



Engineering A First-world Philippines

# INVESTOR PRESENTATION

June 2019



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# COMPANY BACKGROUND



A publicly listed diversified engineering conglomerate focused on **CONSTRUCTION** and **INFRASTRUCTURE DEVELOPMENT**

Engineering, Procurement,  
and Construction

Transport  
Infrastructure

Residential

Office and  
Commercial

Infrastructure

Industrial

Airport

Progressive Property Dev't



Largest building  
construction company



Largest private airport  
operator

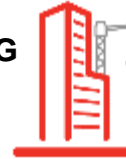


First landport property  
developer and operator

# PHILIPPINES' GROWTH DRIVERS

## ROBUST INFRASTRUCTURE SPENDING

PHP8.0 TRILLION (2017-2022)  
5% OF GDP



## STABLE GDP GROWTH

6.2% (FY2018)  
6.6% (2019E)\*

## RESILIENT OFW REMITTANCES

▲3.0% (FY2018)  
US\$32.2BN



## YOUNG POPULATION

TOTAL: 107.4M\*  
MEDIAN AGE: 23.5\*\*

## INCREASING TOURIST ARRIVALS

▲7.6% (1Q2019)\*\*\*  
2.2M



## GROWING GDP PER CAPITA

US\$3,103 (2018)  
US\$2,990 (2017)

## STRONG BPO INDUSTRY

1.4M EMPLOYEES  
US\$27.1BN REVENUES (2018E)\*\*\*\*



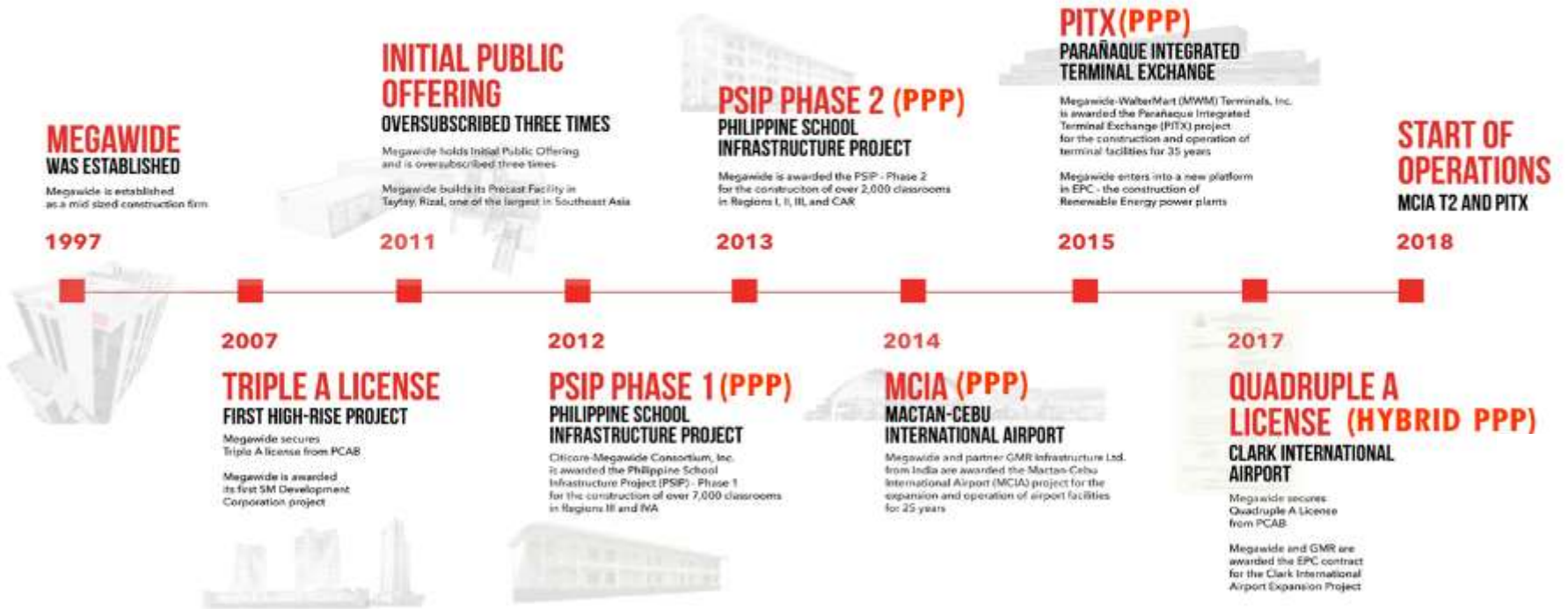
## LOW UNEMPLOYMENT RATE

5.4% (Sept 2018)  
5.6% (Sept 2017)

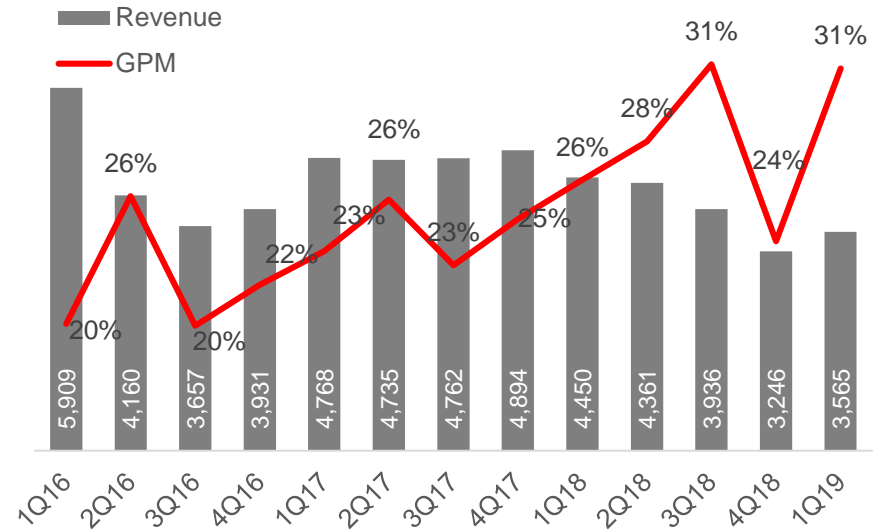
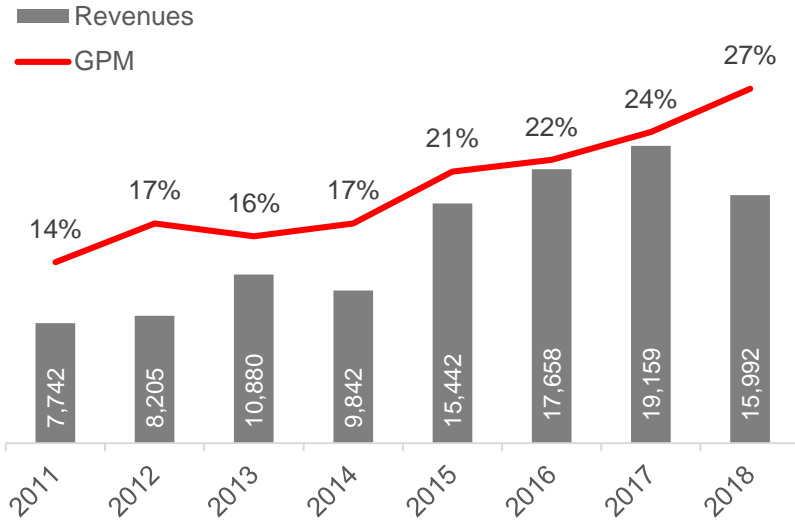


# OUR MILESTONES

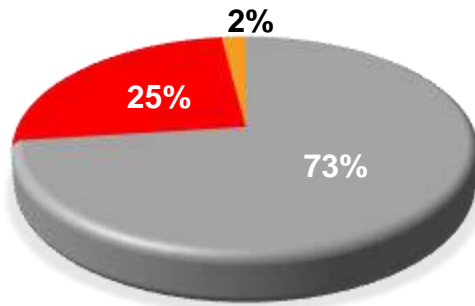
## EXCELLENCE IN 20 YEARS



# GROWING REVENUE TRAJECTORY



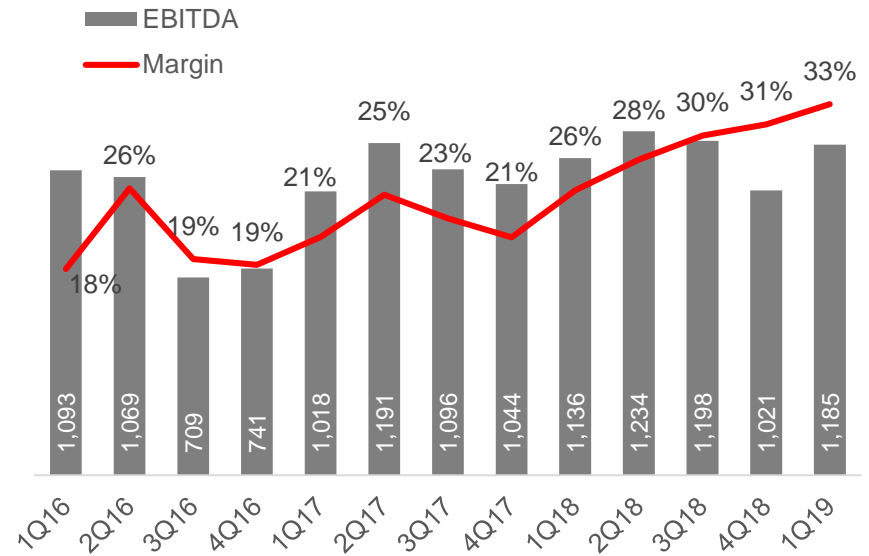
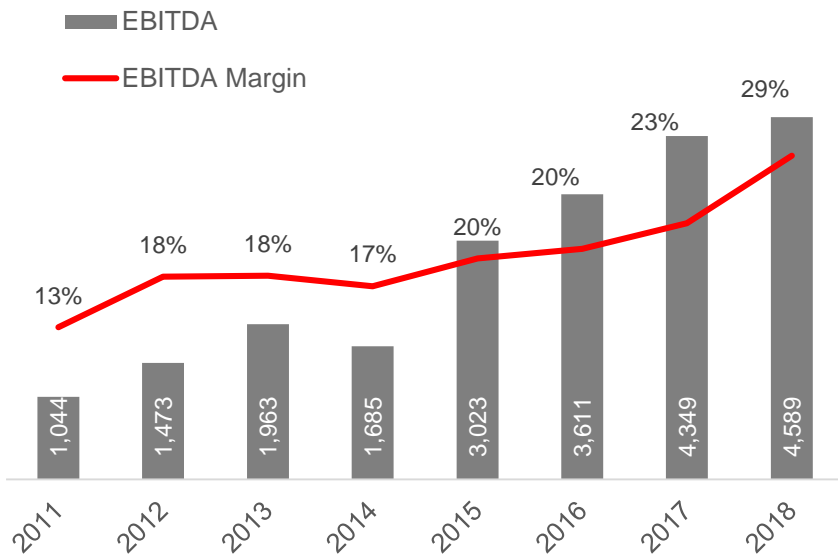
## 1Q19 BREAKDOWN



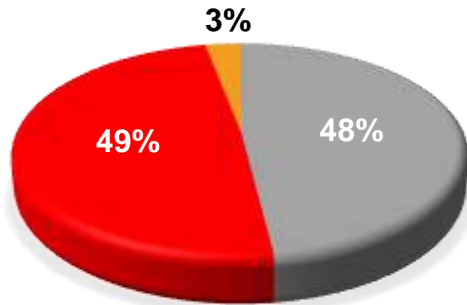
Construction
  Airport
  Merchandising

- Construction bouncing back
- Airport continues to sustain strong performance
- Landport operations contributing PhP20M

# INCREASING RECURRING INCOME STREAM



## 1Q19 BREAKDOWN



Construction
  Airport
  Merchandising

- Strong recurring EBITDA from airport
- Construction EBITDA upward due to other income
- Landport expected to contribute significant EBITDA by 2020

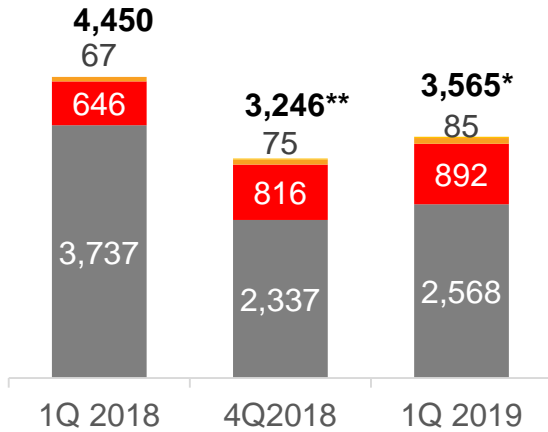
# 1Q2019 CONSOLIDATED INCOME STATEMENT

In Php M	1Q 2019	4Q 2018	1Q 2018	QoQ %	YoY%
<b>Total Revenues</b>	<b>3,565</b>	<b>3,246</b>	<b>4,450</b>	10%	-20%
Construction	2,568	2,337	3,737	10%	-31%
Airport Operations	892	816	646	9%	38%
Airport Merchandising	85	75	67	13%	27%
Landport Operations	20	18	-	11%	-
<b>Direct Costs</b>	<b>2,467</b>	<b>2,478</b>	<b>3,278</b>	0%	-25%
Construction	2,172	2,166	3,171	0%	-32%
Airport Operations	257	275	90	-7%	187%
Airport Merchandising	22	19	17	16%	31%
Landport Operations	16	18	-	-11%	-
<b>Gross Profit</b>	<b>1,097</b>	<b>767</b>	<b>1,172</b>	43%	-6%
Other Operating Expenses	366	552	282	-34%	30%
<b>Operating Profit</b>	<b>731</b>	<b>215</b>	<b>889</b>	240%	-18%
Net Other Income (Charges)	-282	77	-103	-466%	174%
<b>Profit before tax</b>	<b>449</b>	<b>292</b>	<b>786</b>	54%	-43%
Tax Expense	167	118	151	42%	11%
<b>Income before Non Controlling Interest</b>	<b>240</b>	<b>174</b>	<b>475</b>	38%	-50%
Non-Controlling Interest	42	26	160	62%	-74%
NIAT Attributable to MWIDE Equity Holders	282	148	635	91%	-56%

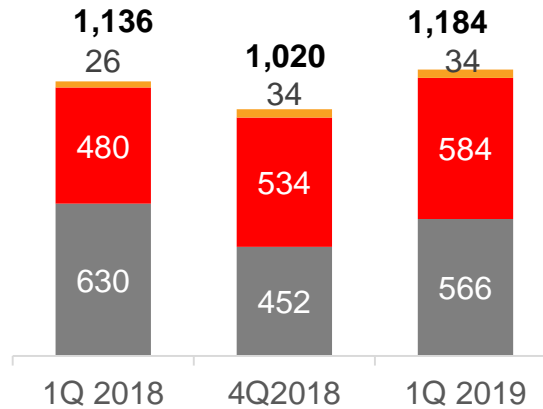
# FINANCIAL HIGHLIGHTS

## PERFORMANCE

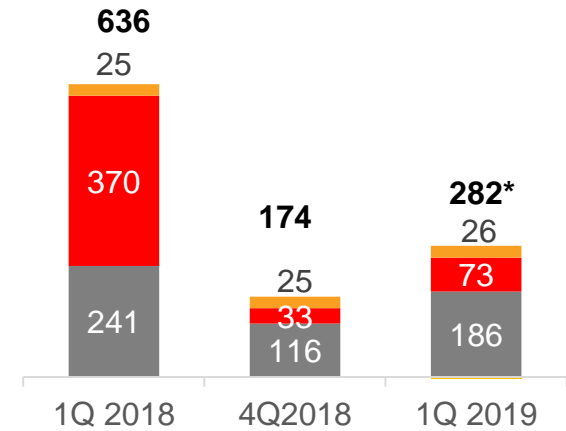
### REVENUE (PHP m)



### EBITDA (PHP m)

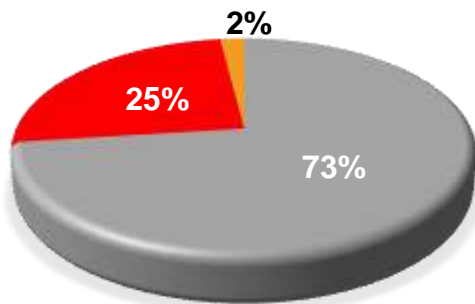


### NET INCOME (PHP m)

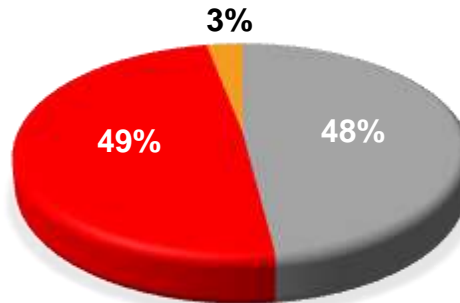


## BREAKDOWN

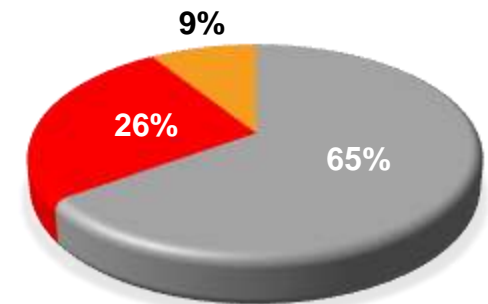
### REVENUE



### EBITDA



### NET INCOME



■ Construction ■ Airport ■ Merchandising % Inc/(dec)

\*Includes 20M revenue and 3M net loss, respectively from Landport operation

\*\*Includes 18M revenue from Landport operation

# MARGIN PERFORMANCE

In PHP M	1Q 2019	1Q 2018	FY 2018	FY 2017	FY 2016
<b>Gross Profit Margin</b>	<b>31%</b>	<b>26%</b>	<b>27%</b>	<b>24%</b>	<b>22%</b>
Construction	15%	15%	15%	16%	15%
Airport Operations	71%	86%	75%	82%	81%
Airport Merchandising	74%	75%	76%	72%	-
<b>EBITDA Margin</b>	<b>33%</b>	<b>26%</b>	<b>29%</b>	<b>23%</b>	<b>20%</b>
Construction	22%	17%	19%	16%	15%
Airport Operations*	66%	74%	70%	71%	70%
Airport Merchandising	40%	39%	43%	43%	-
<b>Net Income Margin</b>	<b>8%</b>	<b>14%</b>	<b>12%</b>	<b>12%</b>	<b>11%</b>
Construction	7%	6%	7%	7%	6%
Airport Operations**	8%	57%	31%	49%	48%
Airport Merchandising	31%	38%	34%	29%	-

\*Computed as operating income + depreciation and amortization expense

\*\* Due to the impact of depreciation and amortization and financing charges of Airport operations

# FINANCIAL POSITION

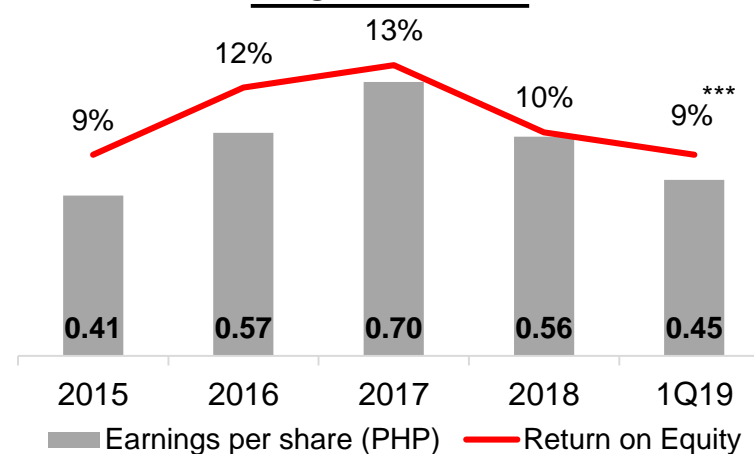
In PHP m	31-Mar-19	31-Dec-18	Movement	% Change
Cash & Financial Assets	4,201	5,761	(1,560)	-27%
Other Current Assets	20,454	19,029	1,425	7%
Total Current Assets	24,655	24,790	(135)	-1%
Concession Assets	28,371	28,289	82	0%
Total Non Current Assets	42,179	41,115	1,064	2%
Total Assets	66,834	65,906	928	1%
Current Liabilities	17,061	16,565	496	3%
Non Current Liabilities	31,657	31,336	321	1%
Total Liabilities	48,718	47,902	816	2%
Equity	18,116	18,004	112	1%

# LIQUIDITY AND GEARING RATIOS

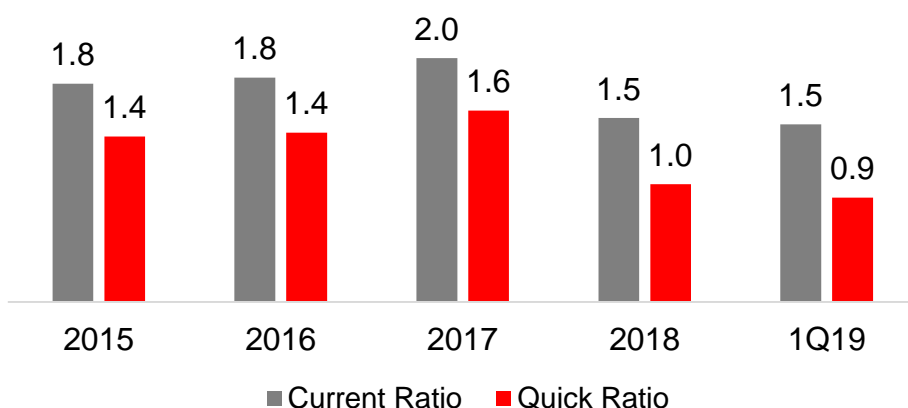
In PHP m

	As of March 2019			As of December 2018		
	Parent*	GMCAC**	Conso	Parent	GMCAC	Conso
Cash/financial assets	2,367	1,646	4,201	3,615	1,941	5,761
Total Debt	12,736	24,514	38,074	11,655	24,300	36,780
Equity	12,733	8,824	18,115	12,725	8,796	18,004
D-E Ratio	1.00	2.78	2.10	0.92	2.76	2.04
Net D-E Ratio	0.81	2.59	1.87	0.63	2.54	1.72

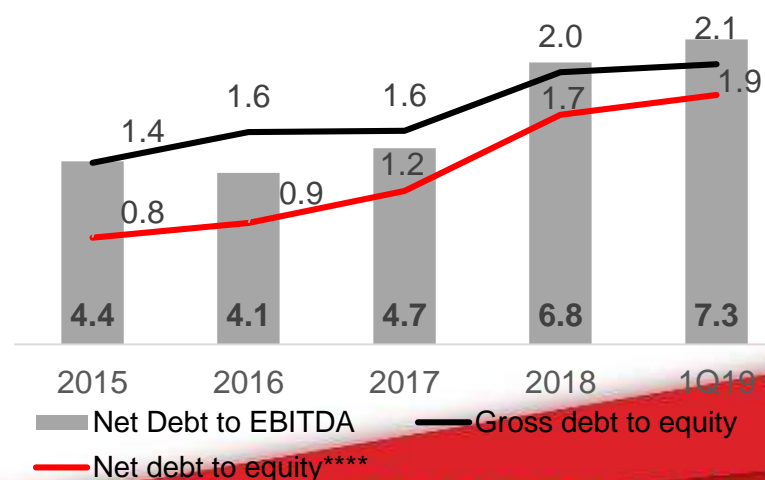
## PROFITABILITY



## LIQUIDITY



## SOLVENCY



# 1 Engineering, Procurement, and Construction (EPC)



# LEADING CONSTRUCTION COMPANY IN THE COUNTRY

1

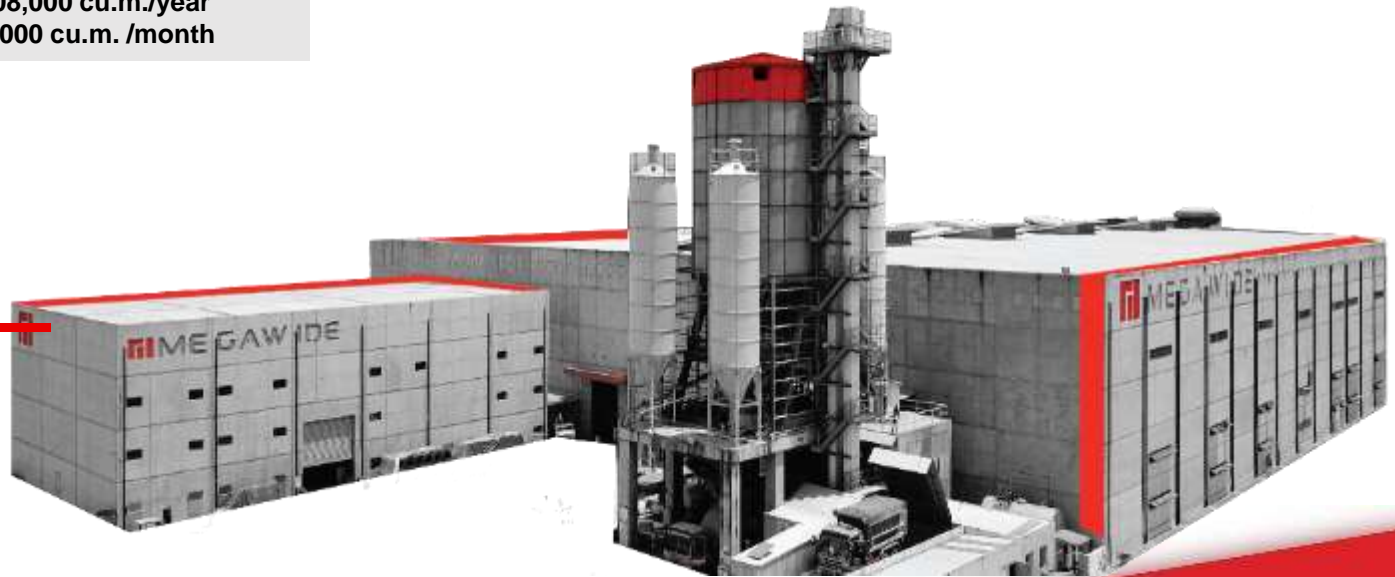
Megawide integrates innovative construction technologies that deliver *precision, savings, and speed*

## TAYTAY PRECAST FACILITY

<b>Location</b>	Taytay, Rizal
<b>Operational</b>	September 2012
<b>Land Area</b>	About 71,000 sqm. (footprint)
<b>Production Area</b>	17,000 sqm.
<b>Max Production Capacity:</b>	About 108,000 cu.m./year About 9,000 cu.m. /month

- Precast production
- Batching plants
- Formwork systems
- Construction equipment and logistics fleet

The Megawide Industrial Facility in Taytay, Rizal



# QUADRUPLE A PCAB-LICENSED GENERAL CONTRACTOR

1

## MAJOR CLIENTS



- Primarily engaged in Civil, Structural, MEPF, Architectural, and other specialty engineering services such as Line and Grade, Earthworks, and BIM

# SOLID TRACK RECORD IN VARIOUS INFRASTRUCTURE PROJECTS

1



## PPP for School Infrastructure Project Phases 1 & 2

**Combined Project Cost:**  
Php 15.1 Billion

### Phase 1

**Modality:** Build-Lease-Transfer

**Duration:** 10 Years

### Phase 2

Build-Transfer



## Mactan-Cebu International Airport

**Project Cost:**  
Php 34 Billion

**Size:** 65K sqms

**Capacity:** 12.5M pax

**Modality:** Build-Operate-Transfer

**Concession:** 25 Years



## Parañaque Integrated Terminal Exchange

**Project Cost:**  
Php 5.6 Billion  
*(including bus terminal and four office towers)*

**Modality:** Build-Transfer-Operate

**Concession:** 35 Years



## Clark International Airport (Hybrid PPP)

**Project Cost:**  
Php 9.4 Billion

**Size:** 112K sqms

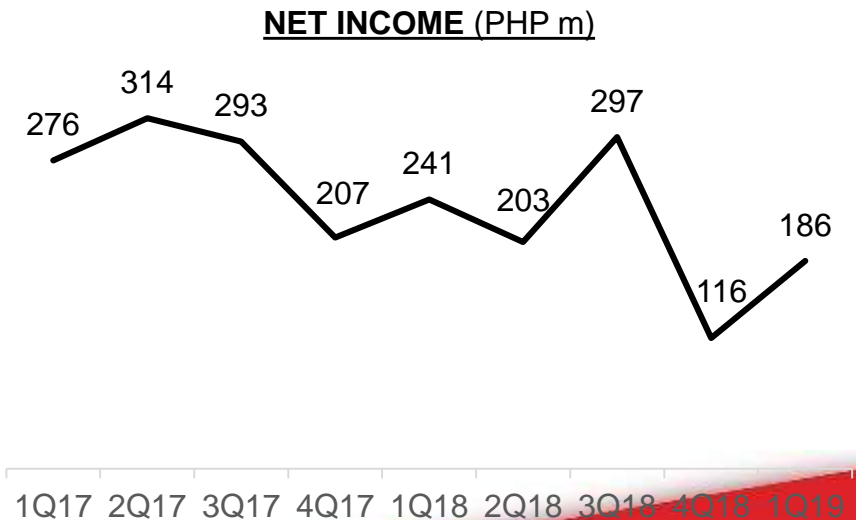
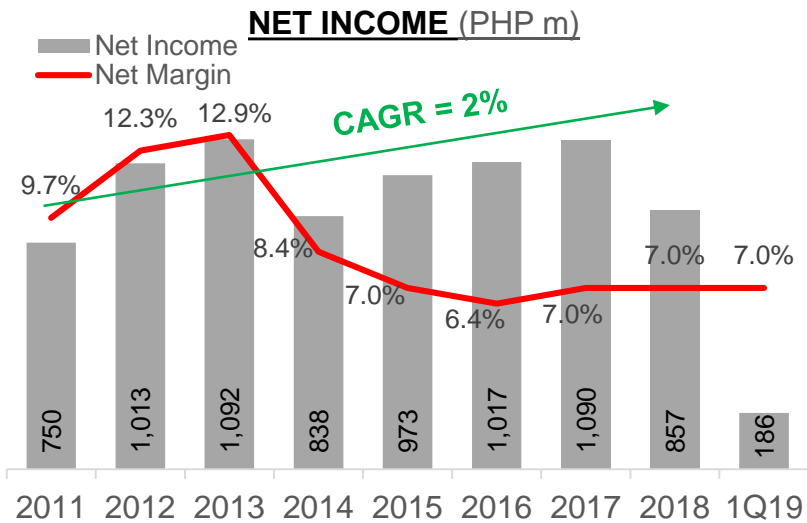
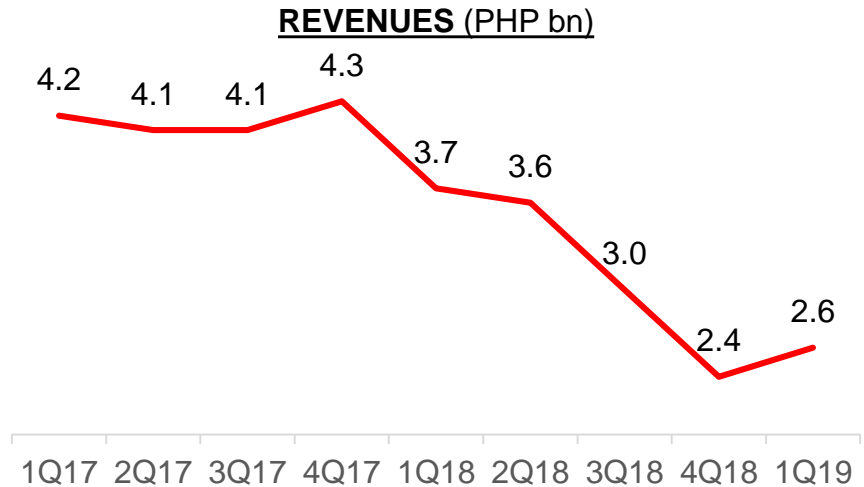
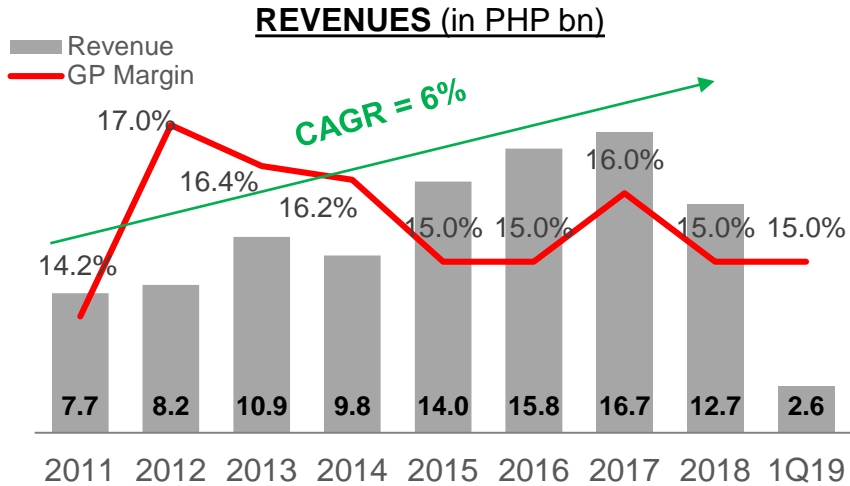
**Capacity:** 8M pax

**Modality:** Build-Transfer

**Duration:** 24 Months

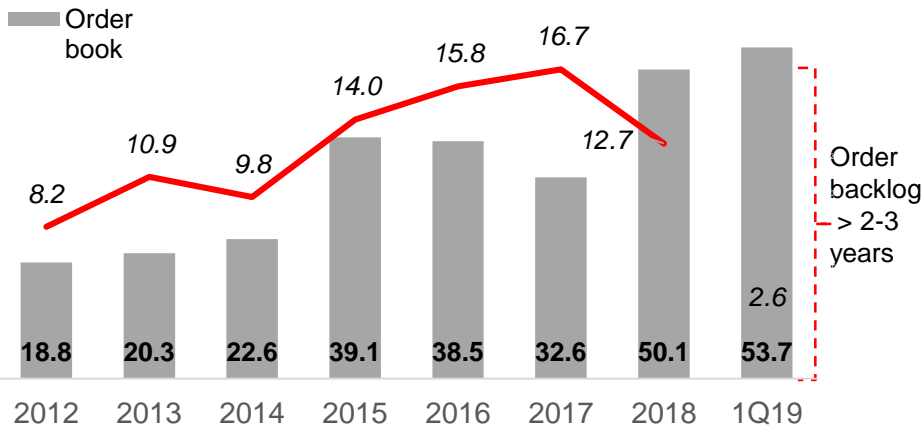
Upward integration from construction to concession asset operations enables Megawide to participate in PPPs and Infrastructure Development as a Quadruple A project contractor or as a contractor + operator to generate stable, recurring revenues.

# 1 REVENUES PICKING UP

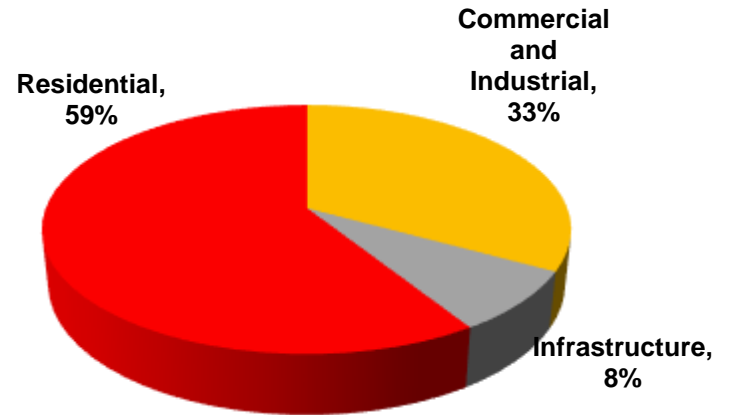


# ORDER BOOK REMAINS ROBUST

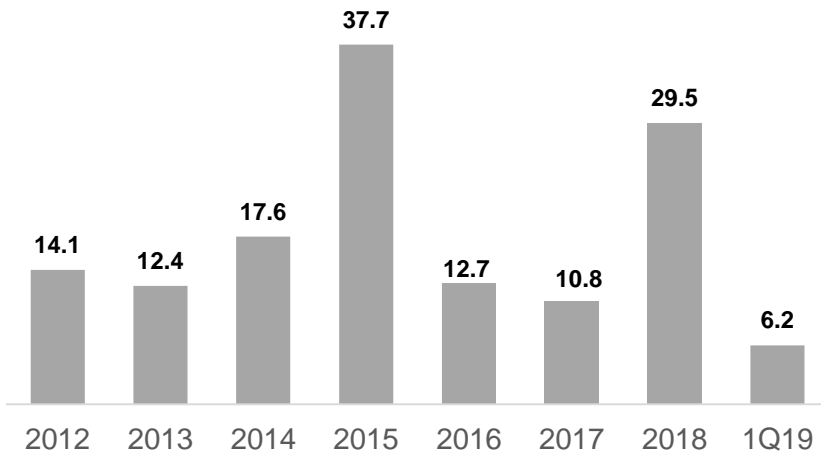
**ORDER BOOK VS REVENUE**



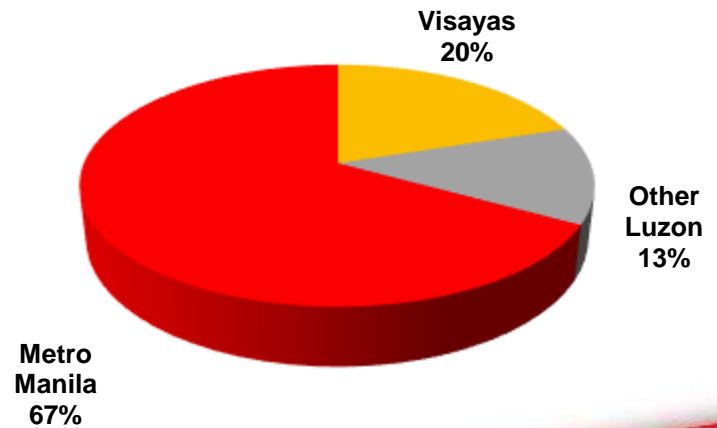
**1Q 2019 ORDER BOOK (SEGMENT)**



**NEW CONTRACTS**  
(PHP bn)

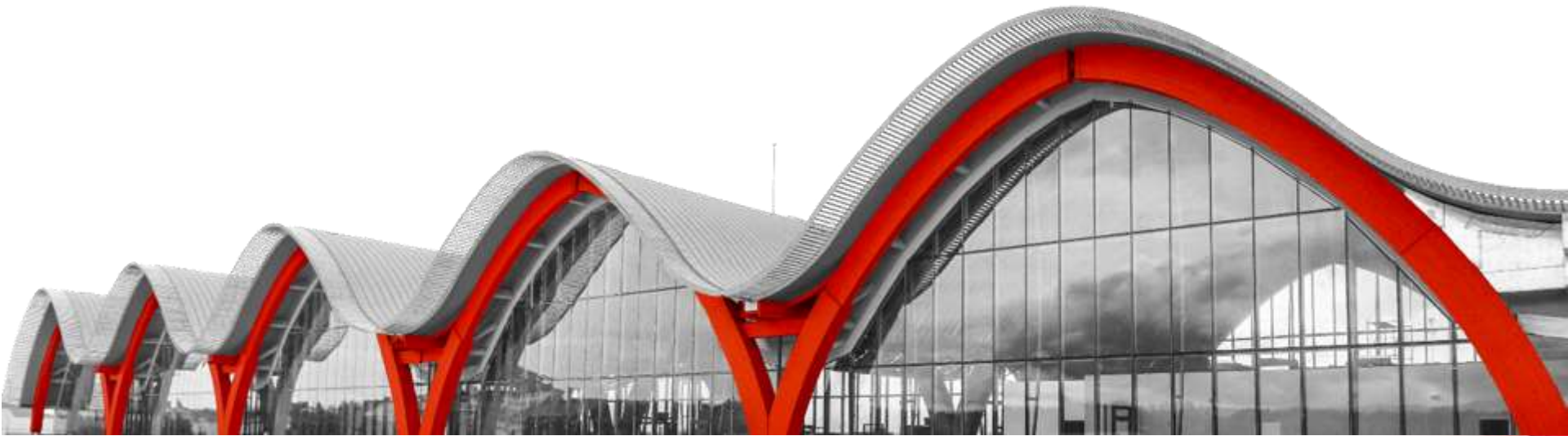


**1Q 2019 ORDER BOOK (AREA)**



# TRANSPORT INFRASTRUCTURE

## 2 Airport Business Segment





# 2 STRATEGIC LOCATION

**2<sup>nd</sup> largest city** in the Philippines  
~2.9 Million people<sup>1</sup>

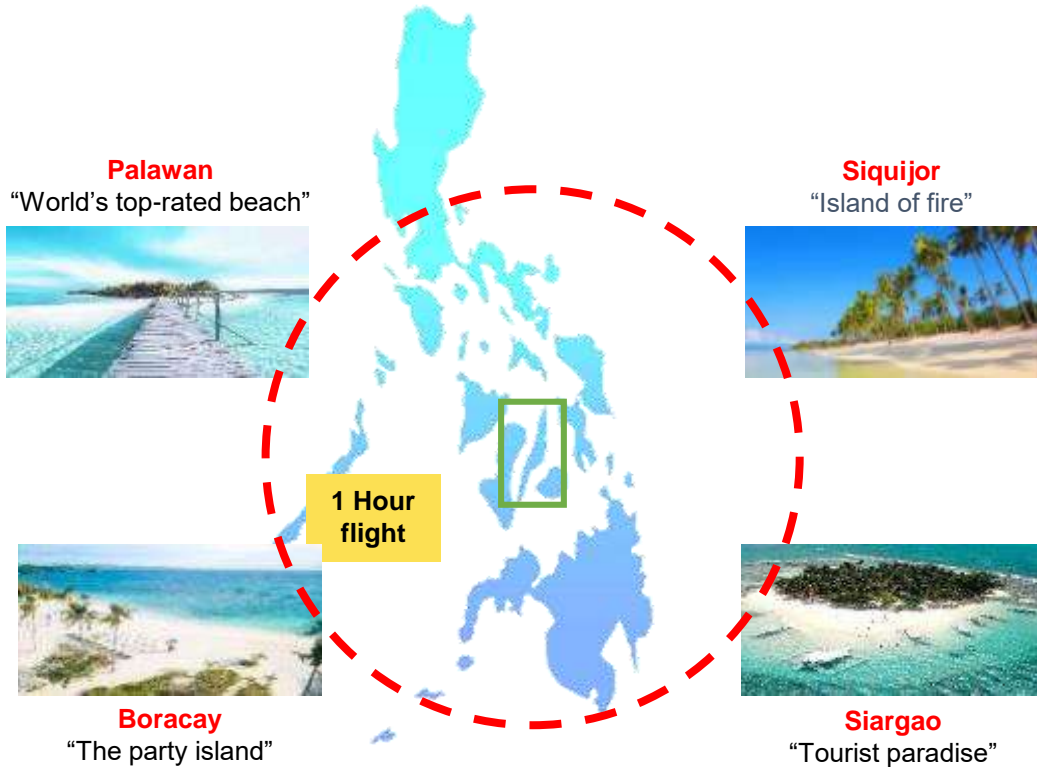
**Strong export sector**  
~20% 5-year average export growth rate

**Natural hub of Phil archipelago**  
~80% of inter-island shipping capacity in Phils<sup>2</sup>

**Tourism gateway**  
for the Central and Southern Philippines<sup>2</sup>

**A preferred BPO location**  
Among Top 20 BPO locations globally<sup>3</sup>

**Among top-ranked destinations**  
2<sup>nd</sup> Best Island in the World<sup>4</sup>



<sup>1</sup>PSA as of 2015; excluding Cebu City, Mandaue City, and Lapu-Lapu City

<sup>2</sup> www.cebunet.gov.ph/why-invest-in-cebunet/

<sup>3</sup>Tholons 2018 survey

<sup>4</sup>Condé Nast Traveler's 2017 Readers' Choice Awards



## 2 EXPANDING AIRLINE PARTNERSHIPS

**24** Partner Carriers

- 6 domestic carriers
- 18 foreign carriers



# EFFICIENT AND MULTI-AWARDED OPERATIONS

## 2018



**CAPA Center for Aviation**  
Best Airport for Asia-Pacific  
(10-20 MPPA Category)

## 2017



**Routes Asia**  
Commendation for Excellence  
in Airline Marketing



**Kohler Bold Design Awards**  
Influencers Innovation - Shortlist



**Property Guru Award**  
Special Recognition for  
Public Facility

## 2016



**CAPA Center for Aviation**  
Best Regional Airport in Southeast Asia



**Guide to Sleeping in Airports**  
14th Best Airport in Asia



**Hong Kong Green Building Award**  
Finalist, New Buildings Category: Projects Under  
Construction and / or Design - Institutional Building

## 2015



**Guide to Sleeping in Airports**  
18th Best Airport in Asia



**Partnerships Awards International (London)**  
Shortlisted - Best Transit Project



**The Asset Triple A Infrastructure Awards (Hongkong)**  
Best Transport Deal



**Project Finance International (London)**  
Asia Pacific Transport Deal of the Year



**Euromoney-IJ Global Awards (London)**  
Asia Pacific PPP Deal of the Year

# 2 EXCITING PRODUCT OFFERINGS

## F & B area

100% leased-out and operational







## Non-food retail outlets

100% operational



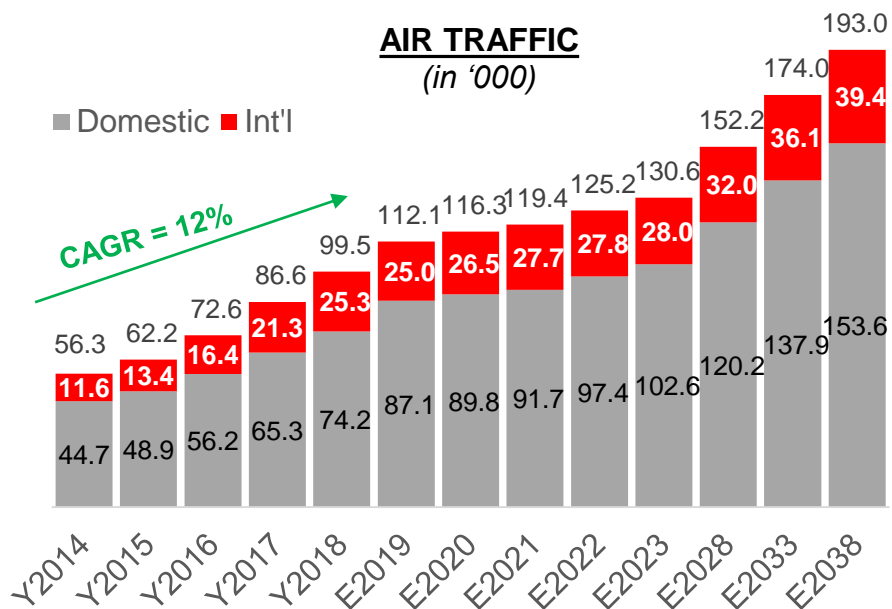
- |                          |                     |         |                    |
|--------------------------|---------------------|---------|--------------------|
| BVLGARI                  | <b>BALLY</b>        |         | VICTORIA'S SECRET  |
| YVES SAINT LAURENT       | <b>PRADA</b>        | VERSACE |                    |
| <b>BOSS</b><br>HUGO BOSS | PANDORA             | kipling | SWAROVSKI          |
| GUCCI                    | FURLA               |         |                    |
| GIORGIO ARMANI           | Salvatore Ferragamo | LACOSTE | BURBERRY<br>LONDON |

## 2 CREATING BETTER VALUE

OPERATING STATISTICS		HANDOVER 2014	CURRENT
AIR TRAFFIC MOVEMENT		~55K ATM annually	~100K ATM annually
TERMINAL CAPACITY		4.5M pax annually	12.5M pax annually
TERMINAL AREA		38.5K Sq. m.	100K Sq. m.
RETAIL SPACES		~2,200 Sq. m. GLA	~6,000 Sq. m. GLA

## 2 TRAFFIC GROWTH SUSTAINED

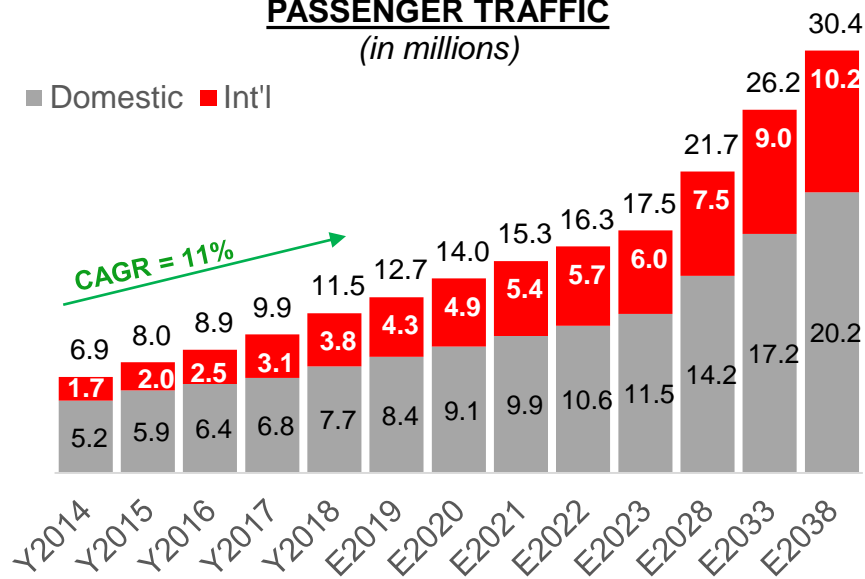
**AIR TRAFFIC**  
(in '000)



**AIR TRAFFIC GROWTH**

	<u>2018</u>	<u>2017</u>	<u>% Increase</u>
<b>Domestic</b>	<b>74,170</b>	65,300	14%
<b>International</b>	<b>25,358</b>	21,300	19%
<b>Total</b>	<b>99,528</b>	86,600	15%
	<u>1Q19</u>	<u>1Q18</u>	<u>% Increase</u>
<b>Domestic</b>	19,071	18,458	3%
<b>International</b>	6,546	5,975	10%
<b>Total</b>	25,617	24,433	5%

**PASSENGER TRAFFIC**  
(in millions)



**PASSENGER GROWTH**

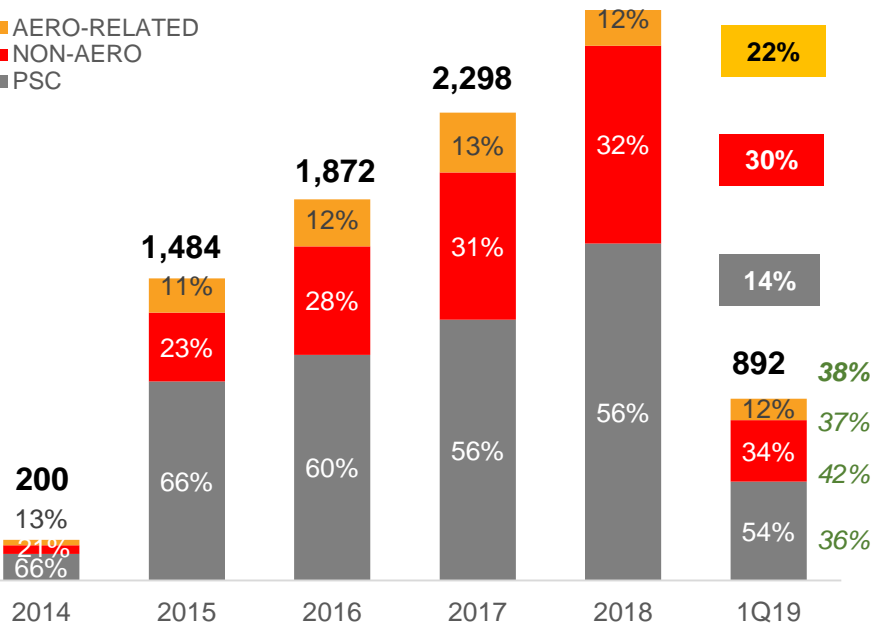
	<u>2018</u>	<u>2017</u>	<u>% Increase</u>
<b>Domestic</b>	<b>7.66</b>	6.84	12%
<b>International</b>	<b>3.84</b>	3.13	23%
<b>Total</b>	<b>11.50</b>	9.97	15%
	<u>1Q19</u>	<u>1Q18</u>	<u>% Increase</u>
<b>Domestic</b>	2.01	1.76	15%
<b>International</b>	1.05	0.95	11%
<b>Total</b>	3.06	2.70	13%

# 2

## STEADILY GROWING EARNINGS

**AIRPORT REVENUE\***  
(In Php M)

■ AERO-RELATED  
■ NON-AERO  
■ PSC



**4-yr CAGR**  
19%

22%

30%

14%

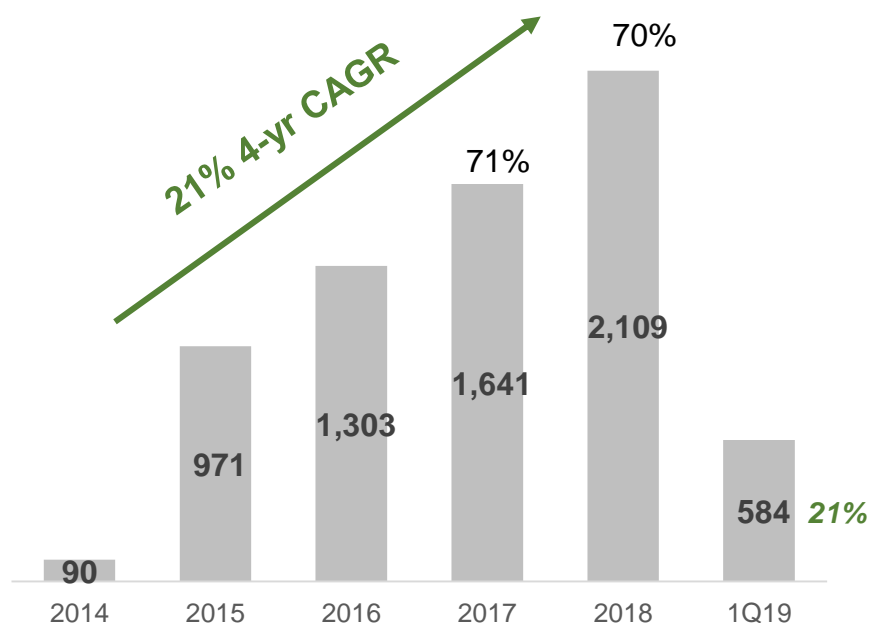
38%

37%

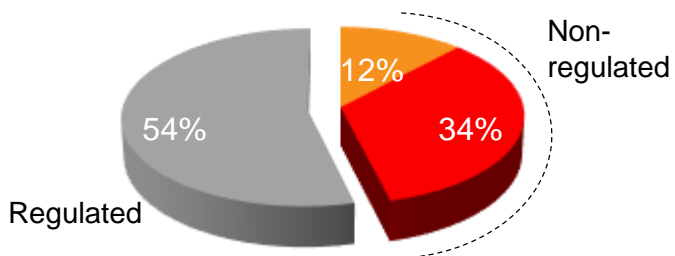
42%

36%

**EBITDA\*\***  
(In PHP M)



**1Q19 BREAKDOWN**

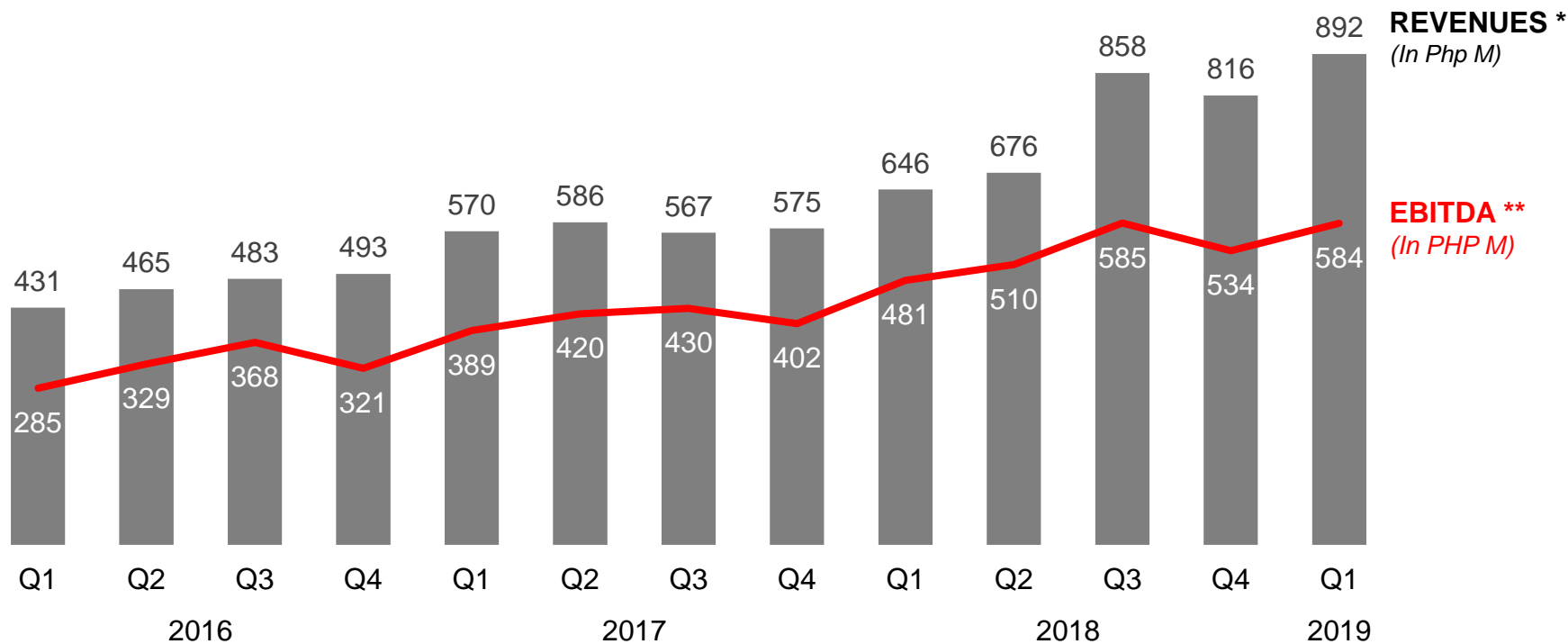


<b>PASSENGER SERVICE CHARGE (PSC)</b>	1 <sup>st</sup> Step up: effected June 2015 <i>Domestic: from P200-P300</i> <i>International: from P550-P750</i> 2 <sup>nd</sup> Step up: effected July 2018 <i>Domestic: maintained at P300</i> <i>International: from P750-P850</i>
<b>AERO RELATED</b>	Aircraft service charges – fees collected from airlines for the payment for aero bridges, ground handling, fuel, etc.
<b>NON-AERO</b>	Rental revenues from concession tenants such as Duty Free, F&B outlets, and other Retail shops. Also includes advertising, car parking and other rental revenues

\* Excludes airport merchandising revenue of P85M

\*\* Computed as operating income + depreciation and amortization expense

# HEALTHY REVENUE AND EBITDA GENERATION

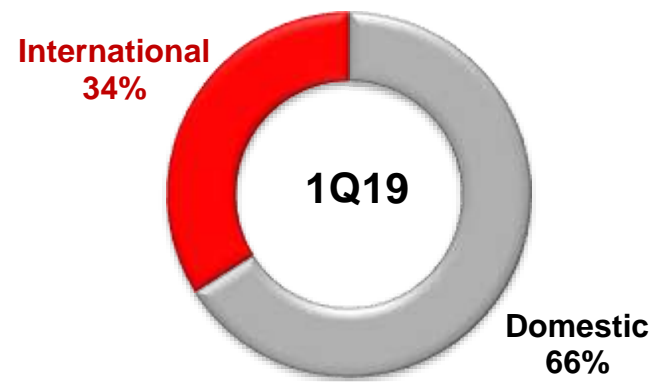
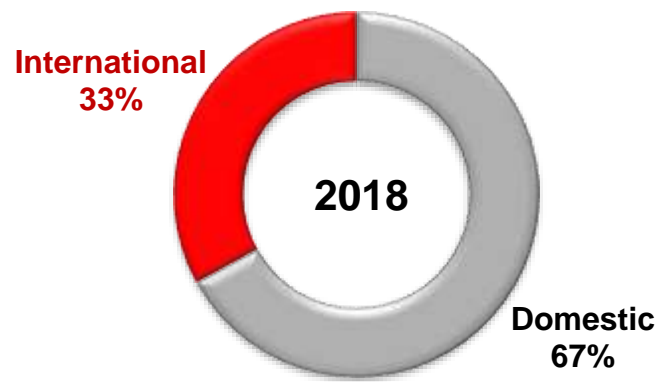


\* Excludes airport merchandising revenues 1Q19 of P85M

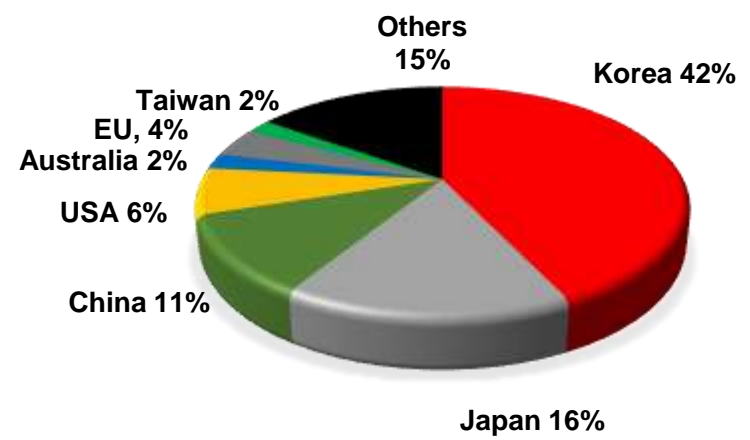
\*\* Computed as Operating income + depreciation and amortization expense

# 2 GROWING PASSENGER MIX

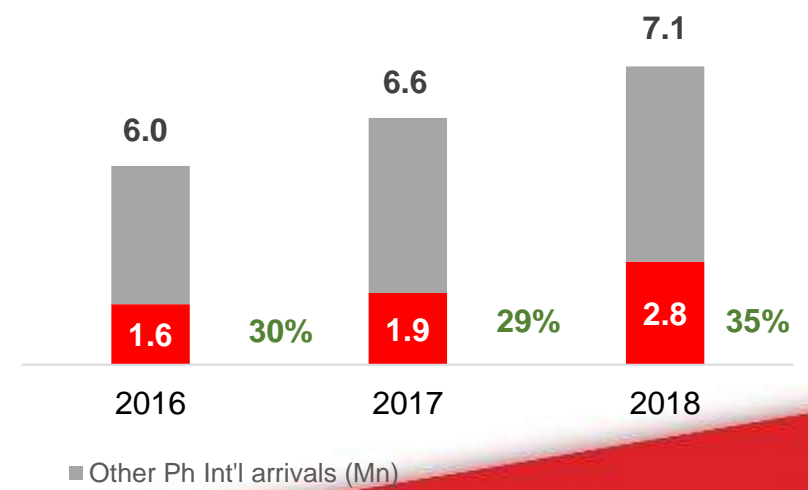
## PASSENGER MIX



## BREAKDOWN OF INT'L TOURISTS 2018

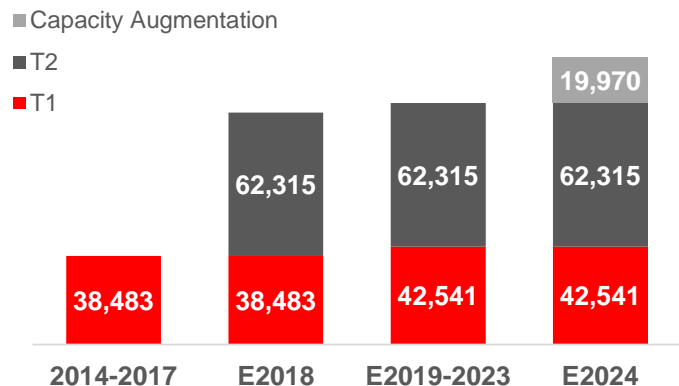


## % CEBU TO TOTAL PH INT'L ARRIVALS

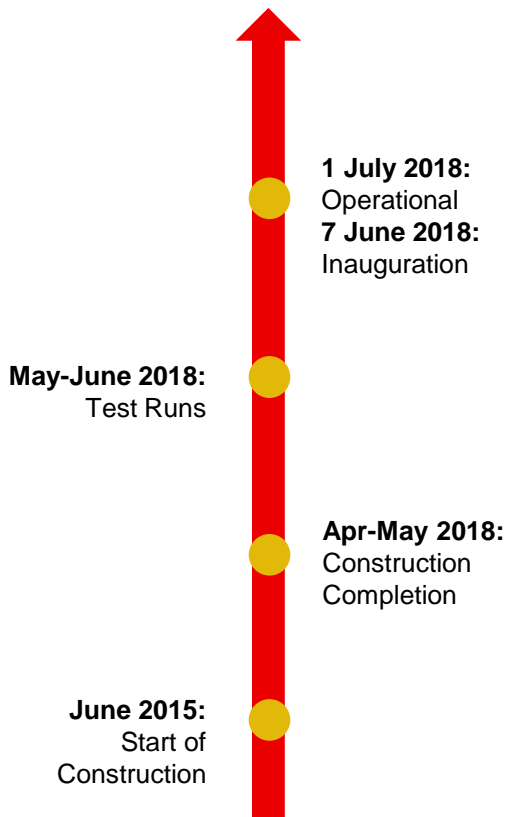
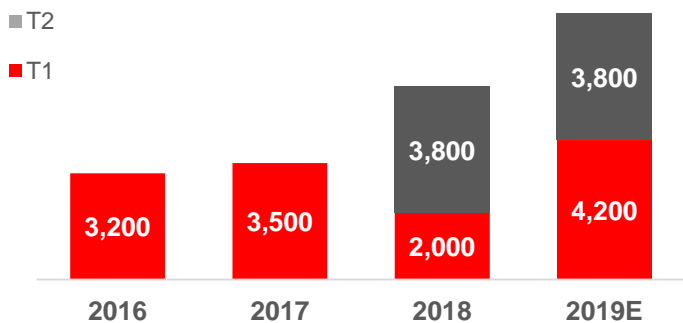


# INCREASING CAPACITY FOR GROWTH

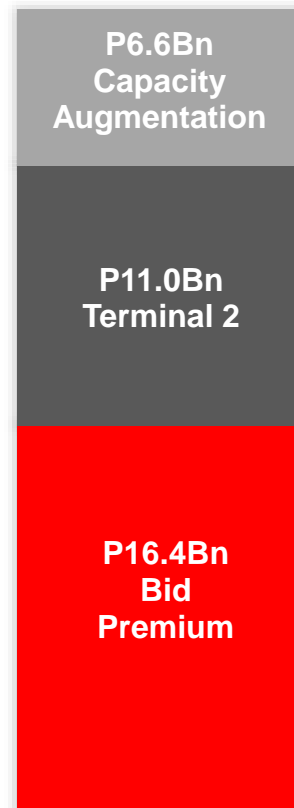
**TOTAL TERMINAL AREA (in sqms)**



**RETAIL GLA (in sqms)**



**TOTAL PROJECT COST P34.0BN**



# TRANSPORT INFRASTRUCTURE

## 3 Integrated Transport Exchange Business Segment



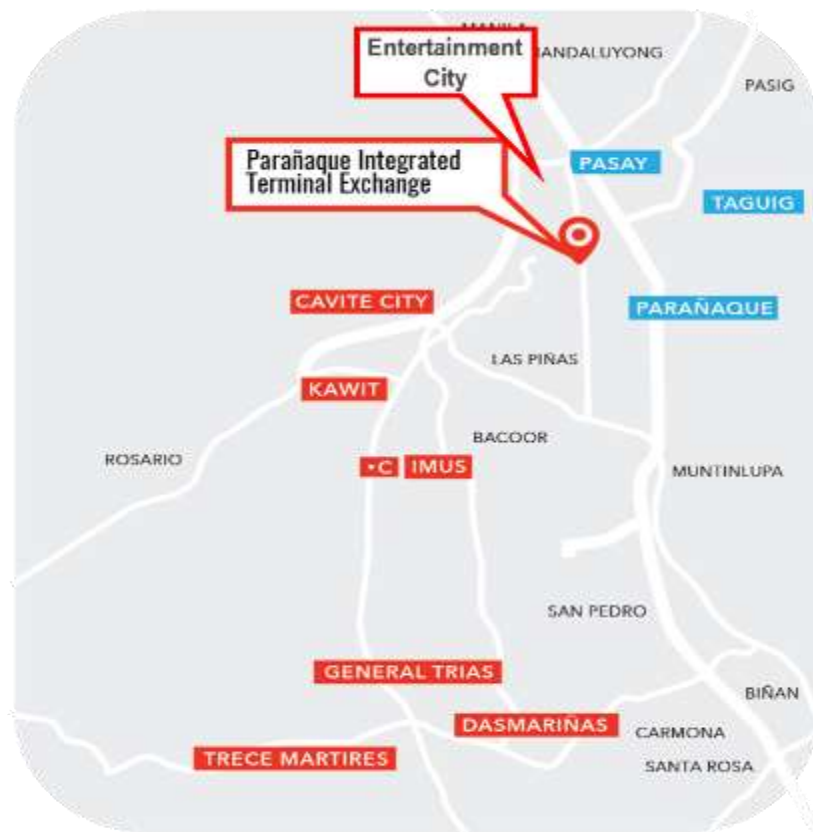
# PREMIER LANDPORT IN THE PHILIPPINES

<b>Owner</b>	<b>MWM Terminals (Megawide-Waltermart)</b>
<b>Location</b>	Manila-Cavite Expressway, Paranaque City
<b>Project Size</b>	4.59 Hectares
<b>Agreement</b>	Build-Transfer-Operate for 35 years
<b>Project Cost</b>	Php 5.6 B
<b>Opening Date</b>	Nov 4, 2018

- ❑ **Terminal area:** 1,000 buses/200k passengers
- ❑ **Office:** 4 Towers, 18K GLA each
- ❑ **Retail:** 12K GLA

Major Sources	% pax <sup>1</sup>	% buses <sup>2</sup>
Cavite City	37%	15%
Dasmariñas	9%	8%
Imus	8%	2%
General Trias	5%	2%
Kawit	5%	0%
Trece Martires	5%	9%

Major Destinations	% pax <sup>1</sup>	% buses <sup>2</sup>
Pasay	28%	19%
Taguig	28%	0%
Paranaque	10%	26%

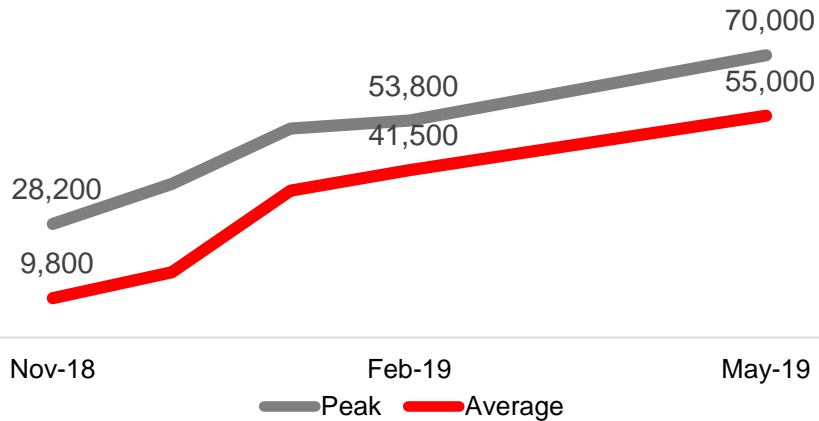


## OTHER NEARBY CONNECTIONS

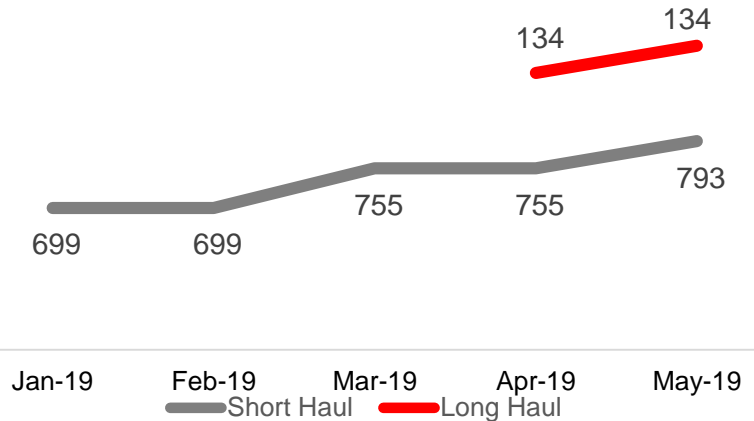
- Mall of Asia Ferry Terminal (North)
- LRT-1 Asia World Station (North Avenue Station to Dr. Santos Station)
- MRT-3 (Edsa Taft Station to LRT-1 Baclaran Station)

# 3 CAPACITY BUILDING UP

## PASSENGER FOOT TRAFFIC



## DAILY BUS TRIPS



## INTER-MODAL TRANSPORT OPTIONS & DESTINATIONS

### SHORT HAUL

- Provincial bus
- PUJs/Taxi
- Mini/City Bus
- UVs
- P2P
- Ride Sharing
- Future LRT Connection

### LONG HAUL DESTINATIONS

- Bicol
- Quezon



# 3 INITIAL REVENUE CONTRIBUTION

## OFFICE (72K sqms, 100% pre-leased)\*

**Tower 3**  
T/O Date:  
Mar 2019  
Pre-leased  
POGO

**Tower 4**  
T/O Date:  
Mar 2019  
Pre-leased  
POGO

**Tower 1**  
T/O Date: May 2019  
Pre-leased  
Fintech

**Tower 2**  
T/O Date: May 2019  
Pre-Leased  
POGO

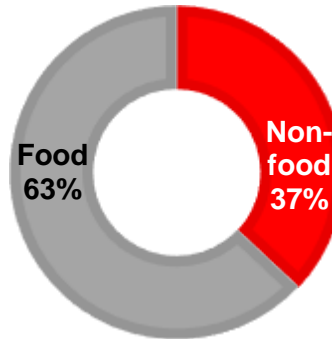


## RETAIL (12K sqms, 51% leased)\*

### OPERATIONAL



### PER CATEGORY

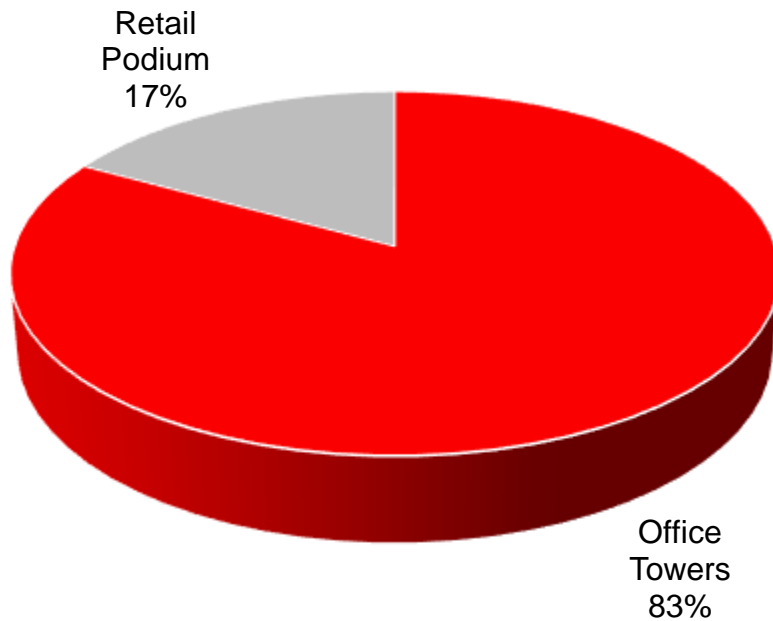


### SOON TO OPEN:

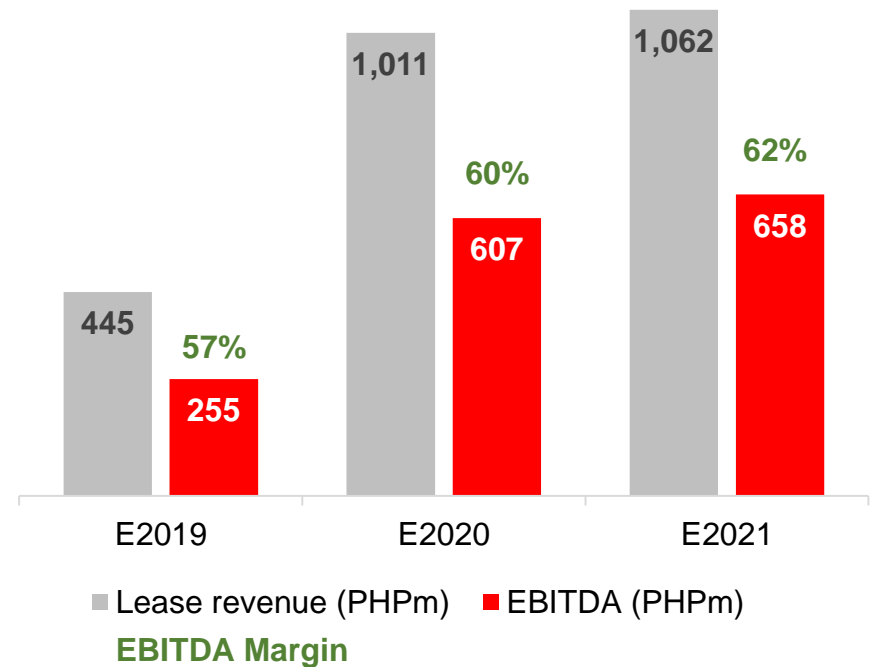


# STABLE SOURCE AND RETURNS

## LEASING REVENUE BREAKDOWN



## ESTIMATED EARNINGS



# BUSINESS UPDATES



# CLARK INTERNATIONAL AIRPORT (Hybrid PPP)



## ENGINEERING PROCUREMENT & CONSTRUCTION

- Construction of new building terminal to accommodate 8 mppa: 53% completion
- Contract Cost: P9.36 Billion
- 50-50 JV with GMR
- Hybrid PPP Structure: Build-and-Transfer (BT)
- Construction Period: May 2018 – May 2020
- Payment Terms based on three milestones, upon completion of:
  1. the shell of the new building terminal
  2. the landside facilities
  3. the remaining balance of work

## OPERATIONS AND MAINTENANCE (O&M)

November 9, 2018 Bidding

### Bought bid documents:

- Megawide-GMR
- Metro Pacific Investments Corp.
- Filinvest Development Corp.
- San Miguel Holdings Corp.
- Prime Asset Ventures, Inc.
- Central Luzon Infrastructure Consultancy, Inc. consortium;
- GVK Airport Developers Ltd.
- Groupe ADP.

### Participated:

- **FilinvestNorth Luzon Airport Consortium:** Filinvest Development Corp., Gokongweiled JG Summit Holdings, Inc., Philippine Airport Ground Support Solutions, Inc., and Changi Airport Philippines.
- **X-Droid Consortium:** Angkasa Pura II, Globalport 900, Inc., Mazy's Capital, Inc. and Desco, Inc. and Philippines AirAsia, Inc.

# MCIA EXPANSION PROJECT (Unsolicited Proposal)



## MEGAWIDE-GMR PROPOSAL

### Three Main Phases:

- **Phase 1: Takeover airside facility and subsequently undertake the following:**
  - rehabilitation of the existing runway and taxiways
  - construction of an additional full length parallel taxiway
  - development of additional rapid exit taxiways and runway holding positions
- **Phase 2: Construct second parallel and independent runway**
- **Phase 3: Build Terminal 3**

## KEY HIGHLIGHTS

- **Project Cost** P208 billion (US\$4 billion)
- **Submitted:** 07 June 2017
- **Original Proponent Status**
- **Awaiting NEDA approval**

## PROPERTY DEV'T OPPORTUNITY

**4.5 Hectares land as part of the existing concession, ripe for development for mixed-use concept**

# NAIA REHABILITATION PROJECT (Unsolicited Proposal)



## MEGAWIDE-GMR PROPOSAL

- Improve airside capacity
- Implement terminal improvements
- Introduce key performance measures
- Build future capacity
  - 3<sup>rd</sup> Runway                      Not viable
  - Passenger Capacity          72mppa (in 4 years)
  - Aircraft movement/hr        40-60 ATMs

## KEY HIGHLIGHTS

- **Project Cost**                      P150 Bn (~US\$3 Bn)
- **Concession Period**              18 years
- **Technical Partner**                Mitre Corporation
- **For Swiss Challenge**

# PNR EAST WEST RAIL PROJECT (Unsolicited Proposal)



STATIONS	TYPE	CONNECTION
Lerma	Elevated	LRT-1, LRT-2
UST	Elevated	
Antipolo	Elevated	PNR
Welcome Rotonda	Elevated	
Banawe	Elevated	
G. Araneta	Elevated	
Roces	Elevated	
Timog	Elevated	
EDSA	Underground	
Quezon Memorial	Underground	MRT-3
University Avenue	Underground	MRT-7

## MEGAWIDE-GMR PROPOSAL

- **Undertake East West Transit Rail Project: 9.7 km railway line within Metro Manila**
- **Subdivided into two components:**
  - Build-Transfer (BT) for the construction, civil works and electromechanical systems; and
  - Build-Operate-Transfer (BOT) for the operations & management (O&M) for 30 years

## KEY HIGHLIGHTS

- October 2015: Consortium of East West Rail Corporation (EWRC) and Alloy MTD (Alloy) submitted unsolicited proposal
- March 27, 2017: Megawide entered into an Investment Agreement with EWRTC to acquire 60% stake in the consortium
- **Project Cost:** P50 billion (~US\$1 billion)
- **Original Proponent Status**
- **Awaiting agency/government approvals**

# DIVIDEND HISTORY

Record Date	Type	Amount	Date of Payment
October 14, 2011	Common Shares	P257,100,001.00	November 10, 2011
July 20, 2012	Cash	P150,024,528.20	August 15, 2012
July 19, 2013	Stock	P380,636,801.00	August 14, 2013
October 22, 2014	Stock	P750,000,000.00	November 17, 2014
February 27, 2015	Preferred Shares	P70,250,000.00	March 3, 2015
May 8, 2015	Preferred Shares	P70,250,000.00	June 3, 2015
August 6, 2015	Preferred Shares	P70,250,000.00	September 3, 2015
November 6, 2015	Preferred Shares	P70,250,000.00	December 3, 2015
February 23, 2016	Preferred Shares	P70,250,000.00	March 3, 2016
May 10, 2016	Preferred Shares	P70,250,000.00	June 3, 2016
August 9, 2016	Preferred Shares	P70,250,000.00	September 3, 2016
November 8, 2016	Preferred Shares	P70,250,000.00	December 3, 2016
March 1, 2017	Preferred Shares	P70,250,000.00	March 3, 2017
May 10, 2017	Preferred Shares	P70,250,000.00	June 3, 2017
August 9, 2017	Preferred Shares	P70,250,000.00	September 3, 2017
November 8, 2017	Preferred Shares	P70,250,000.00	December 3, 2017
December 26, 2017	Common Shares	P106,928,874.85	December 29, 2017
February 15, 2018	Preferred Shares	P70,250,000.00	March 3, 2018
May 18, 2018	Preferred Shares	P70,250,000.00	June 3, 2018
August 16, 2018	Preferred Shares	P70,250,000.00	September 3, 2018
October 15, 2018	Common Shares	P256,629,930.00	November 12, 2018
November 16, 2018	Preferred Shares	P70,250,000.00	December 3, 2018

# BUSINESS CATALYSTS

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The continued stability of the Philippine economy, coupled with the Duterte Administration's Build, Build, Build program, will further give Megawide a foundation for future growth.



**Increase In  
Government  
Infrastructure  
Spending**



**\$30Bn OFW  
Remittance and  
4.65Mn Housing  
Backlog**



**BPO Sector's  
continued growth;  
POGO opportunities  
Demand for Office  
Building contracts**



<b>Company Name</b>	Megawide Construction Corporation
<b>Office Address</b>	20 N. Domingo St., Brgy. Valencia, Quezon City
<b>Telephone Numbers</b>	(02) 655-1111
<b>Website</b>	<a href="http://www.megawide.com.ph">www.megawide.com.ph</a>
<b>Email Address</b>	<a href="mailto:investorrelations@megawide.com.ph">investorrelations@megawide.com.ph</a> • <a href="https://www.facebook.com/MegawideConstructionCorporationOfficial">fb.com/MegawideConstructionCorporationOfficial</a> • <a href="https://twitter.com/megawidebuilds">twitter.com/megawidebuilds</a>