70,358,260	<u>P 40,797,109</u>

# 22.4 Cost of Terminal Operations

For 2019 and 2018, the following is the breakdown of cost of terminal operations:

	Note	2019	2018
Terminal costs		P 176,099,593	Р -
Depreciation and amortization		100,176,498	-
Construction cost		26,688,354	17,653,392
Cost of property maintenance		8,685,061	
	23	<u>P 311,649,506</u>	<u>P 17,653,392</u>

# 23. OPERATING EXPENSES BY NATURE

The details of operating expenses by nature are shown below.

	Notes	2019	2018	2017
Materials, supplies				
and facilities		P 5,551,240,778	P 3,686,294,789	P5,696,914,274
Outside services		5,215,333,898	4,686,645,439	6,333,998,651
Salaries and employ	ee			
benefits	24.1	1,991,316,155	1,477,935,003	1,371,232,087
Depreciation	12.5, 13	,		
and amortization	14, 15	1,757,625,213	1,023,451,211	695,964,736
Project overhead		866,052,497	1,038,107,512	845,008,197
Utilities		363,250,340	229,536,350	153,923,584
Taxes and licenses		276,163,672	60,664,159	30,750,090
Repairs and				
maintenance		189,924,853	80,495,117	57,249,626
Professional fees	22.2	146,976,840	63,943,006	44,179,254
Cost of goods sold	22.3	88,214,264	70,358,260	40,797,109
Selling expense		85,147,602	73,730,322	38,550,315
Advertising Travel and		56,363,309	19,467,781	17,639,348
		48,771,300	23,285,952	34,616,672
transportation Airport		40,771,300	23,263,932	54,010,072
operator's fee	22.2,			
operator s ree	29.3.1(b)	47,585,582	38,774,762	26,910,779
Rentals	16.3, 28.2,		50,771,702	20,710,777
Itolitalo	29.1.1	47,439,832	40,656,518	21,132,049
Airline collection		,	,	,,,,
charges	22.2	44,826,143	28,667,430	23,025,228
Insurance		38,363,156	26,681,266	21,209,381
Representation		30,074,308	15,756,881	28,598,072
Security services		3,437,271	8,278,781	9,321,858
Gas and oil		859,601	1,180,339	1,236,983
Impairment losses				
on receivables	6	38,591	305,839,093	96,652,067
Miscellaneous		189,511,554	93,921,889	244,163,727
		<u>P17,038,516,759</u>	<u>P13,093,671,860</u>	<u>P15,833,074,087</u>

Miscellaneous includes certain construction reworks and warranty cost for certain projects already completed.

1				
	Notes	2019	2018	2017
Contract costs	22.1	P 13,291,797,615	P10,784,175,855	P14,084,101,553
Costs of airport operations	22.2	1,536,616,861	941,829,853	500,488,526
Cost of terminal operations	22.4	311,649,506	17,653,392	-
Costs of airport merchandising operations	22.3	88,214,264	70,358,260	40,797,109
Other operating expenses		1,810,238,513	1,279,654,500	
		P 17,038,516,759	P13.093.671.860	P15,833,074,087

These expenses are classified in the consolidated statements of income as follows:

# 24. POST-EMPLOYMENT DEFINED BENEFIT OBLIGATION

# 24.1 Salaries and Employee Benefits Expense

Expenses recognized for salaries and employee benefits are presented below.

	Notes	2019	2018	2017
Short-term employee benefits Post-employment benefit		P 1,954,902,308	P1,443,324,841	P1,338,246,782
	24.2	36,413,847	34,610,162	32,985,305
	23	<u>P 1,991,316,155</u>	<u>P1,477,935,003</u>	<u>P1,371,232,087</u>

The expenses are allocated in the consolidated statements of income as follows:

	Notes	2019	2018	2017
Contract costs Costs of airport operations Other operating expenses	22.1	P 1,424,719,436	P1,019,472,422	P 860,277,769
	22.2	65,635,177	52,363,844	45,045,096
		500,961,542	406,098,737	465,909,222
	23	<u>P 1,991,316,155</u>	<u>P1,477,935,003</u>	<u>P1,371,232,087</u>

#### 24.2 Post-employment Benefit

#### (a) Characteristics of Defined Benefit Plan

The Group maintains a partially funded and noncontributory post-employment defined benefit plan covering all regular full-time employees. The Group conforms to the minimum regulatory benefit under the R.A. No. 7641, *Retirement Pay Law*, which is of the defined benefit type and provides a retirement benefit in lump sum equal to 22.5-day pay for every year of credited service. The regulatory benefit is paid in a lump sum upon retirement. The normal retirement age is 60 with a minimum of 5 years of credited service.

# (b) Explanation of Amounts Presented in the Consolidated Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation report obtained from an independent actuary in 2019, 2018 and 2017.

The amounts of post-employment DBO in the consolidated statements of financial position are determined as follows:

	2019	2018
Present value of the DBO Fair value of plan assets		P 180,733,570 (3,934,974)
	<u>P 340,207,630</u>	<u>P 176,798,596</u>

The movements in the present value of the DBO are as follows:

		2019		2018
Balance at beginning of year	Р	180,733,570	Р	177,245,984
Current service cost		36,413,847		34,610,162
Interest cost		12,772,283		10,111,154
Benefits paid directly				
from book reserve	(	153,459)		-
Remeasurement/actuarial losses	-			
(gains) arising from:				
Changes in financial assumptions		104,497,013	(	60,160,684)
Experience adjustments		10,329,077		20,082,761
Changes in demographic assumptions		-	(	<u>1,155,807</u> )
Balance at end of year	P	344,592,331	P	180,733,570

Actuarial losses arising from experience adjustments pertain to the net effect of differences between previous actuarial assumptions and what actually incurred.

The movements in the fair value of plan assets are presented below.

		2019		2018
Balance at beginning of year Interest income	Р	3,934,974 295,909	Р	3,979,771 226,848
Return on plan assets (excluding amounts included in net interest)		153,818	(	271,645)
Balance at end of year	<u>P</u>	4,384,701	<u>P</u>	3,934,974

The plan assets as of December 31, 2019 and 2018 consist of the Unit Investment Trust Fund (UITF) amounting to P4.1 million and P3.9 million, respectively. The Group has 2,070 participation units on UITF managed by the trust department of a certain universal bank [see Note 32.2(c)]. Actual return on plan assets amounted to P0.45 million in 2019. Actual loss on plan assets amounted to P0.04 million in 2018 while actual return on plan assets amounted to P0.05 million in 2017.

The components of amounts recognized in consolidated income and in the consolidated comprehensive income (loss) in respect of the defined benefit post-employment plan are as follows [see Note 24.2(b)]:

		2019		2018		2017
Recognized in consolidated profit or loss: Current service cost Net interest expense	P	36,413,847 12,476,374	Р	34,610,162 9,884,306	Р	32,985,305 6,069,457
	<u>P</u>	48,890,221	<u>P</u>	44,494,468	<u>P</u>	39,054,762
Recognized in consolidated other comprehensive income (loss): Actuarial gains (losses) arising from: Changes in financial assumptions Experience adjustments Changes in demograph assumptions Return on plan assets (excluding amounts included in net		104,497,013) 10,329,077) -		60,160,684 20,082,761) 1,155,807		7,317,776) 112,241
interest)		153,818	()	271,645)	(	<u>165,156</u> )
	( <u>P</u>	114,672,272)	P	40,962,085	( <u>P</u>	21,711,134)

Current service costs are included as part of Salaries and employee benefits under Other Operating Expenses account in the consolidated statements of income. The net interest expense is included as part of Finance Costs account in the consolidated statements of income (see Note 25.1).

Amounts recognized in other comprehensive income (loss) are presented under item that will not be reclassified subsequently to profit or loss.

In determining the amounts of the post-employment DBO, the following significant actuarial assumptions were used:

	2019	2018	2017
Discount rate Expected return on	5.20%	7.62%	5.74%
plan assets Employee turn-over rate	5.00% 3.00%	5.00% 3.00%	5.00% 3.00%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 23.8 years. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bonds with terms to maturity approximating to the terms of the post-employment obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

#### (c) Risks Associated with the Defined Benefit Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

#### (i) Investment and Interest Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. As of December 31, 2019 and 2018, the plan has short-term investments managed through UITF.

#### (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

#### (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the post-employment defined benefit plan are described below and in the next page.

#### (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the post-employment DBO as of December 31:

	Impact of	Impact on Post-Employment Defined				
		<b>Benefit Obligation</b>	1			
	Change in	Increase in	Decrease in			
	Assumption	Assumption	Assumption			
2019:						
Discount rate	+/-1%	(P 48,502,483)	P 59,729,362			
Salary growth rate	+/- 1%	58,622,237	( 48,589,911)			
2018:						
Discount rate	+/-1%	(P 23,812,091)	P 28,914,418			
Salary growth rate	+/-1%	29,069,377	( 24,329,729)			

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the post-employment DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

#### (ii) Funding Arrangements and Expected Contributions

The retirement plan trustee has no specific matching strategy between the plan assets and the plan liabilities.

The Group is not required to pre-fund the future defined benefits payable under the plan assets before they become due. For this reason, the amount and timing of contributions to the plan assets are at the Group's discretion. However, in the event a benefit claim, the shortfall will be due and payable from the Group to the plan assets.

The maturity profile of undiscounted expected benefit payments within 10 years from the end of the reporting periods follows:

	2019	2018
More than 1 year to 5 years More than 5 years to 10 years	P 53,612,047 122,066,472	P 39,224,293 97,939,503
	<u>P 175,678,519</u>	<u>P 137,163,796</u>

The weighted average duration of the DBO at the end of the reporting period is 15.9 years.

#### 25. OTHER INCOME (CHARGES)

#### 25.1 Finance Costs

The breakdown of this account in is as follows:

	Notes		2019		2018		2017
Interest expense from: Bank loans Notes payable Lease liability Accretion of	18.2 18.1 18.3	Р	1,696,106,457 304,778,086 22,133,682	р	717,968,215 341,717,197 10,987,097	Р	279,835,724 354,192,747 14,799,233
security deposit		_	2,164,623	_			
		Р	2,025,182,848	Р	1,070,672,509	Р	648,827,704
Balance carried forward		P	2,025,182,848	P	1,070,672,509	P	648,827,704

	Notes	2019	2018	2017
Balance brought forward		<u>P 2,025,182,848</u>	<u>P 1,070,672,509</u>	<u>P 648,827,704</u>
Finance cost – PFRS 15 Interest expense on retirement	19	258,346,364	104,906,299	-
obligation – net Bank charges Foreign currency	24.2	12,476,374 9,501,226	9,884,306 4,381,750	6,069,457 8,399,117
losses – net Loss on sale of financial assets		3,420,967	135,378,464	-
at FVOCI (previously AFS financial assets)	10		8,203,815	78,487,134
		<u>P 2,308,927,779</u>	<u>P 1,333,427,143</u>	<u>P 741,783,412</u>

Finance cost – PFRS 15 pertains to the portion of the transaction price regarded as interest expense due to the significant financing components within contracts [see Notes 2.17 and 3.1(c)]. This is the adjustment to the transaction price due to the time value of money. A contract is considered to have a significant financing component if the timing of payments agreed to by the parties provides the customer or the entity with a significant benefit of financing the transfer of goods or services.

### 25.2 Finance Income

The details of finance income are the following:

	Notes		2019		2018		2017
Interest income from: Advances to related							
parties	28.4	Р	441,000,000	Р	70,429,966	Р	8,263,465
Cash in banks	5		105,406,640		41,520,356		16,281,624
Short-term							
placements	5		5,152,906		36,258,500		49,786,941
Foreign currency							
gains – net	18.2(a)		137,098,221		-		16,418,553
Day one gain			79,180,145		-		-
Defaults			5,567		-		-
Financial assets at FVTPL	7				72,389,335		94,094,313
		P	767,843,479	P	220,598,157	P	184,844,896

Foreign currency gains – net resulted from the Group's foreign currency-denominated transactions especially its off-shore loan [see Note 18.2(a)].

Day one gain pertains to interest earned on security deposits collected from leases recorded by MWMTI at amortized cost using effective interest method.

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## 25.3 Others – net

This consists of the following:

	Notes	2019	2018	2017
Unrealized gain (loss) on interest rate swap Consultancy fee	7 <b>(1</b>	P 104,842,394) 102,906,182	P 45,218,078 (1	P 18,927,939)
Rental of equipment		84,817,209	157,368,150	19,645,974
Equity in net profit of associates and joint venture Gain on disposals	11.1, 11.3	32,674,443	10,209,371	3,606,389
of property and equipment Income from	14	9,603,796	2,876,025	5,248,792
scrap sales	8	7,294,766	3,369,824	622,850
Gain on bargain purchase Others	15 11.2,	-	307,365,622	-
	28.2 _	<u> </u>	<u> </u>	47,531,914 P 57,727,980

Consultancy fee pertains to fees charged by the Group to its clients for the engineering and design services rendered.

In August 2018, the Parent Company bought 344.5 million shares with par value of P1.00 per share from various stockholders of MTI with a total purchase price of P344.1 million. This business combination is part of the Parent Company's plan to totally take control of the business pertaining to terminal operations. As a result of the transaction, the Parent Company obtained 100% ownership interest in MTI and increased its effective ownership interest in MWMTI from 51% to 100% [see Note 1.2(i)]. This granted the Parent Company control over MTI, thereby the latter becoming a subsidiary from being a joint venture in 2017. Preacquisition loss amounted to P3.6 million.

The fair values of the identifiable assets acquired and liabilities assumed in 2018 are as follows:

Fair value of assets acquired:	
Cash and cash equivalents	P 199,791,025
Trade and other receivables	376,390,685
Investment property	1,461,141,676
Other assets	<u>    164,847,111</u> 2,202,170,497
Fair value of liabilities assumed:	
Interest-bearing loan	( 825,000,000)
Trade and other payables	( <u>415,687,982</u> )
	(
Fair value of net assets acquired	961,482,515

Balance brought forward	961,482,515
Fair value of consideration transferred –	
Cash	344,149,804
Previously-held interest in MWMTI	309,967,089
	654,116,893
Gain on bargain purchase	<u>P 307,365,622</u>

Trade and other receivables at date of acquisition is based on MWMTI's terminal construction and operations using the cost recovery method [see Note 2.17(d)].

The total excess of the consideration transferred over the acquisition date-fair value of the net assets acquired amounting to P307.4 million is presented as Gain on bargain purchase under Other Income (Charges) account in the 2018 consolidated statement of income. The gain on bargain purchase is due to the acquisition at par.

In 2018, Others also include penalty charges on late collections from customers amounting to P17.3 million.

# 26. TAXES

#### 26.1 Registration with the Board of Investments

On May 29, 2015, the BOI approved the Parent Company's application for registration of its projects as PPP for School Infrastructure Project Phase 2 – Contract Package A pursuant to Build-Lease-Transfer Agreement with the Philippine DepEd on a nonpioneer status under the Omnibus Investment Code of 1987. Under such registration, the Parent Company is entitled of the following incentives:

- (a) Income tax holiday (ITH) for a period of four years from May 30, 2015 or actual start of commercial operations, whichever is earlier;
- (b) Importation of capital equipment, spare parts and accessories at zero duty for a period of five years from May 30, 2015;
- (c) Additional deduction from taxable income of 50% of the wages corresponding to the increment in number of direct labor for skilled and unskilled workers in the year of availment; and,
- (d) Employment of foreign nationals which will hold supervisory, technical or advisory positions for five years from May 30, 2015.

On June 13, 2019, the BOI has approved the Parent Company's request for extension of the ITH incentive from May 28, 2019 to February 28, 2021 in relation to its PPP for School Infrastructure Project Phase 2.

On February 22, 2019, the BOI approved the Parent Company's application for registration as New Producer of Housing Components (Hollow Core Precast Pre-Stressed Slab) on a Non-Pioneer Status under the Omnibus Investments Code of 1987 (Executive Order No. 226). As such, the Parent Company is entitled to the following incentives:

- (a) ITH for a period of four years from February 2019 or actual start of commercial operations, whichever is earlier;
- (b) Importation of capital equipment, spare parts and accessories at zero-duty under Executive Order No. 57 and its Implementing Rules and Regulations:
- (c) Additional deduction from taxable income of fifty percent (50%) of the wages corresponding to the increment in number of direct labor for skilled and unskilled workers in the year of availment; and
- (d) Employment of foreign nationals which will hold supervisory, technical or advisory positions for five years from the date of registration.

On June 20, 2016, GMCAC was registered with the BOI as a PPP Project for the GMCAC Phase 2 – Operation and maintenance of Terminal 2 (Phase 2 O&M of T2) under the Concession Agreement with the DOTr and MCIAA as an expansion Project on a Non-pioneer status under the Omnibus Investment Code of 1987 (Executive Order No. 226).

Under the registration, GMCAC is entitled, among others, to ITH incentives for three years from December 2018 and July 2018 for Phase 1 and Phase 2, respectively, or actual start of commercial operations, whichever is earlier but in no case earlier than the date of registration. GMCAC has informed the BOI that the actual start of commercial operations of Phase I is on January 1, 2016 for ITH purposes.

Also, GMCAC is entitled to additional deduction from taxable income of 50% of the wages corresponding to the increment in number of direct labor in the year of availment as against the previous year, if the project meets the prescribed ratio of capital equipment to the number of workers set by the Board. This may be availed for the first five years from date of registration but not simultaneously with ITH.

GMCAC voluntarily waived the ITH incentives for Phase 2 O&M of T2 for the taxable period July 2018 to December 2018 and for the taxable year 2019. GMCAC subjected all revenues and expenses of Phase 2 O&M T2 to RCIT in 2019.

# 26.2 Registration with Clark Freeport Zone

MGCJVI was registered as Clark Freeport Zone (CFZ) enterprise on April 12, 2018 with registration number C2018-169. On April 26, 2007, R.A. 9400 or "An Act Amending R.A. 7227 as Amended, otherwise known as the Bases Conversion and Development Act of 1992 and for Other Purposes" was approved.

One of the major amendments to R.A. 7227, now embodied in R.A. 9400, is the official declaration of Clark, which used to be a Special Economic Zone, as a Freeport Zone that would cover 4,400 hectares of the former Clark Air Base. Under R.A. 9400, the CFZ shall be operated and managed as a separate customs territory ensuring free flow or movement of goods and capital equipment within, into and exported out of Clark, as well as provide incentives such as tax and duty-free importation of raw materials and capital equipment. However, exportation or removal of goods from the territory of Clark to other parts of the country will also be subjected to customs duties and taxes under the Tariff and Customs Code of the Philippines, as amended by the National Internal Revenue Code. As a CFZ-registered enterprise, in lieu of paying the regular corporate income tax rate of 30%, MGCJVI shall pay 5% tax on gross income earned, divided as follows: 3% to the national government and 2% to the municipality or city where the zone is located. In addition, it is exempt from other internal revenue tax dues for its registered activities within the Freeport Zone, such as business tax, VAT and excise tax.

Under Revenue Regulation No. 02-01, enterprises registered pursuant to the Bases Conversion and Development Act of 1992 under R.A. 7227, as well as other enterprises duly registered under special economic zones declared by law which enjoy payment of special tax rate on their registered operations or activities in lieu of other taxes, are not subject to improperly accumulated earnings tax.

# 26.3 Current and Deferred Taxes

The components of tax expense as reported in profit or loss and other comprehensive income in the consolidated statements of income and consolidated statements of comprehensive income are as follows:

		2019		2018		2017
Reported in consolidated profit or loss Current tax expense: Regular corporate income						
tax (RCIT) at 30%	Р	34,250,758	Р	132,111,752	Р	444,795,347
Minimum corporate income						
tax (MCIT) at 2%		67,906,224		-		-
BVI at 42% and 17%		18,719,686		-		-
Gross income tax (GIT) at 5%		15,865,847		_		_
Final tax at $20\%$ and $7.5\%$		3,872,695		23,877,358		23,188,157
		140,615,210		155,989,110		467,983,504
Deferred tax expense (income) relating to origination and reversal of temporary						
differences		183,587,512		336,855,049		111,065,886
	<u>P</u>	324,202,722	<u>P</u>	492,844,159	<u>P</u>	<u>579,049,390</u>
Reported in consolidated other comprehensive income (loss) Deferred tax expense (income) relating to origination and reversal of temporary	_					
differences	( <u>P</u>	34,401,682)	<u>p</u>	12,288,626	( <u>P</u>	<u>6,513,340</u> )

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A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense for the year ended December 31 is as follows:

		2019	2018			2017
Tax on pretax profit at 30%	Р	430,571,261	Р	716,105,499	Р	848,057,520
Adjustment for income subjected to lower tax rates Tax effects of:	(	<b>31,988,819)</b> (		32,502,891)	(	12,843,737)
Non-taxable income	(	128,453,670) (		36,156,168)	(	55,567,913)
Unrecognized deferred tax asset Non-deductible expenses Non-taxable net profit		32,592,470 52,247,644		- 208,679,709		- 58,865,143
under ITH	(	<u>30,766,164</u> ) (		363,281,990)	(	259,461,623)
	P	<u>324,202,722</u> 1	Р	492,844,159	<u>P</u>	579,049,390

The net deferred tax assets and net deferred tax liabilities recognized in the consolidated statements of financial position as of December 31, 2019 and 2018 relate to the following:

		2019		2018
Deferred tax assets: Net operating loss carryover (NOLCO) Unrealized foreign currency losses – net Advance payments from customers	P (	111,051,212 105,745,702) <u>38,993,047</u>	Р	- - -
	<u>P</u>	44,298,557	<u>P</u>	
Deferred tax liabilities:				
Amortization of concession assets	(P	593,363,264)	(P	351,766,039)
Excess of estimated costs over actual costs	(	224,534,781)	(	224,534,781)
Post-employment defined				
benefit obligation		102,062,289		54,460,610
Unrealized foreign currency gains		52,060,207		-
Effect of significant financing component		34,025,156		5,495,035
Uncollected non-taxable income*	(	29,576,382)	(	29,635,657)
Excess MCIT		38,863,664		1,237,944
Deferred revenue		5,177,553		2,117,065
Impaiment losses on trade receivables		3,286,823		124,959,694
Right of use assets – net	(	432,271)		-
Fair value gains on financial assets				
at FVTPL	(	198,950)	(	198,950)
Unrealized foreign currency gains – net		-	(	391,306)
Remeasurement gain on DBO		-	()	<u>1,421,031</u> )
	( <u>P</u>	<u>612,629,956)</u>	<u>(P</u>	419,677,416)
	v	· · —	·	

\*This pertains to the excess of revenue recognized under percentage of completion over collection of non-taxable revenues under ITH.

The deferred tax expense (income) recognized in the consolidated statements of income and consolidated statements of comprehensive income for December 31 relate to the following:

	2019	_	2018		2017		2010			
					2017		2019		2017	2016
Р	-	Р	331,989,735	Р	67,769,182	Р	-	Р	- F	-
	241,597,225		174,509,471		-		-		-	-
	121,672,870	(	91,751,729)	(	28,995,620)		-		-	-
	114,683,656	(	56,603,445)		82,998,327		-		-	-
) (	111,051,212)									
(	14,621,028)	(	13,273,078)	(	11,716,429)	(	34,401,682)		12,288,626 (	6,513,340
(	28,530,120)	(	5,495,035)		-		-		-	-
(	3,134,801)	(	2,117,065)		-		-		-	-
(	38,993,047)		2,055,875		324,358		-		-	-
(	38,512,489)	(	1,237,944)		-		-		-	-
	-	Ċ	905,210)		-		-		-	-
(	59,955,813)	(	321,932)		686,068		-		-	-
	432,271		-		-		-		-	-
			5,406							
	( ( ( ( (	241,597,225 121,672,870 114,683,656 ( 111,051,212) ( 14,621,028) ( 28,530,120) ( 3,134,801) ( 38,93,047) ( 38,512,489) - ( 59,955,813)	241,597,225 121,672,870 ( 114,683,656 ( ( 111,051,212) ( 14,621,028) ( ( 28,530,120) ( ( 3,134,801) ( ( 38,512,489) ( - ( ( 59,955,813) (	$\begin{array}{cccccc} 241,597,225 & 174,509,471 \\ 121,672,870 & (& 91,751,729) \\ 114,683,656 & (& 56,603,445) \\ (& 111,051,212) & & \\ (& 14,621,028) & (& 13,273,078) \\ (& 28,530,120) & (& 5,495,035) \\ (& 3,134,801) & (& 2,117,065) \\ (& 38,993,047) & 2,055,875 \\ (& 38,512,489) & (& 1,237,944) \\ & & - & (& 905,210) \\ (& 59,955,813) & (& 321,932) \\ & & 432,271 & - \\ \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	241,597,225       174,509,471       -       -         121,672,870       (91,751,729)       (28,995,620)       -         114,683,656       (56,603,445)       82,998,327       -         (111,051,212)       -       -       -         (14,621,028)       (13,273,078)       (11,716,429)       (34,401,682)         (28,530,120)       (5,495,035)       -       -         (31,34,801)       (2,117,065)       -       -         (38,993,047)       2,055,875       324,358       -         (38,512,489)       (1,237,944)       -       -         -       905,210)       -       -         (59,955,813)       (321,932)       686,068       -         432,271       -       -       -	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

The Parent Company, GMCAC and MWMTI are subject to the minimum corporate income tax (MCIT), which is computed at 2% of gross income as defined under the tax regulations, or RCIT, whichever is higher. In 2019, only the Parent Company and GMCAC reported MCIT. GMI and MLI will be subjected to MCIT in 2020.

In 2016, GMI and MLI have unrecognized deferred tax asset of P0.9 million each arising from their respective NOLCO, which can be claimed as deduction against future taxable income up to 2019. In addition, MCEI incurred NOLCO amounting to P0.1 million in 2016 and P0.4 million in 2015, which can be claimed as deduction against future taxable income until 2019 and 2018, respectively.

In 2019, 2018 and 2017, the Group opted to claim itemized deductions in computing for its income tax due.

### 27. EQUITY

#### 27.1 Capital Stock

Capital stock consists of:

		Shares		Amount				
	2019	2018	2017	2019	2018	2017		
Common shares – P1 par value								
Authorized	4,930,000,000	4,930,000,000	4,930,000,000	<u>P 4,930,000,000</u>	<u>P4,930,000,000</u>	<u>P4,930,000,000</u>		
Subscribed and paid in: Less:	2,399,426,127	2,399,426,127	2,399,426,127	<u>P 2,399,426,127</u>	<u>P2,399,426,127</u>	<u>P2,399,426,127</u>		
Treasury shares								
Balance at beginning of year	309,660,510	260,842,702	260,842,702	P 3,454,826,462	P2,627,738,885	P2,627,738,885		
Reacquisition	26,131,800	48,817,808	-	457,791,074	827,087,577			
Balance at end of year	335,792,310	309,660,510	260,842,702	P 3,912,617,536	P3,454,826,462	<u>P2,627,738,885</u>		
Issued and outstanding	2,063,633,817	<u>2,089,765,617</u>	2,138,583,425					
Preferred – P1 par value Authorized	70,000,000	70,000,000	70,000,000	<u>P 70,000,000</u>	<u>P 70,000,000</u>	<u>P 70,000,000</u>		
Issued and outstanding	40,000,000	40,000,000	40,000,000	<u>P 40,000,000</u>	<u>P 40,000,000</u>	<u>P 40,000,000</u>		

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As of December 31, 2019 and 2018, the Parent Company has 26 and 23 holders of its common equity securities owning at least one board lot of 100 shares listed in the PSE, respectively, and its share price closed as of such dates at P16.40 and P18.50 per share in 2019 and 2018, respectively. The Parent Company has 2,399.4 million common shares traded in the PSE both as of December 31, 2019 and 2018.

As of December 31, 2019 and 2018, the Parent Company has 40.0 million preferred shares traded in the PSE. The preferred share price closed at P96.0 and P98.0 per share as of December 31, 2019 and 2018, respectively.

#### 27.2 Dividends

In 2019 and 2018, the Parent Company's BOD approved the declaration cash dividends of P1.76 per share or equivalent to P70.3 million per quarter (total of P281.0 million) to holders of preferred shares, which were taken out of the unrestricted earnings of the Parent Company as of December 31, 2018 and 2017, respectively. The series of record dates and payments are as follows:

	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3rd Quarter	4 <sup>th</sup> Quarter
2019: Approval dates Record dates Payment dates	January 8, 2019 February 13, 2019 March 3, 2019	April 3, 2019 May 16, 2019 June 3, 2019	July 8, 2019 August 14, 2019 September 3, 2019	October 10, 2019 November 15, 2019 December 3, 2019
<u>2018:</u> Approval dates Record dates Payment dates	January 30, 2018 February 15, 2018 March 3, 2018	May 3, 2018 May 18, 2018 June 3, 2018	August 11, 2018 August 16, 2018 September 3, 2018	October 30, 2018 November 16, 2018 December 3, 2018

The dividends on preferred shares bear cumulative, non-participating cash dividends based on the issue price, payable quarterly in arrears every dividend payment date, at the fixed rate of 7.025% per annum from listing date.

On December 26, 2019, the Parent Company's BOD approved the declaration of cash dividends for common shares in the amount of P0.12 per share or equivalent to P247.6 million to all stockholders of record as of January 15, 2020, payable on January 31, 2020. Outstanding dividend payable amounting to P239.9 million is presented as part of Dividend payable under the Trade and Other Payables account in the 2019 consolidated statement of financial position (see Note 17). The dividend payable was subsequently paid in January 2020.

On October 1, 2018 and December 11, 2017, the BOD approved the declaration of cash dividends for common shares at P0.12 per share and P0.05 per share or equivalent to P256.6 million and P106.9 million, respectively. The cash dividends were paid on November 12, 2018 and December 29, 2017, respectively, to all common stockholders of record as of October 15, 2018 and December 26, 2017, respectively. The dividends were paid out of the unrestricted retained earnings of the Corporation distributable as dividends as of December 31, 2017 and 2016, respectively.

#### 27.3 Treasury Shares

On July 20, 2016, the Parent Company's BOD approved the buy-back of 410.8 million common shares held by Sybase Equity Investment Corporation at a price equal to the 7-trading day volume weighted average price ending on July 28, 2016 or equivalent to P10.03 per share. Total purchase price of the treasury shares including incidental cost of the buy-back amounted P4,138.8 million.

On October 20, 2016, the Parent Company's BOD approved the sale of its 150.0 million treasury shares at P14.90 per share. Net proceeds of the sale of treasury share amounted to P2,181.7 million, net of incidental cost of the transaction. Outstanding balance of the treasury shares after the sale is 260.8 million treasury shares at cost of P2,627.7 million.

On October 1, 2018, the Parent Company's BOD approved a share buyback program worth up to P2.0 billion over a period of two years. Total cost to acquire treasury shares in 2019 and 2018 amounted to P457.8 million and P827.1 million, respectively, which is equivalent to 26.1 million and 48.8 million shares, respectively.

# 27.4 Retained Earnings

On April 8, 2013, the BOD of the Parent Company approved the declaration of dividends and gave management the authority to decide the type (cash, stock or mixed) and amount of any dividends to be declared subsequently.

The Parent Company's retained earnings are restricted to the extent of the cost of treasury shares (see Note 27.3).

#### 27.5Non-controlling Interest

Upon incorporation, the Parent Company acquired 15.0 million shares of GMCAC. The purchase of the shares is part of the shareholders' agreement to execute, undertake, and implement the Project in accordance with the concession agreement. The shares acquired represent 60% of the total issued and outstanding shares of GMCAC (see Note 1.2). The non-controlling interest representing 38.24% ownership of GMR Infrastructure (Singapore) Pte. Ltd. (GISPL) and 1.66% ownership of GIL in GMCAC is presented as part of Non-controlling Interest account in the consolidated statements of financial position (see Note 11.5).

Another non-controlling interest representing 30% ownership of Philcarbon, Inc. in MCEI is presented as part of Non-controlling Interest account in the consolidated statements of financial position (see Note 11.5).

In 2016, the Parent Company acquired 12.0 million shares of GMI representing 60% of the total issued and outstanding shares of GMI. On March 15, 2017, the Parent Company sold 2,000,000 shares or 10% interest of GMI to GHOSPL. As of December 31, 2017, GMI is 50% owned by the Parent Company. In 2019, GMI declared P50.0 million dividends to non-controlling shareholders which resulted to a decrease in the equity attributable to the non-controlling interests (see Note 11.5).

Also in 2016, the Group's controlling 60% ownership in MCLI resulted in 40% non-controlling interest of the other stockholder. The non-controlling interest representing 50% ownership of GHOSPL in GMI and 40% of other stockholder in MCLI are presented as part of Non-controlling Interest account in the consolidated statements of financial position (see Note 11.5).

The Group determined that only the minority interest in GMCAC is considered as a material non-controlling interest, and accordingly, presented the relevant financial information in the next page (see Note 27.5).

	2019	2018
Current assets	P 2,484,974,268	P 2,914,185,736
Non-current assets	33,233,226,229	32,032,618,992
Total assets	<u>P35,718,200,497</u>	<u>P 34,946,804,728</u>
Current liabilities	P 1,927,502,224	P 979,143,408
Non-current liabilities	24,468,439,808	
Total liabilities	<u>P26,395,942,032</u>	<u>P26,151,226,010</u>
Equity	P 9,322,258,465	P 8,795,538,717
NCI in equity	3,626,345,966	3,414,933,844
Net profit	529,233,776	939,650,075
Net income allocated to NCI	211,693,510	375,860,030

In 2019, GMI declared dividends amounting to P50.0 million to non-contolling interests. Outstanding dividends payable of GMI amounting P25.0 million is presented as part of Non-trade payables under Trade and Other Payables in the 2019 consolidated statement of financial position (see Note 17). In 2018, GMCAC, MCEI, and GMI have not declared nor paid any dividends.

# 27.6 Revaluation and Other Reserves

The movements of this account are as follows:

	Retirement Benefit Obligation (see Note 24)	Foreign Currency Translation (see Note 2)	Other Reserves (see Note 2)	Total
Balance as of January 1, 2019	<u>P_15,204,702</u>	<u>p_</u>	( <u>P_22,474,837</u> )	( <u>P 7,270,135</u> )
Remeasurements of post-employment				
defined benefit plan	( 112,375,577)	-	-	( 112,375,577)
Foreign currency translation		74,555		74,555
Other comprehensive income (loss)				
before tax	( 112,375,577)	74,555	-	( 112,301,022)
Tax expense	33,712,673			33,712,673
Other comprehensive income (loss)				( 50 500 240)
after tax	( <u>/8,662,904</u> )	/4,555		( <u>/8,588,349</u> )
Balance as of December 31, 2019	( <u>P_63,458,202</u> )	<u>P 74,555</u>	( <u>P 22,474,837</u> )	( <u>P_85,858,484</u> )
after tax Balance as of	( <u>78,662,904</u> ) ( <u>P_63,458,202</u> )	<u>74,555</u> <u>P 74,555</u>	( <u>P_22,474,837</u> )	( <u>78,588,349</u> ) ( <u>P_85,858,484</u> )

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	Retirement Benefit Obligation <u>(see Note 24)</u>	Non-current Financial Assets <u>(see Note 10)</u>	Other Reserves (see Note 2)	Total
Balance as of January 1, 2018	( <u>P 12,213,049</u> )	<u>P 8,263,159</u>	( <u>P 22,474,837</u> )	( <u>P_26,424,727</u> )
Remeasurements of post-employment defined benefit plan Recycled to	39,168,216	-	-	39,168,216
profit or loss Other comprehensive		( <u>8,263`,159</u> )		( <u>8,263,159</u> )
income (loss) before tax Tax income Other comprehensive	39,168,216 ( <u>11,750,465</u> )	( 8,263,159)	-	30,905,057 ( <u>11,750,465</u> )
income (loss) after tax	27,417,751	( <u>8,263,159</u> )		19,154,592
Balance as of December 31, 2018	<u>P 15,204,702</u>	<u>p</u>	( <u>P_22,474,837</u> )	( <u>P 7,270,135</u> )
Balance as of January 1, 2017	<u>P 3,839,121</u>	( <u>P 70,963,642</u> )	( <u>P 22,474,837</u> )	( <u>P 89,599,358</u> )
Remeasurements of post-employment defined benefit plan	( 22,931,671)	-	-	( 22,931,671)
Recycled to profit or loss	-	70,963,642	-	70,963,642
Fair value gain on AFS financial assets		8,263,159		8,263,159
Other comprehensive income (loss) before tax Tax income	( 22,931,671) 6,879,501	79,226,801	-	56,295,130 <u>6,879,501</u>
Other comprehensive income (loss) after tax Balance as of	( <u>16,052,170</u> )	79,226,801		63,174,631
December 31, 2017	( <u>P 12,213,049</u> )	<u>P 8,263,159</u>	( <u>P_22,474,837</u> )	( <u>P_26,424,727</u> )

# 28. RELATED PARTY TRANSACTIONS

The Group's related parties include its ultimate parent company and other shareholders, subsidiaries, associates, joint venture, parties related to the Parent Company by common ownership and key management personnel.

The summary of the Group's transactions with related parties as of December 31, 2019 is as follows:

Related Party Category	Notes	Amount of Transaction	Outstanding Receivable (Payable)	Terms	Conditions
Ultimate Parent Company – Cash granted	5, 28.4	P 2,923,049,503 P	3,069,371,725	Interest-bearing	Unsecured; Unimpaired
Interest receivable	5,28.4	220,500,000	288,975,323	On demand; Noninterest-bearing	Unsecured; Unimpaired

Related Party Category	Notes	Amount of Transaction		Outstanding Receivable (Payable)	Terms	Conditions
Minority shareholders and their affiliates: Cash granted	5, 28.4	(P 841,103	B) P	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Associate: Revenue from services	6, 21.1, 28.1	313,577		905,413,727	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4	6,000,000		6,000,000	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5	( 20,000,000	) (	20,000,000)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Rent income	28.2	53,571		57,321	Normal credit terms	Unsecured; Unimpaired
Dint Arrangement: Revenue from services	6, 21.1, 28.1	598,911,864		298,184,597	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4	4,329,601		5,404,267	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5	14,883,628		-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership: Rent income	28.2	3,662,298		3,703,186	Normal credit terms	Unsecured; Unimpaired
Revenue from services	6, 21.1, 28.1	187,922,352		130,204,606	Normal credit terms	Unsecured; Unimpaired
Rent expense	22, 28.2	1,766,433		-	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4	42,399,786		3,186,770,507	On demand; Interest-bearing and noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5	44,683,199		-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Interest receivable	5,28.4	220,500,000		288,975,322	On demand; Noninterest-bearing	Unsecured; Unimpaired
Retirement fund		295,910	)	4,384,701	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	6, 28.3	17,232,250		51,503,789	Upon liquidation, Noninterest-bearing	Unsecured; Unimpaired
Key Management Personnel – Compensation	28.8	310,903,975		-	On demand	Unsecured; Unimpaired

# The summary of the Group's transactions with related parties as of December 31, 2018 is as follows:

Related Party Category	Notes	Amount of Transaction	Outstanding Receivable (Payable)	Terms	Conditions
Category	Notes	Transaction	(1 ayabic)	1011115	Conditions
<b>Ultimate Parent Company –</b> Cash granted	5, 28.4 (P	148,848,438)	P 146,322,222	Interest-bearing	Unsecured; Unimpaired
Shareholders – Revenue from services	6, 21.1, 28.1	14,782,658	1,008,487	Normal credit terms	Unsecured; Unimpaired
Minority shareholders and their affiliates: Airport operator's fee	21.2	38,774,762	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash granted	5, 28.4	841,103	841,103	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5 (	172,939,978 )	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Associate: Revenue from services	6, 21.1, 28.1	153,157,722	905,100,150	Normal credit terms	Unsecured; Unimpaired
Rent income	28.2	53,571	228,750	Normal credit terms	Unsecured; Unimpaired
Joint Arrangement: Revenue from services	6, 21.1, 28.1	769,940,008	29,082,652	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4 (	1,890,090)	1,074,666	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5 (	14,883,628)	( 14,883,628)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership: Rent income	28.2	160,714	606,786	Normal credit terms	Unsecured; Unimpaired
Revenue from services	6, 21.1, 28.1	172,643,575	237,415,487	Normal credit terms	Unsecured; Unimpaired
Rent expense	22, 28.2	2,811,703	-	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4	3,144,351,971	3,144,370,721	On demand; Interest-bearing and noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5 (	44,222,623 )	( 44,683,199)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Retirement fund		44,798	-	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	6, 28.3	12,375,774	34,271,539	Upon liquidation, Noninterest-bearing	Unsecured; Unimpaired
Key Management Personnel – Compensation	28.8	209,941,711	-	On demand	Unsecured; Unimpaired

# The summary of the Group's transactions with related parties as of December 31, 2017 is as follows:

Related Party Category	Notes	Amount of Transaction	Outstanding Receivable (Payable)	Terms	Conditions
Ultimate Parent Company – Cash granted	5, 28.4 (	P 623,328,162)	P 290,170,659	On demand; Interest-bearing	Unsecured; Unimpaired
Minority shareholders and their affiliates: Airport operator's fee	21.2, 28.8	26,910,779	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5	38,117,405	( 172,939,978)	) On demand; Noninterest-bearing	Unsecured; Unimpaired
Associates: Revenue from services	6, 21.1, 28.1	-	747,599,683	Normal credit terms	Unsecured; Unimpaired
Rent income	28.2	53,571	171,429	Normal credit terms	Unsecured; Unimpaired
Joint Arrangement: Revenue from services	6, 21.1, 28.1	1,303,585,007	174,362,420	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 28.4	2,964,756	2,964,757	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership					
Rent income	28.2	53,571	434,821	Normal credit terms	Unsecured; Unimpaired
Advances from customers	19, 28.1	7,507,271	7,507,271	Normal credit terms	Unsecured; Unimpaired
Revenue from services	6, 21.1, 28.1	724,464,404	278,600,608	Normal credit terms	Unsecured; Unimpaired
Rent expense	22, 28.2 (	2,649,539)	-	On demand	Unsecured; Unimpaired
Cash granted	5, 28.4 (	43,733 )	18,750	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	17, 28.4, 28.5	4,720,879	( 1,470,503)	) On demand; Noninterest-bearing	Unsecured; Unimpaired
Sale of land	(	33,902,500)	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Retirement fund	(	3,933,315)	-	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	6, 28.3 (	3,723,622)	21,895,765	Upon liquidation; Noninterest-bearing	Unsecured; Unimpaired
Key Management Personnel – Compensation	28.8	182,781,767	-	On demand	Unsecured; Unimpaired

#### 28.1 Rendering of Services

In the normal course of business, the Group provides construction services to its associate, a certain previous shareholder and other related parties. The related revenue from these transactions amounted to P787.1 million, P1,110.5 million and P2,028.0 million in 2019, 2018 and 2017, respectively, and is recorded as part of Contract Revenues account in the consolidated statements of income (see Note 21.1). Services rendered to the above related parties are based on normal terms similar to terms that would be available to non-related parties.

The outstanding contract receivables from these transactions, which are generally unsecured and settled through cash within three to six months, and the related retention receivables, which can only be collected after a certain period of time upon acceptance by project owners of the certificate of completion, are presented as part of Contract and Retention receivables under Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

Through application of the ECL model based on the lifetime expected credit loss wherein the Group used its historical experience, external indicators and forward-looking information to calculate the ECL using the provision matrix, no significant amount of impairment losses was required to be recognized for the years 2019, 2018 and 2017.

### 28.2 Rental of Land and Building

The Group is a lessee of certain parcels of land and building owned by related parties under common ownership.

In 2019, 2018 and 2017, the Group recognized rent expense amounting P1.8 million, P2.8 million and P2.6 million, respectively, from the lease agreement with Megapolitan Realty and Development Corporation (Megapolitan) for the land where the Group's building is located (see Notes 23 and 29.1.1). The Group has no outstanding payables from the rental transaction with Megapolitan as of December 31, 2019 and 2018.

In 2019 and 2018, the Group also leases an office space where its registered address is located from Philwide Construction and Development Corporation (Philwide).

Megapolitan and Philwide are entities owned by the Group's stockholders and their close family members.

The Parent Company also leases out its office space to its associates and related parties under common ownership. As a result, the Group recognized rent income amounting to P3.7 million in 2019 and P0.3 in 2018 from the lease of its office building to several related parties. This is recorded as part of Other Income (Charges) – net account in the consolidated statements of income (see Note 25.3). The outstanding balances arising from these transactions are presented as part of Other receivables under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

#### 28.3 Advances to Officers and Employees

Advances to officers and employees represent unsecured, noninterest-bearing cash advances for business-related expenditures that are to be liquidated 60 days from the date the cash advances were received. The outstanding receivables from these transactions are presented as part of Trade and Other Receivables (see Note 6).

No impairment losses were recognized in 2019, 2018 and 2017 for these advances.

#### 28.4 Advances to and from Related Parties

In 2019 and 2018, the Group obtained unsecured, noninterest-bearing cash advances from certain related parties to finance portion of its working capital requirement payable upon demand. Advances obtained amounted to P20.0 million in 2019 and P58.1 million in 2018, while advances settled amounted to P59.6 million and P172.9 million, respectively. The outstanding balance from these transactions is shown under Trade and Other Payables account in the consolidated statements of financial position (see Note 17).

		2019		2018
Due to stockholders and related parties Associates Related party under common ownership Joint arrangement	P	20,000,000 - -	Р	- 44,683,199 14,883,628
	<u>P</u>	20,000,000	<u>P</u>	59,566,827

The Group has provided unsecured, interest-bearing and noninterest-bearing cash advances to its associates and certain related parties under common ownership for their working capital requirements. In 2019 and 2018, the Parent Company also provided bridge financing to its parent and associates for the Group's business expansion and diversification program.

In 2019 and 2018, the Group granted advances totaling P2,976.2 million and P3,145.2 million, respectively, while advances collected amounted to P0.8 million and P145.7 million, respectively. The outstanding balance from these transactions is shown under Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

	2019	2018
Advances to related parties		
Related party under common ownership	P 3,186,770,507	P 3,144,370,721
Ultimate parent company	3,069,371,725	146,322,222
Associates	6,000,000	-
Joint arrangement	5,404,267	1,074,666
Minority shareholders and their affiliates		841,103
	<u>P 6,267,546,499</u>	<u>P 3,292,608,712</u>

Further, upon assessment of recoverability based on the capacity to pay and expected collectability of these advances, no impairment losses were recognized in 2019, 2018 and 2017.

The Group's outstanding receivables from and payables to the same related parties as presented can be potentially offset to the extent of their corresponding outstanding balances (see Note 32.2).

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# 28.5 Advances to and from Minority Shareholders

The minority shareholders granted unsecured, noninterest-bearing cash advances to GMCAC to support its Project bid-related expenses. The minority interest shareholder also granted unsecured noninterest-bearing cash advances to MCEI to support its working capital operations. The outstanding balance from this transaction is shown under Trade and Other Payables account in the consolidated statements of financial position (see Note 17).

# 28.6 Others

The Parent Company's retirement plan is in the form of a bank-trustee managed account. The fair value of the retirement plan totalled P4.4 million and P3.9 million as of December 31, 2019 and 2018, respectively. The details of the retirement plan are presented in Note 24.2.

# 28.7 Key Management Compensation

The compensation of key management personnel is broken down as follows:

		2019		2018		2017
Short-term employee benefits Post-employment benefits	Р	293,002,231 F 17,901,744	p	207,383,418 2,558,293	P	175,585,387 7,196,380
	<u>P</u>	<u>310,903,975</u> I	p	209,941,711	P	182,781,767

### 29. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

### 29.1 Lease Commitments

29.1.1 Operating Lease Commitments - Group as Lessee (2018 & 2017)

The Group is a lessee under operating leases covering its office space, stockyards, and certain construction equipment with terms ranging from one year to two years subject to renewal options. Total rental expense from these operating leases, presented as Rentals under Other Operating Expenses amounted to P40.7 million and P21.1 million in 2018 and 2017, respectively (see Notes 23 and 28.2).

The related refundable security deposits amounting to P161.7 million as of December 31, 2018, are presented as part of Other Current Assets in the 2018 consolidated statement of financial position (see Note 12).

The future minimum lease payments under these non-cancellable operating lease as of December 31, 2018 are as follows:

Within one year	Р	14,540,236
After one year but not more than five years		26,197,309

<u>P 40,737,545</u>

## 29.1.2 Finance Lease Commitments – Group as Lessee (2018)

The Group has finance leases covering certain transportation and construction equipment with terms ranging from two to five years. Future minimum lease payments (MLP) under the finance leases together with the present value (PV) of the net minimum lease payments (NMLP) as of December 31 are as follows:

	2018		
	Future	PV of	
	MLP	NMLP	
Within one year After one year but not	P 146,602,196	P 138,983,535	
more than five years	351,722,951	333,444,521	
Total MLP	498,325,147	472,428,056	
Amounts representing finance charges	(25,897,091)		
PV of MLP	<u>P 472,428,056</u>	<u>P 472,428,056</u>	

The liabilities relating to the finance leases are shown as part of Interest-bearing Loans and Borrowings account (see Note 18.3).

## 29.1.3 Group as Lessor

The Group is also a lessor under operating leases covering rentals from lease of office and commercial spaces presented in the consolidated statements of financial position as Investment Properties. Rental income earned amounted to P468.4 million in 2019 which is recognized under Terminal Operations Revenues in the consolidated statements of income (see Note 21.2).

The future minimum lease receivables under the non-cancellable operating leases as of the end of 2019 are as follows:

Within one year	P 896,438,164
After one year but not more than five years	4,351,175,835

## P5,247,613,999

Variable rent, which pertains to a certain percentage share in the lessees' sales, is included as part of total rent income amounting to P40.0 million in 2019.

## 29.2 PPP with DepEd

On October 8, 2012, the Parent Company, together with Citicore (collectively referred to as proponent), executed a build-lease-transfer agreement with the Philippine Government, through DepEd under the PPP for school infrastructure project, which provides initiatives on the construction of classroom nationwide to address the current classroom backlog and future requirements for classrooms.

The agreement requires the construction, maintenance and lease of school buildings, whereby, the project proponent is authorized to finance and construct the school facility within 16 months from the execution date and upon its completion turns it over to the government agency or local government unit concerned on a lease agreement for a period of 10 years from the issuance of certificate of completion. After which, ownership of the facility is automatically transferred to the government agency or local government unit concerned.

During the lease period, the proponent shall be responsible for the maintenance works, which shall be performed twice, the first time at any point between the fourth and fifth years, and the second time at any point between the eighth and ninth years. At the end of the 10-year term, the proponent shall bear all costs incurred in connection with the transfer of rights to the Philippine Government.

Pursuant to the above agreements, the Parent Company and Citicore established CMCI (see Note 1) to handle the PPP school infrastructure project. In 2016, the construction of the school buildings has been maintained.

As of December 31, 2018 and 2017, the school infrastructure project is 100% complete for both Phases 1 and 2.

## 29.3 Build-Operate-Transfer Agreements

### 29.3.1 Mactan-Cebu International Airport Project

(a) BOT Agreement

In 2014, GMCAC entered into a BOT agreement with the Grantors relative to the MCIA Project. GMCAC was established to undertake the Project involving, among others, the construction of a world-class airport passenger terminal (along with associated infrastructure and facilities), the renovation and expansion of the existing airport terminal and the operation and maintenance of both airport passenger terminals for a period of 25 years.

On April 8, 2014, the Parent Company entered into Shareholders' Agreement with GMR setting forth the terms and conditions governing their participation in the share capital of GMCAC, their rights and obligations as shareholders in relation to GMCAC. Under the said Shareholders' Agreement, the parties defined the business of GMCAC, the required manpower support from each shareholder, the composition of the board, formation of committees and the management team for the orderly management of the Project, conduct of board and shareholder meetings as well as restrictions on the transfer rights of the stockholders and issuance of additional shares.

GMCAC is a pioneer in the privately operated airport space in the Philippines when it took over the Mactan Cebu International Airport on the scheduled take over date of November 1, 2014.

(b) Technical Service Agreement

On August 19, 2014, GMCAC entered into a Technical Services Agreement (the Agreement) with GIL to provide for the services in compliance with the Concession Agreement are described below.

- (i) The preparation of policies and procedures such as O&M Manual and the updating of such every January 30th of each calendar year, Fire Safety Manual, and any other additional systems, documentation and manuals to meet the Performance Standards under the Concession Agreement;
- *(ii)* Provide training or technical services to key personnel of GMCAC so that GMCAC may undertake the O&M of the facilities;
- (iii) Provide qualified experts, on a permanent or long-term basis; and,
- *(iv)* Provide other staff on non-permanent basis either based on GIL's location or seconded to GMCAC.

As stated in the Agreement and as agreed by the parties, GIL may provide services through any of its offices, subsidiaries, or branches where the qualified experts may be located, which shall include GISPL and/or GISPL's or GIL's branch to be incorporated in the Philippines. GMCAC also agreed to pay the relevant fees upon the invoice raised, directly and under the instructions of GIL, by such office, subsidiary or branch.

The service fee shall be 1.25% of the actual audited gross revenue. The Agreement is effective up to the expiry of the Concession Period unless terminated earlier upon mutual consent of the parties.

Airport operator's fee recognized for 2019, 2018 and 2017 amounted to P47.6 million, P38.8 million and P26.9 million, respectively (see Notes 22.2 and 23).

## 29.3.2 Parañaque Integreated Terminal Exchange Project

On February 25, 2015, MWMTI entered into a BOT agreement with the DOTr to undertake the PITX Project. Upon completion of the project, MWMTI shall operate and maintain the facility, which is divided into terminal and commercial areas, within the agreed concession period of 35 years from the date of the completion of the construction, which is equivalent to 18 months.

The development and implementation of the PITX Project is divided into terminal and commercial areas and related developments therein for a total lot area of 193.4 hectares (the Project Assets). Specifically, the PITX Project to be undertaken by MWMTI, as the concessionaire, consists of the following:

- The design, engineering and construction of the PITX Terminal, access road and the pedestrian connections between the PITX Terminal and Asia World Station concourse within 18 months from the construction date;
- From its completion until the end of the concession period, the operation and maintenance of the PITX Terminal in accordance with the Concession Agreement;
- The collection and remittance to the Grantor of terminal fee from users of the PITX Terminal;
- The financing of the above activities;

- The design, financing, engineering and construction of commercial assets, carrying out of the commercial business, and collection of any commercial revenue at the concessionaire's option; and,
- Turn-over of the Project Assets to the Grantor at the end of the Concession Period

Pursuant to the Concession Agreement, MWMTI shall be entitled to collect and receive the concessionaire revenue comprising of AGP, commercial revenue, and any applicable grantor compensation payments. The AGP is collectible from the Grantor at the end of every anniversary year from the construction completion date thereof. For commercial revenue, MWMTI is free to impose and collect commercial charges from the use of commercial areas. On the other hand, the Grantor shall be entitled to the terminal fee revenue from the users of the public service and other charges.

At the end of the concession period, MWMTI shall hand-over the PITX Project Assets to the Grantor without cost, free from any liens and encumbrances, including all improvements made to the terminal facilities, commercial assets, works in progress and right to receive commercial revenues.

On November 5, 2018, MWMTI opened the terminal while the construction of commercial areas and related developments were completed in 2019.

## 29.4 Credit Lines

The Group has existing credit lines with local banks totalling P45,400.0 million and \$75.0 million (P3,778.6 million) for 2019, and P48,170.0 million and \$75.0 million (P3,744.2 million) for 2018.

The Group availed of bank loans totalling P40,384.4 million and \$75.0 million (P3,778.6 million) for 2019, and P33,831.0 million and \$75.0 million (P3,877.5 million) for 2018 (see Note 18.2). Only the loan obtained by GMCAC was secured, as disclosed in Note 18.2. Unused credit lines as of December 31, 2019 amounted to P5,051.6 million.

## 29.5 Capital Commitments on Use of Proceeds

The Parent Company has capital commitments to utilize the proceeds from the issuance of its preferred shares amounting to P3,938.5 million for various PPP projects, development of renewable energy projects, and bid preparation and preliminary works for PPP projects that the Parent Company will bid for (see Note 29.2). As of December 31, 2019 and December 31, 2018, the balance of the unutilized proceeds amounted to nil and P309.3 million, respectively.

## 29.6 Legal Claims

There are pending claims, tax assessment, and other legal actions filed by the Group or against the Group arising from the normal course of business. There are no related provisions recognized in the consolidated financial statements as management believes that the Group has strong legal positions related to such claims. Moreover, management believes that the ultimate liability, if any, with respect to such litigations, claims and disputes will not materially affect the financial position and results of operations of the Group.

## 29.7 Others

Apart from the foregoing significant commitments, and the Group's construction commitments with various counterparties under the ordinary course of business, there are other commitments and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the consolidated financial statements. Management is of the opinion that losses, if any, from these commitments and contingencies will not have material effects on the Group's consolidated financial statements, taken as a whole.

## 30. EARNINGS PER SHARE

		2019	2018	2017
Net profit attributable to shareholders of the Parent Company	Р	859,487,439	P 1,469,434,495	P 1,781,192,210
Dividends on cumulative preferred shares	(	281,000,000)	( <u>281,000,000</u> )	( <u>281,000,000</u> )
Net profit available to common shareholders of the Parent Company		578,487,439	1,188,434,495	1,500,192,210
Divided by weighted average number of outstanding common shares		<u>2,081,168,982</u>	2,130,249,359	2,138,583,425
Basic and diluted EPS	<u>P</u>	0.28	<u>P 0.56</u>	<u>P 0.70</u>

The Group does not have dilutive potential common shares outstanding as of December 31, 2019, 2018 and 2017; hence, diluted EPS is equal to the basic EPS.

## 31. EVENTS AFTER THE END OF THE REPORTING PERIOD

## 31.1 Declaration of Dividends

On January 8, 2020, the Company's BOD approved the declaration cash dividends of P1.76 per share or equivalent to P70.3 million to holders of preferred shares on record as of February 6, 2020. The dividends which is payable on March 3, 2020, shall be taken out of the unrestricted earnings of the Company as of December 31, 2019.

## 31.2 Share Buy-Back Program

In 2019, pursuant to the share buyback program, the Company acquired treasury cost amounted to P99.25 million (equivalent to 4.65 million shares).

On March 3, 2020, the BOD approved an additional P3 billion to its Share buyback program (the "Program"), making it a total of P5 billion and removal of the period within which to execute the Program, making it open-ended.

## 31.3 Execution of Corporate Note Facility

On February 19, 2020, the Company signed a P5.0 billion corporate note facility, the proceeds of which will be used by the Company to (a) retire maturing debt obligations (b) to fund growth projects and (c) for general corporate purposes.

## 31.4 COVID-19 Outbreak

In December 2019, a novel strain of corona virus (COVID-19) was reported to have surfaced in China. The World Health Organization has declared the outbreak as a 'public health emergency of international concern.' COVID-19 started to become widespread in the Philippines in early March 2020. This caused the government to declare the country in a state of public health emergency followed by implementation of enhanced quarantine and social distancing measures and restrictions within the Luzon area with other cities and provinces in the country enacting similar measures thereafter. This resulted in a wide-ranging business suspension - disrupting the supply chains, affecting production and sales across a range of industries, and weakening the stock market.

The Enhanced Community Quarantine (ECQ), which suspended construction activities and PITX and MCIA terminal operations, imposed by the government on March 17, 2020 were relaxed beginning May 16, 2020 placing Metro Manila and Laguna in Luzon under modified ECQ (MECQ) as these areas are categorized as high-risk while moderate risk places are placed under General Community Quarantine (GCQ) which includes MCIA.

Under MECQ, public works and private construction projects are now allowed to operate subject to minimum health standards and measures. Although public transportation is suspended in PITX, operation of its office towers and retail groceries are allowed whereas restaurants are allowed to operate at 50% capacity provided service shall be limited to delivery or takeout. MCIA, on the other hand, which is placed under GCQ beginning May 16 are allowed to operate domestic flights provided incoming or outgoing flights are from GCQ area.

These circumstances are expected to delay activities during the ECQ period or for two months from its expected original schedule of 12 months, translating to delayed revenue recognition for the year. Meanwhile, revenues from airport operations and merchandising activities will be affected by the expected drop in international tourist arrivals, estimated by the government to fall by 30-40% this year, and the restricted travel within the Philippines due to the nationwide imposition of the ECQ. Recovery in revenue is contingent upon the lifting of travel bans imposed by the government and nearby countries as well as confidence of people to travel. Terminal or landport operations, being a new segment and went full swing in January 2020, is expected to contribute significantly and compensate for the slowdown in the airport segment and delay in construction activities. Cost, on the other hand, are expected to follow the revenue trajectory. The Group does not foresee any impairment of its assets nor breaches from its existing loan covenant given its measures to address risk of losses and its healthy balance sheet. The Group foresees that the New Normal emerging from the COVID-19 pandemic presents several challenges in the businesses yet unlocks exciting opportunities in construction and infrastructure development, which the Group is in a very strong position to line up for. In the construction segment, the government's infrastructure acceleration under the modified Build, Build, Build program will be very attractive, considering our fully-integrated EPC capabilities, engineering technologies like precast, and track record in PPPs. The precast technology, in particular, is adaptive to social distancing and safety standards requirements for construction sites post-quarantine. As such, Megawide's precast business unit is now ramping up its capacity to deliver external sales orders.

The Group has determined that these events are non-adjusting subsequent events. Accordingly, their impact was not reflected in the Group's consolidated financial statements as of and for the year ended December 31, 2019.

## 32. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to its financial instruments. The Group's financial assets and financial liabilities by category are summarized in Note 33. The main types of risk are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated with the Group's Parent Company, in close cooperation with the BOD, and focuses on actively securing the Group's short-to-medium term cash flows by minimizing the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

## 32.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from its operating, investing and financing activities.

(a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from intercompany advances to and from foreign related parties, which are denominated in US dollars. The Group also holds US dollar-denominated cash.

Significant US dollar-denominated financial assets (liabilities), translated into Philippine pesos at the closing rates, are as follows:

	2019	2018
Cash in banks Investment in trust fund Trade and other payables Long-term debt	P 854,304,390 106,182,000 ( 693,575,565) ( <u>3,778,637,000</u> )	P 960,840,991 6,122,222 ( 2,507,534) ( <u>3,912,000,000</u> )
	( <u>P3,511,726,175</u> )	( <u>P2,947,544,321</u> )

If the Philippine peso had strengthened by 12.93% and 11.16% in 2019 and 2018, respectively, against the US dollar, with all other variables held constant, profit before tax for the years ended December 31, 2019 and 2018 would have increased by P454.1 million and P328.9 million, respectively. If the Philippine peso had weakened by the same percentages against the US dollar, then profit before tax for 2019 and 2018 would have decreased by the same amounts, respectively. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held as at December 31, 2019 and 2018, with effect estimated from the beginning of the year.

Exposures to foreign exchange rates vary during the period depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

(b) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on long-term financing. Longer-term borrowings are therefore usually made at fixed rates.

As at December 31, 2019 and 2018, the Group is exposed to changes in market rates through its cash in banks and short-term placements which are subject to monthly repricing intervals (see Note 5) and certain short-term interest-bearing loans which is subject to variable interest rate (see Note 18). All other financial assets and financial liabilities have fixed rates or are noninterest-bearing.

The sensitivity of the profit before tax is analyzed based on a reasonably possible change in interest rates of +/-248.0, +/-291.0 and +/-90.0 basis points in 2019, 2018 and 2017, respectively, based on observation of current market conditions with effect from the beginning of the year. The changes in interest rates have been determined based on the average market volatility in interest rates for each period using standard deviation and the financial instruments held at the end of each reporting period that are sensitive to changes in interest rates.

All other variables held constant, if the interest rates increased by 248.0 basis points, 291.0 basis points and 90.0 basis points profit before tax in 2019, 2018 and 2017, respectively, would have decreased by P194.4 million in 2019 and increased by P108.3 million and P11.9 million in 2018 and 2017, respectively. Conversely, if the interest rates decreased by the same basis points, profit before tax would have been higher and lower by the same amounts.

## 32.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, such as the granting of loans and receivables to customers and related parties and placing deposits with local banks and investment in bonds and UITF.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties.

The maximum credit risk exposure of financial assets and contract assets is the carrying amount of the related assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized in the below.

	Notes	2019	2018
Cash and cash equivalents Trade and other receivables – net <i>(excluding</i>	5	P 6,510,589,522	P 5,721,181,128
<i>advances to officers and</i> <i>employees)</i> Refundable security	6	17,321,972,758	10,177,855,711
and bond deposits	12	196,779,733	161,735,967
Investment in trust fund	12	862,704,457	680,421,727
Contract assets	9	3,975,734,097	3,060,770,976
		<u>P 28,867,780,567</u>	<u>P 19,801,965,509</u>

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents and trade and other receivables as described below and in the succeeding page.

(a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

## (b) Trade and Other Receivables and Contract Asset

The Group applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables and contract assets.

To measure the ECL, trade and other receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due (age buckets). The Group also concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other receivables as it shares the same credit risk characteristics.

The expected loss rates are based on the payment and aging profiles over a period of 36 months before December 31, 2019 or January 1, 2019, respectively, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in this factor.

The Group identifies a default when the receivables become credit impaired or when the customer has not able to settle the receivables within the normal credit terms of 30 to 60 days, depending on the terms with customers; hence, these receivables were already considered as past due on its contractual payment. In addition, the Group considers qualitative assessment in determining default such as in instances where the customer is unlikely to pay its obligations and is deemed to be in significant financial difficulty.

On that basis, the loss allowance as at December 31, 2019 and January 1, 2019 (upon adoption of PFRS 9) was determined based on months past due, as follows for both trade and other receivables:

	Not more Than 3 months	More than 3 mos. but not more than 6 mos. n	More than 6 mos. but not nore than 1 year	More than 1 year	Total
December 31, 2019:					
Expected credit loss rate	-	-	-		0.15%
Receivables from airport operations	P 720,450,961	P 47,383,750 P	32,830,208 P	14,262,408	P 814,927,327
Lease receivables	131,964,053	10,128,592		-	142,092,645
Contract receivables	5,586,004,221	134,628,362	163,794,090	383,756,439	6,268,183,112
Receivable from sale of goods	-	60,193,641	187,056	-	60,380,697
Other receivables	234,122,687			-	234,122,687
	P 6,672,541,922	P 252,334,345 P	196,811,354 P	, ,	P7,519,706,468
Loss Allowance	-	-	-	10,956,072	10,956,072
<u>January 1, 2019:</u>					
Expected credit loss rate	-	-	-	-	11.17%
Receivables from airport operations	P 461,195,550	P 44,080,398 P	4,871,460 P	12,165,460	P 522,312,868
Contract receivables	1,933,411,827	30,356,539	131,296,894	844,063,687	2,939,128,947
Other receivables	267,403,113			-	267,403,113
	P 2,662,010,490	P 74,436,937 P	136,168,354 P	856,229,147	P3,728,844,928
Loss Allowance	-	-	-	416,532,310	416,532,310

## (c) Financial Assets at FVTPL and Investment in Trust Fund

In 2018 and 2017, the Group is exposed to credit risk on its investments in UITF, short-term commercial papers and trust fund. However, the Group has assessed that such risk is minimal since the counterparties are reputable listed leasing company and financial institutions with high quality external credit ratings.

## (d) Refundable Security and Bond Deposits, and Investments in RTB

The Group is not exposed to any significant credit risk exposures to its lessors as lease agreements were executed with reputable entities. The Group can negotiate, before the end of the lease term, to apply deposit to rentals due. Also, the investments in RTB and bond deposits are made with the Philippine Government, hence, the exposure on credit risk is assessed by the management to be not be significant.

## 32.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for six-month and one-year periods are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term placements. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

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	2019					
	Cur	Current				
	Within	6 to 12	1 to 5			
	6 Months	Months	Years			
Interest-bearing loans and borrowings Trade and other payables Security deposits	P 14,614,706,850 8,167,589,445	P 66,354,402 -	P33,882,124,037 -			
(gross of unearned income)			586,498,441			
	<u>P 22,782,296,295</u>	<u>P 66,354,402</u>	<u>P34,468,622,478</u>			
		2018				
	Cur	rent	Non-current			
	Within	6 to 12	1 to 5			
	6 Months	Months	Years			
Interest-bearing loans and borrowings Trade and other payables	P 5,651,033,174 5,252,402,324	P 63,829,078	P31,065,401,733			
Security deposits (gross of unearned income)	-	-	148,010,532			
Retention payable						
(under other non-current liabilities)			186,140,105			
	<u>P10,903,435,498</u>	<u>P 63,829,078</u>	<u>P31,399,552,370</u>			

The above contractual maturities reflect the gross cash flows, which may differ from the carrying values of the financial liabilities at the end of reporting periods.

## 33. CATEGORIES, OFFSETTING AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

## 33.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

		201	.9	20	18
	Notes	Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Assets					
At amortized cost:					
Cash and cash equivalents	5	P 6,518,599,861	P 6,518,599,861	P 5,734,720,648	P 5,734,720,648
Trade and other receivables - net	6	17,373,476,547	17,373,476,547	10,212,127,250	10,212,127,25
Refundable security		.,,,	.,,,	., , .,	., , ., .
and bond deposits	12	196,779,733	196,779,733	161,735,967	161,735,967
Investment in trust fund	12	862,704,457	862,704,457	680,421,727	680,421,72
Contract assets	9	3,975,734,097	3,975,734,097	3,060,770,976	3,060,770,970
		28,927,294,695	28,927,294,695	19,849,776,568	19,849,776,568
Financial assets at FVOCI					
(previously AFS financial assets):	10				
Club shares		1,044,472	1,044,472	1,044,472	1,044,472
Investment in SSPI		2,500,000	2,500,000	2,500,000	2,500,000
		3,544,472	3,544,472	3,544,472	3,544,472
		<u>P 28,930,839,167</u>	<u>P 28,930,839,167</u>	<u>P 19,853,321,040</u>	<u>P 19,853,321,040</u>
Financial Liabilities					
At amortized cost:					
Interest-bearing loans					
and borrowings	18	P 47,752,912,677	P 48,563,185,289	P 36,780,263,985	P 36,223,346,073
Trade and other payables	17	8,167,589,445	8,167,589,445	5,252,402,324	5,252,402,324
Security deposits*	20	586,498,441	586,498,441	148,010,532	148,010,53
Retention payable*	20			186,140,105	186,140,105
		P 56,507,000,563	P 57.317.273.175	P 42,366,816,946	P 41,809,899,034

\*Under Other Non-current Liabilities

See Notes 2.4 and 2.11 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 32.

## 33.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2019 and 2018 and does not have relevant offsetting arrangements except as disclosed in Notes 28.4 and 32.2(b). Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and stockholders. As such, the Group's outstanding receivables from and payables to the same related parties as presented in Note 28 can be potentially offset to the extent of their corresponding outstanding balances.

## 33.3 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

## 33.4 Financial Instruments Measured at Fair Value

The short-term commercial papers amounting to P248.1 million as of December 31, 2017 (nil in 2018) are not quoted in an active market and are measured at amortized cost (see Note 33.5) since upon designation by the Group as financial assets at FVPTL and due to short term nature, approximates the fair value [see Note 32.1(c)]. This is classified under Level 3 of the fair value hierarchy.

Since the fair value of the Group's AFS financial assets approximates the cost amounting to P1.0 million as of December 31, 2017 (nil in 2018), the fair value change is deemed immaterial (see Note 10). The Group's AFS financial assets are under Level 2 of the fair value hierarchy. Moreover, certain equity investment classified as AFS financial asset is carried at cost (see Note 10); hence, such is no longer categorized in the fair value hierarchy.

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the statements of financial position on a recurring basis as of December 31, 2019 and 2018.

	Notes	Level 1	Level 2	Level 3	Total
<b>December 31, 2019</b> <i>Financial assets:</i> Equity securities –					
Golf club shares	10	<u>P -</u>	<u>P 1,044,472</u>	<u>P -</u>	<u>P 1,044,472</u>
<i>Financial liabilities:</i> Derivative liability	17	<u>P -</u>	<u>P 78,552,254</u>	<u>p -</u>	<u>P 78,552,254</u>
<u>December 31, 2018</u> <i>Financial assets</i> :					
Derivative asset Equity securities –	7	Р -	P 26,290,139	Р -	P 26,290,139
Golf club shares	10		1,044,472		1,044,472
		<u>P -</u>	<u>P 27,334,611</u>	<u>P -</u>	<u>P 27,334,611</u>

The Group has no financial liabilities measured at fair value as of December 31, 2018.

There were neither transfers between Levels 1 and 2 nor changes in Level 3 instruments in both years.

Described below and in the succeeding page is the information about how the fair values of the Group's classes of financial assets are determined.

## (a) Equity Securities

As of December 31, 2019 and 2018, instrument included in Level 2 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their fair market values by reference on published share prices of golf club shares and NAVPu for UITF investments as at December 31, 2019 and 2018, respectively. These are included in Level 2 as their prices are not derived from market considered as active due to lack of trading activities among market participants at the end or close to the end of the reporting period.

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## (b) Debt Securities

The fair value of the Group's debt securities which consist of government bonds is estimated by reference to prices quoted in BVAL for 2019 and 2018 representing the net clean closing prices for outstanding government bonds.

## 33.5 Financial Instruments Measured at Amortized Cost

The table below summarizes the fair value hierarchy of the Group's financial assets and financial liabilities which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed. Short-term commercial papers are included since these financial instruments are measured at amortized cost, which approximate their fair values upon designation as financial assets at FVTPL (see Note 33.4).

	Level 1	Level 2	Level 3	Total
2019:				
<i>Financial assets:</i> Cash and cash equivalents Trade and other receivables - net Refundable security and bond deposits Investment in trust fund Contract assets	P6,518,599,861 - 862,704,457	P - - - - -	P - 17,373,476,547 196,779,733 - 3,975,734,097	P 6,518,599,861 17,373,476,547 196,779,733 862,704,457 3,975,734,097
	<u>P7,381,304,318</u>	<u>P - </u>	<u>P 21,545,990,377</u>	<u>P28,927,294,695</u>
<i>Financial liabilities:</i> Interest-bearing loans and borrowings Trade and other payables Security deposits	р  <u></u>	р  <u>р</u>	P 48,563,185,289 8,167,589,445 586,498,441 <u>P 57,317,273,175</u>	P 48,563,185,289 8,167,589,445 586,498,441 <b>P 57,317,273,175</b>
2018:				
<i>Financial assets:</i> Cash and cash equivalents Trade and other receivables - net Refundable security and bond deposits Investment in trust fund Contract assets	P5,734,720,648 - - 680,421,727 -	P - - - - - -	P - 10,212,127,250 161,735,967 - 3,060,770,976	P 5,734,720,648 10,212,127,250 161,735,967 680,421,727 3,060,770,976
	<u>P6,415,142,375</u>	<u>P -</u>	<u>P 13,434,634,193</u>	<u>P19,849,776,568</u>
2018:				
Financial liabilities: Interest-bearing loans and borrowings Trade and other payables Security deposits Retention payable (under other	P - - -	P - - -	P 36,223,346,073 5,252,402,324 148,010,532	P 36,223,346,073 5,252,402,324 148,010,532
non-current liabilities)			186,140,105	186,140,105
	<u>P</u>	<u>p</u>	<u>P 41,809,899,034</u>	<u>P 41,809,899,034</u>

## 33.6 Fair Value Measurement for Investment Property Carried at Cost

The table below shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis.

	Note	Level 1	Level 2	Level 3 Total
December 31, 2019	15			
Building for lease		Р -	Р -	P 3,724,304,346 P 3,724,304,346
Land				160,270,935 160,270,935
		<u>P -</u>	<u>P -</u>	<u>P 3,884,575,281</u> <u>P 3,884,575,281</u>
December 31, 2018				
Building for lease		Р -	Р -	P 3,322,105,588 P 3,322,105,588
Land				135,610,000 135,610,000
		<u>P -</u>	<u>P -</u>	<u>P 3,457,715,588</u> <u>P 3,457,715,588</u>

In estimating the fair value of investment property, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management assessment, the best use of the Group's non-financial assets indicated above is their current use.

There has been no change to the valuation techniques used by the Group during the for its non-financial assets. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2019.

# 34. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below and in the succeeding page is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

	Bank Loans (Note 18.2)	Notes Payable (Note 18.1)	Lease Liabilities <u>(Note 18.3)</u>	Total
Balance as of January 1, 2019 Cash flows from	P 30,775,838,256	P 5,846,502,472	P 157,923,257	P 36,780,263,985
financing activities:		2 05 ( 200 550	207 446 240	24 007 500 470
Additional borrowings	17,552,773,199	3,056,288,759	397,446,210	21,006,508,168
Repayment of borrowings	( 10,007,821,865)	( 49,861,241) (	(115,296,405)	( 10,172,979,511)
Non-cash financing activities Unrealized loss on				
interest rate swap	104,842,394	-	-	104,842,394
Effect of adoption of				
PFRS 16			34,277,641	34,277,641
Balance at December 31, 201	9 <u>P 38,425,631,984</u>	<u>P 8,852,929,990</u>	<u>P 474,350,703</u>	<u>P_47,752,912,677</u>

						Lease		
		Bank Loans	]	Notes Payable		Liabilities		
		(Note 18.2)		(Note 18.1)		(Note 18.3)		Total
Balance as of January 1, 2018	Р	22,905,865,437	Р	5,836,791,231	Р	205,811,673	Р	28,948,468,341
Cash flows from								
financing activities:								
Additional borrowings		11,109,657,723		693,711,241		29,281,321		11,832,650,285
Repayment of borrowings	(	4,019,466,826)	(	684,000,000)	(	77,169,737)(		4,780,636,563)
Loans of acquired subsidiary		825,000,000		-		-		825,000,000
Non-cash financing activities								
Unrealized loss on								
interest rate swap	(	45,218,078)				- (		45,218,078)
Balance at December 31, 2018	Р	30,775,838,256	Р	5,846,502,472	P	157,923,257	Р	36,780,263,985

## 35. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing services commensurate with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the consolidated statements of financial position.

The Group sets the amount of capital in proportion to its overall financing structure, equity and liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares, re-issuance of treasury shares or sell assets to reduce debt.

	Notes	2019	2018
Interest-bearing loans and borrowings	18	P 47,752,912,677	P 36,780,263,985
Cash and cash equivalents	5	( 6,518,599,861)	( 5,734,720,648)
Financial assets at FVTPL	7		( <u>26,290,139</u> )
Net debt		41,234,312,816	31,019,253,198
Total equity		<u> </u>	18,004,101,050
		2.29: 1.00	1.72: 1.00

# 36. OTHER INFORMATION REQUIRED BY THE SECURITIES AND EXCHANGE COMMISSION

R.A. No. 11232, An Act Providing for the Revised Corporation Code of the Philippines (the Revised Corporation Code) took effect on March 8, 2019. The new provisions of the Revised Corporation Code or any amendments thereof have no significant impact to the Group's consolidated financial statements.



Report of Independent Auditors\_\_\_\_\_to Accompany Supplementary20Information Required by theTheSecurities and Exchange Commission12Filed Separately from theTBasic Consolidated Financial Statements

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Philippines

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries (A Subsidiary of Citicore Holdings Investment, Inc.) 20 N. Domingo Street Brgy, Valencia Quezon City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Megawide Construction Corporation and Subsidiaries (the Group) for the year ended December 31, 2019, on which we have rendered our report dated May 26, 2020. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of the Revised Securities Regulation Code Rule 68 of the Philippine Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

# **PUNONGBAYAN & ARAULLO**

By: Mailene Sigue-Bisnar

Partner

CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

May 26, 2020

Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd (GTIL) grantthornton.com.ph

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES LIST OF SUPPLEMENTARY INFORMATION DECEMBER 31, 2019

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## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES

Schedule A

Financial Assets - Fair Value Through Profit or Loss, Fair Value Through Other Comprehensive Income

and Amortized Cost

December 31, 2019

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of Bonds or Notes	Amount Shown in the Statement Financial Positon as of Reporting Period		Income Received and Accrued (iii)
Fair Value through Profit of Loss (FVT	(PL)			
	-	-	-	
	-	-	-	
	-	-	-	
	-	-	-	-

## Fair Value through Other Comprehensive Income (FVTOCI)

Investment in Club shares - The City Club, Alphaland Makati Place	-	Р	1,044,472	Р	1,044,472	-
Investment in Silay Solar Power, Inc. (SSPI)			2,500,000		2,500,000	
TOTAL	-	Р	3,544,472	Р	3,544,472	-

#### Financial Assets at Amortized Costs

TOTAL

TOTAL	-	Р	24,951,560,598	Р	24,951,560,598		#VALUE!
Investment in trust fund		_	862,704,457	_	862,704,457		
Refundable security and bond deposits			196,779,733		196,779,733		-
Trade and other receivables - net			17,373,476,547		17,373,476,547		441,000,000
Cash and cash equivalents	-	Р	6,518,599,861	Р	6,518,599,861	Р	#VALUE!

#### Supplementary information on FVTPL and FVOCI

(i) This investment represents equity instrument wherein the Group neither exercises control or significant influence as discussed in Note 10 to the consolidated financial statements

# -2-MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule B Amounts Receivable from Directors, Officers, Employees, Related Parties and Prizel Stockholders (Other than Related Parties) December 31, 2019

Name         Balance at Beginning of Period         Additions         Amounts Collected         Written Off         Current         Non-current         Balance at Bed of Current           ABEGALI CABIGAS         150,000         -         -         150,000         -         -           ABEGALI VICENTE         7400         -         -         7400         -	l of Period
ABEGAL VICINTE         7,400         .         7,400         .           ABREA CATACUTAN         8,447         0,000         18,447         . <td< th=""><th></th></td<>	
ABEGAL VICINTE         7400         .         7400         .           ABRE CATACUTAN         5447         10,000         18,447         .<	150,000
ADRIAN KUCZMIK         141259         .         141259         .           ALKO B. TALORTE         25,000         .         25,000         .           ALBERTO DACUMA         1238         .         1238         .           ALEJANDRO MANALO         155,00         .         1258         .           ALEJANDRO MANALO         155,00         .         .         .         .           ALEXANDER UMALI         4,500         .         .         .         .         .           ALFREDO C. CASASIS         12,200         .         .         .         .         .         .         .           ALLAN L. VALENZUELA         1,200         .	7,400
AIKO B TALORETE         25,00         .         25,00         .         25,00         .           ALERTO DACUMA         1238         .         1288         . </td <td>1</td>	1
ALBERTO DACUMA         128         .         128         .         128         .           ALEJANDRO MANALO         155,000         .         155,000         .	141,259
ALFJANDRO MANALO         15500         .         15500         .           ALFRED JOSEPH MOLINA         4500         .         4500         .           ALFRED JOSEPH MOLINA         297,200         197,600         99,600         .           ALFRED C. CASASIS         12,500         .         12,200         .           ALAN L. VALENZUELA         1,220         .         .         12,200         .           ALIAN L. VALENZUELA         1,220         .         .         .         .         .           ALIAN L. VALENZUERA         94,400         6,000         .         .         .         .         .         .           ALVIN ESGUERRA         94,400         6,000         .	25,000
ALFXANDER UMALI         4,500         .         4,500         .           ALFRED (SCEPH MOLINA         .         297,200         197,600         99,600         .           ALFRED (SCEPH MOLINA         .         12,500         .         .         .           ALLAN L, VALENZUELA         1,920         .         .         .         .         .           ALLAN L, VALENZUELA         1,920         .         .         .         .         .           ALMA GARCIA         32,000         .         .         .         .         .         .           ALVIN SCOULON         3,241         .         .         .         .         .         .           ALVIN SCOULON         3,241         .         .         .         .         .         .           ALVIN SCRUTE TROBIEZA         93,702         543,524         445,524         .         .         .         .         .           ANA CLARISSA D. LAGAN         .	1,238
ALFRED OC CASASIS         .         227,200         197,000         99,000         .           ALJARED C. CASASIS         12,200         .         .         12,500         .           ALLAN L. VALENZUELA         1,920         .         .         12,500         .           ALMA GARCIA         32,000         .         .         32,000         .         .           ALVIN ESGUERRA         94,400         6,000         .         .         32,41         .           ALVIN SOCULION         3,241         .         .         .         32,41         .           ALVIN TORRIS         147,252         .         .         .         .         .           ANA CLARISA DI LIAGAN         .         .         .         .         .         .           ANA CLARISA DI LIAGAN         .         .         .         .         .         .           ANA LZA MANLAPAZ         46,800         .         .         .         .         .         .           ANGELIA SCADONA         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .	4,500
ALFREDO C. CASASIS         12,500         -         12,500         -           ALLAN L. VALLERZUELA         12,200         -         12,200         -           ALMA GARCIA         32,000         -         10,0400         -           ALMA ISCUERRA         94,400         6,000         -         100,400         -           ALVIN SOCULION         3,241         -         -         3,241         -           ALVIN SOCULION         3,241         -         -         -         -           ALVIN SOCULION         3,241         -         -         -         -           ANS ALTAR MAIAPAZ         93,702         543,224         443,524         103,702         -           ANA LIZA MANLAPAZ         46,800         -         46,800         -         -         -           ANALZA KALAPAZ         32,000         -         -         -         -         -           ANELIA C	99,600
ALMA GARCIA         32,000         .         .         100,400         .           ALVIN ESCUERRA         94,400         6,000         .         100,400         .           ALVIN ESCUERRA         94,400         6,000         .         100,400         .           ALVIN SOULEON         3,241         .         .         .         .         .           ALVIN TORRES         147,232         .	12,500
ALVIN SGUERRA         94,400         6,000         .         100,400         .           ALVIN SGUERA         3,241         .         .         3,241         .           ALVIN SGULLON         3,241         .         .         3,241         .           ALVIN SGULLON         3,241         .         .         3,241         .           ALVIN SGULLON         3,241         .         .         .         .           ALVA AR GRACE T. ROBLEZA         9,702         543,524         441,524         .         .           ANA CLARISS D. LLAGAN         .         .         .         .         .         .           ANA CLARISS D. LLAGAN         .         .         .         .         .         .         .           ANA LZA MANLAPAZ         46,600         . <t< td=""><td>1,920</td></t<>	1,920
ALVIN SOCULION         3.241         .         .         3.241         .           ALVIN TORRIS         147,232         .         5,682         141,550         .           ALVIN TORRIS         147,232         .         5,682         141,550         .           ANA LZA MANLAPAZ         93,702         543,524         443,524         193,702         .           ANA LZA MANLAPAZ         46,800         .         46,800         .         .         .           ANA LZA MANLAPAZ         32,000         .         .         .         .         .           ANGELI A, CADORNA         2,294,007         .         .         .         .         .           ANGELI A, CADORNA         9,316         .         .         .         .         .           ANA BIEL, SIBUG         3,360         .         .         .         .         .           ANNA KARENNA SALGADO         102,873         .         .         .         .         .           ANNA KARENNA SALGADO         102,873         .         .         .         .         .           ANNA KARENNA SALGADO         102,873         .         .         .         .         .	32,000
ALVIN TORRES         147,222         -         5,682         141,550         -           ALVANA GRACE T. ROBLEZA         93,702         543,524         443,524         193,702         -         -           ANA CLARISSA D. ILAGAN         -         276,000         171,000         105,000         -	3,241
ALYANA GRACE T. ROBLEZA         93,702         543,524         443,524         193,702         .           ANA CLARISSA D. LIAGAN         -         276,000         171,100         105,000         .         .           ANA CLARISSA D. LIAGAN         -         46,800         -         .         .         .           ANA LIZA MANLAPAZ         46,800         -         46,800         .         .         .           ANA LIZA MANLAPAZ         32,000         -         . <td>141,550</td>	141,550
ANA LIZA MANLAPAZ         46,800         .	193,702
ANA LIZA MANLAPAZ         3200         .         3200         .           ANDREW XQUAAH HARRISON         224907         .         2294907         .         .         2294907         .         .         .         2294907         .         .         .         32000         .	105,000
ANDREW ACQUAAH HARRSON         2,294,907         .         2,294,907         .           ANGELI A. CADRNA         9316         .         .         9,916         .           ANGELI CA DORNA         9,316         .         .         9,916         .           ANGELI CA DORNA         3,360         .         .         .         9,316         .           ANGELI CA DORNA         3,260         .         .         .         .         .         .         .           ANNA KARENNA M. SALGADO         102,873         .	
ANGELI A. CÀDORNA         9,316         -         9,316         -           ANGELI A. CÀDORNA         1,445         -         1,445         -         -         1,445         -	32,000
ANGELCA FERRER         1,445         .         1,445         .           ANNA BIELLA FERRER         1,445         .         1,445         .           ANNA BIELLSING         3,360         .         .         102,873         .           ANNA KARENINA M. SALGADO         102,873         .         .         102,873         .           ANNA KARENINA M. SALGADO         102,873         .         .         .         .           ANNA KARENINA M. SALGADO         102,873         .         .         .         .         .           ANNA KARENINA M. SALGADO         355,000         9,0,000         195,000         .	2,294,907 9,316
ANNA BHEL SIRUG         3.360         -         3.360         -           ANNA KARENNA M, SALGADO         102,873         -         102,873         -           ANNA KARENNA SALGADO         535,000         90,000         195,000         400,000         -           ANNA KARENNA SALGADO         535,000         90,000         195,000         403,000         -         #VALUE           ANTH KARENNA SALGADO         432,266         -         -         #VALUE         #VALUE           ANDLINARIO V. ARGUDO         432,200         -         -         #VALUE         #VALUE           ARCHE, V. GUINCCOR         1,408         -         -         1,408         -         -           ARGIE C, GLENOCO         2,400         -         -         2,400         -         -           ARIA ROSARIO NOGRALES         220,000         -         -         2,400         -         -           ARIES BACUAJON         3,185         -         -         2,400         -         -           ARIES BACUAJON         3,185         -         -         3,185         -         -         -         -         -         -         -         -         -         -         -         <	9,316
ANNA KARENNA M SALGADO         102,873         .         102,873         .           ANNA KARENNA SALGADO         535,000         90,000         195,000         430,000         .           ANNA KARENNA SALGADO         535,000         90,000         195,000         430,000         .         .           ANTHONY TOPACIO         492,266         .         .         .         .         #VALUE           APOLINARIO V. ARGUDO         43,200         .         .         .         .         #VALUE           ARCIE V. GUNOCOR         1,408         .         .         .         .         #VALUE           ARCIE V. GUNOCOR         1,408         .         .         .         .         .         .         #VALUE           ARCIE V. GUNOCOR         1,408         . <td< td=""><td>3,360</td></td<>	3,360
ANNA KARENNA SALGADO         35500         90,000         195,00         430,000         .           ANTHONY TOPACIO         492,266         .         .         .         .         #VALUE           ANDIANARO V. ARGUDO         43,200         .         .         .         .         #VALUE           ANCHEN LV GUINOCOR         1,408         .	102,873
APOLINARIO V. ARGUDO         43,200         -         -         443,200         -           ARCEL V. GUNOCOR         1,408         -         1408         -           ARCEL V. GUNOCOR         138,664         -         138,664         -           ARCH J. SUNOCOR         138,664         -         138,664         -           ARG IE, C. ELNOGO         2,400         -         2,400         -           ARIG E, C. ELNOGO         2,000         -         2,000         -           ARIGE C, CLENOGO         3,185         -         20,000         -           ARIES BACLAJON         3,185         -         3,185         -           ARIES REGALADO         -         165,255         -         -           ARIAS ROS ARIO NANAOG         2,400         -         -         -           ARMANDO A, TRASADO         2,400         -         -         -         -           ARMANDO A, TRASADO         2,400         -         -         -         -         -           ARMANDO A, TRASADO         2,400         -         -         -         -         -         -           ARMANDO A, NANAOG         2,400         -         -         -	430,000
ARCEL V, GUNOCOR         1.408         -         1.408         -           ARCHIBALD GARCIA         138,664         -         138,664         -         -         138,664         -         -         ARCHIBALD GARCIA         31,865         -         -         ARCHIBALD GARCIA         3,185         -         -         -         ARLIS BACUAJON         3,185         - <td></td>	
ARCHIBALD GARCIA         138,664         -         138,664         -           ARGIE: GLENOGO         2,400         -         2,400         -           ARGIE: GLENOGO         2,2000         -         2,2000         -           ARIA ROSARIO NOGRALES         220,000         -         2,2000         -           ARIES RECUAJON         3,185         -         3,185         -           ARIES REGALADO         -         165,255         -         -           ARMANDO A. TRASADO         2,2400         -         -         -           ARMANDO A. TRASADO         2,400         -         -         -         -           ARMANDO MANAOG         42,474         49,130         91,604         -         -         -           ARNOLD G. NACAYA         2,388         -         2,388         -         -         -	43,200
ARGIE C. GLENOGO         2,400         .         2,400         .           ARIA ROSARIO NOGRALES         220,000         .         220,000         .         .         220,000         . <td>1,408</td>	1,408
ARIA ROSARIO NOGRALES         220,000         .         220,000         .         220,000         .         All           ARIES BACUAJON         3,185         .         .         3,185         . <td>138,664</td>	138,664
ARIES BACUAJON         3,185         .         3,185         .           ARIES REGALADO         165,255         .         165,255         .           ARMANDO A. TRASADO         2,400         .         .         2,400         .           ARMANDO MANAOG         42,474         49,130         91,604         .         .         .           ARNAIE A. BORDEN         20,000         .         .         .         .         .           ARNAIE A. BORDEN         20,000         .         .         .         .         .	2,400
ARIES REGALÁDO         165,255         165,255         165,255           ARMANDO A. TASADO         2,400 <td< td=""><td>3,185</td></td<>	3,185
ARMANDO MANAOG         42,774         49,130         91,604         -	165,255
ARMARIE A. BORDEN         20,000         -         20,000         -           ARNOLD G. ANACAYA         2,388         -         2,388         -         2,388         -	2,400
ARNOLD G. ANACAYA 2,388 2,388 -	
ARNOLD U, ANALATA 2,000 - 2,000 - 2,000 - 2,000 -	20,000
	2,388
ARNOLD R. BASISTER 15,449 - 15,449 -	15,449
ARON B. OGATIA 1,440 - 1,440 -	1,440
ARSENIO P. SENO 100 100 -	100
ARTHUR FERNANDEZ 117,540 - 117,540 -	117,540
AVIGAEL MANINGO 100,000 100,000 - 100,000 -	100,000
BANAG, AUDREY PRESA 9,738 - 9,738 - 9,738 - 9,738 - 9,738 6,000 - 6,000	9,738
	2,528,696
DESTANDES 2000 - 20000 - 20000 - 20000 - 20000 - 200000 - 200000 - 200000 - 200000 - 200000 - 200000 - 20000000 - 20000000 - 20000000 - 200000000	100,000
BENJAMIN S. FABROA JR. 10,557 62,092 32,291 40,358 -	40,358
BENJAMIN VICENTE JR. 28,208 - 28,208 -	28,208
BERNADETTE LAURENTE - 55,000 - 55,000 -	55,000
BOBBY FERNAN - 24,000 15,561 8,439 -	8,439
BRYAN BALISI         14,025         -         14,025         -           BRYAN R. MALINAO         127,862         -         127,862         -	14,025
BKYAN K.MALINAO 127,662 127,662	26,895
2000 2000	2,000
CARLOS L. TRECE 60,790 155,537 5,250 211,077 -	211,077
CARLOS LEITAO 182,396 182,396 -	182,396
CARLOS TRECE 50,000 50,000 -	50,000
CARLOS VILCHEZ 48,402 48,402 -	48,402
CARMEN ANNE LOUISE V. CONTEMPLO         38,240         -         38,240         -           CARMINA LEBOSADA         -         130,000         -         130,000         -	38,240 130,000
CARMINA LEDOSADA - 130,000 - 150,000 - 120,000	32,000
Catherine a, PanGandoyon 41,600	41,600
CATHERINE C. CENA 7,000 7,000 - 7,000 -	7,000
CATHERINE LIM 1,800 1,800 -	1,800
CEISO C. ANCHETA 7,109 - 7,109 - 7,109 -	7,109
CEZAR V. MAYHAY 1,550 1,550 1,550	1,550
CHARMAINE DE LEON ESPINO         28,833         -         28,833         -           CHARTON BENZULANO         1,550         -         1,550         -	28,833
CHARTON BENZULANO         1,550         -         1,550         -           CHERYMAY T. DE TORRES         14,400         -         14,400         -	1,550
CHEATMAN 1, DE LORRES         14,400         -         14,400         -           CHESTER NELL R. CARBONELL         -         236,777         15,179         221,598         -	221,598
CHITOBILG CHUOTELL - 20011 - 2107 - 22001 - CHITOBILG - 10,000 217,229 169,817 - 57,412 -	57,412
Balane formurikal P 8,439,103 P 2,367,743 P 1,413,754 P 8,900,827 + #VALUE	

Name	Balance at End of	Additions	Deductions	Ending Ba	lance	Balance at End of Peri
Name	Period	Additions	Amounts Collected Written		Non-current	Balance at End of Peri
alance carried forward	P 8,439,103	P 2,367,743	P 1,413,754 -	P 8,900,827	-	#VALUE!
HRISTIAN ALISANDAO	2,000	2,000	-	4,000	-	4,
HRISTIAN BIGUEJA	40,800	-	-	40,800	-	40,
HRISTIAN JOSEPH ARGOS HRISTINE CRISO S. ANGELES	338 32,000	-	-	32.000	-	32.
IRISTINE CRISO S. ANGELES	9,600	1,040	-	10,640	-	10,
HRISTOPHER L. RUADO	9,000	-		9,000	-	9,0
HRISTOPHER PACA	16,208	-	-	16.208	-	16.
RUZ, JESSE N.	-	99,500	-	99,500	-	99,
LARISSA CABALDA	29	-	-	29	-	-
AUDIA SORIANO	168,935	-	-	168,935	-	168,
RISANTO BERTOLDO	1,550	-	÷	1,550	-	1,
RISANTO CALOS	1,550	-	-	1,550	-	1,
ISANTO LABE JR.	2,625	-	-	2,625		2,
ISMAR MENDEZ	2,000	2,000	-	4,000	-	4,
ISTINE A. FORTUNO	30,833	-	-	30,833	-	30,
RIEL A. GAROLACAN	1,650	-	-	1,650	-	1,
NILO ANTONIO	2,800	-	- 57,000	2,800	-	2,
NILO DUMAS		-	57,000	1,650	-	-
NILO N. MAGHANOY NILO R. MONTOYA JR.	1,650 1,650	-	-	1,650	-	1
RA DEANNA OBIDO	31,329	-	-	31.329	-	31.
RLENE JOY MADAMBA	50,000		-	50,000	-	51,
RLENE JOY MADAMBA RLYN PHEIA LOPEZ	41,600	-		41,600	-	41,
RRYL RAÑOLA	1,550	-	-	1,550	-	1
NMARK P. NUIQUE	7,464	-	-	7,464	-	7
NNIS BIASON	57,600	-	-	57,600	-	57
NTOR P. CABRAL	1,650	-	-	1,650	-	1
WEY S. OLAYA	175,000	1,909	-	176,909	-	176
XTER SUAZO	2,625	-	-	2,625	-	2
IANNY JEAN AUGUSTO	2,500	-	-	2,500	-	2
ANA JOY D. VICTORIA	21,500	-	15,000	6,500	-	6
ONISIO A. MAMUAD	1,475	-	÷	1,475	-	1
ONISIO M. DELFIN	40,800	-	-	40,800	-	40
DNY D. CANTA	1,475	-	-	1,475	-	1
MINADOR Z. LUMONTOD	1,475	-	-	1,475	-	1
MINGO IBARLIN JR.	80	-	-	80	-	
NABELLE SISON	32,000	-	-	32,000	-	32
NNA MAY VILLENA	-	389,585	140,988	248,598		248
AN KARLA S. SENO	32,000	-	-	32,000	-	32
ENEZER G. JAMORA	4,000	-	-	4,000	-	4
DIE CORNELIO	3,200	-	-	3,200	-	3
ELITO C. TAPIC	46,523	-	-	46,523	-	46
GAR NUGUIT	975	-	-	975	-	
GAR VALERA	543,587	500,000	-	1,043,587	-	1,043
GAR VALERA	100,000	-	100,000	7 380	-	-
GARDO ABAD	7,380	-	-		-	7
GARDO D. MALIT	23,735	-	-	23,735	-	23
ISON A. DOMINGUEZ	1,475	-	-	1,475	-	1
MAR F. FETALINO		-	-		-	1
MUNDO ALMARIO UARD LANTACA	50,000 8,300	-	-	50,000 8,300	-	50
UARDO RAMIREZ	10,504	-	-	10,504	-	10
UARDO KAMIKEZ UARDO CARDINOZA JR.	1,550	-	-	1,550	-	10
UARDO DE LEON	4,650		-	4,650	-	4
GARDO DE LEON GHT DRAGON METAL	14,509	-		4,030	-	14
ISTEIN O. CHIU	452.970	-	-	452.970	-	452
GIN G. BARREDO	2,880	-	_	2,880	-	432
SON JOHN B. RAMOS	9,500	-	-	9,500	-	9
ZABETH B. LOPEZ	5,000	-	-	5,000	-	5
MAR MAQUILING	2,000	2,000	-	4,000	-	4
IER FLANDEZ	4,873	-	-	4,873	-	4
MER OFILAN	4,640	-	-	4,640	-	4
IER RIBAMBA	500	-	-	500	-	1
PIDIO BORJA I	6,000	-	-	6,000	-	(
A AMAT	85,877	-	-	85,877	-	85
'IN GOLIMLIM	22,660	-	-	22,660	-	22
ILIO GABRIEL S. PEREZ	2,997	-	-	2,997	-	2
MANUEL JOLEJOLE	3,190	-	-	3,190	-	3
ICO D. GAW	72,870	-	-	72,870	-	72
RIQUE RAMOS	19,704	-	-	19,704	-	19
IRAIM JOSE D. VALDEZ	60,000	110,000	110,000	60,000	-	60
C N. GABRIEL	271,753	-	-	271,753	-	271
CSON BENITEZ BENITEZ	2,000	-	-	2,000	-	2
NESTH JORDAN ROMANO	6,000	-	-	6,000	-	6
NESTO N. CONDADA JR.	1,475	-	-	1,475	-	1
VIN LIMPAG	516	-	-	516	-	
WIN AMARO	1,550	-	-	1,550	-	1
WIN HERANDOY	1,650	-	-	1,650	-	1
WIN I. OCHAQUE	1,650	-	-	1,650	-	1
WIN L. SISON	960	-	-	960	-	
FELITO CENSON JR. FELITO M. CENSON JR.	53,160	91,000	77,400	66,760	-	60
	78,402		-	78,402	1 -	78

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			Deduction	1	Ending Bal	ance	
Name	Balance at End of Period	Additions	Amounts Collected	Written Off	Current	Non-current	Balance at End of Period
salance carried forward	P 11,320,258	P 3,566,777	P 1,914,142	-	P 12,480,627	-	#VALUE!
ESTRELLA A. ALVARADO EUTEMIO R. SARNO	95,421 28,800	-	-		95,421 28,800		95,421 28,800
EVELYN ALBARAN BEROU	41,600	-	-		41,600	-	41,600
FARRA MAE PUZON	10,064	-			10,064	-	10,064
FELINO CANAYA	15,950	-	-		15,950	-	15,950
TELIPE R. GARCIA JR. TELIVIC LIGATUB	1,550 44,500	- 53,471	- 44,313		1,550 53,657	-	1,550
ELLOWES, GRANT LEE	-	539,000	-		539,000	-	539,000
ERDINAND A. PADDAYUMAN	74,963	-	-		74,963	-	74,963
FERDINAND B. RODRIGUEZ	15,099	-	-		15,099	-	15,099
ERMIN CHAVEZ JR.	25,700	248,027	273,027		700	-	700
FERNANDO L. PAGATPATAN FIDEL P. CUERDO	1,119 15,664		-		1,119 15,664		1,119
LORANTE C. PACTAO	1,475	-	-		1,475	-	1,475
LOREVAR BALDOZA	2,223	-	-		2,223	-	2,223
RANCESCA MICAELA SANTECO	11,273	-	-		11,273	-	11,273
RANCIS LUIS C. DE GUZMAN	10,500	-	-		10,500	-	10,500
RANCISCO B. BELLEZA JR.	1,550	-	-		1,550 114	-	1,550
FRANCISCO M. GILIG JR. FRANCISCO M. GILIG, JR.	40,000	-	-		40,000	-	40,000
TANCISCO RIOJA JR.	3,200	-	-		3,200	-	3,200
RANKLIN AUSTRIA	4,200	-	-		4,200	-	4,200
FREDERICK B. EBREO	1,650	-	-		1,650	-	1,650
FREDERICK NICOLAS	- 68,942	68,500	-		68,500 68,942	-	68,500 68,942
REDERICK TAN RIDAY TUERES	68,942 85,000	- 12,000	-		68,942 97,000		68,942 97,000
RIDAY IUERES	26,895	-	-		26,895	-	26,895
GAURAV AGGARWAL	65,138	-	-		65,138	-	65,138
GEEVERGHESE MATHEW JOHN	13,674	-			13,674	-	13,674
GENEROSO LLAGONO JR.	2,000	2,000	-		4,000	-	4,000
GENNA C. MIJARES	26,591 18,200	-	-		26,591 18,200	-	26,591
GEORGE L. BERMUDO GERALD ROXAS	3,000	-	-		3,000		18,200
GIL AZARCON	1,500	-	-		1,500		1,500
GIL DONATO	6,086	-	-		6,086	-	6,086
GILBERT L. ZAMORA	1,650	-	-		1,650	-	1,650
SILBERT NEPOMUCINO	1,550	-	-		1,550	-	1,550
GINO TALIBONG	2,000	2,000	-		4,000	-	4,000
GIOVANNI D. RUIZ	61,800	-	-		61,800	-	61,800 54,285
GLADYS RETUERTO GLENDA L. RATUM	54,285	197,600	-		54,285 197,600		34,283
GRETCHEN SALDAVIA CACHO	10,000	-	-		10,000	-	10,000
IAYDEE CHUA	57,000	-	-		57,000	-	57,000
IAYDEE MAYOR	3,359	-	-		3,359	-	3,359
1AZELLE A.SILVERIO	-	51,071	27,074		23,998	-	23,998
IEHERSON AGCAOILI IERMIE CORNELIO	624,832 1,550	206,360	221,368		609,824 1,550	-	609,824
IERMIE CORNELIO IERMINIGILDO BAUTISTA JR.	1,550	-	-		1,550		1,550
-ESOLER RANDY JEMAR	2,000	2,000	-		4,000	-	4,000
RENEO NARCISO JR.	3,200	-	-		3,200	-	3,200
RINEO AGUIHAP	39,700	738,650	735,750		42,600	-	42,600
SIDRO BURAYAG	1,550	-	-		1,550		1,550
SRAEL K. BONAVENTE VY MACABALITAO	6,936 32,000	-	-		6,936 32,000		6,936 32,000
AIME BAMBALAN	1,550	-	-		1,550		1,550
AIME M. LOPEZ	56,400	-	-		56,400	-	56,400
AKE S. ESTEVES	5,005	-	-		5,005	-	5,005
AN B. DENAGA	2,729	-	-		2,729	-	2,729
ANICE HONORIDEZ	-	745,621	316,264		429,357	-	429,357
ANINE MORAL ASPER NOEL CABRERA	28,833 89,927	-	-		28,833 89,927		28,833
ASPER NOEL CABRERA AY ARR LIBATON	2,550	-	-		2,550	-	2,550
AY CRISOLOGO	18,549	-	-		18,549	-	18,549
AY GERAND SANTIAGO	1,550	-	-		1,550	-	1,550
AYCEL ADINA	11,400	3,500	3,400		11,500	-	11,500
AYPEE C. BELENCIO AYSON APOSTOL	16,400	-	-		16,400	-	16,400
AYSON APOSTOL AYSON DELOS SANTOS	1,550 43,200	-	-		1,550 43,200	-	1,550
AYSON DELOS SANTOS AYSON SOMBRENO	1,550	-	-		45,200	-	45,200
EAY O. PORTES	41,600	-	-		41,600	-	41,600
EFE MAHUSAY	1,550	-	-		1,550	-	1,55
EFEY MANGABON	1,550	-	-		1,550	-	1,550
EFFERSON R. AREVALO EFFREY BAJA	1,650	-	-		1,650		1,65
EFFREY BAJA EFFREY OCAMPO	420,687	-	-		420,687		420,687
EFFREY MIRANDILLA	-	601,430	320,000		281,430	-	281,43
EFFRY QUICAY	1,550	-	-		1,550	-	1,550
EIFLYN ALEXIS C. DIZON	42,000	-	-		42,000	-	42,000
EMIMAH NAOMI DE LOS SANTOS	2,000	2,000	-		4,000	-	4,000
ENEFER G. ALBA ENELYN S. GURROBAT	- 28,667	1,090,071	384,000		706,071 28,667	-	706,071 28,667
ENELYN S. GURROBAT ENER B. TOLOSA	1,920	-	-		1,920		28,007
ENNY D. GUITA	26,412	-	-		26,412	-	26,412
ERALBINE NUGUID	63,302	20,000	-		83,302	-	83,30
ERALBINE R. NUGUID	131	-			131	-	131
EREMIAH CARL ALCERA	45	-	-		45	-	4
EREMIAH JO	1,419	-	-		1,419	-	1,41
ERICHA JAN M. IGNACIO ERMYN LEAL	32,000 76,357	- 5,000	-		32,000 81,357	-	32,000
ERMYN LEAL EROME C. CABAÑES	1,650	-	-		1,650		1,650
EROME MALUPAY	9,891	-	-		9,891	-	9,891
ERRUIN SALINAS	1,550	-	-		1,550	-	1,550
LINCOIN SINGING							

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Name	Balance at End of Period	Additions	Deductions Amounts Collected	Written Off	Ending Ba Current	Non-current	Balance at End of Per
	P 14,026,036	P 8,155,079	P 4,239,338		P 17,449,511		#VALUE!
alance carried forward ERRY B. HERNANDEZ	P 14,020,030 14,400	P 8,155,079	P 4,239,338		14,400		#VALUE: 14,
SSIE CORONEL	4,800	-	-		4,800	-	4,
SSIE SIGGAOAT SUS ARIMBUYUTAN	1,550	- 160,000	- 7,000		1,550 313,000		1,
SUS C. IBANEZ, JR.	4,800	-	-		4,800		4,
SUS GONZALO C. VERGARA JR.	31,850	-	-		31,850	-	31,
TON M. COMENDADOR OMER F. PELAEZ	1,475 120,000				1,475 120,000		1, 120,
ORABEL O. ALCANTARA	4,500	-	-		4,500	-	4
IBO L. MILLARES	2,154	-	-		2,154	-	2
IMY BANDONG IMY D. DURANGO	1,550 975	-	-		1,550 975	-	1
IMY M. TIMPINA	-	28,393	13,393		15,000	-	15
ISON D. CUEVAS	3,498	-	-		3,498	-	3
IGO CAOL-OLAN	1,550	-	-		1,550	-	1
R. AQUINO AN CECILIA L. CARICARI	9,600 2,339		-		9,600 2,339		2
ANA MANGAHAS	-	244,050	192,784		51,266	-	51
ANNE CLAIRE S. SIMBAJON	99	-	-		99	-	
EL B. ARNADO EL H. GALANG	6,000	-	-		6,000	-	6
EL P. MORA JR.	3,300		-		3,300		3
EL ROCA	2,890	-	-		2,890	-	2
EM C. FLOJO	1,650	-	-		1,650	-	1
EY ALBERT CEREZO EY YAP	114 16,540		-		114 16,540	-	16
HN DICK QUITOS	1,550	-	-		1,550	-	10
HN ENRIQUE V. MADRIGAL II	90,250	248,590	105,250		233,590	-	233
HN HAROLD B. MANUEL HN HENRY JAY G. MANAIT	149,238	-	-		149,238	-	149
HN HENRY JAY G. MANAIT HN KALVIN CARREON	52,875 112,792	- 240,000	- 106,000		52,875 246,792	-	52
HN PAUL CADAY	-	333,169	-		333,169	-	333
HN REY DANIEL	3,200	-	-		3,200		3
HN RONALD RENDON HN VALENTINE S. BINAMIRA	3,000	-	-		3,000	-	3
HN VALENTINE S. BINAMIRA HNREL VIDAL	6,000	-	-		6,000		1
MEL ZACARIAS	1,550	-	-		1,550	-	1
MER DARAMAN	2,525	-	-		2,525	-	2
N PHILIP DONAIRE NATHAN F. SALUDEZ	27,264 4,850				27,264 4,850		27
NATHAN FUSALUDEZ NATHAN FUGOSO	2,500	-	-		2,500	-	2
RDAN JOEL ORTIZ	3,973	-	-		3,973	-	3
SE C. RAMIREZ	6,875	-	-		6,875	-	6
SE C. SAMPANG SE M. GORPIDO, JR.	97,529 1,475		-		97,529 1,475		97
SE RENE D. ESCOMEN	1,027		-		1,027		1
SEPH CABOL	1,550	-			1,550	-	1
SEPH CORTEZ	1,000	-	-		1,000	-	1
SEPH HAYES F. HONORIO SEPH N. IMPERIAL	4,407	-	-		4,407		4
SEPH PAYURAN	1,550	-	-		1,550	-	1
SUE G. GA	1,650	-	-		1,650	-	1
UIE V. LEE OLIVER	503,454 1,550	-	-		503,454 1,550	-	503
VANIE PASCULADO S. LLANO	1,650	-	-		1,650	-	1
AN TIMO	4,750	-	-		4,750	-	4
LIANA ARENAS	49,939	-	-		49,939	-	49
LIEN STEINER LIUS BATAYOLA	7,810 56,600	-	- 56,600		7,810	-	7
LIUS DATAYOLA LIUS C. MANDAWE	1,650		-		1,650	-	- 1
STINE C. RIVERA	14,400	-	-		14,400	-	14
RA MAE MENDIOLA	41,600	-	-		41,600	-	41
RL JOSEPH A. DEINLA RRI, LACHA REDDY	100,779 1,460	30,779			131,558 1,460		131
THERINE DUGTONG	3,148	-	-		3,148		3
THERINE P. VIENA	1,300,000	1,300,000	-		2,600,000	-	2,600
THLEEN M. TAPIA	32,000	-	-		32,000	-	32
THY ROSE S. BACANI ESHELY M. DE VERA	99,725 35,331	249,625	-		349,351 35,331	-	349
TTH ANTHONY CALIMAG	1,012,771	584,471	721,971		875,271		875
N REQUER B. PEGALAN	120,771	-	-	-	120,771	-	120
NETTE MENOR NNV MVKELL M MADRID	1,550	-	-		1,550	-	1
ENNY MYKELL M. MADRID IAREN C. ALFUENTE	43,200 41,600		-		43,200 41,600		43
M BESMONTE	1,550	-	-		1,550	-	1
M DE LOS SANTOS	4,850	-	-		4,850	-	4
MBERLY L. BONGHANOY RK ALEXIS B. CABREROS	31,833 2,400	-	-		31,833 2,400		31
ISTINA JERRYLYN T. SALAZAR	32,000	-	-		32,000	-	32
ISTOFFER JAN V. SERIOSA	24,304	-	÷		24,304	-	24
LAINE ANN R. ROSALES	6,300	-	-		6,300	-	(
RA MAE A. LOLARGA RRY APOSTOL	15,000 1,550	-	-		15,000 1,550		15
RRY NOCEJA	57,600		-		57,600		57
UDENCIO DANGIW	1,550	-	-		1,550	-	1
URITO CABUAL WRENCE F. HARDER	134 31,561	-	-		134 31,561	-	31
WRENCE F. HARDER OBERT RAMOS	31,561 99,999	- 99,999	-		31,561 199,998	-	31 199
OBERT RAMOS	29,312		-		29,312	-	29
ONARD SANGUENZA	1,550	-	-		1,550	-	1
ONIL FERNIN TECIA QUILES	1,550 18,500		-		1,550 18,500		1
FECIA QUILES BERATO MELICIO JR.		395,824	-		395,824		395
BERTY BAYON	41,600	-	-		41,600		41
AWEL P. JUGO	1,650		-		1,650	-	1
ORIEN MARIE CRISOSTOMO DYD NIÑO A. MASCARIÑAS	20,000 73,828	20,000	-		40,000 73,828	-	40
JYD NINO A. MASCARINAS RNA C. LLIDO	73,828	-	-		73,828	-	73
RNA SANTOS	9,600	-	-		9,600	-	ç
CENA B. BAUTISTA	20,389	-	-		20,389	-	20
CILA FAMILIAR CKY LEBRILLA	1,694	-	-		1,694	-	1
CKY LEBRILLA IGIE LLANO	1,550 975	-	-		1,550	-	1
THER S. GERONIMO	975	-	-		975	-	
MAR MELGAZO	1,550	-	-		1,550	-	1
NARD G. BARREDO NNIE TEVES	1,650 150,000	-	-		1,650	-	1
	150,000		-		150,000	-	150

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Name	Balance at End of Period	Additions	Deductions Amounts Collected	Written Off	Ending Ba Current	lance Non-current	Balance at End of Period
Balance carried forward	P 19,172,943	P 12,089,979	P 5,442,336	-	P 25,328,320	-	#VALUE!
MA. ABIGAEL JANE LIBRANDO	85,317 5,245	266,700	216,700	-	135,317	-	135,317 5,245
MA. CECILIA TRABALLO MA. CRISTINA STEPHANIE DAGANTA	-	4,300	-	-	5,245	-	4,300
MA. DARREN CORRE	169,140	171	-	-	169,311	1	169,311
MA. ELOISA ORACION MA. JACINTA VICTORIA T. LUALHATI	24,167 402,985	-	-	-	24,167 402,985	-	24,167 402,985
MA. JANIKA ALCANTARA	11,000	-	-	-	11,000	-	11,000
MA. JONAH PEREYRA	41,729		-	-	41,729	-	41,729
MA. LOURDES VALERA MA. ROXANNE A. PAGUIO	22,647 2,875		-		22,647 2,875	-	22,647 2,875
MA. TERESA D. PACIENTE	160,730	-	-	-	160,730	-	160,730
MA. THERESA PASCUAL	138,840	-	-	-	138,840	-	138,840
MADHU SUDHAN RAO CHERUKURI MAE ANN A. FORCADILLA	8,729 61,147		-		8,729 61,147	-	8,729 61,147
MAGESH NAMBIAR	268	-	-	-	268	-	268
MAGESH PERAYIL KANNETH	66,273	-	-	-	66,273	-	66,273
MAGESH PERAYIL KANNOTH MAGNUS ALBERTUS CATBAGAN	49,807 2,400		-		49,807 2,400		49,807 2,400
MAILA COROCOTO	49,400	1,300	7,800	-	42,900	-	42,900
MANDY DE VENECIA MANUEL DIAMOS	4,320 6,764	-	-	-	4,320 6,764	-	4,320 6,764
MANUEL LOUIE B. FERRER	830,000		-	-	830,000	-	830,000
MANUEL M. ABECO JR.	894	-		-	894	-	894
MANUEL MELCHOR BONGULTO	214,644 1,550	10,000	10,000	-	214,644	-	214,644 1,550
MARCELINO LAQUINDANUM JR. MARCELINO MANGAYA-AY JR.	2,703		-	-	2,703	-	2,703
MARCIANO AVENIDO	2,000	-	-	-	2,000	-	2,000
MARCOS PALAPAL MARIA APRIL C. MAN-ON	37,750 5,552	54,000	91,750	-	5,552	-	- 5,552
MARIA APRIL C. MAN-ON MARIA CELNA BERNARDO	90,000		-	-	90,000	-	90,000
MARIA CHRISTINA PELPENOSAS	35,202	-	-	-	35,202	-	35,202
MARIA ELENA O. DEMECILLO MARIA LOURDES M. MOZO	10,004 702	-	-	-	10,004 702	-	10,004 702
MARIA LOURDES M. MOZO MARIA ROWENA MARCELLANO	192,000		192,000	-	- 102	-	- /02
MARIA SULPICIA POLINGA	157,622	33,000	181,057	-	9,566		9,566
MARIA THERESA PASCUAL MARIBETH J. MONTERO	160,000 30,000	382,720	473,200	-	69,520 30,000	-	69,520 30,000
MARICAR V. CRUZ	9,533	-	-	-	9,533	-	9,533
MARICEL CO	116,375	46,375	65,000	-	97,750		97,750
MARICEL LUNA MARICEL REYES	- 12,327	54,000	36,500	-	17,500	-	17,500
MARICEL RETES MARICOR AMATA	-	177,928	21,928	-	156,000	-	156,000
MARIE ARCIE ANNE SERCADO	32,000		-	-	32,000		32,000
MARIE CRISTINA NUQUE MARIE STEPHANIE M. NOLIDO	139,668	-	-	-	139,668 10,250	-	139,668
MARIE STEPHANIE M. NOLIDO MARILAG LATORRE	10,250 8,211	3,997	-	-	12,208	-	10,250
MARILYN ORDENIS	180,000	20,000	-	-	200,000		200,000
MARIO LOPE PAR MARISSA C. GORRE	87,542 90,000	578,415	566,853	-	99,105 90,000	-	99,105
MARJORIE BALINOYOS	30,334	-	-	-	30,334	-	30,334
MARJORIE R. VENTOSO	32,000	-	-	-	32,000	-	32,000
MARK ANTHONY AMORES MARK ANTHONY VALDEZ	- 10.000	21,100	-	-	21,100 10,000	-	21,100
MARK COPER	4,155		-	-	4,155	-	4,155
MARK DANIEL MATA	4,000	-	-	-	4,000		4,000
MARK JASON L. GARRERO MARK JOSEPH DIMAYUGA	1,650	-	-	-	1,650	-	1,650
MARK JOSEPH T. OBO	15,527	-	-	-	15,527	-	1,530
MARK LESTER T. GALLEPOSO	14,100	-	-	-	14,100	-	14,100
MARK LLOYD A. RAMIREZ MARK NICKSON P. GARCIA	1,550 131,221	- 1,879,397	- 333,631	-	1,550 1,676,987	-	1,550
MARK NIEVERA	45,255	618,967	304,857		359,365	-	359,365
MARK U. VILLAGONZALO	3,273	-	-	-	3,273	-	3,273
MARKUS HENNIG MARLA REMEDIOS AVILA	748,057 33,524		-	-	748,057 33,524	-	748,057 33,524
MARRY CHRIS MARPA	106,569		-	-	106,569		106,569
MARTIN MIGUEL FLORES	213,685	197,856	55,000	-	356,541	-	356,541
MARTIN SIMON GIORDAN MARVIN GLORIA	18,411 10,489	-	-	-	18,411 10,489	-	18,411 10,489
MARVIN GLORIA MARVIN M. ENCARNACION	1,650	-	-		1,650	-	1,650
MARY ANN ZACARIAS	62,876	-	-		62,876		62,876
MARY GRACE GONZAGA MARY HILDA R. SERRANO	41,600	-	-	-	41,600	-	41,600
MARY JANE T. CAJAYON	41,600	-	-		41,600	-	41,600
MARY JOY FAMI	86,892		-		86,892		86,892
MARY JOY S. FAMI MARY ROSE HOPE PATRICIO	41,600 963	54,000	-	-	95,600 963	-	95,600
MARY ROSE HOPE PATRICIO MARYCON SALAZAR	1,905	65,200	- 65,200	-	1,905	-	1,905
MASASHI WATANABE	-	813,334	193,905		619,428	-	619,428
MAURO SAN JOSE MELCHOR V. HERRERA	130,000 1,650	75,554	143,500	-	62,054 1,650	-	62,054 1,650
MELISSA P. DAVID	140,000	-	- 30,000		110,000	-	110,000
MELONA DABLO	891	1,005,000	-	-	1,005,891		1,005,891
MELVIN GRAY E. DELA CRUZ MELVIN LOZANO	32,000 15,050	-	-		32,000 15,050	-	32,000
MELVIN LOZANO MELVINO FAUSTINO	-	115,991	-	-	15,050	-	15,050
MENCHIE C. CADAMPOG	75,000	-	75,000		-	-	-
MENCHIE DIASEN MIA GRACE PAULA S. CORTEZ	- 53,367	68,664	35,144		33,520 53,367	-	33,520 53,367
		-	-			-	
	40.000		-	-	40,000	-	40.000
MIA GRACE PAULA S. CONTEZ MICHAEL BERMUDO MICHAEL JOSEPH PEREYRA MICHELE A. BARROZO	40,000 - 10,000	75,200	- 58,800	-	40,000 16,400 10,000		40,000 16,400 10,000

Name	Balance at End of Period	Additions	Deductions Amounts Collected	Written Off	Ending Ba Current	lance Non-current	Balance at End of Per
		P 18713148	P 8.600.160				#VALUE!
ılance carried forward ISCHIEL U. ENRIQUEZ	P 25,146,811 36,905	P 18,713,148	P 8,000,100		P 34,767,532 36,905	-	#VALUE: 36,
OTHI LAL	3,800	-	-	-	3,800	-	3,
YLENE TIBON	335	-	-	-	335	-	•,
ELSON LEGARDE	150,000	-	-	-	150,000	-	150,
ELSON M. CASADO	17,640	-	-	-	17,640	-	17
EMIA M. CORILLA	854,167	-	-	-	854,167	-	854,
ESTOR C. ABRIAL	8,925	-	-	-	8,925	-	8
ESTOR L. SIERVO JR	20,117	-	-	-	20,117	-	20
ICANOR NICKIE B. ARENAS	13,875	-	-	-	13,875	-	13
IKKO F. DEL ROSARIO	7,609	-	-		7,609	-	7
IÑO DELOS REYES	124,195	-	-		124,195	-	124
OE G. GERAPUSO	1,027	-	-		1,027	-	1
OEL CADIENTE	1,550	-	-		1,550	-	1
ONILON F. MUDLONG	1,650	-	-		1,650	-	1
ORMAN N. ESCOBAR	214,450	2,659,262	-		2,873,712	-	2,873
ORMAN RESURECCION	3,000	-	-		3,000	-	3
ANFILO MARTIN, JR.	140,000	1,736,654	-		1,876,654	-	1,870
EDRO PISUEÑA	3,200		-		3,200	-	3
ENNYLANE CARAVANA	50,000	-	-		50,000	-	50
ETER ENRILE	8,000	-	-		8,000	-	8
HILIP ROMULO FRANCIA	365,519	315,519	-		681,038 29,554	-	681
HOEBE KATHERINE B. REYES DLICARPIO VEGA IR.	29,554				29,554	-	1
REMIER C. SEMILLA	41,600	6,720			48,320		48
REMIER C. SEMILLA RINCESS DELOS SANTOS	5,367	0,720			48,320 5,367	-	44
RINCESS GUMIRAN	5,000	- 9,000	-		14,000	-	14
ACHELLE E. CUYOS	525	2,000	_		525		
AFFY FELICIANO	8,000				8,000		8
AIZA JACKIE LOUISE ESPINO	19,974			-	19,974	-	19
ALPH LIM	237,496	-	_		237,496	-	23
AMON LOR	2,950	61,833	8,500	-	56,283	-	50
AMON PACHECO III	17,300	2,600	-	-	19,900	-	19
ANDY ADRIANO	11,900	16,970	_	-	28,870	-	28
ANDY ESGUERRA	3,000	-	_	-	3,000	-	
ANDY RETES	1,550	-	-	-	1,550	-	1
ANIEL ASUELO MONTEROLA	2,000	2,000	-	-	4,000	-	4
AQUEL VERZOSA	26,500	-	-	-	26,500	-	20
AUL B. GOLEZ	15,345	-	-	-	15,345	-	15
AUL SAPIANDANTE	2,400	-	-	-	2,400	-	1
AVISHANKAR SARAVU	61,169	-	-	-	61,169	-	6
AY ALEXIS C. VALINO	66,295	125,088	145,088	-	46,295	-	40
AYMUNDO LAYSON	346,188		-	-	346,188	-	340
AYMUNDO P. PRONDA	246,794	-	-	-	246,794	-	240
EA G. RUBION	3,845	-	-	-	3,845	-	
EALINO MONTEMOR	6,463	-	-	-	6,463	-	(
ECILE POSECION	12,158	-	-	-	12,158	-	12
EDINTO M. OLIVERAS	1,475	-	-	-	1,475	-	1
EGAN A. TACANDONG	6,720	-	-	-	6,720	-	(
EGAN TACANDONG	773,775	51,729	-	-	825,504	-	82
EGGIE DASALLA	1,550	-	-	-	1,550	-	
EGIE DELOS NIÑOS	1,650	-		-	1,650	-	
EGINA CARMELLI TOLOSA	20,000		-	-	20,000		20
EGOR TITO	-	497,857	-	-	497,857	-	49
EJEAN VALENZUELA	41,600	-	-	-	41,600	-	4
ENATO ALEGADO	3,255	-	-	-	3,255	-	
ENATO C. ALEGADO	3,360	-	-	-	3,360	-	
EY C. RAMIREZ	19,010	-	-	-	19,010	-	19
EYMOND DALAOYAN	2,000 3,200	2,000	-	-	4,000	-	4
EYNALDO CANDO EYNALDO RODRIN	573,350	115,640	-		3,200 688,990	-	688
EYNOLD JAZARENO	2,600	115,040			2,600	-	000
HEA A. TANEO	3,000				3,000		
HEA A. TANEO HODA M. GUCILATAR	2,240		-		2,240		
HODA M. GUCILATAK HODESSA MALLARI	243,701	-	-	-	243,701	-	24
ICARDO AMOTO JR.	1,550	-	-		1,550	-	24
CARDO MANUEL	202,165	26,427	153,592	-	75.000	-	7
ICARDO SABANAL	2,525	-	-	-	2,525	-	
CHARD ORTEGA	2,400	-	-	-	2,400	-	
CHARD PELOTOS	-	18,000	10,000	-	8,000	-	
CHEL BORDE	41,600	-	-	-	41,600	-	4
ICHEL PAGAWITAN	3,800	-	-	-	3,800	-	1
CHIE R. MANLAPAZ	-	211,800	50,200	-	161,600	-	16
ICIA VINELLI MONTEJO	37,033	-	-	-	37,033	-	3
ICKY DOMONDON	761,061	-	-	-	761,061	-	76
DBERT JASON TORRES	151,388	-	-	-	151,388	-	15
DBERTSON G. QUIRES	1,475	-	-	-	1,475	-	
OBY CHARLIE G. MALLARI	15,631	-	-	-	15,631	-	1
DDERIC CORPORAL	1,650	-	-	-	1,650	-	
ODNEY ANDRE MORALES	5,000	-	-	-	5,000	-	
DDNEY C. GARCIA	3,000	-	-	-	3,000	-	
DDNEY DELICANO	1,550	-	-	-	1,550	-	
ODRIGO S. PAMAHOY	22,292	-	-	-	22,292	-	2
DGELIO RAMOS JR.	-	1,225,000	-	-	1,225,000	-	1,22
	29,667	, ,			29,667		2

Name	Balance at End of Period	Additions	Deduction Amounts Collected	s Written Off	Ending Bal Current	ance Non-current	Balance at End of Period
Balance carried forward	P 31,347,423	P 25,797,246	P 8,967,541	-	P 47,684,862	-	#VALUE!
ROHSAN ARIEL N. LUCES	1,150	-	-		1,150	-	1,150
ROLAND N. RIÑA ROLANDO C. SUAZO	1,950 12,600		-		1,950 12,600		1,950 12,600
ROLEN L. JALIMBAWA	1,650	-	-	-	1,650	-	1,650
ROMAR B. CARNIYAN ROMEO B. BOBILES	1,650 1,650	-	-	-	1,650 1,650	-	1,650
ROMEO D. BOBILES ROMEO C. SAKAY	1,030		-		1,030		1,030
ROMEO DIAZ	1,000		-	-	1,000	-	1,000
ROMEO FURIGAY ROMMEL ONDONG	636,008 104,801	- 46.000	-		636,008 150,801		636,008 150,801
ROMMEL PINEDA	39,914	-	39,914	-	-	-	-
ROMMEL S. OBISPO	988	-	-	-	988	-	988
ROMNICK T. LLENADO RONALD ALLAN M. NICOLAS	1,650 15,687	- 15,687	-		1,650 31,374		1,650 31,374
RONALD ROSELLER B. MANGAHAS	127,092	-	-	-	127,092	-	127,092
RONALDO A. NOEL RONALDO PALIN	1,838 2,625	-	-	-	1,838 2,625	-	1,838 2,625
RONALDO PALIN RONIEL ROLDAN	53,006		- 53,006				-
RONILO C. PONSICA	1,650		-	-	1,650	-	1,650
RONNIE SALINGAY ROSE ANN ENRIQUEZ	1,550 200,000	- 4,310	-	-	1,550 204,310	-	1,550 204,310
ROSE CELINE CASTRO	-	524,000	-		524,000		524,000
ROWENA B. TRILLANA	21,637		-	-	21,637	-	21,637
ROY GARCHITORENA ROVCE MILTON CATACUTAN	2,000	2,000	-	-	4,000 20,159	-	4,000
ROYCE MILTON CATACUTAN RUBEN PEÑALOSA	20,159 2,525		-		2,525	-	20,159 2,525
RUBIELIZA ALBAY	124,716	3,856	-	-	128,572	-	128,572
RUFINO DIZO RUSKY L. FERRER	290,330 30		290,330		- 30	-	- 30
RUSTOM ESTROPIA	37,241	-	-		37,241	-	37,241
RYAN ERMAC	40	-	-	-	40	-	40
RYAN GALINDEZ RYAN JAY LAI	1,550 238	-	-		1,550 238	-	1,550
RYAN JAY LAI RYAN P. ERMAC	200,000		-		200,000	-	238 200,000
SALVADOR DE GUZMAN	6,350		-	-	6,350	-	6,350
SAMUEL A. ELLE SATURNINO D. OLIVER JR.	5,000 1,550	-	-		5,000 1,550	-	5,000
SERGIO S. MALIGRO JR.	7,200	-	-	-	7,200	-	7,200
SHARON D. PEREZ	9,600		-	-	9,600	-	9,600
SHEILA G. ANGELES SHEILA MAY V. LLUVIDO	330 855	330	-		660 855		660 855
SHERRY LEE L. HATAGUE	3,360	-	-	-	3,360	-	3,360
SHERWIN ELOPRE	1,550	-	-	-	1,550	-	1,550
SHERWIN GATBONTON SHERWIN SEGUI	50,000 95,000		-		50,000 95,000		50,000 95,000
SHIELA NEPOMUCENO	5,734	-	-	-	5,734	-	5,734
SONNY BOY G. ENRIQUEZ	51,460	-	-	-	51,460	-	51,460
STEPHANIE GRACE G. MANAL STEPHANIE M. LIM	10,887 3,340	1	-		10,887 3,340		10,887 3,340
SUDARSHAN MADHAV DODDATHOTA	34,982	-	-	-	34,982	-	34,982
SULPICIA POLINGA	5,750	÷	-	-	5,750	-	5,750
SULPICIO A. GARCIA TARCYZJUSZ FROEHLICH	36,766 87,328		-		36,766 87,328		36,766 87,328
TECSON, ULYSSES P.	33,478	-	-	-	33,478	-	33,478
TEDY L. VALLESTERO	480	-	-	-	480	-	480
TIMOTHY JIM ALTONAGA TRACELLE ANNE A. BASILISCO	46,200 33,586		-		46,200 33,586		46,200 33,586
TRACELLE ANNE B. NAVARRO	35,360	-	-	-	35,360	-	35,360
TRISTAN JOHN Y. SANTOS VALERIE AYRA RAMOS	480	-	-	-	480	-	480
VALERIE AYRA RAMOS VEN ROGER GOCOTANO	68,676 1,650		- 68,676		1,650		1,650
VENER TEOPE	-	12,100	-	-	12,100	-	12,100
VENUS V. LOGDAT VICTOR L. ASPA, JR.	32,000		-	-	32,000	-	32,000 2,625
VILMA P. LUMAPAS II	4,320		-		4,320		4,320
VIRGILIO CARSIDO JR.	41,537	-	-	-	41,537	-	41,537
VIRGILIO UMALI JR. WENNIE S. PALACIO	350 14,352	50,202	-		50,552 14,352	-	50,552 14,352
WEINIE S. PALACIO WILLIE G. RUFINO	14,552	-	-		14,552		14,552 16,192
WILTON DY	62,500	-	-	-	62,500	-	62,500
WINSTON V. JIMENEZ YASMIN LAMBATAN	63,515 56,000	363,966	167,980		259,500 56,000	-	259,500 56,000
YOLANDA D. SURIO	32,000		-		32,000	-	32,000
YUNICE C. PRADHAN	2,500		-	-	2,500	-	2,500
ZANDY BAUIT	48,906	-	-	-	48,906	-	48,906
TOTAL ADVANCES TO OFFICERS AND EMPLOYEES	P 34,271,539	P 26,819,697	P 9,587,447		<u>P 51,011,523</u>		#VALUE!
Advances to related parties under common ownership Future State Myspace, Inc.	26,701.00	3,555.00	-		30,256.00		30,256.00
MySpace Properties Inc.	-	10,160,923.00	(16,089.00)	-	10,144,834.00	-	10,144,834.00
ISOC Holdings, Inc. ESA Group of Companies Inc.	-	757,143.00 30,805.00	-	-	757,143.00	-	757,143.00
ESA Group of Companies Inc. Altria East Land, Inc.	-	30,805.00 3,779.00	-	-	30,805.00 3,779.00		30,805.00 3,779.00
Citicore Power Inc.	3,144,344,020.00	31,459,669.00			3,175,803,689.00		3,175,803,689.00
TOTAL ADVANCES TO RELATED PARTIES UNDER COMMON							
OWNERSHIP	3,144,370,721.00	42,415,874.00	(16,089.00)		3,186,770,506.00		3,186,770,506.00
ULTIMATE PARENT COMPANY	146,736,123.00	2,922,635,602.00			3,069,371,725.00		3,069,371,725.00
Advances to non-controlling interest							
Others	1,501,868.00	10,743,502.00	(841,103.00)		11,404,267.00		11,404,267.00
TOTAL ADVANCES TO MINORITY INTEREST	1,501,868.00	10,743,502.00	(841,103.00)		11,404,267.00		11,404,267.00

MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule C Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements

December 31, 2019

Deductions

Ending Balance

Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Written Off	Current	Non-current	Balance at End of Period
MWM Terminals, Inc. (MWMTI)	P 1,450,311,790	P 67,435,354	1	Р _	P 1,517,747,144		P 1,517,747,144
Megawide Construction (BVI) Corporation (MCBVI)	45,829,514	102,523,920			148,353,434		148,353,434
Megawide Terminals, Inc. (MTI)	526,604,034		46,425,326		480,178,708		480,178,708
Globemerchants, Inc.	-	25,000,000		-	25,000,000	-	25,000,000
Megawide Land Inc. (MLI)	-	2,643,495		-	2,643,495	-	2,643,495
Megawide International Limited (MIL)	-	102,906,182		-	102,906,182	-	102,906,182
GMR Megawide Cebu Airport Corporation (GMCAC), Subsidiary	314,527,460	5,399,990	89,939,701		229,987,749	T.	229,987,749

# Supplementary information -

Meganide has receivables from MWM11 and MIL for construction and engineering services provided.

MSPI paid certain expenses related to the development of SJDM Prima Casa Project and audit fee in behalf of MLL.

In November 2019, Globemerchants, 50% owned by Meganide, dedured P50 million dividends. The dividends declared remained unpaid as of December 31, 2019.

Meganide, through its share in assets of the Meganide GISPL Construction Joint V enture (MGCJV), has a receivable to GMCAC for the billings of completed norks at the end of the year.

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule D Long-Term Debt December 31, 2019

Title of Issue and Type of Obligation	Amount Authorized by Indenture		Capt Portion Debt Stateme	tt Shown Under tion"Current n of Long-term t" in Related ent of Financial Position	Amount Shown Under Caption"Long-Term Debt" in Related Statement of Financial Position	
Bank loans (i)	Р	38,425,631,984	Р	10,791,617,597	Р	27,634,014,387
Note payable (ii)		8,852,929,990		3,750,000,000		5,102,929,990
Lease liabilities (iii)		474,350,703		139,443,656		334,907,047
Total	Р	47,752,912,677	Р	14,681,061,253	Р	33,071,851,424

## Supplementary information on Long-term Debt

- (i) Total bank loans represent certain omnibus loan security agreement (OLSA) and other bank loans that were entered into with various local universal banks comprising of P17,200.0 million drawdown from the OLSA with maturity of 15 years, and P2,500.0 million short-term unsecured bank loans.
- (ii) Total notes payable represents unsecured availments from two notes facility agreement with a local bank for private placement amounting to P4,000.0 million in 2013 and P1,000.0 million in 2016. These notes have maturity term that ranges from five to ten years from date of issue.

In September 2016 and December 2016, the Parent Company availed an unsecured corporate 10-year corporate loans amounting to P650.0 million and P350.0 million to refinance the 5-year corporate note issued in 2011. Also, the Parent Company availed another P1,000.0 million unsecured 10-year corporate note for capital expenditures and general corporate requirments.

(iii) Lease liabilities have an effective interest rate of 7.0% and 6.0% in 2019 and 2018 with maturity of three to five years from the date of transaction.

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## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule E Indebtedness to Related Parties December 31, 2019

Name of Related Party	Balanc	ce at Beginning of Period	Ba	lance at End of Period
Advances from other related party under common ownership	Р	44,683,199	Р	-
Advances from Megawide GMR Construction Joint Venture, Inc.		14,883,628		-
Advances from Citicore-Megawide Consotium, Inc. (CMCI)		-		20,000,000
Total	Р	59,566,827	Р	20,000,000

## Supplementary information on Indebtedness to Related Parties

<sup>1</sup> The Group obtained unsecured, noninterest-bearing cash advances from its associate, CMCI, for working capital requirements, which are payable on demand. its working capital requirements, which are payable on demand. Citicore paid for the Parent Company's agreed subscription of MWCCI in 2014 and CMCI in 2012. These advances are noninterest-bearing and payable on demand.

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule F Guarantees of Securities of Other Issuers December 31, 2019

Name of Related Party		Amount
Citicore Holdings, Inc. (CHI)	Р	4,500,000,000
Total	Р	4,500,000,000

## Supplementary information on Guarantees of Securities and Other Issuers

<sup>1</sup> On December 26, 2019, the Group's Board of Directors approved the issuance of corporate guaranty infavour of CHI as part of the governance initiative of the Group to provide assistance, as needed, to new and other businesses to help them mature and produce strong and predictable cash flows to become stable and consistend to the Group.

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#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule G Capital Stock December 31, 2019

		Number of Shares Issued and Outstanding as		Num	ber of Shares Held	l By
Title of Issue	Number of Shares Authorized	Shown Under the Related Statement of Financial Postion Caption (i)	Number of Shares Reserved for Options, Warrants, Coversion and Other Rights	Related Parties	Directors, Officers and Employees	Others
Common	4,930,000,000	2,063,633,817	-	1,330,634,698	18,775,289	714,223,830
Preferred	70,000,000	40,000,000.00	-	-	-	40,000,000

(i) On July 20, 2016, the Parent Company's BOD approved the buy-back of 410.8 million common shares held by Sybase Equity Investment Corporation at a price equal to the 7-trading day volume weighted average price ending on July 28, 2016 or equivalent to P10.03 per share. Total parchase price of the treasury shares including incidental cost of the buy-back amounted P4.138.8 million.

On October 20, 2016, the Parent Company's BOD approved the sale of its 150.0 million treasury shares at P14.90 per share. Net proceeds of the sale of treasury share amounted to P2,181.7 million, net of incidental cost of the transaction. Outstanding balance of the trassury shares after the sale is 260.8 million treasury shares at cost of P2,627.7 million.

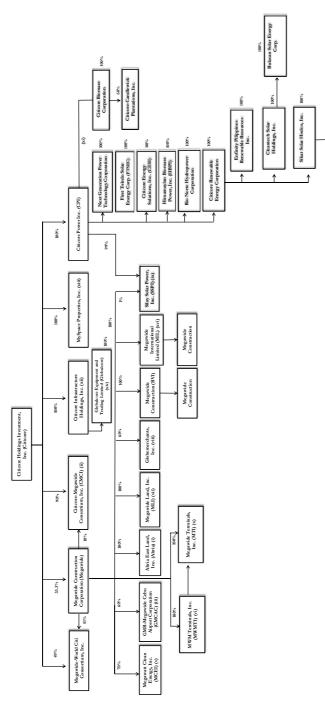
On October 1, 2018, the Parent Company's BOD approved a share buyback program worth up to P2.0 billion over a period of two years. Total cost to acquire treasury shares in 2018 amounted to P824.77 million which is equivalent to 48.81 shares. In 2019, pursuant to the share huyback program, the Company acquired treasury cost amounted to P458 million (equivalent to 26 million shares). On March 3, 2020, the BOD approved an additional P3 billion to its Share buyback program (the "Program"), making it a total of P5 billion and removal of the period within which to execute the Program, making it open-ended.

## MEGAWIDE CONSTRUCTION CORPORATION Reconciliation of Retained Earnings Available for Dividend Declaration For Year Ended December 31, 2019

Unappropriated Retained Earnings of the Parent Company at Beginning of Year	Р	1,495,814,755
Prior Periods' Outstanding Reconciling Item		
Deferred tax expense		70,938,868
Unappropriated Retained Earnings Available for		
Dividend Declaration at Beginning of Year, as Adjusted		1,566,753,623
Net Profit of the Parent Company Realized During the Year		
Net profit per audited financial statements		638,133,955
Non-actual/unrealized income		
Deferred tax income related to deferred tax assets recognized in		
the profit or loss during the year		67,309,026
Other Transaction During the Year		
Treasury shares - at cost	(	457,791,074)
Cash dividends to preferred and common shareholders	(	528,636,059)
Unappropriated Retained Earnings Available for		
Dividend Declaration at End of Year	Р	1,285,769,471

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- 15-MEGAWIDE CONSTRUCTION COMPORATION AND SUBSIDIARIES MAP SHOWING THE RELATIONSHIP BETWEEN: THE COMPANY AND ITS RELATED ENTITIES December 31, 2019



Supplementary information: (i) Magawak's aquicition of Athria is treated as an acquicition of asset as

(i) Maguniel's anynicitien of Athria'is treated as an acquisition of assot and not a business acquisition. Huna, Athria is not considered a subsidiary of the Maguniele.

(ii) The rights and provers of Negarities ever the management and control of the CMCI are corrected through a scale to the Bunder of Director (POD). Table give its into acceleration, the Negarities calculated that it has significant signment on accelerate for a contract for a

♦ 100% Nv Vogt Philippines Solar Energy Four, Inc.

V 100% Nv Vogt Philippines Solar Energy Three, Inc.

↓ 100% Nv Vogt Philippines Solar Energy One, Inc.

(iii) Megunik acquired 15.0 milina shores of stack of GNC-AC which represent 60% of GNC-AC's issued and outstanding applied stock, giving Megunik control are the faracial and operations of GNC-AC.

(a) Magnetia anginine 51% anometric princers in AUPCCL from accounted for the accounted of the destand and Aust cannot and and AUPCCL relation activities. Calimon agained 65% official acousting interview of the Austrian Austri

(s) On Soptember 4, 2014, the Company acquired 70% of the issued and antitanting capital stock of MCEL. The intertenent in MCEL is accounted for as an intertenent in arhebitory.

(ii) MIPATT not accounted for as a subsidiary due to the acquisition of 100% covereday in MTL resulting to the increase in effective covereday of Meganole in AIPATT from 51% to 100%.

(ai) On Osaber 28, 2016, the Parent Company acquired a 100%, anstration that J. an early interpreted in the Philippines. MLI it incorporated primarily to aggg in real state and related having

(piii) On Mry 5.2016, the Darrat Compton acquired a Globourchaus, a compary incorporated in the Philippins, pinarity capped in operating, injegs, adding, discribuling, modeling and a solvent as no fares any hepotical of solves, users and neurological events of eary that hand decorption.

ner SSP1 from 100% to 25%. Hance, SSP1 advanded because a subsidiary of CPL 1n 2016, dro Meganide's quiry interest was reduced from 100% to 1% apon acquisitions of a related party ma a over SSPI and diluting Megawide's equily (ic) In February 2016, SSPPs uniscool shares of stude user acquired by CPI recording in a 75% equily interes

(x) In August 2018, Megunick anywird the outstanding charts of MTI representing 100% assurchigh, macking it a wholly owned arbitishing of Megunick

(cd) In 2016, the following newly incorporated ratifies: HBPL CESI, BGESSI, NGESSI, LGESSI and CGESSI, heaven whelly owned subschitzes of the CPI apon

Iz 2015, CN angived NCIPC. CM agained additional Journey (NCIPC) longity conversion of advances to equily increments. In Research 2015, CM angived as John young agreement (POU) for the againstime of TSUC for PA12.0 million. CP Just the forware and holder of TSUSC and the Journal on a shortward and na PAA. CP114ter required TSUSC on the advances of the againstime of TSUSC for PA12.0 million. CP Just the forware and the of TSUSC and the Journal of the agreement of the advances of the American Susceptibility of TSUSC and the advances of the American Susceptibility of

don FTSEC in May 2016 apon d price to \$9.6 million. CPI gaine

of the purities to the

(a) In March 2015, CHI capited 100%, cannot be a CHI. CHI and antibology framely to mage in high grade that high and hand is done of capital task in paint and a capital frame of print and a capital frame of the capital

jsäij) In January 2012, apon execution of Doed of assignment between CHI and Myspace's subbolders, the 100% ownership of Myspace wae transferred to CHI.

pái) Glubukor is a forigo registered and domisiád in Hong Kong which is primarthy cogged in boying, selling, importing, and exporting of goveral confinence.

(sc) On June 20, 2017, the Parent Congrupt acquired a 100% assumely interest in MCHV1, an early incorporated in the territory of Bricksh Virgin thank, a primarify congress in buying and building Anters of other anguments.

fsri) – MIL, whee registered offer is at Marry Building, 2nd Flaer, Parcell Estate, P.O. Box 2416, Road Tawn Torield, British Virgin Islands, was incorporated on July 26, 2019.

# MEGAWIDE CONSTRUCTION CORPORATION

# Schedule of Preferred Shares Proceeds Under SRC Rule 68, as amended December 31, 2019 (Amounts in Philippine Pesos)

Preferred Shares Proceeds			Р	4,000,000,000
Less: Issuance related expenses				
Underwriter fees	Р	53,598,978		
Professional fees		5,189,714		
Registration and taxes		2,535,625		
Bank charges		201,400		61,525,717
Net Preferred Shares Proceeds				3,938,474,283
Less: Disbursements				
Mactan-Cebu International Airport	Р	1,184,173,963		
Southwest Integrated Transport System		1,492,086,981		
Clark Airport		553,054,645		
Public School Infrastructure Project (PSIP) Phase II		542,878,283		
Privatization of Airports		110,542,553		
Project Development of Renewable Energies		31,775,538		
Regional Prison Facilities		23,962,320		3,938,474,283
Balance of Preferred Shares Proceeds as of December 31, 20	19			

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# Report of Independent Auditors on Components of Financial Soundness Indicators

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries (A Subsidiary of Citicore Holdings Investment, Inc.) 20 N. Domingo Street Brgy, Valencia Quezon City Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 988 22 88

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of of Megawide Construction Corporation and Subsidiaries (the Group) for the year ended December 31, 2019 and 2018, on which we have rendered our report dated May 26, 2020. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2019 and 2018 and for each of the two years in the period ended December 31, 2019 and no material exceptions were noted.

# **PUNONGBAYAN & ARAULLO**

By: Mailene Sigue-Bisnar Partner

> CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

May 26, 2020

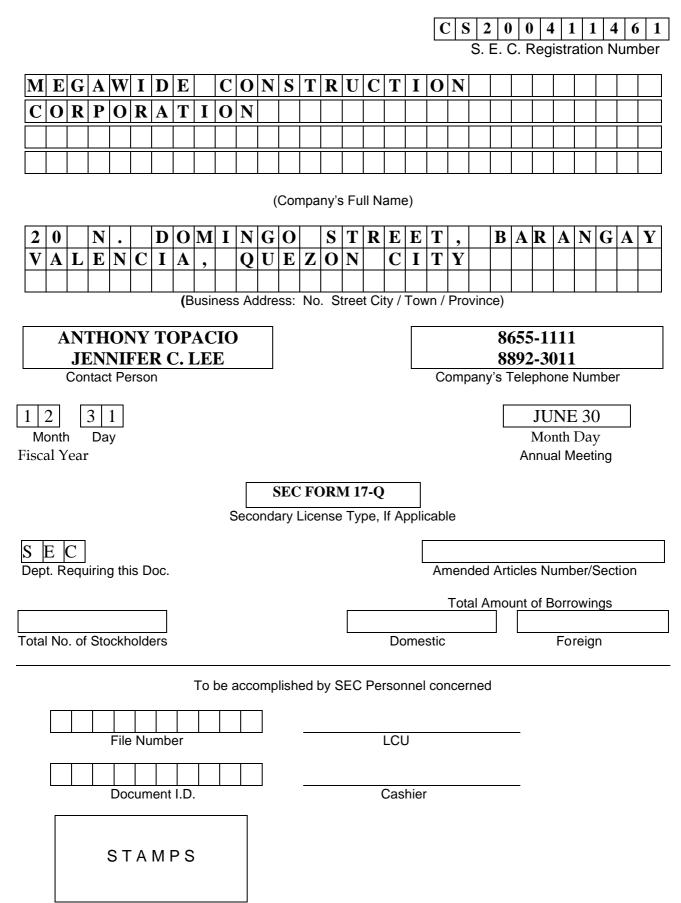
Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd (GTIL) grantthornton.com.ph

Offices in Cavite, Cebu, Davao BOA/ PRC Cert of Reg. No. 0002 SEC Accreditation No. 0002-FR-5

# MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Supplemental Schedule of Financial Soundness Indicators December 31, 2019 and 2018

Ratio	Formula	2019	Formula	2018
Current ratio	Total Current Assets divided by Total Current Liabilities	1.27	Total Current Assets divided by Total Current Liabilities	1.50
	Total Current Assets35,465,662,114Divide by: Total CurrentLiabilities27,999,982,419Current ratio1.27		Total Current Assets24,790,484,826Divide by: Total CurrentLiabilities16,565,276,062Current ratio1.50	
Acid test ratio	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	1.00	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	1.15
	Total Current Assets         35,465,662,114           Less: Inventories         (1,287,127,532)           Other Current		Total Current Assets         24,790,484,926           Less: Inventories         (865,035,029)           Other Current         (865,033,009,013)           Quick Assets         19,033,909,013           Divide by: Total Current         16,565,276,062           Acid test ratio         1.15	
Solvency ratio	Total Assets divided by Total LiabilitiesTotal Assets80,764,326,231Divide by: Total Liabilities 62,765,813,535Solvency ratio1.29	1.29	Total Assets divided by Total LiabilitiesTotal Assets65,905,709,593Divide by: Total Liabilities 47,901,608,543Solvency ratio1.38	1.38
Debt-to- equity ratio	Total Liabilities divided by Total EquityTotal Liabilities62,765,813,535Divide by: Total Equity17,998,512,696Debt-to-equity ratio3.49	3.49	Total Liabilities divided by Total EquityTotal Liabilities47,901,608,543Divide by: Total Equity18,004,101,050Debt-to-equity ratio2.66	2.66
Assets-to- equity ratio	Total Assets divided by Total EquityTotal Assets80,764,326,231Divide by: Total Equity17,998,512,696Assets-to-equity ratio4.49	4.49	Total Assets divided by Total EquityTotal Assets65,905,709,593Divide by: Total Equity18,004,101,050Assets-to-equity ratio3.66	3.66
Interest rate coverage ratio	Earnings before interest and taxes (EBIT)         divided by Interest expense         EBIT       3,436,122,079         Divide by:         Interest expense       2,000,884,543         Interest rate coverage ratio       1.72	1.72	EBIT divided by Interest expense EBIT 3,446,703,742 Divide by: Interest expense 1,059,685,412 Interest rate coverage ratio 3.25	3.25
Return on equity	Net Profit divided by Total Equity       Net Profit       1,111,034,814       Divide by: Total Equity       17,998,512,696       Return on equity       0.06	0.06	Net Profit divided by Total Equity         Net Profit       1,894,174,171 <u>Divide by: Total Equity</u> 18,004,101,050         Return on equity       0.11	0.11
Return on assets	Net Profit divided by Total Assets         Net Profit       1,111,034,814         Divide by: Total Assets       80,764,326,231         Return on assets       0.01	0.01	Net Profit divided by Total Assets         Net Profit       1,894,174,171         Divide by: Total Assets       65,905,709,593         Return on assets       0.03	0.03
Net profit margin	Net Profit divided by Total RevenueNet Profit1,111,034,814Divide by: Total Revenue19,881,804,848Net profit margin0.06	0.06	Net Profit divided by Total RevenueNet Profit1,894,174,171Divide by: Total Revenue15,991,991,427Net profit margin0.12	0.12

# COVER SHEET



Remarks = pls. use black ink for scanning purposes

# MEGAWIDE CONSTRUCTION CORPORATION

Company's Full Name

20 N. Domingo Street, Barangay Valencia Quezon City Company's Address

655-1111 Telephone Number

# **December 31** Fiscal Year Ending

(Month & Day)

SEC FORM 17-Q Form Type

June 30, 2020 Period Ended Date

(Secondary License Type and File Number)

cc: Philippine Stock Exchange

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the Quarterly Period Ended	June 30, 2020
2.	SEC Identification Number	CS200411461
3.	BIR Tax Identification No.	232-715-069-000
4.	Exact Name of Issuer as Specified in its Charter	Megawide Construction Corporation
5.	Province, Country or other Jurisdiction of Incorporation or Organization	Philippines
6.	Industry Classification Code (SEC use only)	
7.	Address of Principal Office	No. 20 N. Domingo Street, Barangay Valencia, Quezon City
	Postal Code	1112
8.	Issuer's Telephone Number, including Area Code	(02) 855-1111
9.	Former Name, Former Address and Fiscal Year, if Changed since Last Report	Not Applicable

10. Securities registered pursuant to Section 8 and 12 of the SRC, or Section 4 and 8 of the RSA:

Title of Each Class	Number of Shares Outstanding	Amount of Debt Outstanding (₽)
Common	2,013,409,717	0
Preferred	40,000,000	0

11. Are any or all these securities listed on a stock exchange?

Yes [✓] No []

If yes, state the name of such stock exchange and classes of securities listed therein:

Philippine Stock Exchange

- Common and Preferred Shares

12. Check whether the issuer:

has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder of Section 11 of the RSA and RSA Rule 11(a)-1 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports):

Yes [✓] No []

has been subject to such filing requirements for the past 90 days.

Yes [✓] No []

# PART I -FINANCIAL INFORMATION

# Item 1. Financial Statements

The interim Consolidated Financial Statements of Megawide Construction Corporation ("Megawide") as of June 30, 2020 with comparative figures as of December 31, 2019 and June 30, 2019, Cash Flows and Schedule of Aging Accounts Receivable is incorporated by reference as Exhibit 1.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# A. <u>RESULTS OF OPERATIONS</u>

Review of results for the six (6) months ended June 30, 2020 as compared with the results for the six (6) months ended June 30, 2019

# **Results of Operations**

# Revenues lower by 22% or P1.77 billion

Consolidated revenues for the period amounted to P6.41 billion, 22% or P1.77 billion lower than the same period of last year. The construction segment revenue amounted to P4.86 billion, P1.32 billion or 21% below from year ago levels and contributed 76% to the consolidated revenues. Since the government imposed the Enhanced Community Quarantine (ECQ) last March 17, construction activities have been suspended and consequently the Modified Enhanced Community Quarantine (MECQ) beginning May 16, labor availability and supply chain has been disrupted, resulting in slow down and delayed ramp up of construction activities.

Airport operations delivered P882 million in revenue for the period as the quarantine affected travel and passenger volumes. International passenger arrivals from COVID19-affected countries like China, Japan and Korea went down beginning February while domestic volumes declined as the government declared a state of public emergency and placed Luzon under ECQ, which persisted during the MECQ and General Community Quarantine (GCQ) periods. Airport

merchandising segment, which is ancillary to airport operations, likewise experienced a slowdown in sales beginning February due to reduced passenger throughput and generated revenue of P69 million, which accounted for 1% of the consolidated revenues.

Landport operations, which started operations in latter half of 2019, delivered revenue of P599 million for the period, mostly from office tower and commercial space leases. Landport segment contributed 9% of the consolidated revenues despite temporarily suspension of activities due to the ECQ at the beginning of second half of March 2020. While office and commercials are closed, it has been serving as a transportation convergence point for healthcare workers and frontliners. Terminal operations reopened last June 8, after Manila was placed under GCQ by the government.

# Direct Costs decreased by 18% or P1.10 billion

Direct costs amounted to P5.0 billion and lower by 18% or P1.10 billion. The decline in costs was related to the decrease in construction activities and suspension of airport and landport operations and in line with the lower revenues for the period.

# Gross Profit lower by 32% or P676 million

Consolidated gross profit amounted to P1.41 billion for the first half of 2020, translating to a consolidated gross profit margin of 22%. Landport operations contributed the bulk at P515 million or 36% to the consolidated gross profit. The construction business and airport operations contributed P416 million and P432 million, respectively, for a 29% and 31% share, respectively. The balance came from the airport merchandising segment.

# Other Operating Expenses increased by 24% or P154 million

Net Other Operating Expenses for the six-month period amounted to P785 million, P154 million or 24% higher from the same period last year. The increase was mainly related to the costs associated with the P5 billion corporate note issuance in February 2020 as well as the ramp up activities for the landport operations.

# Other Income (Charges) increased by 119% or P586 million

Other income (charges), which consists of finance cost, finance income and other income (expenses), increased due to recognition of mark-to-market loss amounting to P91 million on the airport segment's interest rate swap facility and the interest cost on loans availed by the terminal operations segment towards third quarter of 2019.

# Tax Expense decreased by 101% or P236 million

Current tax expense decreased by P177 million or 90% compared to the same period of last year as a result of losses incurred by the airport and construction segments. Deferred taxes, likewise, decreased by P59 million or 159% as a result of the recognition of the effect of NOLCO for construction business and application of NOLCO for landport operations.

# Consolidated Net Loss for the period amounted to P449 million

The consolidated net loss of P449 million for the first six months of 2020 was mainly attributed to minimal revenues generated from construction and airport segments due to restricted activities and travel bans arising from government measures to contain the COVID-19 pandemic.

# B. FINANCIAL CONDITION

Review of financial conditions as of June 30, 2020 as compared with financial conditions as of December 31, 2019

# ASSETS

# Current Assets decreased by 8% or by P2.8 billion

The following discussion provides a detailed analysis of the decrease in current assets:

# Cash and Cash Equivalents declined by 26% or P1.69 billion

The decrease in cash & cash equivalents was due to payment of dividends on common shares declared in 2019, which were taken from the Company's 2018 retained earnings, working capital requirements due to tight collections and business closures at the start of the ECQ, and share buyback program.

# Trade and Other Receivables decreased by 15% or by P2.56 billion

The decrease in contract receivables was largely due to the P3.50 billion collection from the Clark airport project representing the first and 2nd milestone payments. Meanwhile, retention receivables, which pertain to progress billings withheld by the project owner equivalent to 5% to 10% of the contract cost, but are collected upon issuance of the certificate of completion by the project owner, increased relative to accomplishments for the period. Receivables from terminal operations increased due to recognition of additional lease income of P344 million in accordance with PFRS 16 and uncollected billings from tenants of P277M, which were not received on time as most tenants remained closed even during MECQ.

# Inventory of Construction Materials increased by 14% or by P183 million

The increase was due to the suspension of construction activities as a result of work restrictions imposed by the government related to the ECQ and MECQ guidelines.

# Contract assets increased by 4% or P144 million

The increase in contract assets was mainly attributed to newly awarded contracts, which were on mobilization phase during the period.

# Other Current Assets increased by 18% or P1.11 billion

The increase was mainly due to advances made by the Parent to its suppliers and subcontractors for its new projects entered into during the latter part of 2019 to lock in supply and cost of major raw materials. The related input VAT also increased as a result of payments made to subcontractors.

# Non-Current Assets increased by 1% or by P391 million

The following discussion provides a detailed analysis of the increase in non-current assets:

# Investments in Associates and Joint Ventures increased by P0.44 million

The increase was a result of the share in the net losses taken up on the Group's investment in various joint ventures and associates.

# Concession Assets increased by 1% or P272 million

The increase Concession Assets was attributed to capital investments of GMCAC related to capacity augmentation of the airport. Meanwhile, amortization charges for the year amounted to P151 million.

# Property, Plant and Equipment decreased by 3% or by P272 million

The decrease in the account resulted from the Group's recognition of depreciation charges on property, plant and equipment amounting to P561 million and procurement of certain construction equipment to support specific requirements of the ongoing projects.

# Investment Properties decreased by 1% or P23 million

The decrease in investment properties was mainly related to the recognition of late billings on landport construction completion, which was offset by depreciation charges amounting to P53 million for the period.

# Deferred Tax Assets decreased by 85% or P38 million

The decrease is due to the landport segment's additional deferred tax liability from the effect of rental collections and the application of NOLCO incurred from prior year.

# Other Non-Current Assets increased by 16% or by P487 million

The increase in Other Non-Current Assets was mainly due to the additional placement of funds to GMCAC's "Cash Flow Waterfall Accounts" as required under the Omnibus Loan and Security Agreement.

# LIABILITIES AND EQUITY

# Current Liabilities decreased by 5% or P1.53 billion

The following discussion provides a detailed analysis of the decrease in current liabilities:

# Interest-Bearing Loans and Borrowings-Current decreased by 14% or by P2.01 billion

The decrease in short-term loans and borrowings was related to the payment of short-term loans for the Clark Airport project upon collection of the portion of receivables from the said project. Payment was made in accordance with the terms of the loan agreement.

# Trade and Other Payables increased by 4% or by P330 million

The increase in trade and other payables was mainly associated to interest accruals on the Parent and airport's loans, as the airport utilized the payment extension granted by the lenders until August 14. Meanwhile, payments were made for suppliers and dividends declared in 2019.

# Contract liabilities increased by 3% or P141 million

The increase in contract liabilities was related to the downpayment received from 8990's Cubao project, which was offset by downpayment recoupment for ongoing projects during the six-month period.

# Other Current Liabilities increased by 6% or by P12 million

The increase in other current liabilities was attributed to the increase in tax liabilities of the Group, particularly withholding taxes.

# Non-Current Liabilities increased by 1% or by P398 million

The following discussion provides a detailed analysis of the increase in non-current liabilities:

# Interest-Bearing Loans and Borrowings-Non-Current increased by 1% or by P257 million

The increase in long-term loans and borrowings was due to additional loan availments of the Parent from its newly issued corporate note facility. Proceeds were partially used to refinance existing maturing loans as well as for general corporate purposes.

# Deferred tax liabilities decreased by 11% or P65 million

The decrease is mainly related to impact of NOLCO recognized by the construction segment for the period.

# Other non-current liabilities increased by 27% or P203 million

The increase the account was mainly due to higher security deposits received during the year from its landport operations.

# Equity attributable to shareholders of the Parent Company decreased by 8% or P1.13 billion

The decrease in equity was mainly the function of the share buyback program of the Parent, dividend payments to preferred stock shareholders, and net loss for the period.

# C. MATERIAL EVENTS AND UNCERTAINTIES

There are no other material changes in Megawide's financial position by five percent (5%) or more and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition of Megawide.

Other than the impact of COVID to the business which is disclosed in Note 26.2 to the consolidated financial statements, there are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing Megawide's liquidity in any material way. Megawide does not anticipate having any cash flow or liquidity problems. It is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance transactions, arrangements, obligations (including contingent obligations), and other relationships of Megawide with unconsolidated entities or other persons created during the reporting period.

There are no material commitments for capital expenditures, events or uncertainties that have had or that are reasonably expected to have a material impact on the continuing operations of Megawide.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of Megawide.

There are no explanatory comments on the seasonality of interim operations. There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements of the interim period.

# SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereto duly authorized, in on 2020

OUEZON CNY EDG

AR B. SAAVEDRA President and Chief Executive Officer

By:

RAMON H. DIAZ Chief Financial Officer

UEZON CITS on 1 5 SEP 202 SUBSCRIBED AND SWORNTO before me in \_ affiants exhibiting to me their respective valid IDs, as follows:

DATE

Valid until

January 12, 2021

NAME

Valid ID

Edgar B. Saavedra

Passport No. P0395124A

Ramon H. Diaz

Passport No. EC6375686

ISSUE ISSUE/VALID UNTIL

until Manila Valid September 25, 2021

Zamboanga

OF PLACE

OF

Doc. No. []] Page No. 24 Book No. 11 Series of 2020.

ATTY. VINCENT ANGELO P. CALARA, MBA
ATTY. VINCENT ANGELO P. CALARA, MBA NOTARY PUBLIC FOR ADD IN QUEZON CITY
AM Adm. Not. Corp. No. NP-275 04-25-19 until 12-31-20
AM Adm. Not. Coroni. No. NP-275 04-25-19 until 12-31-20 IBP OR No. 067799 Jan. 14, 49 & IBP OR No. 1184-2 Jan. 2020
PTR OR No. 7377336 C 1-8-19/Roll No. 71528/TIN No. 436-893-822
MCLE Compliance No. VI-0016020 12-7-18 Valid until 12-7-21
Address: 17 Broadway Ave., Mariana, Quezon City



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Megawide Construction Corp. and its subsidiaries** (the Group) is responsible for the preparation and fair presentation of the financial statements as of June 30, 2020 and December 31, 2019 for the six-months ended June 30, 2020, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan and Araullo, the independent auditors appointed by the stockholders, have reviewed the financial statements of the Group in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

ENGR. EDGAR B. SAAVEDRA Chairman/ President/ Chief Executive Officer 195-661-064-000

RAMÓN H. DIAZ Group Chief Financial Officer 133-692-824-000



SUBSCRIBED AND SWORN TO before me this affiants exhibiting to me their valid Tax Identification Numbers stated above.

Signed this \_\_\_\_\_ 5ay of \_\_\_\_\_

DUC. NO. 113 PAGE NO. 23 BOOK NO. VI CHARS OF 2020

ATTY. VINCENT O P. CALARA, MBA

NOTARY PUBLIC FOR AND IN QUEZON CITY AM Adm. Not. Comm. No. NP-275 04-25-19 until 12-31-20 ISP OR No. 067799 Jan. 10, '19 & IBP OR No. IIIST Jan. 2020 FTR OR No. 7377336 C 1-8.'19/Roll No. 71528/TIN No. 436-893-822 MCLE Compliance No. VI-0016020 12-7-18 Valid until 12-7-21 Address: 17 Broadway Ave., Mariana, Quezon City



Report on Review of Interim Condensed Consolidated Financial Statements Punongbayan & Araullo 20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 8988 22 88

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries (A Subsidiary of Citicore Holdings Investment, Inc.) 20 N. Domingo Street Brgy. Valencia Quezon City

# Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Megawide Construction Corporation (the Parent Company) and subsidiaries (collectively referred to herein as "the Group"), which comprise the interim condensed consolidated statement of financial position as of June 30, 2020, and the related interim condensed consolidated statement of income, interim condensed consolidated statement of changes in equity and interim condensed consolidated statement of consolidated consolidated statement of consolidated statement of cash flows for the six months then ended, and notes to the condensed consolidated interim financial statements, including a summary if significant accounting policies.

# Management's Responsibility for the Interim Condensed Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these interim condensed consolidated financial statements in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*, and for such internal control as management determines is necessary to enable the preparation of interim condensed consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

Certified Public Accountants Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd (GTIL). grantthornton.com.ph



# Scope of Review

We conducted our review in accordance with Philippine Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity.* A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Philippine Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements do not present fairly, in all material respects, the interim condensed consolidated financial position of the Group as of June 30, 2020, and its interim condensed consolidated financial performance and its interim condensed consolidated financial performance PAS 34.

# **Emphasis of Matter**

We draw attention to Note 26 to the interim condensed consolidated financial statements, which describes the likely negative impact of the business disruption as a result of the coronavirus outbreak to the Group's financial condition and performance after the end of the interim reporting period. Our report is not modified with respect to this matter.

# **Other Matter**

We have previously audited the consolidated financial statements of the Group as of December 31, 2019, including the consolidated statement of financial position, which is presented herein for comparative purposes, on which we have rendered our report thereon dated May 28, 2020.

# **PUNONGBAYAN & ARAULLO**

Mailene Sigue-Bisnar By: Partner

CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

September 15, 2020

# MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 (With Corresponding Figures as of December 31, 2019)

(Amounts in Philippine Pesos)

	Notes	June 30, 2020           Notes         (Unaudited)		De	ccember 31, 2019 (Audited)
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	4	Р	4,832,979,916	Р	6,518,599,861
Trade and other receivables - net	5		14,813,942,482		17,373,476,547
Construction materials			1,470,288,309		1,287,127,532
Contract assets	6		4,119,674,445		3,975,734,097
Other current assets	8		7,416,057,104		6,310,724,077
Total Current Assets			32,652,942,256		35,465,662,114
NON-CURRENT ASSETS					
Financial assets at fair value					
through other comprehensive income			3,544,472		3,544,472
Investments in associates and joint ventures	7		959,951,429		959,506,555
Concession assets	9		29,673,223,688		29,436,586,470
Property, plant and equipment - net			7,695,891,311		7,968,155,611
Investment properties	11		3,861,142,957		3,884,575,281
Deferred tax assets - net			6,528,130		44,298,557
Other non-current assets	8		3,488,986,635		3,001,997,171
Total Non-current Assets			45,689,268,622		45,298,664,117
TOTAL ASSETS		Р	78,342,210,878	Р	80,764,326,231

# MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 (With Corresponding Figures as of December 31, 2019)

(Amounts in Philippine Pesos)

	Notes	June 30, 2020           Notes         (Unaudited)		December 31, 201 (Audited)		
ASSETS						
CURRENT ASSETS						
Cash and cash equivalents	4	Р	4,832,979,916	Р	6,518,599,861	
Trade and other receivables - net	5		14,813,942,482		17,373,476,547	
Construction materials			1,470,288,309		1,287,127,532	
Contract assets	6		4,119,674,445		3,975,734,097	
Other current assets	8		7,416,057,104		6,310,724,077	
Total Current Assets			32,652,942,256		35,465,662,114	
NON-CURRENT ASSETS						
Financial assets at fair value						
through other comprehensive income			3,544,472		3,544,472	
Investments in associates and joint ventures	7		959,951,429		959,506,555	
Concession assets	9		29,673,223,688		29,436,586,470	
Property, plant and equipment - net			7,695,891,311		7,968,155,611	
Investment properties	11		3,861,142,957		3,884,575,281	
Deferred tax assets - net			6,528,130		44,298,557	
Other non-current assets	8		3,488,986,635		3,001,997,171	
Total Non-current Assets			45,689,268,622		45,298,664,117	
TOTAL ASSETS		Р	78,342,210,878	Р	80,764,326,231	

	- 2	_			
	Notes		June 30, 2020 (Unaudited)	D	ecember 31, 2019 (Audited)
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Interest-bearing loans and borrowings	14	Р	12,670,034,116	Р	14,681,061,253
Trade and other payables	13		8,497,412,012		8,167,589,445
Contract liabilities	15		5,072,746,243		4,931,269,957
Other current liabilities	16		232,365,404		220,061,764
Total Current Liabilities			26,472,557,775		27,999,982,419
NON-CURRENT LIABILITIES					
Interest-bearing loans and borrowings	14		33,329,061,367		33,071,851,424
Post-employment defined					
benefit obligation			343,565,685		340,207,630
Deferred tax liabilities - net			547,388,206		612,629,956
Other non-current liabilities	16		943,799,253		741,142,106
Total Non-current Liabilities			35,163,814,511		34,765,831,116
Total Liabilities			61,636,372,286		62,765,813,535
EQUITY	20				
Equity attributable to shareholders					
of the Parent Company:					
Common stock			2,399,426,127		2,399,426,127
Preferred stock			40,000,000		40,000,000
Additional paid-in capital			8,776,358,765		8,776,358,765
Revaluation reserves		(	63,383,647)	(	63,383,647)
Other reserves		ì	22,474,837 )	(	22,474,837)
Treasury shares		Ì	4,615,448,614 )	(	3,912,617,536)
Retained earnings		` <u> </u>	6,653,313,780	`	7,083,442,710
Total equity attributable to					
shareholders of the Parent Company			13,167,791,574		14,300,751,582
Non-controlling interests			3,538,047,018		3,697,761,114
Total Equity			16,705,838,592		17,998,512,696
TOTAL LIABILITIES AND EQUITY		Р	78,342,210,878	Р	80,764,326,231
					. , , ,

#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2020, 2019 AND 2018 (Amounts in Philippine Pesos) (UNAUDITED)

		20	20	2019		20	18
	Notes	Year-to-date	Quarter	Year-to-date	Quarter	Year-to-date	Quarter
REVENUES	17						
Construction operation revenues		P 4,861,282,449	P 1,061,847,865	P 6,183,745,213	P 3,616,017,654	P 7,362,962,020	P 3,626,238,654
Airport operations revenues		882,260,383	73,633,413	1,796,092,703	904,098,142	1,322,146,700	676,069,142
Trading operations revenues		69,345,209	4,550,378	158,319,348	73,400,744	125,063,356	58,321,092
Terminal operations revenue		599,308,802	312,361,642	45,374,568	25,371,205		
		6,412,196,843	1,452,393,298	8,183,531,832	4,618,887,745	8,810,172,076	4,360,628,888
		0,112,170,010	1,102,000,200				1,000,020,000
DIRECT COSTS	18						
Costs of construction operations		4,444,509,997	1,212,451,730	5,263,603,924	3,091,624,723	6,203,282,696	3,031,954,961
Costs of airport operations		450,302,685	101,227,655	754,261,643	387,419,896	245,050,989	155,474,801
Costs of trading operations		19,730,286	3,210,680	39,759,537	17,727,706	30,967,178	14,133,785
Costs of terminal operations		84,399,358	28,864,797	37,022,084	21,095,063	-	-
			<u>, , , , , , , , , , , , , , , , , </u>				
		4,998,942,326	1,345,754,862	6,094,647,188	3,517,867,388	6,479,300,863	3,201,563,547
	0						
GROSS PROFIT		1,413,254,517	106,638,436	2,088,884,644	1,101,020,357	2,330,871,213	1,159,065,341
OTHER OPERATING EXPENSES		784,682,952	385,129,320	630,366,974	373,248,393	469,348,045	186,930,638
		(20 571 5/5	( 070 400 004 )	1 450 517 (70	707 771 0/4	1.0(1.502.1(0	070 101 700
OPERATING PROFIT		628,571,565	(	1,458,517,670	727,771,964	1,861,523,168	972,134,703
OTHER INCOME (CHARGES)							
Finance costs		( 1,252,741,463)	( 576,748,377)	( 814,545,194)	( 412,824,745)	( 667,337,492)	( 507,145,774)
Finance income		256,753,730	123,709,105	225,824,430	171,546,889	71,948,358	32,627,421
Others - net		( 83,314,717)	( 17,469,336)	95,514,969	30,111,135	237,055,575	219,157,396
Others - net		()	()				
		( 1,079,302,450)	( 470,508,608)	( 493,205,795)	( 211,166,721)	( 358,333,559)	( 255,360,957)
		(	(/	()	(/	()	(/
PROFIT (LOSS) BEFORE TAX		( 450,730,885)	( 748,999,492)	965,311,875	516,605,243	1,503,189,609	716,773,746
TAX EXPENSE (INCOME) – Net	19	(1,387,859)	( 125,590,787)	234,369,097	67,319,829	283,330,538	132,688,931
NET PROFIT (LOSS)		( <u>P 449,343,026</u> )	( <u>P 623,408,705</u> )	P 730,942,778	P 449,285,414	P 1,219,859,071	P 584,084,815
Net Profit (Loss) Attributable To:							
Shareholders of the Parent Company		(P 289,628,930)	(P 490,572,023)	P 585,859,801	P 346,604,635	P 906,125,354	P 430,835,122
		(159,714,096)	. , , ,	145,082,977	102,680,779	313,733,717	153,249,693
Non-controlling interests		(	( <u>132,836,682</u> )	143,062,977	102,000,779	515,/55,/1/	133,249,093
		(P 449,343,026)	(P 623,408,705)	P 730.942.778	P 449 285 414	D 1 210 850 074	P 584 084 815
		(1 449,545,026)	( <u>P 623,408,705</u> )	P 730,942,778	P 449,285,414	P 1,219,859,071	P 584,084,815
Earnings (Loss) per Share - Basic and Diluted	25	(P 0.21)	(P 0.27)	P 0.21	P 0.13	P 0.36	P 0.17
g. (2000) per onale - Davie and Diluted	20	( <u></u> )	()				

#### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2020, 2019 AND 2018 (Amounts in Philippine Pesos) (INAUDTED)

(UNAUDITED)	
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		2020		20	19	2018		
	Year-to-	date	Quarter	Year-to-date	Quarter	Year-to-date	Quarter	
NET PROFIT(LOSS)	(P 449,34	13,026 ) (	P 623,408,705)	P 730,942,778	P 449,285,414	P 1,219,859,071	P 584,084,815	
OTHER COMPREHENSIVE INCOME Items that will be reclassified subsequently profit or loss Realized loss on fair value change of								
available-for-sale financial assets Unrealized gain on fair value change of	-		-	74,550	-	-	-	
available-for-sale financial assets	-		-	-	-	( 19,031,274)	-	
Other Comprehensive Income (Loss) – net of tax				74,550		(19,031,274)		
TOTAL COMPREHENSIVE INCOME (LOSS)	( <u>P 449,34</u>	<u>43,026</u> ) (	<u>P 623,408,705</u> )	P 731,017,328	P 449,285,414	P 1,200,827,797	P 584,084,815	
Total Comprehensive Income Attributable To:								
Shareholders of the Parent Company Non-controlling interests	· · ·	28,930) ( 14,096) (	P 490,572,023) ( 132,836,682)	P 585,934,351 145,082,977	P 346,604,635 102,680,779	P 887,094,080 313,733,717	P 430,835,122 153,249,693	
	( <u>P 449,34</u>	1 <u>3,026</u> ) (	P 623,408,705)	P 731,017,328	P 449,285,414	P 1,200,827,797	P 584,084,815	

# MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicone Haddings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2020, 2019 AND 2018 (Amounts in Philippine Pesos) (UNAUDITED)

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Company

Balance at June 30, 2018	Balance at January 1, 2018 Acquisition of treasury shares Cash dividends Total comprehensive income (loss) for the period	Balance at June 30, 2019	Balance at January 1, 2019 Acquisition of treasury shares Cash dividends Total comprehensive income for the period	Balance at June 30, 2020	Balance at January 1, 2020 Acquisition of treasury shares Cash dividends Total comprehensive loss for the period	
P 2,399,426,127	P 2,399,426,127 - -	p 7,198,278,381	P 2,399,426,127 - 4,798,852,254	P 2,399,426,127	P 2,399,426,127 - - -	Common Stock
P 40,000,000 (P	P 40,000,000 (P	P 40,000,000 (P	P 40,000,000 (P - (	P 40,000,000 (P	P 40,000,000 (P - ( - (	Preferred Stock
2,627,738,885)	2,627,738,885 ) P	3,554,348,139)	3,454,826,462) 1 99,521,677) -	4,615,448,614)	3,912,617,536 ) 1 702,831,078 ) -	Treasury Shares
P 8,776,358,765	P 8,776,358,765 - -	P 8,776,358,765	P 8,776,358,765 - -	P 8,776,358,765	P 8,776,358,765 - - -	Additional Paid-in Capital
( <u>P 22,981,164</u> ) ( <u>P</u>	(P 3,949,890) (P - - () (P - - () (P) - - - - - - - - - - - - - - - - - - -	<u>P 15,204,702</u> ( <u>P</u>	P 15,204,702 (P - - -	( <u>P 63,383,647</u> ) ( <u>P</u>	(P 63,383,647)(P	Revaluation Reserves
22,474,837) P	22,474,837) P - (	22,400,287) <u>P</u>	22,474,837) P - - ( 74,550	22,474,837) P	22,474,837) P - ( - (	Other Reserves
7,267,622,303	6,501,996,949 - 140,500,000) ( 906,125,354	7,197,951,131	6,752,591,330 - ( 140,500,000) ( 585,859,801	6,653,313,780	7,083,442,710 - ( 140,500,000) ( 289,628,930) (	Retained Earnings
P 15,810,212,309	P 15,063,618,229 - 140,500,000 ) 887,094,080	P 14,852,192,299	P 14,506,279,625 99,521,677 ) 140,500,000 ) 585,934,351	P 13,167,791,574	P 14,300,751,582 702,831,078) 140,500,000) 289,628,930)	Total
P 3,385,559,757	P 3,071,826,040 - - 313,733,717	P 3,617,904,402	P 3,497,821,425 - ( 25,000,000) 145,082,977	P 3,538,047,018	P 3,697,761,114 - - (	Non-controlling Interests
P 19,195,772,066	P 18,135,444,269 - ( 140,500,000 ) 1,200,827,797	P 18,470,096,701	P 18,004,101,050 ( 99,521,677) ( 165,500,000) 731,017,328	P 16,705,838,592	P 17,998,512,696 ( 702,831,078 ) ( 140,500,000 ) ( 449,343,026 )	Total

## MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2020, 2019 AND 2018 (Amounts in Philippine Pesos) (UNAUDITED)

	Notes		June 30, 2020		une 30, 2019		June 30, 2018
CASH FLOWS FROM OPERATING ACTIVITIES							
Profit (loss) before tax		( P	450,730,885)	Р	965,311,875	Р	1,503,189,609
Adjustments for:							
Finance costs			1,173,256,330		823,885,245		667,337,493
Depreciation and amortization			772,570,670		722,004,421		363,185,824
Finance income		(	258,641,350)	(	225,824,430)	(	71,948,358)
Gain on disposals of property, plant and equipment		(	2,935,367)		-	(	72,098)
Equity in net gains on associates and joint venture	7	(	444,913)	(	17,667,988)	(	3,606,389)
Operating profit before working capital changes			1,233,074,485		2,267,709,123		2,458,086,081
Decrease (increase) in trade and other receivables			2,780,034,065	(	254,762,324)	(	2,206,928,262)
Decrease (increase) in construction materials		(	183,160,776)	(	115,765,065)		57,830,386
Increase in contract assets		Ì	143,940,348)	(	516,817,000)	(	19,491,549)
Increase in other current assets		Ċ	1,110,826,610)	(	1,838,423,170)	Ċ	430,818,664)
Increase (decrease) in trade and other payables		Ċ	328,088,400)		601,108,909		355,042,384
Increase in advances from customers			-		389,494,017		1,062,087,052
Increase in contract liabilities			141,476,286		399,128,559		126,895,435
Increase in other liabilities			214,960,787		129,368,512		93,407,598
Increase in post-employment defined benefit obligation			3,358,055		2,548,192		16,718,113
Cash generated from operations			2,606,887,544		1,063,589,753		1,512,828,574
Cash paid for income taxes		(	20,589,881)	(	47,001,887)	(	29,253,996)
Net Cash From Operating Activities			2,586,297,663		1,016,587,866		1,483,574,578
CASH FLOWS FROM INVESTING ACTIVITIES							
Increase in investment in trust fund		(	494,376,803)	(	642,142,940)	(	348,893,246)
Additions to concession assets		Ċ	387,762,048)	(	638,751,829)	(	2,312,056,966)
Acquisitions of property, plant and equipment		Ċ	285,899,258)	(	833,731,347)	(	211,287,440)
Interest received			38,141,350		45,824,430		70,058,858
Acquisitions of investment properties		(	29,527,252)	(	694,024,016)		-
Acquisition of available-for-sale financial asset			-		-	(	744,996,363)
Proceeds from sale of financial assets at fair value through profit or los	55		-		26,290,139	` <u> </u>	1,151,899,869
Net Cash Used in Investing Activities		(	1,159,424,010)	(	2,736,535,563)	(	2,395,275,288)
Balance carried forward		Р	1,426,873,653	( <u>P</u>	1,719,947,697)	( <u>P</u>	911,700,710)

		June 30, 2020		June 30, 2019		June 30 2018
Balance brought forward	-	P 1,426,873,653	( <u>P</u>	1,719,947,697)	( <u>P</u>	911,700,710)
CASH FLOWS FROM FINANCING ACTIVITIES						
Repayment of interest-bearing loans and borrowings Proceeds from interest-bearing loans	(	10,312,317,194) 8,558,500,000	(	7,242,037,139) 9,705,481,212	(	1,100,796,929) 2,222,093,368
Acquisition of treasury shares 2	20 (	702,831,078)	(	99,521,677)		-
Dividends paid	(	388,136,058)	(	140,500,000)	(	140,500,000)
Interest paid	(	267,709,268)	(	859,586,958)	(	590,542,254)
Dividends paid to minority interest	20	-	(	25,000,000)		-
Net Cash From (Used In) Financing Activities	(	3,112,493,598)		1,338,835,438		390,254,185
NET DECREASE IN CASH AND CASH EQUIVALENTS	(	1,685,619,945 )	(	381,112,259)	(	521,446,525)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	-	6,518,599,861		5,734,720,648		4,930,939,177
CASH AND CASH EQUIVALENTS AT END OF PERIOD		P 4,832,979,916	P	5,353,608,389	P	4,409,492,652

# MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES (A Subsidiary of Citicore Holdings Investment, Inc.) SELECTED NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020, 2019 AND 2018 AND DECEMBER 31, 2019 (Amounts in Philippine Pesos)

# 1. CORPORATE INFORMATION

### 1.1 Incorporation and Operations

Megawide Construction Corporation (the Parent Company) was incorporated in the Philippines on July 28, 2004 and is engaged in the general construction business, including constructing, enlarging, repairing, or engaging in any work upon buildings, houses and condominium, roads, plants, bridges, piers, waterworks, railroads and other structures. It performs other allied construction business like the construction and sale of precast items, concrete production, and purchase, sale and/or lease of formworks system and construction equipment.

On January 28, 2011, the Philippine Stock Exchange (PSE) and the Securities Exchange Commission (SEC) approved the Parent Company's application for the listing of its common stock. The approval covered the initial public offering of 292.0 million unissued common shares of the Parent Company at P7.84 offer price per share and the listing of those shares in PSE's main board on February 18, 2012. On December 3, 2014, the Parent Company made a primary offer of 40.0 million preferred shares at an offer price of P100.0 per share. These preferred shares are also listed in the PSE.

On September 22, 2014, the SEC approved the Parent Company's amendment of articles of incorporation, which includes: (i) the Parent Company's power to extend corporate guarantees to its subsidiaries and affiliates; and, (ii) the increase in its authorized capital stock of P5,000.0 million divided into 4,930.0 million common shares and 70.0 million cumulative, non-voting, non-participating, non-convertible to common shares and redeemable, at the option of the Parent Company, perpetual preferred shares. Both common and preferred shares have a par value of P1.0 per share.

On August 16, 2017, Megacore Holdings, Inc. (Megacore) acquired 313,786,575 shares representing 14.7% ownership over the Parent Company from Citicore Holdings Investment, Inc. (Citicore). This resulted in a decrease in Citicore's ownership from 66.7% to 51.0%.

On December 22, 2017, Megacore further acquired additional shares from Citicore which resulted to an increase in Megacore's equity interest to the Parent Company equivalent to 28.9% or 617,709,197 shares.

The Parent Company remains a subsidiary of Citicore which owns and controls 33.3% of the issued and outstanding capital stock of the Parent Company because Citicore still directs the overall business operations of the Parent Company through its Chief Executive Officer and President, who is also the President of Citicore.

On December 20, 2017, the state-owned Social Security System acquired a total of 110,532,500 shares or equivalent to 5.2% interest of the Parent Company through purchase of 3.45% stake held by Megacore and the remaining interest from the public.

Citicore is a company incorporated in the Philippines and is engaged in the business of a holding company through buying and holding shares of other companies. The registered address of Citicore and the Parent Company, which is also their principal place of business, is at 20 N. Domingo Street, Brgy. Valencia, Quezon City.

# 1.2 Subsidiaries, Associates and Joint Arrangements

The Parent Company holds ownership interest in the following subsidiaries, associates and joint arrangements (together with the Parent Company, collectively hereinafter referred to as the Group), which are all incorporated in the Philippines:

Subsidiaries/Associates/Joint Operations/Joint Ventures	Notes	Percentage of Ownership
Subsidiaries:		
GMR Megawide Cebu Airport Corporation (GMCAC)	а	60%
Megawatt Clean Energy, Inc. (MCEI)	b	70%
Globemerchants, Inc. (GMI)	с	50%
Megawide Land, Inc. (MLI)	d	100%
Megawide Construction (BVI) Corporation (MCBVI)	e	100%
MWM Terminals, Inc. (MWMTI)	i	100%
Megawide Terminals, Inc. (MTI)	,	
(formerly WM Property Management, Inc.)	i	100%
Megawide International Limited (MIL)	h	100%
Megawide Construction (Singapore) Pte. Ltd (MC SG).	0	100%
Megawide Construction DMCC (DMCC)	р	100%
Accounted for as Asset Acquisition –		
Altria East Land, Inc. (Altria)	f	100%
Associates:		
Megawide World Citi Consortium, Inc. (MWCCI)	g	51%
Citicore Megawide Consortium, Inc. (CMCI)	g	10%
Joint Operations:		
Megawide GISPL Construction Joint Venture (MGCJV)	k	50%
Megawide GISPL Construction Joint Venture, Inc. (MGCJVI)	1	50%
Joint Ventures:		
Mactan Travel Retail Group Corp. (MTRGC)	m	25%
Select Service Partners Philippines Corp. (SSPPC)	n	25%
		2070

# a) GMCAC

GMCAC was incorporated in the Philippines and registered in the SEC in 2014. GMCAC's primary purpose is to construct, develop, operate and maintain the Mactan Cebu International Airport (MCIA), including the commercial assets thereof and all allied businesses for the operation and maintenance of said airport facility (MCIA Project). GMCAC started commercial operations on November 1, 2014.

GMCAC was established for the purpose of implementing the provisions of the Concession Agreement (see Note 9) that was signed on April 22, 2014 between the Parent Company and GMR Infrastructure Limited (GIL), and the Department of Transportation and Communications (currently, the Philippine Department of Transportation or DOTr) and Mactan-Cebu International Airport Authority (MCIAA) (collectively, the Grantors). GIL is an entity duly organized and registered in India. DOTr and MCIAA are the agencies of the Philippine Government vested with the power and authority to develop dependable and coordinated transportation systems and to principally undertake the economical, efficient, and effective control, management, and supervision of the MCIA Project. GMCAC's registered address, which is also its principal place of business, is located at Mactan-Cebu International Airport Passenger Terminal Building, Airport Terminal, Lapu-Lapu City.

# b) MCEI

MCEI was incorporated in 2014 to engage in the development of clean or renewable energy sources for power generation. Its registered address, which is also its principal place of business, is located at 20 N. Domingo St., Brgy. Valencia, Quezon City.

# c) GMI

GMI was incorporated in the Philippines in 2016 and is primarily engaged in general merchandise operations. GMI registered address, which is also its principal place of business, is located at Mactan-Cebu International Airport Passenger Terminal Building, Airport Terminal, Lapu-Lapu City. GMI started its commercial operations in March 2017.

On March 15, 2017, the Parent Company sold 2,000,000 shares or 10% interest of GMI to GMR Holdings Overseas (Singapore) Pte. Ltd. (GHOSPL). As of December 31, 2017, GMI is 50% owned by the Parent Company. The Parent Company still consolidates its ownership in GMI after the sale as the management considers that the Group has de facto control over GMI even though it effectively holds 50% ownership interest.

# d) MLI

MLI was incorporated in 2016 primarily to engage in real estate and related business. MLI's registered address, which is also its principal place of business, is located at 20 N. Domingo St., Brgy. Valencia, Quezon City.

# e) MCBVI

On June 20, 2017, the Parent Company acquired 100% ownership interest in MCBVI, an entity incorporated in the territory of British Virgin Islands to primarily engage in buying and holding shares of other companies. MCBVI's registered address, which is also its principal place of business, is Marcy Building, 2<sup>nd</sup> floor, Purcell Estate, Road Town Tortola, British Virgin Islands.

# f) Altria

The Parent Company's acquisition of Altria is accounted for as an asset acquisition since it does not constitute an acquisition of business.

# g) MWCCI and CMCI

The Group's investments in MWCCI and CMCI are accounted for as investments in associates since the ownership of the Parent Company does not result to control over the entities' relevant activities.

# h) MIL

MIL, whose registered office is at Marcy Building, 2<sup>nd</sup> Floor, Purcell Estate, P.O. Box 2416, Road Town Tortola, British Virgin Islands, was incorporated on July 26, 2019.

# i) MTI

On August 9, 2018, the Parent Company acquired 344.5 million shares or 100% ownership interest in MTI from existing shareholders of MTI for P344.1 million. MTI owns 49% interest over MWMTI.

MTI (previously WM Properties Management, Inc.) is an entity incorporated and registered on November 11, 2011 to establish, own, manage, administer, operate, maintain, and carry the business of providing property management services, either directly or through third parties, but not limited to the services of rent collection, tenant and lease management, marketing and advertising, repair and maintenance, liaison and other similar services. MTI's registered address and principal place of business is at Waltermart Building, 8001 Epifanio de los Santos Avenue, Veterans Village, Quezon City, Metro Manila.

# j) MWMTI

MWMTI is a joint venture arrangement formed on February 10, 2015 by the Parent Company and MTI, both exercising joint control to direct the relevant activities of MWMTI. The joint venture undertakes the development and implementation of the Paranaque Integrated Terminal Exchange (PITX) Project (formerly Southwest Integrated Transport System Project) granted by the Philippine Government to MWMTI under a Build-Operate-Transfer Agreement (BOT Agreement) through the DOTr.

# k) MGCJV

MGCJV is an unincorporated joint venture formed in 2014 by the Parent Company and GMR Infrastructure (Singapore) PTE Limited – Philippines Branch (GISPL) each owning 50% interest and exercising joint control. MGCJV was established to provide construction of works for the renovation and expansion of the MCIA Project and other airport related construction projects of the Group.

# 1) MGCJVI

MGCJVI is an incorporated joint arrangement formed in January 2018 by the Parent Company owning 50% interest and GMR Infrastructure (Singapore) PTE Limited with 45% interest and GMR Holdings Overseas (Singapore) PTE Limited owning the remaining 5%. The Parent Company and GMR both exercising joint control. MGCJVI was established to provide general construction business including construction, improvement and repair of Clark Airport project. MGJCVI began to operate in the same year it was formed.

# m) MTRGC

MTRGC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 21, 2018 to develop, set-up, operate, maintain and manage the duty paid outlets at the locations in the Mactan Cebu International Airport. It started operations in the same year of incorporation.

# n) SSPPC

SSPPC was incorporated and registered under the laws of the Republic of the Philippines with the SEC on March 13, 2018 to develop, set-up, operate, maintain and manage food and beverage outlets at specified locations in Terminal 1 and Terminal 2 of Mactan Cebu International Airport and the provision of related services thereto. It started operations in the same year of incorporation.

# o) MC SG

Megawide Construction (Singapore) Pte. Ltd was registered on March 1, 2019 as a general building engineering design and consultancy services. The Company is 100% owned by Megawide International Limited (SG). Its registered office is located at 8 cross street #24-03/04 Manulife Tower Singapore (048424).

# p) DMCC

Megawide Construction DMCC was registered on December 10, 2017 as a turnkey projects contracting and project development consultant. The Company is 100% owned by Megawide Construction (BVI) Cora. Its registered office is located at Unit 4401-005 Mazaya Business Avenue BB2 Plot No JLTE-PH2-BB2 Jumeirah Lake Towers, Dubai, UAE.

# 1.3 Approval of the Interim Condensed Consolidated Financial Statements

The interim condensed consolidated financial statements of the Group as of and for six months ended June 30, 2020 (including the comparative consolidated financial statements as of December 31, 2019 and for the periods ended June 30, 2019 and 2018) were authorized for issue by the Parent Company's Board of Directors (BOD) on September 15, 2020, as endorsed by its Audit and Compliance Committee.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The interim condensed consolidated financial statements have been prepared in accordance with the accounting policies adopted by the Group in its recent annual consolidated financial statements for the year ended December 31, 2019.

The policies have been consistently applied to all periods presented, unless otherwise stated.

# 2.1 Basis of Preparation of Interim Condensed Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards (PFRS)

The interim condensed consolidated financial statements of the Group and of the Parent Company have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended December 31, 2019.

The preparation of interim condensed consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates. There were no changes in estimates of amounts reported in prior financial years that have material effect in the current interim period.

## (b) Presentation of Interim Condensed Consolidated Financial Statements

The interim condensed consolidated financial statements are presented in accordance with PAS 1, *Presentation of Financial Statements*.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

## (c) Functional and Presentation Currency

These interim condensed consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the interim condensed consolidated financial statements are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

# 2.2 Adoption of New and Amended PFRS

# (a) Effective in 2020 that are Relevant to the Group

The Group adopted for the first time the following amendments, and revisions to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2020:

PAS 1 and PAS 8 (Amendments)	:	Presentation of Financial Statements, Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material
Conceptual Framework for Financial Reporting	:	Revised Conceptual Framework for Financial Reporting

Discussed below are the relevant information about these pronouncements.

- (i) PAS 1 (Amendments), Presentation of Financial Statements and PAS 8 (Amendments), Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material. The amendments provide a clearer definition of 'material' in PAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances). The definition of material in PAS 1. In addition, amendment has also been made in other Standards that contain definition of material or refer to the term 'material' to ensure consistency. The application of these amendments did not have significant impact on the Company's financial statements.
- (ii) Revised Conceptual Framework for Financial. The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on different measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements.

Management has assessed that this has no impact on the Group's interim condensed consolidated financial statements.

(a) Effective Subsequent to 2020 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2020, which are adopted by the Financial Reporting Standards Council. Among these amendments, only PFRS 10 (Amendments), *Consolidated Financial Statements*, and PAS 28 (Amendments), *Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture* (effective date deferred indefinitely) is relevant to the Group but is not expected to have significant impact on the Group's consolidated financial statements. The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, *Business Combinations*, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale of contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

# 3. SEGMENT REPORTING

The Group's operating businesses are recognized and managed separately according to the nature of services provided with a segment representing a strategic business unit. The Group's business segments follow:

# 3.1 Business Segments

- (a) Construction Operations principally refers to general construction business, including constructing and sale of precast items and concrete production and rental of construction equipment.
- (b) Airport Operations mainly relate to the business of building, rehabilitating, renovating, constructing, developing, operating, and maintaining the MCIA, including the commercial assets thereof and all allied businesses for the operation and maintenance of said airport facility. Also included is importing, exporting, buying, selling and distributing goods, wares and merchandise within the airport facility.
- (c) Landport Operations relate to the business of building and developing the transport model system in PITX and operating the commercial assets within the facility.

Other operations of the Group comprise the operations and financial control groups. These segments are also the basis of the Group in reporting to its executive committee for its strategic decision-making activities. Transactions between segments are conducted at estimated market rates on an arm's length basis.

Segment revenues and expenses that are directly attributable to business segment and the relevant portions of the Group's revenues and expenses that can be allocated to that business segment are accordingly reflected as revenues and expenses of that business segment.

# 3.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

Total Segment Liabilities	Total Segment Assets	Consolidated Statements of Financial Position			Segment Net Profit (Loss)		o dyrectation amortization Other income (charges) – net Tax expense Other expenses	Cost and other operating expenses: Cost of construction and airport operations excluding depreciation and amortization	Results of operations Sales to external customers Intersegment sales Segment Revenues		
P 28,157,822	P 39,303,307		June 30, 2020 (Unaudited)		( <u>P 311,453)</u>	5,249,573	474,705 449,980 ( 126,274) <u>399,482</u>	4,051,680	P 4,861,283 76,837 4,938,120	2020	
P 31,030,326	P 43,330,596		December 31, 2019 (Audited)	Construction	P 469,494	6,019,296	337,217 78,773 ) 164,957 250,359	5,187,990	P 6,183,745 305,045 6,488,790	2019	Construction
P 20,437,361	P 33,198,176		December 31, 2018 (Audited)	1	P 526,011	7,704,426	287,789 204,400 265,828 292,302	6,656,117	P 7,362,962 867,475 8,230,437	2018	1
P 27,474,057	P 36,514,244		June 30, 2020 (Unaudited)		( <u>P 401,461)</u>	1,353,066	185,221 565,782 10,343 272,812	318,908	P 951,605 - 951,605	2020	
P 26,491,719	P 35,934,459		December 31, 2019 (Audited)	Airport	P <u>352,006</u>	1,602,406	379,778 391,036 69,411 316,048	446,133	P 1,954,412 - 1,954,412	2019	Airport
P 26,184,165	P 35,137,295		December 31, 2018 (Audited)		P 775,414	671,796	78,024 164,245 17,503 211,338	200,686	P 1,447,210 - 1,447,210	2018	
P 7,492,195	P 8,294,750		June 30, 2020 (Unaudited)		P 254,758	344,551	111,181 97,777 112,068 44,481	( 20,956)	P 599,309 - 599,309	2020	
P 7,451,163	P 7,998,133		December 31, 2019 (Audited)	Landport	( <u>P 4,780</u> )	50,155	- - (	47,111	P 45,375 - 45,375	2019	Landport
P 3,749,546	P 4,326,878		December 31, 2018 (Audited)		р <u>-</u>				р -	2018	
P 63,124,074	P 84,112,301		June 30, 2020 (Unaudited)		(P 458,156)	6,947,190	771,107 1,113,539 ( 3,863) 716,775	4,349,632	P 6,412,197 76,837 6,489,034	2020	
P 64,973,208	P 87,263,188		December 31, 2019 (Audited)	Total	P 816,720	7,671,857	721,865 469,809 234,368 564,581	5,681,234	P 8,183,532 305,045 8,488,577	2019	Total
P 50,371,072	P 72,662,349		December 31, 2018 (Audited)		P 1,301,425	8,376,222	363,803 368,645 283,331 503,640	6,856,803	P 8,810,172 867,475 9,677,647	2018	

# 3.3 Analysis of Segment Information

Presented below are the relevant operating segment information about the unaudited results of operations for the six months ended June 30, 2020, 2019 and 2018 and financial position of the Group's business segments as of June 30, 2020 and December 31, 2019 and 2018 (amounts in thousands).

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# 3.4 Reconciliation

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its interim condensed consolidated financial statements (amounts in thousands).

	2020 (Unaudited)		(I	2019 (Unaudited)		2018 <u>(Unaudited)</u>
Profit or loss						
Segment net profit (loss) Other unallocated income	(P	458,156)	Р	816,720	Р	1,301,425
(expense)		8,813	(	<u>85,777</u> )	(	<u>81,566</u> )
Net profit (loss) as reported in the interim condensed consolidated statements	æ		D	200.040	D	4 240 050
of income	( <u>P</u>	<u>449,343)</u>	<u>P</u>	730,943	<u>P</u>	<u>1,219,859</u>
	Ju	une 30, 2020	De	ecember 31, 2019	Ι	December 31, 2018
	<u>(Un</u>	naudited)	(	(Audited)		(Audited)
Assets						
Total segment assets Elimination of	Р	84,112,301	Р	87,263,188	Р	72,662,349
intercompany accounts Other unallocated assets	(	9,507,268) <u>3,737,178</u>	(	9,031,919) 2,533,057	(	8,391,125) <u>1,634,485</u>
Total assets as reported in the interim condensed consolidated statements of financial position	<u>P</u>	78,342,211	<u>P</u>	80,764,326	<u>P</u>	<u>65,905,710</u>
Liabilities						
Total segment liabilities Elimination of	Р	63,124,074	Р	64,973,208	Р	50,371,072
intercompany accounts	(	4,563,772)	(	4,083,754)	(	3,605,142)
Other unallocated liabilities		3,076,070		1,876,360		1,135,679
Total liabilities as reported in the interim condensed consolidated statements of financial position	<u>P</u>	<u>61,636,372</u>	<u>P</u>	62,765,814	<u>p</u>	47,901,609

# 3.5 Other Segment Information

The Group has not identified any segment based on geographical location since the Group's operation is concentrated in one country of location.

# 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are as follows:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Cash on hand Cash in banks Short-term placements	P 7,111,358 1,962,320,908 2,863,547,650	P 8,010,339 4,047,584,897 2,463,004,625
	<u>P 4,832,979,916</u>	<u>P6,518,599,861</u>

Cash in banks generally earn interest based on daily bank deposit rates.

Short-term placements are made for varying periods from 14 to 90 days and earn annual effective interest of 2.0% to 6.0% in 2020, 2019 and 2018.

# 5. TRADE AND OTHER RECEIVABLES

This account consists of the following:

	Notes	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Contract receivables: Third parties Related parties	21.1	P 2,445,376,988 	P 5,769,575,204 <u>498,607,908</u> <u>6,268,183,112</u>
Retention receivables: Third parties Related parties	21.1	1,750,361,386 <u>849,584,316</u> <u>2,599,945,702</u>	1,750,053,759 <u>835,195,022</u> 2,585,248,781
Advances to: Related parties Officers and employees	21.4 21.3	6,318,967,353 103,495,920 6,422,463,273	6,267,546,499 51,503,789 6,319,050,288
Receivables from airport operations	17.2	686,888,661	814,927,327
Lease receivable Lease receivable – PFRS 16 Receivables from lease	17.4	419,348,067 <u>726,241,765</u> <u>1,145,589,832</u>	142,092,645 <u>382,476,437</u> <u>524,569,082</u>
		<b>D</b> 40 040 000 400	

Balance carried forward

**P13,849,398,129** P16,511,978,590

Balance brought forward	Notes	June 30, 2020 <u>(Unaudited)</u> <u>P13,849,398,129</u>	December 31, 2019 (Audited) <u>P16,511,978,590</u>
Receivables from sale of goods	17.3	<u> </u>	60,380,697
Accrued interest receivables	21.4	799,525,548	577,950,645
Other receivables		144,704,268	234,122,687
		14,829,629,014	17,384,432,619
Allowance for impairment		( <u>15,686,532</u> )	( <u>10,956,072</u> )
		<u>P14,813,942,482</u>	<u>P17,373,476,547</u>

Retention receivables pertain to progress billings which are withheld by the project owners equivalent to 5.0% or 10.0% as provided in the respective construction contract of each project. These will only be collected after a certain period of time upon acceptance by project owners of the certificate of completion.

Receivables from airport operations pertain to the Group's accrual of aeronautical, concession, rental and commercial revenues as authorized under the Concession Agreement.

Certain advances to related parties are earmarked for potential investment opportunities being pursued by the said related party in line with the Parent Company's expansion and diversification plans.

Trade and other receivables except advances to related parties do not bear any interest.

All receivables, except Advances to officers and employees are subject to credit risk exposure. These receivables are evaluated by the Group for impairment and assessed that no expected credit losses (ECL) should be provided for the periods presented (see Note 27.2).

# 6. CONTRACT ASSETS

The balance of contract assets presented in the interim condensed consolidated statements of financial position as of June 30, 2020 and December 31, 2019 is P4.1 billion and P4.0 billion, respectively, which is net of allowance for impairment amounting to P288.2 million.

The significant changes in the contract asset balances during the reporting periods are as follows:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Balance at beginning of the period Increase as a result of changes	P 3,975,734,097	P 3,060,770,976
in measurement of progress Decrease as a result of transfer	2,622,644,222	16,207,809,210
to trade receivables	( <u>2,478,703,874</u> )	( <u>15,292,846,089</u> )
Balance at end of the period	<u>P 4,119,674,445</u>	<u>P_3,975,734,097</u>

Contract assets pertain to the gross amount due from customers for contract works of all contracts in progress which are not yet billed. Contract assets also include the cost of the terminal area of the PITX Project amounting to P510.1 million, which is to be recovered through the Grantor payments.

The Group satisfies its performance obligation when the full completion of the project and benefit therefrom can be derived by the customers. Invoices are due once related accomplishments for the month is complete.

The Group recognizes contract assets, due to timing difference of billings and satisfaction of performance obligation, to the extent of satisfied performance obligation on all open contracts as of the end of the reporting period. Changes in the contract assets are recognized by the Group when a right to receive payment is already established.

# 7. EQUITY ADVANCES AND INVESTMENTS IN ASSOCIATES AND JOINT VENTURES AND ACQUISITION OF ASSETS

The carrying values of Investments in Associates and Joint Venture account are shown below:

	Note	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Investments in: Associates Joint ventures	7.1 7.3	P 824,426,033 135,525,396	P 813,771,562 145,734,993
		<u>P 959,951,429</u>	<u>P 959,506,555</u>

These associates and joint ventures are not listed in the local stock exchange; hence, the fair value of the shares cannot be determined reliably. However, management believes that the carrying amounts of the investments are fully recoverable based on either the prospect of the business or the recoverable amount from the net assets of these associates and joint ventures.

# 7.1 Equity Advances and Investments in Associates

The components of the carrying values of this account are as follows:

	June 30, 2020	December 31, 2019
	<u>(Unaudited)</u>	(Audited)
Acquisition cost:		
MWCCI	P 580,890,000	P 580,890,000
CMCI	200,000,000	200,000,000
	780,890,000	780,890,000
Equity advances in MWCCI	23,572,864	23,572,864
Equity share in net profit:		
Balance at beginning of period	9,308,698	2,882,282
Equity in net profit for		
the period	<u>10,654,471</u>	<u>6,426,416</u>
Balance at end of period	19,963,169	9,308,698
	<u>P 824,426,033</u>	<u>P 813,771,562</u>

These associates do not have any other comprehensive income (losses) both in 2020 and 2019. Equity in net profit of associates are presented as part of Others – net account under the Other Income (Charges) section in the interim condensed consolidated statements of income.

# (a) MWCCI

MWCCI was incorporated in the Philippines on January 16, 2014 and is primarily established to undertake and implement the construction of a 700-bed capacity super-specialty tertiary orthopedic hospital (New Hospital Facility), under the Modernization of the Philippine Orthopedic Center (MPOC) Project. MWCCI's registered office, which is also its principal place of business, is at 20 N. Domingo Street, 1112 Valencia, Quezon City. The Parent Company has 51% ownership interest in MWCCI.

# (b) CMCI

The Parent Company, together with Citicore, formed CMCI as a consortium for the construction of classrooms in Regions 3 and 4 under the build-lease-transfer Public Private Partnership (PPP) agreement with the Philippine Department of Education ownership interest. CMCI was incorporated in the Philippines on October 15, 2012 and is primarily engaged in general construction business. CMCI's registered address, which is also its principal place of business, is located at 20 N. Domingo Street, Brgy. Valencia, Quezon City.

The Parent Company owns 10% interest in CMCI as a joint venture partner. The rights and powers of the Parent Company over the management and control of CMCI are exercised through a seat in the Board of Directors (BOD) of CMCI. Taking this into consideration, the Group concluded that it has significant influence over the investee; accordingly, the investment is accounted for as an investment in an associate.

Management determined that the difference between the respective share in the net assets of the associates and the carrying amount of the investment is not material to the consolidated financial statements.

The Parent Company did not receive any dividends from its associates in 2020 and 2019.

# 7.2 Acquisition of Assets of Altria

On December 26, 2012, pursuant to a memorandum of agreement dated December 17, 2012, the Parent Company acquired 100% ownership interest in Altria. Altria incorporated in the Philippines and holds an investment property in the form of land. The registered office of Altria, which is also its principal place of business, is located at Coastal Road Bangiad, San Juan, Taytay, Rizal.

As of the reporting periods, Altria has no operations and its assets mainly pertain to the land where the Parent Company's precast and batching facilities are constructed. In accordance with Group's policy, the transaction is treated by the Group as an asset acquisition since the transaction does not constitute a business combination.

The purchase price upon acquisition was allocated among the following accounts based on their relative fair values:

Cash in bank	P 486,426
Bond deposits	1,500,958
Land	303,468,569
Accrued expenses	(100,000)
	<u>P 305,355,953</u>

Subsequent to the date of acquisition, any changes in the carrying value of the net assets acquired in the books of Altria, including the expenses incurred in administering the property (i.e, property taxes), shall be updated in the books of the Parent Company on a line-by-line basis, as if they are consolidated into a single entity.

## 7.3 Interest in Joint Ventures

This account includes the carrying values of the following components:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Acquisition costs: MTRGC SSPPC	P 58,324,000 58,324,000	P 58,324,000 58,324,000
Equity share in net profit: Balance at beginning of period Equity in net profit for the period	<u>116,648,000</u> 29,086,993 ( <u>10,209,597</u> )	<u>116,648,000</u> 2,838,966 <u>26,248,027</u>
Balance at end of period	<u>(18,877,396</u> <u>13,877,396</u> <u>P_135,525,396</u>	<u>29,086,993</u> <u>P 145,734,993</u>

GMCAC has 41.66% interest in MTRGC and SSPPC, which are primarily engaged in the set-up, operation and management of duty paid retail, food and beverage outlets and provision of related services thereto in the airport terminals (T1 and T2). Equity in net profit of these joint ventures as recorded as part of Others – net account under Other Income (Charges) section in the consolidated statements of income.

### 7.4 Interest in Joint Operations

As discussed in Notes 1.2(j) and 1.2(k), MGCJV shall undertake the construction works for the renovation and expansion of the MCIA Project in Cebu, while, MGCJVI shall undertake the construction works of the Clark Airport. The Parent Company's interests in MGCJV and MGCJVI are accounted for as joint arrangement – joint operation and, as such, the Parent Company accounts for its interest in the relevant assets, liabilities, revenues and expenses of MGCJV and MGCJVI.

As of June 30, 2020 and December 31, 2019 and for the six months period ended June 30, 2020 and 2019, the relevant financial information of the Group's interest in MGCJV and MGCJVI which are included in the appropriate accounts in the Group's consolidated statements of financial position and consolidated statements of income is are follows:

	_]	Before Elimination	E	<u>limination</u>	]	After Elimination
June 30, 2020 (Unaudited)						
Assets:						
Cash and cash equivalents	Р	1,388,824,490		-		1,388,824,490
Trade and other receivables		462,998,394	(	225,687,509)		237,310,885
Other current assets Property, plant, and		35,593,232		-		35,593,232
equipment – net		7,853,246				7,853,246
	<u>P</u>	<u>1,895,269,362</u>	( <u>P</u>	225,687,509)	<u>P</u>	<u>1,669,581,853</u>
Liabilities:						
Trade and other payables	Р	817,633,715	Р	-	Р	817,633,715
Due to related parties		6,436,718		-		6,436,718
Loans payable		548,702,131				548,702,131
	<u>P</u>	<u>1,372,772,564</u>	<u>P</u>		<u>P</u>	<u>1,372,772,564</u>
Revenues and Expenses:						
Construction						
operation revenues	Р	663,545,013	(P	76,837,471)	Р	586,707,542
Cost of construction						
operations	(	582,505,612)		69,052,372	(	513,453,240)
Other operating expenses	(	32,956,209)		-	(	32,956,209)
Finance cost		9,465,224				9,465,224
	<u>P</u>	57,548,416	( <u>P</u>	7,785,099)	P	49,763,317

	Before Elimination E	limination	After Elimination
December 31, 2019 (Audited) Assets:			
Cash and cash equivalents	P 1,167,163,906 P	- P	-,,,,,,,,,
Trade and other receivables	3,962,343,717 (	224,587,759)	3,737,755,958
Other current assets Property, plant, and	42,132,100	-	42,132,100
equipment – net	10,624,220		10,624,220
	<u>P 5,182,263,943</u> ( <u>P</u>	<u>224,587,759</u> ) <u>I</u>	<u>9 4,957,676,184</u>
Liabilities:			
Trade and other payables	P 927,731,006 P	- F	<i>y</i> = <i>i</i> , <i>i</i> = <i>i</i> , <i>o</i> = <i>o</i>
Due to related parties	9,082,068	-	9,082,068
Loans payable	3,750,000,000		3,750,000,000
	<u>P 4,686,813,074</u> <u>P</u>	<u> </u>	<u>2 4,686,813,074</u>
June 30, 2019 (Unaudited) Revenues and Expenses:			
Contract revenues	Р 1,552,573,694 (Р	218,296,545) I	2 1,334,277,149
Contract costs	( 1,267,344,509)	227,122,849 (	1,040,221,660)
Other operating expenses	( 145,440,370)	2,185,044 (	143,255,326)
Finance income	(27,816,191)	(_	27,816,191)
	<u>P 111,972,624</u> <u>P</u>	<u>11,011,348</u> I	<u>P 122,983,972</u>

# 8. OTHER ASSETS

This account is composed of the following:

		June 30, 2020	December 31, 2019
	Note	(Unaudited)	(Audited)
Current:			
Advances to contractors			
and suppliers	8.1	P 4,665,546,387	P 3,636,414,208
Input value-added tax (VAT)	8.2	1,921,507,850	591,350,448
Prepaid taxes	8.4	692,939,593	723,415,162
Deferred fulfilment costs		586,324,149	579,089,321
Deferred input VAT		172,430,014	477,092,309
Refundable security and			
bond deposits		156,491,526	164,136,039
Prepaid subscription		93,371,147	9,402,172
Prepaid rent		35,820,686	17,505,228
Prepaid insurance		20,621,945	13,122,680
Deferred transaction cost		-	7,252,715
Miscellaneous		71,003,807	91,943,795
Balance forwarded		<u>P 7,416,057,104</u>	<u>P 6,310,724,077</u>

		June 30, 2020	December 31, 2019
	<u>Note</u>	(Unaudited)	(Audited)
Balance carried forward		<u>P 7,416,057,104</u>	<u>P 6,310,724,077</u>
Non-current:			
Input VAT	8.2	1,843,147,925	1,909,715,112
Investment in trust fund	8.5	1,391,053,567	862,704,457
Deposits for condominium units	8.3	136,301,359	136,301,359
Computer software license – net		48,786,649	47,315,840
Refundable security deposits		62,421,967	32,643,694
Advances to contractors			
and suppliers	8.1	7,275,168	13,316,709
		3,488,986,635	3,001,997,171
		<u>P 10,905,043,739</u>	<u>P 9,312,721,248</u>

### 8.1 Advances to Contractors and Suppliers

Advances to contractors and suppliers pertain to down payments made by the Group for the construction of airport terminal facilities and purchase of property and equipment based on a certain percentage of the contract price. The initial payment will eventually be recouped or deducted from the amount payable of the Group either in a pro-rated basis or in full once billed by the contractors and supplier. These advances are classified as current if it would be applied as payments for construction of assets to be classified as inventories, while payments for construction of assets to be classified as property, plant and equipment and investment properties are classified as non-current.

### 8.2 Input VAT

Input VAT under other current assets pertains to the payment of VAT on purchases of services and goods that is recoverable within 12 months. Deferred input VAT pertains to the unamortized input VAT on purchases of capital goods exceeding P1.0 million and bid premium. Deferred input VAT arising from purchase of capital goods exceeding P1.0 million is to be amortized and credited against output tax evenly over five years or the life of the asset, whichever is shorter.

Non-current portion of input VAT represents GMCAC's input VAT, pertaining mainly to VAT from the payment of bid premium in 2014, which will be recovered in future years. The balance is to be transferred to input VAT under Other Current Assets systematically on the basis of the Group's projected output VAT payments over the term of the Concession Agreement.

### 8.3 Deposits for Condominium Units

Deposits for condominium units represent initial down payments made for the purchase of condominium units. These will be reclassified to investment property upon execution of contract to sell and deed of sale.

# 8.4 Prepaid Taxes

Prepaid taxes pertain to the excess of quarterly income tax payments over the current tax due during the year and creditable withholding taxes.

### 8.5 Investment in Trust Fund

On November 28, 2014, GMCAC's BOD authorized GMCAC to establish, maintain and operate trust and investment accounts with a local universal bank (Security Trustee). The investment in trust fund constitutes (i) Revenue Accounts; (ii) Future Major Maintenance Fund Account; (iii) Debt Service Reserve Accounts; (iv) Debt Service Payment Account; and, (v) Distribution Accounts, collectively referred to as "Cash Flow Waterfall Accounts" and Loan Disbursement Accounts under a certain Omnibus Loan and Security Agreement (OLSA) to ensure the prompt payment of the required amortization, interest and principal of the long-term loan. As of June 30, 2020 and December 31, 2019, the investment in trust fund is composed only of cash.

The OLSA provided that the Security Trustee shall invest and reinvest the monies in the collateral accounts.

# 9. CONCESSION ASSETS

Concession Agreement refers to the agreement entered into by the Parent Company and GIL with DOTr and MCIA by virtue of Revised Implementing Rules and Regulations of Republic Act (R.A.) No. 6957, "*An Act Authorizing the Financing, Construction, Operation and Maintenance of Infrastructure Projects by the Private Sector and for Other Purposes*", as amended by R.A. No. 7718 (referred to as the "*BOT Law*"). Under the said agreement, GMCAC was granted by DOTr and MCIA an exclusive right to design, develop, and undertake the MCIA Project; and, enjoy complete and uninterrupted possession of all movable and immovable assets for purposes of implementing the Project, whether tangible or intangible pertaining to concessionaire Operations and Maintenance (O&M) Facilities such as the existing assets, project land, assets produced, installed, built and created pursuant to the Concession Agreement, commercial assets, among others, (collectively referred as Project Assets) [see Note 1.2(a)]. The Concession Agreement is for a period of 25 years commencing on O&M start date unless further extended pursuant to the Concession Agreement.

The MCIA Project comprises the following undertaking:

- Construction of Terminal 2 (T2), along with all Associated Facilities;
- Renovation and expansion, but not the demolition of Terminal 1 (T1) and Associated Facilities;
- Complete reconstruction of Terminal 2 Apron (T2 Apron);
- Capacity Augmentation;
- Development of Commercial Assets; and,
- Operation and Maintenance of the Concessionaire O&M Facilities and Commercial Assets.

# 10. PROPERTY, PLANT AND EQUIPMENT

As of June 30, 2020 and December 31, 2019, the Property, Plant and Equipment is composed of building, construction equipment, improvements, and right-of-use assets totalling P7,695.8 million and P7,968.1 million, respectively.

There are no restrictions on title, and property, plant and equipment pledged as security liabilities except for certain right-of-use assets.

There are also no contractual commitment to acquire property and equipment.

There were no items of property, plant and equipment that were impaired, lost or given up as of June 30, 2020.

# 11. INVESTMENT PROPERTIES

MWMTI was granted an exclusive right and obligation under the Concession Agreement. Relative to the arrangement, MWMTI incurred costs necessary to construct the facility. The separately identifiable accumulated costs incurred in the development of the PITX Project are allocated based on development and implementation plan for the terminal and commercial areas.

Investment properties also include parcels of land that are not used by the Group in the ordinary course of the business amounting to P160.3 million in both periods presented. Based on management's assessment, the carrying amounts of these assets are fully recoverable, hence, no impairment loss is required in both years.

There are no restrictions on the realizability of investment property or the remittance of income and proceeds of disposal.

No contractual obligations to purchase, construct, or develop investment property, or for repairs and maintenance or enhancements has been agreed with.

As of June 30, 2020 and December 31, 2019, the Investment Properties has a fair value amounting to P3,861.1 million and P3,884.5 million, respectively, which was recognized under the Level 3 fair value hierarchy (see Note 28.6).

### 12. LEASES

The Group has leases for construction equipment and transportation equipment. With the exception of short-term leases and leases of low-value underlying assets, each right-of-use asset and lease liability from leases are reflected on the consolidated statements of financial position as part of property, plant and equipment and interest-bearing loans and borrowings, respectively. Variable lease payments which do not depend on an index or a rate are excluded from the initial measurement of the lease liability and asset. Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over warehouses and offices, the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The table below describes the nature of the Group's leasing activities by type of right-of-use assets recognized in the consolidated statement of financial position.

	Number of right-of-use assets leased	Range of remaining term	Number of average remaining lease term	Number of leases with extension options	Number of leases with options to purchase	Number of leases with termination options
Transportation equipment	160	1 – 5 years	3 years	-	49	-
Precast and construction equipment	62	2 – 10 years	6 years	-	54	-

# 12.1 Right-of-use Assets

The carrying amounts of the Group's right-of-use assets as at June 30, 2020 and December 31, 2019 and the movements during the period are shown below.

		Precast Construction Equipment		ansportation Equipment		Total
Balance as of January 1, 2020 Additions	Р	376,631,729 50,727,613	Р	191,812,743 23,969,036	Р	568,444,472 74,696,649
Disposal		-	(	1,371,183)	(	1,371,183)
Depreciation and amortization	(	31,285,151)	(	29,248,147)	(	60,533,298)
Balance at June 30 2020	<u>P</u>	396,074,191	<u>P</u>	185,162,449	<u>P</u>	581,236,640
Balance as of January 1, 2019 Additions	Р	134,891,630 272,329,885	Р	77 <b>,</b> 291,818 152,201,629	Р	212,183,448 424,531,514
Depreciation and amortization	(	30,589,786)	(	37,680,704)	(	68,270,490)
Balance at December 31, 2019	<u>P</u>	376,631,729	<u>P</u>	191,812,743	<u>p</u>	568,444,472

# 12.2 Lease Liabilities

Lease liabilities are presented in the interim condensed consolidated statements of financial position as part of Interest-bearing Loans and Borrowings (see Note 13) are as follows:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Current Non-current	P 154,232,597 345,558,186	P 139,443,656 334,907,047
	<u>P 499,790,783</u>	<u>P 474,350,703</u>

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the Group's business strategy and the economic benefits of exercising the option exceeds the expected overall cost.

As of June 30, 2020 and December 31, 2019, the Group has not committed to any leases which had not commenced.

### 12.3 Lease Payments Not Recognized as Liabilities

The Group has elected not to recognize a lease liability for short-term leases or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. In addition, certain variable lease payments are not permitted to be recognized as lease liabilities and are expensed as incurred.

The expenses relating short-term leases and low-value assets amounted to P21.1 million is presented as Rentals as part of Administrative expenses under Other Operating Expenses in the 2020 consolidated statements of income.

# 12.4 Additional Profit or Loss and Cash Flow Information

The total cash outflow in respect of leases amounted to P72.3 and P102.1 million in 2020 and 2019, respectively. Interest expense in relation to lease liabilities amounted to P19.1 million and P6.3 million in 2020 and 2019, respectively, and is presented as part of Finance costs under Other Income (Charges) in the interim condensed consolidated statements of income.

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analysis of lease liabilities at June 30, 2020 is as follows:

	Within 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Total
Lease payments Finance charges	P 185,731,402 ( <u>31,498,805</u> )	P 162,038,278 ( <u>19,734,879</u> )	P 103,521,372 (	P 64,621,018 ( <u>3,301,800</u> )	P 48,228,588 ( <u>107,797</u> )	P 564,140,658 ( <u>64,349,875</u> )
Net present value	P_154,232,597	P 142,303,399	<u>P_93,814,778</u>	P 61,319,218	<u>P 48,120,791</u>	<u>P_499,790,783</u>

# 13. TRADE AND OTHER PAYABLES

This account consists of the following:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Trade payables	P 4,257,181,142	P3,954,928,198
Retention payable	2,107,233,828	2,166,300,006
Interest payable	1,025,175,269	119,628,207
Accrued expenses	627,506,049	1,235,331,916
Derivative liability	169,739,281	78,552,254
Security deposits	125,118,537	149,921,652
Accrued salaries	58,071,914	77,545,697
Due to stockholders and		
related parties	17,749,214	20,000,000
Dividend payable	-	239,937,858
Non-trade payable	-	25,000,000
Others	109,636,778	100,443,657
	<u>P 8,497,412,012</u>	<u>P8,167,589,445</u>

Retention payable pertains to amounts withheld from payments made to subcontractors to ensure compliance and completion of contracted projects ranging from 5% to 10% of every billing made by the contractor. Upon completion of the subcontracted projects, the amounts are returned to the subcontractors.

Accrued expenses include unreleased checks and unpaid utilities, while accrued salaries pertains to unclaimed salaries and wages of resigned employees.

# 14. INTEREST-BEARING LOANS AND BORROWINGS

The details of short-term and long-term interest-bearing loans and borrowings are as follows:

	Note	June 30, 2020 (Unaudited)	December 31, 2019 (Audited)
Current:			
Bank loans		P 11,209,964,848	P 10,791,617,597
Notes payable		1,305,836,671	3,750,000,000
Lease liabilities	12.2	154,232,597	139,443,656
N		12,670,034,116	14,681,061,253
Non-current: Bank loans		27 260 072 101	27 (24 014 297
		27,369,073,191	27,634,014,387
Notes payable Lease liabilities	12.2	5,614,429,990	5,102,929,990
Lease habilities	12.2	345,558,186	334,907,047
		33,329,061,367	33,071,851,424
		<u>P 45,999,095,483</u>	<u>P 47,752,912,677</u>

### 14.1 Notes Payable

### (a) Notes Payable – Current

The current portion of Notes Payables pertains to 50% share in loans availed to MGCJVI. On March 22, 2018, MGCJVI entered into a P7.50 billion OLSA with Metropolitan Bank & Trust Company (MBTC) and Philippine National Bank (PNB) as Lenders, PNB Trust Banking Group as Facility Agent and Security Trustee, and PNB Capital and Investment Corp. and First Metro Investment Corp. as Lead Arrangers.

The proceeds from the loan shall be used to partially finance the capital expenditures and costs in relation to the Project.

#### Details of the loan follow:

- i) Interest: Interest is the sum of the benchmark rate plus 100 basis points. Benchmark rate is the PDST-R2 benchmark tenor for three (3) months as published on the PDEx page (or such successor page) of Bloomberg (or such successor electronic service provider) under the heading "PDST-R2" at approximately 4:15 pm on the Interest Rate Setting Date; provided, that, in the event that a new benchmark rate will be adopted by the Bankers' Association of the Philippines or the existing benchmark rate is no longer reflective of the prevailing market rates, as may be reasonably determined by the Lenders together with the MGCJVI, all parties shall adopt a new benchmark rate appropriate for the Loan. Such interest shall accrue from and including the first day of each interest period and excluding the last day of such interest period.
- ii) Repayment: The principal amount shall be paid in the following instalments, within three (3) banking days from the MGCJVI's receipt of the relevant milestone payments from Bases Conversion and Development Authority (BCDA) for the construction services rendered.

Principal Repayment Schedule	Milestone payment from BCDA - at 100% (in Bn)	Principal repayment of the Loan amount
First Second	P5.58 1.66	85% of milestone payment 100% of milestone payment
Third	2.12	remaining balance of loan

As of January 23, 2020, the MGCJVI paid the first milestone payment to MTBC and PNB amounting to P4,785 million. The full repayment of the Loan shall be made not later than the maturity date which is May 18, 2021.

- iii) Security: As security for timely payment of the loan and prompt observance of all provisions of the OLSA, the following are assigned as collateral on the Loan:
  - Project receivables and all monies standing in the MGCJVI's Payment Accounts
  - Project documents (EPC Contract, Notice of Award Certificate of Funds Availability and Bid Proposal)

iv) Covenants: The OLSA provide certain restrictions and requirements which include among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provide financial covenants which include maintaining at each testing date a maximum debt-to-equity ratio of 80:20 after the first principal repayment date. As at June 30, 2020, the MGCJVI has complied with the financial covenants.

### (b) 2020 Notes Facility

On February 19, 2020, the Parent Company signed a P5.0 billion corporate note facility, the proceeds of which will be used by the Company to (a) retire maturing debt obligations; (b) to fund growth projects; and, (c) for general corporate purposes.

The final maturity dates of notes issued under this agreement are on 2024. As of June 30, 2020, the Company availed a total of P3,600 million from the facility.

#### (c) 2013 Notes Facility

On February 19, 2013, the Parent Company executed a notes facility agreement with a local universal bank. In this agreement, the Parent Company desired to offer and issue fixed-rate corporate notes in the aggregate principal amount of P4,000.0 million. The net proceeds of the notes after deducting direct issue costs, such as underwriting fees and commissions, documentary stamp tax and other expenses associated with the issuance, amounted to P3,957.3 million.

The notes constitute direct, unconditional, unsubordinated, general and unsecured obligation ranking at least pari passu with all other present and future direct, unconditional, unsubordinated and unsecured obligations of the Parent Company.

The notes are issued in three tranches with the following details:

	Principal	Term in Years	Interest Rate
Tranche A	P 650,000,000	5	5%
Tranche B	3,250,000,000	7	6%
Tranche C	100,000,000	10	6%

### P 4,000,000,000

The nominal rates refer to the Philippine Dealing System Treasury Fixing rates with respect to the term of each tranche plus an interest spread of 1.75% for Tranche A and B and 1.50% for Tranche C.

The notes, among other things, restrict the Parent Company's ability to:

- (a) incur any indebtedness to be secured by or to benefit from any lien, in favor of any creditor on, or in respect of any present or future assets or revenues or the right to receive income;
- (b) make any material change in the nature of its business from that being carried on as of the signing date;
- (c) enter into any merger or consolidation except if the issuer retains control of the surviving corporation, such merger or consolidation is required by law, and such merger does not result in material adverse effect;

- (d) amend its articles of incorporation and/or by-laws except as required by law;
- (e) declare or pay any cash dividend to its stockholders (other than dividends payable solely in shares of its capital stock and cash dividends due on its outstanding preferred shares) or retain, retire, purchase or otherwise acquire any class of its capital stock, or make any other capital or other asset distribution to its stockholders, unless all payments due under the notes are current and updated and provided that any such payment is made out of retained earnings and the debt to equity ratio of 2:1 are maintained;
- (f) sell, assign, lease, transfer, and/or dispose all or substantially all of its properties;
- (g) assign, transfer or otherwise convey any right to receive any of its income or revenues;
- (*b*) voluntarily suspend its business operations in a manner that will result in a material adverse effect;
- (i) extend any loan, advance or subsidy to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (j) permit its financial debt to equity ratio to exceed 2:1; and,
- (k) voluntarily prepay any indebtedness.

The Parent Company has complied with all the debt covenants set forth in the notes facility agreement as the transactions during the intervening periods are under the ordinary course of business.

In 2018 Tranche A matured whereas in 2020, Tranche B and a portion of Tranche C were refinanced through P5 billion corporate note issued in 2020, leaving Tranche C outstanding, with a carrying value of P94.0 million, as of date, maturing in 2023.

### (d) 2016 Various Notes Facility

In 2016, the Parent Company entered into various notes facility arrangement with a local bank to refinance the corporate note issued in 2011 and to finance its capital expenditure and general corporate requirements. The notes are issued with the following details:

Date Issued	Principal	Term in years	Interest Rate
September 16, 2016 December 5, 2016 December 16, 2016	P 650,000,000 350,000,000 <u>1,000,000,000</u>	10 10 10	5.50% 6.37% 6.37%
	<u>P 2,000,000,000</u>		

These 10-year corporate notes bear an interest rate based on the closing per annum rates of a ten (10)-year PDST-R2 rate on the PDS Group website plus a certain spread. The Parent Company has to maintain a debt-to-equity ratio of not more than 2.33 and a debt service coverage ratio of at least 1.1.

The notes, among other things, restrict the Parent Company's ability to:

- (a) Engage in any business or make or permit any material change in the character of its business from that authorized on its amended articles of incorporation and by-laws;
- (b) Amendment of articles of incorporation and by-laws which would cause a material adverse effect or be inconsistent with the provisions of the finance document;

- (c) Change of ownership and management if as a result the stockholdings of Citicore Investments Holdings Inc. will fall below 51% or enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect;
- (d) Sale of asset, transfer or dispose of all or substantially all of its properties and assets except in the ordinary course of business;
- (e) Declaration of dividends or retirement of capital if the issuer shall not be in compliance with the financial covenants or would result to an event of default;
- (f) Loans and advances to its directors, officers and stockholders (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates). Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (g) Make a capital expenditure not in the ordinary course of business;
- (*b*) Incur additional debt or act as surety on behalf of third parties or incur monetary obligation which shall cause the issuer to breach the financial covenants;
- (i) Loans and advances to any person (other than to its subsidiaries or affiliates, or transactions in the ordinary course of business, or financing or guarantees for the direct or indirect purchase or sale of the assets of the issuer, its subsidiaries or affiliates).
   Neither shall the issuer make any deposit, credit to, or investment in, any person, except for bank deposit, credit placements, and other transactions in the ordinary course of business;
- (j) Directly or indirectly incur or suffer to exist any lien upon any assets and revenues, present and future of the issuer or enter into any loan facility agreement secured by or to be secured by a lien upon any assets and revenues, present and future whether registered or unregistered of the issuer;
- (k) Except for permitted investments, invest in or acquire any (i) share in or any security issued by any person, (ii) acquire directly or indirectly the business or going concern or all substantially all the properties and assets or business of any other corporation or entity or invest in a controlling entity therein; and,
- (*l*) It will not voluntarily suspend or discontinue its entire or a substantial portion of its business operation.

On August 10, 2017, the Parent Company sent a letter to the bank requesting the waiver of one of the loan negative covenants that prohibits the stockholdings of Citicore in the Parent Company to fall below 51% or enter into profit sharing, partnership or joint venture whereby its profits are shared with any other person that may have a material adverse effect. In September 2017, the request was granted by the bank. The Parent Company is in compliance with all other covenants required to be observed under the loan facility agreement in both periods.

# 14.2 Bank Loans

### (a) Omnibus Loan and Security Agreement – December 17, 2014

On December 17, 2014, GMCAC entered into a P20,000.0 million (which at GMCAC's option may be increased up to P23,300.0 million) OLSA with various local universal banks, as onshore lenders. On January 26, 2015, the parties amended the facility to include another universal bank as offshore lender to contribute US \$75.0 million (or equivalent to P3,500.0 million) into the facility.

The facility has a term of 15 years, the repayment of which starts in 2019 and shall continue every year thereafter until 2030; and, interest requirements that are payable annually based on the following:

	First 7 Years	Last 8 Years
P20,000.0 million onshore loan	Sum of Base Rate 1 (PDST-R2 benchmark yield) and credit spread	Sum of Base Rate 2 (PDST-R2 benchmark yield) and credit spread
US\$75.0 million offshore loan	LIBOR plus credit spread	LIBOR plus credit spread

As security for timely payment of the loan and prompt observance of all provision of the Omnibus Agreement, the following are pledge as collateral on this loan:

- all monies deposited and from time to time standing in the Cash Flow Waterfall Accounts;
- the Project receivables;
- the proceeds of any asset and business insurance obtained, except for the proceeds of insurance policies arising from damage of any Project Assets;
- the Project Documents (Accession Agreement, Technical Service Agreement and Engineering and Procurement Contract); and,
- the 100% of the total issued and outstanding capital stock of GMCAC.

As of June 30, 2020 and December 31, 2019, the carrying amount of the assets pledged as collateral amounted to P1,391.1 million and P862.7 million, respectively (see Note 8.5).

In addition, the OLSA provides certain restrictions and requirements which include, among others, maintaining and preserving its corporate existence, complying with all of its material obligations under the project arrangements, restrictions on granting of loans or advances and disposal of major properties and restrictions on payment of dividends. The OLSA also provides financial covenants which include maintaining a maximum debt to equity ratio of 70:30 and a debt service coverage ratio of at least 1.1 times following the Project completion date. GMCAC has complied with the financial and non-financial covenants in both periods.

Moreover, GMCAC's BOD authorized GMCAC to establish, maintain and operate trust and investment accounts with a Security Trustee to ensure the prompt payment of the required amortization, interest and principal of the long-term loan, which was established and maintained by GMCAC during the reporting period.

The total drawdowns to date made for the onshore loan amounted to P20,850.0 million while drawdowns on the offshore loan amounted to US\$75.0 million (or equivalent to P3.8 billion).

Provision in the loan indicates that the borrower shall pay to the lenders, a commitment fee equivalent to 0.3% per annum of the undrawn or uncancelled portion of the commitment that GMCAC does not draw in accordance with the drawdown schedule.

In November 2015, the Group entered into an interest rate swap transaction to hedge the interest rate exposure on its floating rate US dollar-denominated loan maturing in June 2022, start date is on December 15, 2017. A notional amount of US\$75.0 million floating rate loan was swapped to fixed rate. Under the interest rate swap agreement, the Group pays annual fixed interest rate of a range of 1.79% to 2.65% and receives floating rate of six-month US\$ LIBOR rate on Bloomberg Page on the notional amount. For six months period ended June 30, 2020 and 2019, unrealized loss from change in fair value of the interest rate swap amounted to US\$1.1 million of P57.4 million and US\$1.9 million or P96.4 million, respectively and is presented as part of Others – net under Other Income (Charges) account in the consolidated statements of income.

On June 22, 2018, GMCAC amended the amended and restated OLSA increasing the peso denominated loan facility to P8,700 million. The additional loan facility will be used to finance the investment related to the Fuel Hydrant System Infrastructure.

The total drawdowns to date made for the onshore loan amounted to P20,766.0 million while drawdowns on the offshore loan amounted to US\$75.0 million (or equivalent to P3.8 billion).

#### Deferment of Principal and Interest Payments on June 15, 2020

Pursuant to OLSA, the GMCAC has principal and interest payable due on June 15, 2020, with the principal payable equivalent to 1% of the total loan and with interest accrued payable covering the period from December 15, 2019 to June 15, 2020.

On May 29, 2020, the Company requested from the Lenders through a formal letter request, for the deferment of the principal and interest that will fall due on June 15, 2020 to July 15, 2020 or a 30-day grace period, citing as basis the provisions of Bayanihan to Heal as One Act (the "Bayanihan Act"). On June 11, 2020, the Company received a reply from the Lenders unanimously approving the 30-day grace period for principal and interest, of which interest on the outstanding principal shall continue to accrue during the 30-day grace period.

The Company subsequently requested to further defer the payment of principal and interest for another 30 days, resulting to a further extended due date of August 14, 2020. On August 13, 2020, the Company requested for deferment of principal and interest due to at least September 15, 2020 which was agreed with the Lenders.

### (b) OLSA for PITX project

In 2015, the MWMTI entered into an OLSA with a local universal bank for a loan facility amounting to P3.3 billion to finance the construction of the ITS Project. In 2019, the MWMTI requested the lender to increase the loan by P600 million making the total principal loan to P3.9 billion.

In 2017, MWMTI made its first drawdown amounting to P825 million while the remaining loan facility was fully drawn in 2019 in tranches amounting to P3,075 million.

The loan principal shall be amortized quarterly over 15 years and the first principal repayment is due on January 16, 2021. The interest-bearing loan is secured by the Joint Venturers and bear annual interest of 4.62%-6.89% in 2019.

The interest-bearing loan requires the MWMTI to maintain a maximum debt-to-equity ratio of 70:30. In addition, the MWMTI is also required to observe at all times until full payment of the loan a debt service coverage ratio of at least 1.25. Compliance to the ratios is monitored on a quarterly basis.

With regard to the loans aforementioned, MWMTI has complied with affirmative and negative covenants, except that as of June 30, 2020 and December 31, 2019, MWMTI exceeded the agreed Debt-to-Equity Ratio and had lower than the stated Debt Service Coverage Ratio. Prior to December 31, 2019, MWMTI requested for the financial covenants not to be enforced during the grace period of the loan, which was conformed by one of the Bank's officers. MWMTI was also able to increase its credit line and drawdown such increase in 2019, has been up to date in its servicing of the loan and not received any written notice from the bank, as of the date of the issuance of the consolidated financial statements, that the loan is already due and demandable, which is provided in the loan agreement as basis to classify the loan as current.

The total carrying value of bank loans of MWMTI amounting to P3,900.0 million both in June 30, 2020 and December 31, 2019 respectively are presented under the non-current portion of bank loans.

(c) Other Bank Loans

In addition, the Group also obtained various bank loans in 2020 and 2019, representing unsecured short-term loans from other local banks. The loans bear fixed annual interest rates ranging from 5.13% to 7.0% in 2020 and 2019. Total interest on these bank loans is presented as part of Finance costs under Other Income (Charges) account in the consolidated statements of income. The unpaid portion of these interest is presented as part of Interest payable under Trade and Other Payables account in the consolidated statements of financial position. (see Note 13)

# 15. CONTRACT LIABILITIES

The significant changes in the contract liabilities balances during the reporting periods are as follows:

	June 30, 2020 _(Unaudited)	December 31, 2019 (Audited)
Balance at beginning of period Increase due to billings	P 4,931,269,957	P 4,670,482,671
excluding amount recognized as revenue during the period Revenue recognized that was	11,602,677	3,931,138,000
included in contract liability at the beginning of the period Effect of financing component	( 18,945,611) <u>148,819,220</u>	( 3,765,451,114) <u>95,100,400</u>
Balance at end of the period	<u>P 5,072,746,243</u>	<u>P 4,931,269,957</u>

# 16. OTHER LIABILITIES

The details of this account are as follows:

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)		
Current: Withholding taxes SSS, Philhealth and HDMF Deferred output VAT Advance rent	P 132,599,159 54,049,870 28,135,873 5,326,520	P 91,386,038 37,985,705 70,994,272 12,147,113		
Others Non-current:	<u>12,253,982</u> <u>232,365,404</u>	<u>7,548,636</u> 220,061,764		
Security deposits Advance rent	663,437,895 <u>280,361,358</u> <u>943,799,253</u>	586,498,441 <u>154,643,665</u> 741,142,106		
	<u>P 1,176,164,657</u>	<u>P 961,203,870</u>		

Deferred revenue represents advance payments from customers and concessionaires that are subject to refund or future billing applications within 12 months from the end of the reporting period.

Unearned rent income pertains to the difference between the fair value and principal amount of security deposits received at the inception of the lease with concessionaires, which shall be amortized over the corresponding lease term.

Others under current liabilities significantly include government-related payables for employee benefits.

# 17. **REVENUES**

When the Group prepares its investor presentations and when the Group's Executive Committee evaluates the financial performance of the operating segments, it disaggregates revenue similar to its segment reporting.

The Group determines that the categories used in the investor presentations and financial reports used by the Group's management can be used to meet the objective of the disaggregation disclosure requirement of PFRS 15, *Revenue from Contract with Customers,* which is to disaggregate revenue from contracts with customers and other counterparties into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

A summary of additional disaggregation from the segment revenues and other unallocated income are shown below.

	Notes	Point in time	Over time	Short-term	Long-term	Total
June 30, 2020: Construction revenues Contract revenues Sale of precast Sale of ready mix concrete Equipment rental	17.1	P - P - 3,593,762 -	4,684,112,996 149,470,074 - 24,105,617	P - 149,470,074 3,593,762 24,105,617	P 4,684,112,996 - - -	P4,684,112,996 149,470,074 3,593,762 24,105,617
Airport operations: Aeronautical revenues Aero related revenues Non-aero related revenues	17.2	- -	434,799,537 103,673,026 343,787,820	434,799,537 103,673,026 343,787,820	- -	434,799,537 103,673,026 343,787,820
Airport merchandising operations: Food revenues Non-food revenues	17.3	40,277,447 29,067,762	-	40,277,447 29,067,762	-	40,277,447 29,067,762
Terminal operations Rental revenue – effect of straight-line method Rental revenue – per contract	17.4	-	255,543,475 343,765,327	-	255,543,475 343,765,327	255,543,475 343,765,327 <u>P 6,412,196,843</u>
June 30, 2019: Contract revenues Contract revenues Sale of precast Sale of ready mix concrete	17.1	P - P 27,870,023	5,823,242,457 332,632,733	P	P 5,823,242,457 - -	P 5,823,242,457 332,632,733 27,870,023
Airport operations: Aeronautical revenues Aero related revenues Non-aero related revenues	17.2	- -	989,946,701 215,101,731 591,044,271	989,946,701 215,101,731 591,044,271	-	989,946,701 215,101,731 591,044,271
Airport merchandising operations: Food revenues Non-food revenues	17.3	88,248,969 70,070,379	-	-	88,248,969 70,070,379	88,248,969 70,070,379
Terminal operations	17.4	-	45,374,568		45,374,568	<u>45,374,568</u> <u>P 8,183,531,832</u>
June 30, 2018: Contract revenues Contract revenues Sale of precast Sale of ready mix concrete	17.1	P - P 63,854,742	7,184,804,141 114,303,137	P - 114,303,137 63,854,742	P 7,184,804,141 - -	P 7,184,804,141 114,303,137 63,854,742
Airport operations: Aeronautical revenues Aero related revenues Non-aero related revenues	17.2	- -	743,251,660 155,826,115 423,068,925	743,251,660 155,826,115 423,068,925	-	743,251,660 155,826,115 423,068,925
Airport merchandising operations: Food revenues Non-food revenues	17.3	70,764,948 54,298,408	-	-	70,764,948 54,298,408	70,764,948 54,298,408
						P 8,810,172,076

# 17.1 Construction Operation Revenues

The details of this account for the six month period ended June 30 are composed of the revenues from:

	2020 (Unaudited)	2019 (Unaudited)	2018 (Unaudited)
Contracts in progress Completed contracts		P6,131,469,303 52,275,910	
	<u>P 4,861,282,449</u>	<u>P6,183,745,213</u>	<u>P7,362,962,020</u>

About 5%, 3%, and 22% of the contract revenues for 2020, 2019 and 2018, respectively, were earned from contracts with an associate and certain related parties under common ownership.

# 17.2 Airport Operations Revenues

The details of this account for the six month period ended June 30 are composed of the revenues from:

	_(	2020 (Unaudited)		2019 (Unaudited)		2018 <u>Unaudited)</u>
Aeronautical Concession Rental Others	P	434,799,537 139,553,966 125,184,828 182,722,052	Р	989,946,701 291,990,344 250,898,055 263,257,603	Р	743,251,660 224,111,764 204,488,204 150,295,072
	Р	882,260,383	P 1	,796,092,703	<u>P1</u>	,322,146,700

# 17.3 Trading Operations Revenues

The details of this account for the six month period ended June 30 are composed of the revenues from:

	2020 <u>(Unaudited)</u>		2019 (Unaudited)		2018 (Unaudited)	
Food revenues Non-food revenues	P	40,277,447 29,067,762	Р	88,248,969 70,070,379	Р	70,764,948 54,298,408
	<u>P</u>	69,345,209	<u>P</u>	158,319,348	<u>P</u>	125,063,356

# 17.4 Terminal Operations Revenue

The details of this account for the six months period ended June 30 (nil in 2018) are composed of the revenues from:

	2020 (Unaudited)	2019 (Unaudited)
Leasing PAS 17 adjustment Construction revenue	P 255,543,475 343,765,327 	P - 45,374,568
	<u>P 599,308,802</u>	<u>P 45,374,568</u>

# 18. DIRECT COSTS

# 18.1 Cost of Construction Operations

The following is the breakdown of contract costs for the periods ended June 30:

	2020	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)
Outside services	P 1,646,513,553	P2,288,342,476	P2,315,617,400
Materials	1,353,656,487	1,855,628,399	2,755,729,522
Salaries and employee benefits	647,051,773	494,106,348	400,002,551
Depreciation and amortization	444,167,267	320,175,756	271,733,531
Project overhead	353,120,917	305,350,945	460,199,692
	<u>P 4,444,509,997</u>	<u>P 5,263,603,924</u>	<u>P6,203,282,696</u>

Project overhead includes insurance, repairs and maintenance, gas and oil, travel and transportation, professional fees, utilities, municipal permits, taxes, security services, office supplies and various rental expenses of staging areas.

# 18.2 Costs of Airport Operations

The following is the breakdown of cost of services for the periods ended June 30:

	_(	2020 Unaudited)	2019 (Unaudited)		2018 (Unaudited)	
Amortization of concession asset Utilities Repairs and maintenance Outside service Salaries and other benefits Insurance Airline collection charges Technical service charges Airport operator's fee Others	P 	151,124,830 80,117,401 60,770,212 55,249,523 28,130,499 17,979,729 17,848,338 13,415,456 11,437,802 14,228,895	р 	347,887,686 139,941,927 66,144,067 75,656,305 35,965,044 18,645,838 17,588,504 15,237,397 25,409,029 11,785,846	P	53,099,214 61,916,353 14,996,532 33,448,207 24,679,116 10,229,422 13,063,284 8,887,364 17,497,014 7,234,483
	<u>P</u>	450,302,685	<u>p</u>	754,261,643	P	245,050,989

# 18.3 Costs of Trading Operations

The following is the breakdown of cost of trading for the periods ended June 30:

	<u>_((</u>	2020 Jnaudited)	_(	2019 Unaudited)	J)	2018 Unaudited)
Cost of food Cost of non-food Freight-in	P	12,268,905 6,972,157 <u>489,224</u>	Р	22,366,573 17,392,964 -	Р	17,358,529 13,608,649 -
	<u>P</u>	19,730,286	<u>P</u>	39,759,537	P	30,967,178

# 18.4 Cost of Terminal Operations

The details of this account for the six-months periods ending June 30 (nil in 2018) are composed of the revenues from:

	2020 <u>(Unaudited)</u>	2019 (Unaudited)	
Cost of terminal operations Depreciation Property maintenance – net	P 57,111,845 105,355,224 ( <u>78,067,711</u> )	P 37,022,084	
	<u>P 84,399,358</u>	<u>P 37,022,084</u>	

# 19. TAXES

The components of tax expense as reported in profit or loss and other comprehensive income in the consolidated statements of income and consolidated statements of comprehensive income for the six months period ending June 30 are as follows:

	2020		2019		,	2018
	_(I	<u>Jnaudited)</u>	(	<u>(Unaudited)</u>		<u>Unaudited)</u>
Current tax expense: Regular corporate income						
tax (RCIT) at 30%	Р	9,787,269	Р		Р	188,285,194
BVI at 42% and 17%		4,844,441		2,198,621		-
Gross income tax (GIT) at 5% Final tax at 20% and 7.5%		3,333,061 2,660,957 20,625,728		7,422,152 3,291,480 197,161,280		1,202,620 <u>395,879</u> 189,883,693
Net deferred tax expense						
(income) relating to origination and reversal of temporary differences	(	22,013,587)		37,207,817		93,446,845
	( <u>P</u>	<u>1,387,859</u> )	P	234,369,097	<u>P</u>	283,330,538

The Parent Company is subject to the minimum corporate income tax (MCIT), which is computed at 2% of gross income as defined under the tax regulations, or RCIT, whichever is higher. No MCIT was reported in 2020, 2019 and 2018 as RCIT was higher than MCIT in those years.

In 2020, 2019 and 2018, deferred tax expense mainly relates to the amortization of concession asset of GMCAC in addition to the effect of MWMTI's NOLCO and rental income under PFRS 16 on deferred taxes in 2020.

### 20. EQUITY

#### 20.1 Dividends

In 2020 and 2019, the Parent Company's BOD approved the declaration of cash dividends of P1.76 per share or equivalent to P70.3 million per quarter (total of P281.0 million) to holders of preferred shares, which were taken out of the unrestricted earnings of the Parent Company as of December 31, 2019 and 2018, respectively. The series of record dates and payments are as follows:

	1st Quarter	2 <sup>nd</sup> Quarter	3rd Quarter	4th Quarter
2020:				
Approval dates	January 8, 2020	May 8, 2020	n/a	n/a
Record dates	February 6, 2020	May 25, 2020	n/a	n/a
Payment dates	March 3, 2020	June 3, 2020	n/a	n/a
<u>2019:</u>				
Approval dates	January 8, 2019	April 3, 2019	July 8, 2019	October 10, 2019
Record dates	February 13, 2019	May 16, 2019	August 14, 2019	November 15, 2019
Payment dates	March 3, 2019	June 3, 2019	September 3, 2019	December 3, 2019

There are no declaration of cash dividends on common shares until June 30, 2020

The dividends on preferred shares bear cumulative, non-participating cash dividends based on the issue price, payable quarterly in arrears every dividend payment date, at the fixed rate of 7.025% per annum from listing date.

On December 26, 2019, the Company's BOD approved the declaration of cash dividends for common shares in the amount of P0.12 per share to all stockholders of record as of January 15, 2020, payable on January 31, 2020.

In 2019, GMI declared dividends amounting to P50.0 million to non-controlling interests which were declared in two tranches, P25.0 million per semi-annual. Outstanding dividends payable of GMI amounting P25.0 million is presented as part of Non-trade payables under Trade and Other Payables in the 2019 consolidated statement of financial position. In 2018, GMCAC, MCEI, and GMI have not declared nor paid any dividends.

### 20.2 Treasury Shares

On July 20, 2016, the Parent Company's BOD approved the buy-back of 410.8 million common shares held by Sybase Equity Investment Corporation at a price equal to the 7-trading day volume weighted average price ending on July 28, 2016 or equivalent to P10.03 per share. Total purchase price of the treasury shares including incidental cost of the buy-back amounted P4,138.8 million.

On October 20, 2016, the Parent Company's BOD approved the sale of its 150.0 million treasury shares at P14.90 per share. Net proceeds of the sale of treasury share amounted to P2,181.7 million, net of incidental cost of the transaction. Outstanding balance of the treasury shares after the sale is 260.8 million treasury shares at cost of P2,627.7 million. On October 1, 2018, the Parent Company's BOD approved a share buyback program worth up to P2.0 billion over a period of two years. Total cost to acquire treasury shares in 2018 amounted to P827.1 million which is equivalent to 48.8 million shares.

On March 3, 2020, the BOD approved an additional P3 billion to its Share buyback program (the "Program"), making it a total of P5 billion and removal of the period within which to execute the Program, making it open-ended.

# 20.3 Retained Earnings

On April 8, 2013, the BOD of the Parent Company approved the declaration of dividends and gave management the authority to decide the type (cash, stock or mixed) and amount of any dividends to be declared subsequently.

The Parent Company's retained earnings are restricted to the extent of the cost of treasury shares.

# 21. RELATED PARTY TRANSACTIONS

The Group's related parties include its ultimate parent company and other shareholders, subsidiaries, associates, joint venture, parties related to the Parent Company by common ownership and key management personnel.

The summary of the Group's transactions with related parties as of June 30, 2020 is as follows:

Related Party Category	Notes	Amount of Transaction	Outstanding Receivable (Payable)	Terms	Conditions
<b>Ultimate Parent Company:</b> Cash granted	5, 21.4	P 16,546,044	P 3,085,917,769	Interest-bearing	Unsecured; Unimpaired
Interest receivable	5, 21.4	110,250,000	399,225,323	On demand; Noninterest-bearing	Unsecured; Unimpaired
Shareholder: Revenue from services	5, 17.1, 21.1	36,687,390	64,461,145	Normal credit terms Noninterest-bearing	Unsecured; Unimpaired Unimpaired
Associate: Revenue from services	5, 17.1, 21.1	-	905,413,727	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4	36,178,642	42,178,642	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	13, 21.4, 21.5	2,250,786	( 17,749,214)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Rent income	21.2	26,786	-	Normal credit terms	Unsecured; Unimpaired
Joint Arrangement: Revenue from services	5, 17.1, 21.1	154,532,083	136,924,502	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4	( 5,331,872)	72,395	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership: Rent income	21.2	2,659,363	-	Normal credit terms	Unsecured; Unimpaired
Revenue from services	5, 17.1, 21.1	51,374,999	291,918,615	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4	11,762,981	3,190,798,547	On demand; Interest-bearing and noninterest-bearing	Unsecured; Unimpaired
Interest receivable	5, 21.4	110,250,000	399,225,323	On demand; Noninterest-bearing	Unsecured; Unimpaired

Related Party Category	Notes	Amount of Transaction	Outstanding Receivable (Payable)	Terms	Conditions
Retirement fund	21.5	-	4,384,701	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	5, 21.3	51,992,131	103,495,920	Upon liquidation, Noninterest-bearing	Unsecured; Unimpaired

The summary of the Group's transactions with related parties as of June 30, 2019 is as follows:

Related Party Category	Notes		Amount of Fransaction	Outstanding Receivable (Payable)	Terms	Conditions
<b>Ultimate Parent Company –</b> Cash granted	5, 21.4	р	52,085,880 F	<b>1</b> 98,408,102	Interest-bearing	Unsecured; Unimpaired
Shareholder: Revenue from services	5, 17.1, 21.1		81,347,721	107,701,989	Normal credit terms	Unsecured; Unimpaired
Associate– Revenue from services	5, 17.1, 21.1		-	758,302,725	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4		-	12,752,997	On demand; Noninterest-bearing	Unsecured; Unimpaired
Rent income	21.2		26,786	-	Normal credit terms	Unsecured; Unimpaired
Joint Arrangement: Revenue from services	5, 17.1, 21.1		91,861,182	57,707,035	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4		39,538,071	40,612,737	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	13, 21.4, 21.4		14,883,628	-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership:						
Revenue from services	5, 17.1, 21.1		35,877,059	132,171,712	Normal credit terms	Unsecured; Unimpaired
Rent income	21.2		107,143	-	Normal credit terms	Unsecured; Unimpaired
Rent expense	12, 21.2		1,766,433	-	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4	(	127,089,595)	3,017,281,126	On demand; Interest-bearing and noninterest-bearing	Unsecured; Unimpaired
Cash obtained	13, 21.4		41,728,342 (	2,954,857)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Retirement fund	21.5		-	4,088,791	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	5, 21.3		9,592,395	43,863,934	Upon liquidation, Noninterest-bearing	Unsecured; Unimpaired

The summary of the Group's transactions with related parties as of December 31, 2019 is as follows:

Related Party Category	Notes		Amount of Transaction		Outstanding Receivable (Payable)	Terms	Conditions
<b>Ultimate Parent Company –</b> Cash granted	5, 21.4	Р	2,923,049,503	Р	3,069,371,725	Interest-bearing	Unsecured; Unimpaired
Interest receivable	5		220,500,000		288,975,323	On demand;	Unsecured;
<b>Minority shareholders</b> <b>and their affiliates:</b> Cash granted	5, 21.4	(P	841,103)	Р	-	Noninterest-bearing On demand;	Unimpaired Unsecured; Unimpaired
Associate: Revenue from services	6, 21.1		313,577		905,413,727	Noninterest-bearing Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4		6,000,000		6,000,000	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	21.4	(	20,000,000)	(	20,000,000)	On demand; Noninterest-bearing	Unsecured; Unimpaired
Rent income	21.2		53,571		57,321	Normal credit terms	Unsecured; Unimpaired
Joint Arrangement: Revenue from services	6,21.1		598,911,864		298,184,597	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4		4,329,601		5,404,267	On demand; Noninterest-bearing	Unsecured; Unimpaired
Cash obtained	13, 21.4		14,883,628		-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Related Parties Under Common Ownership: Rent income			3,662,298		3,703,186	Normal credit terms	Unsecured; Unimpaired
Revenue from services	5, 21.1		187,922,352		130,204,606	Normal credit terms	Unsecured; Unimpaired
Rent expense	21.2		1,766,433		-	Normal credit terms	Unsecured; Unimpaired
Cash granted	5, 21.4		42,399,786		3,186,770,507	On demand; Interest-bearing and noninterest-bearing	Unsecured; Unimpaired
Cash obtained	13, 21.4		44,683,199		-	On demand; Noninterest-bearing	Unsecured; Unimpaired
Interest receivable	5, 21.4		220,500,000		288,975,322	On demand; Noninterest-bearing	Unsecured; Unimpaired
Retirement fund	21.5		295,910		4,384,701	Upon retirement of beneficiaries	Partially funded; Unimpaired
Advances to Officers and Employees	5, 21.3		17,232,250		51,503,789	Upon liquidation, Noninterest-bearing	Unsecured; Unimpaired

### 21.1 Rendering of Services

In the normal course of business, the Group provides construction services to its associate, a certain previous shareholder and other related parties. The related revenue from these transactions amounted to P242.6 million in 2020 and P209.1 million in 2019 and is recorded as part of Contract operation revenues account in the consolidated statements of income. Services rendered to the above related parties are based on normal terms similar to terms that would be available to non-related parties. The outstanding contract receivables from these transactions, which are generally unsecured and settled through cash within three to six months, and the related retention receivables, which can only be collected after a certain period of time upon acceptance by project owners of the certificate of completion, are presented as part of Contract and Retention receivables under Trade and Other Receivables account in the consolidated statements of financial position.

### 21.2 Rental of Land and Building

The Group is a lessee of certain parcels of land and building owned by related parties under common ownership.

In 2019, the Group recognized rent expense amounting P1.75 million from the lease agreement with Megapolitan Realty and Development Corporation (Megapolitan) for the land where the Group's building is located. The Group has no outstanding payables from the rental transaction with Megapolitan. There were no such transaction in 2020.

### 21.3 Advances to Officers and Employees

Advances to officers and employees represent unsecured, noninterest-bearing cash advances for business-related expenditures that are to be liquidated 60 days from the date the cash advances were received. The outstanding receivables from these transactions are presented as part of Trade and Other Receivables.

# 21.4 Advances to and from Related Parties

The Group obtained unsecured, noninterest-bearing cash advances from certain related parties to finance portion of its working capital requirement payable upon demand. The outstanding balance from these transactions is shown under Trade and Other Payables account in the consolidated statements of financial position.

The Group has provided unsecured, interest-bearing cash advances to its associates and certain related parties under common ownership for their working capital requirements.

The outstanding balance from these transactions is shown under Trade and Other Receivables account in the consolidated statements of financial position. Interest income earned from these advances are presented as part of Finance Income under Other Income (Charges) account in the consolidated statements of income. The outstanding balance from interest income is presented as part of Trade and Other receivable) account in the consolidated statements of financial position.

Further, upon assessment of recoverability based on the capacity to pay and expected collectability of these advances, no impairment losses were recognized in both periods.

The Group's outstanding receivables from and payables to the same related parties as presented can be potentially offset to the extent of their corresponding outstanding balances.

### 21.5 Retirement benefit fund

There are no employee contributions made in relation to the retirement benefit fund for the periods presented. Adjustments are being made during actuarial valuation. The Parent Company's retirement plan is in the form of a bank-trustee managed account. The fair value of the retirement plan totalled P4.4 million as of June 30, 2020 and December 31, 2019.

# 22. COMMITMENTS AND CONTINGENCIES

There are commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying interim condensed consolidated financial information. Management is of the opinion, that losses, if any, from these items will not have any material effect on its interim condensed consolidated financial information.

# 23. SEASONAL OR CYCLICALITY OF OPERATIONS

Due to the seasonal nature of the airport operation business, higher revenues and operating profits are usually expected in the months of January, April, May, July and December. Higher revenues from these months are mainly attributed to the increased traffic during the peak holiday season in the Philippines and other neighbouring countries.

# 24. CHANGES IN ACCOUNTING ESTIMATES

There were no changes in estimates of amounts reported in prior interim periods of the current financial year or in estimates of amounts reported in prior financial years.

### 25. EARNINGS (LOSS) PER SHARE

Basic and diluted EPS (loss) were computed as follows:

	2020 (Unaudited)		(	2019 <u>(Unaudited)</u>		2018 Jnaudited)
Net profit (loss) attributable to shareholders of the Parent Company	(P	289,628,930)	Р	585,859,801	Р	906,125,354
Dividends on cumulative preferred shares	(	140,500,000)	(	140,500,000)	(	140,500,000)
Net profit (loss) available to common shareholders of the Parent Company	(	430,128,930)		445,359,801		765,625,354
Divided by weighted average number of outstanding common shares		<u>2,051,139,961</u>	2	2,087,461,215		2,138,577,497
Basic and diluted earnings (loss) per share	( <u>P</u>	0.21)	<u>P</u>	0.21	<u>P</u>	0.36

The Group does not have dilutive potential common shares outstanding as of June 30, 2020, 2019 and 2018; hence, diluted EPS is equal to the basic EPS.

### 26. EVENTS AFTER THE REPORTING PERIOD

### 26.1 Cash Dividend Declaration

On July 27, 2020, the Company's BOD approved the declaration of cash dividends of P1.76 per share or equivalent to P70.3 million to holders of preferred shares on record as of August 10, 2020. The dividends which is payable on September 3, 2020, shall be taken out of the unrestricted earnings of the Company as of December 31, 2019.

### 26.2 COVID-19 Outbreak

In December 2019, a novel strain of corona virus (COVID-19) was reported to have surfaced in China. The World Health Organization has declared the outbreak as a 'public health emergency of international concern.' COVID-19 started to become widespread in the Philippines in early March 2020. This caused the government to declare the country in a state of public health emergency followed by implementation of enhanced quarantine and social distancing measures and restrictions within the Luzon area with other cities and provinces in the country enacting similar measures thereafter. This resulted in a wide-ranging business suspension - disrupting the supply chains, affecting production and sales across a range of industries, and weakening the stock market. The Enhanced Community Quarantine (ECQ), which suspended construction activities and PITX and MCIA terminal operations, imposed by the government on March 17, 2020 were relaxed beginning May 16, 2020 placing Metro Manila and Laguna in Luzon under modified ECQ (MECQ) as these areas are categorized as high-risk while moderate risk places are placed under General Community Quarantine (GCQ) which includes MCIA.

Under MECQ, public works and private construction projects are now allowed to operate subject to minimum health standards and measures. Although public transportation is suspended in PITX, operation of its office towers and retail groceries are allowed whereas restaurants are allowed to operate at 50% capacity provided service shall be limited to delivery or takeout. MCIA, on the other hand, which is placed under GCQ beginning May 16 are allowed to operate domestic flights provided incoming or outgoing flights are from GCQ area.

These circumstances are expected to delay activities during the ECQ period or for two months from its expected original schedule of 12 months, translating to delayed revenue recognition for the year. Meanwhile, revenues from airport operations and merchandising activities will be affected by the expected drop in international tourist arrivals, estimated by the government to fall by 30-40% this year, and the restricted travel within the Philippines due to the nationwide imposition of the ECQ. Recovery in revenue is contingent upon the lifting of travel bans imposed by the government and nearby countries as well as confidence of people to travel. Terminal or landport operations, being a new segment and went full swing in January 2020, is expected to contribute significantly and compensate for the slowdown in the airport segment and delay in construction activities. Cost, on the other hand, are expected to follow the revenue trajectory.

The Group does not foresee any impairment of its assets nor breaches from its existing loan covenant given its measures to address risk of losses and its healthy balance sheet. The Group foresees that the New Normal emerging from the COVID-19 pandemic presents several challenges in the businesses yet unlocks exciting opportunities in construction and infrastructure development, which the Group is in a very strong position to line up for. In the construction segment, the government's infrastructure acceleration under the modified Build, Build, Build program will be very attractive, considering our fully-integrated EPC capabilities, engineering technologies like precast, and track record in PPPs. The precast technology, in particular, is adaptive to social distancing and safety standards requirements for construction sites post-quarantine. As such, Megawide's precast business unit is now ramping up its capacity to deliver external sales orders.

The Group has determined that these events are non-adjusting subsequent events. Accordingly, their impact was not reflected in the Group's consolidated financial statements as of and for the year ended June 30, 2020.

### 27. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to its financial instruments. The Group's financial assets and financial liabilities by category are summarized below. The main types of risk are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated with the Group's Parent Company, in close cooperation with the BOD, and focuses on actively securing the Group's short-to-medium term cash flows by minimizing the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

### 27.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from its operating, investing and financing activities.

(a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from its US dollar-denominated cash and cash equivalents and loans payable which have been used to fund the Cebu Mactan Airport project. The principal and interest of the loans payable will be funded by the US dollar-denominated sales generated by the airport operation. Exposures to foreign exchange rates vary during the period depending on the volume of foreign currency transactions.

(b) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on long-term financing. Longer-term borrowings are therefore usually made at fixed rates.

The Group is exposed to changes in market rates through its cash in banks and short-term placements which are subject to monthly repricing intervals and some short-term working capital loans which are subject to variable interest rate. Any increase in finance costs due to changes in interest rates will be mitigated by the finance income on cash and cash equivalents and short-term placements.

# 27.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, such as the granting of loans and receivables to customers and related parties and placing deposits with local banks and investment in bonds and Unit Investment Trust Fund (UITF).

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties.

The maximum credit risk exposure of financial assets and contract assets is the carrying amount of the related assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized in the succeeding page.

	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Cash and cash equivalents	P 4,832,979,916	P 6,518,599,861
Trade and other		
receivables-net (excluding		
advances to officers and		
employees)	14,710,446,562	17,321,972,758
Refundable security		
and bond deposits	218,913,493	196,779,733
Investment in trust fund	1,391,053,567	862,704,457
Contract assets	4,119,674,445	3,975,734,097
	P25,273,067,983	P 28,875,790,906

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents and trade and other receivables as described below.

### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

### (b) Trade and Other Receivables and Contract Asset

The Group applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables and contract assets.

To measure the ECL, trade and other receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due (age buckets). The Group also concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other receivables as it shares the same credit risk characteristics.

The expected loss rates are based on the payment and aging profiles over a period of 36 months before June 30, 2020 or December 31, 2019, respectively, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in this factor.

The Group identifies a default when the receivables become credit impaired or when the customer has not able to settle the receivables within the normal credit terms of 30 to 60 days, depending on the terms with customers; hence, these receivables were already considered as past due on its contractual payment. In addition, the Group considers qualitative assessment in determining default such as in instances where the customer is unlikely to pay its obligations and is deemed to be in significant financial difficulty. As the reporting period, none of the outstanding receivables and contract assets were found to be impaired using the provision matrix as determined by the management; hence, no additional amount of allowance for impairment have been recognized.

(c) Investment in Trust Fund

The Group is exposed to credit risk on its investments in UITF, short-term commercial papers and trust fund. However, the Group has assessed that such risk is minimal since the counterparties are reputable listed leasing company and financial institutions with high quality external credit ratings.

(d) Refundable Security and Bond Deposits, and Investments in Retail Treasury Bonds (RTB)

The Group is not exposed to any significant credit risk exposures to its lessors as lease agreements were executed with reputable entities. The Group can negotiate, before the end of the lease term, to apply deposit to rentals due. Also, the investments in RTB and bond deposits are made with the Philippine Government, hence, the exposure on credit risk is assessed by the management to be not be significant.

### 27.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for six-month and one-year periods are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term placements. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

	June 30, 2020 (Unaudited)					
		Current				
	Within	6 to 12	1 to 5			
	6 Months	Months	Years			
Interest-bearing loans and borrowings Trade and other payables	P12,608,003,509 8,355,112,706	P 93,764,935 -	P33,363,670,322			
Security deposits (gross of unearned income)			663,437,895			
	<u>P20,963,116,215</u>	<u>P 93,764,935</u>	<u>P34,027,108,217</u>			
	Dec	cember 31, 2019 (Aud	ited)			
	Cu	rrent	Non-current			
	Within	6 to 12	1 to 5			
	6 Months	Months	Years			
Interest-bearing loans and borrowings	P14,614,706,850	P 66,354,402	P33,882,124,037			
Trade and other payables Security deposits	8,167,589,445	-	-			
(gross of unearned income)			586,498,441			
	<u>P22,782,296,295</u>	<u>P 66,354,402</u>	<u>P34,468,622,478</u>			

The above contractual maturities reflect the gross cash flows, which may differ from the carrying values of the financial liabilities at the end of reporting periods.

#### 28. CATEGORIES, OFFSETTING AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### 28.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

	June 30, 2020	(Unaudited)	December 31, 2019 (Audited)		
	Carrying	Fair	Carrying	Fair	
	Values	Values	Values	Values	
Financial Assets					
At amortized cost:					
Loans and receivables:					
Cash and cash equivalents		P 4,832,979,916	P 6,518,599,861		
Trade and other receivables - net	14,813,942,482	14,813,942,482	17,373,476,547	17,373,476,547	
Refundable security					
and bond deposits	218,913,493	218,913,493	196,779,733	196,779,733	
Investment in trust fund	1,391,053,567	1,391,053,567	862,704,457	862,704,457	
Contract assets	4,119,674,445	4,119,674,445	3,975,734,097	3,975,734,097	
	25,376,563,903	25,376,563,903	28,927,294,695	28,927,294,695	
Financial assets at Fair value					
through other comprehensive income (FVOCI)					
Club shares	1,044,472	1,044,472	1,044,472	1,044,472	
Investment in SSPI	2,500,000	2,500,000	2,500,000	2,500,000	
	3,544,472	3,544,472	3,544,472	3,544,472	
	<u>P_25,380,108,375</u>	<u>P 25,380,108,375</u>	<u>P_28,930,839,167</u>	P 28,930,839,167	
inancial Liabilities					
At amortized cost:					
Interest-bearing loans					
and borrowings	P 45,999,095,483	P 45,999,095,483	P 47,752,912,677	P 47,752,912,677	
Trade and other payables	8,185,373,425	8,185,373,425	8,089,037,191	8,089,037,191	
Security deposits	663,437,895	663,437,895	586,498,441	586,498,441	
	54,847,906,803	54,847,906,803	56,428,448,309	56,428,448,309	
At fair value through profit or loss –					
	169,739,281	169,739,281	78,552,254	78,552,254	
Derivative liability					

# 28.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2020 and 2019 and does not have relevant offsetting arrangements except as disclosed in Notes 21.4 and 27.2(b). Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and stockholders. As such, the Group's outstanding receivables from and payables to the same related parties as presented in Note 19 can be potentially offset to the extent of their corresponding outstanding balances.

### 28.3 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,

• Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

### 28.4 Financial Instruments Measured at Fair Value

The Group's AFS financial assets are under Level 2 of the fair value hierarchy. Moreover, certain equity investment classified as AFS financial asset is carried at cost; hence, such is no longer categorized in the fair value hierarchy.

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the statements of financial position on a recurring basis as of June 30, 2020 and December 31, 2019.

	Note	Level 1	Level 2	Level 3	Total
<u>June 30, 2020</u>					
Financial assets:					
Equity securities -					
Golf club shares		<u>P -</u>	<u>P 1,044,472</u>	<u>P -</u>	<u>P 1,044,472</u>
Financial liabilities:					
Derivative liability	12	<u>P -</u>	<u>P 169,739,281</u>	<u>P - </u>	<u>P 169,739,281</u>
December 31, 2019					
Financial assets:					
Equity securities -					
Golf club shares		<u>P -</u>	<u>P 1,044,472</u>	<u>P -</u>	<u>P 1,044,472</u>
Financial liabilities:					
Derivative liability	12	<u>P - </u>	<u>P 78,552,254</u>	<u>P - </u>	<u>P 78,552,254</u>

There were neither transfers between Levels 1 and 2 nor changes in Level 3 instruments in both periods.

Described below and in the succeeding page is the information about how the fair values of the Group's classes of financial assets are determined.

(a) Equity Securities

As of June 30, 2020 and December 31, 2019, instrument included in Level 2 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their fair market values by reference on published share prices of golf club shares and Net Asset Value per unit (NAVpu) for UITF investments as of the end of the reporting periods. These are included in Level 2 as their prices are not derived from market considered as active due to lack of trading activities among market participants at the end or close to the end of the reporting period.

(b) Debt Securities

The fair value of the Group's debt securities which consist of government bonds is estimated by reference to prices quoted in BVAL for June 30, 2020 and December 31, 2019 representing the net clean closing prices for outstanding government bonds.

### 28.5 Financial Instruments Measured at Amortized Cost

The table below summarizes the fair value hierarchy of the Group's financial assets and financial liabilities which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed. Short-term commercial papers are included since these financial instruments are measured at amortized cost, which approximate their fair values upon designation as financial assets at fair value through profit or loss.

	Level 1	Level 2	Level 3	Total
June 30, 2020:				
Financial assets:				
Cash and cash equivalents	P4,832,979,916	Р -	Р -	P 4,832,979,916
Trade and other receivables - net	-	-	14,813,942,482	14,813,942,482
Refundable security and bond				
deposits	-	-	218,913,493	218,913,493
Investment in trust fund Contract assets	1,391,053,567	-	-	1,391,053,567
Contract assets			4,119,674,445	4,119,674,445
	<u>P6,224,033,483</u>	<u>P - </u>	<u>P 19,152,530,420</u>	<u>P25,376,563,903</u>
Financial liabilities:				
Interest-bearing loans				
and borrowings	Р -	Р -	P 45,999,095,483	P 45,999,095,483
Trade and other payables	-	-	8,185,373,425	8,185,373,425
Security deposits			663,437,895	663,437,895
	<u>P - </u>	<u>P -</u>	<u>P 54,847,906,803</u>	<u>P54,847,906,803</u>
December 31, 2019:				
Financial assets:				
Cash and cash equivalents	P6,518,599,861	Р -	Р -	P 6,518,599,861
Trade and other receivables - net	-	-	17,373,476,547	17,373,476,547
Refundable security and bond			· · · · · · · · · · · · · · · · · · ·	· ,- · - , · · - ,- · ·
deposits	-	-	196,779,733	196,779,733
Investment in trust fund	862,704,457	-	-	862,704,457
Contract assets			3,975,734,097	3,975,734,097
	P7,381,304,318	р	P 21,545,990,377	P28,927,294,695
			<u> </u>	

Financial liabilities:	]	Level 1		Level 2	Level 3	Total
Interest-bearing loans						
and borrowings	Р	-	Р	-	P 47,752,912,677	P47,752,912,677
Trade and other payables		-		-	8,167,589,445	8,167,589,445
Security deposits		-		-	586,498,441	586,498,441
	P	-	<u>P</u>	-	<u>P 56,507,000,563</u>	<u>P 56,507,000,563</u>

#### 28.6 Fair Value Measurement for Investment Property Carried at Cost

The table below shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis.

	Note	]	Level 1		Level 2	Level 3	Total
June 30, 2020	10						
Building for lease		Р	-	Р	-	P 3,700,872,022	P 3,700,872,022
Land			-		-	160,270,935	160,270,935
		<u>P</u>	-	<u>P</u>	-	<u>P 3,861,142,957</u>	<u>P 3,861,142,957</u>
December 31, 2019	10						
Building for lease		Р	-	Р	-	P 3,724,304,346	P 3,724,304,346
Land			-		-	160,270,935	160,270,935
		Р	-	Р	-	<u>P 3,884,575,281</u>	<u>P_3,884,575,281</u>

In estimating the fair value of investment property, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management assessment, the best use of the Group's non-financial assets indicated above is their current use.

There has been no change to the valuation techniques used by the Group during the period related to its non-financial assets. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2020 and 2019.

# 29. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing services commensurate with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the consolidated statements of financial position.

The Group sets the amount of capital in proportion to its overall financing structure, equity and liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares, re-issuance of treasury shares or sell assets to reduce debt.

Aside from the financial covenants that are required to be maintained by the Company as disclosed in Note 14, there are no other externally imposed capital requirements.

	Notes	June 30, 2020 <u>(Unaudited)</u>	December 31, 2019 (Audited)
Interest-bearing loans and borrowings Cash and cash equivalents	14 4	P 45,999,095,483 ( <u>4,832,979,916</u> )	P 47,752,912,677 ( <u>6,518,599,861</u> )
Net debt Total equity		41,166,115,567 16,705,838,592	41,234,312,816 17,998,512,696
		2.46: 1.00	2.29: 1.00



An instinct for growth

Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Interim Condensed Consolidated Financial Statements

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries *(A Subsidiary of Citicore Holdings Investment, Inc.)* 20 N. Domingo Street Brgy. Valencia Quezon City Punongbayan & Araullo 20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

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We have reviewed, in accordance with Philippine Standards on Review Engagements, the interim condensed consolidated financial statements of Medawide Construction Corporation and Subsidiaries (the Group) as of and for the six months ended June 30, 2020, on which we have rendered our report dated September 15, 2020. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of the Revised Securities Regulation Code Rule 68 of the Philippine Securities and Exchange Commission, and is not a required part of the basic interim condensed consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the review procedures applied in the review of the basic interim condensed consolidated financial statements and, based on our review, nothing has come to our attention that causes us to believe that the accompanying supplementary information is not presented fairly in all material respects in relation to the basic interim condensed consolidated financial statements taken as a whole.

### **PUNONGBAYAN & ARAULLO**

Mailene Sigue-Bisnar By:

Partner

CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

arantthornton.com.ph

September 15, 2020

Certified Public Accountants

Punongbayan & Araullo (P&A) is the Philippine member firm of Grant Thornton International Ltd (GTIL).

### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES LIST OF SUPPLEMENTARY INFORMATION JUNE 30, 2020

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### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES

Schedule A Financial Assets - Fair Value Through Profit or Loss, Fair Value Through Other Comprehensive Income

and Amortized Cost JUNE 30, 2020

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of Bonds or Notes	Amount Shown in the Statement Financial Positon as of Reporting Period	Valued Based on Market Quotation at End of Reporting Period	Income Received and Accrued (iii)
Fair Value through Profit of Loss (FV)	TPL)			
	N/A	N/A	N/A	N/A

### Fair Value through Other Comprehensive Income (FVTOCI)

Investment in Club shares - The City Club, Alphaland Makati Place	-	Р	1,044,472	Р	1,044,472	-
Investment in Silay Solar Power, Inc. (SSPI)			2,500,000		2,500,000	-
TOTAL	-	Р	3,544,472	Р	3,544,472	-

### Financial Assets at Amortized Costs

Cash and cash equivalents	-	Р	4,832,979,916	Р	4,832,979,916	Р	21,807,824
Trade and other receivables - net			14,710,446,562		14,710,446,562		220,500,000
Refundable security and bond deposits			218,913,493		218,913,493		-
Investment in trust fund			1,391,053,567		1,391,053,567		16,306,526
TOTAL	-	Р	21,153,393,538	Р	21,153,393,538	P	258,614,350

### Supplementary information on FVTPL and FVOCI

(i) This investment represents equity instrument wherein the Group neither exercises control or significant influence as discussed in Note 11 to the consolidated financial statements

		Amounts Recei	UCTION CORPORATION Schedule B vable from Directors, Office rincipal Stockholders (Other JUNE 30, 2020	ers, Employees,			
	P. L		Deduction	s	Ending Ba	ance	
Name	Balance at Beginning of Period	Additions	Amounts Collected	Written Off	Current	Non-current	Balance at End of
ABEGAIL CABIGAS	150,000	-	-		150,000	-	1
ABEGAIL VICENTE	7,400	-	-		7,400	-	
ABNER CATACUTAN	-	-	-		-	-	-
ADRIAN KUCZMIK	141,259	-	-		141,259	-	
AIKO B. TALORETE ALBERTO DACUMA	25,000	-	-		25,000 1,238		
ALBERTO C. SARINGO	-	300,000	-		300,000	-	
ALEJANDRO MANALO	155,000	-	-		155,000	-	
ALEXANDER UMALI	4,500	-	-		4,500	-	
ALFRED JOSEPH MOLINA	99,600	-	58,875		40,725	=	
ALFREDO C. CASASIS	12,500	-	-		12,500	-	
ALLAN L. VALENZUELA	1,920	-	-		1,920	-	
ALMA GARCIA	32,000 100,400	-	-		32,000 100,400	-	
ALVIN ESGUERRA ALVIN SOGUILON	3,241	-	-		3,241	-	
ALVIN SOGULION ALVIN TORRES	141,550	-	-		141.550	-	
ALYANA GRACE T. ROBLEZA	193,702	-	-		193,702	-	
ANA CLARISSA D. ILAGAN	105,000	-	-		105,000	-	
ANA LIZA MANLAPAZ	-	-	-		-	-	-
ANA LIZA MANLAPAZ	32,000	-	-		32,000	-	
ANDREW ACQUAAH HARRISON	2,294,907	-			2,294,907	-	2
ANGELI A. CADORNA	9,316	-	-		9,316	-	
ANGELICA FERRER	1,445	-			1,445	-	
ANNA BHEL SIBUG	3,360	-	-		3,360	-	
ANNA KARENINA M. SALGADO ANNA KARENINA SALGADO	102,873 430,000	-	-		102,873		
ANTHONY TOPACIO	492,266	-			492,266		
APOLINARIO V. ARGUDO	43,200	-	-		43,200	-	
ARCEL V. GUINOCOR	1,408	-	-		1,408	-	
ARCHIBALD GARCIA	138,664	-			138,664	-	
ARGIE C. GLENOGO	2,400	-	-		2,400	-	
ARIA ROSARIO NOGRALES	220,000	-	-		220,000		
ARIES BACUAJON ARIES REGALADO	3,185	-			3,185	-	
ARMANDO A. TRASADO	165,255 2,400	-	-		165,255 2,400	-	
ARMANDO A. TRASADO ARMANDO MANAOG	2,400	-			2,400		
ARMARIE A. BORDEN	20,000	-			20,000	-	
ARNOLD G. ANACAYA	2,388	-	-		2,388	-	
ARNOLD I. VILLAFUERTE	3,000	-	-		3,000	-	
ARNOLD R. BASISTER	15,449	-	-		15,449	-	
ARON B. OGATIA	1,440	-			1,440	-	
ARSENIO P. SENO	100	-			100	-	
ARTHUR FERNANDEZ	117,540	-			117,540	-	
AVIGAEL MANINGO	100,000	-	-		100,000	-	
BANAG, AUDREY PRESA	9,738	-	-		9,738	-	
BEJIE VILLON BENA KRISTIE S. UDQUIN	2,528,696	-	-		2,528,696	-	- 2
BENA KRISTIE S. UDQUIN BENJAMIN R. DELA CRUZ	2,528,696		-		2,528,696		2
BENJAMIN R. DELA CRUZ BENJAMIN S. FABROA JR.	40,358	607,845	39,208		608,995	-	
BENJAMIN VICENTE JR.	28,208	-	-		28,208	-	
BERNADETTE LAURENTE	55,000	-	-		55,000	-	
BOBBY FERNAN	8,439	-	-		8,439		
BRYAN BALISI	14,025	-	-		14,025	-	
BRYAN R. MALINAO	127,862	-	-		127,862		
BUTCH CASTILLO	26,895	-	-		26,895	-	
CAMELO BASCO	2,000	-	-		2,000	-	1
CARLOS L. TRECE CARLOS LEITAO	211,077 182,396	-	-		211,077 182,396	-	
CARLOS LEITAO CARLOS TRECE	182,396	1			182,396		
CARLOS VILCHEZ	48,402	-	-		48,402	-	
CARMEN ANNE LOUISE V. CONTEMPL	38,240	-	-		38,240	-	1
CARMINA LEBOSADA	130,000	-	-		130,000	-	1
CAROLINE JEANEL C. LOPEZ	32,000	-	-		32,000	-	
CATHERINE A. PANGANDOYON	41,600	-	-		41,600	-	
CATHERINE C. CENA	7,000	-	-		7,000	-	
CATHERINE LIM	1,800	-	-		1,800		
CELSO C. ANCHETA	7,109	-	-		7,109	-	
CEZAR V. MAYHAY	1,550	-	-		1,550	-	
CHARMAINE DE LEON ESPINO	28,833	-	-		28,833	-	+
CHARTON BENZULANO CHERYMAY T. DE TORRES	1,550	-	-		1,550	-	
		-	-		14,400	-	
CHESTER NEIL R. CARBONELL CHITO BILOG	221,598 57,412	-	35,647		185,951		

133,730

-

Balance forwarded

9,393,093 P 907,845 P

Р

10,167,207

р

р

10,167,207

Name	Balance at End of Period	Additions	Deduction Amounts Collected	s Written Off	Ending Ba Current	lance Non-current	Balance at End of Per
Balance carried forward	P 9,393,093	P 907,845	P 133,730		P 10,167,207	-	P 10,167,
HRISTIAN ALISANDAO	4,000	-	-		4.000	-	4
HRISTIAN BIGUEJA	40,800	-	_		40,800	-	40,
HRISTIAN JOSEPH ARGOS	338	-			338		10,
HRISTINE CRISO S. ANGELES	32,000				32,000		32,
CHRISTINE CRISOL ANGELES	10,640	-			10,640		10.
CHRISTOPHER L. RUADO	9,000	-			9,000		9,
CHRISTOPHER PACA	16,208	-	-		16,208	-	16,
RUZ. JESSE N.	99,500	-	-		99,500		99.
LARISSA CABALDA	29,300	-	-		29	-	29
LAUDIA SORIANO	168,935	-	-		168,935	-	470
		-	-			-	168
RISANTO BERTOLDO	1,550	-	-		1,550	-	1
RISANTO CALOS	1,550	-	-		1,550		1
RISANTO LABE JR.	2,625	-	-		2,625	-	2
RISMAR MENDEZ	4,000	-	-		4,000	-	4
RISTINE A. FORTUNO	30,833	-	-		30,833	-	30
YRIEL A. GAROLACAN	1,650	-	-		1,650	-	1
ANILO ANTONIO	2,800	-	-		2,800	-	2
ANILO DUMAS	-	-	-		-	-	-
ANILO N. MAGHANOY	1,650	-	-		1,650	-	1
ANILO R. MONTOYA JR.	1.650		_		1,650		1
ARA DEANNA OBIDO	31,329	-	-		31,329	-	31
ARLENE JOY MADAMBA	50,000	-	-		50,000	-	50
ARLENE JOT MADAMBA ARLYN PHEIA LOPEZ	41.600				50,000 41,600	-	
		-	-			-	
ARRYL RAÑOLA	1,550	-	-		1,550	-	1
ENMARK P. NUIQUE	7,464	-	-		7,464	-	7
ENNIS BIASON	57,600	-			57,600	-	57
ENTOR P. CABRAL	1,650	-	-		1,650	-	1
EWEY S. OLAYA	176,909	61,500	-		238,409	-	238
EXTER SUAZO	2,625	-	-		2,625	-	2
HANNY JEAN AUGUSTO	2,500	-	-		2,500	-	2
IANA JOY D. VICTORIA	6,500	-	-		6,500	-	6
IONISIO A. MAMUAD	1,475	-	_		1,475	-	1
IONISIO M. DELFIN	40,800	-	-		40,800		40
IONY D. CANTA	1.475	-	_		1 475		1
OMINADOR Z. LUMONTOD	1,475				1,475		1
OMINGO IBARLIN JR.	80	-	-		80		
ONABELLE SISON	32.000	108,900	-		140,900	-	140
		108,900	-				
ONNA MAY VILLENA	248,598	-	231,098		17,500	-	17
YAN KARLA S. SENO	32,000	-	-		32,000	-	32
BENEZER G. JAMORA	4,000	-	-		4,000		4
DDIE CORNELIO	3,200	-	-		3,200	-	3
DELITO C. TAPIC	46,523	-	-		46,523	-	46
DGAR NUGUIT	975	-	-		975		
DGAR VALERA	1,043,587	24,300	-		1,067,887	-	1,067
DGAR VALERA	-	-	-		-	-	-
DGARDO ABAD	7,380	-	-		7,380	-	1
DGARDO D. MALIT	23,735	-	_		23,735	-	23
DISON & DOMINGUEZ	1,475	-	-		1.475		1
DMAR F. FETALINO	1,650	-	_		1.650		1
DMUNDO ALMARIO	50,000				50,000		50
DUARD LANTACA	8,300	-	-		8,300		5
	10 504	-	-		8,500 10 504	-	1(
DUARDO RAMIREZ			-				
DUARDO CARDINOZA JR.	1,550	-	-		1,550	-	1
DUARDO DE LEON	4,650	-			4,650	-	4
IGHT DRAGON METAL	14,509	-	-		14,509	-	14
NSTEIN O. CHIU	452,970	-	-		452,970	-	452
GIN G. BARREDO	2,880	-	-		2,880	-	2
ISON JOHN B. RAMOS	9,500	-	-		9,500	-	ç
LIZABETH B. LOPEZ	5,000	-	-		5,000	-	-
MAR MAQUILING	4,000	-	-		4,000	-	4
MER FLANDEZ	4,873	-	-		4,873	-	
MER OFILAN	4,640	-	-		4,640		-
MER RIBAMBA	4,040	-			4,040	-	+
		-	-			-	(
PIDIO BORJA I	6,000	-	-		6,000	-	1
SA AMAT	85,877	-	-		85,877	-	8
.VIN GOLIMLIM	22,660	-	-		22,660	-	22
MILIO GABRIEL S. PEREZ	2,997	-			2,997	-	
MMANUEL JOLEJOLE	3,190	-	-		3,190	-	
NRICO D. GAW	72,870	-	-		72,870	-	72
NRIQUE RAMOS	19,704	-	-		19,704	-	19
PHRAIM JOSE D. VALDEZ	60,000	11,000,000	-		11,060,000	-	11,060
RIC N. GABRIEL	271,753	-	-		271,753	-	271
RICSON BENITEZ BENITEZ	2,000	-	-		2,000	-	2
RNESTH JORDAN ROMANO	6,000	-	-		6,000	-	(
RNESTO N. CONDADA JR.	1,475	-	-		1,475	-	1
RVIN LIMPAG	516	-	-		516	-	
		-	-			-	+
RWIN AMARO	1,550	-	-		1,550	-	
RWIN HERANDOY	1,650	-	-		1,650	-	
RWIN I. OCHAQUE	1,650	-	-		1,650	-	
RWIN L. SISON	960	-	-		960	-	
THE REG CERTICOLUR	66.760	-	-		66,760	-	61
STELITO CENSON JR.							
TELITO CENSON JR. TELITO M. CENSON JR.	78,402	-	-		78,402	-	71

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International part of the sector of the s	Name	Balance at End of Period	Additions	Deduction	s	Ending Ba	lance	Balance at End of Perio
STREID A MUVARDO         SCREED A MUVARDO<		renou		Amounts Collected	Written Off	Current	Non-current	
STRULE A AVMAND         96.40          86.41            STRULE A AVMAND         96.40          86.40            MAD AME YZMN         10.50          86.00            MAD AME YZMN         10.50          86.00            MAD AME YZMN         10.50          15.00            MAD AME YZMN         10.50          15.00            MAD AME YZMN         10.50          15.00             MAD AME YZMN         10.50          15.00             MAD AME YZMN         10.50           15.00             MAD AME YZMN         10.50           15.00             MAD AME YZMN         10.50                MAD AME YZMN         10.50                MAD AME YZMN         10.50	alance carried forward	P 12,972,893	P 12,102,545	P 364,828	-	P 24,710,610	-	P 24,710,61
NUNN MINAN REPOR         400          400            MAIN MUNN         100          BUD          BUD            HEIRE GARCAINE         130          LADY         BUD          BUD          BUD         B		95,421	-	-		95,421	-	95,42
NBM MIR (20)         NBM A         NBM A         NBM A         NBM A         NBM A         NBM A           NBM AME (20)         NBM A         1.00         -         -         0.000         -         -         0.000         -         -         -         0.000         -         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         0.000         -         -         0.000         -         -         0.000         0.000         -         -         0.000         0.000         0.000         0.000         -         -         0.000         0.000         -         -         0.000         0.000         0.000         0.000         -         0.000<			-				-	28,80 41,60
BADO (AMVA)         [158]         -         -         503         -         -         503         -         -         503         -         -         -         503         -         -         -         503         -         -         -         503         -        -         -         - </td <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td> <td>41,00</td>			-				-	41,00
LINY: LOUTUR3.00	ELINO CANAYA		-	-		15,950	-	15,95
BLOWES, GANY LIF.         SDD         -         BDDS         SDD         -           BRANDAL MARYATMAN         BOD         -         -         BADYA         -           BRANDAL MARYATMAN         BOD         -         -         -         110         -           BRANDAL MARYATMAN         BOD         -         -         -         110         -		1,550	-	-			-	1,55
BBINNAD A PUNDAVIANA         "1.68          T         T           BBINNAD A CONCURATION         1.00                BERNAD D CARATINATAN         1.00                 BERNAD D CARATINATAN         1.00 <td< td=""><td></td><td></td><td>-</td><td>- 10,05/</td><td></td><td></td><td>-</td><td>539,00</td></td<>			-	- 10,05/			-	539,00
BRUN CHWZ JR         Top	ERDINAND A. PADDAYUMAN		-				-	74,90
IMPROPON			-	-			-	15,09
Dill, P. CURROD         1564          1564            DILL, P. CURROD         1155           1120            KANCE ALS, C.D. CURRON         1127           1120            KANCE ALS, C.D. CURRON         1120           1120            KANCE ALS, CLE ALS, ALS, ALS, ALS, ALS, ALS, ALS, ALS,			-	-			-	7(
DBW A BANDCA         D33          D33          D33            DBM CALL A MANDCA         D35          D35          D35            SAMELSA MERIA A SANDCA         D35          D35          D35            SAMELSA MERIA A SANDCA         D35          D35          D35           SAMELSA MERIA A SANDCA         D36          D400          D400          D400          D400          D400          D400          D400          D400          D400          D400         D400          D400		15,664	-	-		15,664	-	15,60
NACHAGA ANNTIGO         1127          11273          11273            NACES LINE CLI COLADA         1000          11600          11600            NACES ON CLIDE (R         116           11600          11600            NACES ON CLIDE (R         1000           12000         12000         120000         .			-	-			-	1,4
NACKS INTER - LO (22A)N         IBBR         -         -         IBBR         -           NACKS IN BULLYAIR         130         -         -         100         -           NACKS ON BULLYAIR         130         -         -         100         -           NACKS ON GUILS, ILE         130         -         -         100         -           NASKS ON GUILS, ILE         130         -         -         100         -           NASKS ON GUILS, ILE         -         0.000         -         -         0.000         -         -         -         0.000         -         -         0.000         -         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -         -         0.000         -			-				-	2,22
NACKO M BILLIZAJE         1,50         -         1,50         -           NACKO M GLOPA         111         -         -         1,10         -           NACKO M GLOPA         130         -         -         1,00         -           NAKEN M STRIA         1,20         -         -         1,00         -           NARENA MERIA         1,20         -         -         1,00         -         -           NARENA MERIA         1,20         -         -         1,00         -			-	1			-	10,5
ENCYCO MC GLUG, JR.         400          4000         MC AND MC ALL ALL ALL ALL ALL ALL ALL ALL ALL AL	RANCISCO B. BELLEZA JR.	1,550	-	-		1,550	-	1,55
AMERICA BURGA         Low         James         James         James           BARDER AND MARKA         1200         -         -         0.000         -           BERBERK NAN         6300         -         -         0.000         -         0.000           BERBERK NAN         6302         -         -         0.000         -         0.000           BERBERK NAN         6303         -         -         0.000         -         0.000           BERBERK NAN         6303         -         -         0.000         -         0.000           BERBERK NAN         6300         -         -         0.0000 <td< td=""><td></td><td></td><td>-</td><td></td><td></td><td></td><td>-</td><td>11</td></td<>			-				-	11
AMMUN AUSTRIA         4.20         -         4.200         -           BARKA B. RINO         1.00         -         1.00         -           BUPERK K. TAN         66.52         S000         -         9.000         -           BUPERK K. TAN         65.52         S000         -         9.000         -         0.035         -           BUPERK K. TAN         20.55         -         -         30.055         -         -           BUPERK K. TAN         20.57         -         -         30.057         -         -         -         30.057         -			-				-	40,00
BREBRICK NNCOLAS         66,50           66,50           66,50	RANKLIN AUSTRIA		-				-	4,20
BICHECKTAN         69,22         50,00         -         69,02         .         99,00         .         .         99,00         .         .         99,00         .         .         99,00         .<			-	-			-	1,65
BIAY TURES         97.00         .         .         97.00         .           ALBAY ACCARM.         20.05         .         20.05         20.05         .			-	-			-	68,50 568,94
UTP_LIM         2,095           0.503          0.503            BAVERGRAM_NEW_ORD         50,33           65,135             BAVERGRAM_NEW_ORD         50,37           7,071             BAVERGRAM_NEW_ORD         53,30           7,071             BAVERGRAM_NEW_ORD         53,30           3,000			-	-			-	97,00
BENERGISE MATHEN-JOINT         1,257         -         4,00         -           DAMA C BIJARS         2,00         -         4,00         -           DAMA C BIJARS         2,00         -         4,00         -           DAMA C BIJARS         2,00         -         0         3,00         -           DAMA C BIJARS         2,00         -         0         3,00         -           LAZARCAN         1,20         -         0         4,00         -           LAZARCAN         1,20         -         0         4,00         -           DATIM MANAGRAN         1,50         1,20         -         1,00         -         0         -           DATAMANAGRAN         1,50         -         0         5,308         -         -         0         -         -         0         -         -         0         -	RITZ LIM	26,895	-	-		26,895	-	26,89
NAME OF LACONOR         4.000         .							-	65,13
INNA C. BIJARES         2.591         .			-				-	13,6
EALD ROXAS         Juno         .         .         Juno            IL ZAMCN         1.50          1.50            IL DONATO         6,00          1.200            IL DONATO         6,00         1.200          1.201            IL DONATO         1.200          1.201          1.201           IL DONATO         1.200          1.201         1.201          1.201           INO TAILONON         1.200           0.400             INO TAILONON         1.202          0.4020          0.4020            INO TAILONON         1.202          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.4020          0.40			-	-			-	26,59
I. AZARCON     150     .     .     1,00 <t< td=""><td></td><td></td><td>-</td><td>-</td><td></td><td></td><td>-</td><td>18,20</td></t<>			-	-			-	18,20
L.DONATO         4,66         . <th< td=""><td></td><td></td><td>-</td><td>-</td><td></td><td></td><td>-</td><td>3,00</td></th<>			-	-			-	3,00
ILBER INFORMUCINO         1.600         127.00         .         129.150         .         1           NOT ALLONAG         4.000         -         -         4.000         -         1         0.000         -         0.000         -         0.00000			-				-	6,08
NO TAIRONG         4,00         .         .         4,00         .           LADYS RUTLERTO         54,283         .			127,500	-			-	129,15
IOVAND. RUZ         61,800         .         .         61,800         .           LENDA LAYS BITUERTO         52,825         . <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td>1,55</td>			-	-			-	1,55
LADYS BETLERTO         54,385         .         .			-	-			-	4,0
LEND L RATUM         17/00         30,000         -         47/00         -         4           MTCHES NALVIA CACHO         57,00         -         -         57,00         -           MTCHES NALVIA CACHO         57,00         -         -         57,00         -           MTEH ANDR         33,39         2000         -         43,39         -         -           MTLL A SATIV RAD         23,39         2000         -         43,39         -         -           MTLL A SATIV RAD         23,39         12,235         15,00         -         15,50         -         -         7           SUBL CONNELDO BAUTISTAR         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15,50         -         -         15			-	-			-	54,2
WDEE GUAA         57,000         -         57,000         -           VARE LASUVERO         3,359         -         -         3,359         -           VELLE ASUVERO         23,988         30,000         -         43,988         -           VERDES AGCADLI         60,824         12,265         15,00         77,088         -         -           SINER DO RONELIO         15,50         -         -         4,000         -         -           SOLR RANDY JEAAR         4,000         -         -         4,000         -         -           SOLOR RANDY JEAAR         4,000         -         -         4,000         -         -           NEO AGUNARO         4,000         -         -         4,000         -         -           NEO AGUNARO         4,000         -         -         4,000         -         -           NEO AGUNARO         4,000         -         -         1,000         -         <			300,000	-		497,600	-	497,6
MYDEL MAYOR         3,59         .         .         3,59         .           VELLE ASILVERIO         23,98         20,000         44,98         .         .           EHERSON AGCAOLLI         669,824         122,25         15,000         71,789         .         .           ERMIS CORNELIO         1,550         .         .         1,550         .         .           SRMIS CORNELIO         1,500         .         .         1,500         .         .           SRMIS CORNELIO         3,200         .         .         4,000         .			-	-			-	10,0
ZZELLE ASLIVERO         22,998         20,000         -         43,978         -         -           REMEX OCONFLIC         60,984         122,265         15,000         77,890         -         7           REMEX CONNELIO         1,550         -         -         1,550         -         7           REMEX CONNELIO         1,550         -         -         1,550         -         -           ISOLER RANDY JEAR         4,000         -         -         3,200         -		57,000	-	-			-	57,0
IEAMIE CONNELIO         1.550         .         .         1.550         .           ESOLER RANDY JEMAR         4.000         .         .         1.550         .           ESOLER RANDY JEMAR         4.000         .         .         3.200         .           ESOLER RANDY JEMAR         4.000         .         .         3.200         .         .           INEO ACUIHAP         4.200         7.450         .         .         3.200         .         .           INEO ACUIHAP         4.200         7.450         .         .         1.550         .         .           RAIL K BONATENTE         6.256         .         .         .         3.2000         .			20,000	-			-	43,9
ERMINICIDO BAUTISTA JR,         1.50         .         .         1.50         .           ENELO RARDY JEANR         4.000         .         .         4.000         .           ENEO ARCHAP         4.200         .         .         3.200         .         .           ENEO ARCHAP         4.200         74.750         .         117.350         .         1           DRO BURAYAG         1.50         .			122,265	15,000			-	717,08
SOLE RANDY IEMAR         400         -         400         -           INEO AGCORD R.         3.20         -         1.320         -           INEO AGCORD R.         3.20         -         1.17,50         -         1           INEO AGCHIAP         42,60         74,70         -         1.15,50         -         1           INEO ACUIHAP         42,60         74,70         -         32,00         -         -         32,00         -         -         4,00         -         -         4,00         -         -         4,00         -         -         4,00         -         -         4,00         -         -         4,00         -			-	-			-	1,55
ENEO ARACISO JR.         3,200         -         -         3,200         -         -         117350         -         1           DRO BURAYAG         1,550         -         -         1,550         -         1           DRO BURAYAG         1,550         -         -         0,536         -         -         1         50         -         -         1         500         -         -         1         500         -         -         1         500         -         -         1         500         -         -         1         500         -         -         5005         -         -         5005         -         -         5005         -         -         5005         -         -         5005         -         -         5005         -         -         1000         1000         -         -         -         1000         1000         -         -         1000         -         -         1000         -         -         1000         -         -         1000         -         -         1000         -         -         1000         -         -         1000         -         -         -         1000			-				-	4,0
IDRO BURAYAG         1.59         .         .         1.59         .           RELK, BORANEENTE         6.976         .         .         6.976         .           Y. MACABALITAO         32,000         .         .         .         6.976         .           NIRE BAMBALAN         1.550         .			-				-	3,20
RAEL & BONAVENTE         6.956         .         .         .         6.956         .         .           NACABALTAO         3200         .         .         1.550         .			74,750	-			-	117,3
Y MACABALITAO         32,000         .         .         33,000         .           NRE BAMBALAN         1,550         .         .         1,550         .           IME MADALAN         1,550         .         .         5,005         .           IME MADALAN         2,229         .         .         5,005         .           NR DENAGA         2,229         .         .         2,505         .           NR DENAGA         2,229         .         .         2,853         .         .           SPER NORL CABRERA         29,557         16,8287         .         2,853         .         .           SPER NORL CABRERA         29,550         .         .         2,550         .			-	-			-	1,5:
IME BAMBALAN       1,50       .       .       1,50       .         IME ME M. LOPIZ       56,60       .       .       56,60       .         KIR S. ESTEVES       5,005       .       .       2,229       .         NICE HONORIDEZ       429,357       168,287       .       2,229       .         NICE HONORIDEZ       429,357       168,287       .       2,8433       .         SPER NOLL CABRERA       89,927       .       .       89,927       .       .         V CIRSOLOCO       18,549       .       .       18,549       .       .         V CIRSOLOCO       18,549       .       .       11,500       .       .         V CIEL ADINA       11,500       .       .       11,500       .       .         VYEEL CIBLENCIO       16,440       .       .       11,550       .       .         VYOEN APOSTOL       1,550       .       .       11,550       .       .       .         VYOEN APOSTOL       1,550       .       .       11,550       .       .       .         VSON NOBRENO       1,550       .       .       11,550       .       . <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>32,0</td></td<>							-	32,0
KES. ESTEVES         \$.005         .         .         \$.007         .	IME BAMBALAN	1,550	-	-		1,550	-	1,5
NB. DENAGA       2,729       .       .       2,729       .         NNE: HONORDIZZ       420,357       168,287       .       597,644       .       5         NINE MORAI       28,833       .       .       28,833       .       .         SPER NOEL CABREA       89,227       .       .       28,833       .       .         SPER NOEL CABREA       89,227       .       .       22,550       . </td <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td> <td>56,4</td>			-				-	56,4
NICE HONORIDEZ         429,357         168,287         .         597,644         .         5           NINE MORAL         28,833         .         .         .         28,833         .         .         .         28,833         .         .         .         .         28,833         .								5,0
NNNE MORAL         28,833         .         .         .         28,833         .			168,287	-			-	597,64
Y ARE IIBATON         2550         .         .         2550         .           Y CRISDLOGO         18,549         .         .         18,549         .         .         18,549         . <td>NINE MORAL</td> <td>28,833</td> <td>-</td> <td>-</td> <td></td> <td>28,833</td> <td></td> <td>28,8</td>	NINE MORAL	28,833	-	-		28,833		28,8
Y CRISOLOGO         18,549         .         .         18,549         .           Y GERAD SANTIAGO         11,500         .         .         11,500         .           Y GERAD SANTIAGO         11,500         .         .         11,500         .           Y GERAD SANTIAGO         11,500         .         .         11,500         .           YEE C. BELENCIO         16,400         .         .         16,400         .           YSON APOSTOL         1,550         .         .         .         .         .           YSON SOMERNO         1,550         .         .         .         .         .         .           YSON SOMERNO         1,550         .         <			-	-			-	89,92
Y GERAND SANTIAGO         1550         .         .         11500         .           YCEL ADINA         11500         .         .         11500         .         .           YPEE C. BELENCIO         16,400         .         .         11500         .         .           YSON APOSTOL         1,550         .         .         .         .         .         .           YSON APOSTOL         1,550         .		18,549	-			2,550	-	2,5:
YPEE C. BELENCIO         16,400         .         .         16,400         .           SYON APOSTOL         1,550         .         .         1,550         .           YSON APOSTOL         1,550         .         .         1,550         .           YSON APOSTOL         1,550         .         .         1,550         .           YSON SORRINO         1,550         .         .         1,550         .           AY O. PORTIS         41,600         .         .         41,600         .           FF MARGABON         1,550         .         .         41,600         .           FFW MARGABON         1,550         .         .         1,550         .           FFRAY RAGABON         1,550         .         .         1,550         .           FFRAY DCAMPO         420,637         .         .         1,550         .           FFRAY VICAY         1,550         .         .         .         420,667         .           FFRAY VICAY         1,550         .         .         .         .         .         .           FFRAY MARADILA         281,430         350,000         100,330         531,100         . </td <td>Y GERAND SANTIAGO</td> <td>1,550</td> <td>-</td> <td>-</td> <td></td> <td>1,550</td> <td>-</td> <td>1,5</td>	Y GERAND SANTIAGO	1,550	-	-		1,550	-	1,5
NSON APOSTOL         1,550         .			-	-			-	11,5
NSON DELOS SANTOS         43.200         .	YPEE C. BELENCIO YSON APOSTOL		-	-			-	16,4
NYON SOMBRINO         1.550         -         -         1.550         -           FE MAHUSAY         1.550         -         -         41,600         -           FE MAHUSAY         1.550         -         -         1,550         -           FEY MARGABON         1.550         -         -         1,550         -           FEY MARGABON         1.550         -         -         1,550         -           FPREND R. AREVALO         1,650         -         -         1,550         -           FPREND R. AREVALO         1,650         -         -         420,667         -           FPREY CAMPO         420,667         -         -         420,667         -         420,667           FPREY QUICAY         1550         -         -         1,550         -         -           FIELY MIRANDILIA         281,430         350,000         100,300         531,100         -         5           FIELY CAMPO         42,000         -         -         1,350         -         -           MIMAH NAOHI DE LOS SANTOS         4,000         -         -         4,2000         -         1,30,195         1,1           NR J. OLOSA			-	-			-	43,2
FE MANUSAY         1,550         -         -         1,550         -           FEY MANGABON         1,550         -         1,550         -         1,550         -           FFRSON R, AREVALO         1,650         -         1,650         -         1,650         -           FFREY MANGABON         1,650         -         -         1,650         -         -           FFREY ANAGABON         52         -         -         420,667         -         440,667         -         440,667         -         440,667         -         440,667         -         440,667         -         453         -         -         551,100         -         -         551,100         -         -         -         40,667         -         -         40,067         -         40,067         -		1,550	-	-	-	1,550	-	1,5
FEY MARGABON         1.550         .			-	-			-	41,6
Instant         Instant <thinstant< th=""> <th< td=""><td></td><td></td><td>-</td><td></td><td></td><td></td><td>-</td><td>1,5</td></th<></thinstant<>			-				-	1,5
FFREY OCAMPO         420,687         -         -         420,687         .         4           FFREY MRNDILA         281,430         330,000         100,330         531,100         .         55           FFRY QUICAY         1,550         -         1,550         .         .         5           FFRY QUICAY         1,550         -         .         1,550         .         .           FFRY QUICAY         1,550         -         .         1,550         .         .           MARM NAOMD DE LOS SANTOS         42,000         -         .         42,000         .         .           NER R. G. ALBA         706,071         654,124         -         .         42,000         .         .           NELN S. GURROBAT         28,667         .         .         28,667         .         <			-	-			-	1,6
FFREY MIRANDILLA         281,430         350,000         100,330         531,100         .         551,100         .         551,100         .         .         551,100         .         .         551,100         . </td <td>FFREY BAJA</td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td>140.4</td>	FFREY BAJA		-	-			-	140.4
FFRY QUICAY         1,550         -         -         1,550         -           HEAY ALEXIS C. DIZON         42,000         -         42,000         -         42,000         -           MIMAH NAOM DE LOS SANTOS         4,000         -         42,000         -         1,360,195         -         1,150           NIEVER G. ALBA         706,071         654,124         -         1,360,195         -         1,1           NELNN S. GURROBAT         28,667         -         28,667         -         1,200         -         1,200         -         1,200         -         1,200         -         1,200         -         1,200         -         1,200         -         1,200         -         1,200         -         -         1,200         -         1,200         -         1,200         -         1,200         -         -         1,200         -         -         1,200         -         -         1,200         -         -         1,200         -         -         1,200         -         -         2,64,712         -         -         1,200         -         -         1,200         -         -         2,64,712         -         -         -         - <td></td> <td></td> <td>350.000</td> <td>100 330</td> <td></td> <td></td> <td>-</td> <td>420,6 531,1</td>			350.000	100 330			-	420,6 531,1
FLNX ALIZNS C. DIZON         42,000         -         -         42,000         -           MIAH NAOM DE LOS SANTOS         4,000         -         -         4,000         -           NEFER G. ALBA         706,071         654,124         -         1,360,195         -         1,3           NELYN S. GURROBAT         28,667         -         28,667         -         1,220         -         -         1,220         -         -         0         NY D. GURTA         26,412         -         -         1,220         -         -         0         1,220         -         -         0         0         NY D. GURTA         26,412         -         -         0         4,200         -         -         0         1,220         -         -         0			-	-			-	1,5
NEFER G ALBA         706.071         654,124         -         1,360,195         .         1,3           NEIN'S, GURBOBT         226,67         -         28,667         .	FLYN ALEXIS C. DIZON	42,000	-	-		42,000	-	42,0
NEL NN S. GURROBAT         28,667         .         28,667         .           NER B. TOLOSA         1,20         -         .         1,920         .           NEY D. GUTA         26,412         -         .         26,412         .           ALIBINE R. NGUDD         83,302         -         .         83,302         .           REMIAH CARL ALCERA         45         -         .         45         .           REMIAH JO         1,419         -         .         45         .           REMIAH N. IGNACIO         32,000         -         .         32,000         .           RAY N. IGNACIO         32,000         -         .         32,000         .         .           RMY LEAL         81,357         -         .         .         .         .           ROME C. CABAÑES         1,650         -         .         .         .         .           ROME M.LINAY         9,891         -         .         .         .         .         .			-	-			-	4,0
NER B. TOLOSA         1/20         -         -         1/20         .           NYD, GUITA         26,412         -         26,412         .			054,124	-			-	1,360,1 28,0
NNY D,GUTA         26,412         .         .         26,412         .           RLINE NUGUD         83,302         .         .         88,302         .         88,302         .         .         88,302         .         .         88,302         .         .         88,302         .         .         88,302         .         .         88,302         .         .         88,302         .         .         88,302         .         .         .         88,302         .         .         .         88,302         .	NER B. TOLOSA		-	-			-	1,9
BALRING R. NUGUID         131         -         -         131         -           RAMAI CARL ALCERA         45         -         45         -         45         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         -         84         37         -         -         84         37         -         -         84         357         -         -         84         357         -         -         84         357         -         -         84         37         -         -         84         357         -         -         84         357         -         -         84         357         -         -         84         357         -         -         14         45         -         14         36         36         -         14         36         36         37         -	NNY D. GUITA	26,412	-	-			-	26,4
REMIAH ICARL ALCERA         45         -         45         -           REMIAH JO         1,419         -         -         1,419         -           REMIAH JO         1,419         -         -         32,000         -           RIYA LEAL         81,357         -         81,357         -         81,357         -           ROME C. CABAÑES         1,650         -         -         9,801         -         -			-	-			-	83,3
LEMIAH JO         1.419         -         -         1.419         -           GEHA JAN JGNACIO         32,000         -         32,000         -         32,000         -           MYN LEAL         81,357         -         -         81,357         -         -           OME CABAÑES         1,650         -         -         1,650         -         -           OME MALUPAY         9,891         -         -         9,891         -         -			-	-			-	1
RICHA JÁN M. IGNACIO         32,000         -         -         32,000         -           RINN LEAL         81,357         -         -         81,357         -           ROME C. CABAÑES         1,650         -         1,650         -           ROME M.LUPAY         9,891         -         9,891         -			-	-			-	1,4
ROME C. CABAÑES         1,650         -         1,650         -           ROME MALUPAY         9,891         -         9,891         -         9,891         -	RICHA JAN M. IGNACIO	32,000	-	-		32,000	-	32,0
ROME MALUPAY 9,891 9,891 -			-	-			-	81,3
			-				-	1,6
RRUIN SALINAS 1,550 1.550 -	ROME MALUPAY RRUIN SALINAS	1,550	-			9,891	-	9,8

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Name	Balance at End of Period	Additions	Deductions	Ending Bal		Balance at End of Period
Balance carried forward	P 17,941,777	P 14,419,471	Amounts Collected	- P 31,864,433	Non-current	P 31,864,433
JERRY B. HERNANDEZ	14,400	-	P 490,815	14,400	-	P 51,804,455 14,400
JESSIE CORONEL IESSIE SIGGAOAT	4,800 1,550	-		4,800	-	4,800
JESUS ARIMBUYUTAN	313,000	7,000		320,000	-	320,000
JESUS C. IBANEZ, JR. JESUS GONZALO C. VERGARA JR.	4,800 31,850	-	-	4,800 31,850	-	4,800 31,850
JETON M. COMENDADOR	1,475	-	-	1,475	-	1,475
JHOMER F. PELAEZ JHORABEL O. ALCANTARA	120,000 4,500	-	-	120,000 4,500	-	120,000 4,500
JIMBO L. MILLARES	2,154	-	-	2,154	-	2,154
JIMMY BANDONG	1,550	-	-	1,550 975	-	1,550
JIMMY D. DURANGO JIMMY M. TIMPINA	15,000	-		15,000		15,000
JIMSON D. CUEVAS JINGO CAOL-OLAN	3,498 1,550	-	-	3,498 1,550	-	3,498 1,550
JO R. AQUINO	9,600	-	-	9,600	-	9,600
JOAN CECILIA L. CARICARI	2,339 51,266	-	-	2,339	-	2,339
JOANA MANGAHAS JOANNE CLAIRE S. SIMBAJON	51,200	-	-	51,266		51,266
JOEL B. ARNADO	6,000	-	-	6,000	-	6,000
JOEL H. GALANG JOEL P. MORA JR.	6,500 3,300	-		6,500 3,300	-	6,500 3,300
JOEL ROCA	2,890	-		2,890	-	2,890
JOEM C. FLOJO JOEY ALBERT CEREZO	1,650	-	-	1,650	-	1,650
JOEY YAP	16,540			16,540	-	16,540
JOHN DICK QUITOS JOHN ENRIQUE V. MADRIGAL II	1,550 233,590	-	- 132,575	1,550 101,015	-	1,550
JOHN HAROLD B. MANUEL	149,238	-		149,238	-	149,238
JOHN HENRY JAY G. MANAIT JOHN KALVIN CARREON	52,875 246,792	-		52,875 246,792	-	52,875 246,792
JOHN PAUL CADAY	333,169	-	-	333,169		333,169
JOHN REY DANIEL JOHN RONALD RENDON	3,200 3,000	-	-	3,200 3,000	-	3,200 3,000
JOHN KONALD RENDON JOHN VALENTINE S. BINAMIRA	6,000	-	-	6,000		5,000
JOHNREL VIDAL	1,550	-	-	1,550	-	1,550
JOMEL ZACARIAS JOMER DARAMAN	1,550 2,525	-	-	1,550 2,525	-	1,550 2,525
JON PHILIP DONAIRE	27,264	-	-	27,264	-	27,264
JONATHAN F. SALUDEZ JONATHAN FUGOSO	4,850 2,500	-	-	4,850 2,500	-	4,850 2,500
JORDAN JOEL ORTIZ	3,973	-	-	3,973	-	3,973
JOSE C. RAMIREZ JOSE C. SAMPANG	6,875 97,529	-	-	6,875 97,529	-	6,875 97,529
JOSE M. GORPIDO, JR.	1,475	-	-	1,475	-	1,475
JOSE RENE D. ESCOMEN JOSEPH CABOL	1,027 1,550	-	-	1,027	-	1,027
JOSEPH CABOL JOSEPH CORTEZ	1,000	-	-	1,550	-	1,550
JOSEPH HAYES F. HONORIO	1,762	-	-	1,762	-	1,762
JOSEPH N. IMPERIAL JOSEPH PAYURAN	4,407 1,550	-	-	4,407		4,407
JOSUE G. GA	1,650	-		1,650	-	1,650
JOUIE V. LEE OLIVER JOVANIE PASCULADO	503,454 1,550	-		503,454 1,550	-	503,454 1,550
JR. S. LLANO	1,650	-	-	1,650	-	1,650
JUAN TIMO JULIANA ARENAS	4,750 49,939	-	-	4,750 49,939		4,750 49,939
JULIEN STEINER	7,810	-		7,810	-	7,810
JULIUS BATAYOLA JULIUS C. MANDAWE	- 1,650	10,500	-	10,500	-	10,500
JUSTINE C. RIVERA	14,400	-	-	14,400	-	14,400
KARA MAE MENDIOLA KARL JOSEPH A. DEINLA	41,600 131,558	-	-	41,600 131,558	-	41,600 131,558
KARRI, LACHA REDDY	1,460	-	-	1,460	-	1,460
KATHERINE DUGTONG KATHERINE P. VIENA	3,148 2,600,000	-	-	3,148 2,600,000	-	3,148 2,600,000
KATHLEEN M. TAPIA	32,000	-	-	32,000	-	32,000
KATHY ROSE S. BACANI KEESHELY M. DE VERA	349,351 35,331	-	-	349,351	-	349,351 35,331
KEITH ANTHONY CALIMAG	875,271	-	-	35,331 875,271	-	875,271
KEN REQUER B. PEGALAN	120,771	-	-	120,771	-	120,771
KENETTE MENOR KENNY MYKELL M. MADRID	1,550 43,200	-	-	1,550 43,200	-	1,550 43,200
KHAREN C. ALFUENTE	41,600	-	-	41,600	-	41,600
KIM BESMONTE KIM DE LOS SANTOS	1,550 4,850	-	-	1,550 4,850	-	1,550 4,850
KIMBERLY L. BONGHANOY	31,833	-		31,833	÷	31,833
KIRK ALEXIS B. CABREROS KRISTINA JERRYLYN T. SALAZAR	2,400 32,000	-		2,400 32,000	-	2,400 32,000
KRISTOFFER JAN V. SERIOSA	24,304	-	-	24,304	-	24,304
LALAINE ANN R. ROSALES LARA MAE A. LOLARGA	6,300 15,000	-	-	6,300 15,000	-	6,300 15,000
LARRY APOSTOL	1,550	-		1,550	-	1,550
LARRY NOCEJA LAUDENCIO DANGIW	57,600 1,550	-	-	57,600 1,550		57,600
LAURITO CABUAL	134	-	-	134	-	134
LAWRENCE F. HARDER LEOBERT RAMOS	31,561 199,998			31,561 199,998	-	31,561 199,998
LEOBERT RAMOS	29,312	-	-	29,312		29,312
LEONARD SANGUENZA LEONIL FERNIN	1,550 1,550	-	-	1,550	-	1,550
LETECIA QUILES	18,500	-	-	18,500	-	18,500
LIBERATO MELICIO JR.	395,824	-	-	395,824	-	395,824
LIBERTY BAYON LIMWEL P. JUGO	41,600 1,650	-	-	41,600 1,650	-	41,600 1,650
LINO VILLANUEVA	-	275,255	-	275,255	-	275,255
LLORIEN MARIE CRISOSTOMO LLOYD NIÑO A. MASCARIÑAS	40,000 73,828	-	-	40,000 73,828	-	40,000 73,828
LORNA C. LLIDO	90	-	-	90	-	90
LORNA SANTOS LUCENA B. BAUTISTA	9,600 20,389	-		9,600 20,389	-	9,600 20,389
LUCILA FAMILIAR	1,694	-	-	1,694	-	1,694
LUCKY LEBRILLA LUIGIE LLANO	1,550 975	-	-	1,550	-	1,550 975
LUIGIE LLANO LUTHER S. GERONIMO	975	-	-	975 975	-	975
LYMAR MELGAZO	1,550	-	-	1,550	-	1,550
LYNARD G. BARREDO LYNNIE TEVES	1,650	-	-	1,650	-	1,650

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Balance forwarded P 25,820,586 P 14,712,226 P 629,390 - P 39,903,421 - P 39,903,421

Name	Balance at End of	Additions	Deduction		Ending Ba		Balance at End of Period
	Period		Amounts Collected	Written Off	Current	Non-current	
Balance carried forward	P 25,820,586	P 14,712,226	P 629,390	-	P 39,903,421	-	P 39,903,421
MA. ABIGAEL JANE LIBRANDO	135,317	1,142		-	136,459	-	136,459
MA. CECILIA TRABALLO	5,245	-	-	-	5,245	-	5,245
MA. CRISTINA STEPHANIE DAGANTA MA. DARREN CORRE	4,300 169,311	-	-	-	4,300 169,311	-	4,300 169,311
MA. ELOISA ORACION	24,167	-	-	-	24.167	-	24,167
MA. JACINTA VICTORIA T. LUALHATI	402,985	-	-	-	402,985	-	402,985
MA. JANIKA ALCANTARA	11,000	-	-	-	11,000	-	11,000
MA. JONAH PEREYRA	41,729	-	-	-	41,729	-	41,729
MA. LOURDES VALERA MA. ROXANNE A. PAGUIO	22,647 2,875	-	-	-	22,647	-	22,647 2,875
MA. TERESA D. PACIENTE	160,730	-		-	160,730	-	160,730
MA. THERESA PASCUAL	138,840	-	-	-	138,840	-	138,840
MADHU SUDHAN RAO CHERUKURI	8,729	-		-	8,729	-	8,729
MAE ANN A. FORCADILLA	61,147	-	-	-	61,147	-	61,147
MAGESH NAMBIAR	268	-	-	-	268	-	268
MAGESH PERAYIL KANNETH MAGESH PERAYIL KANNOTH	66,273 49,807		-	-	66,273 49,807		66,273 49,807
MAGNUS ALBERTUS CATBAGAN	2,400	-	-	-	2,400	-	2,400
MAILA COROCOTO	42,900	-	-	-	42,900	-	42,900
MANDY DE VENECIA	4,320	-	-	-	4,320	-	4,320
MANUEL DIAMOS	6,764	-	-	-	6,764	-	6,764
MANUEL LOUIE B. FERRER	830,000	-	-	-	830,000	-	830,000
MANUEL M. ABECO JR. MANUEL MELCHOR BONGULTO	894 214,644		-	-	894 214,644	-	894 214,644
MARCELINO LAQUINDANUM JR.	214,044 1,550		-	-	1,550	-	1,550
MARCELINO MANGAYA-AY JR.	2,703	-	-	-	2,703	-	2,703
MARCIANO AVENIDO	2,000	-		-	2,000	-	2,000
MARCOS PALAPAL	-	-	-	-	-	-	-
MARIA APRIL C. MAN-ON MARIA CELNA REPNARDO	5,552	-	-	-	5,552	-	5,552
MARIA CELNA BERNARDO MARIA CHRISTINA PELPENOSAS	90,000 35,202	-	-	-	90,000 35,202	-	90,000 35,202
MARIA CHRISTINA PELPENOSAS MARIA ELENA O. DEMECILLO	10,004		-	-	35,202 10,004	-	35,202
MARIA LOURDES M. MOZO	702	-	-	-	702	-	702
MARIA ROWENA MARCELLANO	-	-	-	-	-	-	-
MARIA SULPICIA POLINGA	9,566	-	-	-	9,566	-	9,566
MARIA THERESA PASCUAL	69,520	-	30,000	-	39,520	-	39,520
MARIBETH J. MONTERO	30,000 9,533	-	-	-	30,000 9,533	-	30,000 9,533
MARICAR V. CRUZ MARICEL CO	9,535			-	9,535		9,555
MARICEL LUNA	17,500	-	2.500	-	15,000	-	15,000
MARICEL REYES	12,327	-	-	-	12,327	-	12,327
MARICOR AMATA	156,000	-		-	156,000	-	156,000
MARIE ARCIE ANNE SERCADO	32,000	-	-	-	32,000	-	32,000
MARIE CRISTINA NUQUE	139,668	-	-	-	139,668	-	139,668
MARIE STEPHANIE M. NOLIDO MARILAG LATORRE	10,250	-	-	-	10,250	-	10,250 12,208
MARILYN ORDENIS	200,000	-	-	-	200,000	-	200,000
MARIO LOPE PAR	99,105	180,553	-	-	279,658	-	279,658
MARISSA C. GORRE	90,000	-		-	90,000	-	90,000
MARJORIE BALINOYOS	30,334	-	-	-	30,334	-	30,334
MARJORIE R. VENTOSO	32,000	-	-	-	32,000	-	32,000
MARK ANTHONY AMORES MARK ANTHONY VALDEZ	21,100 10,000		-	-	21,100 10,000	-	21,100 10,000
MARK ANTHONY VALDEZ	4,155	-	-	-	4,155	-	4,155
MARK DANIEL MATA	4,000	-	-	-	4,000	-	4,000
MARK JASON L. GARRERO	1,650	-	-	-	1,650	-	1,650
MARK JOSEPH DIMAYUGA	1,550	-	-	-	1,550	-	1,550
MARK JOSEPH T. OBO	15,527	-	-	-	15,527	-	15,527
MARK LESTER T. GALLEPOSO MARK LLOYD A. RAMIREZ	14,100	-	-	-	14,100	-	14,100 1,550
MARK NICKSON P. GARCIA	1,676,987	-	70,000	-	1,606,987	-	1,606,987
MARK NIEVERA	359,365	-	-	-	359,365	-	359,365
MARK U. VILLAGONZALO	3,273	-	-	-	3,273	-	3,273
MARKUS HENNIG	748,057	-	-	-	748,057	-	748,057
MARLA REMEDIOS AVILA MARRY CHRIS MARPA	33,524 106,569		-	-	33,524 106,569	-	33,524 106,569
MARRY CHRIS MARPA MARTIN MIGUEL FLORES	356,541		141,327	-	215,214	-	215,214
MARTIN SIMON GIORDAN	18,411	-	-	-	18,411	-	18,411
MARVIN GLORIA	10,489	-	-	-	10,489	-	10,489
MARVIN M. ENCARNACION	1,650	-	-	-	1,650	-	1,650
MARY ANN ZACARIAS	62,876	-	-	-	62,876	-	62,876
MARY GRACE GONZAGA MARY HILDA R. SERRANO	41,600	-	-	-	41,600	-	41,600
MARY JANE T. CAJAYON	41,600		-	-	41,600	-	41,600
MARY JOY FAMI	86,892	-	-	-	86,892	-	86,892
MARY JOY S. FAMI	95,600	-	-	-	95,600	-	95,600
MARY ROSE HOPE PATRICIO	963	-	-	-	963	-	963
MARYCON SALAZAR	1,905	2,200	-	-	4,105	-	4,105
MASASHI WATANABE MAURO SAN JOSE	619,428 62,054	20,018	-	-	619,428 82,071	-	619,428
MAURO SAN JOSE MELCHOR V. HERRERA	62,054	20,018	-	-	82,071 1,650	-	82,071
MELISSA P. DAVID	110,000	-	-	-	110,000	-	110,000
MELISSA SALILICAN	-	168,000	-	-	168,000	-	168,000
MELONA DABLO	1,005,891	-	-	-	1,005,891	-	1,005,891
MELVIN GRAY E. DELA CRUZ	32,000	-	-	-	32,000	-	32,000
MELVIN LOZANO MELVINO FAUSTINO	15,050 115,991	-	-	-	15,050 115,991	-	15,050 115,991
MELVINO FAUSTINO MENCHIE C. CADAMPOG	115,991		-	-	115,991	-	115,991
MENCHIE C. CADAMPOG MENCHIE DIASEN	33,520	-	-	-	33,520	-	33,520
MIA GRACE PAULA S. CORTEZ	53,367	-	-	-	53,367	-	53,367
MICHAEL BERMUDO	40,000	-	-	-	40,000	-	40,000
MICHAEL JOSEPH PEREYRA	16,400	5,400	-	-	21,800	-	21,800
MICHELE A. BARROZO	10,000	-	-	-	10,000	-	10,000
Balance forwarded	P 35,259,798	P 15,089,539	<u>P 873,217</u>	<u> </u>	<u>P 49,476,119</u>		<u>P 49,476,119</u>

Name	Balance at End of	Additions	Deduction		Ending Ba		Balance at End of Per
	Period		Amounts Collected	Written Off	Current	Non-current	
Balance carried forward	P 35,259,798	P 15,089,539	P 873,217	-	P 49,476,119	-	P 49,476
MISCHIEL U. ENRIQUEZ	36,905	-	-	-	36,905	-	36
MOTHI LAL	3,800	-	-	-	3,800	-	3
MYLENE TIBON	335	-	-	-	335	-	
NELSON LEGARDE	150,000 17,640	-	-		150,000 17,640	-	150
NELSON M. CASADO NEMIA M. CORILLA	854,167		-		854,167		854
NESTOR C. ABRIAL	8,925	-	-	-	8,925	-	8
NESTOR L. SIERVO JR	20,117	-	-	-	20,117	-	20
NICANOR NICKIE B. ARENAS	13,875	-	-	-	13,875	-	13
NIKKO F. DEL ROSARIO	7,609	-	-	-	7,609	-	7
NIÑO DELOS REYES	124,195	-	-	-	124,195	-	124
NOE G. GERAPUSO	1,027	-	-	-	1,027	-	1
NOEL CADIENTE	1,550	-	-	-	1,550	-	1
NONILON F. MUDLONG NORMAN N. ESCOBAR	1,650 2,873,712	-	- 186.078		1,650 2,687,634	-	2,687
NORMAN N. ESCOBAR NORMAN RESURECCION	2,8/3,/12 3,000		180,078		2,087,034	-	2,08/
PANFILO MARTIN, JR.	1,876,654		-		1,876,654		1,870
PEDRO PISUEÑA	3,200	-		-	3,200	-	3
PENNYLANE CARAVANA	50,000	-	-		50,000	-	50
PETER ENRILE	8,000	-	-	-	8,000	-	8
PHILIP ROMULO FRANCIA	681,038	-	-	-	681,038	-	681
PHOEBE KATHERINE B. REYES	29,554	-	-	-	29,554	-	29
POLICARPIO VEGA JR.	15,000	-	-	-	15,000	-	15
PREMIER C. SEMILLA	48,320	-	-	-	48,320	-	41
PRINCESS DELOS SANTOS	5,367	-	-	-	5,367	-	
PRINCESS GUMIRAN	14,000	-	-		14,000	-	1-
RACHELLE E. CUYOS RAFFY FELICIANO	525 8,000	-	-	-	525 8,000	-	1
RAIZA JACKIE LOUISE ESPINO	19,974		-		19,974	-	1
RALPH LIM	237,496	-		-	237,496	-	237
RAMON LOR	56,283	-	-		56,283	-	51
RAMON PACHECO III	19,900	-	-	-	19,900	-	19
RANDY ADRIANO	28,870	-	-	-	28,870	-	2
RANDY ESGUERRA	3,000	-	-	-	3,000	-	
RANDY RETES	1,550	-	-	-	1,550	-	
RANIEL ASUELO MONTEROLA	4,000	-	-	-	4,000	-	
RAQUEL VERZOSA	26,500	-	-	-	26,500	-	20
RAUL B. GOLEZ	15,345		-	-	15,345	-	1
RAUL SAPIANDANTE RAVISHANKAR SARAVU	2,400 61,169	-	-	-	2,400 61,169	-	6
RAVISHANKAK SAKAVU RAY ALEXIS C. VALINO	46.295				46,295		4
RAYMUNDO LAYSON	346,188	-	-		346,188	-	34
RAYMUNDO P. PRONDA	246,794	-	-	-	246,794	-	244
REA G. RUBION	3,845	-	-	-	3,845	-	
REALINO MONTEMOR	6,463	-	-	-	6,463	-	(
RECILE POSECION	12,158	-	-	-	12,158	-	1
REDINTO M. OLIVERAS	1,475	-	-	-	1,475	-	
REGAN A. TACANDONG REGAN TACANDONG	6,720	-	-		6,720 825,504	-	82
REGGIE DASALLA	825,504 1,550	-	-	-	825,504 1,550	-	82
REGIE DELOS NIÑOS	1,650		-		1,650	-	
REGINA CARMELLI TOLOSA	20,000	-		-	20,000	-	2
REGOR TITO	497,857	40,000	-	-	537,857	-	53
REJEAN VALENZUELA	41,600	-	-	-	41,600	-	4
RENATO ALEGADO	3,255	-	-	-	3,255	-	
RENATO C. ALEGADO	3,360	-	-	-	3,360	-	
REY C. RAMIREZ	19,010	-	-	-	19,010	-	1
REYMOND DALAOYAN	4,000	-	-	-	4,000	-	
REYNALDO CANDO REYNALDO RODRIN	3,200 688,990	-	-	-	3,200 688,990	-	68
REYNALDO RODRIN REYNOLD JAZARENO	688,990 2,600	-	-	-	688,990 2,600	-	68
REYNOLD JAZARENO RHEA A. TANEO	3,000				2,600		
RHEA A. TANEO RHODA M. GUCILATAR	2,240		-		2,240		
RHODA M. GUCHATAR RHODESSA MALLARI	243,701	-	-	-	243,701	-	24
RICARDO AMOTO JR.	1,550	-	-	-	1,550	-	24
RICARDO MANUEL	75,000	74,379	-	-	149,379	-	14
RICARDO SABANAL	2,525	-	-	-	2,525	-	
RICHARD ORTEGA	2,400	-	-	-	2,400	-	1
RICHARD PELOTOS	8,000	-	8,000	-	-	-	-
RICHEL BORDE	41,600	-	-	-	41,600	-	4
RICHEL PAGAWITAN	3,800	-	-	-	3,800	-	
RICHIE R. MANLAPAZ RICIA VINELLI MONTEJO	161,600 37,033	-	161,600	-	37,033	-	- 3'
RICIA VINELLI MONTEJO RICKY DOMONDON	761,061		-		761,061	-	76
ROBERT JASON TORRES	151,388	232,500	-	-	383,888	-	38
ROBERTSON G. QUIRES	1,475	-	-	-	1,475	-	50
ROBY CHARLIE G. MALLARI	15,631	-	-	-	15,631	-	1
RODERIC CORPORAL	1,650	-	-	-	1,650	-	
RODNEY ANDRE MORALES	5,000	-	-	-	5,000	-	
RODNEY C. GARCIA	3,000	-	-	-	3,000	-	
RODNEY DELICANO	1,550	-	-	-	1,550	-	
RODRIGO S. PAMAHOY	22,292	-	-	-	22,292	-	2
ROGELIO RAMOS JR.	1,225,000	-	-	-	1,225,000	-	1,22
ROGILYN PONES	29,667				29,667		2

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Name	Balance at End of Period	Additions	Deduction Amounts Collected	s Written Off	Ending Ba Current	lance Non-current	Balance at End of Perio
				whiteh Oh		rton-current	
Balance carried forward ROHSAN ARIEL N. LUCES	P 48,177,128 1,150	P 15,436,418	P 1,228,895		P 62,384,651 1,150		P 62,384,65 1,15
ROLAND N. RIÑA	1,950	-	-	-	1,950	-	1,95
ROLANDO C. SUAZO ROLEN L. JALIMBAWA	12,600 1,650	-	-		12,600	-	12,60
ROMAR B. CARNIYAN	1,650	-	-	-	1,650	-	1,65
ROMEO B. BOBILES ROMEO C. SAKAY	1,650 1,444	-	-	-	1,650 1,444	-	1,65
ROMEO DIAZ	1,000	-	-		1,000	-	1,44
ROMEO FURIGAY	636,008	-		-	636,008	-	636,00
ROMMEL ONDONG ROMMEL PINEDA	150,801	-	-	-	150,801	-	150,80
ROMMEL PINEDA ROMMEL S. OBISPO	- 988	-	-	-	988	-	- 98
ROMNICK T. LLENADO	1,650	-	-	-	1,650	-	1,65
RONALD ALLAN M. NICOLAS RONALD ROSELLER B. MANGAHAS	31,374 127,092	-	-		31,374 127,092	-	31,37 127,09
RONALDO A. NOEL	1,838		-		1,838	-	1,83
RONALDO PALIN	2,625	-	-	-	2,625	-	2,62
RONIEL ROLDAN RONILO C. PONSICA	- 1,650	-	-		1,650	-	- 1,65
RONNIE SALINGAY	1,550	-	-	-	1,550	-	1,55
ROSE ANN ENRIQUEZ	204,310	-	-	-	204,310	-	204,31
ROSE CELINE CASTRO ROWENA B. TRILLANA	524,000 21,637	-	-	-	524,000 21,637	-	524,00 21,63
ROY GARCHITORENA	4,000	-	-	-	4,000	-	4,00
ROYCE MILTON CATACUTAN	20,159	-	-	-	20,159	-	20,15
RUBEN PEÑALOSA RUBIELIZA ALBAY	2,525 128,572		-		2,525 128,572		2,52
RUFINO DIZO	-	-	-	-		-	-
RUSKY L. FERRER		-	-	-	30	-	3
RUSTOM ESTROPIA RYAN ERMAC	37,241 40		-	-	37,241 40	-	37,24
RYAN ERMAC RYAN GALINDEZ	40		-	-	40	-	4
RYAN JAY LAI	238	-	-	-	238	-	23
RYAN P. ERMAC SALVADOR DE GUZMAN	200,000	-	-	-	200,000	-	200,00
SALVADOR DE GUZMAN SAMUEL A. ELLE	6,350 5,000		-		6,350 5,000		6,35
SATURNINO D. OLIVER JR.	1,550	-	-	-	1,550	-	1,55
SERGIO S. MALIGRO JR.	7,200	-	-	-	7,200	-	7,20
SHARON D. PEREZ SHEILA G. ANGELES	9,600 660	-	-	-	9,600	-	9,60
SHEILA MAY V. LLUVIDO	855	-	-	-	855	-	85
SHERRY LEE L. HATAGUE	3,360	-	-	-	3,360	-	3,30
SHERWIN ELOPRE SHERWIN GATBONTON	1,550	-	-		1,550	-	1,55
SHERWIN SEGUI	95,000	-	-	-	95,000	-	95,0
HIELA NEPOMUCENO	5,734	-	-	-	5,734	-	5,73
GONNY BOY G. ENRIQUEZ TEPHANIE GRACE G. MANAL	51,460 10,887	-	-	-	51,460 10,887	-	51,44
TEPHANIE M. LIM	3,340		-		3,340		3,3
SUDARSHAN MADHAV DODDATHOTA	34,982	-	-	-	34,982	-	34,98
SULPICIA POLINGA SULPICIO A. GARCIA	5,750 36,766	-	-	-	5,750 36,766	-	5,75
FARCYZJUSZ FROEHLICH	87,328		-		87,328	-	87,32
FECSON, ULYSSES P.	33,478	-	-	-	33,478	-	33,47
FEDY L. VALLESTERO	480	-	-	-	480	-	48
FIMOTHY JIM ALTONAGA FRACELLE ANNE A. BASILISCO	46,200 33,586		-		46,200 33,586	-	46,20
FRACELLE ANNE B. NAVARRO	35,360	-	-	-	35,360	-	35,30
TRISTAN JOHN Y. SANTOS	480	-	-	-	480	-	48
VALERIE AYRA RAMOS VEN ROGER GOCOTANO	- 1,650	-	-		1,650	-	- 1,65
VENER TEOPE	12,100	-	-	-	12,100	-	12,10
VENUS V. LOGDAT	32,000	-	-	-	32,000	-	32,00
VICTOR L. ASPA, JR. VILMA P. LUMAPAS II	2,625 4,320	-	-	-	2,625 4,320	-	2,62
VIRGILIO CARSIDO JR.	41,537	3,421,104	1,421,104		2,041,537	-	2,041,53
VIRGILIO UMALI JR.	50,552	-	-	-	50,552	-	50,55
WENNIE S. PALACIO WILLIE G. RUFINO	14,352 16,192	-	-	-	14,352 16,192	-	14,35
WILLIE G. RUFING WILTON DY	62,500	-	-	-	62,500		16,19 62,50
WINSTON V. JIMENEZ	259,500	1,600	-	-	261,100	-	261,10
YASMIN LAMBATAN YOLANDA D. SUBIO	56,000	-	-	-	56,000	-	56,00
YOLANDA D. SURIO YUNICE C. PRADHAN	32,000 2,500	-	-	-	32,000	-	32,00
ZANDY BAUIT	48,906		-	-	48,906	-	48,90
Skilled Worker Payroll - Accrued as of period e	-	35,783,008	-	-	35,783,008	-	35,783,00
FOTAL ADVANCES TO OFFICERS							
AND EMPLOYEES	P 51,503,789	P 54,642,130	P 2,650,000		P 103,495,920		P 103,495,92
Advances to related parties d							
Advances to related parties under common ownership Future State Myspace, Inc.	30,257.00	1,170.00		-	31,427.00	-	31,427.
MySpace Properties Inc.	10,144,834.00	,	(10,144,834.00)	-	-	-	-
ISOC Holdings, Inc.	757,143.00	-		-	757,143.00	-	757,143.
Excelsior Holdings, Inc. Megawide World Citi Consortium Inc		1,974,313.00			1,974,313.00	-	1,974,313.
Citicore Megawide Consortium, Inc.		36,178,642.00			36,178,642.00	-	36,178,642.
Megawide Foundation	-			-	-	-	-
ESA Group of Companies Inc. Altria East Land, Inc.	30,805.00 3,779.00	37,882.00 5,051,706.00		-	68,687.00 5,055,485.00		68,687. 5,055,485.
Citicore Power Inc.	3,175,803,689.00	32,053.00	-	-	3,175,835,742.00	-	3,175,835,742.
					,,		
TOTAL ADVANCES TO RELATED							
PARTIES UNDER COMMON DWNERSHIP	3,186,770,507.00	43,275,766.00	(10,144,834.00)	-	3,219,901,439.00		3,219,901,439.
	3,100,770,307.00	00.00/ مرد الغري	(10,144,034.00)				17,701,439.
ULTIMATE PARENT COMPANY	3,069,371,725.00	16,546,044.00			3,085,917,769.00		3,085,917,769
					· · · · · ·		
Advances to non-controlling interest		1,743,878.00	-	-	13,148,145.00	-	13,148,145
	11,404,267.00						
Advances to non-controlling interest Others	11,404,267.00	1,710,070.00			· · · · ·		
Others TOTAL ADVANCES TO MINORITY				-		-	13 148 145
Others	11,404,267.00	1,743,878.00			13,148,145.00		13,148,145
Others							13,148,145

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MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule C

# Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements JUNE 30, 2020

			Deductions	ctions	Ending Balance	alance	
Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Written Off	Current	Non-current	Balance at End of Period
MWM Terminals, Inc. (MWMTI)	P 1,517,747,144	P 459,899,908	- d	- d	P 1,977,647,052	- d	P 1,977,647,052
Megawide Construction (BVI) Corporation (MCBVI)	148,353,434		( 25,852,482)		122,500,952		122,500,952
Megawide Terminals, Inc. (MTI)	480,178,708	65,836	1		480,178,708		480,178,708
Globemerchants, Inc.	25,000,000		-	1	25,000,000	-	25,000,000
Megawide Land Inc. (MLI)	2,643,495		( 2,643,495)	-	-	-	
Megawide International Limited (MIL)	102,906,182			-	102,906,182		102,906,182
GMR Megawide Cebu Airport Corporation (GMCAC)	229,987,749		( 229,924,965)	,	62,784	I.	62,784

## Supplementary information -

Meganide has receivables from MWMTI and MIL for construction and engineering services provided.

MSPI paid certain expenses related to the development of SJDM Prima Casa Project and audit fee in behalf of MILI.

In November 2019, Globemerchants, 50% owned by Meganide, dedured P50 million dividends. The dividends declared remained unpaid as of December 31, 2020.

Meganide, through its share in assets of the Meganide GISPL Construction Joint V enture (MGCJV), has a receivable to GMCAC for the billings of completed norks at the end of the year.

### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule D Long-Term Debt JUNE 30, 2020

Title of Issue and Type of Obligation	Amount Authorized by Indenture	Amount Shown Under Caption"Current Portion of Long-term Debt" in Related Statement of Financial Position	Amount Shown Under Caption"Long-Term Debt" in Related Statement of Financial Position
Bank loans (i)	P 16,824,394,838	P 11,209,964,848	P 5,614,429,990
Note payable (ii)	28,674,909,862	1,305,836,671	27,369,073,191
Lease liabilities (iii)	499,790,783	154,232,597	345,558,186
Total	P 45,999,095,483	P 12,670,034,116	P 33,329,061,367

### Supplementary information on Long-term Debt

- (i) Total bank loans represent certain omnibus loan security agreement (OLSA) and other bank loans that were entered into with various local universal banks comprising of P17,200.0 million drawdown from the OLSA with maturity of 15 years, and P2,500.0 million short-term unsecured bank loans.
- (ii) Total notes payable represents unsecured availments from two notes facility agreement with a local bank for private placement amounting to P4,000.0 million in 2013 and P1,000.0 million in 2016. These notes have maturity term that ranges from five to ten years from date of issue.

In September 2016 and December 2016, the Parent Company availed an unsecured corporate 10-year corporate loans amounting to P650.0 million and P350.0 million to refinance the 5-year corporate note issued in 2011. Also, the Parent Company availed another P1,000.0 million unsecured 10-year corporate note for capital expenditures and general corporate requirments.

In 2020, Tranche B and a portion of Tranche C were refinanced through P5 billion corporate note issued in 2020, leaving Tranche C outstanding, with a carrying value of P94.0 million, as of date, maturing in 2023.

On February 19, 2020, the Parent Company signed a P5.0 billion corporate note facility, the proceeds of which will be used by the Company to (a) retire maturing debt obligations; (b) to fund growth projects; and, (c) for general corporate purposes.

The final maturity dates of notes issued under this agreement are on 2024. As of June 30, 2020, the Company availed a total of P3,600 million from the facility.

(iii) Lease liabilities have an effective interest rate of 7.0% and 6.0% in 2020 and 2019 with maturity of three to five years from the date of transaction.

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### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule E Indebtedness to Related Parties JUNE 30, 2020

Name of Related Party		Balance at Beginning of Period		Balance at End of Period	
Other Related Parties Under Common Ownership	Р	17,749,214	Р	17,749,214	
Advances from Citicore-Megawide Consotium, Inc. (CMCI)	Р	20,000,000		-	

### Supplementary information on Indebtedness to Related Parties

<sup>1</sup> The Group obtained unsecured, noninterest-bearing cash advances from its associate, CMCI, for working capital requirements, which are payable on demand. These advances are noninterest-bearing and payable on demand.

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### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule F Guarantees of Securities of Other Issuers JUNE 30, 2020

Name of Related Party		Amount
Citicore Holdings, Inc. (CHI)	Р	4,500,000,000
Total	Р	4,500,000,000

### Supplementary information on Guarantees of Securities and Other Issuers

<sup>1</sup> On December 26, 2019, the Group's Board of Directors approved the issuance of corporate guaranty infavour of CHI as part of the governance initiative of the Group to provide assistance, as needed, to new and other businesses to help them mature and produce strong and predictable cash flows to become stable and consistend to the Group.

### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Schedule G Capital Stock JUNE 30, 2020

Title of Issue Number of Shares Authorized		Number of Shares Issued and Outstanding as		Number of Shares Held By		
		Shown Under the Related Statement of Financial Postion Caption (i)	Number of Shares Reserved for Options, Warrants, Coversion and Other Rights	Related Parties	Directors, Officers and Employees	Others
Common	4,930,000,000	2,013,409,717	-	1,330,634,698	18,778,813	663,996,206
Preferred	70,000,000	8,776,358,765.00	-	-	-	8,776,358,765

(i) On July 20, 2016, the Parent Company's BOD approved the hoy-back of 410.8 million common shares held by Sybase Equity Investment Corporation at a price equal to the 7-truthing day rolume weighted average price ending on July 28, 2016 or equivalent to P10.03 per share. Total parchase price of the treasury shares including incidential cost of the hoy-back amounted P14.13.88 million.

On October 20, 2016, the Parent Company's BOD approved the sade of its 150.0 million treasury shares at P14.90 per share. Net proceeds of the sade of treasury share amounted to P2,181.7 million, net of incidental cost of the treasuration. Outstanding balance of the treasury shares after the sade is 260.8 million treasury shares at cost of P2,627.7 million.

On October 1, 2018, the Parent Company's BOD approved a share buyback program worth up to P2.0 billion over a period of two years. Total cost to acquire treasury shares in 2018 amounted to P458 million to 48.81 shares. In 2019, pursuant to the share buyback program, the Company acquired transmy cost amounted to P458 million (equivalent to 26 million shares). On March 3, 2020, the BOD approved an additional P3 billion to its Share buyback program (the "Program"), making it a total of P5 billion and removal of the period within which to execute the Program, making it open-ended.

### - 13 -

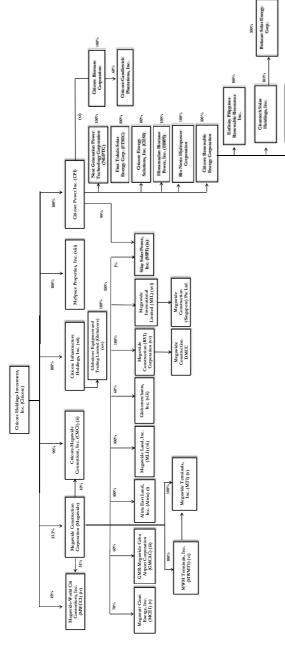
### MEGAWIDE CONSTRUCTION CORPORATION Reconciliation of Retained Earnings Available for Dividend Declaration JUNE 30, 2020

Unappropriated Retained Earnings of the Parent Company at Beginning of Period	Р	1,147,521,577
Prior Periods' Outstanding Reconciling Item		138,247,894
Net deferred tax expense		136,247,694
Unappropriated Retained Earnings Available for		
Dividend Declaration at Beginning of Period, as Adjusted		1,285,769,471
Net Profit of the Parent Company Realized During the Period		
Net loss per reviewed financial statements	(	311,452,986)
Non-actual/unrealized income		
Net deferred tax income recognized in		
the profit or loss during the period	(	142,217,094)
Other adjustments to retained earnings as a result of certain		
transactions accounted for under PFRS		20,903,123
Other Transaction During the Period		
Treasury shares - at cost	(	702,831,078)
Cash dividends to preferred and common shareholders	(	140,500,000)
Gash dividends to preferred and common shareholders	(	)
Deficit After Reconciling Items	Р	9,671,436

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supplementary information: 9) Megnoid's aquisition of Athris i trated as an aquisition of asta and not a busistic aquisition. How, Athris is not considered a subsidiary of the Megnoide.

outideration, the Alegawide concluded that it has a (ii) The right and power of Megavide over the management and matrix of the CMCI are eventied through a test in the Bourd of Directors (BOD). Taking this into

Nv Vogt Philippines Solar Energy Four, Inc.

↓ 100%. Nv Vogt Philippines Solar Energy Three, Inc.

↓ 100% Nv Vogt Philippines Solar Energy One, Inc.

Sikat Solar Hodco, Inc.

↑

boawial and operations of GMC4C fü]. Megawide aquived 15.0 million three of toole of GMCAC which represent 07% of GMCAC's issued and outstanding capital stock, giving Megawide antrol our

obtained the anabul our MIPCCL APCCL have. (ii) Megawide aquired 51% cowership intered in MWCCL, but assauted for the investment as an associate since it dues not have control over MWCCT's relavan

(p) On Spreader 4, 2014, the Company anguised 70% of the insued and antitability appial task of NCEL 1. The intertance in MCEL11 account of set as an intertancent in arbitration.

pi) MWMTI was acamated for as a subsidiary dae to the aquisition of 100%, awarship in MTI, neudring to the increase in effective awarship of Megavide in MWMTI Jann 51%, to 100%.

júj) Ov Otsker 28, 2016, do Parest Conposer aquived a 100% overetský interest in MLL, ao centý rinorpousked prinenské prinenské prinenský prinenský prinenské prinenské

entióp internet in Globennerchants, a companycquiral a 60% own (viii) On May 5, 2016, the Parent Comp.

2. 1. Friends 2016, STIT animal Anter of Lock une signed by CPI realizing to 27th and liability. Mignetic specific speci sale in so far as may be permitted by law all kinds of goeds. ated in the Philippines, paintrily engaged in expering, huping, selling, dist

whee of a very kind and dese

(s) In August 2018, Megawide arquired the outstanding shows of MTI representing 100% anowership, making it a whelly award anticking of Megawide

wisies: HBPI, CESI, BGESSI, NGESSI, LGESSI and CGESSI, become wholly anne In 2015, CPI acquired NGPTC. CPI acquired additional itness of NGPTC through anterian of advances to again investments (ci) In 2016, the following newly income

uted poise to \$9.6 million. CPI gained awtred on FTNEC in May 2016 upon tignificant anaphance of the parties sting to P40.1 million. The wokholder of PTSEC la Novooker 2015. CH astral isto a lover partnes aprosout (SPA) for the aquivities of FTNEC for \$12.01 million. CH paid the former to the SPA. CH then reaging of FTNEC at its subsidies.

ating the thanes of other stockholders by way of assignment in private sale.

(cii) In March 2015, CHH aquived 100% awwenthy to CHH. and clashilided primarily to equage in highly, and holding chores of abo-

red to CHL jsiii) In January 2012, npou exeention of Deed of astignment between CHI and Myspac's stocholders, the 100% ownership of Myspac

jess) Giolodore is a foreign registered and domialad in Hong. Kong, which it primarity engoged in log-ing, ething, imperimg, and experting of general equipment.

(52) On Jawe 20, 2017, the Parent Company aquired a 100% constript interest in MCBV1, an easily incorporated in the servicey of British Virgin talande, a princ

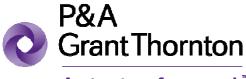
(xii) MIL, white registered affine is at Mary Building, 2nd Filser, P.O. Base 2416, Road Town Torsha, British Vriggin Liands, wai incorporated on July 26, 2019.

### MEGAWIDE CONSTRUCTION CORPORATION

### Schedule of Preferred Shares Proceeds Under SRC Rule 68, as amended JUNE 30, 2020 (Amounts in Philippine Pesos)

Preferred Shares Proceeds			Р	4,000,000,000
Less: Issuance related expenses				
Underwriter fees	Р	53,598,978		
Professional fees		5,189,714		
Registration and taxes		2,535,625		
Bank charges		201,400		61,525,717
Net Preferred Shares Proceeds				3,938,474,283
Less: Disbursements				
Mactan-Cebu International Airport	Р	1,184,173,963		
Southwest Integrated Transport System		1,492,086,981		
Clark Airport		553,054,645		
Public School Infrastructure Project (PSIP) Phase II		542,878,283		
Privatization of Airports		110,542,553		
Project Development of Renewable Energies		31,775,538		
Regional Prison Facilities		23,962,320		3,938,474,283
Balance of Preferred Shares Proceeds as of June 30, 2020				-

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An instinct for growth

## Report of Independent Auditors on Components of Financial Soundness Indicators

The Board of Directors and Stockholders Megawide Construction Corporation and Subsidiaries (A Subsidiary of Citicore Holdings Investment, Inc.) 20 N. Domingo Street Brgy, Valencia Quezon City Punongbayan & Araullo 20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 8988 22 88

We have reviewed, in accordance with Philippine Standards on Review Engagements, the interim condensed consolidated financial statements of Megawide Construction Corporation and Subsidiaries (the Group) as of and for the six months ended June 30, 2020, on which we have rendered our report dated September 15, 2020. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, is the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This supplemental schedule is presented for the purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic interim condensed consolidated financial statements prepared in accordance with PFRS. Except for the current ratio, acid test ratio, solvency ratio, debt-to-equity ratio, assets-to-equity ratio, return on equity and return on assets for June 30, 2019, the components of these financial soundness indicators have been traced to the Group's interim condensed consolidated financial statements as at June 30, 2020 and June 30, 2019 and no material exceptions were noted.

### **PUNONGBAYAN & ARAULLO**

Mailene Sigue-Bisnar By:

Partner

CPA Reg. No. 0090230 TIN 120-319-128 PTR No. 8116539, January 2, 2020, Makati City SEC Group A Accreditation Partner - No. 0396-AR-3 (until Oct. 1, 2021) Firm - No. 0002-FR-5 (until Mar. 26, 2021) BIR AN 08-002511-20-2018 (until Jan. 25, 2021) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

September 15, 2020

grantthornton.com.ph

### MEGAWIDE CONSTRUCTION CORPORATION AND SUBSIDIARIES Supplemental Schedule of Financial Soundness Indicators June 30, 2020 and 2019

Ratio	Formula	2020	Formula	2019
Current ratio	Total Current Assets divided by Total Current Liabilities	1.23	Total Current Assets divided by Total Current Liabilities	1.34
	Total Current Assets32,652,942,256Divide by: Total CurrentLiabilitiesLiabilities26,427,557,775Current ratio1.23		Total Current Assets27,211,614,495Divide by: Total Current20,331,688,838Current ratio1.34	
Acid test ratio	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	0.74	Quick assets (Total Current Assets less Inventories and Other Current Assets) divided by Total Current Liabilities	0.79
	$\begin{array}{c c} \mbox{Total Current Assets} & 32,652,942,256\\ \mbox{Less: Inventories} & (1,470,288,309)\\ \mbox{Contract Assets} & (4,119,674,445)\\ \mbox{Other Current}\\ \hline \\ \hline \\ \mbox{Assets} & 19,646,922,398\\ \mbox{Divide by: Total Current}\\ \hline \\ \hline \\ \mbox{Liabilities} & 26,427,557,775\\ \hline \mbox{Acid test ratio} & 0.74\\ \end{array}$		$\begin{array}{c c} \mbox{Total Current Assets} & 27,211,614,495\\ \mbox{Less: Inventories} & (980,800,094)\\ \mbox{Contract Assets} & (3,577,587,976)\\ \mbox{Other Current}\\ \hline \mbox{Assets} & (6,652,728,462)\\ \mbox{Quick Assets} & 16,000,497,963\\ \mbox{Divide by: Total Current}\\ \hline \mbox{Liabilities} & 20,331,688,838\\ \mbox{Acid test ratio} & 0.79\\ \end{array}$	
Solvency ratio	Total Assets divided by Total LiabilitiesTotal Assets78,342,210,878Divide by: Total Liabilities 61,636,372,286Solvency ratio1.27	1.27	Total Assets divided by Total LiabilitiesTotal Assets70,355,435,771Divide by: Total Liabilities 51,885,339,073Solvency ratio1.36	1.36
Debt-to- equity ratio	Total Liabilities divided by Total EquityTotal Liabilities61,636,372,286Divide by: Total Equity16,705,838,592Debt-to-equity ratio3.69	3.69	Total Liabilities divided by Total EquityTotal Liabilities51,885,339,073Divide by: Total Equity18,470,096,701Debt-to-equity ratio2.81	2.81
Assets-to- equity ratio	Total Assets divided by Total EquityTotal Assets78,342,210,878Divide by: Total Equity16,705,838,592Assets-to-equity ratio4.69	4.69	Total Assets divided by Total Equity         Total Assets       70,355,435,771         Divide by: Total Equity       18,470,096,701         Assets-to-equity ratio       3.81	3.81
Interest rate coverage ratio	Earnings before interest and taxes (EBIT) divided by Interest expense         EBIT       722,525,445         Divide by:       1,173,256,330         Interest rate coverage ratio       0.62	0.62	Earnings before interest and taxes (EBIT) divided by Interest expenseEBIT1,789,197,120Divide by:1Interest expense823,885,245Interest rate coverage ratio2.17	2.17
Return on equity	Net Loss divided by Total Equity         Net Loss       (449,343,026)         Divide by: Average Equity 17,352,175,644         Return on equity       (0.03)	(0.03)	Net Profit divided by Total Equity         Net Profit       730,942,778         Divide by: Average Equity 18,237,098,876         Return on equity       0.04	0.04
Return on assets	Net Loss divided by Total Assets         Net Loss       (449,343,026)         Divide by: Average Assets 79,553,268,555         Return on assets       (0.01)	(0.01)	Net Profit divided by Total Assets         Net Profit       730,942,778         Divide by: Average Assets       68,130,572,682         Return on assets       0.01	0.01
Net profit margin	Net Loss divided by Total Revenue         Net Loss       (449,343,026)         Divide by: Total Revenue       6,412,196,843         Net profit margin       (0.07)	(0.07)	Net Profit divided by Total RevenueNet Profit730,942,778Divide by: Total Revenue8,183,531,832Net profit margin0.09	0.09