



Engineering A First-world Philippines

FINANCIAL AND OPERATING HIGHLIGHTS

First Half 2019



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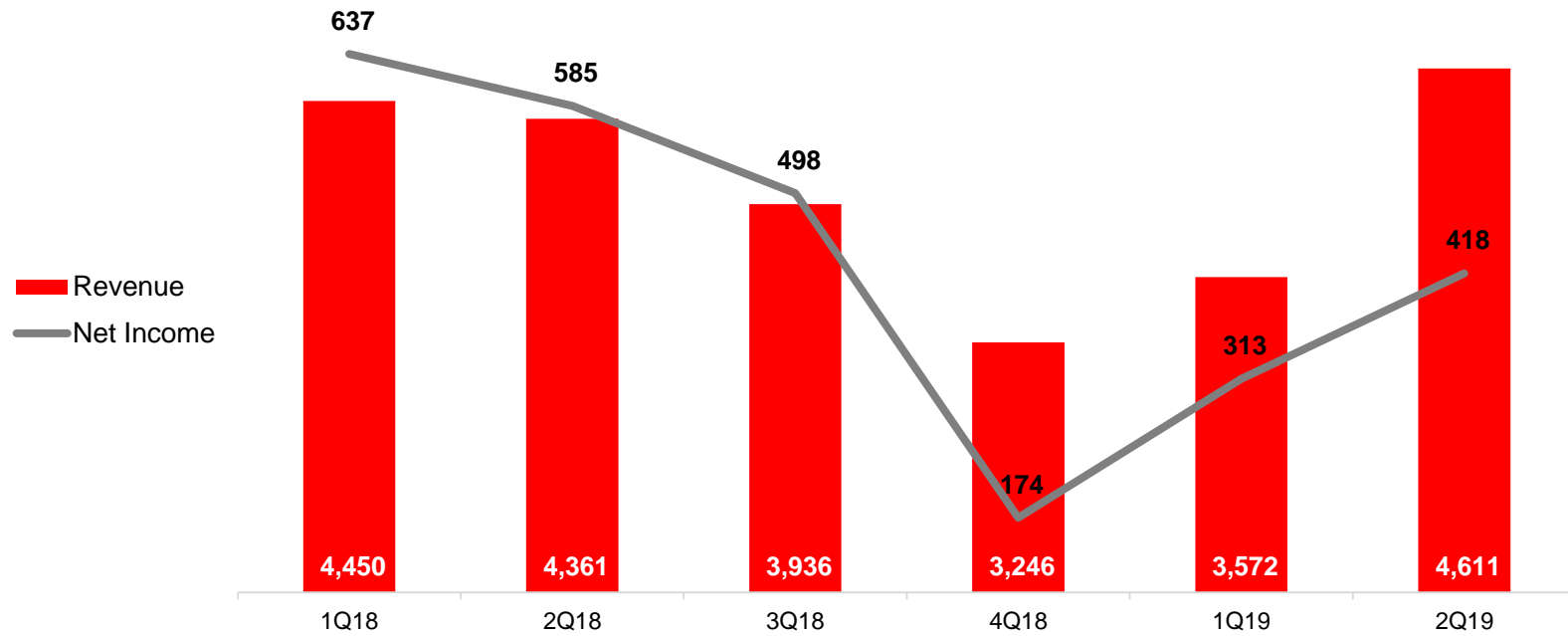
1H2019 CONSOLIDATED INCOME STATEMENT

In PhP M	2Q 2019	1Q 2019*	QoQ %	1H 2019	1H 2018	YoY%
Total Revenues	4,611	3,572	29%	8,184	8,810	-7%
Construction	3,616	2,568	41%	6,184	7,363	-16%
Airport Operations	897	899	0%	1,796	1,322	36%
Airport Merchandising	73	85	-14%	158	125	27%
Landport Operations	25	20	27%	45	-	100%
Direct Costs	3,518	2,577	47%	6,095	6,479	-6%
Construction	3,092	2,172	42%	5,264	6,203	-15%
Airport Operations	387	367	6%	754	245	208%
Airport Merchandising	18	22	-20%	40	31	28%
Landport Operations	21	16	32%	37	-	100%
Gross Profit	1,094	995	-10%	2,089	2,331	-10%
Other Operating Expenses	373	257	45%	630	469	34%
Operating Profit	720	738	-2%	1,459	1,862	-22%
Net Other Income (Charges)	-224	-269	-17%	-493	-358	38%
Profit before tax	496	469	6%	965	1,503	-36%
Tax Expense	78	156	-50%	234	283	17%
Income before Non Controlling Interest	418	313	34%	731	1,220	-40%
Non-Controlling Interest	90	55	63%	145	313	-54%
3 NIAT Attributable to MWIDE Equity Holders	328	258	27%	586	906	-35%

*Based on 1Q19 adjusted balance

FINANCIAL HIGHLIGHTS

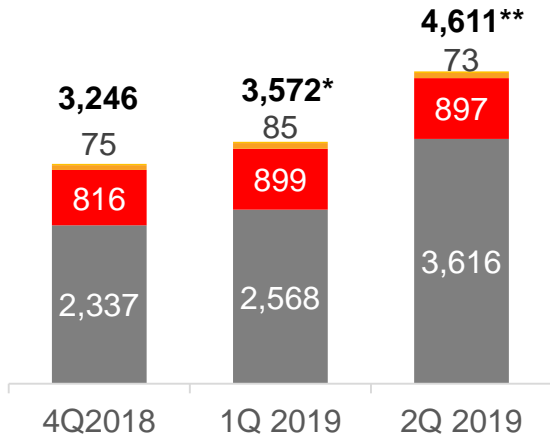
QUARTERLY PERFORMANCE



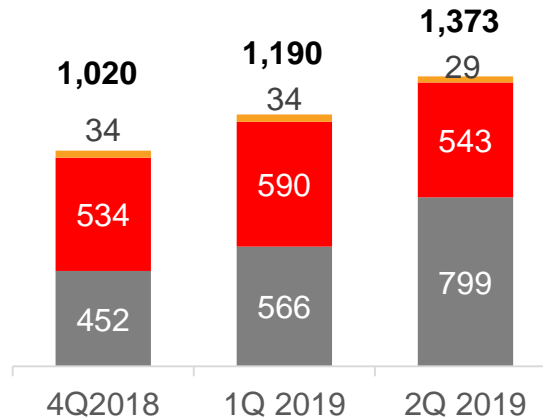
FINANCIAL HIGHLIGHTS

PERFORMANCE

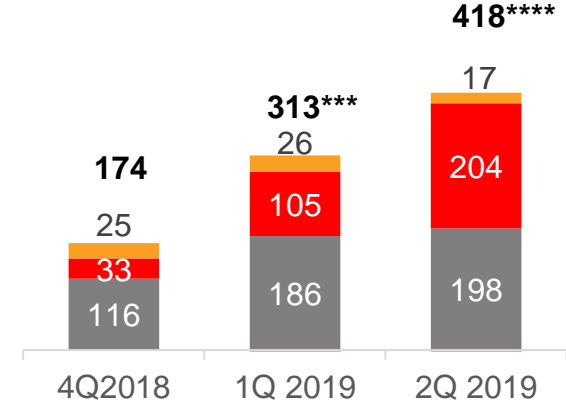
REVENUE (PhP M)



EBITDA (PhP M)

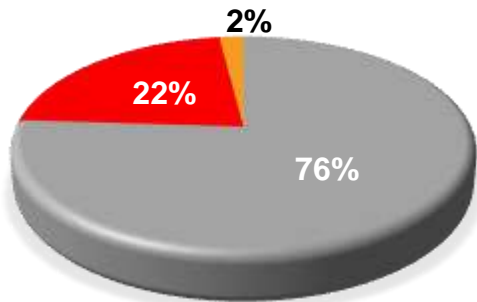


NET INCOME (PhP M)

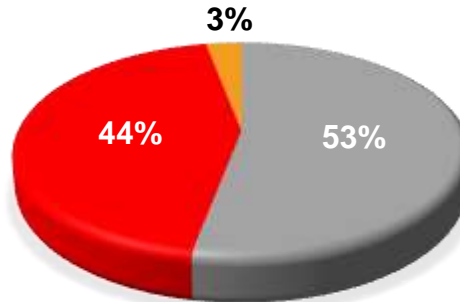


1H2019 BREAKDOWN

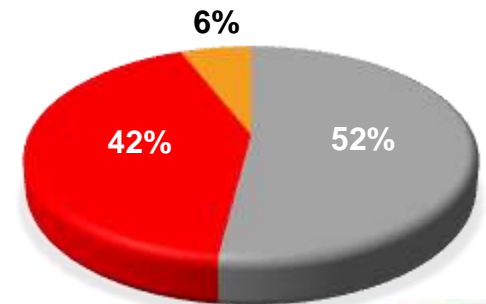
REVENUE



EBITDA



NET INCOME



■ Construction ■ Airport ■ Merchandising

*Includes 20M revenue from Landport operation
**Includes 25M revenue from Landport operation

***Includes 3M net loss from Landport operation
****Includes 1M net loss from Landport operation

MARGIN PERFORMANCE

In PhP M	1H 2019	1H 2018	FY 2018	FY 2017	FY 2016
Gross Profit Margin	26%	26%	27%	24%	22%
Construction	15%	16%	15%	16%	15%
Airport Operations	58%	86%	75%	82%	81%
Airport Merchandising	75%	75%	76%	72%	-
EBITDA Margin	31%	27%	29%	23%	20%
Construction***	22%	18%	19%	16%	15%
Airport Operations*	63%	75%	70%	71%	70%
Airport Merchandising	40%	38%	43%	43%	-
Net Income Margin	9%	14%	12%	12%	11%
Construction	6%	6%	7%	7%	6%
Airport Operations**	17%	56%	31%	49%	48%
Airport Merchandising	27%	29%	34%	29%	-

*Computed as operating income + depreciation and amortization expense

** Due to the impact of depreciation and amortization and financing charges of Airport operations

***Computed as operating income + depreciation + other income

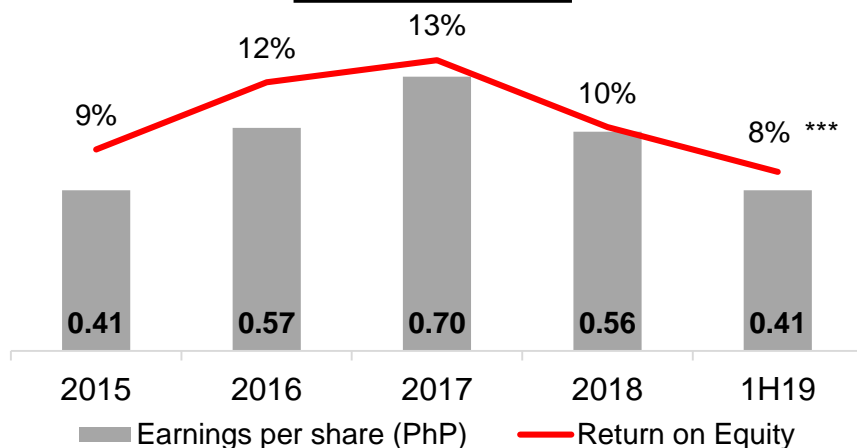
FINANCIAL POSITION

In PhP M	30-Jun-19	31-Dec-18	Movement	% Change
Cash & Financial Assets	5,354	5,761	(407)	-7%
Other Current Assets	21,858	19,029	2,829	15%
Total Current Assets	27,212	24,790	2,421	10%
Concession Assets	28,580	28,289	291	1%
Total Non Current Assets	43,144	41,115	2,029	5%
Total Assets	70,355	65,906	4,450	7%
Current Liabilities	20,332	16,565	3,766	23%
Non Current Liabilities	31,554	31,336	217	1%
Total Liabilities	51,885	47,902	3,984	8%
Equity	18,470	18,004	466	3%

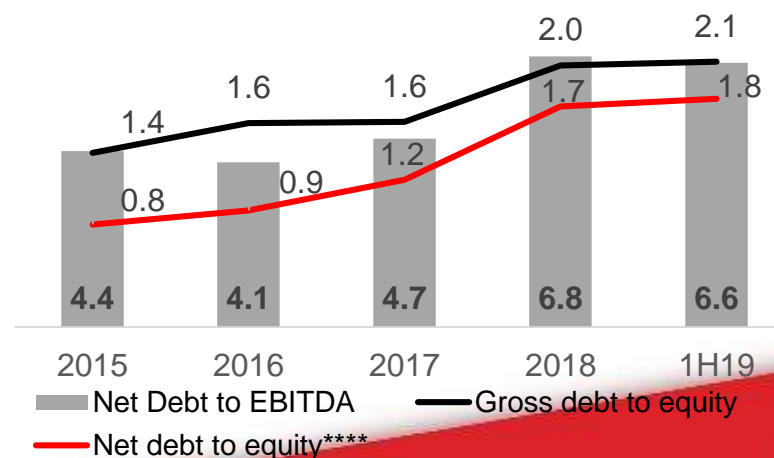
LIQUIDITY AND GEARING RATIOS

In PhP M	As of June 2019			As of December 2018		
	Parent*	GMCAC**	Conso	Parent	GMCAC	Conso
Cash/financial assets	2,932	1,273	5,354	3,615	1,941	5,761
Total Debt	13,988	24,431	39,244	11,655	24,300	36,780
Equity	12,963	9,106	18,470	12,725	8,796	18,004
D-E Ratio	1.08	2.68	2.12	0.92	2.76	2.04
Net D-E Ratio	0.85	2.54	1.83	0.63	2.54	1.72

PROFITABILITY



SOLVENCY



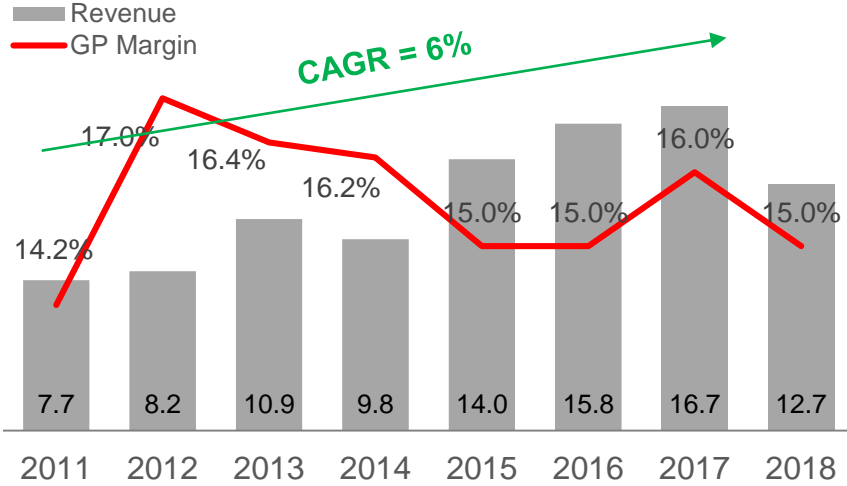
* Gross D-E covenant 2.33X under Parent level *** Annualized T12M
 ** Under project finance **** Net debt: 1H19 - P33.9bn

1 Engineering, Procurement, and Construction (EPC)

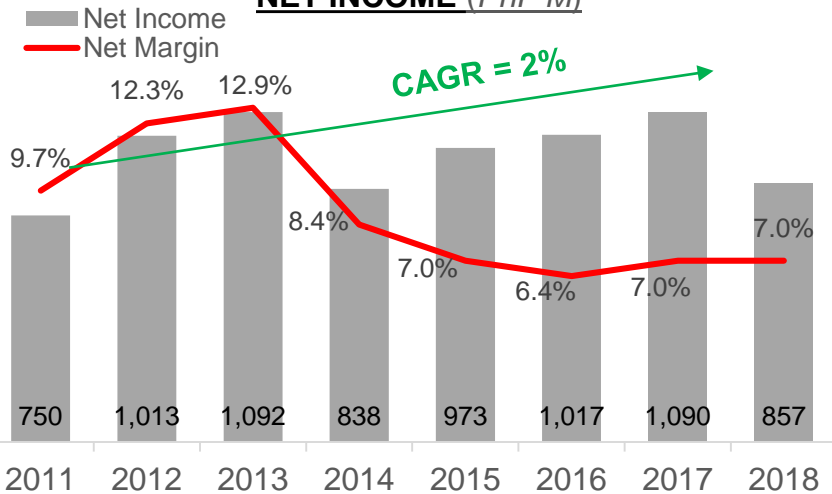


1 RECOVERY ON TRACK

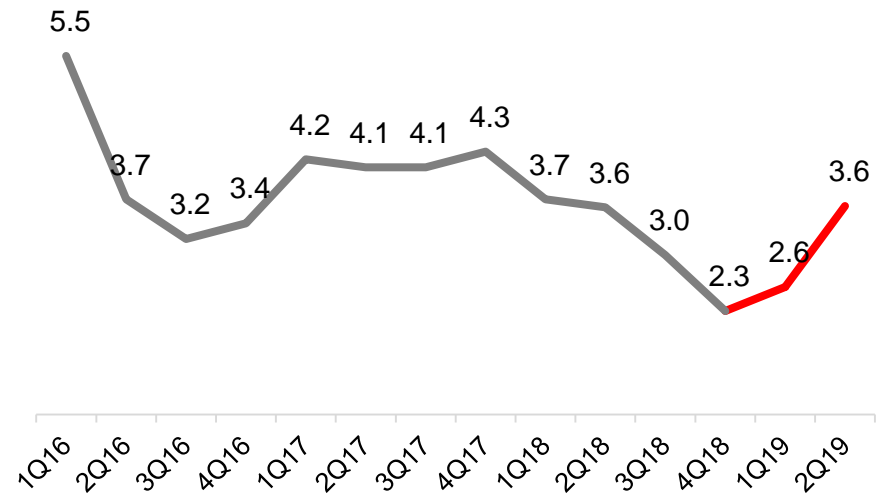
REVENUES (PhP B)



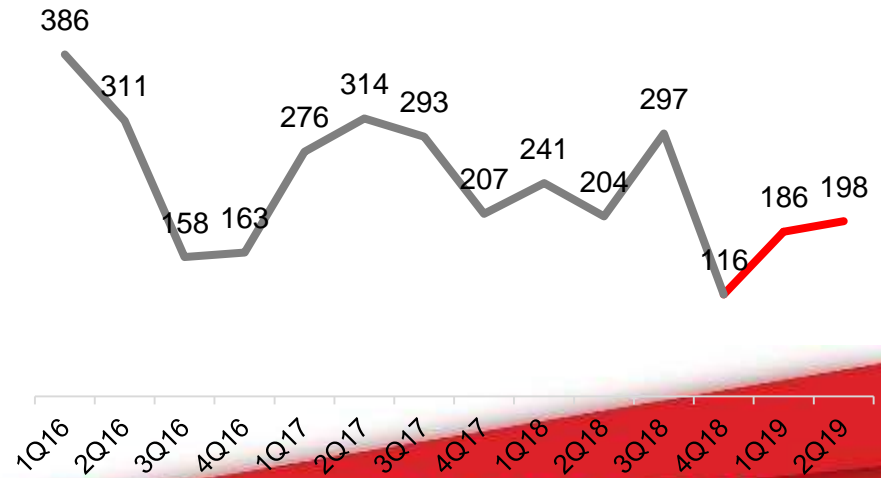
NET INCOME (PhP M)



REVENUE (Php B)



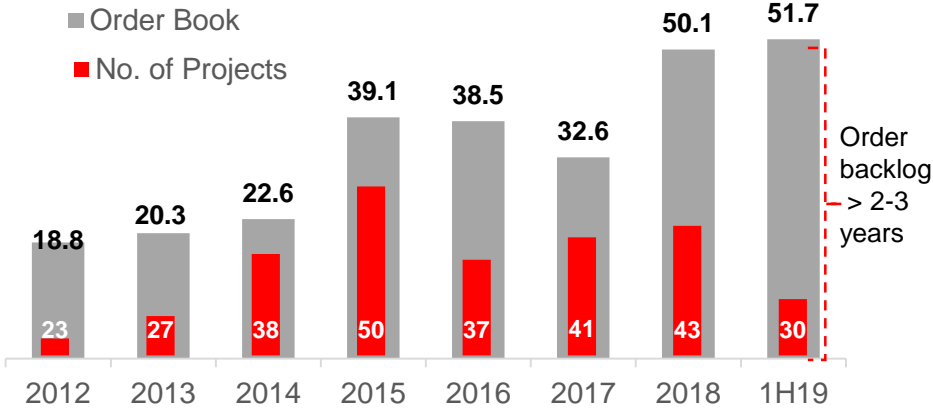
NET INCOME (PhP M)



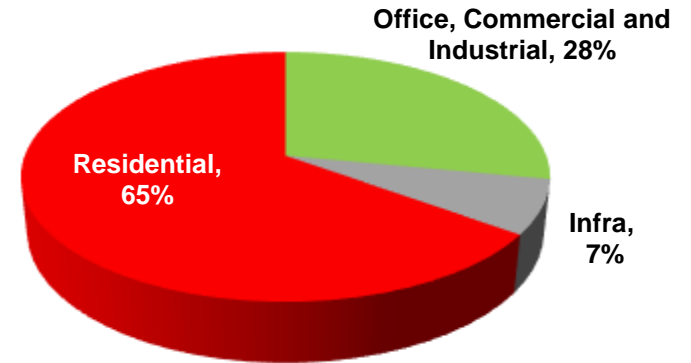
* 2015 Expiration of ITH

HEALTHY NEW CONTRACTS AND ORDER BOOK

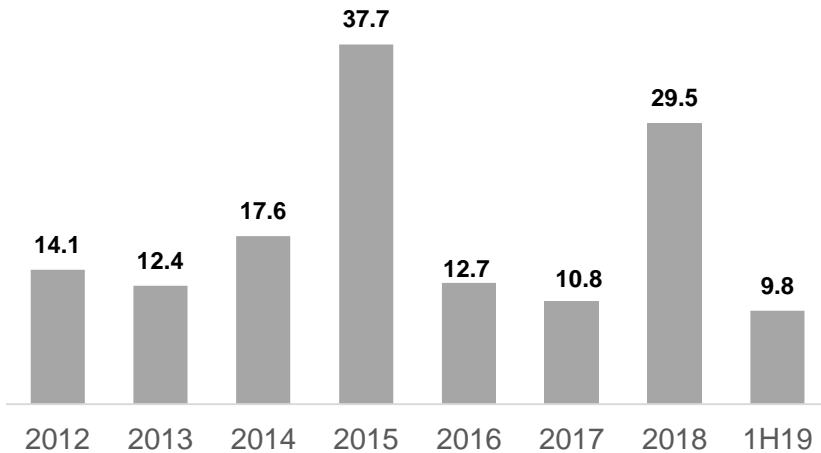
ORDER BOOK (PhP B)



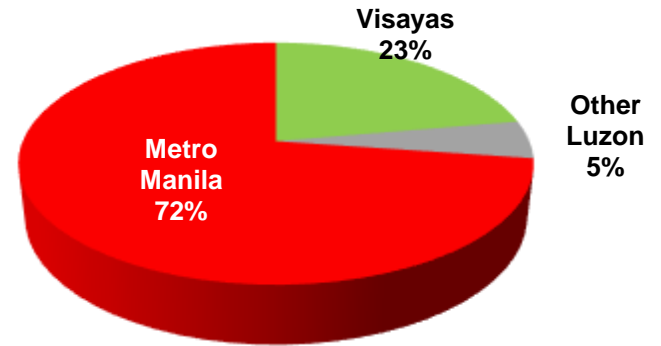
1H 2019 ORDER BOOK (SEGMENT)



NEW CONTRACTS (PhP B)



1H 2019 ORDER BOOK (AREA)



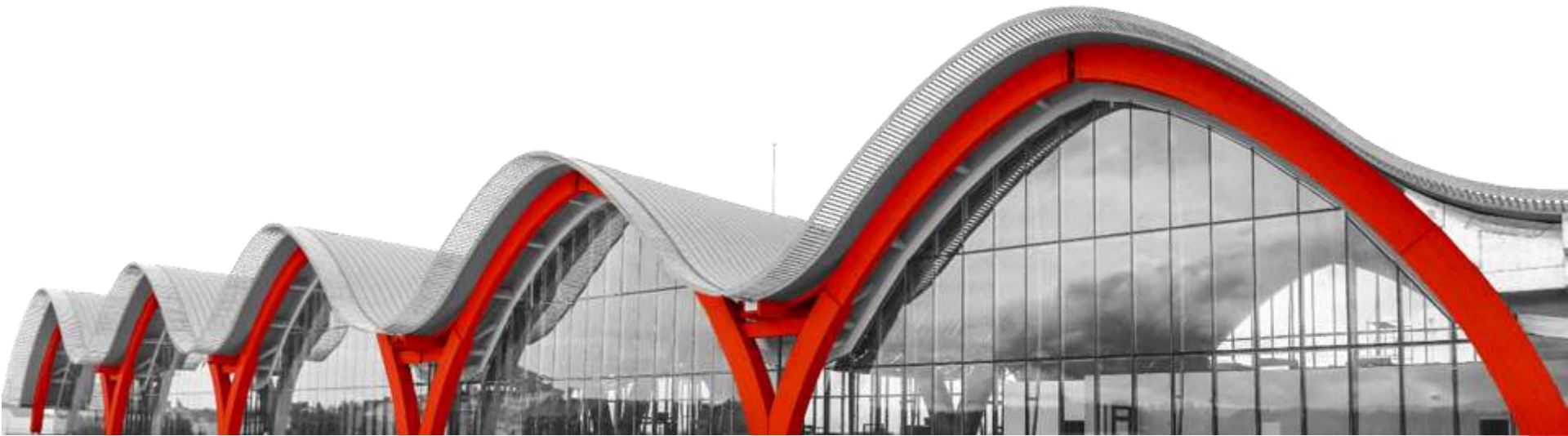
1 SERVING HUGE DEMAND FOR PRE-CAST

CLIENT: Phirst Park Homes Tanza, Cavite



TRANSPORT INFRASTRUCTURE

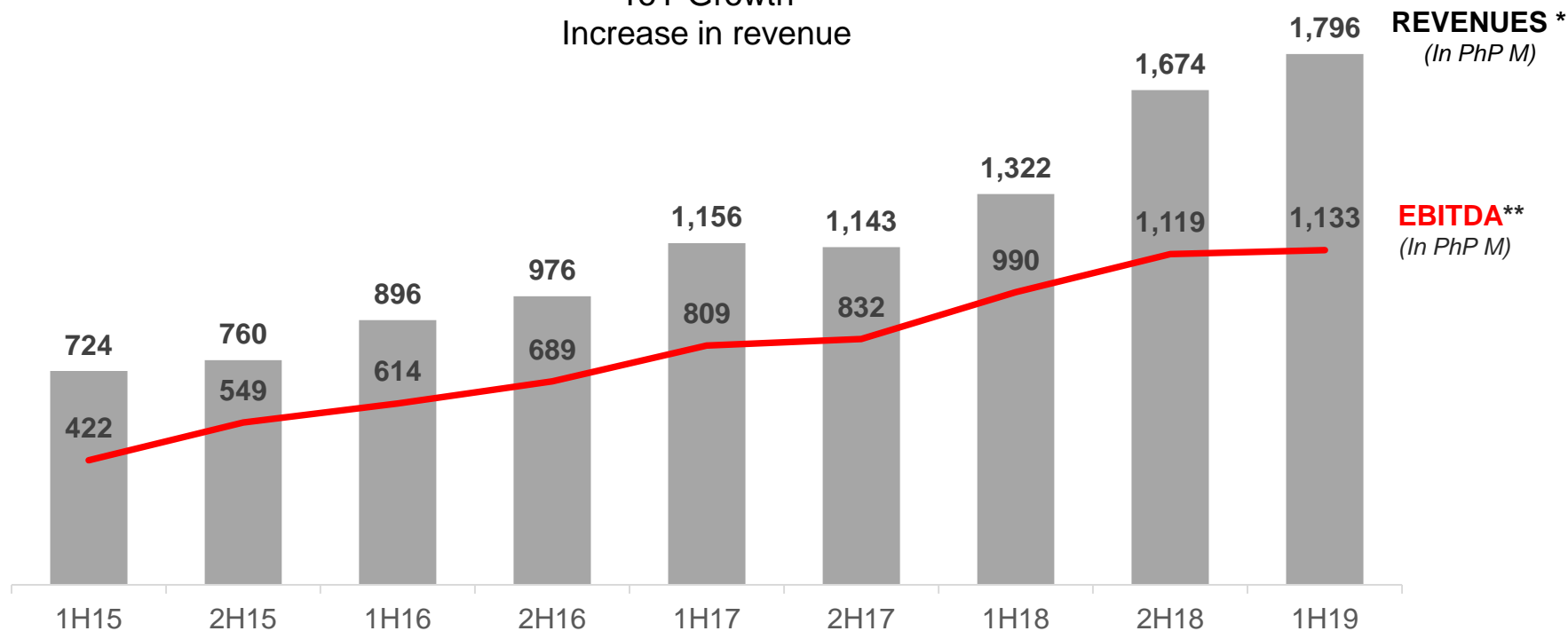
2 Airport Business Segment



ROBUST EARNINGS STREAM

36%

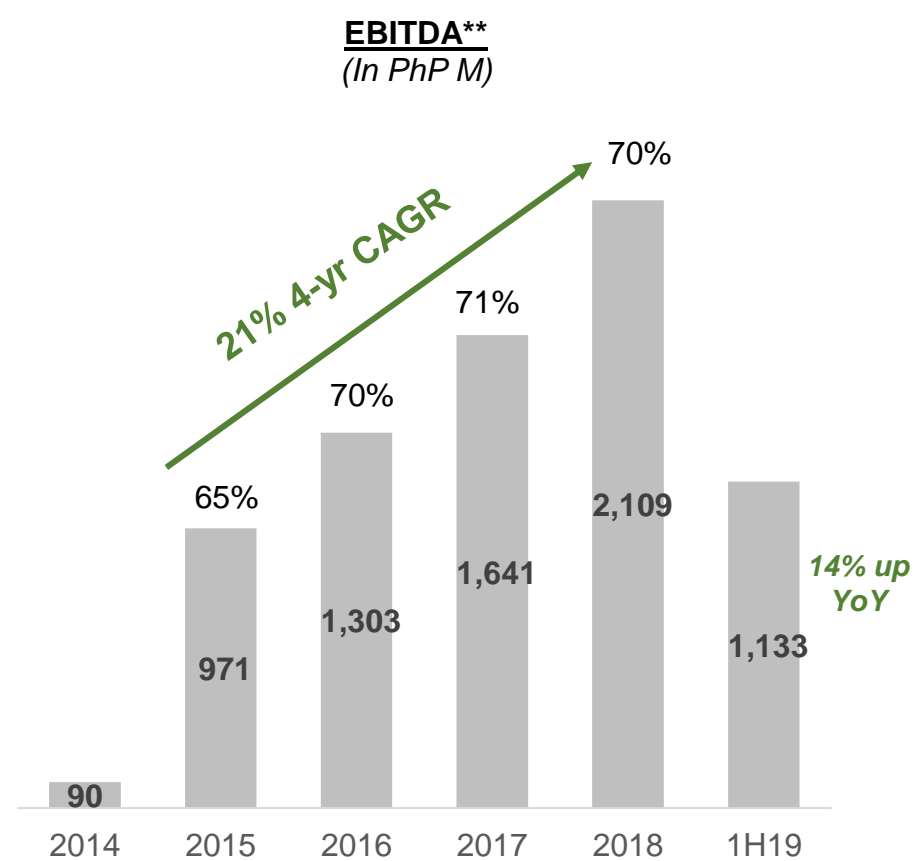
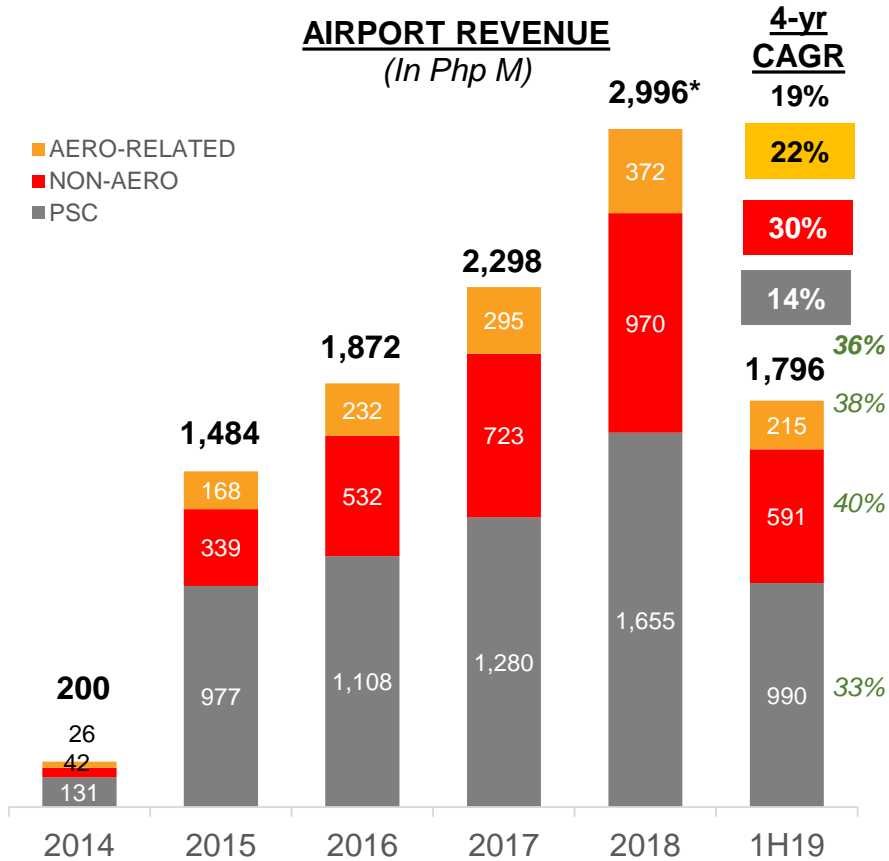
YoY Growth
Increase in revenue



* Excludes airport revenues 1H19 of PhP 158M

** Computed as Operating income + depreciation and amortization expense

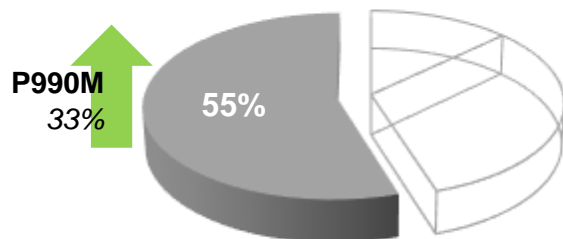
HEALTHY REVENUE AND EBITDA



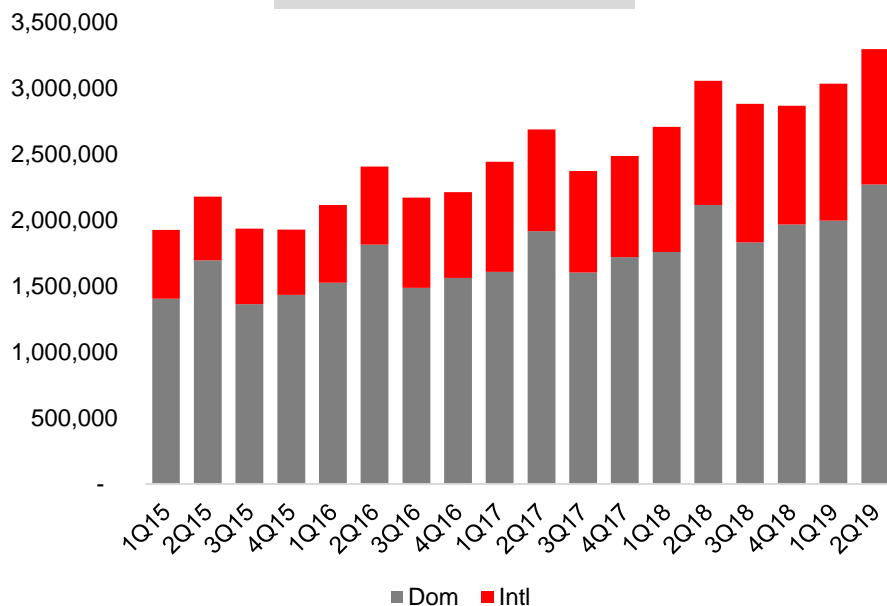
** Computed as operating income + depreciation and amortization expense

PSC: PASSENGER GROWTH SUSTAINED

1H19 BREAKDOWN



PASSENGER TRAFFIC



PASSENGER VOLUME (millions)

	<u>1H19</u>	<u>1H18</u>	<u>% Increase</u>
Domestic	4.29	3.87	11%
International	2.08	1.89	10%
Total	6.37	5.76	10%

28 Domestic
Destinations

22 International
Destinations

PASSENGER SERVICE CHARGE (PSC)

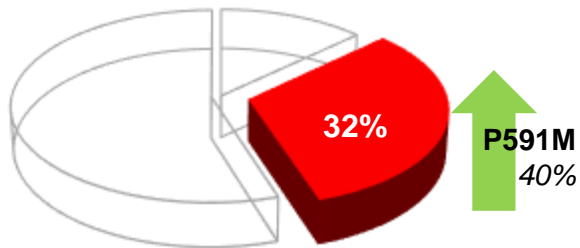
1st Step up: effected June 2015
Domestic: from P200-P300
International: from P550-P750

2nd Step up: effected July 2018
Domestic: maintained at P300
International: from P750-P850

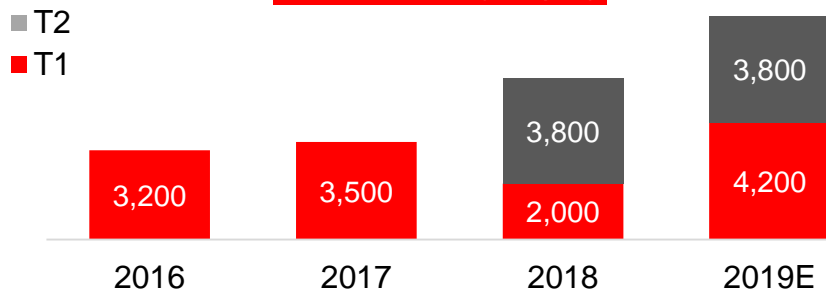
Inflation adjustment: Nov 2019
Domestic: +10%
International: +10%

NON-AERO: EXPANDING SPACE AND OFFERINGS

1H19 BREAKDOWN



RETAIL GLA (in sqms)



NON-AERO

Rental revenues from concession tenants such as F&B and Retail. Also includes advertising, car parking and other rental revenues

NEW SHOPS AT TERMINAL 2

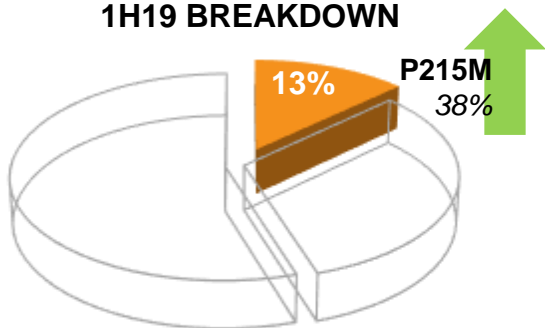


POST-RENOVATION T1 COMMERCIAL SPACE AREA

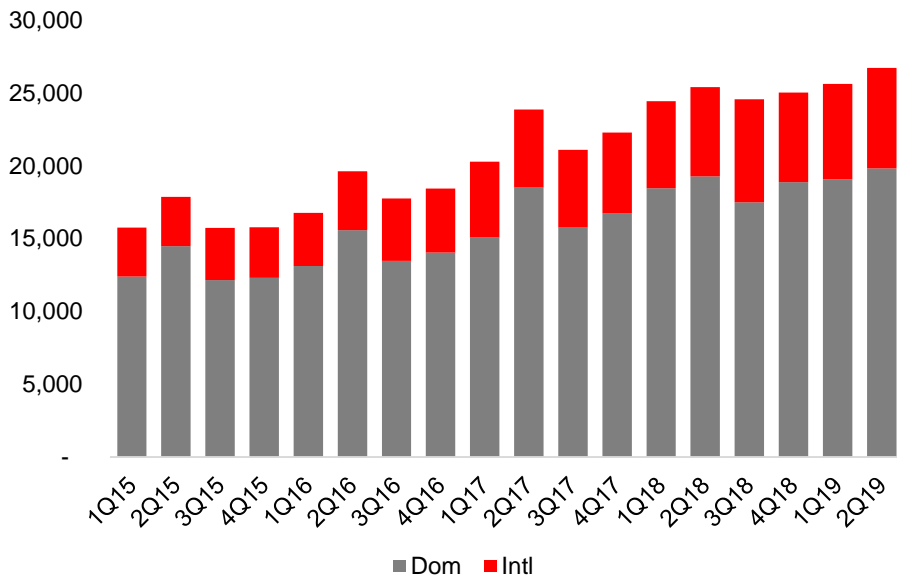


AERO: NEW FLIGHTS, INCREASED FREQUENCIES

1H19 BREAKDOWN



AIR TRAFFIC



AIR TRAFFIC VOLUME (thousands)

	1H19	1H18	% Increase
Domestic	38,888	37,719	3%
International	13,459	12,124	11%
Total	52,347	39,843	5%

Details of new routes/frequency in 2019

Airline	Destination	Start Date	Aircraft/Frequency
INTERNATIONAL			
China Southern	Guangzhou	22-Jan-19	A320/3
Juneyao Airlines	Shanghai	24-Jan-19	A320/3
Philippines AirAsia	Macau	08-Feb-19	A320/7
Philippines AirAsia	Taipei	Feb-Mar-19	A320/add'l 4 flights total 11
Philippine Airlines PR	Nagoya	31-Mar-19	A321/add'l 3 flights total 7
Cebu Pacific Air	Shanghai	15-Apr-19	A320/6
Cathay Pacific	Hong Kong	Apr-19	add'l 2 flights total 14
Xiamen Air	Chengdu	27-Jun-19	B737-800/3
Silk Air	Singapore	Jun-19	Add'l 2 flights total 14
DOMESTIC			
Royal Air Philippines	Manila	20-May-19	BAE/daily
Royal Air Philippines	Davao	20-May-19	BAE/4
Royal Air Philippines	Puerto Princesa	20-May-19	BAE/4
Royal Air Philippines	Cagayan	20-May-19	BAE/3
Royal Air Philippines	Boracay	20-May-19	BAE/3

AERO RELATED

Aircraft service charges – fees from airlines for the payment for aero bridges, ground handling, fuel, etc.

TRANSPORT INFRASTRUCTURE

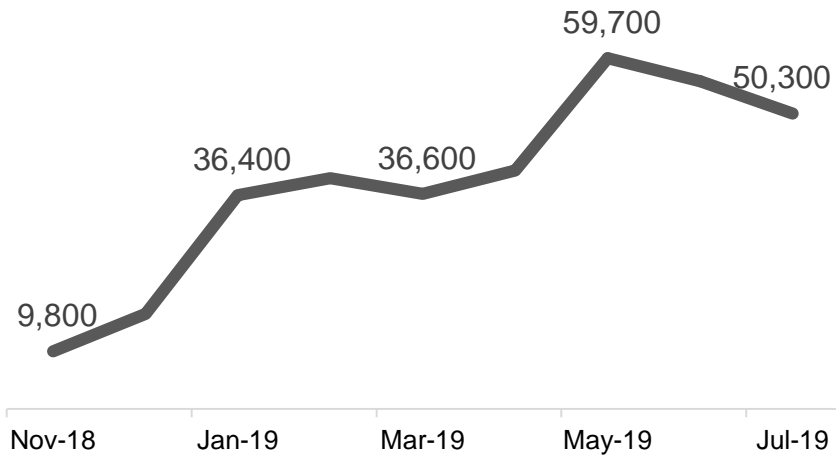
3 Integrated Transport Exchange Business Segment



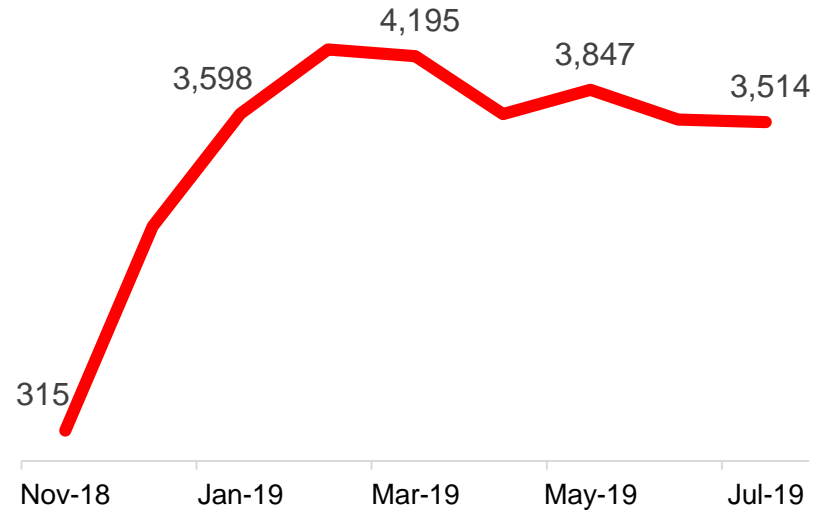
3

INCREASING FOOT TRAFFIC

AVERAGE PASSENGER FOOT TRAFFIC



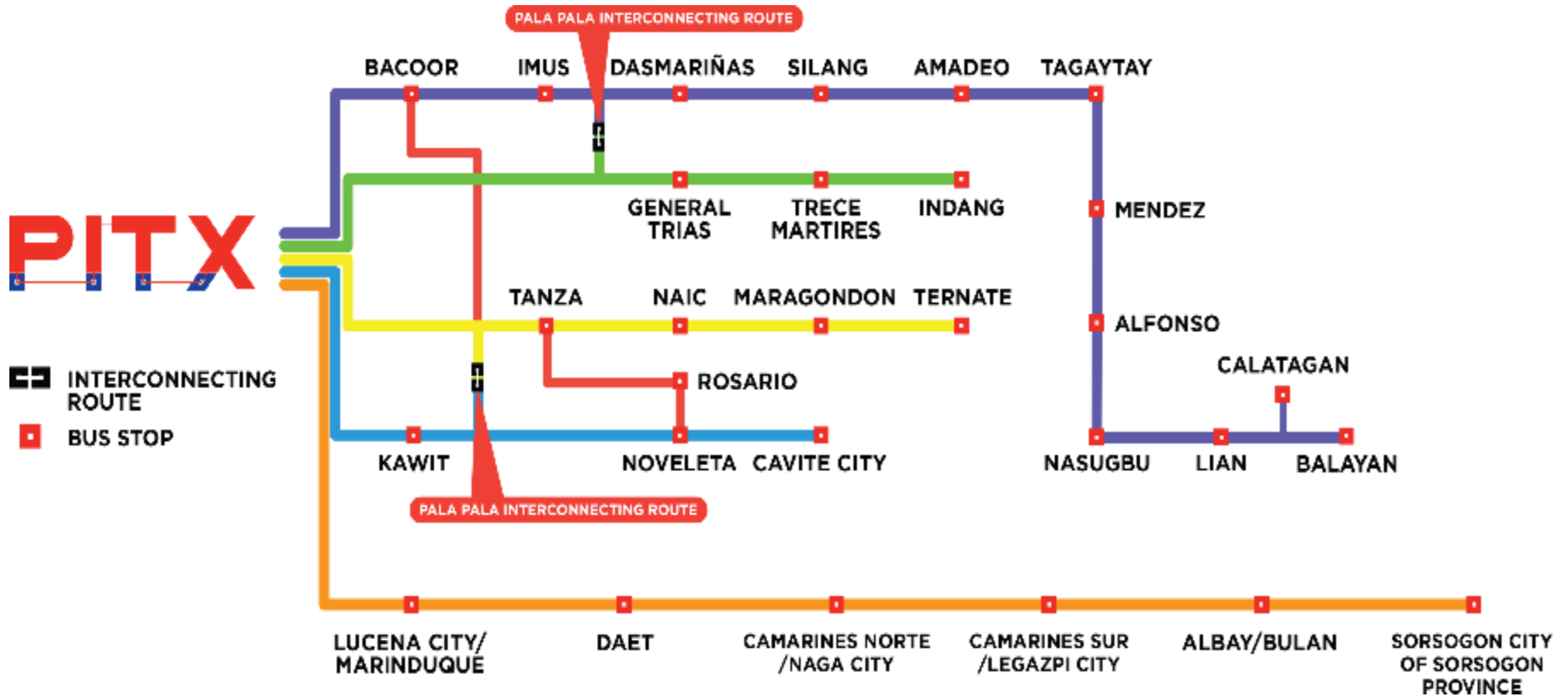
AVERAGE DAILY TRIPS*



*include arrivals and departures

3

EXPANDING CONNECTIVITY



3 INITIAL REVENUE CONTRIBUTION

OFFICE (72K sqms)

Tower 3
Start of operations:
Aug 2019

Tower 4
Start of operations:
Aug 2019

Tower 1
Start of operations:
4Q19

Tower 2
Start of operations:
4Q19



RETAIL (12K sqms)

- 58% leased out (July 2019)
 - 79% F&B
 - 11% Retail
 - 10% Services
- 75% operational (end-2019)

OPERATIONAL

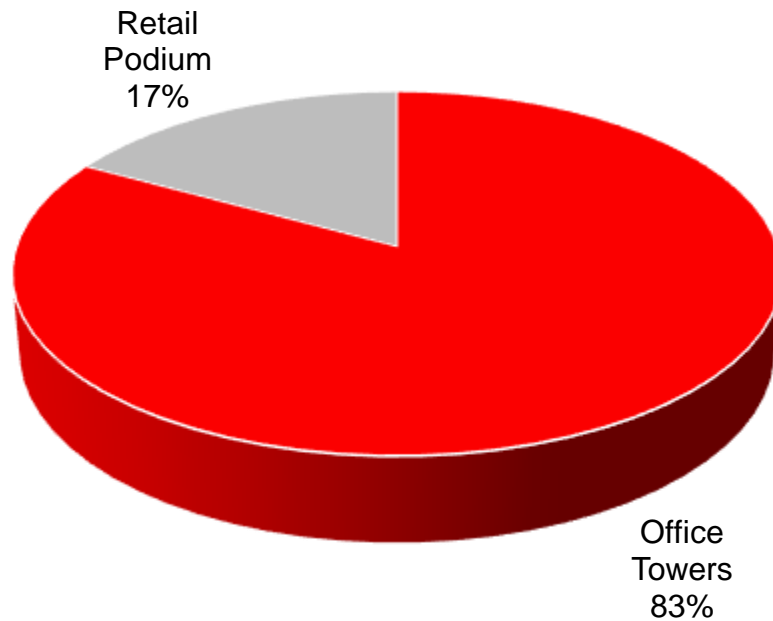


UPCOMING

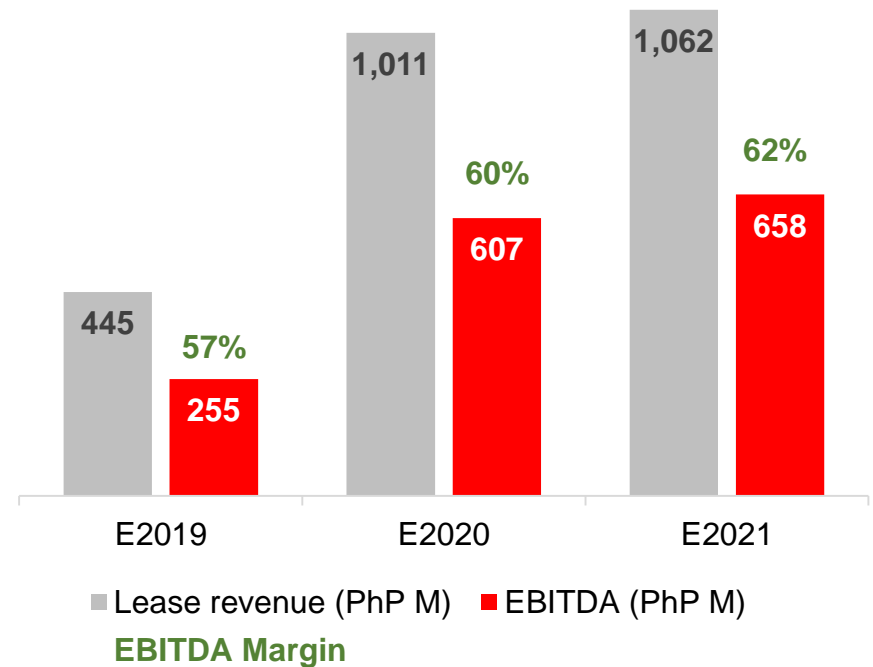


STABLE SOURCE AND RETURNS

LEASING REVENUE BREAKDOWN



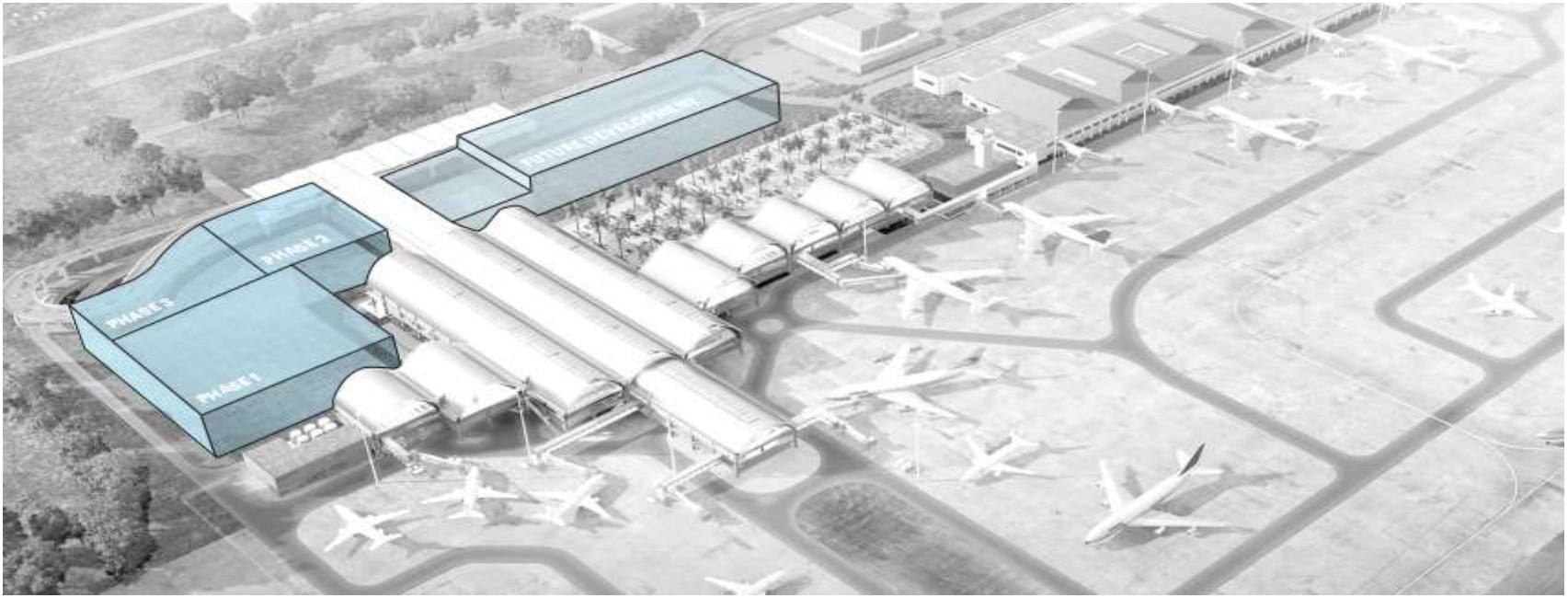
ESTIMATED EARNINGS



BUSINESS UPDATES



MCIA MIXED-USE DEVELOPMENT



PROPOSAL

- **Hotel complex**
 - ~400 guest rooms
 - International hotel chain brand
- **Commercial area**
 - Travel retail mall concept
 - Follow airport and hotel “look-and-feel”

KEY HIGHLIGHTS

- **Total area for dev't:** 4.5 Hectares
- **Concept:** complimentary mixed-use
- **Development timetable:** 2-3 years

ESG COMPLIANCE

ENGINEERING
FIRST-WORLD
SUSTAINABILITY



 MEGAWIDE
SUSTAINABILITY REPORT 2018

MEGAWIDE CSR POLICY STATEMENT

In line with its vision to **engineer a First-World Philippines**, Megawide Construction Corporation commits to do its utmost to **exemplify First-World corporate social responsibility**. Megawide shall build a corporate culture of excellence, innovation, integrity, and teamwork wherein each employee will have a role to play in helping Megawide:

- 1** Achieve the status of an outstanding steward of the environment;
- 2** Give back to its host communities; and
- 3** Demonstrate *malasakit* towards its employees, partners, suppliers, and clients.



SUSTAINABILITY INITIATIVES

MCIA



GHG emissions are reduced by 1.3 million kg per year due to rooftop solar plant



Ban on single-use plastics and polystyrene containers



PITX



Lower energy usage through the use of LED lights



cooling systems are adjusted based on foot traffic, outside temperature and humidity.



BUSINESS UNITS

Taguig Batching Plant



91% of concrete waste recycled

Taytay Plant



31% increase in recycled H2O



Steel formworks lessen waste production



Zero water discharge



MEGAWIDE FOUNDATION



MEES program had 48 Engineering and architecture scholars in SY 2018-2019.



In 2019, along with PLM, PUP and TUP, Megawide Foundation will add 2 new partner schools: UP Diliman and Cebu Technological University.



MEGAWIDE 